

PHARMACY BENEFIT MANAGER AMENDMENTS

2019 GENERAL SESSION

STATE OF UTAH

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LONG TITLE

General Description:

This bill amends and creates requirements for pharmacy benefit managers.

Highlighted Provisions:

This bill:

- ▶ creates a pharmacy benefit manager license;
- ▶ requires a person who acts as a pharmacy benefit manager in the state to be licensed

by the Insurance Department; and

- ▶ creates certain operating and reporting requirements for pharmacy benefit managers.

Money Appropriated in this Bill:

29 None

30 **Other Special Clauses:**

31 This bill provides a special effective date.

32 **Utah Code Sections Affected:**

33 AMENDS:

34 **31A-2-201.2**, as last amended by Laws of Utah 2018, Chapter 319

35 ENACTS:

36 **31A-46-101**, Utah Code Annotated 1953

37 **31A-46-102**, Utah Code Annotated 1953

38 **31A-46-201**, Utah Code Annotated 1953

39 **31A-46-202**, Utah Code Annotated 1953

40 **31A-46-301**, Utah Code Annotated 1953

41 **31A-46-304**, Utah Code Annotated 1953

42 **31A-46-401**, Utah Code Annotated 1953

43 **31A-46-402**, Utah Code Annotated 1953

44 RENUMBERS AND AMENDS:

45 **31A-46-302**, (Renumbered from 58-17b-626, as enacted by Laws of Utah 2018,  
46 Chapter 305)

47 **31A-46-303**, (Renumbered from 31A-22-640, as last amended by Laws of Utah 2015,  
48 Chapter 258)



50 *Be it enacted by the Legislature of the state of Utah:*

51 Section 1. Section **31A-2-201.2** is amended to read:

52 **31A-2-201.2. Evaluation of health insurance market.**

53 (1) Each year the commissioner shall:

54 (a) conduct an evaluation of the state's health insurance market;

55 (b) report the findings of the evaluation to the Health and Human Services Interim

56 Committee before December 1 of each year; and

- 57 (c) publish the findings of the evaluation on the department website.
- 58 (2) The evaluation required by this section shall:
- 59 (a) analyze the effectiveness of the insurance regulations and statutes in promoting a  
60 healthy, competitive health insurance market that meets the needs of the state, and includes an  
61 analysis of:
- 62 (i) the availability and marketing of individual and group products;
  - 63 (ii) rate changes;
  - 64 (iii) coverage and demographic changes;
  - 65 (iv) benefit trends;
  - 66 (v) market share changes; and
  - 67 (vi) accessibility;
- 68 (b) assess complaint ratios and trends within the health insurance market, which  
69 assessment shall include complaint data from the Office of Consumer Health Assistance within  
70 the department;
- 71 (c) contain recommendations for action to improve the overall effectiveness of the  
72 health insurance market, administrative rules, and statutes; [~~and~~]
- 73 (d) include claims loss ratio data for each health insurance company doing business in  
74 the state[-]; and
- 75 (e) include information about pharmacy benefit managers collected under Section  
76 [31A-46-301](#).
- 77 (3) When preparing the evaluation and report required by this section, the  
78 commissioner may seek the input of insurers, employers, insured persons, providers, and others  
79 with an interest in the health insurance market.
- 80 (4) The commissioner may adopt administrative rules for the purpose of collecting the  
81 data required by this section, taking into account the business confidentiality of the insurers.
- 82 (5) Records submitted to the commissioner under this section shall be maintained by  
83 the commissioner as protected records under Title 63G, Chapter 2, Government Records  
84 Access and Management Act.

85 Section 2. Section 31A-46-101 is enacted to read:

86 CHAPTER 46. PHARMACY BENEFIT MANAGER LICENSING ACT

87 Part 1. General Provisions

88 **31A-46-101. Title.**

89 This chapter is known as the "Pharmacy Benefit Manager Licensing Act."

90 Section 3. Section 31A-46-102 is enacted to read:

91 **31A-46-102. Definitions.**

92 As used in this chapter:

93 (1) "Administrative fee" means any payment, other than a rebate, that a pharmaceutical  
94 manufacturer makes directly or indirectly to a pharmacy benefit manager.

95 (2) "Contracting insurer" means an insurer as defined in Section 31A-22-636 with  
96 whom a pharmacy benefit manager contracts to provide a pharmacy benefit management  
97 service.

98 (3) "Pharmacist" means the same as that term is defined in Section 58-17b-102.

99 (4) "Pharmacy" means the same as that term is defined in Section 58-17b-102.

100 (5) "Pharmacy benefits management service" means any of the following services  
101 provided to a health benefit plan, or to a participant of a health benefit plan:

102 (a) negotiating the amount to be paid by a health benefit plan for a prescription drug; or

103 (b) administering or managing a prescription drug benefit provided by the health  
104 benefit plan for the benefit of a participant of the health benefit plan, including administering  
105 or managing:

106 (i) a mail service pharmacy;

107 (ii) a specialty pharmacy;

108 (iii) claims processing;

109 (iv) payment of a claim;

110 (v) retail network management;

111 (vi) clinical formulary development;

112 (vii) clinical formulary management services;

- 113 (viii) rebate contracting;
- 114 (ix) rebate administration;
- 115 (x) a participant compliance program;
- 116 (xi) a therapeutic intervention program;
- 117 (xii) a disease management program; or
- 118 (xiii) a service that is similar to, or related to, a service described in Subsection (5)(a)
- 119 or (5)(b)(i) through (xii).

120 (6) "Pharmacy benefit manager" means a person licensed under this chapter to provide  
 121 a pharmacy benefits management service.

122 (7) "Pharmacy service" means a product, good, or service provided to an individual by  
 123 a pharmacy or pharmacist.

124 (8) (a) "Rebate" means a refund, discount, or other price concession that is paid by a  
 125 pharmaceutical manufacturer to a pharmacy benefit manager based on a prescription drug's  
 126 utilization or effectiveness.

127 (b) "Rebate" does not include an administrative fee.

128 Section 4. Section 31A-46-201 is enacted to read:

129 **Part 2. Licensure**

130 **31A-46-201. License required.**

131 (1) A person may not perform, offer to perform, or advertise any pharmacy benefits  
 132 management service in the state unless the person is licensed as a pharmacy benefit manager  
 133 under this chapter.

134 (2) A person may not utilize the services of another person as a pharmacy benefit  
 135 manager if the person knows or has reason to know that the other person does not have a  
 136 license under this chapter.

137 Section 5. Section 31A-46-202 is enacted to read:

138 **31A-46-202. Application for licensure.**

139 (1) To obtain or renew a license as a pharmacy benefit manager, a person shall:

140 (a) submit an application to the commissioner on forms and in a manner established by

141 the commissioner by rule made in accordance with Title 63G, Chapter 3, Utah Administrative  
142 Rulemaking Act; and

143 (b) pay a licensure fee established by the department in accordance with Section  
144 31A-3-103.

145 (2) (a) The commissioner may require an applicant to submit information or  
146 documentation regarding the management and ownership of the pharmacy benefit manager in  
147 the application described in Subsection (1)(a).

148 (b) Any material change in the information submitted in an application described in  
149 Subsection (1)(a) shall be reported to the department within 30 days after the day on which the  
150 information changes.

151 (3) The term of a license issued under this section is one year.

152 Section 6. Section 31A-46-301 is enacted to read:

153 **Part 3. Operating Requirements**

154 **31A-46-301. Reporting requirements.**

155 (1) Before April 1 of each year, a pharmacy benefit manager operating in the state shall  
156 report to the department, for the previous calendar year:

157 (a) any insurer, pharmacy, or pharmacist in the state with which the pharmacy benefit  
158 manager had a contract;

159 (b) the total value, in the aggregate, of all rebates and administrative fees that are  
160 attributable to enrollees of a contracting insurer; and

161 (c) the percentage of aggregate rebates that the pharmacy benefit manager retained  
162 under the pharmacy benefit manager's agreement to provide pharmacy benefits management  
163 services to a contracting insurer.

164 (2) Records submitted to the commissioner under Subsections (1)(b) and (c) are a  
165 protected record under Title 63G, Chapter 2, Government Records Access and Management  
166 Act.

167 (3) (a) The department shall publish the information provided by a pharmacy benefit  
168 manager under Subsection (1)(c) in the annual report described in Section 31A-2-201.2.

169 (b) The department may not publish information submitted under Subsection (1)(b) or  
170 (c) in a manner that:

171 (i) makes a specific submission from a contracting insurer or pharmacy benefit  
172 manager identifiable; or

173 (ii) is likely to disclose information that is a trade secret as defined in Section [13-24-2](#).

174 (c) At least 30 days before the day on which the department publishes the data, the  
175 department shall provide a pharmacy benefit manager that submitted data under Subsection  
176 (1)(b) or (c) with:

177 (i) a general description of the data that will be published by the department;

178 (ii) an opportunity to submit to the department, within a reasonable period of time and  
179 in a manner established by the department by rule made in accordance with Title 63G, Chapter  
180 3, Utah Administrative Rulemaking Act:

181 (A) any correction of errors, with supporting evidence and comments; and

182 (B) information that demonstrates that the publication of the data will violate  
183 Subsection (3)(b), with supporting evidence and comments.

184 Section 7. Section **31A-46-302**, which is renumbered from Section 58-17b-626 is  
185 renumbered and amended to read:

186 ~~[58-17b-626]~~. **31A-46-302. Direct or indirect remuneration by pharmacy**  
187 **benefit managers -- Disclosure of customer costs -- Limit on customer payment for**  
188 **prescription drugs.**

189 (1) As used in this section:

190 (a) "Allowable claim amount" means the amount paid by an insurer under the  
191 customer's health benefit plan.

192 ~~[(a)]~~ (b) "Cost share" means the amount paid by an insured customer under the  
193 customer's health benefit plan.

194 ~~[(b)]~~ (c) "Direct or indirect remuneration" means any adjustment in the total  
195 compensation:

196 (i) received by a pharmacy from a pharmacy ~~[benefits manager or coordinator]~~ benefit

197 manager for the sale of a drug, device, or other product or service; and

198 (ii) that is determined after the sale of the product or service.

199 ~~[(c)]~~ (d) "Health benefit plan" means the same as that term is defined in Section

200 31A-1-301.

201 (e) "Pharmacy reimbursement" means the amount paid to a pharmacy by a pharmacy

202 benefit manager for a dispensed prescription drug.

203 ~~[(d)]~~ (f) "Pharmacy services administration organization" means an entity that contracts

204 with a pharmacy to assist with third-party payer interactions and administrative services related

205 to third-party payer interactions, including:

206 (i) contracting with a pharmacy ~~[benefits manager or coordinator]~~ benefit manager on

207 behalf of the pharmacy; and

208 (ii) managing a pharmacy's claims payments from third-party payers.

209 ~~[(e)]~~ (g) "Pharmacy service entity" means:

210 (i) a pharmacy services administration organization; or

211 (ii) a pharmacy ~~[benefits manager or coordinator]~~ benefit manager.

212 ~~[(f)]~~ (h) (i) "Reimbursement report" means a report on the adjustment in total

213 compensation for a claim.

214 (ii) "Reimbursement report" does not include a report on adjustments made pursuant to

215 a pharmacy audit or reprocessing.

216 ~~[(g)]~~ (i) "Sale" means a prescription drug claim covered by a health benefit plan.

217 (2) If a pharmacy service entity engages in direct or indirect remuneration with a

218 pharmacy, the pharmacy service entity shall make a reimbursement report available to the

219 pharmacy upon the pharmacy's request.

220 (3) For the reimbursement report described in Subsection (2), the pharmacy service

221 entity shall:

222 (a) include the adjusted compensation amount related to a claim and the reason for the

223 adjusted compensation; and

224 (b) provide the reimbursement report:



225 (i) in accordance with the contract between the pharmacy and the pharmacy service  
226 entity;

227 (ii) in an electronic format that is easily accessible; and

228 (iii) within 120 days after the day on which the pharmacy [~~benefits manager or~~  
229 ~~coordinator~~] benefit manager receives a report of a sale of a product or service by the  
230 pharmacy.

231 (4) A pharmacy service entity shall, upon a pharmacy's request, provide the pharmacy  
232 with:

233 (a) the reasons for any adjustments contained in a reimbursement report; and

234 (b) an explanation of the reasons provided in Subsection (4)(a).

235 (5) (a) A pharmacy [~~benefits manager or coordinator~~] benefit manager may not prohibit  
236 or penalize the disclosure by a pharmacist of:

237 (i) an insured customer's cost share for a covered prescription drug;

238 (ii) the availability of any therapeutically equivalent alternative medications; or

239 (iii) alternative methods of paying for the prescription medication, including paying the  
240 cash price, that are less expensive than the cost share of the prescription drug.

241 (b) Penalties that are prohibited under Subsection (5)(a) include increased utilization  
242 review, reduced payments, and other financial disincentives.

243 (6) A pharmacy [~~benefits manager or coordinator~~] benefit manager may not require an  
244 insured customer to pay, for a covered prescription drug, more than the lesser of:

245 (a) the applicable cost share of the prescription drug being dispensed; [~~or~~]

246 (b) the applicable allowable claim amount of the prescription drug being dispensed;

247 (c) the applicable pharmacy reimbursement of the prescription drug being dispensed; or

248 [~~(b)~~] (d) the retail price of the drug without prescription drug coverage.

249 Section 8. Section **31A-46-303**, which is renumbered from Section 31A-22-640 is  
250 renumbered and amended to read:

251 [~~31A-22-640~~]. **31A-46-303. Insurer and pharmacy benefit management**  
252 **services -- Registration -- Maximum allowable cost -- Audit restrictions.**

253 (1) [~~For purposes of~~] As used in this section:

254 (a) "Maximum allowable cost" means:

255 (i) a maximum reimbursement amount for a group of pharmaceutically and  
256 therapeutically equivalent drugs; or

257 (ii) any similar reimbursement amount that is used by a pharmacy benefit manager to  
258 reimburse pharmacies for multiple source drugs.

259 (b) "Obsolete" means a product that may be listed in national drug pricing compendia  
260 but is no longer available to be dispensed based on the expiration date of the last lot  
261 manufactured.

262 (c) " Pharmacy benefit manager" means a person or entity that provides pharmacy  
263 benefit management services as defined in Section 49-20-502 on behalf of an insurer as defined  
264 in Subsection 31A-22-636(1).

265 (2) An insurer and an insurer's pharmacy benefit manager is subject to the pharmacy  
266 audit provisions of Section 58-17b-622.

267 (3) A pharmacy benefit manager shall not use maximum allowable cost as a basis for  
268 reimbursement to a pharmacy unless:

269 (a) the drug is listed as "A" or "B" rated in the most recent version of the United States  
270 Food and Drug Administration's approved drug products with therapeutic equivalent  
271 evaluations, also known as the "Orange Book," or has an "NR" or "NA" rating or similar rating  
272 by a nationally recognized reference; and

273 (b) the drug is:

274 (i) generally available for purchase in this state from a national or regional wholesaler;  
275 and

276 (ii) not obsolete.

277 (4) The maximum allowable cost may be determined using comparable and current  
278 data on drug prices obtained from multiple nationally recognized, comprehensive data sources,  
279 including wholesalers, drug file vendors, and pharmaceutical manufacturers for drugs that are  
280 available for purchase by pharmacies in the state.

281 (5) For every drug for which the pharmacy benefit manager uses maximum allowable  
282 cost to reimburse a contracted pharmacy, the pharmacy benefit manager shall:

283 (a) include in the contract with the pharmacy information identifying the national drug  
284 pricing compendia and other data sources used to obtain the drug price data;

285 (b) review and make necessary adjustments to the maximum allowable cost, using the  
286 most recent data sources identified in Subsection (5)(a), at least once per week;

287 (c) provide a process for the contracted pharmacy to appeal the maximum allowable  
288 cost in accordance with Subsection (6); and

289 (d) include in each contract with a contracted pharmacy a process to obtain an update  
290 to the pharmacy product pricing files used to reimburse the pharmacy in a format that is readily  
291 available and accessible.

292 (6) (a) The right to appeal in Subsection (5)(c) shall be:

293 (i) limited to 21 days following the initial claim adjudication; and

294 (ii) investigated and resolved by the pharmacy benefit manager within 14 business  
295 days.

296 (b) If an appeal is denied, the pharmacy benefit manager shall provide the contracted  
297 pharmacy with the reason for the denial and the identification of the national drug code of the  
298 drug that may be purchased by the pharmacy at a price at or below the price determined by the  
299 pharmacy benefit manager.

300 (7) The contract with each pharmacy shall contain a dispute resolution mechanism in  
301 the event either party breaches the terms or conditions of the contract.

302 ~~[(8) (a) To conduct business in the state, a pharmacy benefit manager shall register~~  
303 ~~with the Division of Corporations and Commercial Code within the Department of Commerce~~  
304 ~~and annually renew the registration. To register under this section, the pharmacy benefit~~  
305 ~~manager shall submit an application which shall contain only the following information:]~~

306 ~~[(i) the name of the pharmacy benefit manager;]~~

307 ~~[(ii) the name and contact information for the registered agent for the pharmacy benefit~~  
308 ~~manager; and]~~

309 ~~[(iii) if applicable, the federal employer identification number for the pharmacy benefit~~  
310 ~~manager.]~~

311 ~~[(b) The Department of Commerce may establish a fee in accordance with Title 63J,~~  
312 ~~Chapter 1, Budgetary Procedures Act, for the initial registration and the annual renewal of the~~  
313 ~~registration, which may not exceed \$100 per year.]~~

314 ~~[(c) The following entities do not have to register as a pharmacy benefit manager under~~  
315 ~~Subsection (8)(a) when the entity is providing formulary services to its own patients,~~  
316 ~~employees, members, or beneficiaries:]~~

317 ~~[(i) a health care facility licensed under Title 26, Chapter 21, Health Care Facility~~  
318 ~~Licensing and Inspection Act;]~~

319 ~~[(ii) a pharmacy licensed under Title 58, Chapter 17b, Pharmacy Practice Act;]~~

320 ~~[(iii) a health care professional licensed under Title 58, Occupations and Professions;]~~

321 ~~[(iv) a health insurer; and]~~

322 ~~[(v) a labor union.]~~

323 ~~[(9)] (8)~~ This section does not apply to a pharmacy benefit manager when the  
324 pharmacy benefit manager is providing pharmacy benefit management services on behalf of the  
325 state Medicaid program.

326 Section 9. Section ~~31A-46-304~~ is enacted to read:

327 **31A-46-304. Claims practices.**

328 (1) A pharmacy benefit manager shall permit a pharmacy to collect the amount of a  
329 customer's cost share from any source.

330 (2) A pharmacy benefit manager may not deny or reduce a reimbursement to a  
331 pharmacy or a pharmacist after the adjudication of the claim, unless:

332 (a) the pharmacy or pharmacist submitted the original claim fraudulently;

333 (b) the original reimbursement was incorrect because:

334 (i) the pharmacy or pharmacist had already been paid for the pharmacy service; or

335 (ii) an unintentional error resulted in an incorrect reimbursement; or

336 (c) the pharmacy service was not rendered by the pharmacy or pharmacist.

