## 1 HOUSE OF REPRESENTATIVES - FLOOR VERSION 2 STATE OF OKLAHOMA 3 1st Session of the 57th Legislature (2019) ENGROSSED SENATE 4 BILL NO. 1012 By: Quinn of the Senate 5 and 6 Moore of the House 7 8 9 An Act relating to insurance; amending 36 O.S. 2011, Sections 6651, as last amended by Section 5, Chapter 418, O.S.L. 2014 (36 O.S. Supp. 2018, Section 6651), 10 and 6652, as last amended by Section 6, Chapter 418, O.S.L. 2014 (36 O.S. Supp. 2018, Section 6652), which 11 relate to definitions and compliance with act; 12 modifying definitions; removing exemption from Vehicle Protection Product Act for service contract providers who sell vehicle protection products; 13 removing exemption from Service Warranty Act for certain sales; amending Section 2, Chapter 150, 14 O.S.L. 2012, as last amended by Section 1, Chapter 234, O.S.L. 2018 (15 O.S. Supp. 2018, Section 141.2), 15 which relates to definitions; conforming language; 16 updating statutory language; and providing an effective date. 17 18 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 19 20 SECTION 1. AMENDATORY 36 O.S. 2011, Section 6651, as last amended by Section 5, Chapter 418, O.S.L. 2014 (36 O.S. Supp. 21 2018, Section 6651), is amended to read as follows: 22 Section 6651. As used in the Vehicle Protection Product Act: 23 24

- 1. "Administrator" means a third party other than the warrantor who is designated by the warrantor to be responsible for the administration of vehicle protection product warranties;
  - 2. "Commissioner" means the Insurance Commissioner;
  - 3. "Department" means the Insurance Department;

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- 4. "Incidental costs" means expenses specified in the warranty incurred by the warranty holder related to the failure of the vehicle protection product to perform as provided in the warranty. Incidental costs may include insurance policy deductibles, rental vehicle charges, the difference between the actual value of the stolen vehicle at the time of theft and the cost of a replacement vehicle, vehicle excise taxes, vehicle registration fees, certificate of title fees, transaction fees and mechanical inspection fees;
- 5. "Service contract" means a contract or agreement as defined under the Service Warranty Act in Title 15 of the Oklahoma Statutes;
- 6. "Vehicle protection product" means a vehicle protection device, system, or service that:
  - a. is installed on or applied to a vehicle,
  - b. is designed to prevent loss or damage to a vehicle from a specific cause, and
  - c. includes a written warranty.

For purposes of this section, the term vehicle protection product shall include protective chemical systems, alarm systems,

body part marking products, steering locks, window etch products,
pedal and ignition locks, fuel and ignition kill switches, and

electronic, radio and satellite tracking devices;

- 7. 6. "Vehicle protection product warranty" or "warranty" means a written agreement by a warrantor that provides if the vehicle protection product fails to prevent loss or damage to a vehicle from a specific cause, that the warrantor will pay to or on behalf of the warranty holder specified incidental costs as a result of the failure of the vehicle protection product to perform pursuant to the terms of the warranty;
- 8. 7. "Vehicle protection product warrantor" or "warrantor" means a person who is contractually obligated to the warranty holder under the terms of the vehicle protection product warranty agreement. Warrantor does not include an authorized insurer providing a warranty reimbursement insurance policy;
- 9. 8. "Warranty holder" means a person who purchases a vehicle protection product or who is a permitted transferee; and
- 10. 9. "Warranty reimbursement insurance policy" means a policy of insurance that is issued to the vehicle protection product warrantor to provide reimbursement to the warrantor or to pay on behalf of the warrantor all covered contractual obligations incurred by the warrantor under the terms and conditions of the insured vehicle protection product warranties issued by the warrantor.

1 SECTION 2. AMENDATORY 36 O.S. 2011, Section 6652, as

2 | last amended by Section 6, Chapter 418, O.S.L. 2014 (36 O.S. Supp.

2018, Section 6652), is amended to read as follows:

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Section 6652. A. No vehicle protection product may be sold or offered for sale in this state unless the seller, warrantor and administrator, if any, comply with the provisions of the Vehicle Protection Product Act.

- B. Vehicle protection product warrantors and related vehicle protection product sellers and warranty administrators complying with the Vehicle Protection Product Act are not required to comply with and are not subject to any other provisions of the Insurance Code.
- C. Service contract providers who sell vehicle protection

  products and are licensed under the Service Warranty Act in Title 15

  of the Oklahoma Statutes are not subject to the requirements of the

  Vehicle Protection Product Act and sales of the vehicle protection

  products under the Vehicle Protection Product Act are exempt from

  the requirements of the Service Warranty Act.
- D. Warranties, indemnity agreements and guarantees that are not provided as a part of a vehicle protection product are not subject to the provisions of the Vehicle Protection Product Act.
- 22 SECTION 3. AMENDATORY Section 2, Chapter 150, O.S.L.
- 23 | 2012, as last amended by Section 1, Chapter 234, O.S.L. 2018 (15
- 24 O.S. Supp. 2018, Section 141.2), is amended to read as follows:

- 1 | Section 141.2. As used in the Service Warranty Act:
- 2 | 1. "Commissioner" means the Insurance Commissioner;
  - 2. "Consumer product" means tangible personal property primarily used for personal, family, or household purposes;
    - 3. "Department" means the Insurance Department;
  - 4. "Gross income" means the total amount of revenue received in connection with business-related activity;
  - 5. "Gross written provider fee" means the total amount of consideration, inclusive of commissions, paid by a consumer for a service warranty issued in this state;
    - 6. "Impaired" means having liabilities in excess of assets;
  - 7. "Indemnify" means to undertake repair or replacement of a consumer product or a newly-constructed residential structure, including any appliances, electrical, plumbing, heating, cooling or air conditioning systems, in return for the payment of a segregated provider fee, when the consumer product or residential structure becomes defective or suffers operational failure;
  - 8. "Insolvent" means any actual or threatened delinquency including, but not limited to, any one or more of the following circumstances:
    - a. (1) for an association relying on subsection A of
      Section 141.6 of this title, if the association's
      total liabilities exceed the association's total

assets as calculated in accordance with statutory accounting principles, or

- 2) for an association relying on subsection B of
  Section 141.6 of this title, if the association's
  total liabilities exceed the association's total
  assets as calculated in accordance with generally
  accepted accounting principles,
- b. the business of any such association is being conducted fraudulently, or
- c. the association has knowingly overvalued its assets;
- 9. "Insurer" means any property or casualty insurer duly authorized to transact such business in this state;
- 10. "Motor vehicle ancillary service" includes any one or more of the following services:
  - motor vehicle damaged as a result of coming into contact with road hazards,
  - b. the removal of dents, dings or creases on a motor vehicle that can be repaired using the process of paintless dent removal without affecting the existing paint finish and without replacement vehicle body panels, sanding, bonding or painting,

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- c. the repair of chips or cracks in or the replacement of motor vehicle windshields as a result of damage caused by road hazards,
- d. the replacement of a motor vehicle key or key fob in the event that the key or key fob becomes inoperable or is lost or stolen, or
- e. payment to or services provided under the terms of an ancillary protection product, or
- f. other services which may be approved by the Commissioner, if not inconsistent with other provisions of this act the Service Warranty Act.

A motor vehicle ancillary service does not include repair and/or replacement of damage to the interior surfaces of a vehicle, or for repair and/or replacement of damage to the exterior paint or finish of a vehicle; however, such coverage may be offered in connection with the sale of a motor vehicle ancillary protection product as defined in this section;

- 11. "Motor vehicle ancillary protection product" or "ancillary protection product" means a protective chemical substance, device or system that:
  - a. is installed on or applied to a motor vehicle,
- b. is designed to prevent loss or damage to a motor
- 23 vehicle from a specific cause, and

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warranty, a written agreement that provides that, if
the ancillary protection product fails to prevent loss
or damage to a motor vehicle from a specific cause,
the provider will pay to or on behalf of the service
warranty holder specified incidental costs as a result
of the failure of the ancillary protection product to
perform pursuant to the terms of the ancillary
protection product warranty. The reimbursement of
incidental cost(s) promised under an ancillary
protection product warranty must be tied to the
purchase of a physical product that is formulated or
designed to make the specified loss or damage from a

c. includes, within or as an accompaniment to a service

For purposes of this section, the term ancillary protection

product shall include, but not be limited to, protective chemicals,

alarm systems, body-part-marking products, steering locks, window
etch products, pedal and ignition locks, fuel and ignition kill

switches and electronic, radio or satellite tracking devices.

Ancillary protection product does not include fuel additives, oil

additives or other chemical products applied to the engine,

transmission, or fuel system of a motor vehicle;

specific cause less likely to occur.

12. "Net assets" means the amount by which the total assets of an association exceed the total liabilities of the association;

13. 12. "Person" includes an individual, company, corporation, association, insurer, agent and any other legal entity;

14. 13. "Provider fee" means the total consideration received or to be received, including sales commissions, by whatever name called, by a service warranty association for, or related to, the issuance and delivery of a service warranty, including any charges designated as assessments or fees for membership, policy, survey, inspection, or service or other charges. However, a repair charge is not a provider fee unless it exceeds the usual and customary repair fee charged by the association, provided the repair is made before the issuance and delivery of the warranty;

15. 14. "Road hazard" means a hazard that is encountered while driving a motor vehicle and which may include, but not be limited to, potholes, rocks, wood debris, metal parts, glass, plastic, curbs or composite scraps;

16. 15. "Sales representative" means any person utilized by an insurer or service warranty association for the purpose of selling or issuing service warranties;

17. 16. "Service warranty" means a contract or agreement for a separately stated consideration for a specific duration to perform the repair or replacement of property or indemnification for repair or replacement for the operational or structural failure due to a defect or failure in materials or workmanship, with or without additional provision for incidental payment of indemnity under

limited circumstances, including, but not limited to, failure due to normal wear and tear, towing, rental and emergency road service, road hazard, power surge, and accidental damage from handling or as otherwise provided for in the contract or agreement. The term "service warranty" includes a contract or agreement to provide one or more motor vehicle ancillary service(s) as defined by this section. However:

- a. maintenance service contracts under the terms of which there are no provisions for such indemnification are expressly excluded from this definition,
- b. those contracts issued solely by the manufacturer, distributor, importer or seller of the product, or any affiliate or subsidiary of the foregoing entities, whereby such entity has contractual liability insurance in place, from an insurer licensed in the state, which covers one hundred percent (100%) of the claims exposure on all contracts written without being predicated on the failure to perform under such contracts, are expressly excluded from this definition,
- c. the term "service warranty" does not include service contracts entered into between consumers and nonprofit organizations or cooperatives the members of which consist of condominium associations and condominium

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owners, which contracts require the performance of repairs and maintenance of appliances or maintenance of the residential property,

- d. the term "service warranty" does not include
  warranties, guarantees, extended warranties, extended
  guarantees, contract agreements or any other service
  contracts issued by a company which performs at least
  seventy percent (70%) of the service work itself and
  not through subcontractors, and which has been selling
  and honoring such contracts in this state for at least
  twenty (20) years,
- e. the term "service warranty" does not include

  warranties, guarantees, extended warranties, extended

  guarantees, contract agreements or any other service

  contracts, whether or not such service contracts

  otherwise meet the definition of service warranty,

  issued by a company which has net assets in excess of

  One Hundred Million Dollars (\$100,000,000.00). A

  service warranty association may use the net assets of

  a parent company to qualify under this section if the

  net assets of the company issuing the policy total at

  least Twenty-five Million Dollars (\$25,000,000.00) and

  the parent company maintains net assets of at least

  Seventy-five Million Dollars (\$75,000,000.00) not

1 including the net assets held by the service warranty 2 associations, 3 f. service warranties are not insurance in this state or otherwise regulated under the Insurance Code, and 4 5 motor service club contracts governed under Article 31 q. of Title 36 of the Oklahoma Statutes are expressly 6 excluded from this definition; 7 18. 17. "Service warranty association" or "association" means 8 9 any person, other than an authorized insurer, contractually 10 obligated to a service warranty holder under the terms of a service warranty; provided, this term shall not mean any person engaged in 11 12 the business of erecting or otherwise constructing a new home; 19. 18. "Warrantor" means any service warranty association 13 engaged in the sale of service warranties and deriving not more than 14 15 fifty percent (50%) of its gross income from the sale of service warranties; and 16 20. 19. "Warranty seller" means any service warranty 17 association engaged in the sale of service warranties and deriving 18 more than fifty percent (50%) of its gross income from the sale of 19 service warranties. 20

SECTION 4. This act shall become effective November 1, 2019.

COMMITTEE REPORT BY: COMMITTEE ON INSURANCE, dated 04/02/2019 - DO PASS.

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