LEGISLATURE OF NEBRASKA

ONE HUNDRED EIGHTH LEGISLATURE

FIRST SESSION

LEGISLATIVE BILL 587

Introduced by Wishart, 27.

Read first time January 17, 2023

Committee:

- 1 A BILL FOR AN ACT relating to insurance; to adopt the Insurance
- 2 Regulatory Sandbox Act.
- 3 Be it enacted by the people of the State of Nebraska,

1 Section 1. Sections 1 to 10 of this act shall be known and may be

- 2 <u>cited as the Insurance Regulatory Sandbox Act.</u>
- 3 Sec. 2. The purpose of the Insurance Regulatory Sandbox Act is to
- 4 create a regulatory sandbox program under the Department of Insurance
- 5 which allows a participant to temporarily test innovative insurance
- 6 products or services on a limited basis without otherwise being licensed
- 7 or authorized to act under the laws of the state.
- 8 Sec. 3. For purposes of the Insurance Regulatory Sandbox Act:
- 9 (1) Applicable agency means a department or agency of the state that
- 10 by law regulates certain types of insurance-related business activity in
- 11 the state and persons engaged in such insurance-related business
- 12 <u>activity</u>. This includes the issuance of licenses or any other types of
- 13 <u>authorization which the department determines would otherwise regulate a</u>
- 14 <u>sandbox participant;</u>
- 15 (2) Applicant means an individual or entity that is applying to
- 16 participate in the regulatory sandbox;
- 17 (3) Consumer means a person that purchases or otherwise enters into
- 18 <u>a transaction agreement to receive an innovative insurance product or</u>
- 19 <u>service that is being tested by a sandbox participant;</u>
- 20 (4) Department means the Department of Insurance;
- 21 (5) Innovation means the use or incorporation of a new or emerging
- 22 technology or a new use of existing technology, including blockchain
- 23 technology, to address a problem, provide a benefit, or otherwise offer a
- 24 product, service, business model, or delivery mechanism that is not known
- 25 by the department to have a comparable widespread offering in the state;
- 26 (6) Innovative insurance product or service means an insurance
- 27 <u>product or service that includes an innovation;</u>
- 28 <u>(7) Insurance product or service means an insurance-related product</u>
- 29 <u>or service that requires state licensure, registration, or other</u>
- 30 authorization as regulated by state law, including any insurance-specific
- 31 business model, delivery mechanism, or element that requires a license,

- 1 registration, or other authorization;
- 2 (8) Regulatory sandbox means the program created in section 4 of
- 3 this act which allows a person to temporarily test an innovative
- 4 insurance product or service on a limited basis without otherwise being
- 5 <u>licensed or authorized to act under the laws of the state;</u>
- 6 (9) Sandbox participant means a person whose application to
- 7 participate in the regulatory sandbox is approved in accordance with the
- 8 Insurance Regulatory Sandbox Act; and
- 9 <u>(10) Test means to provide an innovative insurance product or</u>
- 10 service in accordance with the Insurance Regulatory Sandbox Act.
- 11 Sec. 4. (1) The department shall create and administer a regulatory
- 12 <u>sandbox program that enables a person to obtain limited access to the</u>
- 13 market in the state to test an innovative insurance product or service
- 14 without obtaining a license or other authorization that might otherwise
- 15 be required.
- 16 (2) In administering the regulatory sandbox, the department:
- 17 (a) Shall consult with each applicable agency;
- 18 (b) May enter into agreements with or follow the best practices of
- 19 the Consumer Financial Protection Bureau or other states that are
- 20 <u>administering similar programs; and</u>
- 21 (c) May not approve participation in the regulatory sandbox by an
- 22 applicant or any other participant who has been convicted of, or pled
- 23 guilty or nolo contendere to, a serious crime:
- 24 (i) Involving theft, fraud, or dishonesty; or
- 25 (ii) That bears a substantial relationship to the applicant's or
- 26 participant's ability to safely or competently participate in the
- 27 regulatory sandbox.
- 28 (3) An applicant for the regulatory sandbox shall submit an
- 29 application to the department in a form and manner prescribed by the
- 30 <u>department</u>. The application shall:
- 31 (a) Include a nonrefundable application fee of fifty dollars;

1 (b) Demonstrate the applicant is subject to the jurisdiction of the

- 2 state;
- 3 (c) Demonstrate the applicant has established a physical or virtual
- 4 <u>location that is adequately accessible to the department from which</u>
- 5 testing will be developed and performed and where all required records,
- 6 documents, and data will be maintained;
- 7 (d) Contain relevant personal and contact information for the
- 8 application, including legal names, addresses, telephone numbers, email
- 9 addresses, website addresses, and other information required by the
- 10 <u>department;</u>
- 11 (e) Disclose any criminal conviction of the applicant or other
- 12 participating personnel, if any;
- 13 (f) Demonstrate that the applicant has the necessary personnel,
- 14 <u>financial and technical expertise</u>, access to capital, and developed plans
- 15 to test, monitor, and assess the innovative insurance product or service;
- 16 <u>(g) Contain a description of the innovative insurance product or</u>
- 17 service to be tested, including statements regarding the following:
- 18 <u>(i) How the innovative insurance product or service is subject to</u>
- 19 <u>licensing or other authorization requirements outside of the regulatory</u>
- 20 <u>sandbox</u>, <u>including a specific list of all state laws</u>, <u>regulations</u>, <u>and</u>
- 21 licensing or other requirements that the applicant is seeking to have
- 22 waived during the testing period;
- 23 (ii) How the innovative insurance product or service would benefit
- 24 consumers;
- 25 (iii) How the innovative insurance product or service is different
- 26 from other insurance products or services available in the state;
- 27 <u>(iv) What risks may confront consumers that use or purchase the</u>
- 28 innovative insurance product or service;
- 29 <u>(v) How participating in the regulatory sandbox would enable a</u>
- 30 successful test of the innovative insurance product or service;
- 31 (vi) A description of how the applicant will perform ongoing duties

- 1 after the test; and
- 2 (vii) How the applicant will end the test and protect consumers if
- 3 the test fails, including providing evidence of sufficient liability
- 4 coverage and financial reserves to protect consumers and to protect
- 5 against insolvency by the applicant; and
- 6 (h) Provide any other required information as determined by the
- 7 <u>department</u>.
- 8 (4) An applicant shall file a separate application for each
- 9 innovative insurance product or service the applicant wants to test.
- 10 (5) The following items shall not be waived as part of any
- 11 <u>applicant's participation in the regulatory sandbox:</u>
- 12 <u>(a) Laws and regulations not under the jurisdiction of the Director</u>
- 13 of Insurance;
- 14 (b) Any law or regulation required for the department to maintain
- 15 accreditation by the National Association of Insurance Commissioners;
- 16 (c) Laws regarding minimum paid-in capital or surplus required to be
- 17 possessed or maintained by an insurer;
- 18 (d) The Unfair Insurance Trade Practices Act and the Unfair
- 19 Insurance Claims Settlement Practices Act;
- 20 <u>(e) Any requirement for insurance producers to be licensed; and</u>
- 21 <u>(f) The application of any taxes or fees.</u>
- 22 (6) After an application is filed and before approving the
- 23 application, the department may seek any additional information from the
- 24 applicant that the department determines is necessary.
- 25 (7) Subject to subsection (8) of this section, not later than ninety
- 26 <u>days after the day on which a complete application is received by the</u>
- 27 <u>department</u>, the department shall inform the applicant as to whether the
- 28 <u>application is approved for entry into the regulatory sandbox.</u>
- 29 <u>(8) The department and an applicant may mutually agree to extend the</u>
- 30 <u>ninety-day timeline described in subsection (7) of this section.</u>
- 31 (9) In reviewing an application under this section, the department

1 shall consult with, and get approval from, each applicable agency before

- 2 admitting an applicant into the regulatory sandbox. The consultation with
- 3 <u>an applicable agency may include seeking information about:</u>
- 4 <u>(a) Whether the applicable agency has previously issued a license or</u>
- 5 other authorization to the applicant;
- 6 (b) Whether the applicable agency has previously investigated,
- 7 sanctioned, or pursued legal action against the applicant;
- 8 (c) Whether the applicant could obtain a license or other
- 9 authorization from the applicable agency after exiting the regulatory
- 10 sandbox; and
- 11 <u>(d) Whether certain licensure or other regulations should not be</u>
- 12 waived even if the applicant is accepted into the regulatory sandbox.
- 13 (10) In reviewing an application under this section, the department
- 14 shall also consider whether a competitor to the applicant is or has been
- 15 a sandbox participant and weigh that as a factor in determining whether
- 16 to allow the applicant to also become a sandbox participant.
- 17 (11) If the department and each applicable agency approve admitting
- 18 an applicant into the regulatory sandbox, an applicant may become a
- 19 sandbox participant. Applicants that become sandbox participants shall
- 20 <u>incur a participation fee set by the department. The participation fee</u>
- 21 shall be commensurate with the costs incurred by the department in
- 22 administering the applicant's participation in the regulatory sandbox.
- 23 Participation fees shall be dependent on factors such as the size of the
- 24 applicant and the number of customers the applicant may have, but shall
- 25 <u>be set at a reasonable amount to encourage participation in the</u>
- 26 regulatory sandbox.
- 27 (12) The department may enter into agreements with other states that
- 28 have enacted laws that are substantially similar to the Insurance
- 29 Regulatory Sandbox Act in order to advance the purposes of the act and to
- 30 facilitate the consideration of applications for participation in the
- 31 regulatory sandbox from persons that have satisfied the requirements of

1 this section and received approval for participation in similar programs

- 2 in other states.
- 3 (13) The department may deny any application submitted under this
- 4 section, for any reason, at the department's discretion.
- 5 (14) If the department denies an application submitted under this
- 6 section, the department shall provide to the applicant a written
- 7 description of the reasons for the denial.
- 8 Sec. 5. (1) If the department approves an application under section
- 9 4 of this act, the sandbox participant has twelve months after the day on
- 10 <u>which the application was approved to test the innovative insurance</u>
- 11 product or service described in the sandbox participant's application.
- 12 (2) A sandbox participant testing an innovative insurance product or
- 13 <u>service within the regulatory sandbox is subject to the following:</u>
- 14 (a) Consumers shall be residents of this state;
- (b) The department may, on a case-by-case basis, specify the maximum
- 16 <u>number of consumers that may enter into an agreement with the sandbox</u>
- 17 participant to use the innovative insurance product or service; and
- 18 (c) The department may, on a case-by-case basis, specify the maximum
- 19 number of innovative insurance products or services that may be offered
- 20 by a sandbox participant during the test of such product or service.
- 21 (3) If a sandbox participant is accepted into the regulatory
- 22 sandbox, the department shall notify other businesses in the industry
- 23 that a regulatory waiver was granted in order to afford other businesses
- 24 the opportunity to apply for the same regulatory waiver if they so
- 25 choose.
- 26 (4) This section does not restrict a sandbox participant who holds a
- 27 license or other authorization in another jurisdiction from acting in
- 28 accordance with that license or other authorization.
- 29 <u>(5) A sandbox participant is deemed to possess an appropriate</u>
- 30 license under the laws of the state for the purposes of any provision of
- 31 federal law requiring state licensure or authorization.

- 1 (6) A sandbox participant that is testing an innovative insurance
- 2 product or service is not subject to state laws, regulations, licensing
- 3 requirements, or authorization requirements that were identified by the
- 4 sandbox participant's application and have been waived in writing by the
- 5 <u>department</u>.
- 6 (7) Notwithstanding any other provision of the Insurance Regulatory
- 7 Sandbox Act, a sandbox participant does not have immunity related to any
- 8 criminal offense committed during the sandbox participant's participation
- 9 <u>in the regulatory sandbox.</u>
- 10 (8) By written notice, the department may end a sandbox
- 11 participant's participation in the regulatory sandbox at any time and for
- 12 <u>any reason, including if the department determines a sandbox participant</u>
- 13 is not operating in good faith to bring an innovative insurance product
- 14 or service to market.
- 15 (9) The department and the department's employees are not liable for
- 16 any business losses or the recouping of application expenses related to
- 17 <u>the regulatory sandbox, including for:</u>
- 18 <u>(a) Denying an applicant's application to participate in the</u>
- 19 <u>regulatory sandbox for any reason; or</u>
- 20 <u>(b) Ending a sandbox participant's participation in the regulatory</u>
- 21 <u>sandbox at any time and for any reason.</u>
- 22 (10) No guaranty association in the state may be held liable for
- 23 business losses or liabilities incurred as a result of activities
- 24 undertaken by a sandbox participant while participating in the regulatory
- 25 sandbox.
- Sec. 6. (1) Before providing an innovative insurance product or
- 27 <u>service to a consumer, a sandbox participant shall disclose the following</u>
- 28 to the consumer:
- 29 (a) The name and contact information of the sandbox participant;
- 30 (b) That the innovative insurance product or service is authorized
- 31 pursuant to the regulatory sandbox and, if applicable, that the sandbox

- 1 participant does not have a license or other authorization to provide an
- 2 insurance product or service under state laws that regulate insurance
- 3 products outside the regulatory sandbox;
- 4 (c) That the innovative insurance product or service is undergoing
- 5 <u>testing and may not function as intended and may expose the consumer to</u>
- 6 financial risk;
- 7 <u>(d) That the provider of the innovative insurance product or service</u>
- 8 <u>is not immune from civil liability for any losses or damages caused by</u>
- 9 the innovative insurance product or service;
- 10 (e) That the state does not endorse or recommend the innovative
- 11 <u>insurance product or service;</u>
- 12 <u>(f) That the innovative insurance product or service is a temporary</u>
- 13 <u>test that may be discontinued at the end of the testing period;</u>
- 14 (g) The expected end date of the testing period; and
- 15 (h) That a consumer may contact the department to file a complaint
- 16 regarding the innovative insurance product or service being tested. The
- 17 sandbox participant shall provide the department's telephone number and
- 18 website address where a complaint may be filed.
- 19 (2) The disclosures required by subsection (1) of this section shall
- 20 be provided to a consumer in a clear and conspicuous form. For an
- 21 Internet or application-based innovative insurance product or service, a
- 22 consumer shall acknowledge receipt of the disclosure before a transaction
- 23 may be completed.
- 24 (3) The department may require that a sandbox participant make
- 25 additional disclosures to a consumer.
- Sec. 7. (1) At least thirty days before the end of the twelve-month
- 27 <u>regulatory sandbox testing period, a sandbox participant shall:</u>
- 28 (a) Notify the department that the sandbox participant will exit the
- 29 regulatory sandbox, discontinue the sandbox participant's test, and stop
- 30 offering any innovative insurance product or service in the regulatory
- 31 sandbox within sixty days after the day on which the twelve-month testing

- 1 period ends; or
- 2 (b) Seek an extension in accordance with section 8 of this act.
- 3 (2) Subject to subsection (3) of this section, if the department
- 4 does not receive notification as required by subsection (1) of this
- 5 section, the regulatory sandbox testing period ends at the end of the
- 6 <u>twelve-month testing period and the sandbox participant shall immediately</u>
- 7 stop offering each innovative insurance product or service being tested.
- 8 (3) If a test includes offering an innovative insurance product or
- 9 service that requires ongoing duties, the sandbox participant shall
- 10 <u>continue to fulfill those duties or arrange for another person to fulfill</u>
- 11 those duties after the date on which the sandbox participant exits the
- 12 <u>regulatory sandbox.</u>
- 13 Sec. 8. <u>(1) Not later than thirty days before the end of the</u>
- 14 <u>twelve-month regulatory sandbox testing period, a sandbox participant may</u>
- 15 request an extension of the regulatory sandbox testing period for the
- 16 purpose of obtaining a license or other authorization.
- 17 (2) The department shall grant or deny a request for an extension by
- 18 the end of the twelve-month regulatory sandbox testing period.
- 19 (3) The department may grant one extension in accordance with this
- 20 <u>section for not more than twelve months after the end of the regulatory</u>
- 21 <u>sandbox testing period.</u>
- 22 (4) A sandbox participant that obtains an extension in accordance
- 23 with this section shall provide the department with a written report
- 24 every three months that provides an update on efforts to obtain a license
- 25 or other authorization required by law, including any applications
- 26 <u>submitted for licensure or other authorization, rejected applications, or</u>
- 27 issued licenses or other authorizations.
- 28 Sec. 9. <u>(1) A sandbox participant shall retain records, documents,</u>
- 29 and data produced in the ordinary course of business regarding an
- 30 innovative insurance product or service tested in the regulatory sandbox.
- 31 (2) If an innovative insurance product or service fails before the

- 1 end of a testing period, the sandbox participant shall notify the
- 2 <u>department and report on actions taken by the sandbox participant to</u>
- 3 ensure consumers have not been harmed as a result of the failure.
- 4 (3) The department shall establish quarterly reporting requirements
- 5 for a sandbox participant, including information about any customer
- 6 complaints.
- 7 (4) The department may request records, documents, and data from a
- 8 sandbox participant and, upon the department's request, a sandbox
- 9 participant shall make such records, documents, and data available for
- inspection by the department.
- 11 <u>(5) If the department determines that a sandbox participant has</u>
- 12 engaged in, is engaging in, or is about to engage in any practice or
- 13 <u>transaction that is in violation of Chapter 44 or that constitutes a</u>
- 14 violation of state or federal criminal law, the department may remove a
- 15 sandbox participant from the regulatory sandbox.
- 16 (6) The department shall provide a written report upon request by a
- 17 member of the Legislature that provides information regarding each
- 18 <u>sandbox participant and that provides recommendations regarding the</u>
- 19 effectiveness of the Insurance Regulatory Sandbox Act.
- 20 Sec. 10. <u>The department may adopt and promulgate rules and</u>
- 21 regulations to carry out the Insurance Regulatory Sandbox Act.