

Senator Evan J. Vickers proposes the following substitute bill:

PHARMACY BENEFIT MANAGER REVISIONS

2020 GENERAL SESSION

STATE OF UTAH

Chief Sponsor: Evan J. Vickers

House Sponsor: Steve Eliason

LONG TITLE

General Description:

This bill amends provisions relating to pharmacy benefit managers.

Highlighted Provisions:

This bill:

- ▶ creates and amends definitions;
- ▶ requires pharmacy benefit managers and insurers to use unique identifiers for plans managed by a Medicaid managed care organization;
- ▶ prohibits a pharmacy benefit manager from prohibiting certain actions by an in-network pharmacy;
- ▶ prohibits a pharmacy benefit manager from charging an insured customer more for use of a pharmacy that offers to mail or deliver a prescription drug to an enrollee;
- ▶ prohibits certain actions by a pharmacy benefit manager, with respect to a 340B entity; and
- ▶ makes technical and corresponding changes.

Money Appropriated in this Bill:

None

Other Special Clauses:

None



26 **Utah Code Sections Affected:**

27 AMENDS:

28 **26-18-405**, as last amended by Laws of Utah 2016, Chapters 168, 222, and 394

29 **31A-46-102**, as enacted by Laws of Utah 2019, Chapter 241

30 **31A-46-302**, as renumbered and amended by Laws of Utah 2019, Chapter 241

31 **31A-46-303**, as renumbered and amended by Laws of Utah 2019, Chapter 241

32 ENACTS:

33 **31A-46-305**, Utah Code Annotated 1953



35 *Be it enacted by the Legislature of the state of Utah:*

36 Section 1. Section **26-18-405** is amended to read:

37 **26-18-405. Waivers to maximize replacement of fee-for-service delivery model --**

38 **Cost of mandated program changes.**

39 (1) The department shall develop a waiver program in the Medicaid program to replace
40 the fee-for-service delivery model with one or more risk-based delivery models.

41 (2) The waiver program shall:

42 (a) restructure the program's provider payment provisions to reward health care
43 providers for delivering the most appropriate services at the lowest cost and in ways that,
44 compared to services delivered before implementation of the waiver program, maintain or
45 improve recipient health status;

46 (b) restructure the program's cost sharing provisions and other incentives to reward
47 recipients for personal efforts to:

48 (i) maintain or improve their health status; and

49 (ii) use providers that deliver the most appropriate services at the lowest cost;

50 (c) identify the evidence-based practices and measures, risk adjustment methodologies,
51 payment systems, funding sources, and other mechanisms necessary to reward providers for
52 delivering the most appropriate services at the lowest cost, including mechanisms that:

53 (i) pay providers for packages of services delivered over entire episodes of illness
54 rather than for individual services delivered during each patient encounter; and

55 (ii) reward providers for delivering services that make the most positive contribution to
56 a recipient's health status;

57 (d) limit total annual per-patient-per-month expenditures for services delivered through
58 fee-for-service arrangements to total annual per-patient-per-month expenditures for services
59 delivered through risk-based arrangements covering similar recipient populations and services;
60 and

61 (e) except as provided in Subsection (4), limit the rate of growth in
62 per-patient-per-month General Fund expenditures for the program to the rate of growth in
63 General Fund expenditures for all other programs, when the rate of growth in the General Fund
64 expenditures for all other programs is greater than zero.

65 (3) To the extent possible, the department shall operate the waiver program with the
66 input of stakeholder groups representing those who will be affected by the waiver program.

67 (4) (a) For purposes of this Subsection (4), "mandated program change" shall be
68 determined by the department in consultation with the Medicaid accountable care
69 organizations, and may include a change to the state Medicaid program that is required by state
70 or federal law, state or federal guidance, policy, or the state Medicaid plan.

71 (b) A mandated program change shall be included in the base budget for the Medicaid
72 program for the fiscal year in which the Medicaid program adopted the mandated program
73 change.

74 (c) The mandated program change is not subject to the limit on the rate of growth in
75 per-patient-per-month General Fund expenditures for the program established in Subsection
76 (2)(e), until the fiscal year following the fiscal year in which the Medicaid program adopted the
77 mandated program change.

78 (5) A managed care organization or a pharmacy benefit manager that provides a
79 pharmacy benefit to an enrollee shall establish a unique group number, payment classification
80 number, or bank identification number for each Medicaid managed care organization plan for
81 which the managed care organization or pharmacy benefit manager provides a pharmacy
82 benefit.

83 Section 2. Section 31A-46-102 is amended to read:

84 **31A-46-102. Definitions.**

85 As used in this chapter:

86 (1) "340B drug" means a drug purchased through the 340B drug discount program by a
87 340B entity.

88 (2) "340B drug discount program" means the 340B drug discount program described in
89 42 U.S.C. Sec. 256b.

90 (3) "340B entity" means:

91 (a) an entity participating in the 340B drug discount program;

92 (b) a pharmacy of an entity participating in the 340B drug discount program; or

93 (c) a pharmacy contracting with an entity participating in the 340B drug discount
94 program to dispense drugs purchased through the 340B drug discount program.

95 ~~[(4)]~~ (4) "Administrative fee" means any payment, other than a rebate, that a
96 pharmaceutical manufacturer makes directly or indirectly to a pharmacy benefit manager.

97 (5) "Allowable claim amount" means the amount paid by an insurer under the
98 customer's health benefit plan.

99 ~~[(6)]~~ (6) "Contracting insurer" means an insurer [as defined in Section ~~31A-22-636~~]
100 with whom a pharmacy benefit manager contracts to provide a pharmacy benefit management
101 service.

102 (7) "Cost share" means the amount paid by an insured customer under the customer's
103 health benefit plan.

104 (8) "Direct or indirect remuneration" means any adjustment in the total compensation:

105 (a) received by a pharmacy from a pharmacy benefit manager for the sale of a drug,
106 device, or other product or service; and

107 (b) that is determined after the sale of the product or service.

108 (9) "Drug" means the same as that term is defined in Section ~~58-17b-102~~.

109 (10) "Insurer" means the same as that term is defined in Section ~~31A-22-636~~.

110 (11) "Maximum allowable cost" means:

111 (a) a maximum reimbursement amount for a group of pharmaceutically and
112 therapeutically equivalent drugs; or

113 (b) any similar reimbursement amount that is used by a pharmacy benefit manager to
114 reimburse pharmacies for multiple source drugs.

115 (12) "Medicaid program" means the same as that term is defined in Section ~~26-18-2~~.

116 (13) "Obsolete" means a product that may be listed in national drug pricing compendia
117 but is no longer available to be dispensed based on the expiration date of the last lot
118 manufactured.

119 ~~[(3)]~~ (14) "Pharmacist" means the same as that term is defined in Section [58-17b-102](#).

120 ~~[(4)]~~ (15) "Pharmacy" means the same as that term is defined in Section [58-17b-102](#).

121 ~~[(5)]~~ (16) "Pharmacy benefits management service" means any of the following
122 services provided to a health benefit plan, or to a participant of a health benefit plan:

123 (a) negotiating the amount to be paid by a health benefit plan for a prescription drug; or

124 (b) administering or managing a prescription drug benefit provided by the health
125 benefit plan for the benefit of a participant of the health benefit plan, including administering
126 or managing:

127 (i) ~~[a]~~ an out-of-state mail service pharmacy;

128 (ii) a specialty pharmacy;

129 (iii) claims processing;

130 (iv) payment of a claim;

131 (v) retail network management;

132 (vi) clinical formulary development;

133 (vii) clinical formulary management services;

134 (viii) rebate contracting;

135 (ix) rebate administration;

136 (x) a participant compliance program;

137 (xi) a therapeutic intervention program;

138 (xii) a disease management program; or

139 (xiii) a service that is similar to, or related to, a service described in Subsection ~~[(5)]~~
140 (16)(a) or ~~[(5)]~~ (16)(b)(i) through (xii).

141 ~~[(6)]~~ (17) "Pharmacy benefit manager" means a person licensed under this chapter to
142 provide a pharmacy benefits management service.

143 ~~[(7)]~~ (18) "Pharmacy service" means a product, good, or service provided to an
144 individual by a pharmacy or pharmacist.

145 (19) "Pharmacy services administration organization" means an entity that contracts
146 with a pharmacy to assist with third-party payer interactions and administrative services related
147 to third-party payer interactions, including:

148 (a) contracting with a pharmacy benefit manager on behalf of the pharmacy; and

149 (b) managing a pharmacy's claims payments from third-party payers.

150 (20) "Pharmacy service entity" means:

151 (a) a pharmacy services administration organization; or

152 (b) a pharmacy benefit manager.

153 (21) "Prescription device" means the same as that term is defined in Section

154 [58-17b-102.](#)

155 ~~[(8)]~~ (22) (a) "Rebate" means a refund, discount, or other price concession that is paid
156 by a pharmaceutical manufacturer to a pharmacy benefit manager based on a prescription
157 drug's utilization or effectiveness.

158 (b) "Rebate" does not include an administrative fee.

159 (23) (a) "Reimbursement report" means a report on the adjustment in total
160 compensation for a claim.

161 (b) "Reimbursement report" does not include a report on adjustments made pursuant to
162 a pharmacy audit or reprocessing.

163 (24) "Sale" means a prescription drug or prescription device claim covered by a health
164 benefit plan.

165 Section 3. Section **31A-46-302** is amended to read:

166 **31A-46-302. Direct or indirect remuneration by pharmacy benefit managers --**
167 **Disclosure of customer costs -- Limit on customer payment for prescription drugs.**

168 ~~[(1) As used in this section:]~~

169 ~~[(a) "Allowable claim amount" means the amount paid by an insurer under the~~
170 ~~customer's health benefit plan.]~~

171 ~~[(b) "Cost share" means the amount paid by an insured customer under the customer's~~
172 ~~health benefit plan.]~~

173 ~~[(c) "Direct or indirect remuneration" means any adjustment in the total~~
174 ~~compensation:]~~

175 ~~[(i) received by a pharmacy from a pharmacy benefit manager for the sale of a drug,~~
176 ~~device, or other product or service; and]~~

177 ~~[(ii) that is determined after the sale of the product or service.]~~

178 ~~[(d) "Health benefit plan" means the same as that term is defined in Section~~
179 ~~[31A-1-301.](#)]~~

180 ~~[(e) "Pharmacy reimbursement" means the amount paid to a pharmacy by a pharmacy~~

181 benefit manager for a dispensed prescription drug.]

182 [~~(f)~~ "Pharmacy services administration organization" means an entity that contracts
183 with a pharmacy to assist with third-party payer interactions and administrative services related
184 to third-party payer interactions, including:]

185 [~~(i)~~ contracting with a pharmacy benefit manager on behalf of the pharmacy; and]

186 [~~(ii)~~ managing a pharmacy's claims payments from third-party payers.]

187 [~~(g)~~ "Pharmacy service entity" means:]

188 [~~(i)~~ a pharmacy services administration organization; or]

189 [~~(ii)~~ a pharmacy benefit manager.]

190 [~~(h)~~ (i) "Reimbursement report" means a report on the adjustment in total
191 compensation for a claim.]

192 [~~(ii)~~ "Reimbursement report" does not include a report on adjustments made pursuant
193 to a pharmacy audit or reprocessing.]

194 [~~(i)~~ "Sale" means a prescription drug claim covered by a health benefit plan.]

195 [~~(2)~~] (1) If a pharmacy service entity engages in direct or indirect remuneration with a
196 pharmacy, the pharmacy service entity shall make a reimbursement report available to the
197 pharmacy upon the pharmacy's request.

198 [~~(3)~~] (2) For the reimbursement report described in Subsection [~~(2)~~] (1), the pharmacy
199 service entity shall:

200 (a) include the adjusted compensation amount related to a claim and the reason for the
201 adjusted compensation; and

202 (b) provide the reimbursement report:

203 (i) in accordance with the contract between the pharmacy and the pharmacy service
204 entity;

205 (ii) in an electronic format that is easily accessible; and

206 (iii) within 120 days after the day on which the pharmacy benefit manager receives a
207 report of a sale of a product or service by the pharmacy.

208 [~~(4)~~] (3) A pharmacy service entity shall, upon a pharmacy's request, provide the
209 pharmacy with:

210 (a) the reasons for any adjustments contained in a reimbursement report; and

211 (b) an explanation of the reasons provided in Subsection [~~(4)~~] (3)(a).

212 ~~[(5)]~~ (4) (a) A pharmacy benefit manager may not prohibit or penalize the disclosure by
213 a pharmacist of:

- 214 (i) an insured customer's cost share for a covered prescription drug;
- 215 (ii) the availability of any therapeutically equivalent alternative medications; or
- 216 (iii) alternative methods of paying for the prescription medication, including paying the
217 cash price, that are less expensive than the cost share of the prescription drug.

218 (b) Penalties that are prohibited under Subsection ~~[(5)]~~ (4)(a) include increased
219 utilization review, reduced payments, and other financial disincentives.

220 ~~[(6)]~~ (5) A pharmacy benefit manager may not require an insured customer to pay, for a
221 covered prescription drug, more than the lesser of:

- 222 (a) the applicable cost share of the prescription drug being dispensed;
- 223 (b) the applicable allowable claim amount of the prescription drug being dispensed;
- 224 (c) the applicable pharmacy reimbursement of the prescription drug being dispensed; or
- 225 (d) the retail price of the drug without prescription drug coverage.

226 (6) A pharmacy benefit manager or an insurer may not, directly or indirectly:

227 (a) prohibit an in-network retail pharmacy from:

228 (i) mailing or delivering a prescription drug to an enrollee as a service of the
229 in-network retail pharmacy;

230 (ii) charging a shipping or handling fee to an enrollee who requests that the in-network
231 retail pharmacy mail or deliver a prescription drug to the enrollee; or

232 (iii) offering the services described in Subsection (6)(a)(i) to an enrollee; or

233 (b) charge an enrollee who uses an in-network retail pharmacy that offers to mail or
234 deliver a prescription drug to an enrollee a fee or copayment that is higher than the fee or
235 copayment the enrollee would pay if the enrollee used an in-network retail pharmacy that does
236 not offer to mail or deliver a prescription drug to an enrollee.

237 Section 4. Section 31A-46-303 is amended to read:

238 **31A-46-303. Insurer and pharmacy benefit management services -- Registration**
239 **-- Maximum allowable cost -- Audit restrictions.**

240 ~~[(1) As used in this section:]~~

241 ~~[(a) "Maximum allowable cost" means:]~~

242 ~~[(i) a maximum reimbursement amount for a group of pharmaceutically and~~

243 therapeutically equivalent drugs; or]

244 [(ii) any similar reimbursement amount that is used by a pharmacy benefit manager to
245 reimburse pharmacies for multiple source drugs.]

246 [(b) "Obsolete" means a product that may be listed in national drug pricing compendia
247 but is no longer available to be dispensed based on the expiration date of the last lot
248 manufactured.]

249 [(c) "Pharmacy benefit manager" means a person or entity that provides pharmacy
250 benefit management services as defined in Section ~~49-20-502~~ on behalf of an insurer as defined
251 in Subsection ~~31A-22-636(1)~~.]

252 [(2)] (1) An insurer and an insurer's pharmacy benefit manager is subject to the
253 pharmacy audit provisions of Section ~~58-17b-622~~.

254 [(3)] (2) A pharmacy benefit manager shall not use maximum allowable cost as a basis
255 for reimbursement to a pharmacy unless:

256 (a) the drug is listed as "A" or "B" rated in the most recent version of the United States
257 Food and Drug Administration's approved drug products with therapeutic equivalent
258 evaluations, also known as the "Orange Book," or has an "NR" or "NA" rating or similar rating
259 by a nationally recognized reference; and

260 (b) the drug is:

261 (i) generally available for purchase in this state from a national or regional wholesaler;
262 and

263 (ii) not obsolete.

264 [(4)] (3) The maximum allowable cost may be determined using comparable and
265 current data on drug prices obtained from multiple nationally recognized, comprehensive data
266 sources, including wholesalers, drug file vendors, and pharmaceutical manufacturers for drugs
267 that are available for purchase by pharmacies in the state.

268 [(5)] (4) For every drug for which the pharmacy benefit manager uses maximum
269 allowable cost to reimburse a contracted pharmacy, the pharmacy benefit manager shall:

270 (a) include in the contract with the pharmacy information identifying the national drug
271 pricing compendia and other data sources used to obtain the drug price data;

272 (b) review and make necessary adjustments to the maximum allowable cost, using the
273 most recent data sources identified in Subsection [(5)] (4)(a), at least once per week;

274 (c) provide a process for the contracted pharmacy to appeal the maximum allowable
275 cost in accordance with Subsection [~~(6)~~] (5); and

276 (d) include in each contract with a contracted pharmacy a process to obtain an update
277 to the pharmacy product pricing files used to reimburse the pharmacy in a format that is readily
278 available and accessible.

279 [~~(6)~~] (5) (a) The right to appeal in Subsection [~~(5)~~] (4)(c) shall be:

280 (i) limited to 21 days following the initial claim adjudication; and

281 (ii) investigated and resolved by the pharmacy benefit manager within 14 business
282 days.

283 (b) If an appeal is denied, the pharmacy benefit manager shall provide the contracted
284 pharmacy with the reason for the denial and the identification of the national drug code of the
285 drug that may be purchased by the pharmacy at a price at or below the price determined by the
286 pharmacy benefit manager.

287 [~~(7)~~] (6) The contract with each pharmacy shall contain a dispute resolution mechanism
288 in the event either party breaches the terms or conditions of the contract.

289 [~~(8)~~] (7) This section does not apply to a pharmacy benefit manager when the
290 pharmacy benefit manager is providing pharmacy benefit management services on behalf of the
291 [state] Medicaid program.

292 Section 5. Section 31A-46-305 is enacted to read:

293 **31A-46-305. Reimbursement -- Prohibitions.**

294 (1) This section applies to a contract entered into or renewed on or after January 1,
295 2021, between a pharmacy benefit manager and a pharmacy.

296 (2) A pharmacy benefit manager may not vary the amount it reimburses a pharmacy for
297 a drug on the basis of whether:

298 (a) the drug is a 340B drug; or

299 (b) the pharmacy is a 340B entity.

300 (3) Subsection (2) does not apply to a drug reimbursed, directly or indirectly, by the
301 Medicaid program.

302 (4) A pharmacy benefit manager may not:

303 (a) on the basis that a 340B entity participates, directly or indirectly, in the 340B drug
304 discount program:

- 305 (i) assess a fee, charge-back, or other adjustment on the 340B entity;
306 (ii) restrict access to the pharmacy benefit manager's pharmacy network;
307 (iii) require the 340B entity to enter into a contract with a specific pharmacy to
308 participate in the pharmacy benefit manager's pharmacy network;
309 (iv) create a restriction or an additional charge on a patient who chooses to receive
310 drugs from a 340B entity; or
311 (v) create any additional requirements or restrictions on the 340B entity; or
312 (b) require a claim for a drug to include a modifier to indicate that the drug is a 340B
313 drug unless the claim is for payment, directly or indirectly, by the Medicaid program.