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# The Commonwealth of Massachusetts

#### PRESENTED BY:

## Edward F. Coppinger

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to Medicaid.

### PETITION OF:

NAME:	DISTRICT/ADDRESS:
Edward F. Coppinger	10th Suffolk

#### HOUSE DOCKET, NO. 1859 FILED ON: 1/15/2015

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By Mr. Coppinger of Boston, a petition (accompanied by bill, House, No. 822) of Edward F. Coppinger for legislation to establish a Medicaid life settlement program pursuant to the insurance laws of the Commonwealth. Financial Services.

## [SIMILAR MATTER FILED IN PREVIOUS SESSION SEE SENATE, NO. 1977 OF 2013-2014.]

# The Commonwealth of Massachusetts

In the One Hundred and Eighty-Ninth General Court (2015-2016)

An Act relative to Medicaid.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

- 1 SECTION 1. Chapter 175 of the General Laws, as appearing in the 2012 Official
- 2 Edition, is hereby amended by adding the following new section:
- 3 Section 223G. Medicaid Life Settlement Program.
- 4 (a) (1) The owner of a life insurance policy, as those terms are defined in Chapter 175 of

5 the General Laws, section 212, with a face value in excess of \$10,000, may enter into a life

- 6 settlement contract pursuant to Chapter 175 of the General Laws, section 213 to 223F, inclusive,
- 7 in exchange for payments directly to a health care provider for long-term care services,

8 hereinafter defined to include home health care, assisted living and nursing home services, as

9 well as any other service or support deemed a long-term care service by the Department of

Health and Human Services for the purposes of this section pursuant to regulation, for the
recipient of such long-term care services as of the effective date of the life settlement contract in
accordance with this section.

(2) The proceeds of a life settlement contract entered into pursuant to this section shall
not be considered as a resource or asset in determining a Medicaid applicant's or recipient's
eligibility for Medicaid and shall only be used as allowed for long-term care services in
accordance with this section. No state or federal Medicaid funds can be used for such Medicaid
recipient's care until such available proceeds are spent down, except for the amount provided for
in subsection (2)(b)(1) of this section.

(b) In addition to the requirements of Chapter 175 of the General Laws, section 213 to
223F, inclusive, any life settlement contract entered into with respect to this section must include
the following:

(1) That the lesser of five percent of the face value of the life insurance policy or \$5,000
is reserved and be payable to the owner's estate or a named beneficiary of the account
established in subsection (c) of this section upon the death of the insured under the policy that is
the subject of the life settlement contract for final expenses.

(2) That the balance of proceeds of the life settlement contract that are unpaid at the
death of the insured must be paid to the owner's estate or a named beneficiary of the account
established in subsection (c) of this section.

(3) The total amount of the proceeds of the life settlement contract payable on behalf ofthe recipient of such services pursuant to the life settlement contract.

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31 (c) All proceeds of the life settlement contract entered into pursuant to this section must
32 be held in an irrevocable state or federally insured account for the benefit of the recipient of the
33 services and administered in accordance with this section.

(d) The type of long-term care services payable from the irrevocable state or federally
insured account shall be chosen only by the recipient of the services. Any attempt by any person
to require the use of a specific provider to obtain long-term care services pursuant to this section
is strictly prohibited and constitutes an unfair trade practice under Chapter 175 of the General
Laws, section 223E.

(e) Any life settlement provider entering into a life settlement contract pursuant to this
section must maintain a surety bond executed and issued by an insurer authorized to issue surety
bonds in this state, a policy of errors and omissions insurance, or a deposit of cash, certificates of
deposit or securities or any combination thereof in the amount of \$500,000.

43 (f) For purposes of this section, in addition to any requirements of Chapter 175 of the
44 General Laws, section 213 to 223F, inclusive:

45 (1) Life settlement contract forms entered into pursuant to this section must be filed and46 approved by the Department of Insurance; and

47 (2) Advertising and marketing materials used by a life settlement provider pursuant to48 this section must be filed with the Department of Insurance.

(g) For purposes of this section only, for any policy that is the subject of a life settlement
contract that has been in force for five years or more, the provisions of Chapter 175 of the
General Laws, section 223B(g), shall not apply.

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52 (h) Any claim against a life settlement provider from an owner of a policy, the owner's estate, any beneficiary, or any other person with respect to the life settlement contract may not 53 exceed the face amount of the policy, less the proceeds paid under the life settlement contract, 54 the total amount of premiums paid subsequent to entering into the life settlement contract and 55 any other reasonable costs or expenses associated with the acquisition or maintenance of the 56 57 policy that is the subject of a life settlement contract. Any payment of a claim by a life 58 settlement provider shall be made from the funds established pursuant to subsection (e) of this section. 59

(i) The Department of Insurance shall conduct periodic market examinations of each life
settlement provider regarding the life settlement contracts entered into pursuant to this section, in
accordance with Chapter 175 of the General Laws, section 218.

(j) The Department of Health and Human Services must provide, as part of the
application for enrollment in the Medicaid program, written notice of the options provided in this
section.

(k) The Department of Health and Human Services, in consultation with the Departmentof Insurance, is authorized to adopt rules to implement this section to ensure that:

68 (1) The proceeds from the life settlement contract shall be distributed directly to a69 health care provider in accordance with this section.

(2) Eligibility for Medicaid shall be determined without considering the balance of
the life settlement proceeds pursuant to Paragraph (a)(2) of this section; and

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72 (3) Medicaid and applied income payments shall begin the day following the73 exhaustion of the life settlement proceeds.

SECTION 2. Section 3, Part B, paragraph (a) of Chapter 62 of the General Laws, as
appearing in the 1988 Official Edition, is hereby amended by adding the following new
paragraph:

(17) An amount equal to the amount received by the taxpayer pursuant to a lifesettlement contract entered into pursuant to section 223G of Chapter 175.

79 SECTION 3. This act shall take effect upon becoming law.