Chapter 431

(Senate Bill 168)

AN ACT concerning

Life Insurance - Life of a Minor - Underwriting Standards and Procedures

FOR the purpose of authorizing a life insurer to refuse an application for a policy of life insurance on the life of a minor only under certain circumstances; requiring that an application for a policy of life insurance on the life of a minor include a certain consent and certain signatures; requiring a life insurer to include on a certain application or endorsement a certain statement; requiring a life insurer to have justification for underwriting and issuing a life insurance policy on the life of a minor; requiring a life insurer to take certain actions as part of the life insurer's underwriting process and standards certain standards and procedures for policy application and acceptance for policies of life insurance on the life of a minor; requiring a life insurer to provide to the Maryland Insurance Commissioner on request certain documentation to support a certain justification; requiring a life insurer to take certain actions if an application for a policy of life insurance on the life of a minor is for a policy with a benefit of a certain amount and issued in a certain manner; requiring a life insurer, for certain applications rejected by the insurer, to maintain for a certain period of time a file containing certain information; requiring a life insurer to obtain and keep certain records demonstrating that the applicant for a policy of life insurance on a minor has a certain insurable interest; requiring a certain antifraud plan instituted and maintained by a life insurer under certain provisions of law to include certain underwriting standards and procedures; providing for the application of this Act; providing for a delayed effective date; and generally relating to policies of life insurance on the lives of minors.

BY adding to

Article – Insurance Section 16–119 and 27–803.1 Annotated Code of Maryland (2017 Replacement Volume)

SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:

Article - Insurance

16–119.

(A) (1) A LIFE INSURER MAY REFUSE AN APPLICATION FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR <u>ONLY</u> IF THE COMBINED LIFE INSURANCE IN FORCE UNDER POLICIES ISSUED BY THE LIFE INSURER AND THE LIFE INSURER'S

AFFILIATES WOULD EXCEED THE LIFE INSURER'S MAXIMUM ALLOWABLE COVERAGE FOR A MINOR REFUSAL IS CONSISTENT WITH § 27–501(A)(2) OF THIS ARTICLE.

- (2) AN APPLICATION FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR THAT IS SUBMITTED FOR UNDERWRITING SHALL INCLUDE:
 - (I) THE SIGNATURE OF THE APPLICANT; AND
- (II) UNLESS THE MINOR IS EMANCIPATED OR MARRIED, THE CONSENT AND SIGNATURE OF THE PARENT OR LEGAL GUARDIAN WITH WHOM THE MINOR RESIDES: AND
- (HI) IF THE MINOR IS AT LEAST 15 YEARS OLD AND NOT INCAPACITATED, THE SIGNATURE OF THE MINOR.
- (3) THE LIFE INSURER SHALL INCLUDE ON THE FIRST PAGE OF THE APPLICATION FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR <u>OR ON AN ENDORSEMENT TO THE POLICY</u> THE FOLLOWING STATEMENT IN 12 POINT BOLD TYPE:

"A PERSON WHO FELONIOUSLY AND INTENTIONALLY KILLS, CONSPIRES TO KILL, OR PROCURES THE KILLING OF THE INSURED AND WHO IS A NAMED BENEFICIARY OF A LIFE INSURANCE POLICY ON THE INSURED IS NOT ENTITLED TO A BENEFIT UNDER THE POLICY.".

- (B) (1) A LIFE INSURER SHALL HAVE JUSTIFICATION FOR UNDERWRITING AND ISSUING A LIFE INSURANCE POLICY ON THE LIFE OF A MINOR.
- (2) (B) AS PART OF THE LIFE INSURER'S UNDERWRITING PROCESS
 AND STANDARDS WRITTEN STANDARDS AND PROCEDURES FOR POLICY
 APPLICATION AND ACCEPTANCE, THE LIFE INSURER SHALL:
- (1) REQUEST THAT THE APPLICANT FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR IDENTIFY THE AMOUNT OF OTHER LIFE INSURANCE COVERAGE ON THE LIFE OF THE MINOR THAT IS IN FORCE OR PENDING AT THE TIME OF THE APPLICATION;
- (H) (2) DOCUMENT THE APPLICANT'S RESPONSE ON THE APPLICATION; AND
- (HI) (3) TAKE REASONABLE STEPS TO VERIFY THE AMOUNT OF OTHER LIFE INSURANCE IN FORCE OR PENDING.

- (3) ON REQUEST, THE LIFE INSURER SHALL PROVIDE TO THE COMMISSIONER DOCUMENTATION FROM THE LIFE INSURER'S RECORDS AND FILES TO SUPPORT THE LIFE INSURER'S UNDERWRITING JUSTIFICATION.
- (C) IF AN APPLICATION FOR A LIFE INSURANCE POLICY ON THE LIFE OF A MINOR IS FOR A POLICY THAT HAS A BENEFIT OF \$50,000 OR LESS AND IS ISSUED WITHOUT UNDERWRITING, THE LIFE INSURER SHALL:
- (1) REQUEST THAT THE APPLICANT FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR IDENTIFY THE AMOUNT, IF ANY, OF OTHER LIFE INSURANCE COVERAGE ON THE LIFE OF THE MINOR THAT IS IN FORCE OR PENDING AT THE TIME OF THE APPLICATION;
 - (2) DOCUMENT THE APPLICANT'S RESPONSE ON THE APPLICATION;
- (3) TAKE REASONABLE STEPS TO VERIFY THE TOTAL AMOUNT OF LIFE INSURANCE IN FORCE OR PENDING; AND
- (4) DOCUMENT THE STEPS TAKEN ON A PARTICULAR APPLICATION TO VERIFY THE TOTAL AMOUNT OF LIFE INSURANCE IN FORCE OR PENDING; AND
- (5) MAKE THE DOCUMENTATION REQUIRED UNDER THIS SUBSECTION AVAILABLE TO THE COMMISSIONER ON REQUEST.
- (D) (1) FOR EACH APPLICATION FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR THAT IS REJECTED BY A LIFE INSURER, THE LIFE INSURER SHALL MAINTAIN AT THE LIFE INSURER'S HOME OR PRINCIPAL OFFICE, FOR AT LEAST 3 YEARS AFTER THE DATE THE APPLICATION WAS SIGNED BY THE APPLICANT, A COMPLETE FILE CONTAINING:
 - (I) THE ORIGINAL SIGNED APPLICATION;
 - (II) THE LIFE INSURER'S UNDERWRITING ANALYSIS;
 - (III) ANY CORRESPONDENCE WITH THE APPLICANT; AND
- (IV) ANY OTHER DOCUMENTS PERTINENT TO THE DECISION TO REJECT THE APPLICATION.
- (2) THE LIFE INSURER SHALL OBTAIN AND KEEP RECORDS SUFFICIENT TO DEMONSTRATE THAT THE APPLICANT FOR A POLICY OF LIFE INSURANCE ON THE LIFE OF A MINOR HAS AN INSURABLE INTEREST IN THE LIFE OF THE MINOR IN ACCORDANCE WITH § 12–201 OF THIS ARTICLE.

27 803.1.

AN ANTIFRAUD PLAN INSTITUTED AND MAINTAINED BY A LIFE INSURER UNDER § 27–803 OF THIS SUBTITLE SHALL INCLUDE UNDERWRITING STANDARDS AND PROCEDURES FOR DETECTING AND PREVENTING THE PURCHASE OF LIFE INSURANCE ON THE LIVES OF MINORS FOR FRAUDULENT PURPOSES.

SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall apply to all policies of life insurance on the life of a minor issued or delivered in the State on or after January 1, 2019.

SECTION 2. 3. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2018 January 1, 2019.

Approved by the Governor, May 8, 2018.