SENATE BILL NO. 198–SENATORS CANNIZZARO AND RATTI

March 9, 2021

Referred to Committee on Commerce and Labor

SUMMARY-Provides for the regulation of on-demand pay providers. (BDR 52-847)

FISCAL NOTE: Effect on Local Government: No.

Effect on the State: Yes.

EXPLANATION - Matter in bolded italics is new; matter between brackets [omitted material] is material to be omitted.

AN ACT relating to financial services; requiring a person who provides on-demand pay services through certain contractual arrangements with an employer or certain other persons to obtain a license from the Commissioner of Financial Institutions; imposing certain requirements on such licensees; requiring a person who provides ondemand pay services and who is not such a licensee to comply with certain provisions relating to installment loans and high-interest loans; and providing other matters properly relating thereto.

Legislative Counsel's Digest:

Sections 2-21 of this bill establish provisions relating to a business that delivers to a person money that represents income that the person has earned for services rendered to an employer but that has not yet been paid to the person. Section 8 of this bill defines "on-demand pay provider" as a person who engages in such a business. Section 9 of this bill defines "on-demand pay services" as the delivery to a person of money that represents earned but unpaid income.

Sections 7 and 10 of this bill establish two types of on-demand pay providers, which are referred to as employer-integrated on-demand pay providers and third-party on-demand pay providers. **Section 7** generally defines "employer-integrated on-demand pay provider" to mean an on-demand pay provider who provides ondemand pay services to a person through a contractual arrangement with the person's employer in which the provider verifies the earned income of the person through data or information provided by the employer. Section 10 defines "thirdparty on-demand pay provider" to mean an on-demand pay provider who is not an employer-integrated on-demand pay provider.

Section 12 of this bill prohibits a person from engaging in the business of an employer-integrated on-demand pay provider without a license issued by the Commissioner of Financial Institutions. Sections 12-14 of this bill set forth certain





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requirements for licensure as an employer-integrated on-demand pay provider. Section 15 of this bill requires an employer-integrated on-demand pay provider to submit certain information to the Commissioner annually. Section 16 of this bill sets forth certain requirements for the operation of an employer-integrated on-demand pay provider. Section 17 of this bill provides that if an employer-integrated on-demand pay provider is unable to be repaid the amount of money delivered to a recipient of on-demand pay services, the provider is prohibited from: (1) collecting or attempting to collect that money from the recipient; or (2) reporting certain information to a consumer reporting agency. Section 18 of this bill prohibits an employer-integrated on-demand pay provider from sharing certain fees with or paying certain compensation to an employer.

Section 20 of this bill provides that on-demand pay services provided by an employer-integrated on-demand pay provider are not a loan and are not subject to any provisions of existing law governing loans. Section 22 of this bill provides that the provisions of existing law governing persons engaged in the business of transmitting money do not apply to an employer-integrated on-demand pay provider.

Section 21 of this bill provides that on-demand pay services provided by a third-party on-demand pay provider are a loan. Section 21 prohibits a person from engaging in the business of a third-party on-demand pay provider unless the person has been issued a license pursuant to the provisions of existing law governing installment loans or high-interest loans, as applicable. (Chapters 604A and 675 of NRS)

Section 19 of this bill authorizes the Commissioner to adopt regulations for the administration and enforcement of **sections 2-21**.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

- **Section 1.** Title 52 of NRS is hereby amended by adding thereto a new chapter to consist of the provisions set forth as sections 2 to 21, inclusive, of this act.
- Sec. 2. As used in this chapter, unless the context otherwise requires, the words and terms defined in sections 3 to 11, inclusive, of this act have the meanings ascribed to them in those sections.
- Sec. 3. "Commissioner" means the Commissioner of Financial Institutions.
- Sec. 4. "Earned but unpaid income" means earned income that has not yet been paid to the user by an employer.
- Sec. 5. "Earned income" means money that has accrued to the benefit of a user for services rendered to an employer.
 - Sec. 6. 1. "Employer" means:
 - (a) A person who employs a user; or
- (b) Any other person who is contractually obligated to pay a user any sum of money on an hourly, project-based, piecework or other basis for services provided by the user.
 - 2. The term does not include:
 - (a) A customer of an employer; or





(b) Any other person whose obligation to make a payment to a user is based solely on the agency relationship between the user and the employer.

Sec. 7. "Employer-integrated on-demand pay provider" means an on-demand pay provider who provides on-demand pay services to a user through a contractual arrangement with the user's employer or a person who provides payroll services to the employer, in which the provider verifies the earned income of the user through data or information provided by the employer or person, as applicable.

Sec. 8. "On-demand pay provider" means a person who is engaged in the business of providing on-demand pay services to a user in this State.

Sec. 9. "On-demand pay services" means the delivery to a user of money that represents earned but unpaid income.

Sec. 10. "Third-party on-demand pay provider" means an on-demand pay provider who is not an employer-integrated on-demand pay provider.

Sec. 11. "User" means a natural person who receives ondemand pay services.

- Sec. 12. 1. A person shall not engage in the business of an employer-integrated on-demand pay provider unless the person has been issued a license by the Commissioner pursuant to this section.
- 2. A person who wishes to be licensed as an employer-integrated on-demand pay provider must submit to the Commissioner the fee established pursuant to subsection 5 and an application, on a form prescribed by the Commissioner, which must contain:
 - (a) The name and address of the applicant;
- (b) Financial statements of the applicant for the immediately preceding year which have been audited by an independent certified public accountant;
- (c) A copy of the proposed terms and conditions or terms of use which will govern the provision of on-demand pay services by the applicant;
- (d) A copy of the policy of the applicant relating to the privacy of information concerning users;
- (e) The schedule of fees proposed to be charged to a user or employer for the provision of on-demand pay services; and
- (f) Any other information required by any regulations adopted by the Commissioner pursuant to section 19 of this act.
- 3. Upon receipt of the application and when satisfied that the applicant is entitled thereto, the Commissioner shall issue to the





applicant a license as an employer-integrated on-demand pay provider.

- 4. A license issued pursuant to this section expires annually on the anniversary of the issuance of the license and may be renewed upon submission of an application for renewal containing such information as the Commissioner may require by regulation.
- 5. The Commissioner shall establish by regulation fees for the issuance and renewal of a license issued pursuant to this section.
- Sec. 13. 1. In addition to the requirements set forth in section 12 of this act, a natural person who applies for the issuance or renewal of a license as an employer-integrated ondemand pay provider shall:

(a) Include the social security number of the applicant in the

application submitted to the Commissioner; and

- (b) Submit to the Commissioner the statement prescribed by the Division of Welfare and Supportive Services of the Department of Health and Human Services pursuant to NRS 425.520. The statement must be completed and signed by the applicant.
- 2. The Commissioner shall include the statement required pursuant to paragraph (b) of subsection 1 in:
- (a) The application or any other forms that must be submitted for the issuance or renewal of the license; or
 - (b) A separate form prescribed by the Commissioner.
- 3. A license as an employer-integrated on-demand pay provider may not be issued or renewed by the Commissioner if the applicant:
- (a) Fails to submit the statement required pursuant to paragraph (b) of subsection 1; or
- (b) Indicates on the statement submitted pursuant to paragraph (b) of subsection 1 that the applicant is subject to a court order for the support of a child and is not in compliance with the order or a plan approved by the district attorney or other public agency enforcing the order for the repayment of the amount owed pursuant to the order.
- 4. If an applicant indicates on the statement submitted pursuant to paragraph (b) of subsection 1 that the applicant is subject to a court order for the support of a child and is not in compliance with the order or a plan approved by the district attorney or other public agency enforcing the order for the repayment of the amount owed pursuant to the order, the Commissioner shall advise the applicant to contact the district attorney or other public agency enforcing the order to determine the actions that the applicant may take to satisfy the arrearage.





- Sec. 14. 1. If the Commissioner receives a copy of a court order issued pursuant to NRS 425.540 that provides for the suspension of all professional, occupational and recreational licenses, certificates and permits issued to a person who is the holder of a license as an employer-integrated on-demand pay provider, the Commissioner shall deem the license issued to that person to be suspended at the end of the 30th day after the date on which the court order was issued unless the Commissioner receives a letter issued to the holder of the license by the district attorney or other public agency pursuant to NRS 425.550 stating that the holder of the license has complied with the subpoena or warrant or has satisfied the arrearage pursuant to NRS 425.560.
- 2. The Commissioner shall reinstate a license as an employer-integrated on-demand pay provider that has been suspended by a district court pursuant to NRS 425.540 if the Commissioner receives a letter issued by the district attorney or other public agency pursuant to NRS 425.550 to the person whose license was suspended stating that the person whose license was suspended has complied with the subpoena or warrant or has satisfied the arrearage pursuant to NRS 425.560.
- Sec. 15. 1. On or before June 30 of each year, an employer-integrated on-demand pay provider shall submit to the Commissioner:
- (a) Except as otherwise provided in subsection 2, financial statements for the immediately preceding year that have been audited by an independent certified public accountant; and
- (b) A copy of each complaint that has been filed against the employer-integrated on-demand pay provider with the Better Business Bureau or the Consumer Financial Protection Bureau and a description of the resolution, if any, of each such complaint.
- 2. If audited financial statements are not available to an employer-integrated on-demand pay provider on or before June 30 in any year, the provider may satisfy the requirements of paragraph (a) of subsection 1 by submitting to the Commissioner:
 - (a) Unaudited financial statements on or before June 30; and
- (b) Audited financial statements when such statements become available to the provider.
- Sec. 16. An employer-integrated on-demand pay provider shall:
- 1. Develop and implement policies and procedures to respond to questions raised by users and address complaints from users in an expedient manner;
- 2. Before entering into an agreement with a user for the provision of on-demand pay services:





- (a) Inform the user of his or her rights under the agreement; and
- (b) Fully and clearly disclose all fees associated with the ondemand pay services;
- 3. Allow the user to cancel, at any time and without incurring a fee, his or her participation in an agreement for the provision of on-demand pay services; and
- 4. Comply with all local, state and federal privacy and information security laws.
- Sec. 17. 1. If an employer-integrated on-demand pay provider provides on-demand pay services to a user and is unable to be repaid the amount of money delivered to the user, the provider shall not, absent fraud by the user:
 - (a) Collect or attempt to collect that money from the user; or
- (b) Report any information regarding the inability of the provider to be repaid to a consumer reporting agency.
- 2. As used in this section, "consumer reporting agency" has the meaning ascribed to it in NRS 686A.640.
- Sec. 18. An employer-integrated on-demand pay provider shall not:
- 1. Share with an employer any fees that were received from or charged to a user; or
- 2. Pay any other compensation to an employer that is directly related to any fees received from or charged to a user.
- Sec. 19. The Commissioner may adopt regulations for the administration and enforcement of this chapter, in addition to and not inconsistent with this chapter.
- Sec. 20. Nothing in this chapter shall be construed to cause any on-demand pay services provided by an employer-integrated on-demand pay provider in compliance with this chapter to be deemed a loan or to be subject to any of the provisions of law governing loans. On-demand pay services provided by an employer-integrated on-demand pay provider in compliance with this chapter are not subject to any other statutory or regulatory provisions governing loans. If there is a conflict between the provisions of this chapter and any other statute, the provisions of this chapter control.
- Sec. 21. 1. On-demand pay services provided by a third-party on-demand pay provider shall be deemed a loan for the purposes of chapters 604A and 675 of NRS. The amount of fees and any other charges charged for the provision of such on-demand pay services shall be deemed to be interest or charges on the loan for the purposes of those chapters.





2. A person shall not engage in the business of a third-party on-demand pay provider unless the person has been issued the applicable license pursuant to chapter 604A or 675 of NRS.

Sec. 22. NRS 671.020 is hereby amended to read as follows:

671.020 1. This chapter does not apply to any:

- (a) Bank, its parent or holding company or any subsidiary thereof, trust company, savings bank, savings and loan association, credit union, industrial bank or industrial loan and investment company, organized and regulated under the laws of this state or of the United States;
- (b) Foreign banking corporation licensed to do banking business in this state; or
 - (c) Telegraph company providing a public message service.
- (d) Employer-integrated on-demand pay provider who is licensed pursuant to the chapter consisting of sections 2 to 21, inclusive, of this act.
- 2. Subsection 1 does not reduce or alter any liability otherwise attaching to the sale, issuance, receipt for transmission or transmission of checks or money in any form.
 - **Sec. 23.** 1. This act becomes effective on January 1, 2022.
- 2. Sections 13 and 14 of this act expire by limitation on the date on which the provisions of 42 U.S.C. § 666 requiring each state to establish procedures under which the state has the authority to withhold or suspend, or to restrict the use of professional, occupational and recreational licenses of persons who:
- (a) Have failed to comply with a subpoena or warrant relating to a proceeding to determine the paternity of a child or to establish or enforce an obligation for the support of a child; or
- (b) Are in arrears in the payment of the support of one or more children.
- → are repealed by the Congress of the United States.





