## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## SENATE BILL

No. 1161 Session of 2024

INTRODUCED BY GEBHARD, FLYNN, PENNYCUICK, ROBINSON AND MILLER, MAY 1, 2024

REFERRED TO CONSUMER PROTECTION AND PROFESSIONAL LICENSURE, MAY 1, 2024

## AN ACT

- Amending the act of December 22, 1983 (P.L.306, No.84), entitled 1 "An act providing for the State Board of Vehicle 2 Manufacturers, Dealers and Salespersons; and providing 3 penalties," in preliminary provisions, further providing for definitions; in vehicles, further providing for grounds for 5 disciplinary proceedings and repealing provisions relating to recreational vehicle shows, recreational vehicle off-premise 7 sales, recreational vehicle exhibitions and recreational 8 9 vehicle rallies and to off-premise sales, shows, exhibitions or rallies on Sundays; and, in recreational vehicles, further 10 providing for definitions and for warranty obligations and 11 providing for recreational vehicle events and for 12 recreational vehicle events on Sundays. 13 The General Assembly of the Commonwealth of Pennsylvania 14 15 hereby enacts as follows: Section 1. The definition of "recreational vehicle show," 16 17 "recreational vehicle off-premise sale," "recreational vehicle exhibition" or "recreational vehicle rally" in section 102 of 18 19 the act of December 22, 1983 (P.L.306, No.84), known as the Board of Vehicles Act, is amended to read: 20 Section 102. Definitions. 21 22 The following words and phrases when used in this act shall
- 23 have the meanings given to them in this section unless the

- 1 context clearly indicates otherwise:
- 2 \* \* \*
- 3 ["Recreational vehicle show," "recreational vehicle off-
- 4 premise sale," "recreational vehicle exhibition" or
- 5 "recreational vehicle rally." A sale, show, exhibition or
- 6 rally, held by one or more recreational vehicle dealers,
- 7 distributors, manufacturers or manufacturers' representatives
- 8 who display, sell or attempt to sell recreational vehicles for a
- 9 fixed and limited period of time, which shall not exceed ten
- 10 days in a calendar month, 20 days in three consecutive calendar
- 11 months and 60 days in a calendar year. Set-up and tear-down days
- 12 and days when the events are not open shall be excluded from the
- 13 calculation of the applicable time period.]
- 14 \* \* \*
- 15 Section 2. Section 318(40) of the act is amended to read:
- 16 Section 318. Grounds for disciplinary proceedings.
- 17 In addition to any criminal or civil penalties otherwise
- 18 provided in this act, the board shall have the power to formally
- 19 reprimand, suspend or revoke any license or refuse to issue or
- 20 renew any license of an applicant or licensee or a person
- 21 required to be licensed under this act, if after due notice of
- 22 and hearing, the person charged is found in violation of or
- 23 fails to carry out the acts and procedures set forth in this act
- 24 or is found quilty of committing or attempting to commit any of
- 25 the acts set forth in section 322 or any of the following acts:
- 26 \* \* \*
- 27 (40) Being an out-of-State recreational vehicle dealer
- 28 who fails to demonstrate, upon direction of or investigation
- by the board or its agents, that the out-of-State
- 30 recreational vehicle dealer satisfies the provisions of

- section [332.1(c) regarding participation in this
- 2 Commonwealth in a recreational vehicle show, recreational
- 3 vehicle off-premise sale, recreational vehicle exhibition or
- 4 recreational vehicle rally] <u>511.1(c) regarding participation</u>
- 5 <u>in this Commonwealth in a recreational vehicle event</u>.
- 6 Section 3. Sections 332.1 and 333 of the act are repealed:
- 7 [Section 332.1. Recreational vehicle shows, recreational
- 8 vehicle off-premise sales, recreational vehicle
- 9 exhibitions and recreational vehicle rallies.
- 10 (a) Participation. -- A recreational vehicle dealer,
- 11 salesperson, distributor, manufacturer or manufacturer's
- 12 representative licensed under this act may participate in a
- 13 recreational vehicle show, recreational vehicle off-premise
- 14 sale, recreational vehicle exhibition or recreational vehicle
- 15 rally. A recreational vehicle dealer shall be permitted to
- 16 conduct a recreational vehicle show, recreational vehicle
- 17 exhibition or recreational vehicle rally at its established
- 18 place of business.
- (b) Bond required. -- Any person acting as a recreational
- 20 vehicle dealer in this Commonwealth shall have posted a bond
- 21 payable to the Commonwealth in the amount of \$30,000 to ensure
- 22 compliance with all Commonwealth laws and regulations. The bond
- 23 shall be executed by a surety company authorized to transact
- 24 business in this Commonwealth. The bond shall be security for
- any claim filed by an agency of the Commonwealth, for moneys
- 26 due, including unpaid taxes, fees, licenses, payment of a
- 27 criminal penalty or fine after conviction or payment of a civil
- 28 penalty or monetary amount after the entry of judgment. The bond
- 29 shall remain valid until canceled in writing by the issuer. This
- 30 provision shall not limit the authority of any government agency

- 1 or private individual to institute civil, criminal or
- 2 disciplinary action against a person for a violation of a
- 3 Commonwealth law or regulation. A recreational vehicle dealer
- 4 who has a current bond in the amount of at least \$30,000 on file
- 5 with the Department of Transportation shall not be required to
- 6 post a bond under this subsection.
- 7 (c) Out-of-State recreational vehicle dealers. -- An out-of-
- 8 State recreational vehicle dealer licensed in another state or
- 9 jurisdiction or domiciled in another state or jurisdiction that
- 10 does not require licensure shall register with the board on a
- 11 form prescribed by the board before participating in this
- 12 Commonwealth in a recreational vehicle show, recreational
- 13 vehicle off-premise sale, recreational vehicle exhibition or
- 14 recreational vehicle rally. The following apply:
- 15 (1) Registration shall include all of the following:
- (i) Notification of the out-of-State recreational
  vehicle dealer's intent to participate in this
  Commonwealth in a recreational vehicle show, recreational
- vehicle off-premise sale, recreational vehicle exhibition
- or recreational vehicle rally.
- 21 (ii) Agreement to comply with all Federal and State
- laws and regulations relating to the buying, selling,
- exchanging, titling, registration or financing of
- recreational vehicles.
- (iii) Agreement by the out-of-State recreational
- vehicle dealer to submit to the jurisdiction of the
- Commonwealth for purposes of disciplinary action of
- imposition of a civil or criminal penalty or assessment
- under subsection (b) resulting from a violation under
- 30 subparagraph (ii).

Τ	(1V) Evidence of the posting of a bond under
2	subsection (b).
3	(v) Payment of a participation fee.
4	(vi) A list of all individuals engaged as sales
5	people for the out-of-State recreational vehicle dealer
6	while operating in this Commonwealth.
7	(2) If the board has taken action within the last five
8	years to sanction an out-of-State recreational vehicle
9	dealer, the board may:
LO	(i) refuse to accept the registration and
11	participation fee of the out-of-State recreational
12	vehicle dealer permanently or for a fixed period; and
13	(ii) order that the out-of-State recreational
L 4	vehicle dealer be denied access to all recreational
15	vehicle shows, recreational vehicle off-premise sales,
L 6	recreational vehicle exhibitions and recreational vehicle
L7	rallies in this Commonwealth.
18	(3) An out-of-State recreational vehicle dealer licensed
L9	in another state or jurisdiction or domiciled in a state or
20	jurisdiction that does not require licensure may participate
21	in this Commonwealth in a recreational vehicle show,
22	recreational vehicle off-premise sale, recreational vehicle
23	exhibition or recreational vehicle rally under the
24	circumstances set forth either in subparagraph (i) or (ii):
25	(i) When the show, sale, exhibition or rally has
26	less than a total of 50 recreational vehicle dealers
27	participating with permission of the dealer's licensed
28	manufacturer and meets all of the following requirements:
29	(A) A minimum of ten recreational vehicle
30	dealers at the show are licensed in this

1	Commonwealth.
2	(B) More than 50% of the participating
3	recreational vehicle dealers are licensed in this
4	Commonwealth.
5	(C) The state in which the out-of-State
6	recreational vehicle dealer is licensed is contiguous
7	to this Commonwealth and permits recreational vehicle
8	dealers licensed in this Commonwealth to participate
9	in recreational vehicle shows in that state under
10	conditions substantially equivalent to the conditions
11	imposed upon dealers from that state to participate
12	in recreational vehicle shows in this Commonwealth.
13	(ii) When the recreational vehicle show, sale,
14	exhibition or rally opens to the public, it has a total
15	of at least 50 recreational vehicle dealers from this
16	Commonwealth and from another state participating with
17	permission of the dealer's licensed manufacturer and
18	meets all of the following requirements:
19	(A) The show, sale, exhibition or rally is trade
20	oriented and predominantly funded by recreational
21	vehicle manufacturers.
22	(B) All of the participating dealers who are not
23	licensed in this Commonwealth are from a state
24	contiguous to this Commonwealth which permits
25	recreational vehicle dealers licensed in this
26	Commonwealth to participate in recreational vehicle

licensed in this Commonwealth are from a state
contiguous to this Commonwealth which permits
recreational vehicle dealers licensed in this
Commonwealth to participate in recreational vehicle
shows in that state under conditions substantially
equivalent to the conditions imposed upon dealers
from that state to participate in recreational
vehicle shows in this Commonwealth.

1	(4) The board shall report a violation of Pennsylvania
2	law or regulation to the state or jurisdiction in which the
3	out-of-State recreational vehicle dealer is licensed or
4	domiciled.
5	(5) Forms for out-of-State recreational vehicle dealers
6	shall be published in the Pennsylvania Bulletin and shall be
7	maintained on the board's Internet website.
8	(6) The board may accept registration information and
9	payment electronically.
10	(7) An out-of-State recreational vehicle dealer may not
11	participate in a recreational vehicle show, recreational
12	vehicle off-premise sale, recreational vehicle exhibition or
13	recreational vehicle rally in this Commonwealth, unless the
14	out-of-State recreational vehicle dealer satisfies at least
15	four of the listed activities at its facility in the
16	contiguous state in which it is licensed or domiciled that
17	does not require licensure:
18	(i) Accepting delivery of new recreational vehicles
19	from the recreational vehicle dealer's manufacturer for
20	which the recreational vehicle dealer possesses an
21	agreement with the manufacturer to sell its new
22	recreational vehicles.
23	(ii) Maintaining inventory and offering recreational
24	vehicles for sale to the public.
25	(iii) Consummating and finalizing recreational
26	vehicle sales.
27	(iv) Servicing or repairing recreational vehicles.
28	(v) Delivering recreational vehicles to purchasers
29	with recreational vehicle titling, registrations issued

30

and taxes collected and paid to the dealer's appropriate

- 1 home state agencies.
- 2 Section 333. Off-premise sales, shows, exhibitions or rallies
- on Sundays.
- 4 (1) The following shall be permitted to be open on
- 5 Sundays:
- (i) Off-premise vehicle sales, shows and
- 7 exhibitions.
- (ii) Recreational vehicle shows, recreational
- 9 vehicle off-premise sales, recreational vehicle
- exhibitions and recreational vehicle rallies.
- (2) Except as provided in paragraphs (3) and (4), normal
- vehicle business practices shall be allowed at off-premise
- sales, vehicle shows or exhibitions on Sunday except that no
- final sales contract may be consummated on a Sunday.
- 15 (3) Normal vehicle business practices shall be allowed
- at recreational vehicle shows, recreational vehicle off-
- 17 premise sales, recreational vehicle exhibitions and
- 18 recreational vehicle rallies. Recreational vehicle dealers
- are permitted to consummate final sales contracts on Sundays.
- 20 (4) Manufactured housing dealers are permitted to
- consummate final sales contracts on Sundays.]
- 22 Section 4. Section 502 of the act is amended by adding a
- 23 definition to read:
- 24 Section 502. Definitions.
- The following words and phrases when used in this chapter
- 26 shall have the meanings given to them in this section unless the
- 27 context clearly indicates otherwise:
- 28 \* \* \*
- "Recreational vehicle event." A recreational vehicle show,
- 30 off-premise sale, exhibition or rally held by more than one

- 1 participating licensed dealer or manufacturer who display, sell\_
- 2 or attempt to sell recreational vehicles for a fixed and limited
- 3 period of time, which does not exceed 10 calendar days in a
- 4 month, 20 days in three consecutive calendar months and 60 days
- 5 <u>in a calendar year. For the purpose of this definition, set-up</u>
- 6 and tear-down days and days when the events are not open shall
- 7 <u>be excluded from the calculation of the applicable time period.</u>
- 8 \* \* \*
- 9 Section 5. Section 508(a), (b), (c), (f) and (h) of the act
- 10 are amended to read:
- 11 Section 508. Warranty obligations.
- 12 (a) General rule. -- Each warrantor shall:
- 13 (1) Specify in writing to each of its dealer
- obligations, if any, for preparation, delivery and warranty
- 15 service on its products.
- 16 (2) Compensate the dealer for warranty service required
- of the dealer by the warrantor.
- 18 [(3) Provide to the dealer the schedule of compensation
- to be paid and the time allowances for the performance of
- work and service. The schedule of compensation must include
- reasonable compensation for diagnostic work as well as
- warranty labor.]
- 23 (4) Permit the dealer to purchase warranty parts from a
- 24 supplier other than the warrantor.
- 25 (5) Identify parts to be returned by the dealer at the
- 26 beginning of warranty repair process.
- 27 (b) Time allowances and compensation. -- Time allowances for
- 28 the diagnosis and performance of warranty labor must be
- 29 reasonable for the work to be performed. [In the determination
- 30 of what constitutes reasonable compensation under this section,

- 1 the principal factors to be given consideration shall be the
- 2 actual wage rates being paid by the dealer and the actual retail
- 3 labor rate being charged by the dealers in the community in
- 4 which the dealer is doing business. The compensation of a dealer
- 5 for warranty labor may not be less than the posted labor rates
- 6 actually charged by the dealer for similar nonwarranty labor as
- 7 long as the rates are reasonable.] <u>Compensation for labor used</u>
- 8 for warranty service, including diagnostic and repairs, shall be
- 9 <u>at a dealer's retail rate. A dealer's hourly retail rate for</u>
- 10 <u>labor shall be established by the dealer submitting the lesser</u>
- 11 of the following orders to the manufacturer or distributor,
- 12 which cover repairs made no more than 180 days before the
- 13 submission:
- 14 (1) One hundred sequential nonwarranty customer-paid
- 15 service repair orders.
- 16 (2) Ninety consecutive days of nonwarranty customer-paid
- 17 service repair orders.
- 18 (c) Reimbursement.--The warrantor shall reimburse the dealer
- 19 for the following:
- 20 <u>(1) All</u> warranty parts at actual wholesale cost plus a
- 21 minimum 30% handling charge and [the cost] all shipping
- 22 <u>costs, including return shipping costs</u>, if any, [of freight]
- 23 to return warranty parts to the warrantor.
- 24 (2) A minimum 30% handling charge of the wholesale cost
- of warranty parts if the parts were sent to the dealer at no
- 26 charge.
- 27 \* \* \*
- 28 (f) Warrantor notification. -- If a dealer receives a [written
- 29 or verbal] complaint from a consumer relative to a warranty
- 30 repair, the dealer must notify the warrantor about the complaint

- 1 in writing within [10] 60 business days of [receiving the
- 2 complaint] scheduled repairs if the dealer cannot satisfy the
- 3 consumer's complaint.
- 4 \* \* \*
- 5 (h) Violation.--It is a violation of this chapter for a
- 6 warrantor to:
- 7 (1) Fail to perform any of its warranty obligations with
- 8 respect to its warranted products.
- 9 (2) Fail to include, in written notices of factory
- 10 campaigns to recreational vehicle owners and dealers, the
- 11 expected date by which necessary parts and equipment,
- including tires and chassis or chassis parts, will be
- available to dealers to perform the campaign work. The
- warrantor may ship parts to the dealer to effect the campaign
- work, and, if the parts are in excess of the dealer's
- 16 requirements, the dealer may return unused parts to the
- 17 warrantor for credit after completion of the campaign.
- 18 (3) Fail to compensate its dealers for authorized
- 19 repairs effected by the dealer on merchandise damaged in
- 20 manufacture or transit to the dealer, if the carrier is
- 21 designated by the warrantor, factory branch, distributor or
- 22 distributor branch.
- 23 (4) Fail to compensate its dealers in accordance with
- the schedule of compensation provided to the dealer under
- 25 this section if repairs are performed in a timely and
- 26 competent manner.
- 27 (5) Intentionally misrepresent in any way to purchasers
- of recreational vehicles that warranties with respect to the
- 29 manufacture, performance or design of the vehicle are made by
- 30 the dealer as warrantor or cowarrantor.

- 1 (6) Require the dealer to make warranties to customers
- 2 in any manner related to the manufacture of the recreational
- 3 vehicle.
- 4 (7) Change the warranty of a recreational vehicle once
- 5 the dealer has taken possession of the recreational vehicle.
- 6 \* \* \*
- 7 Section 6. The act is amended by adding sections to read:
- 8 <u>Section 511.1. Recreational vehicle events.</u>
- 9 (a) Participation. -- A recreational vehicle dealer,
- 10 <u>salesperson</u>, <u>distributor</u>, <u>manufacturer</u> or <u>manufacturer</u>'s
- 11 representative licensed under this act may participate in a
- 12 <u>recreational vehicle event. A recreational vehicle dealer shall</u>
- 13 <u>be permitted to conduct a recreational vehicle event at its</u>
- 14 <u>established place of business. Except when a recreational</u>
- 15 <u>vehicle dealer or salesperson is participating in a recreational</u>
- 16 <u>vehicle event under subsection (c)(3)(i) or (ii), a recreational</u>
- 17 <u>vehicle dealer or salesperson may not participate in a</u>
- 18 recreational vehicle event outside of the dealer's area of sales
- 19 responsibility if the dealer is the only participating dealer in
- 20 the event.
- 21 (b) Bond required. -- Any person acting as a recreational
- 22 vehicle dealer in this Commonwealth shall have posted a bond
- 23 payable to the Commonwealth in the amount of \$30,000 to ensure
- 24 compliance with all Commonwealth laws and regulations. The bond
- 25 shall be executed by a surety company authorized to transact
- 26 business in this Commonwealth. The bond shall be security for
- 27 any claim filed by an agency of the Commonwealth, for moneys
- 28 <u>due</u>, including unpaid taxes, fees, licenses, payment of a
- 29 criminal penalty or fine after conviction or payment of a civil
- 30 penalty or monetary amount after the entry of judgment. The bond

- 1 shall remain valid until canceled in writing by the issuer. This
- 2 provision shall not limit the authority of any government agency
- 3 or private individual to institute civil, criminal or
- 4 <u>disciplinary action against a person for a violation of a</u>
- 5 <u>Commonwealth law or regulation. A recreational vehicle dealer</u>
- 6 who has a current bond in the amount of at least \$30,000 on file
- 7 with the Department of Transportation shall not be required to
- 8 post a bond under this subsection.
- 9 (c) Out-of-State recreational vehicle dealers.--An out-of-
- 10 State recreational vehicle dealer licensed in another state or
- 11 jurisdiction or domiciled in another state or jurisdiction that
- 12 does not require licensure shall register with the board on a
- 13 form prescribed by the board before participating in this
- 14 Commonwealth in a recreational vehicle event. The following
- 15 apply:
- 16 (1) Registration shall include all of the following:
- 17 (i) Notification of the out-of-State recreational
- 18 vehicle dealer's intent to participate in this
- 19 Commonwealth in a recreational vehicle event.
- 20 (ii) Agreement to comply with all Federal and State
- 21 <u>laws and regulations relating to the buying, selling,</u>
- 22 exchanging, titling, registration or financing of
- 23 <u>recreational vehicles.</u>
- 24 (iii) Agreement by the out-of-State recreational
- 25 vehicle dealer to submit to the jurisdiction of the
- 26 Commonwealth for purposes of disciplinary action of
- 27 imposition of a civil or criminal penalty or assessment
- 28 under subsection (b) resulting from a violation under
- 29 <u>subparagraph (ii).</u>
- 30 (iv) Evidence of the posting of a bond under

1	subsection (b).
2	(v) Payment of a participation fee.
3	(vi) A list of all individuals engaged as sales
4	people for the out-of-State recreational vehicle dealer
5	while operating in this Commonwealth.
6	(2) If the board has taken action within the last five
7	years to sanction an out-of-State recreational vehicle
8	dealer, the board may:
9	(i) refuse to accept the registration and
10	participation fee of the out-of-State recreational
11	vehicle dealer permanently or for a fixed period; and
12	(ii) order that the out-of-State recreational
13	vehicle dealer be denied access to all recreational
14	vehicle events in this Commonwealth.
15	(3) An out-of-State recreational vehicle dealer licensed
16	in another state or jurisdiction or domiciled in a state or
17	jurisdiction that does not require licensure may participate
18	in this Commonwealth in a recreational vehicle event under
19	the circumstances specified either in subparagraph (i) or
20	<u>(ii):</u>
21	(i) When the event has less than a total of 50
22	recreational vehicle dealers participating with
23	permission of the dealer's licensed manufacturer and
24	meets all of the following requirements:
25	(A) A minimum of 10 recreational vehicle dealers
26	at the event are licensed in this Commonwealth.
27	(B) More than 50% of the participating
28	recreational vehicle dealers are licensed in this
29	<pre>Commonwealth.</pre>
30	(C) The state in which the out-of-State

Τ	recreational venicle dealer is ricensed is contriguous
2	to this Commonwealth and permits recreational vehicle
3	dealers licensed in this Commonwealth to participate
4	in recreational vehicle events in that state under
5	conditions substantially equivalent to the conditions
6	imposed upon dealers from that state to participate
7	in recreational vehicle events in this Commonwealth.
8	(ii) When the recreational vehicle event opens to
9	the public, it has a total of at least 50 recreational
10	vehicle dealers from this Commonwealth and from another
11	state participating with permission of the dealer's
12	licensed manufacturer and meets all of the following
13	requirements:
14	(A) The event is trade oriented and
15	predominantly funded by recreational vehicle
16	manufacturers.
17	(B) All of the participating dealers who are not
18	licensed in this Commonwealth are from a state
19	contiguous to this Commonwealth which permits
20	recreational vehicle dealers licensed in this
21	Commonwealth to participate in recreational vehicle
22	events in that state under conditions substantially
23	equivalent to the conditions imposed upon dealers
24	from that state to participate in recreational
25	vehicle events in this Commonwealth.
26	(4) The board shall report a violation of Pennsylvania
27	law or regulation to the state or jurisdiction in which the
28	out-of-State recreational vehicle dealer is licensed or
29	domiciled.
30	(5) Forms for out-of-State recreational vehicle dealers

Τ	shall be transmitted to the Legislative Reference Bureau for
2	publication in the next available issue of the Pennsylvania
3	Bulletin and shall be maintained on the board's publicly
4	accessible Internet website.
5	(6) The board may accept registration information and
6	payment electronically.
7	(7) An out-of-State recreational vehicle dealer may not
8	participate in a recreational vehicle event in this
9	Commonwealth, unless the out-of-State recreational vehicle
10	dealer satisfies at least four of the listed activities at
11	its facility in the contiguous state in which it is licensed
12	or domiciled that does not require licensure:
13	(i) Accepting delivery of new recreational vehicles
14	from the recreational vehicle dealer's manufacturer for
15	which the recreational vehicle dealer possesses an
16	agreement with the manufacturer to sell its new
17	recreational vehicles.
18	(ii) Maintaining inventory and offering recreational
19	vehicles for sale to the public.
20	(iii) Consummating and finalizing recreational
21	vehicle sales.
22	(iv) Servicing or repairing recreational vehicles.
23	(v) Delivering recreational vehicles to purchasers
24	with recreational vehicle titling, registrations issued
25	and taxes collected and paid to the dealer's appropriate
26	home state agencies.
27	Section 511.2. Recreational vehicle events on Sundays.
28	The following shall apply:
29	(1) Recreational vehicle events shall be permitted to be
30	open on Sundays.

1	(2) Except as provided in paragraphs (3) and (4), normal
2	vehicle business practices shall be allowed at recreational
3	vehicle events on Sunday except that no final sales contract
4	may be consummated on a Sunday.
5	(3) Normal vehicle business practices shall be allowed
6	at recreational vehicle events. Recreational vehicle dealers
7	are permitted to consummate final sales contracts on Sundays.
8	(4) Manufactured housing dealers are permitted to
9	consummate final sales contracts on Sundays.
Ο	Section 7 This act shall take effect in 60 days