1 AN ACT 2 RELATING TO SERVICE CONTRACTS; AMENDING THE SERVICE CONTRACT 3 REGULATION ACT; ADDING AND AMENDING DEFINITIONS; PROVIDING FOR SURETY THROUGH INSURANCE POLICIES; SPECIFYING INFORMATION 4 5 TO BE INCLUDED IN CONTRACTS. 6 7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO: 8 SECTION 1. Section 59A-58-1 NMSA 1978 (being Laws 2001, 9 Chapter 206, Section 1) is amended to read: 10 "59A-58-1. SHORT TITLE.--Chapter 59A, Article 58 NMSA 11 1978 may be cited as the "Service Contract Regulation Act"." SECTION 2. Section 59A-58-2 NMSA 1978 (being Laws 2001, 12 13 Chapter 206, Section 2, as amended) is amended to read: 14 "59A-58-2. DEFINITIONS.--As used in the Service 15 Contract Regulation Act: 16 "administrator" means a person who is Α. 17 responsible for administering a service contract that is 18 issued, sold or offered for sale by a provider or sold by a 19 seller; 20 B. "consumer" means a person who purchases, other 21 than for resale, property used primarily for personal, family 22 or household purposes and not for business or research 23 purposes; 24 C. "holder" means a resident of this state who: 25 (1) purchases a service contract; or

(2) is legally in possession of a service contract and is entitled to enforce the rights of the original purchaser of the service contract;

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"incidental costs" means expenses specified in D. 4 5 a warranty that are incurred by the warranty holder due to the failure of the product to perform as provided in the 6 contract. Incidental costs may include, without limitation, 7 insurance policy deductibles, rental vehicle charges, the 8 difference between the actual value of a motor vehicle at the 9 10 time of failure and the cost of a replacement vehicle, gross receipts taxes, registration fees, transaction fees and 11 mechanical inspection fees. Incidental costs may be 12 reimbursed in either a fixed amount specified in the warranty 13 or by use of a formula itemizing specific incidental costs 14 15 incurred by the warranty holder;

E. "maintenance agreement" means a contract for a limited period that provides only for scheduled maintenance;

18 F. "major manufacturing company" means a person 19 who:

20 (1) manufactures or produces and sells 21 products under its own name or label or is a wholly owned 22 subsidiary or affiliate of the person who manufactures or 23 produces products; and

24 (2) maintains, or its parent company
25 maintains, a net worth or stockholders' equity of at least S

one hundred million dollars (\$100,000,000);

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G. "property" means all property, whether movable at the time of purchase or a fixture, that is used primarily for personal, family or household purposes;

H. "provider" means a person who is contractually obligated to a holder or to indemnify the holder for the costs of repairing, replacing or performing maintenance on property;

"reimbursement insurance policy" means a policy 9 I. 10 of insurance issued to a provider to either provide reimbursement to the provider under the terms of the insured 11 service contracts issued or sold by the provider or, in the 12 event of the provider's non-performance, to pay on behalf of 13 the provider all covered contractual obligations incurred by 14 15 the provider under the terms of the insured service contracts issued or sold by the provider; 16

J. "road hazard" means a hazard that is
encountered while driving a motor vehicle and that may
include potholes, rocks, wood debris, metal parts, glass,
plastic, curbs or composite scraps;

21 K. "seller" means a person who sells service 22 contracts that contractually obligate another party or 23 parties;

24L. "service contract" means a contract pursuant to25which a provider, in exchange for separately statedSCORC/SB

1 consideration, is obligated for a specified period to a 2 holder to repair, replace or perform maintenance on, or 3 indemnify or reimburse the holder for the costs of repairing, replacing or performing maintenance on, property that is 4 5 described in the service contract and that has an operational or structural failure as a result of a defect in materials, 6 workmanship or normal wear and tear, including a contract 7 that provides or includes one or more of the following: 8 incidental payment of indemnity under 9 (1) 10 limited circumstances, including towing, rental and emergency road service and food spoilage; 11 the repair, replacement or maintenance 12 (2) of property for damages that result from power surges or 13 accidental damage from handling; 14 15 (3) the repair or replacement of tires and wheels on a motor vehicle damaged as a result of coming into 16 contact with road hazards; 17 the removal of dents, dings or creases 18 (4) on a motor vehicle that can be repaired using the process of 19 20 paintless dent removal without affecting the existing paint finish and without replacing vehicle body panels, sanding, 21 bonding or painting; 22 the repair of chips or cracks in motor (5) 23 vehicle windshields or the replacement of motor vehicle 24 windshields as a result of damage caused by road hazards;

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1	(6) the replacement of a motor vehicle key	
2	or key fob in the event the key or key fob becomes inoperable	
3	or is lost or stolen; and	
4	(7) other services approved by the	
5	superintendent if not inconsistent with other provisions of	
6	the Service Contract Regulation Act; and	
7	M. "warranty" means a warranty provided solely by	
8	a manufacturer, importer or seller of property for which the	
9	manufacturer, importer or seller did not receive separate	
10	consideration and that:	
11	(1) is not negotiated or separated from the	
12	sale of the property;	
13	(2) is incidental to the sale of the	
14	property; and	
15	(3) guarantees to indemnify the consumer for	
16	defective parts, mechanical or electrical failure, labor or	
17	other remedial measures required to repair or replace the	
18	property and may provide specified incidental costs."	
19	SECTION 3. Section 59A-58-4 NMSA 1978 (being Laws 2001,	
20	Chapter 206, Section 4) is amended to read:	
21	"59A-58-4. PROHIBITION OF SALE OF SERVICE CONTRACT	
22	UNLESS REGISTEREDA provider shall not issue, sell or offer	
23	for sale service contracts in this state unless the provider	
24	has been registered with the superintendent pursuant to the	
25	provisions of the Service Contract Regulation Act. However,	SCORC/SB 220 Page 5

1 an administrator or seller of a service contract is not 2 required to be registered. The provisions of this section 3 shall not apply to major manufacturing companies' service contracts." 4 5 SECTION 4. Section 59A-58-5 NMSA 1978 (being Laws 2001, 6 Chapter 206, Section 5) is amended to read: "59A-58-5. **REGISTRATION REQUIREMENTS.--**7 A. A provider who wishes to issue, sell or offer 8 for sale service contracts in this state must submit to the 9 10 superintendent: (1) a registration application on a form 11 prescribed by the superintendent; 12 (2) proof that the provider has complied 13 with the requirements for security pursuant to Section 14 59A-58-6 NMSA 1978; 15 16 (3) the name, address and telephone number of each administrator with whom the provider intends to 17 contract, if any; and 18 (4) a fee of five hundred dollars (\$500). 19 20 Β. A provider's registration is valid for one year after the date the registration is filed. A provider may 21 renew the provider's registration if, before the registration 22 expires, the provider submits to the superintendent an 23 application on a form prescribed by the superintendent and a 24 fee of five hundred dollars (\$500). 25

1 C. The provisions of this section shall not apply 2 to major manufacturing companies' service contracts. 3 D. Service contract forms are not required to be filed with the superintendent." 4 5 SECTION 5. Section 59A-58-6 NMSA 1978 (being Laws 2001, Chapter 206, Section 6, as amended) is amended to read: 6 "59A-58-6. SECURITY REQUIRED FOR REGISTRATION OF 7 8 PROVIDER. --To ensure the faithful performance of a 9 Α. 10 provider's obligations to the provider's service contract holders, a provider shall comply with the requirements of one 11 of the following: 12 (1) maintain a deposit with the 13 superintendent as provided in this paragraph: 14 15 (a) a provider of a service contract shall deposit fifty thousand dollars (\$50,000) unless the 16 contract covers the following, in which case the provider 17 shall deposit one hundred thousand dollars (\$100,000): 1) a 18 motor vehicle; and 2) mechanical, plumbing and electrical 19 20 systems and appliances at a residential dwelling when the service contract was sold in conjunction with the sale of the 21 residential dwelling; 22 deposits required pursuant to (b) 23 Subparagraph (a) of this paragraph shall be: 1) a surety 24 25 bond issued by a surety company authorized to do business in

1 New Mexico on a form acceptable to the superintendent; 2 2) securities of the type eligible for deposit by an 3 insurance company; or 3) a clean and irrevocable letter of 4 credit issued by a financial institution acceptable to the 5 superintendent; and (c) additional deposits may be required 6 of any provider when it is determined by the superintendent 7 that an additional deposit is necessary for the protection of 8 the public; or 9 10 (2)insure all service contracts under a reimbursement insurance policy issued by an insurer licensed, 11 registered or otherwise authorized to do business in this 12 state, and who either: 13 at the time the policy is filed 14 (a) 15 with the superintendent, and continuously thereafter: 1) maintains a surplus as to policyholders and paid-in 16 capital of at least fifteen million dollars (\$15,000,000); 17 and 2) annually files copies of the insurer's financial 18 statements, its national association of insurance 19 20 commissioners annual statement and the actuarial certification required by and filed in the insurer's state of 21 domicile; or 22 at the time the policy is filed (b) 23 with the superintendent, and continuously thereafter: 24 25 1) maintains a surplus as to policyholders and paid-in

1 capital of less than fifteen million dollars (\$15,000,000) 2 but at least equal to ten million dollars (\$10,000,000); 3 2) demonstrates to the satisfaction of the superintendent 4 that the company maintains a ratio of net written premiums, 5 wherever written, to surplus as to policyholders and paid-in 6 capital of not greater than three to one; and 3) annually files copies of the insurer's audited financial statements, 7 its national association of insurance commissioners annual 8 statement and the actuarial certification required by and 9 10 filed in the insurer's state of domicile. 11 Except for the requirements specified in this Β. section, no other financial security requirements shall be 12 required by the superintendent. 13 The provisions of this section shall not apply C. 14 15 to major manufacturing companies' service contracts." SECTION 6. Section 59A-58-10 NMSA 1978 (being Laws 16 2001, Chapter 206, Section 10) is amended to read: 17 "59A-58-10. INFORMATION REQUIRED IN SERVICE CONTRACT .--18 A. A service contract shall: 19 20 (1) be written in language that is understandable and printed in a typeface that is easy to 21 read; 22 (2) include the amount, if applicable, of 23 any deductible that the holder is required to pay; 24 25 (3) include the name, address and telephone

1 number of the provider and, if applicable: (a) the name, address and telephone 2 3 number of the administrator; (b) the name of the holder, if provided 4 5 by the holder; and (c) the name, address and telephone 6 7 number of the seller; however, the names and addresses of the foregoing persons are not required to be preprinted on the 8 service contract and may be added to the service contract at 9 10 the time of the sale; include the purchase price of the 11 (4) service contract; however, the purchase price of the service 12 contract is not required to be preprinted on the service 13 contract and may be added to the service contract at the time 14 15 of the sale; 16 (5) include a description of the property covered by the service contract; 17 specify the duties of the provider and (6) 18 any limitations, exceptions or exclusions; 19 (7) if the service contract covers a motor 20 vehicle, indicate whether replacement parts that are not made 21 for or by the original manufacturer of the motor vehicle may 22 be used to comply with the terms of the service contract; 23 24 (8) include, if applicable, any restrictions on transferring or renewing the service contract; SCORC/SB 220 25 Page 10

1 include the terms, restrictions or (9) 2 conditions for canceling the service contract before it 3 expires and the procedure for canceling the service contract. The conditions for canceling the service contract shall 4 5 include the provisions of Section 59A-58-12 NMSA 1978; (10) include the duties of the holder under 6 7 the contract, including the duty to protect against damage to the property covered by the service contract or to comply 8 with any instructions included in the owner's manual for the 9 10 property; (11)indicate whether the service contract 11 authorizes the holder to recover consequential damages; and 12 indicate whether any defect in the 13 (12) property covered by the service contract existing on the date 14 15 the contract is purchased is not covered under the service 16 contract. B. A provider shall not allow, make or cause to be 17 made a false or misleading statement in any of the provider's 18 service contracts or intentionally omit a material statement 19 20 that causes a service contract to be misleading. The superintendent may require the provider to amend any service 21 contract that the superintendent determines is false or 22 misleading." SCORC/SB 220 23 Page 11 24 25