

STATE CONTRACTING SELECTION PROCESS

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House Bill 5654 as introduced
Sponsor: Rep. Amos O’Neal
Committee: Regulatory Reform
Revised 6-13-24

Analysis available at
<http://www.legislature.mi.gov>

SUMMARY:

House Bill 5654 would amend the Management and Budget Act to modify the requirements for the section of architects for architectural services, professional engineers for engineering services, professional surveyors for land surveying services, and qualified firms for proposed projects of the Department of Technology, Management, and Budget (DTMB) and state agencies for the period between January 1, 2025, and December 31, 2032.

Currently, the act requires selections for these services to be made in accordance with competitive, qualifications-based selection processes and procedures for the type of professional service, as determined by DTMB.

Selecting a qualified firm

Under the bill, from January 1, 2025, to December 31, 2032, in selecting professionals for these services with an estimated cost of \$250,000 or more, DTMB or the relevant state agency would have to publish a notice requesting a statement of interest in the proposed project by any *qualified firm*, along with a statement of qualifications and performance data from that qualified firm. The published notice would state the general scope and nature of the proposed project for which services are required and include contact information for a representative of the department or state agency who can provide further details of the proposed project.

Qualified firm would mean a sole proprietorship, partnership, corporation, or limited liability company through which a person licensed as an architect, professional engineer, or professional surveyor under the Occupational Code offers or provides architectural services, engineering services, or land surveying services to the public.

The department or state agency would have to evaluate the statements of interest, statements of qualifications, and performance data submitted by qualified firms. In evaluating a firm for a proposed project, they would have to consider all of the following:

- Qualifications of the firm.
- Ability of the professional personnel of the firm.
- Past record and experience of the firm.
- Any other qualifications-based factors that the department or state agency determines are applicable.

The department or agency could also conduct discussions with and require presentations by any qualified firm being considered to provide the required services.

Negotiating an agreement

Based on the information gathered as required or allowed by the bill, DTMB or the state agency would have to select and rank the qualified firms in order based on their qualifications and enter into contract negotiations with the highest-ranked firm. If the department or agency is unable to negotiate a contract with the firm, the negotiation would be formally terminated and would begin with the next highest-ranked firm. This would continue until an agreement is reached or the process is terminated.

If a no satisfactory contract can be reached with any of the selected firms, the department or state agency would have to reevaluate the services requested, including the estimated value, scope, complexity, and fee requirements.

Emergency situations

The bill would allow DTMB or a state agency to waive the requirements described above if it determines that an emergency situation exists and a qualified firm must be selected in an expeditious manner.

Report

The bill would require DTMB to submit a report to the legislature annually on January 1 from 2026 to 2033 that includes all of the following information for the immediately preceding year:

- A summary of whether qualified firms that were selected for contracts under the bill offered new ideas, technology, materials, construction techniques, or other innovations.
- A summary of whether projects contracted for under the bill were completed on schedule or otherwise met scheduled deadlines.
- A summary of whether projects contracted for under the bill stayed on budget.
- An analysis of whether there was greater collaboration between the department or state agency, as applicable, and the qualified firm to reduce misunderstandings and project risk compared to projects contracted prior to the bill's implementation.
- An indication of whether design documents of projects contracted for under the bill are considered to be at a high level.

MCL 18.1237b

FISCAL IMPACT:

House Bill 5654 could result in increased costs to the state in the short-term and cost savings to the state in the long-term, for an overall indeterminate fiscal impact. The state could see increases in state contracting costs for architectural, engineering, and surveying services for state design and construction projects if qualified, lower-priced firms are passed over in favor of more qualified and higher-priced firms. The bill would largely codify much of the current procurement process used by DTMB when evaluating and

selecting contracted services, but costs would not be included among the required factors for evaluating firms in the competitive bid process for proposed state projects as they are under current procurement practices.

DTMB reports that a majority of design contracts go to those firms that provided the lowest cost proposal. Additionally, DTMB reports that a review of state architecture and engineering service projects over \$250,000 since 2014 showed an error and omissions rate of 0.15% of the related construction costs, well below the 3% to 5% rate industry standard that would lead to corrective action. Considering this, DTMB does not believe there would be significant cost savings through error reduction and believes that the bill would likely lead to increased costs to the state in the short and long terms.

Qualifications-based selection has been shown in studies to offset savings from low-bid or best value procurement processes and also significantly reduce long-term costs in the construction of projects and the maintenance of facilities through various life-cycle costs.

Any potential short-term cost increase would affect any state department or agency that contracts for projects utilizing these services. In FY 2021-22, the state Design and Construction office under DTMB oversaw approximately 550 active projects with a total project value of approximately \$1.2 billion.

Additionally, DTMB may incur additional costs related to the bill's annual reporting requirement if existing staff is not able to adequately organize and report the required information.

The bill would have no fiscal impact on local units of government.

Legislative Analyst: Alex Stegbauer
Fiscal Analyst: Michael Cnossen

■ This analysis was prepared by nonpartisan House Fiscal Agency staff for use by House members in their deliberations and does not constitute an official statement of legislative intent.