THE GENERAL ASSEMBLY OF PENNSYLVANIA

SENATE BILL

No. 1088 Session of 2013

INTRODUCED BY RAFFERTY, SCARNATI, ARGALL, TOMLINSON, YAW, MENSCH AND VANCE, SEPTEMBER 9, 2013

REFERRED TO LAW AND JUSTICE, SEPTEMBER 9, 2013

AN ACT

Amending the act of April 12, 1951 (P.L.90, No.21), entitled, as reenacted, "An act relating to alcoholic liquors, alcohol and 2 malt and brewed beverages; amending, revising, consolidating 3 and changing the laws relating thereto; regulating and restricting the manufacture, purchase, sale, possession, 5 consumption, importation, transportation, furnishing, holding 6 7 in bond, holding in storage, traffic in and use of alcoholic liquors, alcohol and malt and brewed beverages and the 8 persons engaged or employed therein; defining the powers and 9 duties of the Pennsylvania Liquor Control Board; providing 10 for the establishment and operation of State liquor stores, 11 for the payment of certain license fees to the respective 12 municipalities and townships, for the abatement of certain 13 nuisances and, in certain cases, for search and seizure 14 15 without warrant; prescribing penalties and forfeitures; providing for local option, and repealing existing laws," 16 further providing for definitions, for malt and brewed 17 beverages manufacturers', distributors' and importing 18 distributors' licenses, for malt and brewed beverages 19 20 alternating brewers' licenses, for distributors' and importing distributors' restrictions on sales, storage, etc., 21 for breweries and for unlawful acts relative to malt or 22 23 brewed beverages and licensees. 24 This act shall be construed as an enactment of the General 25 Assembly's support for the 3-tier system for alcoholic beverages 26 production, subject to certain rights of a manufacturer, 27 distribution and sale that, through uniform Statewide

regulation, provides this Commonwealth regulatory authority over

28

- 1 the production, storage, distribution, transportation, sale and
- 2 consumption of alcoholic beverages by and to its citizens, for
- 3 the benefit of the public health and welfare and this
- 4 Commonwealth's economic stability. The General Assembly intends
- 5 that the liquor laws shall be enforced in order to restrict
- 6 sales to minors, collect all State and local taxes due on the
- 7 commerce in alcoholic beverages, establish open, transparent and
- 8 accountable distribution systems for alcoholic beverages and the
- 9 intent to exercise, to the fullest extent allowed, all the
- 10 authority granted a state under the twenty-first amendment to
- 11 the Constitution of the United States.
- 12 The General Assembly of the Commonwealth of Pennsylvania
- 13 hereby enacts as follows:
- 14 Section 1. The definition of "distributor" in section 102 of
- 15 the act of April 12, 1951 (P.L.90, No.21), known as the Liquor
- 16 Code, reenacted and amended June 29, 1987 (P.L.32, No.14) and
- 17 amended May 31, 1996 (P.L.312, No.49), is amended and the
- 18 section is amended by adding a definition to read:
- 19 Section 102. Definitions. -- The following words or phrases,
- 20 unless the context clearly indicates otherwise, shall have the
- 21 meanings ascribed to them in this section:
- 22 * * *
- 23 "Contract brewed" shall mean the arrangement by which a
- 24 manufacturer hires another manufacturer to produce its malt or
- 25 <u>brewed beverage</u>.
- 26 * * *
- "Distributor" shall mean any person licensed by the board to
- 28 engage in the purchase [only from Pennsylvania] from
- 29 manufacturers and [from] importing distributors and the resale
- 30 of malt or brewed beverages, except to importing distributors

- 1 and distributors, in the original sealed containers as prepared
- 2 for the market by the manufacturer at the place of manufacture,
- 3 but not for consumption on the premises where sold, and in
- 4 quantities of not less than a case or original containers
- 5 containing one hundred twenty-eight ounces or more which may be
- 6 sold separately.
- 7 * * *
- 8 Section 2. Section 431(a.1), (a.2), (b), (d) and (f) of the
- 9 act, amended or added December 20, 1996 (P.L.1513, No.196) and
- 10 December 8, 2004 (P.L.1810, No.239), are amended and the section
- 11 is amended by adding subsections to read:
- 12 Section 431. Malt and Brewed Beverages Manufacturers',
- 13 Distributors' and Importing Distributors' Licenses.--* * *
- 14 (a.1) Any [out of State] manufacturer whose products are
- 15 sold and delivered within this Commonwealth shall be authorized:
- 16 to rent, lease or otherwise acquire space from an importing
- 17 distributor or bailee for hire authorized by this act at no more
- 18 than two locations per manufacturer for use of a segregated
- 19 portion of a warehouse or other storage facility owned or
- 20 operated by the importing distributor or bailee for hire at
- 21 which the [out of State] manufacturer may store, repackage and
- 22 sell malt or brewed beverages to any importing distributor to
- 23 whom the [out of State] manufacturer has granted distribution
- 24 rights pursuant to subsection (b) or to any purchaser outside
- 25 this Commonwealth for delivery outside this Commonwealth; or to
- 26 ship to its storage facility outside this Commonwealth. Such
- 27 manufacturer may compensate the importing distributor or bailee
- 28 for hire for any related storage, repackaging or delivery
- 29 services. [The out of State] In order to use a storage facility
- 30 as set forth under this subsection, the manufacturer must file

- 1 with the Liquor Control Board the rate of compensation to be
- 2 paid. A separate written application must be filed to acquire
- 3 storage licenses, and the board may establish the information
- 4 that must be provided on the application. The initial filing
- 5 must be made prior to any payments being made, and any
- 6 subsequent changes in the rate of compensation must be filed
- 7 within thirty days of any such change. [Nothing in this act
- 8 authorizing storage facilities for out of State manufacturers is
- 9 intended to make any change in the manner malt or brewed
- 10 beverages are distributed through the three-tier system.]
- 11 (a.2) The board shall issue to a holder of a manufacturer's
- 12 license no more than two <u>total</u> storage licenses per
- 13 manufacturer, as set forth under subsection (a.1), to cover
- 14 storage facilities separate from the location of the
- 15 manufacturing facility. A manufacturer may use its storage
- 16 facilities to receive, store, repackage, sell and distribute
- 17 malt or brewed beverages in the same manner as it can at its
- 18 place of manufacture or it may rent, lease or otherwise acquire
- 19 space from an importing distributor or bailee for hire
- 20 authorized by this act in the same manner as an out of State
- 21 manufacturer as set forth in subsection (a.1). A separate
- 22 written application must be filed to acquire storage licenses,
- 23 and the board is empowered to establish what information must be
- 24 provided on that application. Nothing in this act authorizing
- 25 off-site storage facilities for manufacturers is intended to
- 26 make any change in the manner malt or brewed beverages are
- 27 distributed through the three-tier system.
- 28 <u>(a.3) The following shall apply:</u>
- 29 (1) Any manufacturer that holds a valid manufacturer's
- 30 license may deliver up to seventy-five thousand total barrels of

- 1 malt or brewed beverages, to which it owns the brand rights and
- 2 that it has manufactured or has had contract brewed for it by
- 3 <u>another manufacturer</u>, <u>directly to any holder of any license</u>
- 4 <u>issued by the board per year. A manufacturer may not directly</u>
- 5 deliver malt or brewed beverages that it has contract brewed for
- 6 <u>another</u>.
- 7 (2) A manufacturer may use its own vehicles, leased vehicles
- 8 or the services of a transporter-for-hire or other common
- 9 carrier to deliver malt or brewed beverages to the holder of any
- 10 license issued by the board within this Commonwealth.
- 11 (3) A manufacturer may not terminate its primary
- 12 relationship with an importing distributor in favor of self-
- 13 <u>distribution under this subsection except as otherwise permitted</u>
- 14 under this act.
- 15 <u>(a.4) In order to be eligible for self-distribution rights,</u>
- 16 a manufacturer must submit verification information to the
- 17 board, including a certification that such self-distribution
- 18 does not exceed the barrelage limits under this subsection and
- 19 that the barrelage calculation includes the manufacture of all
- 20 brands of the manufacturer. The board shall certify that the
- 21 manufacturer is eligible for such self-distribution by reviewing
- 22 the written request of the manufacturer, on a form and at such
- 23 times prescribed by the board, for such certification. A request
- 24 for certification may be submitted by any manufacturer that
- 25 holds a manufacturer's license and believes it is eligible for
- 26 self-distribution.
- 27 (a.5) In addition to compliance under section 444, a
- 28 manufacturer that is located outside this Commonwealth and that
- 29 <u>holds a manufacturer's license is deemed to have submitted to</u>
- 30 the jurisdiction of the board, any other Commonwealth agency and

- 1 the courts of this Commonwealth for purposes of enforcement of
- 2 this section and any related laws, rules or regulations. The
- 3 <u>manufacturer shall also be subject to citation by the</u>
- 4 <u>enforcement bureau under section 471 and nonrenewal under</u>
- 5 section 470. The Department of Revenue may promulgate
- 6 regulations requiring the filing of periodic reports by a
- 7 manufacturer subject to the provisions of this subsection to
- 8 ensure compliance with the provisions of this section.
- 9 (b) The board shall issue to any reputable person who
- 10 applies therefor, and pays the license fee hereinafter
- 11 prescribed, a distributor's or importing distributor's license
- 12 for the place which such person desires to maintain for the sale
- 13 of malt or brewed beverages, not for consumption on the premises
- 14 where sold, and in quantities of not less than a case or
- 15 original containers containing one hundred twenty-eight ounces
- 16 or more which may be sold separately as prepared for the market
- 17 by the manufacturer at the place of manufacture. The board shall
- 18 have the discretion to refuse a license to any person or to any
- 19 corporation, partnership or association if such person, or any
- 20 officer or director of such corporation, or any member or
- 21 partner of such partnership or association shall have been
- 22 convicted or found guilty of a felony within a period of five
- 23 years immediately preceding the date of application for the said
- 24 license: And provided further, That, in the case of any new
- 25 license or the transfer of any license to a new location, the
- 26 board may, in its discretion, grant or refuse such new license
- 27 or transfer if such place proposed to be licensed is within
- 28 three hundred feet of any church, hospital, charitable
- 29 institution, school or public playground, or if such new license
- 30 or transfer is applied for a place which is within two hundred

- 1 feet of any other premises which is licensed by the board: And
- 2 provided further, That the board shall refuse any application
- 3 for a new license or the transfer of any license to a new
- 4 location if, in the board's opinion, such new license or
- 5 transfer would be detrimental to the welfare, health, peace and
- 6 morals of the inhabitants of the neighborhood within a radius of
- 7 five hundred feet of the place proposed to be licensed. The
- 8 board shall refuse any application for a new license or the
- 9 transfer of any license to a location where the sale of liquid
- 10 fuels or oil is conducted. The board may enter into an agreement
- 11 with the applicant concerning additional restrictions on the
- 12 license in question. If the board and the applicant enter into
- 13 such an agreement, such agreement shall be binding on the
- 14 applicant. Failure by the applicant to adhere to the agreement
- 15 will be sufficient cause to form the basis for a citation under
- 16 section 471 and for the nonrenewal of the license under section
- 17 470. If the board enters into an agreement with an applicant
- 18 concerning additional restrictions, those restrictions shall be
- 19 binding on subsequent holders of the license until the license
- 20 is transferred to a new location or until the board enters into
- 21 a subsequent agreement removing those restrictions. If the
- 22 application in question involves a location previously licensed
- 23 by the board, then any restrictions imposed by the board on the
- 24 previous license at that location shall be binding on the
- 25 applicant unless the board enters into a new agreement
- 26 rescinding those restrictions. The board shall require notice to
- 27 be posted on the property or premises upon which the licensee or
- 28 proposed licensee will engage in sales of malt or brewed
- 29 beverages. This notice shall be similar to the notice required
- 30 of hotel, restaurant and club liquor licensees.

- 1 Except as hereinafter provided, such license shall authorize
- 2 the holder thereof to sell or deliver malt or brewed beverages
- 3 in quantities above specified anywhere within the Commonwealth
- 4 of Pennsylvania, which, in the case of distributors, have been
- 5 purchased only from persons licensed under this act as
- 6 manufacturers or importing distributors, and in the case of
- 7 importing distributors, have been purchased from manufacturers
- 8 or persons outside this Commonwealth engaged in the legal sale
- 9 of malt or brewed beverages or from manufacturers or importing
- 10 distributors licensed under this article. In the case of an
- 11 importing distributor, the holder of such a license shall be
- 12 authorized to store and repackage malt or brewed beverages owned
- 13 by a manufacturer at a segregated portion of a warehouse or
- 14 other storage facility authorized by section 441(d) and operated
- 15 by the importing distributor within its appointed territory and
- 16 deliver such beverages to another importing distributor who has
- 17 been granted distribution rights by the manufacturer as provided
- 18 herein. The importing distributor shall be permitted to receive
- 19 a fee from the manufacturer for any related storage, repackaging
- 20 or delivery services. In the case of a bailee for hire hired by
- 21 a manufacturer, the holder of such a permit shall be authorized:
- 22 to receive, store and repackage malt or brewed beverages
- 23 produced by that manufacturer for sale by that manufacturer to
- 24 importing distributors to whom that manufacturer has given
- 25 distribution rights pursuant to this subsection or to purchasers
- 26 outside this Commonwealth for delivery outside this
- 27 Commonwealth; or to ship to that manufacturer's storage
- 28 facilities outside this Commonwealth. The bailee for hire shall
- 29 be permitted to receive a fee from the manufacturer for any
- 30 related storage, repackaging or delivery services. The bailee

- 1 for hire shall, as required in Article V of this act, keep
- 2 complete and accurate records of all transactions, inventory,
- 3 receipts and shipments and make all records and the licensed
- 4 areas available for inspection by the board and for the
- 5 Pennsylvania State Police, Bureau of Liquor Control Enforcement,
- 6 during normal business hours.
- 7 [Each out of State manufacturer] <u>Except as otherwise provided</u>
- 8 <u>in subsection (a.3), each manufacturer</u> of malt or brewed
- 9 beverages whose products are sold and delivered in this
- 10 Commonwealth shall give distributing rights for such products in
- 11 designated geographical areas to specific importing
- 12 distributors, and such importing distributor shall not sell or
- 13 deliver malt or brewed beverages manufactured by the [out of
- 14 State] manufacturer to any person issued a license under the
- 15 provisions of this act whose licensed premises are not located
- 16 within the geographical area for which he has been given
- 17 distributing rights by such manufacturer. Should a licensee
- 18 accept the delivery of such malt or brewed beverages in
- 19 violation of this section, said licensee shall be subject to a
- 20 suspension of his license for at least thirty days: Provided,
- 21 That [the importing distributor holding such distributing rights
- 22 for such product shall not sell or deliver the same to another
- 23 importing distributor without first having entered into a
- 24 written agreement with the said secondary importing distributor
- 25 setting forth the terms and conditions under which such products
- 26 are to be resold within the territory granted to the primary
- 27 importing distributor by the manufacturer.
- When a Pennsylvania manufacturer of malt or brewed beverages
- 29 licensed under this article names or constitutes a distributor
- 30 or importing distributor as the primary or original supplier of

- 1 his product, he shall also designate the specific geographical
- 2 area for which the said distributor or importing distributor is
- 3 given distributing rights, and such distributor or importing
- 4 distributor shall not sell or deliver the products of such
- 5 manufacturer to any person issued a license under the provisions
- 6 of this act whose licensed premises are not located within the
- 7 geographical area for which distributing rights have been given
- 8 to the distributor and importing distributor by the said
- 9 manufacturer: Provided, That] the importing distributor holding
- 10 such distributing rights for such product shall not sell or
- 11 deliver the same to another importing distributor without first
- 12 having entered into a written agreement with the said secondary
- 13 importing distributor setting forth the terms and conditions
- 14 under which such products are to be resold within the territory
- 15 granted to the primary importing distributor by the
- 16 manufacturer. Nothing herein contained shall be construed to
- 17 prevent any manufacturer from authorizing the importing
- 18 distributor holding the distributing rights for a designated
- 19 geographical area from selling the products of such manufacturer
- 20 to another importing distributor also holding distributing
- 21 rights from the same manufacturer for another geographical area,
- 22 providing such authority be contained in writing and a copy
- 23 thereof be given to each of the importing distributors so
- 24 affected.
- 25 * * *
- 26 (d) (1) The following shall apply:
- 27 <u>(i)</u> All distributing rights as hereinabove required shall be
- 28 in writing, shall be equitable in their provisions [and], shall
- 29 include all territorial assignments, shall be renegotiated in
- 30 good faith by the fifth anniversary of any written agreement,

- 1 shall be substantially similar as to terms and conditions with
- 2 all other distributing rights agreements between the
- 3 manufacturer giving such agreement and its other importing
- 4 distributors [and distributors], shall not be modified,
- 5 canceled, terminated or rescinded by the manufacturer without
- 6 good cause, [and] shall give notice and the opportunity to
- 7 rectify any claimed deficiency in accordance with section
- 8 492(19), unless otherwise expressly provided for in this act and
- 9 shall contain a provision in substance or effect as follows:
- 10 "The manufacturer recognizes that the importing distributor and
- 11 distributor are free to manage their business in the manner the
- 12 importing distributor and distributor deem best and that this
- 13 prerogative vests in the importing distributor and distributor
- 14 the exclusive right to establish a selling price, to select the
- 15 brands of malt or brewed beverages they wish to handle and to
- 16 determine the efforts and resources which the importing
- 17 distributor and distributor will exert to develop and promote
- 18 the same of the manufacturer's products handled by the importing
- 19 distributor and distributor. However, the manufacturer expects
- 20 that the importing distributor and distributor will price
- 21 competitively the products handled by them, devote reasonable
- 22 effort and resources to the sale of such products and maintain a
- 23 reasonable sales level.["] The importing distributor and the
- 24 manufacturer agree to act in good faith with respect to all
- 25 aspects of this agreement and the importing distributor agrees
- 26 to not unfairly allocate its resources and efforts to brands of
- 27 <u>a competitor." Each written agreement between a manufacturer and</u>
- 28 an importing distributor shall conform to the provisions of this
- 29 section and shall set forth all essential, commercially
- 30 acceptable, fair and reasonable terms, requirements and

- 1 conditions of the business relationship between the manufacturer
- 2 and the importing distributor, including, but not limited to:
- 3 (A) Termination of the relationship, with or without good
- 4 <u>cause.</u>
- 5 (B) The duties and responsibilities of each party.
- 6 (C) Changes in ownership.
- 7 (ii) In the event an importing distributor's license is
- 8 <u>suspended for more than five days</u>, a manufacturer whose products
- 9 are distributed by such importing distributor may self-
- 10 distribute such products directly to the holders of any license
- 11 <u>in the designated geographic territory granted to the importing</u>
- 12 distributor by the manufacturer during the time period of the
- 13 <u>suspension without regard to the limitations set forth under</u>
- 14 <u>subsection (a.3).</u>
- 15 <u>(iii) The following shall apply:</u>
- 16 (A) Upon thirty days' written notice, a manufacturer may
- 17 modify, cancel, terminate or rescind, in whole or in part, an
- 18 agreement pertaining to the distribution of the manufacturer's
- 19 brands with an existing importing distributor without good cause
- 20 at any time as long as the manufacturer pays to the importing
- 21 distributor the fair market value of the importing distributor's
- 22 business with respect to the modified, canceled, terminated or
- 23 rescinded brand or brands: Provided, That such modification,
- 24 cancellation, termination or rescission shall not be permitted,
- 25 and shall be enjoined by a competent court of common pleas in
- 26 this Commonwealth, where the volume of such brand or brands
- 27 <u>accounts for more than twenty per centum (20%) of the entire</u>
- 28 volume distributed by the importing distributor. In the event
- 29 the manufacturer's modified, canceled, terminated or rescinded
- 30 brand or brands constitute twenty per centum (20%) or less of

- 1 the importing distributor's total volume, the manufacturer shall
- 2 <u>be free to appoint another importing distributor or to self-</u>
- 3 distribute in accordance with the provisions of this act after
- 4 thirty days' written notice and upon the manufacturer's payment
- 5 to the importing distributor of all of the manufacturer's
- 6 <u>inventory at such importing distributor</u>, plus laid-in cost.
- 7 (B) In determining the annual production of a manufacturer
- 8 <u>under this subparagraph:</u>
- 9 (I) the manufacturer of malt or brewed beverages shall
- 10 include all brands produced by the manufacturer and every
- 11 portion of the production of any other manufacturer who holds,
- 12 <u>directly or indirectly</u>, an ownership interest in the
- 13 <u>manufacturer or with whom the manufacturer has a distribution</u>
- 14 agreement in this Commonwealth; and
- 15 (II) any barrelage which is contract brewed by a
- 16 manufacturer for and on behalf of another manufacturer will not
- 17 be considered as part of the brewing manufacturer's barrelage
- 18 and will be considered as part of the barrelage of the
- 19 manufacturer for which the malt or brewed beverage is contract
- 20 <u>brewed</u>.
- 21 (C) For purposes of this subparagraph and in the absence of
- 22 any contractual provisions defining the term, "fair market
- 23 value" means the amount a willing seller, under no compulsion to
- 24 sell, would be willing to accept, and a willing buyer, under no
- 25 compulsion to purchase, would be willing to pay for the
- 26 importing distributor's business with respect to the modified,
- 27 <u>canceled</u>, terminated or rescinded brand or brands where both
- 28 have knowledge of the relevant facts.
- 29 <u>(iv)</u> ["Good cause" shall mean the failure by any party to an
- 30 agreement, without reasonable excuse or justification, to comply

- 1 substantially with an essential, reasonable and commercially
- 2 acceptable requirement imposed by the other party under the
- 3 terms of an agreement.] For the purposes of modification,
- 4 <u>cancellation</u>, termination or rescission, "good cause" shall mean
- 5 any of the following:
- 6 (A) The failure or refusal of the importing distributor,
- 7 <u>without reasonable excuse or justification, to comply</u>
- 8 <u>substantially with a material provision of the distribution</u>
- 9 agreement, including, without limitation, any provisions
- 10 establishing standards of performance and termination with or
- 11 <u>without cause</u>, which provision is essential, commercially
- 12 <u>acceptable</u>, fair and reasonable.
- 13 (B) Suspension of the importing distributor's State or
- 14 Federal permit or license for more than thirty days.
- 15 (C) The indictment or conviction of the importing
- 16 distributor, or of a partner or individual who owns ten per
- 17 centum (10%) or more of the partnership, stock or other
- 18 ownership interest of the importing distributor, of a felony
- 19 related to the business of the importing distributor which might
- 20 reasonably be expected to adversely affect the good will or
- 21 interest of the manufacturer: Provided, That in the event of an
- 22 indictment or conviction of a partner or individual who owns ten
- 23 per centum or more of the partnership, stock or other ownership
- 24 interest of the importing distributor, no such termination shall
- 25 be effective if, within the ninety-day period for the importing
- 26 distributor to rectify a deficiency described under section 4-
- 27 <u>492(19), the individual owner divests all ownership interests in</u>
- 28 the importing distributor to the extent required by the
- 29 discretion of the board.
- 30 (D) Fraudulent conduct by the importing distributor in its

- 1 <u>dealings with the manufacturer or the manufacturer's products.</u>
- 2 (E) A sale of a material quantity of the manufacturer's
- 3 <u>brands outside of the agreed upon geographic sales territory</u>
- 4 granted to the importing distributor by the manufacturer, which
- 5 sale was known or should have been known through the exercise of
- 6 <u>business practices commonly used in the industry</u>, to the owners
- 7 or senior management of the importing distributor.
- 8 (F) If any of the following occur:
- 9 (I) The importing distributor sells, transfers or assigns
- 10 any ownership interest to or merges with another importing
- 11 distributor.
- 12 (II) The current owner of the importing distributor engages
- 13 in a change in ownership, engages in the establishment of trusts
- 14 or other ownership interests, enters into buy-sell agreements,
- 15 or grants an option to purchase an ownership interest with or to
- 16 anyone other than a current owner of the importing distributor,
- 17 a surviving spouse or adult child of such a current owner, a
- 18 trust for the benefit of the spouse or children of such current
- 19 owner or any of them, or a partnership, corporation or other
- 20 business entity of which such current owner, spouse or adult
- 21 child, or any combination thereof, owns more than fifty per
- 22 centum without first obtaining the prior written consent of the
- 23 manufacturer: Provided, That such consent is not unreasonably
- 24 withheld or delayed by the manufacturer and the importing
- 25 <u>distributor has complied with any reasonable requests for</u>
- 26 information concerning such changes.
- 27 (G) The failure of any importing distributor to negotiate
- 28 any primary agreement in good faith and to accept any material
- 29 and commercially reasonable term being offered to the importing
- 30 <u>distributor which is substantially similar to terms and</u>

- 1 conditions offered by the manufacturer and accepted by other
- 2 importing distributors or distributors.
- 3 (2) After January 1, 1980, no manufacturer shall enter into
- 4 any agreement with more than one distributor or importing
- 5 distributor for the purpose of establishing more than one
- 6 agreement for designated brand or brands of malt or brewed
- 7 beverages in any one territory. Each franchise territory which
- 8 is granted by a manufacturer shall be geographically contiguous.
- 9 All importing distributors shall maintain sufficient records to
- 10 evidence compliance of this section. With regard to any
- 11 territorial distribution authority granted to an importing
- 12 distributor by a manufacturer of malt or brewed beverages after
- 13 January 1, 1996, the records shall establish that each and every
- 14 case of a brand of malt or brewed beverages for which the
- 15 importing distributor is assigned was sold, resold, stored,
- 16 delivered or transported by the importing distributor, either
- 17 from a point or to a point with the assigned [geographically
- 18 contiguous] territory, to any person or persons, whether such
- 19 person or persons are licensed by this act or not licensed by
- 20 this act.
- 21 (3) Except for discontinuance of a brand [or], a valid
- 22 termination for good cause or a valid termination without cause
- 23 <u>under subsection (d)(1)(iii)</u>, the purchaser of the assets of the
- 24 manufacturer as defined in this act shall become obligated to
- 25 all the territorial and brand designations of the agreement in
- 26 effect on the date of purchase. Purchase of assets as defined
- 27 for the purposes of this act shall include, but not be limited
- 28 to, the sale of stock, sale of assets, merger, lease, transfer
- 29 or consolidation.
- 30 (4) The court of common pleas of the county wherein the

- 1 licensed premises of the importing distributor or distributor
- 2 are located is hereby vested with jurisdiction and power to
- 3 enjoin the modification, rescission, cancellation or termination
- 4 of a franchise or agreement between a manufacturer and an
- 5 importing distributor or distributor, or other violation of this
- 6 section or of section 492(18), (19) or (20), at the instance of
- 7 such importing distributor or distributor who is or might be
- 8 adversely affected by such modification, rescission,
- 9 cancellation or termination, and in granting an injunction the
- 10 court shall provide that no manufacturer shall supply the
- 11 customers or territory of the importing distributor or
- 12 distributor by servicing the territory or customers through
- 13 other importing distributors or distributors or any other means
- 14 while the injunction is in effect: Provided, however, That any
- 15 injunction issued under this subsection shall require the
- 16 posting of sufficient bond against damages arising from an
- 17 injunction improvidently granted and a showing [that the danger
- 18 of irrevocable loss or damage is immediate] of irreparable harm_
- 19 as set forth under subsection (d)(1)(iii) and that during the
- 20 pendency of such injunction the importing distributor or
- 21 distributor shall continue to service the accounts of the
- 22 manufacturer in good faith.
- [(5) The provisions of this subsection shall not apply to
- 24 Pennsylvania manufacturers whose principal place of business is
- 25 located in Pennsylvania unless they name or constitute a
- 26 distributor or importing distributor as a primary or original
- 27 supplier of their products subsequent to the effective date of
- 28 this act, or unless such Pennsylvania manufacturers have named
- 29 or constituted a distributor or importing distributor as a
- 30 primary or original supplier of their products prior to the

- 1 effective date of this act, and which status is continuing when
- 2 this act becomes effective.]
- 3 * * *
- 4 (f) (1) Any malt or brewed beverage [produced outside this
- 5 Commonwealth] that is repackaged by a bailee for hire or
- 6 importing distributor on behalf of [an out of State] a_
- 7 manufacturer of malt or brewed beverages must be returned to the
- 8 [out of State] manufacturer of malt or brewed beverages and come
- 9 to rest [out of State] at the manufacturing facility before it
- 10 may [reenter] be sold in this Commonwealth. Such repackaged malt
- 11 or brewed beverages must be distributed through the three-tier
- 12 system, unless otherwise provided under subsection (a.3) or (b).
- 13 [Any malt or brewed beverage that is repackaged by a bailee for
- 14 hire or importing distributor on behalf of an in State
- 15 manufacturer must be returned to the in State manufacturer and
- 16 come to rest at the in State manufacturer's licensed facility.]
- 17 (2) For purposes of this section, "repackage" shall mean any
- 18 change or alteration to the containers or container
- 19 configuration of a case.
- Section 3. Section 431.1 of the act, added February 21, 2002
- 21 (P.L.103, No.10), is amended to read:
- 22 Section 431.1. Malt and Brewed Beverages Alternating
- 23 Brewers' Licenses.--(a) The board shall be authorized to issue
- 24 an alternating brewer's license to qualified entities. In order
- 25 to qualify for the alternating brewer's license, the applicant
- 26 must demonstrate that it holds a Federal brewer's notice
- 27 registration issued for a premises within this Commonwealth and
- 28 meet all the qualifications imposed on the holder of a malt and
- 29 brewed beverage manufacturer's license.
- 30 (b) The holder of an alternating brewer's license shall have

- 1 all the rights and be subject to the same conditions and
- 2 qualifications as those imposed on holders of a malt or brewed
- 3 beverage manufacturer's license except as set forth in this
- 4 section.
- 5 (c) The holder of an alternating brewer's license is not
- 6 required to maintain separate manufacturing premises; rather,
- 7 the alternating brewer's license shall be valid at premises that
- 8 are licensed by another entity under a Pennsylvania
- 9 manufacturer's license. The holder of an alternating brewer's
- 10 license shall not be entitled to the limited tax credit
- 11 available under section 2010 of the act of March 4, 1971 (P.L.6,
- 12 No.2), known as the "Tax Reform Code of 1971."
- [(d) Malt and brewed beverages manufactured under the
- 14 authority of an alternating brewer's license must be distributed
- 15 in this Commonwealth only through specific importing
- 16 distributors who shall first have been given distributor rights
- 17 for such products in designated geographical areas through the
- 18 distribution system required for out-of-State manufacturers
- 19 under section 431(b) as well as all other pertinent sections of
- 20 this act. The alternating brewer must comply with section 444.]
- 21 (e) The application, renewal and filing fees for a malt and
- 22 brewed beverages alternating brewer's license shall be as
- 23 prescribed in section 614-A(10) of the act of April 9, 1929
- 24 (P.L.177, No.175), known as "The Administrative Code of 1929."
- 25 Section 4. Section 441(q) of the act, added December 20,
- 26 1996 (P.L.1513, No.196), is amended to read:
- 27 Section 441. Distributors' and Importing Distributors'
- 28 Restrictions on Sales, Storage, Etc.--* * *
- 29 (q) All malt or brewed beverages purchased by an importing
- 30 distributor from a [Pennsylvania] manufacturer of malt or brewed

- 1 beverages [or from any person located outside this Commonwealth]
- 2 for resale shall be invoiced to the importing distributor, shall
- 3 come physically into the possession of such importing
- 4 distributor and shall be unloaded into and distributed from the
- 5 licensed premises of such importing distributor. The board may
- 6 act to further define and control the storage and distribution
- 7 of malt or brewed beverages in conformity with this section and
- 8 this act.
- 9 * * *
- 10 Section 5. Section 446(a) of the act, amended December 22,
- 11 2011 (P.L.530, No.113), is amended to read:
- 12 Section 446. Breweries.--(a) Holders of a brewery license
- 13 may:
- 14 (1) Sell malt or brewed beverages produced and owned by the
- 15 brewery under such conditions and regulations as the board may
- 16 enforce, to individuals for consumption on the licensed premises
- 17 in any container or package of any volume and to hotel,
- 18 restaurant, club and public service liquor licensees without the
- 19 necessity of obtaining any other license.
- 20 (2) Operate a restaurant or brewery pub on the licensed
- 21 premises under such conditions and regulations as the board may
- 22 enforce: Provided, however, That sales on Sunday may be made
- 23 irrespective of the volume of food sales if the licensed
- 24 premises are at a public venue location. The holder of a brewery
- 25 license may sell at its brewery pub premises Pennsylvania wines
- 26 it has purchased from either the holder of a Pennsylvania
- 27 limited winery license or from the board: Provided, however,
- 28 That said wines must be consumed at the licensed brewery pub
- 29 premises.
- 30 (3) Use brewery storage and distribution facilities for the

- 1 purpose of receiving, storing and distributing malt or brewed
- 2 beverages [manufactured outside this Commonwealth] if the
- 3 beverages are distributed in this Commonwealth only through
- 4 specific importing distributors who shall have first been given
- 5 distributing rights for such products in designated geographical
- 6 areas through the distribution system required for [out-of-
- 7 State] manufacturers under section 431(b) as well as all other
- 8 pertinent sections of this act. The manufacturer of the
- 9 beverages must comply with section 444.
- 10 (4) Apply for and hold a hotel liquor license, a restaurant
- 11 liquor license or a malt and brewed beverages retail license to
- 12 sell for consumption at the restaurant or brewery pub on the
- 13 licensed brewery premises, liquor, wine and malt or brewed
- 14 beverages regardless of the place of manufacture, under the same
- 15 conditions and regulations as any other hotel liquor license,
- 16 restaurant liquor license or malt and brewed beverages retail
- 17 license, but must brew at least two hundred fifty barrels per
- 18 year. [Each holder of a brewery license who receives a hotel
- 19 liquor license, a restaurant liquor license or a malt or brewed
- 20 beverages retail license to operate a brew pub shall not sell
- 21 directly to any person licensed by this act, except if any malt
- 22 or brewed beverage is to be distributed in this Commonwealth it
- 23 shall be only through specific importing distributors who shall
- 24 have first been given distributing rights for such products in
- 25 designated geographical areas through the distribution system
- 26 required for out-of-State manufacturers under section 431(b) as
- 27 well as all other pertinent sections of this act.]
- 28 * * *
- 29 Section 6. Section 492(19) and (20) of the act, added June
- 30 22, 1980 (P.L.253, No.73), are amended to read:

- 1 Section 492. Unlawful Acts Relative to Malt or Brewed
- 2 Beverages and Licensees. --
- 3 It shall be unlawful--
- 4 * * *
- 5 (19) Modifying or Terminating Distributing Rights Agreement.
- 6 For any manufacturer or any officer, agent or representative of
- 7 any manufacturer to modify, cancel, terminate, rescind or not
- 8 renew[, without good cause,] any distributing rights agreement
- 9 without complying with section 431(d), and in no event shall any
- 10 modification, cancellation, termination, rescission or
- 11 nonrenewal of any distributing rights agreement become effective
- 12 for at least ninety (90) days after written notice of such
- 13 modification, cancellation, termination, rescission or intention
- 14 not to renew has been served on the affected party and board by
- 15 certified mail, return receipt requested, except by written
- 16 consent of the parties to the agreement. The notice shall state
- 17 all the reasons for the intended modification, termination,
- 18 cancellation, rescission or nonrenewal. The distributor or
- 19 importing distributor holding such agreement shall have ninety
- 20 (90) days in which to rectify any claimed deficiency, or
- 21 challenge the alleged cause.
- 22 If the deficiency shall be rectified within ninety (90) days
- 23 of notice, then the proposed modification, termination,
- 24 cancellation, rescission or nonrenewal shall be null and void
- 25 and without legal effect.
- 26 If the notice states as one of the reasons for the intended
- 27 modification, cancellation, termination, rescission or renewal
- 28 that the importing distributor or distributor's equipment or
- 29 warehouse requires major changes or additions, then if the
- 30 distributor or importing distributor shall have taken some

- 1 positive action to comply with the required changes or
- 2 additions, the distributor or importing distributor shall have
- 3 deemed to have complied with the deficiency as set forth in the
- 4 notice. The notice provisions of this section shall not apply if
- 5 the reason for termination, cancellation or nonrenewal is
- 6 insolvency, assignment for the benefit of creditors, bankruptcy,
- 7 liquidation, fraudulent conduct as set forth under section
- 8 $\frac{431(d)(1)(iv)(D)}{2}$ in its dealings with the manufacturer,
- 9 revocation or suspension for more than a thirty (30) day period
- 10 of the importing distributor or distributor license.
- 11 (20) Interference with Transfer of License, Business or
- 12 Franchise. [(i)] For any manufacturer to:
- 13 <u>(i)</u> interfere with or prevent any distributor or importing
- 14 distributor from selling [or] transferring or assigning his
- 15 license, business [or franchise, whether before or after notice
- 16 of modification, cancellation, termination, rescission or
- 17 nonrenewal has been given, provided the proposed purchaser of
- 18 the business of the distributor or importing distributor meets
- 19 the material qualifications and standards required of the
- 20 manufacturers other distributors or importing distributors; (ii)
- 21 if the proposed transfer of the distributor or importing
- 22 distributor's business is to a surviving spouse or adult child,
- 23 the manufacturer shall not, for any reason, interfere with, or
- 24 prevent, the transfer of the distributor or importing
- 25 distributor's license, business or franchise. Any subsequent
- 26 transfer by surviving spouse or adult child shall thereafter be
- 27 subject to the provisions of subclause (i) above.], franchise or_
- 28 <u>distributing rights to any current owner of the importing</u>
- 29 distributor or distributor, any surviving spouse or adult child
- 30 of such current owner of the importing distributor or

- 1 <u>distributor</u>, a spouse or adult child of such current owner, a
- 2 trust for the benefit of a spouse or the children of such
- 3 current owner or any of them, or a partnership, corporation or
- 4 other business entity of which such current owner, spouse or
- 5 adult child, or any combination thereof, owns more than fifty
- 6 <u>percent (50%); or</u>
- 7 (ii) unreasonably withhold or delay its written consent to
- 8 any other sale, transfer or assignment of an importing
- 9 distributor or distributor's license, business franchise or
- 10 distributing rights.
- 11 * * *
- 12 Section 7. This act shall take effect as follows:
- 13 (1) The amendment of section 431(b) of the act shall
- 14 take effect in 150 days.
- 15 (2) This section shall take effect immediately.
- 16 (3) The remainder of this act shall take effect in 60
- days.