| 1 | HOUSE OF REPRESENTATIVES - FLOOR VERSION |
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| 2 | STATE OF OKLAHOMA |
| 3 | 1st Session of the 56th Legislature (2017) |
| 4 | ENGROSSED SENATE |
| 5 | BILL NO. 427 By: Quinn of the Senate |
| 6 | and |
| 7 | Mulready of the House |
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| 9 | An Act relating to service warranties; amending |
| 10 | Section 2, Chapter 150, O.S.L. 2012, as amended by Section 2, Chapter 418, O.S.L. 2014 (15 O.S. Supp. 2016, Section 141.2), which relates to definitions; |
| 11 | modifying definitions; amending Section 4, Chapter 150, O.S.L. 2012 (15 O.S. Supp. 2016, Section 141.4), |
| 12 | which relates to licensure and exemptions; modifying references from service contracts to service |
| 13 | warranties; amending Section 6, Chapter 150, O.S.L. 2012 (15 O.S. Supp. 2016, Section 141.6), which |
| 14 | relates to unearned reserve accounts; amending Section 7, Chapter 150, O.S.L. 2012 (15 O.S. Supp. |
| 15 | 2016, Section 141.7), which relates to application for licenses; updating statutory references; |
| 16 | exempting certain entities from filing financial statements; requiring certain entities to make |
| 17 | certain filings; amending Section 13, Chapter 150, O.S.L. 2012, as amended by Section 1, Chapter 64, |
| 18 | O.S.L. 2016 (15 O.S. Supp. 2016, Section 141.13), which relates to service warranty forms; removal of |
| 19 | certain approval by Commissioner; exempting certain forms from requiring prior approval; removing certain |
| 20 | time requirement for filing form; authorizing Commissioner to order certain entities to cease |
| 21 | operations in certain circumstances; authorizing certain information to be printed on service |
| 22 | warranties at time of sale; specifying terms of information printed on service warranties at time of |
| 23 | sale; amending Section 14, Chapter 150, O.S.L. 2012 (15 O.S. Supp. 2016, Section 141.14), which relates |
| 24 | to annual statement filings; amending Section 18, |

1 Chapter 150, O.S.L. 2012, as amended by Section 3, Chapter 418, O.S.L. 2014 (15 O.S. Supp. 2016, Section 2 141.18), which relates to names and addresses of sales representatives; removing annual statement 3 filing requirement; requiring service warranty associations and insurers to maintain a registry of certain addresses; authorizing the Insurance 4 Commissioner to request registry; specifying terms of 5 requesting registry; amending Section 26, Chapter 150, O.S.L. 2012, as amended by Section 2, Chapter 64, O.S.L. 2016 (15 O.S. Supp. 2016, Section 141.26), 6 which relates to unfair methods of competition and 7 unfair acts; adding certain fraudulent acts related to service warranties; and providing an effective 8 date. 9 10 11 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 12 SECTION 1. AMENDATORY Section 2, Chapter 150, O.S.L. 2012, as amended by Section 2, Chapter 418, O.S.L. 2014 (15 O.S. 13 Supp. 2016, Section 141.2), is amended to read as follows: 14 15 Section 141.2. As used in the Service Warranty Act: "Commissioner" means the Insurance Commissioner; 16 1. 2. "Consumer product" means tangible personal property 17 primarily used for personal, family, or household purposes; 18 "Department" means the Insurance Department; 19 3. "Gross income" means the total amount of revenue received in 4. 20 connection with business-related activity; 21 5. "Gross written provider fee" means the total amount of 22 consideration, inclusive of commissions, paid by a consumer for a 23 service warranty issued in this state; 24

1 6. "Impaired" means having liabilities in excess of assets; 2 7. "Indemnify" means to undertake repair or replacement of a 3 consumer product or a newly-constructed residential structure, including any appliances, electrical, plumbing, heating, cooling or 4 5 air conditioning systems, in return for the payment of a segregated provider fee, when the consumer product or residential structure 6 7 becomes defective or suffers operational failure;

8 8. "Insolvent" means any actual or threatened delinquency
9 including, but not limited to, any one or more of the following
10 circumstances:

an association's total liabilities exceed the 11 a. 12 association's total assets excluding goodwill, 13 franchises, customer lists, patents or trademarks, and receivables from or advances to officers, directors, 14 employees, salesmen, and affiliated companies. 15 Ιn order to include receivables from affiliated companies 16 as assets as defined pursuant to this subparagraph and 17 paragraph 12 of this section, the service warranty 18 association shall provide a written guarantee to 19 assure repayment of all receivables, loans, and 20 advances from affiliated companies. The written 21 guarantee must be made by a guaranteeing organization 22 which: 23

1 (1)has been in continuous operation for ten (10) years or more and has net assets in excess of 2 3 Five Hundred Million Dollars (\$500,000,000.00), (2) submits a guarantee on a form acceptable to the 4 5 Insurance Commissioner that contains a provision which requires that the guarantee be irrevocable, 6 7 unless the guaranteeing organization can demonstrate to the Commissioner's satisfaction 8 9 that the cancellation of the guarantee will not 10 result in the net assets of the service warranty association falling below its minimum net asset 11 12 requirement and the Commissioner approves 13 cancellation of the guarantee,

initially submits a statement from a certified 14 (3) 15 public accountant of the guaranteeing organization attesting that the net assets of the 16 17 quaranteeing organization meet or exceed the net assets requirement as provided in division (1) of 18 this subparagraph and that the net assets of the 19 20 guaranteeing organization exceed the amount of 21 the receivable of the service warranty association that is being guaranteed by the 22 23 guaranteeing organization,

| 1 | (4) submits annually to the Commissioner, within |
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| 2 | three (3) months after the end of its fiscal |
| 3 | year, with the annual statement required by |
| 4 | Section 141.14 of this title, a statement from an |
| 5 | independent certified public accountant attesting |
| 6 | that the net assets of the guaranteeing |
| 7 | organization meet or exceed the net assets |
| 8 | requirement as provided in division (1) of this |
| 9 | subparagraph and that the net assets of the |
| 10 | guaranteeing organization exceed the amount of |
| 11 | the receivable of the service warranty |
| 12 | association that is being guaranteed by the |
| 13 | guaranteeing organization, and |
| 14 | (5) the receivables are maintained as cash or as |
| 15 | marketable securities, |
| 16 | b. the business of any such association is being |
| 17 | conducted fraudulently, or |
| 18 | c. the association has knowingly overvalued its assets; |
| 19 | 9. "Insurer" means any property or casualty insurer duly |
| 20 | authorized to transact such business in this state; |
| 21 | 10. "Motor vehicle ancillary service" includes any one or more |
| 22 | of the following services: |
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- a. repair or replacement of tires and/or wheels on a
 motor vehicle damaged as a result of coming into
 contact with road hazards,
- b. the removal of dents, dings or creases on a motor
 vehicle that can be repaired using the process of
 paintless dent removal without affecting the existing
 paint finish and without replacement vehicle body
 panels, sanding, bonding or painting,
- 9 c. the repair of chips or cracks in or the replacement of 10 motor vehicle windshields as a result of damage caused 11 by road hazards,
- d. the replacement of a motor vehicle key or key-fob in
 the event that the key or key-fob becomes inoperable
 or is lost or stolen,
- e. payment to or services provided under the terms of an
 ancillary protection product, or
- 17 f. other services which may be approved by the
 18 Commissioner, if not inconsistent with other
 19 provisions of this act.

A motor vehicle ancillary service does not include repair and/or replacement of damage to the interior surfaces of a vehicle, or for repair and/or replacement of damage to the exterior paint or finish of a vehicle; however, such coverage may be offered in connection

1 with the sale of a motor vehicle ancillary protection product as 2 defined in this section;

3 11. "Motor vehicle ancillary protection product" or "ancillary 4 protection product" means a protective chemical substance, device or 5 system that:

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- a. is installed on or applied to a motor vehicle,
 b. is designed to prevent loss or damage to a motor
 vehicle from a specific cause, and
- 9 с. includes, within or as an accompaniment to a service 10 warranty, a written agreement that provides that, if 11 the ancillary protection product fails to prevent loss 12 or damage to a motor vehicle from a specific cause, 13 the provider will pay to or on behalf of the service contract warranty holder specified incidental costs as 14 a result of the failure of the ancillary protection 15 product to perform pursuant to the terms of the 16 ancillary protection product warranty. 17 The reimbursement of incidental cost(s) promised under an 18 ancillary protection product warranty must be tied to 19 the purchase of a physical product that is formulated 20 or designed to make the specified loss or damage from 21 a specific cause less likely to occur. 22

For purposes of this section, the term ancillary protection product shall include, but not be limited to, protective chemicals, 1 alarm systems, body-part-marking products, steering locks, window-2 etch products, pedal and ignition locks, fuel and ignition kill 3 switches and electronic, radio or satellite tracking devices. 4 Ancillary protection product does not include fuel additives, oil 5 additives or other chemical products applied to the engine, 6 transmission, or fuel system of a motor vehicle;

"Net assets" means the amount by which the total assets of 7 12. an association, excluding goodwill, franchises, customer lists, 8 9 patents or trademarks, and receivables from or advances to officers, 10 directors, employees, salesmen and affiliated companies, exceed the 11 total liabilities of the association. For purposes of the Service 12 Warranty Act, the term "total liabilities" does not include the capital stock, paid-in capital or retained earning of an association 13 unless a written guaranty assures repayment and meets the conditions 14 15 specified in subparagraph a of paragraph 8 of this section;

16 13. "Person" includes an individual, company, corporation,
17 association, insurer, agent and any other legal entity;

18 14. "Provider fee" means the total consideration received or to 19 be received, including sales commissions, by whatever name called, 20 by a service warranty association for, or related to, the issuance 21 and delivery of a service warranty, including any charges designated 22 as assessments or fees for membership, policy, survey, inspection, 23 or service or other charges. However, a repair charge is not a 24 provider fee unless it exceeds the usual and customary repair fee 1 charged by the association, provided the repair is made before the 2 issuance and delivery of the warranty;

3 15. "Road hazard" means a hazard that is encountered while 4 driving a motor vehicle and which may include, but not be limited 5 to, potholes, rocks, wood debris, metal parts, glass, plastic, curbs 6 or composite scraps;

7 16. "Sales representative" means any person utilized by an 8 insurer or service warranty association for the purpose of selling 9 or issuing service warranties;

10 17. "Service warranty" means a contract or agreement for a 11 separately stated consideration for a specific duration to perform 12 the repair or replacement of property or indemnification for repair or replacement for the operational or structural failure due to a 13 defect or failure in materials or workmanship, with or without 14 15 additional provision for incidental payment of indemnity under limited circumstances, including, but not limited to, failure due to 16 normal wear and tear, towing, rental and emergency road service, 17 road hazard, power surge, and accidental damage from handling or as 18 otherwise provided for in the contract or agreement. The term 19 "service warranty" includes a contract or agreement to provide one 20 or more motor vehicle ancillary service(s) as defined by this 21 section. However: 22

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- a. maintenance service contracts under the terms of which
 there are no provisions for such indemnification are
 expressly excluded from this definition,
- those contracts issued solely by the manufacturer, 4 b. 5 distributor, importer or seller of the product, or any affiliate or subsidiary of the foregoing entities, 6 7 whereby such entity has contractual liability insurance in place, from an insurer licensed in the 8 9 state, which covers one hundred percent (100%) of the 10 claims exposure on all contracts written without being predicated on the failure to perform under such 11 12 contracts, are expressly excluded from this 13 definition,
- c. the term "service warranty" does not include service contracts entered into between consumers and nonprofit organizations or cooperatives the members of which consist of condominium associations and condominium owners, which contracts require the performance of repairs and maintenance of appliances or maintenance of the residential property,
- d. the term "service warranty" does not include
 warranties, guarantees, extended warranties, extended
 guarantees, contract agreements or any other service
 contracts issued by a company which performs at least

seventy percent (70%) of the service work itself and not through subcontractors, and which has been selling and honoring such contracts in Oklahoma for at least twenty (20) years,

- 5 e. the term "service warranty" does not include 6 warranties, guarantees, extended warranties, extended 7 guarantees, contract agreements or any other service contracts, whether or not such service contracts 8 9 otherwise meet the definition of service warranty, 10 issued by a company which has net assets in excess of One Hundred Million Dollars (\$100,000,000.00). A 11 12 service warranty association may use the net assets of 13 a parent company to qualify under this section if the net assets of the company issuing the policy total at 14 least Twenty-five Million Dollars (\$25,000,000.00) and 15 the parent company maintains net assets of at least 16 Seventy-five Million Dollars (\$75,000,000.00) not 17 including the net assets held by the service warranty 18 associations, 19
- f. service warranties are not insurance in this state or otherwise regulated under the Insurance Code, and; g. motor service club contracts governed under Article 31 of Title 36 of the Oklahoma Statutes are expressly excluded from this definition;

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18. "Service warranty association" or "association" means any 1 2 person, other than an authorized insurer, contractually obligated to 3 a service contract warranty holder under the terms of a service warranty; provided, this term shall not mean any person engaged in 4 5 the business of erecting or otherwise constructing a new home; "Warrantor" means any service warranty association engaged 6 19. 7 in the sale of service warranties and deriving not more than fifty percent (50%) of its gross income from the sale of service 8

9 warranties; and

10 20. "Warranty seller" means any service warranty association 11 engaged in the sale of service warranties and deriving more than 12 fifty percent (50%) of its gross income from the sale of service 13 warranties.

14 SECTION 2. AMENDATORY Section 4, Chapter 150, O.S.L.
15 2012 (15 O.S. Supp. 2016, Section 141.4), is amended to read as
16 follows:

Section 141.4. A. No person in this state shall act as a service warranty association unless licensed by the Insurance Commissioner.

B. A service warranty association shall pay to the Insurance
Department a license fee of Four Hundred Dollars (\$400.00) for such
license for each year, or part thereof, the license is in force.
C. An insurer, while authorized to transact property or
casualty insurance in this state, may also transact a service

warranty business without additional qualifications or licensure as
 required by the Service Warranty Act, but shall be otherwise subject
 to the provisions of the Service Warranty Act.

D. A service warranty association may appoint an administrator
or other designee to be responsible for any or all of the
administration of service contracts warranties and compliance with
the Service Warranty Act.

8 E. The marketing, sale, offering for sale, issuance, making, 9 proposing to make and administration of service warranties by 10 associations and related service warranty sellers, administrators, 11 and other persons shall be exempt from all provisions of the 12 Insurance Code.

F. An agreement which provides specified scheduled maintenance services over a stated period of time does not constitute insurance or a service warranty.

16 SECTION 3. AMENDATORY Section 6, Chapter 150, O.S.L. 17 2012 (15 O.S. Supp. 2016, Section 141.6), is amended to read as 18 follows:

Section 141.6. A. An association licensed pursuant to the Service Warranty Act shall maintain a funded, unearned reserve account, consisting of unencumbered assets, equal to a minimum of twenty-five percent (25%) of the gross written provider fees received on all warranty contracts in force, wherever written. In the case of multiyear contracts which are offered by associations

1 having net assets of less than Five Hundred Thousand Dollars 2 (\$500,000.00) for which provider fees are collected in advance for 3 coverage in a subsequent year, one hundred percent (100%) of the provider fees for such subsequent years shall be placed in the 4 5 funded, unearned reserve account. Additionally, an association establishing such reserve account shall also place in trust with the 6 7 Insurance Commissioner a surety bond issued by an authorized surety having a value of not less than five percent (5%) of the gross 8 9 provider fee received, less claims paid, on the sale of the service 10 warranties for all service contracts warranties issued and in force 11 in this state, but in no event shall the bond be less than Twenty-12 five Thousand Dollars (\$25,000.00).

13 An association shall not be required to establish an в. unearned reserve or demonstrate the minimum writing ratio required 14 15 by subsection D of this section if it has purchased an insurance policy which demonstrates to the satisfaction of the Insurance 16 Commissioner that one hundred percent (100%) of its claim exposure 17 is covered by such policy and that the policy satisfies the 18 requirements of this section. The insurance shall be obtained from 19 an insurer that is licensed, registered, or otherwise authorized to 20 do business in this state, that is rated B++ or better by A.M. Best 21 Company, Inc., and that meets the requirements of subsection C of 22 this section. For the purposes of this subsection, the insurance 23 policy shall contain the following provisions: 24

In the event that the service warranty association is unable
 to fulfill its obligation under contracts issued in this state for
 any reason, including insolvency, bankruptcy, or dissolution, the
 insurer will pay losses and unearned provider fees under such plans
 directly to the person making a claim under the contract;

2. The insurer issuing the insurance policy shall assume full
responsibility for the administration of claims in the event of the
inability of the association to do so; and

9 3. The policy may not be canceled or not renewed by either the 10 insurer or the association unless sixty (60) days' written notice 11 thereof has been given to the Commissioner by the insurer before the 12 date of such cancellation or nonrenewal.

C. The insurer providing the insurance policy used to satisfy the financial responsibility requirements of subsection B of this section must meet one of the following standards:

The insurer shall, at the time the policy is filed with the
 Commissioner, and continuously thereafter:

- a. maintain surplus as to policyholders and paid-in
 capital of at least Fifteen Million Dollars
 (\$15,000,000.00), and
- b. annually file copies of the audited financial
 statements of the insurer, its NAIC Annual Statement,
 and the actuarial certification required by and filed
 in the state of domicile of the insurer; or

1 2. The insurer shall, at the time the policy is filed with the Commissioner, and continuously thereafter: 2 3 maintain surplus as to policyholders and paid-in a. capital of less than Fifteen Million Dollars 4 5 (\$15,000,000.00) but at least equal to Ten Million Dollars (\$10,000,000.00), 6 demonstrate to the satisfaction of the Commissioner 7 b. that the company maintains a ratio of net written 8 9 premiums, wherever written, to surplus as to 10 policyholders and paid-in capital of not greater than three to one, and 11 annually file copies of the audited financial 12 с. statements of the insurer, its NAIC Annual Statement, 13 and the actuarial certification required by and filed 14 in the state of domicile of the insurer. 15 16 D. No warrantor or warranty seller shall allow its gross written provider fees to exceed seven to one ratio to net assets. 17 If the gross written provider fees of a warrantor or a 18 Ε. warranty seller exceed the required net asset ratios, the 19 20 Commissioner may require, in addition to other measures as the Commissioner deems necessary, any one or more of the following: 21 A complete review of financial condition; 22 1. 2. An increase in deposit; 23 A suspension of any new writings; or 24 3.

1 4. Capital infusion into the business.

2 SECTION 4. AMENDATORY Section 7, Chapter 150, O.S.L.
3 2012 (15 O.S. Supp. 2016, Section 141.7), is amended to read as
4 follows:

Section 141.7. A. An application for license as a service
warranty association shall be made to, and filed with, the Insurance
Commissioner on printed forms as prescribed and furnished by the
Insurance Commissioner.

9 B. In addition to information relative to its qualifications as
10 required under Section 5 of this act Section 141.5 of this title,
11 the Commissioner may require that the application show:

12 1. The location of the home office of the applicant;

The name and residence address of each director or officer
 of the applicant; and

3. Other pertinent information as may be required by the
 Commissioner.

17 C. The Commissioner may require that the application, when 18 filed, be accompanied by:

A copy of the articles of incorporation of the applicant,
 certified by the public official having custody of the original, and
 a copy of the bylaws of the applicant, certified by the chief
 executive officer of the applicant;

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2. A copy of the most recent financial statement of the
 applicant, verified under oath of at least two of its principal
 officers; and

A license fee as required pursuant to Section 4 of this act
Section 141.4 of this title.

D. Upon completion of the application for license, the 6 Commissioner shall examine the application and make such further 7 investigation of the applicant as the Commissioner deems advisable. 8 9 If the Commissioner finds that the applicant is qualified, the 10 Commissioner shall issue to the applicant a license as a service 11 warranty association. If the Commissioner does not find the 12 applicant to be qualified the Commissioner shall refuse to issue the license and shall give the applicant written notice of the refusal, 13 setting forth the grounds of the refusal. 14

15 E. 1. Any entity that claims one or more of the exclusions 16 from the definition of service warranty provided in paragraph 14 17 of Section 2 141.2 of this act title shall file audited financial 17 statements and other information as requested by the Commissioner to 18 document and verify that the contracts of the entity are not 19 included within the definition of service warranty. Financial 20 statements are not required to be filed by an entity claiming one of 21 the exclusions set forth in subparagraphs (a) and (b) of paragraph 22 23 17 of Section 141.2 of this title.

2. Any entity that begins claiming an exclusion exemption as
 provided by paragraph 14 <u>17</u> of Section 2 <u>141.2</u> of this act <u>title</u>
 shall file audited financial statements and other information as
 requested by the Commissioner make the filing required by subsection
 <u>E of this section</u> prior to conducting or continuing business in this
 state.

7 Any entity approved for an exclusion exemption as provided 3. by paragraph 14 17 of Section 2 141.2 of this act title may be 8 9 required by the Commissioner to provide subsequent audited financial 10 statements and other information ascertained by the Commissioner to 11 be necessary to determine continued qualification for an exclusion 12 exemption as provided by paragraph $\frac{14}{17}$ of Section $\frac{2}{141.2}$ of this act title. Financial statements shall not be required to be filed 13 by an entity claiming one of the exclusions set forth in 14 15 subparagraphs (a) and (b) of paragraph 17 of Section 141.2 of this 16 title.

Other information requested by the Commissioner may include,
 but is not limited to, SEC filings, audited financial statements of
 affiliates, and organizational data and organizational charts.
 <u>Financial statements shall not be required to be filed by an entity</u>
 <u>claiming one of the exclusions set forth in subparagraphs (a) and</u>
 <u>(b) of paragraph 17 of Section 141.2 of this title.</u>

1 SECTION 5. AMENDATORY Section 13, Chapter 150, O.S.L. 2 2012, as amended by Section 1, Chapter 64, O.S.L. 2016 (15 O.S. Supp. 2016, Section 141.13), is amended to read as follows: 3 Section 141.13. A. No service warranty form or related form 4 5 shall be issued or used in this state unless the form has been filed with and approved by the Insurance Commissioner. Service warranty 6 7 forms shall not be subject to prior approval and shall be filed with the Insurance Commissioner for informational purposes only. 8 9 в. Each filing of a form shall be made not less than thirty 10 (30) days in advance of its issuance or use. At the expiration of 11 thirty (30) days from date of filing, a form so filed shall be 12 deemed approved unless prior thereto it has been affirmatively

13 disapproved by written order of the Commissioner.

C. Each service warranty contract shall contain a cancellation 14 provision. In the event the contract is canceled by the warranty 15 holder, return of the provider fee shall be based upon ninety 16 percent (90%) of the unearned pro rata provider fee less the actual 17 cost of any service provided under the service warranty contract. 18 In the event the contract is canceled by the association, return of 19 premium shall be based upon one hundred percent (100%) of unearned 20 pro rata provider fee less the actual cost of any service provided 21 under the service warranty contract. 22

23 D. C. Service contracts warranties shall state the name and 24 address of the service warranty association and shall identify any

1 administrator if different from the service warranty association, 2 the service contract warranty seller and the service contract 3 warranty holder to the extent that the name of the service contract 4 warranty holder has been furnished by the service contract warranty 5 holder. For service contracts warranties issued on and after July 6 1, 2016 2017, the identity of the service warranty association and 7 its license number shall be preprinted on the service contract warranty or added at the time of sale so consumers can clearly 8 9 identify the obligor of the service warranty. Information to be 10 printed at the time of sale shall be indicated as such at the time 11 the service warranty is filed for approval and a "Jane Doe" specimen 12 shall accompany the service warranty illustrating how the service warranty will look after printing. 13 The Commissioner shall disapprove any form filed pursuant 14 E. D. 15 to this section if have the authority to immediately order a service 16 warranty association to stop using any service warranty contract if the Commissioner determines that the form: 17 Violates the Service Warranty Act; 18 1. Is misleading in any respect; or 2. 19 20 3. Is reproduced so that any material provision is

21 substantially illegible.

22 F. E. The Insurance Commissioner may, by order, exempt from the 23 requirements of this section for so long as he or she deems proper 24 any document or form or type thereof as specified in such order, to 1 which, in his or her discretion this section may not practicably be 2 applied, or the filing and approval of which are <u>is</u>, in his or her 3 opinion, not desirable or necessary for the protection of the 4 public.

5 SECTION 6. AMENDATORY Section 14, Chapter 150, O.S.L. 6 2012 (15 O.S. Supp. 2016, Section 141.14), is amended to read as 7 follows:

Section 141.14. A. In addition to the license fees provided in 8 9 the Service Warranty Act for service warranty associations each 10 service warranty association and insurer shall annually, on or before the first day of May, file with the Insurance Commissioner 11 12 its annual statement in the form prescribed by the Commissioner showing all gross written provider fees or assessments received by 13 it in connection with the issuance of service warranties in this 14 15 state during the preceding calendar year and other relevant 16 financial information as deemed necessary by the Commissioner, using accounting principles which will enable the Commissioner to 17 ascertain whether the financial requirements set forth in Section 7 18 141.7 of this act title have been satisfied. 19

B. The Commissioner may levy a fine of up to One Hundred
Dollars (\$100.00) a day for each day an association neglects to file
the annual statement in the form and within the time provided by the
Service Warranty Act.

C. In addition to an annual statement, the Commissioner may
 require of licensees, under oath and in the form prescribed by it,
 quarterly statements or special reports which the Commissioner deems
 necessary for the proper supervision of licensees under the Service
 Warranty Act.

D. Provider fees and assessments received by associations and 6 7 insurers for service warranties shall not be subject to the premium tax provided in Section 624 of Title 36 of the Oklahoma Statutes, 8 9 but shall be subject to an administrative fee of equal to two 10 percent (2%) of the gross provider fee received on the sale of all 11 service contracts warranties issued in this state during the 12 preceding calendar quarter. The fees shall be paid quarterly to the 13 Insurance Commissioner. However, licensed associations, licensed insurers and entities with applications for licensure as a service 14 15 warranty association pending with the Department that have contractual liability insurance in place as of March 31, 2009, from 16 an insurer which satisfies the requirements of subsections B and C 17 of Section 7 141.7 of this act title and which covers one hundred 18 percent (100%) of the claims exposure of the association or insurer 19 on all contracts written may elect to pay an annual administrative 20 fee of Three Thousand Dollars (\$3,000.00) in lieu of the two-percent 21 administrative fee. 22

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1 SECTION 7. AMENDATORY Section 18, Chapter 150, O.S.L. 2 2012, as amended by Section 3, Chapter 418, O.S.L. 2014 (15 O.S. 3 Supp. 2016, Section 141.18), is amended to read as follows: 4 Section 141.18. Along with the annual statement filed pursuant 5 to Section 141.14 of this title, each Each service warranty association or insurer shall provide maintain a registry of the name 6 7 and business address of each sales representative utilized by it in 8 this state. Upon request by the Insurance Commissioner and with ten 9 (10) days' notice to the service warranty association or insurer, 10 the registry shall be provided to the Insurance Commissioner. SECTION 8. 11 AMENDATORY Section 26, Chapter 150, O.S.L. 12 2012, as amended by Section 2, Chapter 64, O.S.L. 2016 (15 O.S. Supp. 2016, Section 141.26), is amended to read as follows: 13 Section 141.26. For purposes of the Service Warranty Act, the 14 15 following methods, acts, or practices are defined as unfair methods 16 of competition and unfair or deceptive acts or practices: 1. MISREPRESENTATION AND FALSE ADVERTISING OF SERVICE 17 WARRANTIES - Knowingly making, issuing, circulating, or causing to 18 be made, issued, or circulated, any estimate, illustration, 19 circular, statement, sales presentation, omission, or comparison 20 which: 21 misrepresents the benefits, advantages, conditions, or 22 a. terms of any service warranty contract, 23 24

1 b. is misleading or is a misrepresentation as to the financial condition of any person, 2 3 uses any name or title of any contract misrepresenting с. the true nature thereof, or 4 5 d. is a misrepresentation for the purpose of inducing, or tending to induce, the lapse, forfeiture, exchange, 6 7 conversion, or surrender of any service warranty 8 contract, or 9 is false, deceptive or misleading with respect to: e. 10 (1) the service warranty association's affiliation 11 with a motor vehicle manufacturer, 12 (2) the service warranty association's possession of 13 information regarding a motor vehicle owner's current motor vehicle manufacturer's original 14 15 equipment warranty, 16 (3) the expiration of a motor vehicle owner's current motor vehicle manufacturer's original equipment 17

18 warranty, or

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 (4)
 a requirement that a motor vehicle owner register

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 for a new service warranty with such provider in

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 order to maintain coverage under the motor

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 vehicle owner's current service warranty or

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 manufacturer's original equipment warranty;

1 2. FALSE INFORMATION AND ADVERTISING GENERALLY - Knowingly 2 making, publishing, disseminating, circulating, or placing before 3 the public, or causing, directly or indirectly, to be made, published, disseminated, circulated, or placed before the public: 4 5 a. in a newspaper, magazine, or other publication, in the form of a notice, circular, pamphlet, letter, 6 b. 7 or poster, over any radio or television station, or 8 с. 9 d. in any other way, 10 an advertisement, announcement, or statement containing any 11 assertion, representation, or statement with respect to the business 12 of service warranty, which assertion, representation, or statement 13 is untrue, deceptive, or misleading; DEFAMATION - Knowingly making, publishing, disseminating, or 14 3. circulating, directly or indirectly, or aiding, abetting, or 15 encouraging the making, publishing, disseminating, or circulating 16 of, any oral or written statement, or any pamphlet, circular, 17 article, or literature, which is false or maliciously critical of, 18 or derogatory to, any person and which is calculated to injure such 19 20 person; 4. FALSE STATEMENTS AND ENTRIES - Knowingly: 21 filing with any supervisory or other public official, 22 a. making, publishing, disseminating, or circulating, 23 b. 24 с. delivering to any person,

- 1 d. placing before the public,
- e. causing, directly or indirectly, to be made,
 published, disseminated, circulated, delivered to any
 person, or placed before the public, any false
 statement, or
 - f. making any false entry of a material fact in any book, report, or statement of any person;
 - 5. UNFAIR CLAIM SETTLEMENT PRACTICES -
- 9 a. attempting to settle claims on the basis of an
 10 application or any other material document which was
 11 altered without notice to, or knowledge or consent of,
 12 the warranty holder,
- 13 b. making a material misrepresentation to the warranty holder for the purpose and with the intent of 14 15 effecting settlement of such claims, loss, or damage under such contract on less favorable terms than those 16 provided in, and contemplated by, such contract, or 17 committing or performing with such frequency as to 18 с. indicate a general business practice any of the 19 following practices: 20
 - (1) failure properly to investigate claims,
 - (2) misrepresentation of pertinent facts or contract provisions relating to coverages at issue,

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1 (3) failure to acknowledge and act promptly upon 2 communications with respect to claims, 3 (4) denial of claims without conducting reasonable investigations based upon available information, 4 5 (5) failure to affirm or deny coverage of claims upon written request of the warranty holder within a 6 reasonable time after proof-of-loss statements 7 have been completed, or 8 9 (6) failure to promptly provide a reasonable 10 explanation to the warranty holder of the basis in the contract in relation to the facts or 11 12 applicable law for denial of a claim or for the 13 offer of a compromise settlement; FAILURE TO MAINTAIN PROCEDURES FOR HANDLING COMPLAINTS -6. 14 15 Failing to maintain a record of each complaint received for a three-16 year period after the date of the receipt of the written complaint; 7. DISCRIMINATORY REFUSAL TO ISSUE A CONTRACT - Refusing to 17 issue a contract solely because of an individual's race, color, 18 creed, marital status, sex, or national origin; and 19 FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE -20 8. Failing to provide a consumer with a complete sample copy of the 21 terms and conditions of the service warranty prior to before the 22 time of sale upon a request for the same by the consumer. A service 23

warranty association may comply with the provisions of this

| 1 | paragraph by providing the consumer with a sample copy of the terms |
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| 2 | and conditions of the warranty contract or by directing the consumer |
| 3 | to a website that displays a complete sample of the terms and |
| 4 | conditions of the contract. |
| 5 | SECTION 9. This act shall become effective November 1, 2017. |
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| 7 | COMMITTEE REPORT BY: COMMITTEE ON INSURANCE, dated 03/29/2017 - DO PASS. |
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