1 STATE OF OKLAHOMA 2 1st Session of the 58th Legislature (2021) 3 COMMITTEE SUBSTITUTE 4 HOUSE BILL NO. 2363 By: Burns 5 6 7 COMMITTEE SUBSTITUTE An Act relating to charitable organizations; creating 8 disclosure requirements for solicitation materials; 9 amending 18 O.S. 2011, Section 552.3, as amended by Section 1, Chapter 4, O.S.L. 2013 (18 O.S. Supp. 10 2020, Section 552.3), which relates to registration; modifying required information; amending 18 O.S. 11 2011, Section 552.14a, which relates to violations of the Oklahoma Solicitation of Charitable Contributions 12 Act; adding certain violation; updating references; providing for codification; and providing an 1.3 effective date. 14 15 16 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 17 SECTION 1. A new section of law to be codified NEW LAW 18 in the Oklahoma Statutes as Section 552.23 of Title 18, unless there 19 is created a duplication in numbering, reads as follows: 20 Every charitable organization and professional fundraiser 21 that is required to be registered with the Office of the Secretary 22 of State pursuant to Sections 552.3 and 552.7 of Title 18 of the 23 Oklahoma Statutes shall disclose all of the following information at

the time of solicitation:

- - 2. Upon request, the program(s) the funds solicited will be used to support;
 - 3. Upon request, the approximate percentage of contributions solicited in a fiscal year to remain in Oklahoma; and
 - 4. Upon request, the process to obtain for free a copy of the charitable organization's registration and financial information from the Office of the Secretary of State.
 - B. In addition to the information required by subsection A of this section, every written or printed solicitation shall prominently state the following disclosure statement verbatim:

"A copy of [insert name of the charitable organization as it appears on file with the Office of the Secretary of State's] registration with the State of Oklahoma and financial information are available for free from the Oklahoma Office of the Secretary of State. Registration is not an endorsement by the State."

The disclosure statement shall be prominently displayed by use of one or more of the following: underlining, a border, or bold type. Where the solicitation consists of more than one piece, the

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disclosure statement shall be displayed on a prominent part of the solicitation materials. If the solicitation occurs on a website, the disclosure statement must be prominently displayed on any

webpage that identifies a mailing address where contributions are to

be sent, identifies a telephone number to call to process

contributions, or provides for online processing of contributions.

SECTION 2. AMENDATORY 18 O.S. 2011, Section 552.3, as amended by Section 1, Chapter 4, O.S.L. 2013 (18 O.S. Supp. 2020, Section 552.3), is amended to read as follows:

Section 552.3 A. No charitable organization that is either located within this state or that is soliciting contributions from any person in this state, except those specifically exempt under Section 552.4 of this title, shall solicit contributions until the charitable organization shall have registered with the Office of the Secretary of State and filed information, as required by the Oklahoma Solicitation of Charitable Contributions Act, on forms approved by that office. At the time of registration, each charitable organization, except as otherwise provided in this section, shall pay a fee of Sixty-five Dollars (\$65.00). The first Fifteen Dollars (\$15.00) of the fee shall be deposited to the credit of the General Revenue Fund of the State Treasury. Thirty-four Dollars (\$34.00) of the fee shall be deposited to the credit of the Attorney General Charitable Solicitations Enforcement Revolving Fund and the remaining Sixteen Dollars (\$16.00) shall be deposited to the

1 credit of the Secretary of State Charitable Solicitations Revolving Fund. Provided, a charitable organization whose contributions 3 during the previous registration period did not exceed Ten Thousand 4 Dollars (\$10,000.00) or if this is the charitable organization's 5 first registration period and the anticipated contributions for the current registration period are not expected to exceed Ten Thousand 6 7 Dollars (\$10,000.00), shall pay a fee of Fifteen Dollars (\$15.00) of which Ten Dollars (\$10.00) shall be deposited to the credit of the 8 Attorney General Charitable Solicitations Enforcement Revolving Fund 10 and the remaining Five Dollars (\$5.00) shall be deposited to the credit of the Secretary of State Charitable Solicitations Revolving 11 12 Fund. Each charitable organization that is required to register 13 under this act shall register annually with the Secretary of State 14 by the date that the charitable organization files its Form 990 or 15 by the date, plus extensions, that it is required to file its Form 16 990, whichever occurs first. Registration shall not be deemed to 17 constitute an endorsement by the state or by the Secretary of State 18 of any charitable organization or the proposed uses of the funds 19 solicited. The information so filed shall be available to the 20 general public. The charitable organization shall provide the 21 following information on the required forms:

1. The legal name of the charitable organization, any trade names that the charitable organization uses, any other name the organization may be identified or known as, and any distinctive

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- 1 names the organization uses for purposes of solicitation of 2 contributions;
 - 2. The mailing address of the charitable organization which can be a P.O. box address;
 - 3. The name and mailing address of:
 - a. each officer, director, trustee, and/or equivalent, and
 - b. each salaried executive employee of the charitable organization;
 - 4. The name and mailing address of:
 - a. each professional fundraiser or professional solicitor that will have custody of the contributions, and
 - b. each person associated with a professional fundraiser, professional solicitor or charitable organization that is directly responsible for the payment and distribution of funds collected;
 - 5. The name and mailing address of each professional fundraising counsel utilized by the charitable organization;
 - 6. For charitable organizations that register for the first time, a statement of whether or not the charitable organization believes contributions for the first year of registration will exceed Ten Thousand Dollars (\$10,000.00);
- 7. The purposes for which the contributions solicited are to be used;

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- 8. The approximate percentage of contributions solicited in a fiscal year to remain in Oklahoma;
- 9. For the initial registration of a newly formed charitable organization, a copy of a letter from the Internal Revenue Service, or other evidence, showing that such organization is exempt from federal income taxation; or, for a charitable organization that has not applied for federal income tax exemption with the Internal Revenue Service or is not required to apply for federal income tax exemption, evidence showing that said charitable organization is organized in any state or jurisdiction as a not-for-profit entity;
- 9. 10. An identification of the period of time or periods during which solicitations are to be conducted, which may be specific periods, estimated or projected time frames, or continuous, and which may involve different periods for different types of solicitations by the same charitable organization;
- 10. 11. An identification of the specific method or methods of solicitation utilized by the charitable organization and its agents;
- 11. 12. Whether the solicitation is to be conducted by the following for or on behalf of the charitable organization: professional fundraisers, employees or volunteers of the charitable organization, and/or others; and
- 12. 13. If the solicitation is to be conducted in whole or in part by professional fundraisers, the names and addresses of each professional fundraiser involved in the solicitation; the basis of

payment or other consideration payable to each professional
fundraiser and the nature of the arrangements between the charitable
organization and each professional fundraiser, the specific amount,
formula or percentage of compensation, or property of any kind or
value to be paid or provided to each professional fundraiser; and if
payment is based on a percentage, the amount of compensation as a
percentage of the total contributions received, and the net amount

of the total contributions received (total contributions received,

less expenses of solicitation other than amounts payable to any

- B. In addition to the required information in subsection A of this section, every charitable organization subject to the provisions of the Oklahoma Solicitation of Charitable Contributions
 Act that has solicited contributions during the previous fiscal year shall provide the following information:
 - 1. The gross amount of the contributions, gifts, grants and other similar amounts received by the charitable organization;
 - 2. The total Program Service Expenses of the charitable organization;
 - 3. The total Management and General Expenses of the charitable organization;
- 4. The total Fundraising Expenses of the charitable organization; and

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professional fundraiser).

- 5. The actual percentage of contributions solicited that remained in Oklahoma;
- 6. The actual percentage of funds raised spent on a commission or fee to a professional fundraiser; and
- 7. The aggregate amount paid, or payable, to professional fundraisers and professional fundraising counsel.
- C. Any registration form required to be filed under this section shall be executed by signature, without more, of the person or persons signing the form, in which case the signature or signatures shall constitute the affirmation of the signatory, under penalty of perjury, that the signature is that person's act and deed or the act and deed of the organization, and that the facts stated therein are true.
- D. If a charitable organization that is registered with the Secretary of State to solicit contributions in this state changes its name or the mailing address of its principal office, or plans to engage in the solicitation of contributions using a name that is not listed on its registration form, then it shall, prior to soliciting any funds in this state using any such name, file with the Secretary of State a statement executed by an authorized officer of the organization setting forth any new name and mailing address along with a fee of Twenty-five Dollars (\$25.00). Such fee shall be deposited to the credit of the General Revenue Fund of the State Treasury.

- E. Any fraternal or membership organization not based in

 Oklahoma which solicits contributions from any person of this state

 by telephone, or contracts with professional fundraisers to solicit

 such contributions, shall be required to have at least one member or

 employee of the fraternal or membership organization residing within

 the county where the call is received.
 - SECTION 3. AMENDATORY 18 O.S. 2011, Section 552.14a, is amended to read as follows:
 - Section 552.14a A. Applicable to charitable organizations, professional fundraisers and professional solicitors, the following shall constitute violations of this act:
 - 1. Knowingly making any false material statement or representation on a registration application;
 - 2. Using the name of a person when soliciting contributions or in an advertisement, brochure, stationery or correspondence, without the consent or approval in writing of such person, other than an officer, director or trustee of the charitable organization by or for which contributions are solicited. This paragraph shall not apply to the use of the name of a person that has contributed to or sponsored an event or program of the charitable organization in a report, brochure, program or listing of donors, contributors, sponsors, or supporters issued or published by a charitable organization. This paragraph shall not apply to the use of a public

- 1 figure's name and/or likeness truthfully and in good faith, so long
 2 as such use does not imply a false endorsement;
 - 3. Knowingly using, in connection with solicitation of contributions for the purpose of deceiving the public, a name similar to other charitable organizations, professional fundraiser, professional solicitor or government agency or political subdivision;
 - 4. Failing to register as required pursuant to <u>Sections Section</u>
 552.3, 552.7 or 552.9, as applicable, of <u>Title 18 of the Oklahoma</u>

 Statutes this title unless otherwise exempted by this act;
 - 5. Employing in any solicitation or collection of contributions for a charitable organization any device, scheme or artifice to defraud or for obtaining money or property by means of any false pretense, representation or promise; and
 - 6. Failing or refusing to supply requested information as required by Section 552.9 of Title 18 of the Oklahoma Statutes this title; and
 - 7. Failing or refusing to supply information as required by Section 1 of this act.
 - B. The Attorney General or a district attorney may bring an action:
 - 1. To obtain a declaratory judgment that an act or practice violates this act;

- 2. To enjoin, or to obtain a restraining order against a person who has violated or is violating this act;
- 3. To recover actual damages, restitution, disgorgement and penalties attributed to a violation of this act;
- 4. To recover reasonable expenses and investigation fees attributable to a violation of this act;
- 5. To prosecute any civil or criminal actions as provided by this act, as applicable; and
- 6. To revoke the registration of a charitable organization, professional fundraiser, or professional solicitor for any violation of this act.
- C. In lieu of instigating or continuing an action or proceeding, the Attorney General or a district attorney may accept a consent judgment with respect to any act or practice declared to be a violation of this act. Such a consent judgment shall provide for the discontinuance by the person entering the same of any act or practice declared to be a violation of this act, and it may include a stipulation for the payment by such person of reasonable expenses, attorney fees, investigation costs and penalties incurred by the Attorney General or a district attorney. The consent judgment also may include a stipulation for restitution to be made by such person to contributors of money, property or other things received from contributors in connection with a violation of this act and also may include a stipulation for specific performance. Any consent

- judgment entered into pursuant to this section shall not be deemed to admit the violation, unless it does so by its terms. Before any consent judgment entered into pursuant to this section shall be effective, it must be approved by the district court and an entry made in the manner required for making an entry of judgment. After such approval is received, any breach of the conditions of such consent judgment shall be treated as a violation of a court order, and shall be subject to all the penalties provided by law therefor.
 - D. In any action brought by the Attorney General or a district attorney, the court may:
 - 1. Make such orders or judgments as may be necessary to prevent the use or employment by a person of any practice declared to be a violation of this act;
 - 2. Make such orders or judgments as may be necessary to compensate any person for damages sustained;
 - 3. Enjoin any person from engaging in solicitation of charitable contributions in this state:
 - 4. Revoke the registration of a charitable organization, professional fundraiser or professional solicitor;
- 5. Enter any order that is appropriate in a criminal prosecution of crimes identified in this act or any other state law; and
 - 6. Grant other appropriate relief.

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- E. When an action is filed under this act by the Attorney General or a district attorney, no action seeking an injunction or declaratory judgment shall be filed in any other district in this state based upon the same transaction or occurrence, series of transactions or occurrences, or allegations that form the basis of the first action filed.
- F. When the Attorney General or a district attorney has reason to believe that a person has engaged in, is engaging in or is about to engage in any practice declared to be in violation of this act and he or she believes it to be in the public interest that an investigation should be made to ascertain whether a person has in fact engaged in, is engaging in or is about to engage in any such practice, he or she may execute in writing and cause to be served upon any such person who is believed to have information, documentary material or physical evidence relevant to the alleged violation an investigative demand requiring such person to furnish, under oath or otherwise, a report in writing setting forth the nonprivileged relevant facts and circumstances of which the person has knowledge, or to appear and testify, or to produce relevant nonprivileged documentary material or physical evidence for examination at such reasonable time and place as may be stated in the investigative demand, concerning the solicitation of charitable contributions.

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- 1 G. To accomplish the objectives and to carry out the duties prescribed by this act, the Attorney General or district attorney, in addition to other powers conferred on him or her by this act or the laws of this state, may issue subpoenas or other process to any person and conduct hearings in aid of any investigation or inquiry, administer oaths and take sworn statements under penalty of perjury, and serve and execute in any county, search warrants; provided, that none of the powers conferred by this act shall be used for the purpose of compelling any natural person to furnish testimony or evidence that might tend to incriminate him or her or subject him or her to a penalty; and provided further, that information obtained pursuant to the powers conferred by this act shall not be made public or disclosed by the Attorney General, district attorney or their employees unless otherwise provided under this act.
 - In addition to any other penalties provided under this act, a charitable organization, professional fundraiser, or professional solicitor that is found to be in violation of the Oklahoma Solicitation of Charitable Contributions Act in a civil action or who willfully violates the terms of any injunction or court order issued pursuant to the Oklahoma Solicitation of Charitable Contributions Act shall pay a civil penalty of not more than Ten Thousand Dollars (\$10,000.00) per violation, taking into account the nature and severity of the violation and the benefit provided to the public by the violator, along with the need for protecting

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- contributors and donors. For the purposes of this section, the

 district court issuing an injunction shall retain jurisdiction, and

 in such cases, the Attorney General, acting in the name of the

 state, or a district attorney may petition for recovery of civil

 penalties.
 - I. In administering and pursuing actions under this act, the Attorney General and a district attorney are authorized to sue for and collect reasonable expenses, attorney fees, and investigation fees as determined by the court. Civil penalties or contempt penalties sued for and recovered by the Attorney General or a district attorney shall be used for the furtherance of their duties and activities under this act.
 - J. In addition to other penalties imposed by this act, any person convicted in a criminal proceeding of committing an act prohibited in paragraph 1, 3 or 5 of subsection A of this section, shall be guilty of a felony and upon conviction thereof shall be subject to a fine not to exceed Ten Thousand Dollars (\$10,000.00) or imprisonment in the custody of the Department of Corrections for not more than five (5) years, or by both such fine and imprisonment.

SECTION 4. This act shall become effective November 1, 2021.

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