SUBSTITUTE HOUSE BILL 1266

State of Washington 68th Legislature 2023 Regular Session

By House Consumer Protection & Business (originally sponsored by Representatives Santos, Corry, and Reeves)

AN ACT Relating to the use of email by the office of the insurance commissioner when communicating with licensees; amending RCW 48.17.170, 48.17.450, 48.17.475, and 48.15.103; adding a new section to chapter 48.02 RCW; providing an effective date; and declaring an emergency.

6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

7 Sec. 1. RCW 48.17.170 and 2012 c 154 s 5 are each amended to 8 read as follows:

9 (1) Unless denied licensure under RCW 48.17.530, persons who have 10 met the requirements of RCW 48.17.090 and 48.17.110 shall be issued 11 an insurance producer license. An insurance producer may receive a 12 license in one or more of the following lines of authority:

(a) "Life," which is insurance coverage on human lives, including benefits of endowment and annuities, and may include benefits in the event of death or dismemberment by accident and benefits for disability income;

(b) "Disability," which is insurance coverage for accident, health, and disability or sickness, bodily injury, or accidental death, and may include benefits for disability income;

20 (c) "Property," which is insurance coverage for the direct or 21 consequential loss or damage to property of every kind; 1 (d) "Casualty," which is insurance coverage against legal 2 liability, including that for death, injury, or disability or damage 3 to real or personal property;

4 (e) "Variable life and variable annuity products," which is
5 insurance coverage provided under variable life insurance contracts,
6 variable annuities, or any other life insurance or annuity product
7 that reflects the investment experience of a separate account;

8 (f) "Personal lines," which is property and casualty insurance 9 coverage sold to individuals and families for primarily noncommercial 10 purposes;

- 11 (g) Limited lines:
- 12 (i) Surety;
- 13 (ii) Limited line credit insurance;
- 14 (iii) Travel;

15 (h) Specialty lines:

- 16 (i) Portable electronics;
- 17 (ii) Rental car;
- 18 (iii) Self-service storage; or

19 (i) Any other line of insurance permitted under state laws or 20 rules.

(2) Unless denied licensure under RCW 48.17.530, persons who have met the requirements of RCW 48.17.090(4) shall be issued a title insurance agent license.

(3) All insurance producers', title insurance agents', and adjusters' licenses issued by the commissioner shall be valid for the time period established by the commissioner unless suspended or revoked at an earlier date.

28 (4) Subject to the right of the commissioner to suspend, revoke, 29 or refuse to renew any insurance producer's, title insurance agent's, or adjuster's license as provided in this title, the license may be 30 31 renewed into another like period by filing with the commissioner by any means acceptable to the commissioner on or before the expiration 32 date a request, by or on behalf of the licensee, for such renewal 33 accompanied by payment of the renewal fee as specified in RCW 34 48.14.010. 35

36 (5) If the request and fee for renewal of an insurance 37 producer's, title insurance agent's, or adjuster's license are filed 38 with the commissioner prior to expiration of the existing license, 39 the licensee may continue to act under such license, unless sooner 40 revoked or suspended, until the issuance of a renewal license, or

1 until the expiration of ((fifteen)) <u>15</u> days after the commissioner 2 has refused to renew the license and has mailed notification of such 3 refusal to the licensee. If the request and fee for the license 4 renewal are not received by the expiration date, the authority 5 conferred by the license ends on the expiration date.

6 (6) If the request for renewal of an insurance producer's, title 7 insurance agent's, or adjuster's license and payment of the fee are 8 not received by the commissioner prior to the expiration date, the 9 applicant for renewal shall pay to the commissioner, in addition to 10 the renewal fee, a surcharge as follows:

(a) For the first ((thirty)) <u>30</u> days or part thereof of delinquency, the surcharge is ((fifty)) <u>50</u> percent of the renewal fee;

14 (b) For the next ((thirty)) <u>30</u> days or part thereof of 15 delinquency, the surcharge is ((one hundred)) <u>100</u> percent of the 16 renewal fee.

17 (7) If the request for renewal of an insurance producer's, title 18 insurance agent's, or adjuster's license and fee for the renewal are 19 received by the commissioner after ((sixty)) <u>60</u> days but prior to 20 ((twelve)) <u>12</u> months after the expiration date, the application is 21 for reinstatement of the license and the applicant for reinstatement 22 must pay to the commissioner the license fee and a surcharge of ((two23 hundred)) <u>200</u> percent of the license fee.

(8) Subsections (6) and (7) of this section do not exempt any
person from any penalty provided by law for transacting business
without a valid and subsisting license or appointment.

(9) An individual insurance producer, title insurance agent, or adjuster who allows his or her license to lapse may, within ((twelve)) <u>12</u> months after the expiration date, reinstate the same license without the necessity of passing a written examination.

(10) A licensed insurance producer who is unable to comply with license renewal procedures due to military service or some other extenuating circumstance such as a long-term medical disability, may request a waiver of those procedures. The producer may also request a waiver of any examination requirement or any other fine or sanction imposed for failure to comply with renewal procedures.

37 (11) The license shall contain the licensee's name, address, 38 personal identification number, and the date of issuance, lines of 39 authority, expiration date, and any other information the 40 commissioner deems necessary.

1 (12) Licensees shall inform the commissioner by any means 2 acceptable to the commissioner of a change of address <u>and email</u> 3 <u>address</u> within ((thirty)) <u>30</u> days of the change. Failure to timely 4 inform the commissioner of a change in legal name ((or)), address, or 5 <u>email address</u>, may result in a penalty under either RCW 48.17.530 or 6 48.17.560, or both.

7 Sec. 2. RCW 48.17.450 and 2007 c 117 s 22 are each amended to 8 read as follows:

9 (1) Every licensed insurance producer, title insurance agent, and adjuster, other than an insurance producer licensed for life or 10 disability insurances only, shall have and maintain in this state, 11 or, if a nonresident insurance producer or title insurance agent, in 12 this state or in the state of the licensee's domicile, a place of 13 business accessible to the public. Such place of business shall be 14 15 that wherein the insurance producer or title insurance agent 16 principally conducts transactions under that person's licenses. A licensee maintaining more than one place of business in this state 17 18 shall obtain a duplicate license or licenses for each additional such 19 place, and shall pay the full fee therefor.

20 (2) Any notice, order, or written communication, including any 21 notification of investigation; notification of audit and findings 22 resulting from such audit; or written communication from the 23 commissioner under RCW 48.17.475(2)(c)(ii), from the commissioner to 24 a person licensed under this chapter which directly affects the 25 person's license shall be sent by mail to the person's last address 26 of record with the commissioner.

27 <u>(3) Every insurance producer, title insurance agent, adjuster,</u> 28 <u>and other person licensed under this chapter shall provide the</u> 29 <u>commissioner with a current email address. The commissioner may send</u> 30 <u>a written communication by email to a licensee's last email address</u> 31 <u>of record with the commissioner if:</u>

32 (a) The communication is not required to be sent to the person's 33 mailing address pursuant to subsection (2) of this section;

34 (b) The person has affirmatively consented to receive 35 communications from the commissioner by email; and

36 <u>(c)(i) The email from the commissioner does not require a</u> 37 <u>response; or</u>

38 (ii) If a response is required, the requirements under RCW
 39 48.17.475(2) (b) are met prior to the commissioner sending the email.

1	(4)	Email	communi	cation	sent	to	an	applic	ant	prior	to	the
2	<u>issuance</u>	of a	license,	and a	uto-gei	nerat	ted	system	emai	ls rega	ardi	ng a
3	license	applic	ation or	licens	e rene	ewal	pro	cesses,	are	exclud	ded	from
4	<u>the requ</u>	<u>irement</u>	ts of sub	section	(3) 0	f th	is s	section.				

5 **Sec. 3.** RCW 48.17.475 and 2007 c 117 s 25 are each amended to 6 read as follows:

7 (1) Every insurance producer, title insurance agent, adjuster, or other person licensed under this chapter shall ((promptly reply)) 8 timely respond in writing to an inquiry of the commissioner sent to a 9 10 person's mailing address relative to the business of insurance. A timely response is one that is received by the commissioner within 11 ((fifteen)) 15 business days from receipt of the inquiry. Failure to 12 13 make a timely response constitutes a violation of this section and may result in a penalty under either RCW 48.17.530 or 48.17.560, or 14 15 both.

16 (2) (a) Every insurance producer, title insurance agent, adjuster, and other person licensed under this chapter shall timely respond in 17 writing to an inquiry of the commissioner sent to a person's email 18 address relative to the business of insurance. A timely response is 19 20 one that is received by the commissioner within 15 business days from receipt of the inquiry. Failure to make a timely response constitutes 21 22 a violation of this subsection if the requirements under (c) of this 23 subsection are met.

24 (b) (i) When an email from the commissioner requires a response, 25 the commissioner shall:

26 <u>(A) Send no fewer than two separate emails with a subject line</u> 27 <u>stating "Response Required"; and</u>

(B) Prominently display in large font type in the body of each
 email the following: "FAILURE TO TIMELY RESPOND TO THIS EMAIL IS A
 VIOLATION OF RCW 48.17.475 AND IS SUBJECT TO PENALTIES UNDER RCW
 48.17.530 AND 48.17.560 INCLUDING FINES AND LICENSE REVOCATION. A
 TIMELY RESPONSE IS ONE RECEIVED BY THE COMMISSIONER WITHIN 15
 BUSINESS DAYS OF YOUR RECEIPT OF THIS INQUIRY."

34 <u>(ii) If the commissioner sends an inquiry by email and is</u> 35 notified that the email is undeliverable, the commissioner shall 36 resend the notice once by mail to the person's last known address on 37 record with the commissioner.

38 (c) A person is in violation of this subsection only if: (i) The 39 commissioner complies with the requirements under (b) of this 1 subsection; (ii) the commissioner sends a third and final written 2 inquiry by certified mail to the person's last mailing address 3 registered with the commissioner that follows the requirements of 4 (b)(i)(B) of this subsection; and (iii) the commissioner fails to 5 receive a response within 15 business days of the licensee's receipt 6 of the inquiry.

7 Sec. 4. RCW 48.15.103 and 2009 c 162 s 6 are each amended to 8 read as follows:

9 (1) A surplus line broker doing business under any name other 10 than the surplus line broker's legal name is required to register the 11 name in accordance with chapter 19.80 RCW and notify the commissioner 12 before using the assumed name.

(2) Every licensed surplus line broker shall have and maintain in 13 this state, or, if a nonresident surplus line broker, in this state 14 15 or in the state of the licensee's domicile, a place of business 16 accessible to the public. The place of business is where the surplus line broker principally conducts transactions under that person's 17 18 license. A licensee maintaining more than one place of business in this state shall obtain a duplicate license or licenses for each 19 additional place, and shall pay the full fee therefor. 20

(3) Every licensed surplus line broker and other person licensed under this chapter shall provide the commissioner with a current email address and update the commissioner within 30 days of any change in email address. The commissioner may send a written communication by email to a licensee's last email address of record with the commissioner if:

27 <u>(a) The communication is not required to be sent to the person's</u> 28 <u>mailing address pursuant to subsection (4) of this section;</u>

29 (b) The person has affirmatively consented to receive 30 communications from the commissioner by email; and

31 <u>(c)(i) The email from the commissioner does not require a</u> 32 <u>response; or</u>

33 (ii) If a response is required, the requirements under subsection 34 (8) (b) of this section are met prior to the commissioner sending the 35 email.

36 <u>(4)</u> Any notice, order, or written communication, including any 37 notification of investigation; notification of audit and findings 38 resulting from such audit; or written communication from the 39 commissioner under subsection (8)(c)(ii) of this section, from the

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1 commissioner to a person licensed under this chapter which directly 2 affects the person's license shall be sent by mail to the person's 3 last address of record with the commissioner.

4 (((4))) <u>(5)</u> The license or licenses of each surplus line broker 5 shall be displayed in a conspicuous place in that part of the place 6 of business which is customarily open to the public.

7 (((5))) <u>(6)</u> If a surplus line broker is dealing directly with the 8 insured in any capacity, the surplus line broker must comply with the 9 disclosure requirements contained in RCW 48.17.270.

((-(-+))) (7) Every surplus line broker or other person licensed 10 11 under this chapter shall ((promptly reply)) timely respond in writing 12 to an inquiry of the commissioner sent to the person's mailing address relative to the business of insurance. A timely response is 13 14 one that is received by the commissioner within ((fifteen)) 15 business days from receipt of the inquiry. Failure to make a timely 15 16 response constitutes a violation of this section and may result in a 17 penalty under RCW 48.17.530 or 48.17.560.

18 (((7))) <u>(8)(a) A surplus line broker or other person licensed</u> 19 under this chapter shall timely respond in writing to an inquiry of 20 the commissioner sent to the person's email address relative to the 21 business of insurance. A timely response is one that is received by 22 the commissioner within 15 business days from receipt of the inquiry. 23 Failure to make a timely response constitutes a violation of this 24 subsection if the requirements of (c) of this subsection are met.

25 (b) (i) When an email from the commissioner requires a response in 26 accordance with this subsection, the commissioner shall:

27 <u>(A) Send no fewer than two separate emails with a subject line</u> 28 <u>stating "Response Required"; and</u>

(B) Prominently display in large font type in the body of each
 email the following: "FAILURE TO TIMELY RESPOND TO THIS EMAIL IS A
 VIOLATION OF RCW 48.15.103 AND IS SUBJECT TO PENALTIES UNDER RCW
 48.15.140 AND 48.17.560 INCLUDING FINES AND LICENSE REVOCATION. A
 TIMELY RESPONSE IS ONE RECEIVED BY THE COMMISSIONER WITHIN 15
 BUSINESS DAYS OF YOUR RECEIPT OF THIS INQUIRY."

35 <u>(ii) If the commissioner sends an inquiry by email and is</u> 36 notified that the email is undeliverable, the commissioner shall 37 resend the notice once by mail to the person's last known address on 38 record with the commissioner.

39 (c) A person is only in violation of this section if: (i) The 40 commissioner complies with the requirements in (b) of this subsection; (ii) the commissioner sends a third and final written inquiry by certified mail to the person's last mailing address registered with the commissioner that follows the requirements of (b)(i)(B) of this subsection; and (iii) the commissioner fails to receive a response within 15 business days of the licensee's receipt of the inquiry.

7 <u>(9) Email communication sent to an applicant prior to the</u> 8 <u>issuance of a license, and auto-generated system emails regarding a</u> 9 <u>license application or license renewal processes, are excluded from</u> 10 <u>the requirements of subsection (8) of this section.</u>

11 <u>(10)</u> A surplus line broker shall report to the commissioner any 12 administrative action taken against the surplus line broker in 13 another jurisdiction or by another governmental agency in this state 14 within ((thirty)) <u>30</u> days of the final disposition of the matter. 15 This report must include a copy of the order, consent to order, or 16 other relevant legal documents.

17 (((8))) <u>(11)</u> Within ((thirty)) <u>30</u> days of the initial pretrial 18 hearing date, a surplus line broker shall report to the commissioner 19 any criminal prosecution of the surplus line broker taken in any 20 jurisdiction. The report must include a copy of the initial complaint 21 filed, the order resulting from the hearing, and any other relevant 22 legal documents.

23 <u>NEW SECTION.</u> Sec. 5. A new section is added to chapter 48.02 24 RCW to read as follows:

(1) The commissioner shall develop and implement a process for an 25 affected licensee to petition the commissioner for the removal of any 26 27 disciplinary investigations and orders on the affected licensee's public disciplinary record related solely to an email-based violation 28 of RCW 48.15.103 or 48.17.475 as those sections existed prior to July 29 30 1, 2023. An affected licensee who petitions the commissioner shall 31 provide documentation demonstrating that the disciplinary investigations and orders on the affected licensee's record were 32 solely the result of an email-based violation of RCW 48.15.103 or 33 48.17.475 as those sections existed prior to July 1, 2023. Upon 34 35 receipt of a petition with appropriate documentation, the commissioner shall immediately: 36

37 (a) Remove any related disciplinary investigations and orders38 from the affected licensee's public disciplinary record;

1 (b) Send a notice to the national insurance producer registry 2 that the commissioner erroneously took administrative action against 3 the affected licensee and request that the national insurance 4 producer registry expunge any related record of the administrative 5 action from the affected licensee's history; and

6 (c) Send to the affected licensee, by certified mail, a copy of 7 the commissioner's notice to the national insurance producer 8 registry.

9 (2) The commissioner shall identify the amount of money collected 10 as fines from each affected licensee solely for email-based 11 violations of RCW 48.15.103 or 48.17.475 as those sections existed 12 prior to July 1, 2023, and, as soon as practicable, refund such money 13 to each affected licensee from the existing operating budget for the 14 commissioner's office.

15 (3) As used in this section:

16 (a) "Affected licensee" means any licensee regulated by the 17 commissioner who was penalized by the commissioner solely for an 18 email-based violation of RCW 48.15.103 or 48.17.475 as those sections 19 existed prior to July 1, 2023.

(b) "Email-based violation" means a violation solely of RCW 20 21 48.15.103 or 48.17.475, as those sections existed prior to July 1, 2023, resulting from an affected licensee's failure to provide a 22 timely response to an inquiry of the commissioner where such inquiry 23 was only sent to the affected licensee by email. A violation of RCW 24 25 48.17.475 or 48.15.103 that is connected to a different violation of 26 any insurance laws or rules is not an email-based violation subject to this section. 27

28 <u>NEW SECTION.</u> Sec. 6. If any provision of this act or its 29 application to any person or circumstance is held invalid, the 30 remainder of the act or the application of the provision to other 31 persons or circumstances is not affected.

32 <u>NEW SECTION.</u> Sec. 7. This act is necessary for the immediate 33 preservation of the public peace, health, or safety, or support of 34 the state government and its existing public institutions, and takes 35 effect July 1, 2023.

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