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1	REAL ESTATE AMENDMENTS
2	2012 GENERAL SESSION
3	STATE OF UTAH
4	Chief Sponsor: Gage Froerer
5	Senate Sponsor:
6 7	LONG TITLE
8	General Description:
9	This bill modifies provisions relating to real estate.
10	Highlighted Provisions:
11	This bill:
12	 modifies provisions relating to timeshare and camp resort projects;
13	 modifies provisions of the Utah Mortgage Practices and Licensing Act;
14	 modifies provisions of the Appraisal Management Company Registration and
15	Regulation Act;
16	 modifies provisions of the Real Estate Licensing and Practices Act; and
17	 modifies provisions of the Real Estate Appraiser Licensing and Certification Act.
18	Money Appropriated in this Bill:
19	None
20	Other Special Clauses:
21	This bill provides effective dates.
22	Utah Code Sections Affected:
23	AMENDS:
24	57-8-3, as last amended by Laws of Utah 2011, Chapter 355
25	57-8-27, as last amended by Laws of Utah 2007, Chapters 268 and 329
26	57-19-2, as last amended by Laws of Utah 1989, Chapter 225
27	57-19-6, as last amended by Laws of Utah 2000, Chapter 86



28	57-19-8, as last amended by Laws of Utah 1991, Chapter 165
29	57-19-12, as enacted by Laws of Utah 1987, Chapter 73
30	57-19-13, as enacted by Laws of Utah 1987, Chapter 73
31	57-19-26, as enacted by Laws of Utah 1987, Chapter 73
32	61-2c-102, as last amended by Laws of Utah 2011, Chapter 289
33	61-2c-103, as last amended by Laws of Utah 2011, Chapter 289
34	61-2c-106, as last amended by Laws of Utah 2010, Chapter 379
35	61-2c-203, as last amended by Laws of Utah 2011, Chapter 289
36	61-2c-204.1, as last amended by Laws of Utah 2010, Chapter 379
37	61-2c-205, as last amended by Laws of Utah 2011, Chapter 289
38	61-2c-206, as last amended by Laws of Utah 2010, Chapter 379
39	61-2c-209, as enacted by Laws of Utah 2010, Chapter 379
40	61-2c-301, as last amended by Laws of Utah 2011, Chapter 289
41	61-2c-302, as last amended by Laws of Utah 2011, Chapter 289
42	61-2c-404, as last amended by Laws of Utah 2010, Chapter 379
43	61-2e-104, as enacted by Laws of Utah 2009, Chapter 269
44	61-2e-201, as enacted by Laws of Utah 2009, Chapter 269
45	61-2e-307, as last amended by Laws of Utah 2011, Chapter 289
46	61-2e-401, as last amended by Laws of Utah 2011, Chapter 289
47	61-2f-102, as last amended by Laws of Utah 2011, Chapter 289
48	61-2f-203, as last amended by Laws of Utah 2011, Chapter 289
49	61-2f-301, as last amended by Laws of Utah 2011, Chapter 289
50	61-2f-401 (Superseded 07/01/12), as last amended by Laws of Utah 2011, Chapter 289
51	61-2f-401 (Effective 07/01/12), as last amended by Laws of Utah 2011, Chapters 289
52	and 353
53	61-2g-102, as renumbered and amended by Laws of Utah 2011, Chapter 289
54	61-2g-103 (Superseded 07/01/12), as renumbered and amended by Laws of Utah 2011,
55	Chapter 289
56	61-2g-103 (Effective 07/01/12), as last amended by Laws of Utah 2011, Chapter 353
57	and renumbered and amended by Laws of Utah 2011, Chapter 289
58	61-2g-201, as renumbered and amended by Laws of Utah 2011, Chapter 289

59	61-2g-301, as renumbered and amended by Laws of Utah 2011, Chapter 289
60	61-2g-304, as renumbered and amended by Laws of Utah 2011, Chapter 289
61	61-2g-306, as renumbered and amended by Laws of Utah 2011, Chapter 289
62	61-2g-308, as renumbered and amended by Laws of Utah 2011, Chapter 289
63	61-2g-312, as renumbered and amended by Laws of Utah 2011, Chapter 289
64	61-2g-315, as renumbered and amended by Laws of Utah 2011, Chapter 289
65	61-2g-402, as renumbered and amended by Laws of Utah 2011, Chapter 289
66	61-2g-403, as renumbered and amended by Laws of Utah 2011, Chapter 289
67	61-2g-502, as renumbered and amended by Laws of Utah 2011, Chapter 289
68	61-2g-503, as renumbered and amended by Laws of Utah 2011, Chapter 289
69	REPEALS:
70	61-2g-303, as enacted by Laws of Utah 2011, Chapter 289
71	
72	Be it enacted by the Legislature of the state of Utah:
73	Section 1. Section 57-8-3 is amended to read:
74	57-8-3. Definitions.
75	As used in this chapter:
76	(1) "Assessment" means any charge imposed by the association, including:
77	(a) common expenses on or against a unit owner pursuant to the provisions of the
78	declaration, bylaws, or this chapter; and
79	(b) an amount that an association of unit owners assesses to a unit owner under
80	Subsection 57-8-43(9)(h).
81	(2) "Association of unit owners" means all of the unit owners:
82	(a) acting as a group in accordance with the declaration and bylaws; or
83	(b) organized as a legal entity in accordance with the declaration.
84	(3) "Building" means a building, containing units, and comprising a part of the
85	property.
86 07	(4) "Common areas and facilities" unless otherwise provided in the declaration or
87	lawful amendments to the declaration means:
88	(a) the land included within the condominium project, whether leasehold or in fee
89	simple;

90	(b) the foundations, columns, girders, beams, supports, main walls, roofs, halls,
91	corridors, lobbies, stairs, stairways, fire escapes, entrances, and exits of the building;
92	(c) the basements, yards, gardens, parking areas, and storage spaces;
93	(d) the premises for lodging of janitors or persons in charge of the property;
94	(e) installations of central services such as power, light, gas, hot and cold water,
95	heating, refrigeration, air conditioning, and incinerating;
96	(f) the elevators, tanks, pumps, motors, fans, compressors, ducts, and in general all
97	apparatus and installations existing for common use;
98	(g) such community and commercial facilities as may be provided for in the
99	declaration; and
100	(h) all other parts of the property necessary or convenient to its existence, maintenance,
101	and safety, or normally in common use.
102	(5) "Common expenses" means:
103	(a) all sums lawfully assessed against the unit owners;
104	(b) expenses of administration, maintenance, repair, or replacement of the common
105	areas and facilities;
106	(c) expenses agreed upon as common expenses by the association of unit owners; and
107	(d) expenses declared common expenses by this chapter, or by the declaration or the
108	bylaws.
109	(6) "Common profits," unless otherwise provided in the declaration or lawful
110	amendments to the declaration, means the balance of all income, rents, profits, and revenues
111	from the common areas and facilities remaining after the deduction of the common expenses.
112	(7) "Condominium" means the ownership of a single unit in a multiunit project
113	together with an undivided interest in common in the common areas and facilities of the
114	property.
115	(8) "Condominium plat" means a plat or plats of survey of land and units prepared in
116	accordance with Section 57-8-13.
117	(9) "Condominium project" means a real estate condominium project; a plan or project
118	whereby two or more units, whether contained in existing or proposed apartments, commercial
119	or industrial buildings or structures, or otherwise, are separately offered or proposed to be
120	offered for sale. Condominium project also means the property when the context so requires.

(10) "Condominium unit" means a unit together with the undivided interest in the
common areas and facilities appertaining to that unit. Any reference in this chapter to a
condominium unit includes both a physical unit together with its appurtenant undivided interest
in the common areas and facilities and a time period unit together with its appurtenant
undivided interest, unless the reference is specifically limited to a time period unit.

(11) "Contractible condominium" means a condominium project from which one or
more portions of the land within the project may be withdrawn in accordance with provisions
of the declaration and of this chapter. If the withdrawal can occur only by the expiration or
termination of one or more leases, then the condominium project is not a contractible
condominium within the meaning of this chapter.

(12) "Convertible land" means a building site which is a portion of the common areas
and facilities, described by metes and bounds, within which additional units or limited common
areas and facilities may be created in accordance with this chapter.

(13) "Convertible space" means a portion of the structure within the condominium
project, which portion may be converted into one or more units or common areas and facilities,
including limited common areas and facilities in accordance with this chapter.

(14) "Declarant" means all persons who execute the declaration or on whose behalf the declaration is executed. From the time of the recordation of any amendment to the declaration expanding an expandable condominium, all persons who execute that amendment or on whose behalf that amendment is executed shall also come within this definition. Any successors of the persons referred to in this subsection who come to stand in the same relation to the condominium project as their predecessors also come within this definition.

(15) "Declaration" means the instrument by which the property is submitted to theprovisions of this act, as it from time to time may be lawfully amended.

145 (16) "Expandable condominium" means a condominium project to which additional
146 land or an interest in it may be added in accordance with the declaration and this chapter.

147 (17) "Leasehold condominium" means a condominium project in all or any portion of 148 which each unit owner owns an estate for years in his unit, or in the land upon which that unit 149 is situated, or both, with all those leasehold interests to expire naturally at the same time. A 150 condominium project including leased land, or an interest in the land, upon which no units are 151 situated or to be situated is not a leasehold condominium within the meaning of this chapter.

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- (18) "Limited common areas and facilities" means those common areas and facilities
 designated in the declaration as reserved for use of a certain unit or units to the exclusion of the
 other units.
- (19) "Majority" or "majority of the unit owners," unless otherwise provided in the
 declaration or lawful amendments to the declaration, means the owners of more than 50% in
 the aggregate in interest of the undivided ownership of the common areas and facilities.
- (20) "Management committee" means the committee as provided in the declaration
 charged with and having the responsibility and authority to make and to enforce all of the
 reasonable rules covering the operation and maintenance of the property.
- 161 (21) "Par value" means a number of dollars or points assigned to each unit by the 162 declaration. Substantially identical units shall be assigned the same par value, but units located 163 at substantially different heights above the ground, or having substantially different views, or 164 having substantially different amenities or other characteristics that might result in differences 165 in market value, may be considered substantially identical within the meaning of this 166 subsection. If par value is stated in terms of dollars, that statement may not be considered to 167 reflect or control the sales price or fair market value of any unit, and no opinion, appraisal, or 168 fair market transaction at a different figure may affect the par value of any unit, or any 169 undivided interest in the common areas and facilities, voting rights in the unit owners' 170 association, liability for common expenses, or right to common profits, assigned on the basis 171 thereof.
- (22) "Person" means an individual, corporation, partnership, association, trustee, orother legal entity.
- (23) "Property" means the land, whether leasehold or in fee simple, the building, if any,
 all improvements and structures thereon, all easements, rights, and appurtenances belonging
 thereto, and all articles of personal property intended for use in connection therewith.
- 177 (24) "Record," "recording," "recorded," and "recorder" have the meaning stated in Title
 178 57, Chapter 3, Recording of Documents.
- 179 (25) "Size" means the number of cubic feet, or the number of square feet of ground or 180 floor space, within each unit as computed by reference to the record of survey map and rounded 181 off to a whole number. Certain spaces within the units including attic, basement, or garage 182 space may be omitted from the calculation or be partially discounted by the use of a ratio, if the

183 same basis of calculation is employed for all units in the condominium project and if that basis184 is described in the declaration.

(26) "Time period unit" means an annually recurring part or parts of a year specified in
the declaration as a period for which a unit is separately owned and includes a timeshare estate
as defined in Subsection 57-19-2[(17)](19).

(27) "Unit" means either a separate physical part of the property intended for any type
of independent use, including one or more rooms or spaces located in one or more floors or
part or parts of floors in a building or a time period unit, as the context may require. A
convertible space shall be treated as a unit in accordance with Subsection 57-8-13.4(3). A
proposed condominium unit under an expandable condominium project, not constructed, is a
unit two years after the date the recording requirements of Section 57-8-13.6 are met.

(28) "Unit number" means the number, letter, or combination of numbers and lettersdesignating the unit in the declaration and in the record of survey map.

(29) "Unit owner" means the person or persons owning a unit in fee simple and an
undivided interest in the fee simple estate of the common areas and facilities in the percentage
specified and established in the declaration or, in the case of a leasehold condominium project,
the person or persons whose leasehold interest or interests in the condominium unit extend for
the entire balance of the unexpired term or terms.

201 Section 2. Section **57-8-27** is amended to read:

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57-8-27. Separate taxation.

(1) Each unit and its percentage of undivided interest in the common or community
areas and facilities shall be considered to be a parcel and shall be subject to separate
assessment and taxation by each assessing unit, local district, and special service district for all
types of taxes authorized by law, including ad valorem levies and special assessments. Neither
the building or buildings, the property, nor any of the common areas and facilities may be
considered a parcel.

(2) In the event any of the interests in real property made subject to this chapter by the declaration are leasehold interests, if the lease creating these interests is of record in the office of the county recorder, if the balance of the term remaining under the lease is at least 40 years at the time the leasehold interest is made subject to this chapter, if units are situated or are to be situated on or within the real property covered by the lease, and if the lease provides that the

214 lessee shall pay all taxes and assessments imposed by governmental authority, then until 10 215 years prior to the date that the leasehold is to expire or until the lease is terminated, whichever 216 first occurs, all taxes and assessments on the real property covered by the lease shall be levied 217 against the owner of the lessee's interest. If the owner of the reversion under the lease has 218 executed the declaration and condominium plat, until 10 years prior to the date that the 219 leasehold is to expire, or until the lease is terminated, whichever first occurs, all taxes and 220 assessments on the real property covered by the lease shall be separately levied against the unit 221 owners having an interest in the lease, with each unit owner for taxation purposes being 222 considered the owner of a parcel consisting of his undivided condominium interest in the fee of 223 the real property affected by the lease.

(3) No forfeiture or sale of the improvements or the property as a whole for delinquent
real estate taxes, special assessments, or charges shall divest or in anywise affect the title to an
individual unit if the real estate taxes or duly levied share of the assessments and charges on the
individual unit are currently paid.

(4) Any exemption from taxes that may exist on real property or the ownership of theproperty may not be denied by virtue of the submission of the property to this chapter.

230 (5) Timeshare interests and timeshare estates, as defined in Subsection 231 $57-19-2[\frac{(17)}{(17)}](19)$, may not be separately taxed but shall be valued, assessed, and taxed at the 232 unit level. The value of timeshare interests and timeshare estates, for purposes of ad valorem 233 taxation, shall be determined by valuing the real property interest associated with the timeshare 234 interest or timeshare estate, exclusive of the value of any intangible property and rights 235 associated with the acquisition, operation, ownership, and use of the timeshare interest or 236 timeshare estate, including the fees and costs associated with the sale of timeshare interests and 237 timeshare estates that exceed those fees and costs normally incurred in the sale of other similar 238 properties, the fees and costs associated with the operation, ownership, and use of timeshare 239 interests and timeshare estates, vacation exchange rights, vacation conveniences and services, 240 club memberships, and any other intangible rights and benefits available to a timeshare unit 241 owner. Nothing in this section shall be construed as requiring the assessment of any real 242 property interest associated with a timeshare interest or timeshare estate at less than its fair 243 market value. Notice of assessment, delinquency, sale, or any other purpose required by law is 244 considered sufficient for all purposes if the notice is given to the management committee.

245	Section 3. Section 57-19-2 is amended to read:
246	57-19-2. Definitions.
247	As used in this chapter, unless the context clearly requires otherwise:
248	(1) "Accommodations" includes hotel or motel rooms, condominium or cooperative
249	units, cabins, lodges, apartments, and private or commercial structures designed for occupancy
250	by one or more individuals.
251	(2) "Advertisement" means a written, printed, audio, or visual offer made by general
252	solicitation.
253	(3) "Association" means an organized body consisting solely of owners of timeshare
254	interests in a timeshare development that has been registered with the division.
255	(4) "Business day" means a day other than a Saturday, Sunday, or state or federal
256	<u>holiday.</u>
257	[(3)] (5) "Camp resort" means any enterprise that has as its primary purpose the
258	offering of a camp resort interest.
259	[(4)] (6) "Camp resort interest" means the right to use and occupy a camping site.
260	[(5)] (7) "Camping site" means a space designed or promoted for the purpose of
261	locating a trailer, tent, tent trailer, pickup camper, or other similar device used for land-based
262	portable housing.
263	[(6)] (8) "Developer" means a person who:
264	(a) establishes, promotes, owns, or operates a timeshare development or camp resort[-];
265	<u>or</u>
266	(b) engages one or more other persons to establish, promote, or operate a timeshare
267	development or camp resort on the person's behalf.
268	[(7)] (9) "Director" means the director of the division.
269	[(8)] (10) "Division" means the Division of Real Estate of the Department of
270	Commerce.
271	[(9)] (11) "Executive director" means the executive director of the Department of
272	Commerce.
273	[(10)] (12) "Interest" means a camp resort interest or a timeshare interest.
274	[(11)] (13) "Offer" means a solicitation intended to result in a person purchasing an
275	interest in a project

interest in a project.

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 $\left[\frac{(12)}{(14)}\right]$ "Project" means a camp resort or timeshare development.

277 [(13)] (15) "Purchaser" means a person who purchases an interest in a project.

[(14)] (16) "Sale" or "sell" means selling an interest in a project for value. It does not
 include charging a reasonable fee to offset the administrative costs of transferring an interest in
 a project.

[(15)] (17) "Salesperson" means an individual who, for compensation and as agent for another, is engaged in obtaining commitments of persons to purchase an interest in a project by making direct sales presentations to those persons. It does not include purchasers or members engaged in the referral of persons without making a direct sales presentation to them.

[(16)] (18) "Timeshare development" means any enterprise that has as its primary
 purpose the offering of a timeshare interest, including a project in which the purchase of an
 interest gives the purchaser the right to use and occupy an accommodation at one specific site
 or more than one site.

[(17)] (19) "Timeshare interest" means a right to occupy <u>fixed or variable</u> accommodations during three or more separate <u>fixed or variable</u> time periods over a period of at least three years, including renewal options, whether or not coupled with an estate in land. It includes what is commonly known as a "timeshare estate," which is a small undivided fractional fee interest in real property by which the purchaser does not receive any right to use accommodations except as provided by contract, declaration, or other instrument defining a legal right.

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Section 4. Section **57-19-6** is amended to read:

297 **57-19-6.** Effective date of application.

(1) An application for registration filed pursuant to Section 57-19-5 is effective upon
 the expiration of 30 business days following its filing with the director, unless:

300 (a) an order denying the application pursuant to Section 57-19-13 is in effect;

301 (b) a prior effective date has been ordered by the director; or

302 (c) the director has, prior to that date, notified the applicant of a defect in the303 registration application.

304 (2) An applicant may consent to the delay of effectiveness until the director by order305 declares the registration to be effective.

306 (3) (a) Notwithstanding Section 57-19-4, the division may grant a temporary permit

307	allowing the developer to begin a sales and marketing program while the registration is in
308	process.
309	(b) To obtain a temporary permit, the developer shall:
310	[(a)] (i) submit an application to the division for a temporary permit in the form
311	required by the division;
312	[(b)] (ii) submit a substantially complete application for registration to the division,
313	including all appropriate fees and exhibits required under Section 57-19-5, plus a temporary
314	permit fee of \$100;
315	[(c)] (iii) provide evidence acceptable to the division that all funds received by the
316	developer or marketing agent will be placed into an independent escrow with instructions that
317	funds will not be released until a final registration has been granted;
318	$\left[\frac{d}{d}\right]$ (iv) give to each purchaser and potential purchaser a copy of the proposed
319	property report that the developer has submitted to the division with the initial application; and
320	[(e)] (v) give to each purchaser the opportunity to cancel the purchase in accordance
321	with Section 57-19-12. [The]
322	(c) A purchaser shall have an additional opportunity to cancel upon the issuance of an
323	approved registration if the division determines that there is a substantial difference in the
324	disclosures contained in the final property report and those given to the [purchase] purchaser in
325	the proposed property report.
326	(4) (a) Notwithstanding Section 57-19-4, a developer or a person acting on behalf of a
327	developer may market and accept a reservation and deposit from a prospective purchaser before
328	submitting to the division a registration or temporary permit application for a project if:
329	(i) the deposit is placed in a non-interest bearing escrow account with a licensed real
330	estate broker, a title company, or another escrow that the division approves in advance; and
331	(ii) the deposit is guaranteed to be fully refundable at any time at the request of the
332	prospective purchaser.
333	(b) A deposit that a prospective purchaser tenders under Subsection (4)(a) may not be
334	released to the developer until after:
335	(i) the division approves the project registration; and
336	(ii) the prospective purchaser executes a written purchase contract creating a binding
337	obligation to purchase.

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338 Section 5. Section 57-19-8 is amended to read: 339 57-19-8. Filing proposed documents. 340 (1) Every developer shall file with the director at least five business days prior to using 341 any of the following in this state: 342 [(a) copies or the proposed text of all advertisements and sales promotion literature;] 343 $\left[\frac{b}{b}\right]$ (a) the proposed form of its sales contracts; and 344 $\left[\frac{(c)}{(b)}\right]$ (b) copies or the text of any supplements to the written disclosure required to be 345 furnished to prospective purchasers pursuant to Section 57-19-11. 346 (2) If the text, rather than copies, of the materials specified in Subsection (1) are filed, 347 copies of these materials shall be filed with the director within five business days following the 348 date the materials are first used. 349 (3) The developer shall notify the division within five working days if he is convicted 350 in any court of a crime involving fraud, deception, false pretenses, misrepresentation, false 351 advertising, or dishonest dealing in real estate transactions, or has been subject to any 352 injunction or administrative order restraining a false or misleading promotional plan involving 353 land dispositions. 354 (4) The developer must notify the division within five working days if the developer 355 files a petition in bankruptcy or if any other event occurs which may have a material adverse 356 effect on the subdivision. 357 (5) (a) In any suit by or against the developer involving camp resorts or timeshare developments, the developer [promptly] shall promptly furnish the division [notice of the suit 358 359 and copies of all pleadings. Failure to provide notice] a copy of the final order, settlement 360 agreement, consent agreement, or other document evidencing resolution of the case at the trial 361 level, whether or not an appeal is anticipated. 362 (b) A developer's failure to comply with Subsection (5)(a) may, in the discretion of the 363 division, constitute grounds for the division withholding any approval required by this [act] 364 chapter. 365 Section 6. Section 57-19-12 is amended to read: 366 57-19-12. Purchaser's right to cancel. 367 (1) (a) An agreement to purchase an interest in a project may be cancelled, at the option 368 of the purchaser, if:

369	(i) the purchaser provides to the developer, by hand delivery or certified mail, written
370	notice of the cancellation; and
371	(ii) the notice is delivered or postmarked not later than midnight of the fifth [calendar]
372	business day following the day on which the agreement is signed.
373	(b) In computing the number of [calendar] business days for purposes of this section,
374	the day on which the agreement was signed [and legal holidays are] is not included [as
375	"calendar days."].
376	(c) Within 30 days after receipt of timely notice of cancellation, the developer shall
377	refund any money or other consideration paid by the purchaser.
378	(2) Every agreement to purchase an interest in a project which is subject to this chapter
379	shall include the following statement in at least 10-point bold upper-case type, immediately
380	preceding the space for the purchaser's signature:
381	"PURCHASER'S RIGHT TO CANCEL: YOU MAY CANCEL THIS AGREEMENT
382	WITHOUT ANY CANCELLATION FEE OR OTHER PENALTY BY HAND DELIVERING
383	OR SENDING BY CERTIFIED MAIL WRITTEN NOTICE OF CANCELLATION TO:
384	(NAME AND ADDRESS OF DEVELOPER). THE NOTICE MUST BE DELIVERED OR
385	POSTMARKED BY MIDNIGHT OF THE FIFTH [CALENDAR] <u>BUSINESS</u> DAY
386	FOLLOWING THE DAY ON WHICH THE AGREEMENT IS SIGNED. IN COMPUTING
387	THE NUMBER OF [CALENDAR] <u>BUSINESS</u> DAYS, THE DAY ON WHICH THE
388	CONTRACT IS SIGNED [AND LEGAL HOLIDAYS ARE] <u>IS</u> NOT INCLUDED."
389	Section 7. Section 57-19-13 is amended to read:
390	57-19-13. Suspension, revocation, or denial of registration Fine.
391	(1) Subject to Section 57-19-17, an application for registration of a project may be
392	denied, an existing registration may be suspended or revoked, or a fine of not more than \$500
393	may be imposed by the director, if [he] the director finds that:
394	(a) the developer's advertising or sales techniques or trade practices have been or are
395	deceptive, false, or misleading;
396	(b) the developer has failed to file copies of its [advertisements, promotion literature,
397	or] sales contract forms as required by Section 57-19-8;
398	(c) the developer has failed to comply with any provision of this chapter or the rules
399	adopted under this chapter that materially affect or would affect the rights of purchasers or

400	prospective purchasers of an interest in a project, or that materially affect the administration of
401	this chapter;
402	(d) the developer's offering of an interest in a project has worked or would work a
403	fraud upon purchasers or prospective purchasers of such an interest;
404	(e) the developer's application or any amendment to an application is incomplete in any
405	material respect;
406	(f) the developer's application or any amendment to an application contains material
407	misrepresentations or omissions of material fact which are necessary to make the statements
408	contained in the application or amendment not misleading;
409	(g) the developer or any officer or director of the developer has been:
410	(i) convicted of a felony, or any misdemeanor involving theft, fraud, or dishonesty;
411	(ii) enjoined from, assessed a civil penalty for, or found to have engaged in the
412	violation of any law designed to protect consumers; or
413	(iii) engaged in dishonest practices in any industry involving sales to consumers;
414	(h) the developer has represented or is representing to purchasers in connection with
415	the offer or sale of an interest in a project that any accommodations, related facilities, or
416	amenities are planned, without reasonable grounds to believe that they will be completed
417	within a reasonable time;
418	(i) the developer has disposed of, concealed, or diverted any funds or assets so as to
419	defeat the rights of purchasers; [or]
420	(j) the developer has failed to provide to purchasers copies of the written disclosure
421	required by Section 57-19-11[-]; or
422	(k) the developer, the developer's successor in interest, or a managing association
423	disseminates a purchaser's name, address, or email address without first obtaining written
424	consent from the purchaser, unless the dissemination is required by law.
425	(2) The authority to impose fines as provided in this section does not apply to
426	Subsection (1)(e).
427	(3) Notwithstanding Subsection (1)(k), a developer shall, upon request by the division,
428	provide the division a list of all purchasers' names, addresses, and email addresses.
429	Section 8. Section 57-19-26 is amended to read:
430	57-19-26. Exemptions.

431	(1) Unless entered into for the purpose of evading the provisions of this chapter, the
432	following transactions are exempt from registration:
433	(a) isolated transactions by an owner of an interest in a project or by a person holding
434	such an owner's executed power of attorney;
435	(b) an offer or sale by a governmental entity; and
436	[(c) a bona fide pledge of interest in a project.]
437	(c) the resale of an interest that is:
438	(i) acquired:
439	(A) by the developer who initially registered the project or by the managing association
440	of the project; and
441	(B) through a foreclosure, quitclaim deed, deed in lieu of foreclosure, or equivalent
442	transfer;
443	(ii) not offered as part of a project that includes one or more interests that are
444	unregistered or have been registered by a different developer or as part of a different project;
445	and
446	(iii) closed after the developer or managing association provides a purchaser the
447	disclosures required by Section 57-19-11 and the right to rescind required by Section 57-19-12.
448	(2) After a resale by a developer or managing association that is claimed to be exempt
449	under Subsection (1)(c), the division retains jurisdiction to:
450	(a) investigate a complaint regarding the resale; and
451	(b) if applicable, take an administrative action against the developer or managing
452	association on the basis of unprofessional conduct, as provided in Section 57-19-13.
453	$\left[\frac{(2)}{(3)(a)}\right]$ The director may, by rule or order, exempt any person from any or all
454	requirements of this chapter if the director finds that the offering of an interest in a project is
455	essentially noncommercial. [For purposes of this subsection, the]
456	(b) The offering of [fewer than] one or more interests in a project that has a maximum
457	of 10 interests [in a project] is considered essentially noncommercial.
458	Section 9. Section 61-2c-102 is amended to read:
459	61-2c-102. Definitions.
460	(1) As used in this chapter:
461	(a) "Affiliation" means that a mortgage loan originator is associated with a principal

462	lending manager in accordance with Section 61-2c-209.
463	(b) "Applicant" means a person applying for a license under this chapter.
464	(c) "Approved examination provider" means a person approved by the nationwide
465	database as an approved test provider.
466	(d) "Associate lending manager" means an individual who:
467	(i) qualifies under this chapter as a principal lending manager; and
468	(ii) works by or on behalf of another principal lending manager in transacting the
469	business of residential mortgage loans.
470	(e) "Branch lending manager" means an individual who is:
471	(i) licensed as a lending manager; and
472	(ii) designated in the nationwide database by the individual's sponsoring entity as being
473	responsible to work from a branch office and to supervise the business of residential mortgage
474	loans that is conducted at the branch office.
475	[(e)] (f) "Branch office" means a licensed entity's office:
476	(i) for the transaction of the business of residential mortgage loans regulated under this
477	chapter;
478	(ii) other than the main office of the licensed entity; and
479	(iii) that operates under:
480	(A) the same business name as the licensed entity; or
481	(B) another trade name that is registered with the division under the entity license.
482	[(f)] (g) "Business day" means a day other than:
483	(i) a Saturday;
484	(ii) a Sunday; or
485	(iii) a federal or state holiday.
486	[(g)] (h) (i) "Business of residential mortgage loans" means for compensation or in the
487	expectation of compensation to:
488	(A) engage in an act that makes an individual a mortgage loan originator;
489	(B) make or originate a residential mortgage loan;
490	(C) directly or indirectly solicit a residential mortgage loan for another;
491	(D) unless excluded under Subsection $(1)[(\underline{g})](\underline{h})(ii)$, render services related to the
492	origination of a residential mortgage loan including:

493	(I) preparing a loan package;
494	(II) communicating with the borrower or lender; [or]
495	(III) advising on a loan term; or
496	(IV) acting as a loan processor without being employed by a licensed entity; or
497	(E) engage in loan modification assistance.
498	(ii) "Business of residential mortgage loans" does not include:
499	(A) if working as an employee under the direction of and subject to the supervision and
500	instruction of a person licensed under this chapter, the performance of a clerical or support duty
501	such as:
502	(I) the receipt, collection, or distribution of information common for the processing or
503	underwriting of a loan in the mortgage industry other than taking an application;
504	(II) communicating with a consumer to obtain information necessary for the processing
505	or underwriting of a residential mortgage loan;
506	(III) word processing;
507	(IV) sending correspondence; [or]
508	(V) assembling files; <u>or</u>
509	(VI) acting as a loan processor;
510	(B) ownership of an entity that engages in the business of residential mortgage loans if
511	the owner does not personally perform the acts listed in Subsection $(1)[(g)](h)(i)$; or
512	(C) except if an individual will engage in an activity as a mortgage loan originator,
513	acting in one or more of the following capacities:
514	(I) a loan wholesaler;
515	(II) an account executive for a loan wholesaler;
516	(III) a loan underwriter;
517	(IV) a loan closer; or
518	(V) funding a loan; or
519	(D) if employed by a person who owns or services an existing residential mortgage
520	loan, the direct negotiation with the borrower for the purpose of loan modification.
521	[(h)] (i) "Certified education provider" means a person who is certified under Section
522	61-2c-204.1 to provide one or more of the following:
523	(i) Utah-specific prelicensing education; or

524	(ii) Utah-specific continuing education.
525	[(i)] (j) "Closed-end" means a loan:
526	(i) with a fixed amount borrowed; and
527	(ii) that does not permit additional borrowing secured by the same collateral.
528	[(j)] (k) "Commission" means the Residential Mortgage Regulatory Commission
529	created in Section 61-2c-104.
530	[(k)] (1) "Compensation" means anything of economic value that is paid, loaned,
531	granted, given, donated, or transferred to an individual or entity for or in consideration of:
532	(i) services;
533	(ii) personal or real property; or
534	(iii) another thing of value.
535	[(1)] (m) "Concurrence" means that entities given a concurring role must jointly agree
536	for the action to be taken.
537	[(m)] (n) "Continuing education" means education taken by an individual licensed
538	under this chapter in order to meet the education requirements imposed by Sections
539	61-2c-204.1 and 61-2c-205 to renew a license under this chapter.
540	[(n)] (o) "Control," as used in Subsection 61-2c-105(2)(f), means the power to directly
541	or indirectly:
542	(i) direct or exercise a controlling interest over:
543	(A) the management or policies of an entity; or
544	(B) the election of a majority of the directors, officers, managers, or managing partners
545	of an entity;
546	(ii) vote 20% or more of a class of voting securities of an entity by an individual; or
547	(iii) vote more than 5% of a class of voting securities of an entity by another entity.
548	[(o)] (p) (i) "Control person" means an individual identified by an entity registered with
549	the nationwide database as being an individual directing the management or policies of the
550	entity.
551	(ii) "Control person" may include one of the following who is identified as provided in
552	Subsection $(1)[(\mathbf{o})](\mathbf{p})(\mathbf{i})$:
553	(A) a manager;
554	(B) a managing partner;

555	(C) a director;
556	(D) an executive officer; or
557	(E) an individual who performs a function similar to an individual listed in this
558	Subsection $(1)[(0)](\underline{p})(ii)$.
559	[(p)] (q) "Depository institution" is as defined in Section 7-1-103.
560	$\left[\frac{(q)}{(r)}\right]$ "Director" means the director of the division.
561	[(r)] (s) "Division" means the Division of Real Estate.
562	[(s)] (t) "Dwelling" means a residential structure attached to real property that contains
563	one to four units including any of the following if used as a residence:
564	(i) a condominium unit;
565	(ii) a cooperative unit;
566	(iii) a manufactured home; or
567	(iv) a house.
568	(u) "Employee":
569	(i) means an individual:
570	(A) whose manner and means of work performance are subject to the right of control
571	of, or are controlled by, another person; and
572	(B) whose compensation for federal income tax purposes is reported, or is required to
573	be reported, on a W-2 form issued by the controlling person; and
574	(ii) does not include an independent contractor who performs duties other than at the
575	direction of, and subject to the supervision and instruction of, another person.
576	$\left[\frac{(t)}{(t)}\right]$ "Entity" means:
577	(i) a corporation;
578	(ii) a limited liability company;
579	(iii) a partnership;
580	(iv) a company;
581	(v) an association;
582	(vi) a joint venture;
583	(vii) a business trust;
584	(viii) a trust; or
585	(ix) another organization.

586	$[(\mathbf{w})]$ (w) "Executive director" means the executive director of the Department of
587	Commerce.
588	[(v)] (x) "Federal licensing requirements" means Secure and Fair Enforcement for
589	Mortgage Licensing, 12 U.S.C. Sec. 5101 et seq.
590	[(w)] (y) "Foreclosure rescue" means, for compensation or with the expectation of
591	receiving valuable consideration, to:
592	(i) engage, or offer to engage, in an act that:
593	(A) the person represents will assist a borrower in preventing a foreclosure; and
594	(B) relates to a transaction involving the transfer of title to residential real property; or
595	(ii) as an employee or agent of another person:
596	(A) solicit, or offer that the other person will engage in an act described in Subsection
597	(1)[(w)](y)(i); or
598	(B) negotiate terms in relationship to an act described in Subsection $(1)[(w)](y)(i)$.
599	[(x)] (z) "Inactive status" means a dormant status into which an unexpired license is
600	placed when the holder of the license is not currently engaging in the business of residential
601	mortgage loans.
602	(aa) "Lending manager" means an individual licensed as a lending manager under
603	Section 61-2c-206 to transact the business of residential mortgage loans.
604	[(y)] (bb) "Licensee" means a person licensed with the division under this chapter.
605	[(z)] (cc) "Licensing examination" means the examination required by Section
606	61-2c-204.1 or 61-2c-206 for an individual to obtain a license under this chapter.
607	[(aa)] (dd) "Loan modification assistance" means, for compensation or with the
608	expectation of receiving valuable consideration, to:
609	(i) act, or offer to act, on behalf of a person to:
610	(A) obtain a loan term of a residential mortgage loan that is different from an existing
611	loan term including:
612	(I) an increase or decrease in an interest rate;
613	(II) a change to the type of interest rate;
614	(III) an increase or decrease in the principal amount of the residential mortgage loan;
615	(IV) a change in the number of required period payments;
616	(V) an addition of collateral;

617	(VI) a change to, or addition of, a prepayment penalty;
618	(VII) an addition of a cosigner; or
619	(VIII) a change in persons obligated under the existing residential mortgage loan; or
620	(B) substitute a new residential mortgage loan for an existing residential mortgage
621	loan; or
622	(ii) as an employee or agent of another person:
623	(A) solicit, or offer that the other person will engage in an act described in Subsection
624	(1)[(aa)](dd)(i); or
625	(B) negotiate terms in relationship to an act described in Subsection $(1)[(aa)](dd)(i)$.
626	[(bb)] (ee) (i) Except as provided in Subsection (1)[(bb)](ee)(ii), "mortgage loan
627	originator" means an individual who for compensation or in expectation of compensation:
628	(A) (I) takes a residential mortgage loan application; or
629	(II) offers or negotiates terms of a residential mortgage loan for the purpose of:
630	(Aa) a purchase;
631	(Bb) a refinance;
632	(Cc) a loan modification assistance; or
633	(Dd) a foreclosure rescue; and
634	(B) is licensed as a mortgage loan originator in accordance with this chapter.
635	(ii) "Mortgage loan originator" does not include a person who:
636	(A) is described in Subsection (1)[(bb)](ee)(i), but who performs exclusively
637	administrative or clerical tasks as described in Subsection (1)[(g)](h)(ii)(A);
638	(B) (I) is licensed under Chapter 2f, Real Estate Licensing and Practices Act;
639	(II) performs only real estate brokerage activities; and
640	(III) receives no compensation from:
641	(Aa) a lender;
642	(Bb) a [principal] lending manager; or
643	(Cc) an agent of a lender or [principal] lending manager; or
644	(C) is solely involved in extension of credit relating to a timeshare plan, as defined in
645	11 U.S.C. Sec. 101(53D).
646	[(cc)] (ff) "Nationwide database" means the Nationwide Mortgage Licensing System
647	and Registry, authorized under federal licensing requirements.

648	[(dd)] (gg) "Nontraditional mortgage product" means a mortgage product other than a
649	30-year fixed rate mortgage.
650	[(ee)] (hh) "Person" means an individual or entity.
651	[(ff)] (ii) "Prelicensing education" means education taken by an individual seeking to
652	be licensed under this chapter in order to meet the education requirements imposed by Section
653	61-2c-204.1 or 61-2c-206 for an individual to obtain a license under this chapter.
654	[(gg) (i)] (jj) "Principal lending manager" means an individual <u>:</u>
655	(i) licensed as a [principal] lending manager under Section 61-2c-206 [to transact the
656	business of residential mortgage loans.]: and
657	(ii) identified in the nationwide database by the individual's sponsoring entity as the
658	entity's principal lending manager.
659	[(ii) An individual who is a principal lending manager may transact the business of
660	residential mortgage loans as a mortgage loan originator.]
661	[(hh)] (kk) "Record" means information that is:
662	(i) prepared, owned, received, or retained by a person; and
663	(ii) (A) inscribed on a tangible medium; or
664	(B) (I) stored in an electronic or other medium; and
665	(II) in a perceivable and reproducible form.
666	(11) "Referral fee":
667	(i) means any fee, kickback, or thing of value tendered for a referral of business or a
668	service incident to or part of a residential mortgage loan transaction; and
669	(ii) does not mean a payment made:
670	(A) by a licensed entity to an individual employed by the entity;
671	(B) under a contractual incentive program; and
672	(C) according to rules made by the division in accordance with Title 63G, Chapter 3,
673	Utah Administrative Rulemaking Act.
674	[(ii)] (mm) "Residential mortgage loan" means an extension of credit, if:
675	(i) the loan or extension of credit is secured by a:
676	(A) mortgage;
677	(B) deed of trust; or
678	(C) consensual security interest;

679	(ii) the mortgage, deed of trust, or consensual security interest described in Subsection
680	(1)[(ii)](<u>mm)</u> (i):
681	(A) is on a dwelling located in the state; and
682	(B) is created with the consent of the owner of the residential real property; and
683	(iii) solely for the purposes of defining "mortgage loan originator," the extension of
684	credit is primarily for personal, family, or household use.
685	[(jj)] (nn) "Sponsorship" means an association in accordance with Section 61-2c-209
686	between an individual licensed under this chapter and an entity licensed under this chapter.
687	[(kk)] <u>(oo)</u> "State" means:
688	(i) a state, territory, or possession of the United States;
689	(ii) the District of Columbia; or
690	(iii) the Commonwealth of Puerto Rico.
691	[(11)] (pp) "Unique identifier" is as defined in 12 U.S.C. Sec. 5102.
692	[(mm)] (qq) "Utah-specific" means an educational or examination requirement under
693	this chapter that relates specifically to Utah.
694	(2) (a) If a term not defined in this section is defined by rule, the term shall have the
695	meaning established by the division by rule made in accordance with Title 63G, Chapter 3,
696	Utah Administrative Rulemaking Act.
697	(b) If a term not defined in this section is not defined by rule, the term shall have the
698	meaning commonly accepted in the business community.
699	Section 10. Section 61-2c-103 is amended to read:
700	61-2c-103. Powers and duties of the division.
701	(1) The division shall administer this chapter.
702	(2) In addition to a power or duty expressly provided in this chapter, the division may:
703	(a) receive and act on a complaint including:
704	(i) taking action designed to obtain voluntary compliance with this chapter; or
705	(ii) commencing an administrative or judicial proceeding on the division's own
706	initiative;
707	(b) establish one or more programs for the education of consumers with respect to
708	residential mortgage loans;
709	(c) (i) make one or more studies appropriate to effectuate the purposes and policies of

710	this chapter; and
711	(ii) make the results of the studies described in Subsection (2)(c)(i) available to the
712	public;
713	(d) visit and investigate a person licensed under this chapter, regardless of whether the
714	person is located in Utah;
715	(e) employ one or more necessary hearing examiners, investigators, clerks, and other
716	employees and agents; and
717	(f) establish fees under Section 63J-1-504 for:
718	(i) processing an application for licensing or certification; and
719	(ii) any other function required or permitted by this chapter.
720	(3) The division shall make rules for the administration of this chapter in accordance
721	with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, including:
722	(a) licensure procedures for:
723	(i) a person required by this chapter to obtain a license with the division; and
724	(ii) the establishment of a branch office by an entity;
725	(b) proper handling of money received by a licensee;
726	(c) record-keeping requirements by a licensee, including proper disposal of a record;
727	(d) certification procedures for certifying an education provider; and
728	(e) standards of conduct for a licensee or certified education provider.
729	(4) The division may by rule made in accordance with Title 63G, Chapter 3, Utah
730	Administrative Rulemaking Act, require as a condition of maintaining a license or certification
731	under this chapter that a person comply with a requirement of the nationwide database if:
732	(a) required for uniformity amongst states; and
733	(b) not inconsistent with this chapter.
734	(5) The division shall by rule made in accordance with Title 63G, Chapter 3, Utah
735	Administrative Rulemaking Act, provide a process under which an individual may challenge
736	information contained in the nationwide database.
737	(6) The division shall annually:
738	(a) review the requirements related to the nationwide database imposed by federal
739	licensing requirements or the nationwide database on:
740	(i) the division;

741	(ii) a licensee under this chapter;
742	(iii) a certified education provider; or
743	(iv) an approved examination provider; and
744	(b) after the review required by Subsection (6)(a):
745	(i) report to the Business and Labor Interim Committee the impact of the requirements
746	on the implementation by the division of this chapter; and
747	(ii) recommend legislation, if any, to the Business and Labor Interim Committee
748	related to how the division should coordinate with the nationwide database.
749	(7) The division may enter into a relationship or contract with the nationwide database
750	or another entity designated by the nationwide database to do the following related to a licensee
751	or other person subject to this chapter:
752	(a) collect or maintain a record; and
753	(b) process a transaction fee or other fee.
754	(8) The division shall regularly report the following to the nationwide database:
755	(a) a violation of this chapter;
756	(b) <u>licensing or</u> disciplinary action under this chapter; and
757	(c) other information relevant to this chapter.
758	(9) If a person pays a fee or costs to the division with a negotiable instrument or any
759	other method that is not honored for payment:
760	(a) the transaction for which the payment is submitted is voidable by the division;
761	(b) the division may reverse the transaction if payment of the applicable fee or costs is
762	not received in full; and
763	(c) the person's license, certification, or registration is automatically suspended:
764	(i) beginning the day on which the payment is due; and
765	(ii) ending the day on which payment is made in full.
766	Section 11. Section 61-2c-106 is amended to read:
767	61-2c-106. Addresses provided the division.
768	(1) (a) A person shall provide a physical location or street address when the person
769	provides the nationwide database an address required by the division.
770	(b) The following when provided under this chapter is public information:
771	(i) a business address; or

770	(ii) a mailing address
772	 (ii) a mailing address. (2) A light a considered to have received a notification that is mailed to the last
773	(2) A licensee is considered to have received a notification that is mailed to the last
774	mailing address furnished to the nationwide database by:
775	(a) [if the licensee is an individual,] the individual, if the licensee is an individual; or
776	(b) [if the licensee is an entity,] the [principal] lending manager [of] who is designated
777	within the nationwide database to act as the principal lending manager for the entity, if the
778	licensee is an entity.
779	Section 12. Section 61-2c-203 is amended to read:
780	61-2c-203. General qualifications for licensure.
781	(1) To qualify for licensure under this chapter, a person shall demonstrate through
782	procedures established by rule made by the division in accordance with Title 63G, Chapter 3,
783	Utah Administrative Rulemaking Act:
784	(a) financial responsibility;
785	(b) good moral character, honesty, integrity, and truthfulness; and
786	(c) the competence to transact the business of residential mortgage loans, including
787	general fitness such as to command the confidence of the community and to warrant a
788	determination that the person will operate honestly, fairly, and efficiently within the purposes
789	of this chapter.
790	(2) If an applicant is an entity, the applicant may not have a control person who fails to
791	meet the requirements of Subsection (1) for an individual applicant.
792	(3) (a) The division shall determine whether an applicant with a criminal history
793	qualifies for licensure.
794	(b) If the division, acting under Subsection (3)(a), denies or restricts a license or places
795	a license on probation, the applicant may petition the commission for de novo review of the
796	application.
797	Section 13. Section 61-2c-204.1 is amended to read:
798	61-2c-204.1. Education providers Education requirements Examination
799	requirements.
800	(1) As used in this section:
801	(a) "Approved continuing education course" means a course of continuing education
802	that is approved by the nationwide database.

803	(b) "Approved prelicensing education course" means a course of prelicensing education
804	that is approved by the nationwide database.
805	(2) (a) A person may not provide Utah-specific prelicensing education or Utah-specific
806	continuing education if that person is not certified by the division under this chapter.
807	(b) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the
808	division shall make rules establishing:
809	(i) certification criteria and procedures to become a certified education provider; and
810	(ii) standards of conduct for a certified education provider.
811	(c) In accordance with the rules described in Subsection (2)(b), the division shall
812	certify a person to provide the education described in Subsection (2)(a).
813	(d) (i) Upon request, the division shall make available to the public a list of the names
814	and addresses of certified education providers either directly or through a third party.
815	(ii) A person who requests a list under this Subsection (2)(d) shall pay the costs
816	incurred by the division to make the list available.
817	(e) In certifying a person as a certified education provider, the division by rule may:
818	(i) distinguish between an individual instructor and an entity that provides education;
819	or
820	(ii) approve:
821	(A) Utah-specific prelicensing education; or
822	(B) Utah-specific continuing education courses.
823	(3) (a) The division may not:
824	(i) license an individual under this chapter as a mortgage loan originator who has not
825	completed the prelicensing education required by this section:
826	(A) before taking the one or more licensing examinations required by Subsection (4);
827	(B) in the number of hours, not to exceed 90 hours, required by rule made by the
828	division in accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act; and
829	(C) that includes the prelicensing education required by federal licensing regulations;
830	(ii) subject to Subsection (6), renew a license of an individual who has not completed
831	the continuing education required by this section and Section 61-2c-205:
832	(A) in the number of hours required by rule made by the division in accordance with
000	

833 Title 63G, Chapter 3, Utah Administrative Rulemaking Act; and

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834 (B) that includes the continuing education required by federal licensing regulations; or 835 (iii) license an individual under this chapter as a [principal] lending manager who has 836 not completed the prelicensing education required by Section 61-2c-206 before taking the licensing examination required by Section 61-2c-206. 837 838 (b) Subject to Subsection (3)(a) and with the concurrence of the division, the 839 commission shall determine: 840 (i) except as provided in Subsection 61-2c-206(1)(b), the appropriate number of hours of prelicensing education required to obtain a license; 841 842 (ii) the subject matters of the prelicensing education required under this section and 843 Section 61-2c-206, including online education or distance learning options; 844 (iii) the appropriate number of hours of continuing education required to renew a 845 license; and 846 (iv) the subject matter of courses the division may accept for continuing education 847 purposes. 848 (c) The commission may appoint a committee to make recommendations to the 849 commission concerning approval of prelicensing education and continuing education courses, 850 except that the commission shall appoint at least one member to the committee to represent 851 each association that represents a significant number of individuals licensed under this chapter. 852 (d) The division may by rule made in accordance with Title 63G, Chapter 3, Utah 853 Administrative Rulemaking Act, provide for the calculation of continuing education credits, 854 except that the rules shall be consistent with 12 U.S.C. Sec. 5105. 855 (4) (a) The division may not license an individual under this chapter unless that 856 individual first passes the one or more licensing examinations that: 857 (i) are adopted by the division in accordance with Title 63G, Chapter 3, Utah 858 Administrative Rulemaking Act; 859 (ii) meet the minimum federal licensing requirements; and 860 (iii) are administered by an approved examination provider. 861 (b) The commission, with the concurrence of the division, shall determine the 862 requirements for: 863 (i) a licensing examination that at least: 864 (A) meets the minimum federal licensing requirements; and

865	(B) tests knowledge of the:
866	(I) fundamentals of the English language;
867	(II) arithmetic;
868	(III) provisions of this chapter;
869	(IV) rules adopted under this chapter;
870	(V) basic residential mortgage principles and practices; and
871	(VI) any other aspect of Utah law the commission determines is appropriate; and
872	(ii) a licensing examination required under Section 61-2c-206 that:
873	(A) meets the requirements of Subsection (4)(b)(i); and
874	(B) tests knowledge of the:
875	(I) advanced residential mortgage principles and practices; and
876	(II) other aspects of Utah law the commission, with the concurrence of the division,
877	determines appropriate.
878	(c) An individual who will engage in an activity as a mortgage loan originator, is not
879	considered to have passed a licensing examination if that individual has not met the minimum
880	competence requirements of 12 U.S.C. Sec. 5104(d)(3).
881	(5) When reasonably practicable, the commission and the division shall make the
882	Utah-specific education requirements described in this section available electronically through
883	one or more distance education methods approved by the commission and division.
884	(6) (a) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act,
885	the commission, with the concurrence of the division, shall make rules establishing procedures
886	under which a licensee may be exempted from a Utah-specific continuing education
887	requirement:
888	(i) for a period not to exceed four years; and
889	(ii) upon a finding of reasonable cause.
890	(b) An individual who engages in an activity as a mortgage loan originator may not
891	under this Subsection (6) be exempted from the minimum continuing education required under
892	federal licensing regulations for an individual who engages in an activity as a mortgage loan
893	originator.
894	Section 14. Section 61-2c-205 is amended to read:
895	61-2c-205. Term of licensure Renewal Reporting of changes.

896	(1) (a) A license issued under this chapter expires as follows:
897	(i) for the calendar year the license is issued:
898	(A) if the license is issued on or before October 31, the license expires on December 31
899	of the same calendar year; and
900	(B) if the license is issued on or after November 1, the license expires on December 31
901	of the following calendar year; and
902	(ii) after the December 31 on which a license expires under Subsection (1)(a)(i), a
903	license expires annually on December 31.
904	(b) Notwithstanding Subsection (1)(a), the time period of a license may be extended or
905	shortened by as much as one year to maintain or change a renewal cycle established by rule by
906	the division.
907	(2) To renew a license, no later than the date the license expires, a licensee shall in a
908	manner provided by the division by rule:
909	(a) file a renewal statement;
910	(b) furnish the information required by Subsection 61-2c-202(1);
911	(c) renew the licensee's registration with the nationwide database, including the
912	payment of a fee required by the nationwide database;
913	(d) pay a fee to the division established by the division in accordance with Section
914	63J-1-504; and
915	(e) if the licensee is an individual [and the individual's license is in active status at the
916	time of application for renewal], submit proof of having completed [during the year before
917	application] the continuing education required under Section 61-2c-204.1, according to the
918	deadline the division establishes by rule in accordance with Title 63G, Chapter 3, Utah
919	Administrative Rulemaking Act.
920	(3) (a) A licensee under this chapter shall notify the division in a manner provided by
921	the division by rule within 10 days of the date on which there is a change in:
922	(i) a name under which the licensee transacts the business of residential mortgage loans
923	in this state;
924	(ii) (A) if the licensee is an entity, the business location of the licensee; or
925	(B) if the licensee is an individual, the home and business addresses of the individual;
926	(iii) the principal lending manager of the entity;

927	(iv) the entity with which an individual licensee is licensed to conduct the business of
928	residential mortgage loans; or
929	(v) any other information that is defined as material by rule made by the division.
930	(b) Failure to notify the division of a change described in Subsection (3)(a) is separate
931	grounds for disciplinary action against a licensee.
932	(c) The division may charge a fee established in accordance with Section 63J-1-504 for
933	processing a change that a licensee is required to report to the division under Subsection (3)(a).
934	(4) (a) A licensee shall notify the division by sending the division a signed statement
935	within 10 business days of:
936	(i) [(A)] a conviction of, or the entry of a plea in abeyance to:
937	(A) a felony[, class A misdemeanor, or class B misdemeanor]; or
938	[(B) the entry of a plea in abeyance to a felony, class A misdemeanor, or class B
939	misdemeanor; or]
940	(B) a misdemeanor involving financial services or a financial services-related business.
941	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
942	forgery, counterfeiting, or extortion;
943	[(C)] <u>(ii)</u> the potential resolution of a felony[, class A misdemeanor,] or [class B] <u>of a</u>
944	misdemeanor described in Subsection $(4)(a)(i)(B)$ by a diversion agreement, or any other
945	agreement under which a criminal charge is held in suspense for a period of time;
946	[(iii)] (iii) filing a personal bankruptcy or bankruptcy of a business that transacts the
947	business of residential mortgage loans;
948	[(iii)] (iv) the suspension, revocation, surrender, cancellation, or denial of a
949	professional license or professional registration of the licensee, whether the license or
950	registration is issued by this state or another jurisdiction; or
951	[(iv)] (v) the entry of a cease and desist order or a temporary or permanent injunction:
952	(A) against the licensee by a court or licensing agency; and
953	(B) based on conduct or a practice involving the business of residential mortgage loans,
954	or conduct involving fraud, misrepresentation, or deceit.
955	(b) The commission, with the concurrence of the division, shall enforce the reporting
956	requirement under this Subsection (4) pursuant to Section 61-2c-402.
957	(5) (a) A license under this chapter expires if the licensee does not apply to renew the

958	license on or before the expiration date of the license.
959	(b) A licensee whose license has expired may apply to reinstate the expired license, in
960	a manner provided by the division by rule by:
961	(i) requesting reinstatement;
962	(ii) paying to the division a renewal fee and a late fee determined by the division under
963	Section 63J-1-504; and
964	(iii) reinstating the licensee's registration with the nationwide database, including the
965	payment of a fee required by the nationwide database.
966	Section 15. Section 61-2c-206 is amended to read:
967	61-2c-206. Lending manager licenses.
968	(1) To qualify for licensure as a [principal] lending manager under this chapter, an
969	individual shall:
970	(a) meet the standards in Section 61-2c-203;
971	(b) successfully complete the following education:
972	(i) mortgage loan originator prelicensing education as required by federal licensing
973	regulations; and
974	(ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager
975	that is approved by the division under Section 61-2c-204.1;
976	(c) successfully complete the following examinations:
977	(i) the mortgage loan originator licensing examination as approved by the nationwide
978	database; and
979	(ii) the [principal] lending manager licensing examination approved by the commission
980	under Section 61-2c-204.1;
981	(d) submit proof, on a form approved by the division, of three years of full-time active
982	experience as a mortgage loan originator licensed in any state in the five years preceding the
983	day on which the application is submitted, or equivalent experience as approved by the
984	commission;
985	(e) submit an application in a manner established by the division by rule;
986	(f) establish sponsorship with an entity licensed under this chapter;
987	(g) if the individual is not registered in the nationwide database as a mortgage loan
988	originator at the time of application, submit to the criminal background check required by

989	Subsection 61-2c-202(1)(b); and
990	(h) pay a fee determined by the division under Section 63J-1-504.
991	(2) A [principal] lending manager may not:
992	(a) engage in the business of residential mortgage loans on behalf of more than one
993	entity at the same time; [or]
994	(b) be sponsored by more than one entity at the same time[-]; or
995	(c) act simultaneously as the principal lending manager and branch lending manager
996	for the individual's sponsoring entity, if the entity operates from more than one office located
997	within the state.
998	(3) An individual who is a lending manager may:
999	(a) transact the business of residential mortgage loans as a mortgage loan originator;
1000	and
1001	(b) be designated within the nationwide database to act for the individual's sponsoring
1002	entity as the principal lending manager, an associate lending manager, or a branch lending
1003	manager.
1004	Section 16. Section 61-2c-209 is amended to read:
1005	61-2c-209. Sponsorship Affiliation.
1006	(1) (a) The division may not license an individual, and an individual licensed under this
1007	chapter may not conduct the business of residential mortgage loans unless:
1008	(i) if licensed as a mortgage loan originator, the individual:
1009	(A) is sponsored by an entity licensed under this chapter; and
1010	(B) is affiliated with [a] the sponsoring entity's principal lending manager; or
1011	(ii) if licensed as a [principal] lending manager, the individual is sponsored by an entity
1012	licensed under this chapter.
1013	(b) The division may not license any entity and an entity licensed under this chapter
1014	may not conduct the business of residential mortgage loans unless the entity:
1015	(i) sponsors a principal lending manager;
1016	(ii) identifies at least one control person for the entity; and
1017	(iii) provides a list of the mortgage loan originators sponsored by the entity.
1018	(2) (a) A mortgage loan originator's license automatically becomes inactive the day on
1019	which:

1020	(i) the mortgage loan originator is not sponsored by an entity licensed under this
1021	chapter;
1022	(ii) the license of the entity with which the mortgage loan originator is sponsored
1023	becomes inactive or terminates;
1024	(iii) the mortgage loan originator is not affiliated with a principal lending manager; or
1025	(iv) the license of the principal lending manager with whom the mortgage loan
1026	originator is affiliated becomes inactive or terminates.
1027	(b) A [principal] lending manager's license automatically becomes inactive the day on
1028	which:
1029	(i) the [principal] lending manager is not sponsored by an entity licensed under this
1030	chapter; or
1031	(ii) the license of the entity with which the [principal] lending manager is sponsored
1032	becomes inactive or terminates.
1033	(c) A entity licensed under this chapter automatically becomes inactive the day on
1034	which the entity's sponsorship with its principal lending manager terminates.
1035	(3) (a) A person whose license is inactive may not transact the business of residential
1036	mortgage loans.
1037	(b) To activate an inactive mortgage loan originator license, an individual shall:
1038	(i) provide evidence that the individual:
1039	(A) is sponsored by an entity that holds an active license under this chapter; and
1040	(B) is affiliated with a principal lending manager who holds an active license under this
1041	chapter; and
1042	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1043	(c) To activate an inactive [principal] lending manager license, an individual shall:
1044	(i) provide evidence that the individual is sponsored by an entity that holds an active
1045	license under this chapter; and
1046	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1047	(d) To activate an inactive license held by an entity, an entity shall:
1048	(i) provide evidence of the entity's sponsorship of a principal lending manager; and
1049	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1050	(4) (a) A mortgage loan originator shall conduct the business of residential mortgage

1051	loans only:
1052	(i) through the [principal lending manager with whom] entity by which the individual
1053	is [affiliated] sponsored; and
1054	(ii) in the business name under which the sponsoring entity's principal lending manager
1055	is authorized by the division to do business.
1056	(b) An individual licensed under this chapter may not:
1057	(i) engage in the business of residential mortgage loans on behalf of more than one
1058	entity at the same time;
1059	(ii) be sponsored by more than one entity at the same time;
1060	(iii) transact the business of residential mortgage loans for the following at the same
1061	time:
1062	(A) an entity licensed under this chapter; and
1063	(B) an entity that is exempt from licensure under Section 61-2c-105; or
1064	(iv) if the individual is a mortgage loan originator, receive consideration for transacting
1065	the business of residential mortgage loans from any person except the principal lending
1066	manager [with whom the mortgage loan originator is affiliated] of the mortgage loan
1067	originator's sponsoring entity.
1068	(c) This Subsection (4) does not restrict the number of:
1069	(i) different lenders a person may use as a funding source for a residential mortgage
1070	loan; or
1071	(ii) entities in which an individual may have an ownership interest, regardless of
1072	whether the entities are:
1073	(A) licensed under this chapter; or
1074	(B) exempt under Section 61-2c-105.
1075	(5) The division by rule made in accordance with Title 63G, Chapter 3, Utah
1076	Administrative Rulemaking Act, may make rules that:
1077	(a) define what constitutes:
1078	(i) affiliation; or
1079	(ii) sponsorship; and
1080	(b) provide procedures by which:
1081	(i) an individual who is licensed under this chapter may provide evidence of

1082	sponsorship by an entity that is licensed under this chapter;
1083	(ii) a mortgage loan originator may provide evidence of affiliation with a principal
1084	lending manager; and
1085	(iii) an entity licensed under this chapter may:
1086	(A) provide evidence of its sponsorship of a principal lending manager;
1087	(B) identify at least one control person for the entity; and
1088	(C) provide a list of the one or more mortgage loan originators that the entity sponsors.
1089	Section 17. Section 61-2c-301 is amended to read:
1090	61-2c-301. Prohibited conduct Violations of the chapter.
1091	(1) A person transacting the business of residential mortgage loans in this state may
1092	not:
1093	(a) give or receive <u>a referral fee, other</u> compensation, or anything of value in exchange
1094	for a referral of residential mortgage loan business;
1095	(b) charge a fee in connection with a residential mortgage loan transaction:
1096	(i) that is excessive; or
1097	(ii) without providing to the loan applicant a written statement signed by the loan
1098	applicant:
1099	(A) stating whether or not the fee or deposit is refundable; and
1100	(B) describing the conditions, if any, under which all or a portion of the fee or deposit
1101	will be refunded to the applicant;
1102	(c) give or receive compensation or anything of value in exchange for a referral of
1103	settlement or loan closing services related to a residential mortgage loan transaction;
1104	(d) do any of the following to induce a lender to extend credit as part of a residential
1105	mortgage loan transaction:
1106	(i) make a false statement or representation;
1107	(ii) cause false documents to be generated; or
1108	(iii) knowingly permit false information to be submitted by any party;
1109	(e) give or receive compensation or anything of value, or withhold or threaten to
1110	withhold payment of an appraiser fee, to influence the independent judgment of an appraiser in
1111	reaching a value conclusion in a residential mortgage loan transaction, except that it is not a
1112	violation of this section for a licensee to withhold payment because of a bona fide dispute

1113	regarding a failure of the appraiser to comply with the licensing law or the Uniform Standards
1114	of Professional Appraisal Practice;
1115	(f) violate or not comply with:
1116	(i) this chapter;
1117	(ii) an order of the commission or division; or
1118	(iii) a rule made by the division;
1119	(g) fail to respond within the required time period to:
1120	(i) a notice or complaint of the division; or
1121	(ii) a request for information from the division;
1122	(h) make false representations to the division, including in a licensure statement;
1123	(i) for a residential mortgage loan transaction beginning on or after January 1, 2004,
1124	engage in the business of residential mortgage loans with respect to the transaction if the
1125	person also acts in any of the following capacities with respect to the same residential mortgage
1126	loan transaction:
1127	(i) appraiser;
1128	(ii) escrow agent;
1129	(iii) real estate agent;
1130	(iv) general contractor; or
1131	(v) title insurance producer;
1132	(j) order a title insurance report or hold a title insurance policy unless the person
1133	provides to the title insurer a copy of a valid, current license under this chapter;
1134	(k) engage in unprofessional conduct as defined by rule;
1135	(l) engage in an act or omission in transacting the business of residential mortgage
1136	loans that constitutes dishonesty, fraud, or misrepresentation;
1137	(m) engage in false or misleading advertising;
1138	(n) (i) fail to account for money received in connection with a residential mortgage
1139	loan;
1140	(ii) use money for a different purpose from the purpose for which the money is
1141	received; or
1142	(iii) except as provided in Subsection (4), retain money paid for services if the services
1143	are not performed;

1144	(o) fail, within 90 calendar days of a request from a borrower who has paid for an
1145	appraisal, to give a copy of an appraisal ordered and used for a transaction to the borrower;
1146	(p) engage in an act that is performed to:
1147	(i) evade this chapter; or
1148	(ii) assist another person to evade this chapter;
1149	(q) recommend or encourage default, delinquency, or continuation of an existing
1150	default or delinquency, by a mortgage applicant on an existing indebtedness before the closing
1151	of a residential mortgage loan that will refinance all or part of the indebtedness;
1152	(r) in the case of the [principal] lending manager of an entity or a branch office of an
1153	entity, fail to exercise reasonable supervision over the activities of:
1154	(i) unlicensed staff; and
1155	(ii) a mortgage loan originator who is affiliated with the [principal] lending manager;
1156	(s) pay or offer to pay an individual who does not hold a license under this chapter for
1157	work that requires the individual to hold a license under this chapter;
1158	(t) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1159	(i) provide a title insurance product or service without the approval required by Section
1160	31A-2-405; or
1161	(ii) knowingly provide false or misleading information in the statement required by
1162	Subsection 31A-2-405(2);
1163	(u) represent to the public that the person can or will perform any act of a mortgage
1164	loan originator if that person is not licensed under this chapter because the person is exempt
1165	under Subsection 61-2c-102(1)[(g)](h)(ii)(A), including through:
1166	(i) advertising;
1167	(ii) a business card;
1168	(iii) stationery;
1169	(iv) a brochure;
1170	(v) a sign;
1171	(vi) a rate list; or
1172	(vii) other promotional item; or
1173	(v) (i) engage in an act of loan modification assistance without being licensed under
1174	this chapter;

1175	(ii) engage in an act of foreclosure rescue that requires licensure as a real estate agent
1176	or real estate broker under Chapter 2, Division of Real Estate, without being licensed under
1177	that chapter;
1178	(iii) engage in an act of loan modification assistance without entering into a written
1179	agreement specifying which one or more acts of loan modification assistance will be
1180	completed;
1181	(iv) request or require a person to pay a fee before obtaining:
1182	(A) a written offer for a loan modification from the person's lender or servicer; and
1183	(B) the person's written acceptance of the offer from the lender or servicer;
1184	(v) induce a person seeking a loan modification to hire the licensee to engage in an act
1185	of loan modification assistance by:
1186	(A) suggesting to the person that the licensee has a special relationship with the
1187	person's lender or loan servicer; or
1188	(B) falsely representing or advertising that the licensee is acting on behalf of:
1189	(I) a government agency;
1190	(II) the person's lender or loan servicer; or
1191	(III) a nonprofit or charitable institution;
1192	(vi) recommend or participate in a loan modification that requires a person to:
1193	(A) transfer title to real property to the licensee or to a third-party with whom the
1194	licensee has a business relationship or financial interest;
1195	(B) make a mortgage payment to a person other than the person's loan servicer; or
1196	(C) refrain from contacting the person's:
1197	(I) lender;
1198	(II) loan servicer;
1199	(III) attorney;
1200	(IV) credit counselor; or
1201	(V) housing counselor; or
1202	(vii) for an agreement for loan modification assistance entered into on or after May 11,
1203	2010, engage in an act of loan modification assistance without offering in writing to the person
1204	entering into the agreement for loan modification assistance a right to cancel the agreement
1205	within three business days after the day on which the person enters the agreement.

1206	(2) Whether on not the anima is related to the business of residential montant large it
1206	(2) Whether or not the crime is related to the business of residential mortgage loans, it
1207	is a violation of this chapter for a licensee or a person who is a certified education provider to
1208	do any of the following with respect to a criminal offense that involves moral turpitude:
1209	(a) be convicted;
1210	(b) plead guilty or nolo contendere;
1211	(c) enter a plea in abeyance; or
1212	(d) be subjected to a criminal disposition similar to the ones described in Subsections
1213	(2)(a) through (c).
1214	(3) A [principal] lending manager does not violate Subsection $(1)(r)$ if:
1215	(a) in contravention of the [principal] lending manager's written policies and
1216	instructions, an affiliated licensee of the [principal] lending manager violates:
1217	(i) this chapter; or
1218	(ii) rules made by the division under this chapter;
1219	(b) the [principal] lending manager established and followed reasonable procedures to
1220	ensure that affiliated licensees receive adequate supervision;
1221	(c) upon learning of a violation by an affiliated licensee, the [principal] lending
1222	manager attempted to prevent or mitigate the damage;
1223	(d) the [principal] lending manager did not participate in or ratify the violation by an
1224	affiliated licensee; and
1225	(e) the [principal] lending manager did not attempt to avoid learning of the violation.
1226	(4) Notwithstanding Subsection $(1)(n)(iii)$, a licensee may, upon compliance with
1227	Section 70D-2-305, charge a reasonable cancellation fee for work done originating a mortgage
1228	if the mortgage is not closed.
1229	Section 18. Section 61-2c-302 is amended to read:
1230	61-2c-302. Record requirements.
1231	(1) For the time period specified in Subsection (2), a licensee shall make or possess any
1232	record required for that licensee by a rule made by the division.
1233	(2) A licensee shall maintain and safeguard in its possession a record described in
1234	Subsection (1) for four years from the last to occur of the following:
1235	(a) the final entry on a residential mortgage loan is made by that licensee;
1236	(a) the final entry on a residential mortgage loan is serviced by the licensee:
1230	(b) it the residential mortgage roun is serviced by the needsee.

1237	(i) the residential mortgage loan is paid in full; or
1238	(ii) the licensee ceases to service the residential mortgage loan; or
1239	(c) if the residential mortgage loan is not serviced by the licensee, the residential
1240	mortgage loan is closed.
1241	(3) A licensee shall, upon the division's request:
1242	(a) make available to the division for inspection and copying during normal business
1243	hours all records required to be maintained under this chapter; and
1244	(b) [upon reasonable notice from the division to a licensee,] produce all records
1245	described in Subsection (3)(a) that are related to an investigation being conducted by the
1246	division at the division office for inspection and copying by the division.
1247	(4) A licensee who is an entity shall maintain and produce for inspection by the
1248	division a current list of all individuals whose licenses are sponsored by the entity.
1249	(5) (a) A [licensee who engages in an activity as a mortgage loan originator] licensed
1250	entity shall:
1251	(i) create, for each quarter of the fiscal year, a report of condition identifying all
1252	lending activities, including all loans closed by the entity's sponsored mortgage loan originators
1253	during the quarter;
1254	(ii) provide each quarterly report of condition to the nationwide database; and
1255	(iii) maintain $[\pi]$ each report of condition submitted to the nationwide database as
1256	required by 12 U.S.C. Sec. 5104(e) for at least four years from the day on which the licensee
1257	submits the report of condition to the nationwide database.
1258	(b) Upon request by the division, a mortgage loan originator shall produce a report of
1259	condition for inspection by the division.
1260	Section 19. Section 61-2c-404 is amended to read:
1261	61-2c-404. Civil actions.
1262	(1) (a) A person who violates this chapter is liable for an additional penalty, as
1263	determined by the court, of at least the amount the person received in consequence of a
1264	violation of this chapter as:
1265	(i) commission;
1266	(ii) compensation; or
1267	(iii) profit.

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1268 (b) A person aggrieved by a violation of this chapter may: 1269 (i) bring an action for a penalty described in Subsection (1)(a); and 1270 (ii) use a penalty obtained under Subsection (1)(a) for the person's own use and benefit. 1271 (2) A person who is not licensed under this chapter at the time of an act or service that 1272 requires a license under this chapter may not bring an action in court for the recovery of a 1273 commission, fee, or compensation for that act or service. 1274 (3) (a) A mortgage loan originator may not bring an action in the mortgage loan 1275 originator's own name for the recovery of a fee, commission, or compensation for transacting 1276 the business of residential mortgage loans unless the action is brought against the [principal 1277 lending manager with whom] entity by which the mortgage loan originator is [licensed] 1278 sponsored at the time of the act or service that is the subject of the action. 1279 (b) An action by an entity for the recovery of a fee, commission, or other compensation 1280 shall be brought by: 1281 (i) an entity; or 1282 (ii) the principal lending manager of an entity on behalf of the entity. 1283 (4) A principal lending manager who transacts the business of residential mortgage 1284 loans on the principal lending manager's own behalf may sue in the principal lending manager's 1285 own name for the recovery of a fee, commission, or compensation for transacting the business 1286 of residential mortgage loans. 1287 Section 20. Section 61-2e-104 is amended to read: 1288 61-2e-104. Exemption. 1289 This chapter does not apply to: 1290 (1) an entity that: 1291 (a) exclusively employs an individual on an employer-employee basis for the 1292 performance of a real estate appraisal activity in the normal course of the entity's business; 1293 [and] 1294 (b) is responsible for ensuring that the real estate appraisal activity being performed by 1295 an employee is performed in accordance with applicable appraisal standards; and 1296 (c) is an appraisal management company that is a subsidiary owned and controlled by a 1297 financial institution regulated by a federal financial institution regulatory agency; 1298 (2) an individual who:

1299	(a) is an appraiser; and
1300	(b) in the normal course of business enters into an agreement, whether written or
1301	otherwise, with another appraiser for the performance of a real estate appraisal activity that the
1302	individual cannot complete for any reason, including:
1303	(i) competency;
1304	(ii) work load;
1305	(iii) schedule; or
1306	(iv) geographic location; <u>or</u>
1307	(3) an individual who:
1308	(a) in the normal course of business enters into an agreement, whether written or
1309	otherwise, with an appraiser for the performance of a real estate appraisal activity; and
1310	(b) under the agreement, cosigns the report of the appraiser performing the real estate
1311	appraisal activity upon the completion of the real estate appraisal activity[; or].
1312	[(4) an appraisal management company that contracts with one or more appraisers for
1313	the performance of fewer than 10 appraisals in this state in a calendar year.]
1314	Section 21. Section 61-2e-201 is amended to read:
1315	61-2e-201. Registration required Qualification for registration.
1316	(1) Unless exempted under Section 61-2e-104, an appraisal management company is
1317	required to register under this chapter if the company:
1318	(a) contracts with one or more appraisers for the performance of 10 or more appraisals
1319	in the state in a calendar year; or
1320	(b) oversees a network or panel of more than 15 appraisers certified or licensed in the
1321	state.
1322	[(1)] (2) Unless registered under this chapter or exempt under Section 61-2e-104, an
1323	entity may not with regard to a real estate appraisal activity for real estate located in this state:
1324	(a) directly or indirectly engage or attempt to engage in business as an appraisal
1325	management company;
1326	(b) directly or indirectly engage or attempt to perform an appraisal management
1327	service; or
1328	(c) advertise or hold itself out as engaging in or conducting business as an appraisal
1329	management company.

1330	$\left[\frac{(2)}{(3)}\right]$ To qualify to be registered as an appraisal management company under this
1331	chapter:
1332	(a) each individual who owns, directly or indirectly, more than 10% of the appraisal
1333	management company shall:
1334	(i) be of good moral character, as determined by the board; and
1335	(ii) not have had a license or certificate to engage in an act related to a real estate or
1336	mortgage transaction refused, denied, canceled, or revoked in this state or in another state; and
1337	(b) the appraisal management company shall designate a main contact for
1338	communication between the appraisal management company and either the board or division
1339	who:
1340	(i) is a controlling person;
1341	(ii) is of good moral character, as determined by the board; and
1342	(iii) has not had a license or certificate to engage in an act related to a real estate or
1343	mortgage transaction refused, denied, canceled, or revoked in this state or in another state.
1344	[(3)] (4) This section applies without regard to whether the entity uses the term:
1345	(a) "appraisal management company";
1346	(b) "mortgage technology company"; or
1347	(c) another name.
1348	Section 22. Section 61-2e-307 is amended to read:
1349	61-2e-307. Prohibited acts Exclusions.
1350	(1) An appraisal management company required to be registered under this chapter and
1351	a controlling person, employee, or agent of the appraisal management company may not:
1352	(a) engage in an act of coercion, extortion, intimidation, or bribery for any purpose
1353	related to an appraisal;
1354	(b) compensate an appraiser in a manner that the person should reasonably know
1355	would result in the appraiser not conducting a real estate appraisal activity in a manner
1356	consistent with applicable appraisal standards;
1357	(c) engage in the business of an appraisal management company under an assumed or
1358	fictitious name not properly registered in the state;
1359	(d) accept a contingent fee for performing an appraisal management service if the fee is
1360	contingent on:

1361 (i) the appraisal report having a predetermined analysis, opinion, or conclusion; 1362 (ii) the analysis, opinion, conclusion, or valuation reached in an appraisal report; or 1363 (iii) the consequences resulting from the appraisal assignment; 1364 (e) require an appraiser to indemnify the appraisal management company against 1365 liability except liability for errors and omissions by the appraiser; or 1366 (f) alter, modify, or otherwise change a completed appraisal report submitted by an 1367 appraiser. 1368 $\left[\frac{1}{2}\right]$ (2) An appraisal management company required to be registered under this 1369 chapter, or a controlling person, employee, or agent of the appraisal management company may not influence or attempt to influence the development, reporting, or review of an appraisal 1370 1371 through: 1372 (a) coercion; 1373 (b) extortion; 1374 (c) collusion; 1375 (d) compensation; 1376 (e) instruction; 1377 (f) inducement; 1378 (g) intimidation; 1379 (h) bribery; or 1380 (i) any other manner that would constitute undue influence. 1381 $\left[\frac{(2)}{2}\right]$ (3) A violation of Subsection $\left[\frac{(1)}{2}\right]$ (2) includes doing one or more of the 1382 following for a purpose listed in Subsection [(1)] (2): 1383 (a) withholding or threatening to withhold timely payment for an appraisal; 1384 (b) withholding or threatening to withhold future business for an appraiser; 1385 (c) taking adverse action or threatening to take adverse action against an appraiser 1386 regarding use of the appraiser for a real estate appraisal activity; 1387 (d) expressly or by implication promising future business or increased compensation 1388 for an appraiser; 1389 (e) conditioning one or more of the following on the opinion, conclusion, or valuation 1390 to be reached, or on a preliminary estimate or opinion requested from an appraiser: 1391 (i) a request for a real estate appraisal activity; or

1392	(ii) the payment of consideration;
1393	(f) requesting that an appraiser provide at any time before the appraiser's completion of
1394	a real estate appraisal activity:
1395	(i) an estimated, predetermined, or desired valuation in an appraisal report; or
1396	(ii) an estimated value or comparable sale;
1397	(g) except for a copy of a sales contract for a purchase transaction, providing to an
1398	appraiser:
1399	(i) an anticipated, estimated, encouraged, or desired value for a subject property; or
1400	(ii) a proposed or target amount to be loaned to the borrower;
1401	(h) providing to an appraiser, or an individual related to the appraiser, stock or other
1402	financial or non-financial benefits;
1403	(i) allowing the removal of an appraiser from an appraiser panel, without prior written
1404	notice to the appraiser as required by Section 61-2e-306;
1405	(j) obtaining, using, or paying for a subsequent appraisal or ordering an automated
1406	valuation model in connection with a mortgage financing transaction unless:
1407	(i) (A) there is a reasonable basis to believe that the initial appraisal does not meet
1408	applicable appraisal standards; and
1409	(B) the reasonable basis is noted in the loan file; or
1410	(ii) the subsequent appraisal or automated valuation model is done pursuant to a pre- or
1411	post-funding appraisal review or quality control process in accordance with applicable
1412	appraisal standards; <u>or</u>
1413	[(k) compensating an appraiser in a manner that the person should reasonably have
1414	known would result in the appraiser not conducting a real estate appraisal activity in a manner
1415	consistent with applicable appraisal standards;]
1416	[(1) engaging in the business of an appraisal management company under an assumed
1417	or fictitious name not properly registered in this state;]
1418	[(m) accepting a contingent fee for performing an appraisal management service if the
1419	fee is contingent on:]
1420	[(i) the appraiser report having a predetermined analysis, opinion, or conclusion;]
1421	[(ii) the analysis, opinion, conclusion, or valuation reached in an appraisal report; or]
1422	[(iii) the consequences resulting from the appraisal assignment; or]

1423	[(n)] (k) engaging in any other act or practice that impairs or attempts to impair an
1424	appraiser's independence, objectivity, or impartiality.
1425	[(3) An appraisal management company required to be registered under this chapter, or
1426	a controlling person, employee, or agent of the appraisal management company, may not
1427	require an appraiser to indemnify the appraisal management company against liability except
1428	liability for errors and omissions by the appraiser.]
1429	(4) This section may not be construed to prohibit an appraisal management company
1430	from requesting that an appraiser:
1431	(a) provide additional information about the basis for a valuation; or
1432	(b) correct an objective factual error in an appraisal report.
1433	[(5) An appraisal management company required to be registered under this chapter, or
1434	a controlling person, employee, or agent of the appraisal management company may not alter,
1435	modify, or otherwise change a completed appraisal report submitted by an appraiser.]
1436	Section 23. Section 61-2e-401 is amended to read:
1437	61-2e-401. Division authority Immunity.
1438	(1) (a) In addition to a power or duty expressly provided in this chapter, the division
1439	may:
1440	(i) receive and act on a complaint including:
1441	(A) taking action designed to obtain voluntary compliance with this chapter, including
1442	the issuance of a cease and desist order if the person against whom the order is issued is given
1443	the right to petition the board for review of the order; or
1444	(B) commencing an administrative or judicial proceeding on the division's own
1445	initiative;
1446	(ii) investigate an entity required to be registered under this chapter, regardless of
1447	whether the entity is located in Utah; and
1448	(iii) employ one or more investigators, clerks, or other employees or agents if:
1449	(A) approved by the executive director; and
1450	(B) within the budget of the division.
1451	(b) A failure to respond to a request by the division in an investigation under this
1452	chapter is considered to be a separate violation of this chapter, including:
1453	(i) failing to respond to a subpoena;

1 1 5 1	(ii) with a lding avidences on
1454	(ii) withholding evidence; or
1455	(iii) failing to produce a document or record.
1456	(2) (a) If a person is found to have violated this chapter or a rule made under this
1457	chapter, the person shall pay the costs incurred by the division to copy a book, paper, contract,
1458	document, or record required under this chapter, including the costs incurred to copy an
1459	electronic book, paper, contract, document, or record in a universally readable format.
1460	(b) If a person fails to pay the costs described in Subsection (2)(a) when due, the
1461	person's registration is automatically suspended:
1462	(i) beginning the day on which the payment of costs is due; and
1463	(ii) ending the day on which the costs are paid.
1464	(3) The division is immune from a civil action or criminal prosecution for initiating or
1465	assisting in a lawful investigation of an act or participating in a disciplinary proceeding under
1466	this chapter if the division takes the action:
1467	(a) without malicious intent; and
1468	(b) in the reasonable belief that the action is taken pursuant to the powers and duties
1469	vested in the division under this chapter.
1470	Section 24. Section 61-2f-102 is amended to read:
1471	61-2f-102. Definitions.
1472	As used in this chapter:
1473	(1) "Associate broker" means an individual who is:
1474	(a) employed or engaged as an independent contractor by or on behalf of a principal
1475	broker to perform an act set out in Subsection (18) for valuable consideration; and
1476	(b) licensed under this chapter as an associate broker.
1477	(2) "Branch office" means a principal broker's real estate brokerage office that is not
1478	the principal broker's main office.
1479	(3) "Business day" means a day other than:
1480	(a) a Saturday;
1481	(b) a Sunday; or
1482	(c) a federal or state holiday.
1483	(4) "Business opportunity" means the sale, lease, or exchange of any business that
1484	includes an interest in real estate.

1485	(5) "Commission" means the Real Estate Commission established under this chapter.
1486	(6) "Concurrence" means the entities given a concurring role must jointly agree for
1487	action to be taken.
1488	(7) "Condominium unit" is as defined in Section 57-8-3.
1489	(8) "Condominium homeowners' association" means the condominium unit owners
1490	acting as a group in accordance with declarations and bylaws.
1491	(9) (a) "Condominium hotel" means one or more condominium units that are operated
1492	as a hotel.
1493	(b) "Condominium hotel" does not mean a hotel consisting of condominium units, all
1494	of which are owned by a single entity.
1495	(10) "Director" means the director of the Division of Real Estate.
1496	(11) "Division" means the Division of Real Estate.
1497	(12) "Entity" means:
1498	(a) a corporation;
1499	(b) a partnership;
1500	(c) a limited liability company;
1501	(d) a company;
1502	(e) an association;
1503	(f) a joint venture;
1504	(g) a business trust;
1505	(h) a trust; or
1506	(i) any organization similar to an entity described in Subsections (12)(a) through (h).
1507	(13) "Executive director" means the director of the Department of Commerce.
1508	(14) "Foreclosure rescue" means, for compensation or with the expectation of receiving
1509	valuable consideration, to:
1510	(a) engage, or offer to engage, in an act that:
1511	(i) the person represents will assist a borrower in preventing a foreclosure; and
1512	(ii) relates to a transaction involving the transfer of title to residential real property; or
1513	(b) as an employee or agent of another person:
1514	(i) solicit, or offer that the other person will engage in an act described in Subsection
1515	(14)(a); or

1516	(ii) negotiate terms in relationship to an act described in Subsection (14)(a).
1517	(15) "Loan modification assistance" means, for compensation or with the expectation
1518	of receiving valuable consideration, to:
1519	(a) act, or offer to act, on behalf of a person to:
1520	(i) obtain a loan term of a residential mortgage loan that is different from an existing
1521	loan term including:
1522	(A) an increase or decrease in an interest rate;
1523	(B) a change to the type of interest rate;
1524	(C) an increase or decrease in the principal amount of the residential mortgage loan;
1525	(D) a change in the number of required period payments;
1526	(E) an addition of collateral;
1527	(F) a change to, or addition of, a prepayment penalty;
1528	(G) an addition of a cosigner; or
1529	(H) a change in persons obligated under the existing residential mortgage loan; or
1530	(ii) substitute a new residential mortgage loan for an existing residential mortgage loan;
1531	or
1532	(b) as an employee or agent of another person:
1533	(i) solicit, or offer that the other person will engage in an act described in Subsection
1534	(15)(a); or
1535	(ii) negotiate terms in relationship to an act described in Subsection (15)(a).
1536	(16) "Main office" means the address which a principal broker designates with the
1537	division as the principal broker's primary brokerage office.
1538	(17) "Person" means an individual or entity.
1539	(18) "Principal broker" means an individual who is licensed as a principal broker under
1540	this chapter and who:
1541	(a) (i) sells or lists for sale real estate, including real estate being sold as part of a
1542	foreclosure rescue, or a business opportunity [for sale] with the expectation of receiving
1543	valuable consideration;
1544	(ii) buys, exchanges, or auctions real estate, an option on real estate, a business
1545	opportunity, or an improvement on real estate with the expectation of receiving valuable
1546	consideration; or

1547	(iii) advertises, offers, attempts, or otherwise holds the individual out to be engaged in
1548	the business described in Subsection (18)(a)(i) or (ii);
1549	(b) is employed by or on behalf of the owner of real estate or by a prospective
1550	purchaser of real estate and performs an act described in Subsection (18)(a), whether the
1551	individual's compensation is at a stated salary, a commission basis, upon a salary and
1552	commission basis, or otherwise;
1553	(c) (i) with the expectation of receiving valuable consideration, manages property
1554	owned by another person; or
1555	(ii) advertises or otherwise holds the individual out to be engaged in property
1556	management;
1557	(d) with the expectation of receiving valuable consideration, assists or directs in the
1558	procurement of prospects for or the negotiation of a transaction listed in Subsections (18)(a)
1559	and (c);
1560	(e) except for a mortgage lender, title insurance producer, or an employee of a
1561	mortgage lender or title insurance producer, assists or directs in the closing of a real estate
1562	transaction with the expectation of receiving valuable consideration; or
1563	(f) (i) engages in foreclosure rescue; or
1564	(ii) advertises, offers, attempts, or otherwise holds the person out as being engaged in
1565	foreclosure rescue.
1566	(19) (a) "Property management" means engaging in, with the expectation of receiving
1567	valuable consideration, the management of real estate owned by another person or advertising
1568	or otherwise claiming to be engaged in property management by:
1569	(i) advertising for, arranging, negotiating, offering, or otherwise attempting or
1570	participating in a transaction calculated to secure the rental or leasing of real estate;
1571	(ii) collecting, agreeing, offering, or otherwise attempting to collect rent for the real
1572	estate and accounting for and disbursing the money collected; or
1573	(iii) authorizing expenditures for repairs to the real estate.
1574	(b) "Property management" does not include:
1575	(i) hotel or motel management;
1576	(ii) rental of tourist accommodations, including hotels, motels, tourist homes,
1577	condominiums, condominium hotels, mobile home park accommodations, campgrounds, or

1578	similar public accommodations for a period of less than 30 consecutive days, and the
1579	management activities associated with these rentals; or
1580	(iii) the leasing or management of surface or subsurface minerals or oil and gas
1581	interests, if the leasing or management is separate from a sale or lease of the surface estate.
1582	(20) "Real estate" includes leaseholds and business opportunities involving real
1583	property.
1584	(21) (a) "Regular salaried employee" means an individual who performs a service for
1585	wages or other remuneration, whose employer withholds federal employment taxes under a
1586	contract of hire, written or oral, express or implied.
1587	(b) "Regular salaried employee" does not include an individual who performs services
1588	on a project-by-project basis or on a commission basis.
1589	(22) "Reinstatement" means restoring a license that has expired or has been suspended.
1590	(23) "Reissuance" means the process by which a licensee may obtain a license
1591	following revocation of the license.
1592	(24) "Renewal" means extending a license for an additional licensing period on or
1593	before the date the license expires.
1594	(25) "Sales agent" means an individual who is:
1595	(a) affiliated with a principal broker, either as an independent contractor or an
1596	employee as provided in Section 61-2f-303, to perform for valuable consideration an act
1597	described in Subsection (18); and
1598	(b) licensed under this chapter as a sales agent.
1599	(26) (a) "Undivided fractionalized long-term estate" means an ownership interest in
1600	real property by two or more persons that is:
1601	(i) a tenancy in common; or
1602	(ii) any other legal form of undivided estate in real property including:
1603	(A) a fee estate;
1604	(B) a life estate; or
1605	(C) other long-term estate.
1606	(b) "Undivided fractionalized long-term estate" does not include a joint tenancy.
1607	Section 25. Section 61-2f-203 is amended to read:
1608	61-2f-203. Licensing requirements.

1609	(1) (a) (i) The division shall determine whether an applicant with a criminal history
1610	qualifies for licensure.
1611	(ii) If the division, acting under Subsection (1)(a)(i), denies or restricts a license or
1612	places a license on probation, the applicant may petition the commission for de novo review of
1613	the application.
1614	[(1) (a)] (b) Except as provided in Subsection (5), the commission shall determine [the]
1615	all other qualifications and requirements of an applicant for:
1616	(i) a principal broker license;
1617	(ii) an associate broker license; or
1618	(iii) a sales agent license.
1619	[(b)] (c) The division, with the concurrence of the commission, shall require and pass
1620	upon proof necessary to determine the honesty, integrity, truthfulness, reputation, and
1621	competency of each applicant for an initial license or for renewal of an existing license.
1622	[(c)] (d) (i) The division, with the concurrence of the commission, shall require an
1623	applicant for:
1624	(A) a sales agent license to complete an approved educational program consisting of
1625	the number of hours designated by rule made by the commission with the concurrence of the
1626	division, except that the rule may not require less than 120 hours; and
1627	(B) an associate broker or a principal broker license to complete an approved
1628	educational program consisting of the number of hours designated by rule made by the
1629	commission with the concurrence of the division, except that the rule may not require less than
1630	120 hours.
1631	(ii) An hour required by this section means 50 minutes of instruction in each 60
1632	minutes.
1633	(iii) The maximum number of program hours available to an individual is eight hours
1634	per day.
1635	[(d)] (e) The division, with the concurrence of the commission, shall require the
1636	applicant to pass an examination approved by the commission covering:
1637	(i) the fundamentals of:
1638	(A) the English language;
1639	(B) arithmetic;

1640	(C) bookkeeping; and
1641	(D) real estate principles and practices;
1642	(ii) this chapter;
1643	(iii) the rules established by the commission; and
1644	(iv) any other aspect of Utah real estate license law considered appropriate.
1645	[(e)] (i) Three years' full-time experience as a sales agent or its equivalent is
1646	required before an applicant may apply for, and secure a principal broker or associate broker
1647	license in this state.
1648	(ii) The commission shall establish by rule, made in accordance with Title 63G,
1649	Chapter 3, Utah Administrative Rulemaking Act, the criteria by which the commission will
1650	accept experience or special education in similar fields of business in lieu of the three years'
1651	experience.
1652	(2) (a) The division, with the concurrence of the commission, may require an applicant
1653	to furnish a sworn statement setting forth evidence satisfactory to the division of the applicant's
1654	reputation and competency as set forth by rule.
1655	(b) The division shall require an applicant to provide the applicant's Social Security
1656	number, which is a private record under Subsection 63G-2-302(1)(h).
1657	(3) (a) An individual who is not a resident of this state may be licensed in this state if
1658	the person complies with this chapter.
1659	(b) An individual who is not a resident of this state may be licensed as an associate
1660	broker or sales agent in this state by:
1661	(i) complying with this chapter; and
1662	(ii) being employed or engaged as an independent contractor by or on behalf of a
1663	principal broker who is licensed in this state, regardless of whether the principal broker is a
1664	resident of this state.
1665	(4) (a) The division and commission shall treat an application to be relicensed of an
1666	applicant whose real estate license is revoked as an original application.
1667	(b) In the case of an applicant for a new license as a principal broker or associate
1668	broker, the applicant is not entitled to credit for experience gained before the revocation of a
1669	real estate license.
1670	(5) (a) Notwithstanding Subsection (1)(b), the commission may delegate to the division

1671	the authority to:
1672	(i) review a class or category of applications for initial or renewed licenses;
1673	(ii) determine whether an applicant meets the licensing criteria in Subsection (1); and
1674	(iii) approve or deny a license application without concurrence by the commission.
1675	(b) (i) If the commission delegates to the division the authority to approve or deny an
1676	application without concurrence by the commission and the division denies an application for
1677	licensure, the applicant who is denied licensure may petition the commission for de novo
1678	review of the application.
1679	(ii) An applicant who is denied licensure pursuant to this Subsection (5) may seek
1680	agency review by the executive director only after the commission has reviewed the division's
1681	denial of the applicant's application.
1682	Section 26. Section 61-2f-301 is amended to read:
1683	61-2f-301. Reporting requirements.
1684	(1) A licensee shall notify the division of the following by sending the division a
1685	signed statement within 10 business days of:
1686	(a) [(i)] a conviction of, or the entry of a plea in abeyance to:
1687	(i) a felony[, class A misdemeanor, or class B misdemeanor]; or
1688	(ii) a misdemeanor involving financial services or a financial services-related business,
1689	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
1690	forgery, counterfeiting, or extortion;
1691	[(ii) the entry of a plea in abeyance to a felony, class A misdemeanor, or class B
1692	misdemeanor; or]
1693	[(iii)] (b) the potential resolution of a felony[, class A] or of a misdemeanor[, or class B
1694	misdemeanor] described in Subsection (1)(a)(ii) by:
1695	[(A)] <u>(i)</u> a diversion agreement; or
1696	[(B)] (ii) another agreement under which a criminal charge is held in suspense for a
1697	period of time;
1698	[(b)] (c) the filing of a personal or brokerage bankruptcy, if the licensee is a principal
1699	broker;
1700	[(c)] (d) the suspension, revocation, surrender, cancellation, or denial of a license or
1701	registration of the licensee that is necessary to engage in an occupation or profession,

1702	regardless of whether the license or registration is issued by this state or another jurisdiction; or
1703	[(d)] (e) the entry of a cease and desist order or a temporary or permanent injunction:
1704	(i) against the licensee by a court or administrative agency; and
1705	(ii) on the basis of:
1706	(A) conduct or a practice involving the business of real estate; or
1707	(B) conduct involving fraud, misrepresentation, or deceit.
1708	(2) The commission, with the concurrence of the director, shall enforce the reporting
1709	requirement under this section pursuant to Section 61-2f-404.
1710	Section 27. Section 61-2f-401 (Superseded 07/01/12) is amended to read:
1711	61-2f-401 (Superseded 07/01/12). Grounds for disciplinary action.
1712	The following acts are unlawful for a person licensed or required to be licensed under
1713	this chapter:
1714	(1) (a) making a substantial misrepresentation;
1715	(b) making an intentional misrepresentation;
1716	(c) pursuing a continued and flagrant course of misrepresentation;
1717	(d) making a false representation or promise through an agent, sales agent, advertising,
1718	or otherwise; or
1719	(e) making a false representation or promise of a character likely to influence,
1720	persuade, or induce;
1721	(2) acting for more than one party in a transaction without the informed consent of the
1722	parties;
1723	(3) (a) acting as an associate broker or sales agent while not affiliated with a principal
1724	broker;
1725	(b) representing or attempting to represent a principal broker other than the principal
1726	broker with whom the person is affiliated; or
1727	(c) representing as sales agent or having a contractual relationship similar to that of
1728	sales agent with a person other than a principal broker;
1729	(4) (a) failing, within a reasonable time, to account for or to remit money that belongs
1730	to another and comes into the person's possession;
1731	(b) commingling money described in Subsection (4)(a) with the person's own money;
1732	or

1733	(c) diverting money described in Subsection (4)(a) from the purpose for which the
1734	money is received;
1735	(5) paying or offering to pay valuable consideration, as defined by the commission, to a
1736	person not licensed under this chapter, except that valuable consideration may be shared:
1737	(a) with a principal broker of another jurisdiction; or
1738	(b) as provided under:
1739	(i) Title 16, Chapter 10a, Utah Revised Business Corporation Act;
1740	(ii) Title 16, Chapter 11, Professional Corporation Act; or
1741	(iii) Title 48, Chapter 2c, Utah Revised Limited Liability Company Act;
1742	(6) being incompetent to act as a principal broker, associate broker, or sales agent in
1743	such manner as to safeguard the interests of the public;
1744	(7) failing to voluntarily furnish a copy of a document to the parties before and after the
1745	execution of a document;
1746	(8) failing to keep and make available for inspection by the division a record of each
1747	transaction, including:
1748	(a) the names of buyers and sellers or lessees and lessors;
1749	(b) the identification of real estate;
1750	(c) the sale or rental price;
1751	(d) money received in trust;
1752	(e) agreements or instructions from buyers and sellers or lessees and lessors; and
1753	(f) any other information required by rule;
1754	(9) failing to disclose, in writing, in the purchase, sale, or rental of real estate, whether
1755	the purchase, sale, or rental is made for that person or for an undisclosed principal;
1756	(10) being convicted of a criminal offense involving moral turpitude within five years
1757	of the most recent application:
1758	(a) regardless of whether the criminal offense is related to real estate; and
1759	(b) including:
1760	(i) a conviction based upon a plea of nolo contendere; or
1761	(ii) a plea held in abeyance to a criminal offense involving moral turpitude;
1762	(11) advertising the availability of real estate or the services of a licensee in a false,
1763	misleading, or deceptive manner;

1764	(12) in the case of a principal broker or a licensee who is a branch manager, failing to
1765	exercise reasonable supervision over the activities of the principal broker's or branch manager's
1766	licensed or unlicensed staff;
1767	(13) violating or disregarding:
1768	(a) this chapter;
1769	(b) an order of the commission; or
1770	(c) the rules adopted by the commission and the division;
1771	(14) breaching a fiduciary duty owed by a licensee to the licensee's principal in a real
1772	estate transaction;
1773	(15) any other conduct which constitutes dishonest dealing;
1774	(16) unprofessional conduct as defined by statute or rule;
1775	(17) having one of the following suspended, revoked, surrendered, or cancelled on the
1776	basis of misconduct in a professional capacity that relates to character, honesty, integrity, or
1777	truthfulness:
1778	(a) a real estate license, registration, or certificate issued by another jurisdiction; or
1779	(b) another license, registration, or certificate to engage in an occupation or profession
1780	issued by this state or another jurisdiction;
1781	(18) failing to respond to a request by the division in an investigation authorized under
1782	this chapter, including:
1783	(a) failing to respond to a subpoena;
1784	(b) withholding evidence; or
1785	(c) failing to produce documents or records;
1786	(19) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1787	(a) providing a title insurance product or service without the approval required by
1788	Section 31A-2-405; or
1789	(b) knowingly providing false or misleading information in the statement required by
1790	Subsection 31A-2-405(2);
1791	(20) violating an independent contractor agreement between a principal broker and a
1792	sales agent or associate broker as evidenced by a final judgment of a court; or
1793	[(21) (a) engaging in a foreclosure rescue if not licensed under this chapter;]
1794	[(b)] (21) (a) engaging in an act of loan modification assistance that requires licensure

1795	as a mortgage officer under Chapter 2c, Utah Residential Mortgage Practices and Licensing
1796	Act, without being licensed under that chapter;
1797	[(c)] (b) engaging in an act of foreclosure rescue without entering into a written
1798	agreement specifying what one or more acts of foreclosure rescue will be completed;
1799	[(d) requesting or requiring a person to pay a fee for a foreclosure rescue service before
1800	obtaining a written agreement:]
1801	[(i) between the person and the person's lender or servicer; and]
1802	[(ii) by which title to the residential real estate at risk of foreclosure will be
1803	transferred;]
1804	[(e)] (c) inducing a person who is at risk of foreclosure to hire the licensee to engage in
1805	an act of foreclosure rescue by:
1806	(i) suggesting to the person that the licensee has a special relationship with the person's
1807	lender or loan servicer; or
1808	(ii) falsely representing or advertising that the licensee is acting on behalf of:
1809	(A) a government agency;
1810	(B) the person's lender or loan servicer; or
1811	(C) a nonprofit or charitable institution; or
1812	[(f)] (d) recommending or participating in a foreclosure rescue that requires a person
1813	to:
1814	(i) transfer title to real estate to the licensee or to a third-party with whom the licensee
1815	has a business relationship or financial interest;
1816	(ii) make a mortgage payment to a person other than the person's loan servicer; or
1817	(iii) refrain from contacting the person's:
1818	(A) lender;
1819	(B) loan servicer;
1820	(C) attorney;
1821	(D) credit counselor; or
1822	(E) housing counselor[; or].
1823	[(22) for an agreement for foreclosure rescue entered into on or after May 11, 2010,
1824	engaging in an act of foreclosure rescue without offering in writing to the person entering into
1825	the agreement for foreclosure rescue a right to cancel the agreement within three business days

1826	after the day on which the person enters the agreement.]
1827	Section 28. Section 61-2f-401 (Effective 07/01/12) is amended to read:
1828	61-2f-401 (Effective 07/01/12). Grounds for disciplinary action.
1829	The following acts are unlawful for a person licensed or required to be licensed under
1830	this chapter:
1831	(1) (a) making a substantial misrepresentation;
1832	(b) making an intentional misrepresentation;
1833	(c) pursuing a continued and flagrant course of misrepresentation;
1834	(d) making a false representation or promise through an agent, sales agent, advertising,
1835	or otherwise; or
1836	(e) making a false representation or promise of a character likely to influence,
1837	persuade, or induce;
1838	(2) acting for more than one party in a transaction without the informed consent of the
1839	parties;
1840	(3) (a) acting as an associate broker or sales agent while not affiliated with a principal
1841	broker;
1842	(b) representing or attempting to represent a principal broker other than the principal
1843	broker with whom the person is affiliated; or
1844	(c) representing as sales agent or having a contractual relationship similar to that of
1845	sales agent with a person other than a principal broker;
1846	(4) (a) failing, within a reasonable time, to account for or to remit money that belongs
1847	to another and comes into the person's possession;
1848	(b) commingling money described in Subsection (4)(a) with the person's own money;
1849	or
1850	(c) diverting money described in Subsection (4)(a) from the purpose for which the
1851	money is received;
1852	(5) paying or offering to pay valuable consideration, as defined by the commission, to a
1853	person not licensed under this chapter, except that valuable consideration may be shared:
1854	(a) with a principal broker of another jurisdiction; or
1855	(b) as provided under:
1856	(i) Title 16, Chapter 10a, Utah Revised Business Corporation Act;

1857	(ii) Title 16, Chapter 11, Professional Corporation Act; or
1858	(iii) Title 48, Chapter 3, Utah Revised Uniform Limited Liability Company Act;
1859	(6) being incompetent to act as a principal broker, associate broker, or sales agent in
1860	such manner as to safeguard the interests of the public;
1861	(7) failing to voluntarily furnish a copy of a document to the parties before and after the
1862	execution of a document;
1863	(8) failing to keep and make available for inspection by the division a record of each
1864	transaction, including:
1865	(a) the names of buyers and sellers or lessees and lessors;
1866	(b) the identification of real estate;
1867	(c) the sale or rental price;
1868	(d) money received in trust;
1869	(e) agreements or instructions from buyers and sellers or lessees and lessors; and
1870	(f) any other information required by rule;
1871	(9) failing to disclose, in writing, in the purchase, sale, or rental of real estate, whether
1872	the purchase, sale, or rental is made for that person or for an undisclosed principal;
1873	(10) being convicted of a criminal offense involving moral turpitude within five years
1874	of the most recent application:
1875	(a) regardless of whether the criminal offense is related to real estate; and
1876	(b) including:
1877	(i) a conviction based upon a plea of nolo contendere; or
1878	(ii) a plea held in abeyance to a criminal offense involving moral turpitude;
1879	(11) advertising the availability of real estate or the services of a licensee in a false,
1880	misleading, or deceptive manner;
1881	(12) in the case of a principal broker or a licensee who is a branch manager, failing to
1882	exercise reasonable supervision over the activities of the principal broker's or branch manager's
1883	licensed or unlicensed staff;
1884	(13) violating or disregarding:
1885	(a) this chapter;
1886	(b) an order of the commission; or
1887	(c) the rules adopted by the commission and the division;

1888	(14) breaching a fiduciary duty owed by a licensee to the licensee's principal in a real
1889	estate transaction;
1890	(15) any other conduct which constitutes dishonest dealing;
1891	(16) unprofessional conduct as defined by statute or rule;
1892	(17) having one of the following suspended, revoked, surrendered, or cancelled on the
1893	basis of misconduct in a professional capacity that relates to character, honesty, integrity, or
1894	truthfulness:
1895	(a) a real estate license, registration, or certificate issued by another jurisdiction; or
1896	(b) another license, registration, or certificate to engage in an occupation or profession
1897	issued by this state or another jurisdiction;
1898	(18) failing to respond to a request by the division in an investigation authorized under
1899	this chapter, including:
1900	(a) failing to respond to a subpoena;
1901	(b) withholding evidence; or
1902	(c) failing to produce documents or records;
1903	(19) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1904	(a) providing a title insurance product or service without the approval required by
1905	Section 31A-2-405; or
1906	(b) knowingly providing false or misleading information in the statement required by
1907	Subsection 31A-2-405(2);
1908	(20) violating an independent contractor agreement between a principal broker and a
1909	sales agent or associate broker as evidenced by a final judgment of a court; or
1910	[(21) (a) engaging in a foreclosure rescue if not licensed under this chapter;]
1911	[(b)] (21) (a) engaging in an act of loan modification assistance that requires licensure
1912	as a mortgage officer under Chapter 2c, Utah Residential Mortgage Practices and Licensing
1913	Act, without being licensed under that chapter;
1914	[(c)] (b) engaging in an act of foreclosure rescue without entering into a written
1915	agreement specifying what one or more acts of foreclosure rescue will be completed;
1916	[(d) requesting or requiring a person to pay a fee for a foreclosure rescue service before
1917	obtaining a written agreement:]
1918	[(i) between the person and the person's lender or servicer; and]

1919	[(ii) by which title to the residential real estate at risk of foreclosure will be
1920	transferred;]
1921	[(c) inducing a person who is at risk of foreclosure to hire the licensee to engage in
1922	an act of foreclosure rescue by:
1923	(i) suggesting to the person that the licensee has a special relationship with the person's
1924	lender or loan servicer; or
1925	(ii) falsely representing or advertising that the licensee is acting on behalf of:
1926	(A) a government agency;
1927	(B) the person's lender or loan servicer; or
1928	(C) a nonprofit or charitable institution; or
1929	[(f)] (d) recommending or participating in a foreclosure rescue that requires a person
1930	to:
1931	(i) transfer title to real estate to the licensee or to a third-party with whom the licensee
1932	has a business relationship or financial interest;
1933	(ii) make a mortgage payment to a person other than the person's loan servicer; or
1934	(iii) refrain from contacting the person's:
1935	(A) lender;
1936	(B) loan servicer;
1937	(C) attorney;
1938	(D) credit counselor; or
1939	(E) housing counselor[; or].
1940	[(22) for an agreement for foreclosure rescue entered into on or after May 11, 2010,
1941	engaging in an act of foreclosure rescue without offering in writing to the person entering into
1942	the agreement for foreclosure rescue a right to cancel the agreement within three business days
1943	after the day on which the person enters the agreement.]
1944	Section 29. Section 61-2g-102 is amended to read:
1945	61-2g-102. Definitions.
1946	(1) As used in this chapter:
1947	(a) (i) "Appraisal" means an [unbiased] analysis, opinion, or conclusion relating to the
1948	nature, quality, value, or utility of a specified interest in, or aspect of, identified real estate or
1949	identified real property.

- (ii) An appraisal is classified by the nature of the assignment as a valuation appraisal,
 an analysis assignment, or a review assignment in accordance with the following definitions:
 (A) "Analysis assignment" means an unbiased analysis, opinion, or conclusion that
- relates to the nature, quality, or utility of identified real estate or identified real property.
- (B) "Review assignment" means an unbiased analysis, opinion, or conclusion that
 forms an opinion as to the adequacy and appropriateness of a valuation appraisal or an analysis
 assignment.
- (C) "Valuation appraisal" means an unbiased analysis, opinion, or conclusion that
 estimates the value of an identified parcel of real estate or identified real property at a particular
 point in time.
- (b) "Appraisal Foundation" means the Appraisal Foundation that was incorporated asan Illinois not-for-profit corporation on November 30, 1987.
- 1962 (c) (i) "Appraisal report" means a communication, written or oral, of an appraisal.
- (ii) An appraisal report is classified by the nature of the assignment as a valuation
 report, analysis report, or review report in accordance with the definitions provided in
 Subsection (1)(a)(ii).
- (iii) The testimony of a person relating to the person's analyses, conclusions, or
 opinions concerning identified real estate or identified real property is considered to be an oral
 appraisal report.
- (d) "Appraisal Qualification Board" means the Appraisal Qualification Board of theAppraisal Foundation.
- (e) "Board" means the Real Estate Appraiser Licensing and Certification Board that isestablished in Section 61-2g-204.
- (f) "Certified appraisal report" means a written or oral appraisal report that is certifiedby a state-certified general appraiser or state-certified residential appraiser.
- (g) "Concurrence" means that the entities that are given a concurring role jointly agreeto an action.
- (h) (i) (A) "Consultation service" means an engagement to provide a real estate
 valuation service analysis, opinion, conclusion, or other service that does not fall within the
 definition of appraisal.
- 1980
- (B) "Consultation service" does not mean a valuation appraisal, analysis assignment, or

1981	review assignment.
1982	(ii) Regardless of the intention of the client or employer, if a person prepares an
1983	unbiased analysis, opinion, or conclusion, the analysis, opinion, or conclusion is considered to
1984	be an appraisal and not a consultation service.
1985	(i) "Contingent fee" means a fee or other form of compensation, payment of which is
1986	dependent on or conditioned by:
1987	(i) the reporting of a predetermined analysis, opinion, or conclusion by the person
1988	performing the analysis, opinion, or conclusion; or
1989	(ii) achieving a result specified by the person requesting the analysis, opinion, or
1990	conclusion.
1991	(j) "Division" means the Division of Real Estate of the Department of Commerce.
1992	(k) "Federally related transaction" means a real estate related transaction that is
1993	required by federal law or by federal regulation to be supported by an appraisal prepared by:
1994	(i) a state-licensed appraiser; or
1995	(ii) a state-certified appraiser.
1996	(l) "Real estate" means an identified parcel or tract of land including improvements if
1997	any.
1998	(m) "Real estate appraisal activity" means the act or process of making an appraisal of
1999	real estate or real property and preparing an appraisal report.
2000	(n) "Real estate related transaction" means:
2001	(i) the sale, lease, purchase, investment in, or exchange of real property or an interest in
2002	real property, or the financing of such a transaction;
2003	(ii) the refinancing of real property or an interest in real property; or
2004	(iii) the use of real property or an interest in real property as security for a loan or
2005	investment, including mortgage-backed securities.
2006	(o) "Real property" means one or more defined interests, benefits, or rights inherent in
2007	the ownership of real estate.
2008	(p) "State-certified general appraiser" means a person who holds a current, valid
2009	certification as a state-certified general appraiser issued under this chapter.
2010	(q) "State-certified residential appraiser" means a person who holds a current, valid
2011	certification as a state-certified residential real estate appraiser issued under this chapter.

2012 (r) "State-licensed appraiser" means a person who holds a current, valid license as a 2013 state-licensed appraiser issued under this chapter. 2014 (s) "Trainee" means an individual who: 2015 (i) does not hold an appraiser license or appraiser certification issued under this 2016 chapter; 2017 (ii) works under the direct supervision of a state-certified appraiser to earn experience 2018 for licensure; and 2019 (iii) is registered as a trainee under this chapter. 2020 (t) "Unbiased analysis, opinion, or conclusion" means an analysis, opinion, or 2021 conclusion relating to the nature, quality, value, or utility of identified real estate or identified 2022 real property that is prepared by a person who is employed or retained to act, or would be 2023 perceived by third parties or the public as acting, as a disinterested third-party in rendering the 2024 analysis, opinion, or conclusion. 2025 (2) (a) If a term not defined in this section is defined by rule, the term shall have the 2026 meaning established by the division by rule made in accordance with Title 63G, Chapter 3, 2027 Utah Administrative Rulemaking Act. 2028 (b) If a term not defined in this section is not defined by rule, the term shall have the 2029 meaning commonly accepted in the business community. 2030 Section 30. Section 61-2g-103 (Superseded 07/01/12) is amended to read: 2031 61-2g-103 (Superseded 07/01/12). Other law unaffected. 2032 This chapter may not be considered to prohibit a person [approved,] licensed, certified, or registered under this chapter from engaging in the practice of real estate appraising as a 2033 2034 professional corporation or a limited liability company in accordance with: 2035 (1) Title 16, Chapter 11, Professional Corporation Act; or 2036 (2) Title 48, Chapter 2c, Utah Revised Limited Liability Company Act. 2037 Section 31. Section 61-2g-103 (Effective 07/01/12) is amended to read: 2038 61-2g-103 (Effective 07/01/12). Other law unaffected. 2039 This chapter may not be considered to prohibit a person [approved,] licensed, certified, 2040 or registered under this chapter from engaging in the practice of real estate appraising as a professional corporation or a limited liability company in accordance with: 2041 2042 (1) Title 16, Chapter 11, Professional Corporation Act; or

2043	(2) Title 48, Chapter 3, Utah Revised Uniform Limited Liability Company Act.
2044	Section 32. Section 61-2g-201 is amended to read:
2045	61-2g-201. Duties and powers of division in general.
2046	(1) The division shall administer and enforce this chapter.
2047	(2) The division has the following powers and duties:
2048	(a) The division shall:
2049	(i) receive an application for licensing, certification, or registration;
2050	(ii) establish appropriate administrative procedures for the processing of an application
2051	for licensure, certification, or registration;
2052	(iii) issue a license or certification to a qualified applicant pursuant to this chapter; and
2053	(iv) register an individual who applies and qualifies for registration as a trainee under
2054	this chapter.
2055	(b) The division shall hold public hearings under the direction of the board.
2056	(c) The division may:
2057	(i) solicit bids and enter into contracts with one or more educational testing services or
2058	organizations for the preparation of a bank of questions and answers; and
2059	(ii) administer or contract for the administration of licensing and certification
2060	examinations as may be required to carry out the division's responsibilities under this chapter.
2061	(d) The division shall provide administrative assistance to the board by providing to the
2062	board the facilities, equipment, supplies, and personnel that are required to enable the board to
2063	carry out the board's responsibilities under this chapter.
2064	(e) The division shall assist the board in improving the quality of the continuing
2065	education available to a person licensed, certified, or registered under this chapter.
2066	(f) The division shall assist the board with respect to the proper interpretation or
2067	explanation of the Uniform Standards of Professional Appraisal Practice as required by Section
2068	61-2g-403 when an interpretation or explanation becomes necessary in the enforcement of this
2069	chapter.
2070	(g) The division may:
2071	(i) promote research and conduct studies relating to the profession of real estate
2072	appraising; and
2073	(ii) sponsor real estate appraisal educational activities.

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2074 (h) The division shall adopt, with the concurrence of the board, rules for the 2075 administration of this chapter pursuant to Title 63G, Chapter 3, Utah Administrative 2076 Rulemaking Act, that are not inconsistent with this chapter or the constitution and laws of this 2077 state or of the United States. 2078 (i) The division shall employ an appropriate staff to investigate allegations that a 2079 person required to be licensed, certified, or registered under this chapter fails to comply with 2080 this chapter. 2081 (i) The division may employ other professional, clerical, and technical staff as may be 2082 necessary to properly administer the work of the division under this chapter. 2083 (k) (i) Upon request, the division shall make available, either directly or through a 2084 third-party, a list of the names and addresses of the persons licensed, registered, or certified by 2085 the division under this chapter. 2086 (ii) A person who requests a list under this Subsection (2)(k) shall pay the costs 2087 incurred by the division to make the list available. (3) (a) If the conditions of Subsection (3)(b) are met, the division is immune from any 2088 2089 civil action or criminal prosecution for initiating or assisting in a lawful investigation of an act 2090 of, or participating in a disciplinary proceeding concerning $\left[\frac{1}{2}, \frac{1}{2}\right]$ a person required to be 2091 licensed, certified, or registered pursuant to this chapter [; or (ii) a person approved as an expert 2092 witness pursuant to this chapter]. 2093 (b) This Subsection (3) applies if the division takes the action: 2094 (i) without malicious intent; and 2095 (ii) in the reasonable belief that the action is taken pursuant to the powers and duties 2096 vested in the division under this chapter. 2097 Section 33. Section 61-2g-301 is amended to read: 2098 61-2g-301. License or certification required. 2099 (1) Except as provided in Subsection (2) [and in Section 61-2g-303], it is unlawful for 2100 a person to prepare, for valuable consideration, an appraisal, an appraisal report, a certified 2101 appraisal report, or perform a consultation service relating to real estate or real property in this 2102 state without first being licensed or certified in accordance with this chapter. 2103 (2) This section does not apply to: 2104 (a) a principal broker, associate broker, or sales agent as defined by Section 61-2f-102

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2105	licensed by this state who, in the ordinary course of the broker's or sales agent's business, gives
2106	an opinion:
2107	(i) regarding the value of real estate;
2108	(ii) to a potential seller or third-party recommending a listing price of real estate; or
2109	(iii) to a potential buyer or third-party recommending a purchase price of real estate;
2110	(b) an employee of a company who states an opinion of value or prepares a report
2111	containing value conclusions relating to real estate or real property solely for the company's
2112	use;
2113	(c) an official or employee of a government agency while acting solely within the scope
2114	of the official's or employee's duties, unless otherwise required by Utah law;
2115	(d) an auditor or accountant who states an opinion of value or prepares a report
2116	containing value conclusions relating to real estate or real property while performing an audit;
2117	(e) an individual, except an individual who is required to be licensed or certified under
2118	this chapter, who states an opinion about the value of property in which the person has an
2119	ownership interest;
2120	(f) an individual who states an opinion of value if no consideration is paid or agreed to
2121	be paid for the opinion and no other party is reasonably expected to rely on the individual's
2122	appraisal expertise;
2123	(g) an individual, such as a researcher or a secretary, who does not render significant
2124	professional assistance, as defined by the board, in arriving at a real estate appraisal analysis,
2125	opinion, or conclusion; or
2126	(h) an attorney authorized to practice law in $\hat{H} \rightarrow [\text{this}]$ any $\leftarrow \hat{H}$ state who, in the course of
2126a	the
2127	attorney's practice $\hat{H} \rightarrow \underline{or \ tax \ appeal \ services} \leftarrow \hat{H}$, uses an appraisal report governed by this
2127a	chapter or who states an opinion
2128	of the value of real estate.
2129	(3) An opinion of value or report containing value conclusions exempt under
2130	Subsection (2) may not be referred to as an appraisal.
2131	(4) Except as provided in Subsection (2) and Section 61-2g-303, to prepare or cause to
2132	be prepared in this state an appraisal, an appraisal report, or a certified appraisal report an
2133	individual shall:
2134	(a) apply in writing for licensure or certification as provided in this chapter in the form
2135	as the division may prescribe; and

2136	(b) become licensed or certified under this chapter.
2137	Section 34. Section 61-2g-304 is amended to read:
2138	61-2g-304. Application for licensure, certification, or registration.
2139	(1) An application for the following shall be sent to the division on a form approved by
2140	the division:
2141	(a) original certification, licensure, or registration; and
2142	[(b) approval as an expert witness; and]
2143	[(c)] (b) renewal of certification, licensure, or registration.
2144	(2) The payment of the appropriate fee, as established by the division, with the
2145	concurrence of the board, in accordance with Section 63J-1-504, must accompany an
2146	application for:
2147	[(a) approval as an expert witness;]
2148	[(b)] (a) original certification, licensure, or registration; and
2149	[(c)] (b) renewal of certification, licensure, or registration.
2150	(3) At the time of filing an application described in Subsection (1), an applicant shall:
2151	(a) sign a pledge to comply with the Uniform Standards of Professional Appraisal
2152	Practice and the ethical rules to be observed by an appraiser that are established under Section
2153	61-2g-403 for:
2154	(i) a certified or licensed appraiser; <u>or</u>
2155	(ii) a trainee; [or] and
2156	[(iii) an expert witness approved under this chapter; and]
2157	(b) certify that the applicant understands the types of misconduct, as set forth in this
2158	chapter, for which a disciplinary proceeding may be initiated against a person certified,
2159	licensed, or registered under this chapter.
2160	Section 35. Section 61-2g-306 is amended to read:
2161	61-2g-306. Renewal of license, certification, or registration.
2162	(1) To renew a license, certification, or registration, before the license, certification, or
2163	registration expires, the holder of the license, certification, or registration shall submit to the
2164	division in compliance with procedures set through the concurrence of the division and the
2165	board:
2166	(a) an application for renewal;

2167	(b) a fee established by the division and the board, in accordance with Section
2168	63J-1-504; and
2169	(c) evidence in the form prescribed by the division of having completed the continuing
2170	education requirements for renewal specified in this chapter.
2171	(2) (a) A license, certification, or registration expires if it is not renewed on or before
2172	its expiration date.
2173	(b) For a period of 30 days after the expiration date, a license, certification, or
2174	registration may be reinstated upon:
2175	(i) payment of a renewal fee and a late fee determined through the concurrence of the
2176	division and the board; and
2177	(ii) satisfying the continuing education requirements specified in Section 61-2g-307.
2178	(c) After the 30-day period described in Subsection (2)(b), and until six months after
2179	the expiration date, a license, certification, or registration may be reinstated by:
2180	(i) paying a renewal fee and a reinstatement fee determined through the concurrence of
2181	the division and the board; and
2182	(ii) satisfying the continuing education requirements specified in Section 61-2g-307.
2183	(d) After the six-month period described in Subsection (2)(c), and until one year after
2184	the expiration date, a license, certification, or registration may be reinstated by:
2185	(i) paying a renewal fee and a reinstatement fee determined through the concurrence of
2186	the division and the board in accordance with Section 63J-1-504;
2187	(ii) providing proof acceptable to the division, with the concurrence of the board, of the
2188	person having satisfied the continuing education requirements of Section 61-2g-307; and
2189	(iii) providing proof acceptable to the division, with the concurrence of the board, of
2190	the person completing 24 hours of continuing education:
2191	(A) in addition to the requirements in Section 61-2g-307; and
2192	(B) on a subject determined by the division by rule made in accordance with Title 63G,
2193	Chapter 3, Utah Administrative Rulemaking Act.
2194	(e) The division shall relicense, recertify, or reregister a person who does not renew
2195	that person's license, certification, or registration within one year after the expiration date as
2196	prescribed for an original application.
2197	(f) Notwithstanding Subsection (2)(a), the division may extend the term of a license,

2198	certification, or registration that would expire under Subsection (2)(a) except for the extension
2199	if:
2200	(i) (A) the person complies with the requirements of this section to renew the license,
2201	certification, or registration; and
2202	(B) the application for renewal remains pending at the time of the extension; or
2203	(ii) at the time of the extension, there is pending under this chapter a disciplinary
2204	action.
2205	(3) A person who is licensed, certified, or registered under this chapter shall notify the
2206	division of the following by sending the division a signed statement within 10 business days of:
2207	(a) [(i)] a conviction of [a: (A)], or the entry of a plea in abeyance to:
2208	(i) a felony; or
2209	[(B) class A misdemeanor; or]
2210	[(C) class B misdemeanor;]
2211	[(ii) the entry of a plea in abeyance to a:]
2212	[(A) felony;]
2213	[(B) class A misdemeanor; or]
2214	[(C) class B misdemeanor; or]
2215	(ii) a misdemeanor involving financial services or a financial services-related business,
2216	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
2217	forgery, counterfeiting, or extortion;
2218	[(iii)] (b) the potential resolution of a felony[, class A] or of a misdemeanor[, or class B
2219	misdemeanor] described in Subsection (3)(a)(ii) by:
2220	[(A)] (i) a diversion agreement; or
2221	[(B)] (ii) any other agreement under which a criminal charge is suspended for a period
2222	of time;
2223	[(b) filing a personal bankruptcy or business bankruptcy;]
2224	(c) the suspension, revocation, surrender, cancellation, or denial of a professional
2225	license, certification, or registration of the person, whether the license, certification, or
2226	registration is issued by this state or another jurisdiction; or
2227	(d) the entry of a cease and desist order or a temporary or permanent injunction:
2228	(i) against the person by a court or administrative agency; and

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2229 (ii) on the basis of: 2230 (A) conduct or a practice involving an act regulated by this chapter; or 2231 (B) conduct involving fraud, misrepresentation, or deceit. 2232 (4) The board, with the concurrence of the division, shall enforce the reporting 2233 requirement of Subsection (3) pursuant to Section 61-2g-502. 2234 Section 36. Section 61-2g-308 is amended to read: 2235 61-2g-308. Licensing, certification, or registration requirements for nonresidents 2236 -- Temporary license or certificate -- Revocation. 2237 (1) An individual applicant for [one of the following] licensure, certification, or 2238 registration under this chapter who is not a resident of this state shall submit with the 2239 applicant's application an irrevocable consent that service of process upon the applicant may be 2240 made by delivery of the process to the director of the division if, in an action against the 2241 applicant in a court of this state arising out of the applicant's activities governed by this chapter 2242 in this state, the plaintiff cannot, in the exercise of due diligence, obtain personal service upon 2243 the applicant[: (a) approval as an expert witness; or (b) licensure, certification, or registration 2244 under this chapter]. 2245 (2) A nonresident of this state who complies with Subsection (1) may obtain [approval as an expert witness,] a license, a certification, or a registration in this state by complying with 2246 2247 this chapter relating to [approval as an expert witness,] licensure, certification, or registration. 2248 (3) (a) A nonresident of this state who complies with Subsection (1) may obtain a 2249 temporary permit for a license or certification to perform a contract relating to the appraisal of 2250 real estate or real property in this state. 2251 (b) To qualify for the issuance of a temporary permit for a license or certification, an 2252 applicant [must] shall: 2253 [(a)] (i) submit an application on a form approved by the division; 2254 [(b)] (ii) submit evidence that the applicant is licensed or certified in the state in which 2255 the applicant primarily conducts business; 2256 [(c)] (iii) certify that no formal charges alleging violation of state appraisal licensing or 2257 certification laws have been filed against the applicant by the applicant's state of domicile; and 2258 $\left[\frac{d}{d}\right]$ (iv) pay an application fee in an amount established by the division with the 2259 concurrence of the board.

2260	(4) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the
2261	division, with the concurrence of the board, shall make rules establishing:
2262	(a) the duration of a temporary permit; and
2263	(b) procedures for renewal of a temporary permit.
2264	(5) A temporary permit issued under this section shall be immediately and
2265	automatically revoked if the appraiser's license or certification is suspended or revoked in the
2266	appraiser's state of domicile.
2267	(6) A person whose temporary permit for a license or certification is revoked under
2268	Subsection (5) is entitled to a postrevocation hearing to challenge the revocation. The hearing
2269	shall be conducted in accordance with Title 63G, Chapter 4, Administrative Procedures Act.
2270	Section 37. Section 61-2g-312 is amended to read:
2271	61-2g-312. State-certified appraisers Authority.
2272	(1) A state-certified residential appraiser is authorized to appraise the types of real
2273	estate which a state-licensed appraiser is authorized to appraise.
2274	(2) A state-certified residential appraiser is also authorized to appraise 1-4 unit
2275	residential real estate without regard to transaction value or complexity.
2276	(3) A state-certified residential appraiser is not authorized to appraise subdivisions for
2277	which a development analysis/appraisal is necessary.
2278	(4) A state-certified general appraiser is authorized to appraise [the] all types of real
2279	estate and real property.
2280	Section 38. Section 61-2g-315 is amended to read:
2281	61-2g-315. Licensing, certification, and registration documents Assigned
2282	number to be used on contracts Surrender of documents upon suspension.
2283	(1) The division shall issue to a person [approved as an expert witness,] licensed,
2284	certified, or registered under this chapter a document:
2285	(a) stating that the person is [approved as an expert witness,] licensed, certified, or
2286	registered under this chapter; and
2287	(b) specifying the expiration date of a license or certification.
2288	(2) (a) [An approval as an expert witness, a] A license, a certification, or a registration
2289	document issued under this chapter shall bear [an approval,] a license, certification, or
2290	registration number assigned by the division.

2291	(b) An assigned number shall be used in a statement of qualification, a contract, or
2292	another instrument used by the holder of the [approval,] license, certificate, or registration
2293	when reference is made to the holder's status as being [approved,] licensed, certified, or
2294	registered under this chapter.
2295	(3) (a) [An approval,] A license, certification, or registration document is the property
2296	of the state.
2297	(b) Upon a suspension or revocation of a license, certification, or registration under this
2298	chapter, the individual holding the applicable document shall immediately return the document
2299	to the division.
2300	Section 39. Section 61-2g-402 is amended to read:
2301	61-2g-402. Principal place of business Display of documents Notify of
2302	changes Nonresidents.
2303	(1) A person licensed or certified under this chapter shall:
2304	(a) designate and maintain a principal place of business; and
2305	(b) conspicuously display the person's license or certification.
2306	(2) [(a)] Upon a change of a person's principal business location or home address, a
2307	person licensed or certified under this chapter shall promptly send the division a signed
2308	statement notifying the division of the change within 10 business days of the change.
2309	[(b) Upon a change of an expert witness's address listed on the expert witness's
2310	application for approval, the expert witness shall send the division a signed statement notifying
2311	the division of the change within 10 business days of the change.]
2312	(3) A nonresident licensee or certificate holder[, or a nonresident approved as an expert
2313	witness] is not required to maintain a place of business in this state if the nonresident maintains
2314	an active place of business in the nonresident's state of domicile.
2315	Section 40. Section 61-2g-403 is amended to read:
2316	61-2g-403. Professional conduct Uniform standards.
2317	(1) (a) A person licensed, certified, or registered[, or approved as an expert witness]
2318	under this chapter shall comply with:
2319	(i) generally accepted standards of professional appraisal practice; and
2320	(ii) generally accepted ethical rules to be observed by a real estate appraiser.
2321	(b) Subject to the other provisions of this Subsection (1), generally accepted standards

2322 of professional appraisal practice are evidenced by the Uniform Standards of Professional Appraisal Practice promulgated by the Appraisal Foundation. 2323 2324 (c) After a public hearing held in accordance with Title 63G, Chapter 3, Utah 2325 Administrative Rulemaking Act, the board, with the concurrence of the division: 2326 (i) shall adopt and may make modifications of or additions to the Uniform Standards of 2327 Professional Appraisal Practice as the board considers appropriate to comply with the Financial 2328 Institutions Reform, Recovery, and Enforcement Act of 1989; or 2329 (ii) may by rule made in accordance with Title 63G. Chapter 3. Utah Administrative 2330 Rulemaking Act, exempt a person licensed, certified, or registered, or approved as an expert 2331 witness] from complying with a provision of the Uniform Standards of Professional Appraisal 2332 Practice for an activity that the person engages in on behalf of a governmental entity. 2333 (d) When an individual is a state-licensed appraiser or state-certified appraiser and also 2334 holds a license issued under Chapter 2f, Real Estate Licensing and Practices Act, the individual 2335 may provide an opinion of price of real estate without complying with the Uniform Standards 2336 of Professional Appraisal Practice if the individual provides the opinion of price as a licensee 2337 under Chapter 2f, Real Estate Licensing and Practices Act. (e) A state-licensed or state-certified appraiser who also holds a license issued under 2338 2339 Chapter 2c, Utah Residential Mortgage Practices and Licensing Act, or Chapter 2f, Real Estate 2340 Licensing and Practices Act, may not act under more than one license in a single transaction. 2341 (2) When instructed by the board, the division shall schedule a public hearing pursuant 2342 to Title 63G, Chapter 3, Utah Administrative Rulemaking Act, for the purpose of deciding 2343 whether or not the board should require a modified or supplemental standard or the ethical rule 2344 to be observed by a person licensed, certified, or registered[, or approved as an expert witness] 2345 under this chapter if the Appraisal Standards Board of the Appraisal Foundation: 2346 (a) (i) modifies the Uniform Standards of Professional Appraisal Practice; 2347 (ii) issues a supplemental appraisal standard which it considers appropriate for: (A) a residential real estate appraiser; or 2348 2349 (B) a general real estate appraiser; or 2350 (iii) issues an ethical rule to be observed by a real estate appraiser; and

2351 (b) requests the board to consider the adoption of the modified or supplemental 2352 standard or ethical rule.

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2353	(3) If, after the notice and public hearing described in Subsection (2), the board finds
2354	that a modified or supplemental standard or the ethical rule issued by the Appraisal Standards
2355	Board of the Appraisal Foundation is appropriate for a person licensed, certified, or registered[,
2356	or approved as an expert witness] under this chapter, the board shall recommend a rule
2357	requiring a person licensed, certified, or registered[, or approved as an expert witness] under
2358	this chapter to observe the modified or supplemental standard or the ethical rule.
2359	Section 41. Section 61-2g-502 is amended to read:
2360	61-2g-502. Disciplinary action Grounds.
2361	(1) (a) The board may order disciplinary action, with the concurrence of the division,
2362	against a person:
2363	(i) registered, licensed, or certified under this chapter; or
2364	(ii) required to be registered, licensed, or certified under this chapter.
2365	(b) On the basis of a ground listed in Subsection (2) for disciplinary action, board
2366	action may include:
2367	(i) revoking, suspending, or placing a person's registration, license, or certification on
2368	probation;
2369	(ii) denying a person's original registration, license, or certification;
2370	(iii) denying a person's renewal license, certification, or registration;
2371	(iv) in the case of denial or revocation of a registration, license, or certification, setting
2372	a waiting period for an applicant to apply for a registration, license, or certification under this
2373	chapter;
2374	(v) ordering remedial education;
2375	(vi) imposing a civil penalty upon a person not to exceed the greater of:
2376	(A) \$5,000 for each violation; or
2377	(B) the amount of any gain or economic benefit from a violation;
2378	(vii) issuing a cease and desist order;
2379	(viii) modifying an action described in Subsections (1)(b)(i) through (vii) if the board,
2380	with the concurrence of the division, finds that the person complies with court ordered
2381	restitution; or
2382	(ix) doing any combination of Subsections (1)(b)(i) through (viii).
2383	(c) (i) If the board or division issues an order that orders a fine or educational

2384	requirements as part of the disciplinary action against a person, including a stipulation and
2385	order, the board or division shall state in the order the deadline by which the person shall
2386	comply with the fine or educational requirements.
2387	(ii) If a person fails to comply with a stated deadline:
2388	(A) the person's license, certificate, or registration is automatically suspended:
2389	(I) beginning on the day specified in the order as the deadline for compliance; and
2390	(I) ending the day on which the person complies in full with the order; and
2391	(B) if the person fails to pay a fine required by an order, the division may begin a
2391	collection process:
2392	(I) established by the division by rule made in accordance with Title 63G, Chapter 3,
2393 2394	Utah Administrative Rulemaking Act; and
2394 2395	
	 (II) subject to Title 63A, Chapter [8] <u>3</u>, <u>Part 5</u>, Office of State Debt Collection. (2) The following are group do for discipling a setion up don this section.
2396	(2) The following are grounds for disciplinary action under this section:
2397	(a) procuring or attempting to procure a registration, license, or certification under this
2398	chapter:
2399	(i) by fraud; or
2400	(ii) by making a false statement, submitting false information, or making a material
2401	misrepresentation in an application filed with the division;
2402	(b) paying money or attempting to pay money other than a fee provided for by this
2403	chapter to a member or employee of the division to procure a registration, license, or
2404	certification under this chapter;
2405	(c) an act or omission in the practice of real estate appraising that constitutes
2406	dishonesty, fraud, or misrepresentation;
2407	(d) entry of a judgment against a registrant, licensee, or certificate holder on grounds of
2408	fraud, misrepresentation, or deceit in the making of an appraisal of real estate;
2409	(e) a guilty plea to a criminal offense involving moral turpitude that is held in
2410	abeyance, or a conviction, including a conviction based upon a plea of guilty or nolo
2411	contendere, of a criminal offense involving moral turpitude;
2412	(f) engaging in the business of real estate appraising under an assumed or fictitious
2413	name not properly registered in this state;
2414	(g) paying a finder's fee or a referral fee to a person not licensed or certified under this

2415	chapter in connection with an appraisal of real estate or real property in this state;
2416	(h) making a false or misleading statement in:
2417	(i) that portion of a written appraisal report that deals with professional qualifications;
2418	or
2419	(ii) testimony concerning professional qualifications;
2420	(i) violating or disregarding:
2421	(i) this chapter;
2422	(ii) an order of:
2423	(A) the board; or
2424	(B) the division, in a case when the board delegates to the division the authority to
2425	make a decision on behalf of the board; or
2426	(iii) a rule issued under this chapter;
2427	(j) violating the confidential nature of governmental records to which a person
2428	registered, licensed, or certified[, or approved as an expert] under this chapter gained access
2429	through employment or engagement as an appraiser by a governmental agency;
2430	(k) accepting a contingent fee for performing an appraisal if in fact the fee is or was
2431	contingent upon:
2432	(i) the appraiser reporting a predetermined analysis, opinion, or conclusion;
2433	(ii) the analysis, opinion, conclusion, or valuation reached; or
2434	(iii) the consequences resulting from the appraisal assignment;
2435	(l) unprofessional conduct as defined by statute or rule;
2436	(m) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
2437	(i) providing a title insurance product or service without the approval required by
2438	Section 31A-2-405; or
2439	(ii) knowingly providing false or misleading information in the statement required by
2440	Subsection 31A-2-405(2); or
2441	(n) other conduct that constitutes dishonest dealing.
2442	Section 42. Section 61-2g-503 is amended to read:
2443	61-2g-503. Reinstatement of license, certification, and registration.
2444	(1) An individual whose license, certification, or registration[, or approval] is revoked
2445	under this chapter:

2446	(a) may not apply for renewal or reinstatement of that license, certification, <u>or</u>
2447	registration[, or approval]; and
2448	(b) may apply for licensure, certification, or registration[, or approval] as prescribed for
2449	an original license, certification, or registration[, or approval] subject to the limitations in
2450	Subsection (2).
2451	(2) An applicant for licensure, certification, or registration[, or approval as an expert
2452	witness] under Subsection (1) is not entitled to credit for experience gained before the date of
2453	revocation in determining whether the applicant meets the experience requirement for
2454	licensure, certification, or registration[, or approval].
2455	Section 43. Repealer.
2456	This bill repeals:
2457	Section 61-2g-303, Approval of an expert.
2458	Section 44. Effective dates.
2459	(1) Except as provided in Subsection (2), this bill takes effect May 8, 2012.
2460	(2) Section 61-2f-401 (Effective 07/01/12) and Section 61-2g-103 (Effective 07/01/12)
2461	take effect July 1, 2012.

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