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HOUSE BILL 1936

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State of Washington

66th Legislature

2019 Regular Session

By Representative Steele

1 AN ACT Relating to privileges of wineries related to liquor  
2 sales; and amending RCW 66.24.170.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

4 **Sec. 1.** RCW 66.24.170 and 2017 c 238 s 1 are each amended to  
5 read as follows:

6 (1) There is a license for domestic wineries; fee to be computed  
7 only on the liters manufactured: Less than two hundred fifty thousand  
8 liters per year, one hundred dollars per year; and two hundred fifty  
9 thousand liters or more per year, four hundred dollars per year.

10 (2) The license allows for the manufacture of wine in Washington  
11 state from grapes or other agricultural products.

12 (3) Any domestic winery licensed under this section may also act  
13 as a retailer of wine of its own production. Any domestic winery  
14 licensed under this section may act as a distributor of its own  
15 production. Notwithstanding any language in this title to the  
16 contrary, a domestic winery may use a common carrier to deliver up to  
17 one hundred cases of its own production, in the aggregate, per month  
18 to licensed Washington retailers. A domestic winery may not arrange  
19 for any such common carrier shipments to licensed retailers of wine  
20 not of its own production. Except as provided in this section, any  
21 winery operating as a distributor and/or retailer under this

1 subsection must comply with the applicable laws and rules relating to  
2 distributors and/or retailers, except that a winery operating as a  
3 distributor may maintain a warehouse off the premises of the winery  
4 for the distribution of wine of its own production provided that: (a)  
5 The warehouse has been approved by the board under RCW 66.24.010; and  
6 (b) the number of warehouses off the premises of the winery does not  
7 exceed one.

8 (4) A domestic winery licensed under this section, at locations  
9 separate from any of its production or manufacturing sites, may serve  
10 samples of its own products, with or without charge, may sell wine of  
11 its own production at retail, and may sell for off-premises  
12 consumption wines of its own production in kegs or sanitary  
13 containers meeting the applicable requirements of federal law brought  
14 to the premises by the purchaser or furnished by the licensee and  
15 filled at the tap at the time of sale, provided that: (a) Each  
16 additional location has been approved by the board under RCW  
17 66.24.010; (b) the total number of additional locations does not  
18 exceed four; (c) a winery may not act as a distributor at any such  
19 additional location; and (d) any person selling or serving wine at an  
20 additional location for on-premises consumption must obtain a class  
21 12 or class 13 alcohol server permit. Each additional location is  
22 deemed to be part of the winery license for the purpose of this  
23 title. At additional locations operated by multiple wineries under  
24 this section, if the board cannot connect a violation of RCW  
25 66.44.200 or 66.44.270 to a single licensee, the board may hold all  
26 licensees operating the additional location jointly liable. Nothing  
27 in this subsection may be construed to prevent a domestic winery from  
28 holding multiple domestic winery licenses.

29 (5) A domestic winery licensed under this section may sell beer  
30 by the individual glass, bottle, or can, produced by a licensed  
31 domestic brewery, microbrewery, or beer certificate of approval  
32 holder, to customers age twenty-one and over at retail for on-  
33 premises consumption. Sales authorized under this subsection may be  
34 conducted at the winery's production or manufacturing sites and at  
35 any off-site tasting room locations authorized under subsection (4)  
36 of this section.

37 (6)(a) A domestic winery licensed under this section may apply to  
38 the board for an endorsement to sell wine of its own production at  
39 retail for off-premises consumption at a qualifying farmers market.  
40 The annual fee for this endorsement is seventy-five dollars. An

1 endorsement issued pursuant to this subsection does not count toward  
2 the four additional retail locations limit specified in this section.

3 (b) For each month during which a domestic winery will sell wine  
4 at a qualifying farmers market, the winery must provide the board or  
5 its designee a list of the dates, times, and locations at which  
6 bottled wine may be offered for sale. This list must be received by  
7 the board before the winery may offer wine for sale at a qualifying  
8 farmers market.

9 (c) The wine sold at qualifying farmers markets must be made  
10 entirely from grapes grown in a recognized Washington appellation or  
11 from other agricultural products grown in this state.

12 (d) Each approved location in a qualifying farmers market is  
13 deemed to be part of the winery license for the purpose of this  
14 title. The approved locations under an endorsement granted under this  
15 subsection include tasting or sampling privileges subject to the  
16 conditions pursuant to RCW 66.24.175. The winery may not store wine  
17 at a farmers market beyond the hours that the winery offers bottled  
18 wine for sale. The winery may not act as a distributor from a farmers  
19 market location.

20 (e) Before a winery may sell bottled wine at a qualifying farmers  
21 market, the farmers market must apply to the board for authorization  
22 for any winery with an endorsement approved under this subsection to  
23 sell bottled wine at retail at the farmers market. This application  
24 shall include, at a minimum: (i) A map of the farmers market showing  
25 all booths, stalls, or other designated locations at which an  
26 approved winery may sell bottled wine; and (ii) the name and contact  
27 information for the on-site market managers who may be contacted by  
28 the board or its designee to verify the locations at which bottled  
29 wine may be sold. Before authorizing a qualifying farmers market to  
30 allow an approved winery to sell bottled wine at retail at its  
31 farmers market location, the board must notify the persons or  
32 entities of such application for authorization pursuant to RCW  
33 66.24.010 (8) and (9). An authorization granted under this subsection  
34 (~~((5))~~) (6)(e) may be withdrawn by the board for any violation of  
35 this title or any rules adopted under this title.

36 (f) The board may adopt rules establishing the application and  
37 approval process under this section and such additional rules as may  
38 be necessary to implement this section.

39 (g) For the purposes of this subsection:

1 (i) "Qualifying farmers market" means an entity that sponsors a  
2 regular assembly of vendors at a defined location for the purpose of  
3 promoting the sale of agricultural products grown or produced in this  
4 state directly to the consumer under conditions that meet the  
5 following minimum requirements:

6 (A) There are at least five participating vendors who are farmers  
7 selling their own agricultural products;

8 (B) The total combined gross annual sales of vendors who are  
9 farmers exceeds the total combined gross annual sales of vendors who  
10 are processors or resellers. However, if a farmers market does not  
11 satisfy this subsection (~~((5))~~) (6)(g)(i)(B), a farmers market is  
12 still considered a "qualifying farmers market" if the total combined  
13 gross annual sales of farmers and processors at the farmers market is  
14 one million dollars or more;

15 (C) The total combined gross annual sales of vendors who are  
16 farmers, processors, or resellers exceeds the total combined gross  
17 annual sales of vendors who are not farmers, processors, or  
18 resellers;

19 (D) The sale of imported items and secondhand items by any vendor  
20 is prohibited; and

21 (E) No vendor is a franchisee.

22 (ii) "Farmer" means a natural person who sells, with or without  
23 processing, agricultural products that he or she raises on land he or  
24 she owns or leases in this state or in another state's county that  
25 borders this state.

26 (iii) "Processor" means a natural person who sells processed food  
27 that he or she has personally prepared on land he or she owns or  
28 leases in this state or in another state's county that borders this  
29 state.

30 (iv) "Reseller" means a natural person who buys agricultural  
31 products from a farmer and resells the products directly to the  
32 consumer.

33 (~~((6))~~) (7) Wine produced in Washington state by a domestic  
34 winery licensee may be shipped out-of-state for the purpose of making  
35 it into sparkling wine and then returned to such licensee for resale.  
36 Such wine is deemed wine manufactured in the state of Washington for  
37 the purposes of RCW 66.24.206, and shall not require a special  
38 license.

39 (~~((7))~~) (8) During an event held by a nonprofit holding a special  
40 occasion license issued under RCW 66.24.380, a domestic winery

1 licensed under this section may take orders, either in writing or  
2 electronically, and accept payment for wines of its own production  
3 under the following conditions:

4 (a) Wine produced by the domestic winery may be served for on-  
5 premises consumption by the special occasion licensee;

6 (b) The domestic winery delivers wine to the consumer on a date  
7 after the conclusion of the special occasion event;

8 (c) The domestic winery delivers wine to the consumer at a  
9 location different from the location at which the special occasion  
10 event is held;

11 (d) The domestic winery complies with all requirements in chapter  
12 66.20 RCW for direct sale of wine to consumers;

13 (e) The wine is not sold for resale; and

14 (f) The domestic winery is entitled to all proceeds from the sale  
15 and delivery of its wine to a consumer after the conclusion of the  
16 special occasion event, but may enter into an agreement to share a  
17 portion of the proceeds of these sales with the special occasion  
18 licensee licensed under RCW 66.24.380.

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