

**HOUSE . . . . . No. 391**

---

**The Commonwealth of Massachusetts**

PRESENTED BY:

***Danillo A. Sena***

*To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:*

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act to enhance diversity in the awarding of liquor licenses.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Danillo A. Sena</i>	<i>37th Middlesex</i>	<i>1/17/2023</i>

**HOUSE . . . . . No. 391**

By Representative Sena of Acton, a petition (accompanied by bill, House, No. 391) of Danillo A. Sena relative to enhancing diversity in the awarding of liquor licenses. Consumer Protection and Professional Licensure.

[SIMILAR MATTER FILED IN PREVIOUS SESSION  
SEE HOUSE, NO. 3946 OF 2021-2022.]

**The Commonwealth of Massachusetts**

\_\_\_\_\_  
**In the One Hundred and Ninety-Third General Court  
(2023-2024)**  
\_\_\_\_\_

An Act to enhance diversity in the awarding of liquor licenses.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1 SECTION 1. Section 13A of chapter 30A of the General Laws, as so appearing in the  
2 2018 Official Edition, is hereby amended by inserting after the word "number," in line 4, the  
3 following words:—

4 or for the purposes of chapter 138 an individual taxpayer identification number.

5 SECTION 2. Said section 13A of said chapter 30A, as so appearing, is hereby amended  
6 by inserting after the word "number," in line 5, the following words:—

7 or individual taxpayer identification number.

8 SECTION 3. Said section 13A of said chapter 30A, as so appearing, is hereby amended  
9 by inserting after the word "number," in line 7, the following words:—

10 or individual taxpayer identification number.

11 SECTION 4. Said section 13A of said chapter 30A, as so appearing, is hereby amended  
12 by inserting after the word "number," in line 10, the following words:—

13 or individual taxpayer identification number.

14 SECTION 5. Section 15 of chapter 138 of the General Laws, as so appearing, is hereby  
15 amended by striking out the first sentence and inserting in place thereof the following  
16 sentence:—

17 The local licensing authorities in any city or town which votes to authorize the granting  
18 of licenses for the sale of all alcoholic beverages, and such authorities in any city or town which  
19 votes to authorize the granting of licenses for the sale of wines and malt beverages only, may  
20 grant licenses for the sale at retail of such alcoholic beverages or wines and malt beverages, as  
21 the case may be, not to be drunk on the premises, to applicants therefor who hold a valid social  
22 security number or individual taxpayer identification number and are residents of the  
23 commonwealth, or partnerships composed solely of such individuals that hold a valid social  
24 security number or individual taxpayer identification number and are residents or to corporations  
25 organized under the laws of the commonwealth and whereof all directors shall hold a social  
26 security number or individual taxpayer identification number and a majority residents of the  
27 commonwealth or to limited liability companies or limited liability partnerships organized under  
28 the laws of the commonwealth, subject to such conditions as the commission may prescribe by  
29 regulation to address issues of residency and the requirements for a manager or principal  
30 representative of a non-citizen licensee under section 26 as qualifications for a limited liability  
31 company or limited liability partnership to hold a license pursuant to this section and sections 18,

32 18A, 19, 19B and 19C, or to an applicant licensed to operate as a farmer-winery under said  
33 section 19B or in any other state.

34 SECTION 6. Section 18 of said chapter 138, as so appearing, is hereby amended by  
35 striking out the first sentence and inserting in place thereof the following sentence:—

36 The commission may issue to any individual who holds a social security number or  
37 individual taxpayer identification number and is a resident of the commonwealth, and to any ship  
38 chandler licensed under the provisions of section thirteen and to partnerships composed solely of  
39 such individuals, and to corporations organized under the laws of the commonwealth whereof all  
40 the directors hold a valid social security number or individual taxpayer identification number and  
41 a majority thereof residents of the commonwealth and to limited liability companies and limited  
42 liability partnerships organized under the laws of the commonwealth, subject to such conditions  
43 as the commission may prescribe by regulation to address issues of residency and the  
44 requirements for a manager or principal representative of a non-citizen licensee under section 26  
45 as qualifications for a limited liability company or limited liability partnership to hold a license  
46 pursuant to this section and sections 15, 18A, 19, 19B and 19C, licenses as wholesalers and  
47 importers (1) to sell for resale to other licensees under this chapter alcoholic beverages  
48 manufactured by any manufacturer licensed under the provisions of section nineteen and to  
49 import alcoholic beverages into the commonwealth from holders of certificates issued under  
50 section eighteen B whose licensed premises are located in other states and foreign countries for  
51 sale to such licensees, or (2) to sell for resale wines and malt beverages so manufactured to such  
52 licensees and to import as aforesaid wines and malt beverages for sale to such licensees.

53 SECTION 7. Section 18A of said chapter 138, as so appearing, is hereby amended by  
54 striking out the first paragraph and inserting in place thereof the following paragraph:—

55 The commission may issue to any individual who holds a social security number or  
56 individual taxpayer identification number and is a resident of the commonwealth, or to any  
57 partnership composed solely of such individuals, or to any corporation organized under the laws  
58 of the commonwealth or organized under the laws of any other state of the United States or of  
59 any foreign country and admitted to do business in the commonwealth or to a limited liability  
60 company or a limited liability partnership organized under the laws of the commonwealth,  
61 subject to such conditions as the commission may prescribe by regulation to address issues of  
62 residency and the requirements for a manager or principal representative of a non-citizen  
63 licensee under section 26 as qualifications for a limited liability company or limited liability  
64 partnership to hold a license pursuant to this section and sections 15, 18, 19, 19B and 19C, a  
65 license which shall authorize the licensee to act as agent, broker or solicitor for any specified  
66 individual, corporation or partnership in another state or foreign country engaged in the business  
67 of manufacturing, importing or selling alcoholic beverages, hereinafter called the principal, and,  
68 on behalf of such principal, to solicit orders for such beverages from holders of licenses under  
69 section eighteen only. A license granted hereunder shall authorize representation of one principal  
70 only, but the licensee may also, in the discretion of the commission, be licensed hereunder to  
71 represent other principals. No licensee hereunder shall buy or sell alcoholic beverages for his  
72 own account, and no such beverages shall be brought into the commonwealth in pursuance of the  
73 exercise of such a license otherwise than through a licensee under said section eighteen.

74 SECTION 8. Section 18C of said chapter 138, as so appearing, is hereby amended by  
75 striking out subsection (a) and inserting in place thereof the following subsection:—

76 (a) The commission may issue to an individual who holds a social security number or  
77 individual taxpayer identification number and is a resident of the commonwealth or to a  
78 corporation organized under the laws of the commonwealth whose directors are all holders of a  
79 social security number or individual taxpayer identification number and a majority of them  
80 residents of the commonwealth, or to a limited liability company or limited liability partnership  
81 organized under the laws of the commonwealth whose members are all holders of a social  
82 security number or individual taxpayer identification number and a majority of them residents of  
83 the commonwealth, a license to import alcoholic beverages into the commonwealth for use only  
84 in connection with the manufacture of food products, including ice cream. Nothing in this section  
85 shall authorize the holder of an importer's license issued under this section to sell alcoholic  
86 beverages as he is licensed to import only, or to export alcoholic beverages from the  
87 commonwealth into any other state or into a foreign country. A vote in a city or town pursuant to  
88 section 11 shall not prevent the granting or renewal of a license under this section. All alcoholic  
89 beverages purchased by a licensee under this section, and all alcoholic beverages shipped into  
90 the commonwealth pursuant to any such purchase, shall be warehoused at the warehouse  
91 facilities of the licensee and held in his physical possession at the warehouse. An importer under  
92 this section shall keep such records as the commission may prescribe and shall file with the  
93 commission, as often as it may require, duplicates or copies of those records. The commission  
94 shall have, at all times through its designated officers or agents, access to all books, records and  
95 other documents of each licensed importer relating to the licensee's importer business.

96 SECTION 9. Section 19 of said chapter 138, as so appearing, is hereby amended by  
97 striking out subsection (a) and inserting in place thereof the following subsection:—

98 (a) The commission may issue to any individual who holds a social security number or  
99 individual taxpayer identification number and is a resident of the commonwealth and to  
100 partnerships, composed solely of such individuals, and to corporations organized under the laws  
101 of this commonwealth or organized under the laws of any other state of the United States and  
102 admitted to do business in this commonwealth and to limited liability companies and limited  
103 liability partnerships organized under the laws of the commonwealth, subject to such conditions  
104 as the commission may prescribe by regulation to address issues of residency and the need for a  
105 license manager under section 26 as qualifications for a limited liability company or limited  
106 liability partnership to hold a license pursuant to this section and sections 15, 18, 18A, 19B and  
107 19C, licenses to manufacture alcoholic beverages. Manufacturers of such beverages may sell the  
108 same to any licensee holding a valid license granted by the licensing authorities for the sale  
109 within the commonwealth in accordance with the provisions of this chapter, and may also sell  
110 such beverages for export from this commonwealth into any state where the sale of the same is  
111 not by law prohibited, and into any foreign country; and manufacturers of such beverages may  
112 sell the same to any registered pharmacist holding a certificate of fitness under section thirty and  
113 also as authorized by section twenty-eight.

114 Subject to such regulations as may be prescribed by the commission, licensees under this  
115 section may rectify or blend, but only upon such premises and under such conditions as the  
116 commission shall approve, alcoholic beverages manufactured by them. All alcoholic beverages  
117 sold by any manufacturer thereof shall be sold and delivered in such manner, and under such  
118 conditions, and with such labels or other marks to identify the manufacturer, as the commission  
119 shall from time to time prescribe by regulations; provided, that sales of such beverages may be  
120 made in kegs, casks, barrels or bottles, to holders of wholesalers' and importers' licenses; and

121 provided, further, that sale of wines and malt beverages may be made in kegs, casks or barrels by  
122 any manufacturer licensed under this section to licensees authorized to sell such beverages under  
123 section twelve, thirteen or fourteen and, for the sole purpose of resale in the containers in which  
124 the same were delivered, to licensees under section fifteen. No licensee under section fifteen  
125 shall resell beverages delivered to him in kegs, casks or barrels under this section, except in such  
126 containers.

127         Every licensed manufacturer of alcoholic beverages shall keep such records in such detail  
128 and affording such information as the commission may from time to time prescribe, and shall file  
129 with the commission, whenever and as often as it may require, duplicates of copies of such  
130 records; and the commission shall at all times, through its designated officers or agents, have  
131 access to all books, records and other documents of every licensed manufacturer relating to the  
132 business which he is licensed hereunder to conduct.

133         The license fee for each manufacturer of alcoholic beverages, in respect of each plant,  
134 shall be such sum, not less than \$6,000 nor more than \$10,000, as under the circumstances of the  
135 licensee's probable volume of sales under this section, the capacity of his plant and the location  
136 thereof, the commission shall deem just and proper; provided, that the license fee for each  
137 manufacturer of cider or other alcoholic beverage made from apples shall be such sum, not less  
138 than twenty-five nor more than two hundred and fifty dollars, as the commission shall deem just  
139 and proper, but no such fee shall be collected from any such manufacturer for the making of  
140 cider, the sale of which is authorized by section three without a license.

141         No vote in any city or town under section eleven shall prevent the granting or renewal of  
142 a license under this section.



143 SECTION 10. Section 19A of said chapter 138, as so appearing, is hereby amended by  
144 striking out, in line 2, the word "citizens" and inserting in place thereof the following word:—  
145 residents.

146 SECTION 11. Section 19B of said chapter 138, as so appearing, is hereby amended by  
147 striking out subsection (a) and inserting in place thereof the following subsection:—

148 (a) For the purpose of encouraging the development of domestic vineyards, the  
149 commission shall issue a farmer-winery license to any applicant who holds a social security  
150 number or individual taxpayer identification number and is a resident of the commonwealth, and  
151 to applying partnerships composed solely of such individuals, and to applying corporations  
152 organized under the laws of the commonwealth or organized under the laws of any other state of  
153 the United States and admitted to do business in this commonwealth and to applying limited  
154 liability companies and limited liability partnerships organized under the laws of the  
155 commonwealth, subject to such conditions as the commission may prescribe by regulation to  
156 address issues of residency and the need for a license manager under section 26 as qualifications  
157 for a limited liability company or limited liability partnership to hold a license pursuant to this  
158 section and sections 15, 18, 18A, 19 and 19C, unless:

159 (1) such person does not comply with reasonable application procedures required by the  
160 commission; or

161 (2) the commission determines that such person is not of responsible character; or

162 (3) a church or school located within five hundred feet of the winery premises has  
163 objected to issuance of the license in accordance with section sixteen C; or

164 (4) the commission determines that the applicant retains or owns an interest, directly or  
165 indirectly, in the business of a licensee under section twelve or fifteen; or

166 (5) the commission determines that the applicant retains or owns an interest, directly or  
167 indirectly in more than one business licensed under section eighteen; or

168 (6) the applicant has not furnished the requisite license fee or bond; or

169 (7) the commission determines that the co-partners, corporate officials or stockholders of  
170 the applicant do not meet the requirements of paragraphs (2), (4) and (5), or that the manager or  
171 agent intended to conduct the winery business on the applicant's behalf does not meet such  
172 requirements, or that such co-partners, officials, stockholders, agent or manager remain  
173 undisclosed.

174 SECTION 12. Section 19C of said chapter 138, as so appearing, is hereby amended by  
175 striking out subsection (a) and inserting in place thereof the following subsection:—

176 (a) For the purpose of encouraging the development of domestic farms, the commission  
177 shall issue a farmer-brewery license to any applicant who holds a social security number or  
178 individual taxpayer identification number and is a resident of the commonwealth and to applying  
179 partnerships composed solely of such individuals, and to applying corporations organized under  
180 the laws of the commonwealth or organized under the laws of any other state of the United States  
181 and admitted to do business in the commonwealth and to applying limited liability companies  
182 and limited liability partnerships organized under the laws of the commonwealth, subject to such  
183 conditions as the commission may prescribe by regulation to address issues of residency and the  
184 need for a license manager under section 26 as qualifications for a limited liability company or  
185 limited liability partnership to hold a license pursuant to this section and sections 15, 18, 18A, 19

186 and 19B, unless: (1) such person does not comply with reasonable application procedures  
187 required by the commission; or

188 (2) the commission determines that such person is not of responsible character; or

189 (3) a church or school located within five hundred feet of the brewery premises has  
190 objected to issuance of the license in accordance with section sixteen C; or

191 (4) the commission determines that the applicant retains or owns an interest, directly or  
192 indirectly, in the business of a licensee under section twelve or fifteen; or

193 (5) the commission determines that the applicant retains or owns an interest, directly or  
194 indirectly in more than one business licensed under section eighteen; or

195 (6) the applicant has not furnished the requisite license fee or bond; or

196 (7) the commission determines that the co-partners, corporate officials or stockholders of  
197 the applicant do not meet the requirements of clauses (2), (4) and (5), or that the manager or  
198 agent intended to conduct the farmer-brewery business on the applicant's behalf does not meet  
199 such requirements, or that such co-partners, officials, stockholders, agent or manager remain  
200 undisclosed.

201 SECTION 13. Section 19D of said chapter 138, as so appearing, is hereby amended by  
202 striking out subsection (a) and inserting in place thereof the following subsection:—

203 (a) The commission shall issue a pub brewery license to an applicant who holds a social  
204 security number or individual taxpayer identification number and is a resident of the  
205 commonwealth and to applying partnerships and to applying corporations organized under the  
206 laws of the commonwealth or organized under the laws of any other state and admitted to do

207 business in the commonwealth and to applying limited liability companies or limited liability  
208 partnerships organized under the laws of the commonwealth unless:

209 (1) such person does not comply with application procedures required by the  
210 commission;

211 (2) the commission determines that such applicant is not of responsible character;

212 (3) a church or school located within 500 feet of the brewery premises has objected to the  
213 issuance of such license in accordance with the provisions of section 16C and the commission  
214 finds that the pub brewery premises are detrimental to the spiritual activities of such church;

215 (4) the commission determines that the applicant retains or owns an interest, directly or  
216 indirectly, in the business of a licensee under section 15 or a business which would be licensed  
217 under said section 15 if it were located within the commonwealth;

218 (5) the commission determines that the applicant retains or owns an interest, directly or  
219 indirectly, in a business license under section 18 or a business which would be licensed under  
220 said section 18 if it were located within the commonwealth;

221 (6) the commission determines that the applicant retains or owns an interest, directly or  
222 indirectly, in any activity or in any business directly or indirectly engaged in the business of  
223 manufacturing any alcoholic beverages either within or outside of the commonwealth, except  
224 any interest, directly or indirectly, in a pub brewery license under this section or any business  
225 which would be licensed as a pub brewery under this section if it were located within the  
226 commonwealth;

227 (7) the commission determines that the applicant retains or owns an interest, directly or  
228 indirectly, in the business of a holder of a certificate issued under section 18B;

229 (8) the applicant has not furnished the requisite license fee or bond; or

230 (9) the commission determines that the co-partners, corporate officials or stockholders of  
231 the applicant do not meet the requirements of clauses (2), (4), (5), (6), (7) and (8), or that the  
232 manager or agent intended to conduct the pub brewery business on the applicant's behalf does  
233 not meet such requirements, or that such co-partners, officials, stockholders, agents or managers  
234 remain undisclosed.

235 SECTION 14. Section 19E of said chapter 138, as so appearing, is hereby amended by  
236 striking out subsection (a) and inserting in place thereof the following subsection:—

237 (a) For the purpose of encouraging the development of domestic farms, the commission  
238 shall issue a farmer-distillery license to an applicant who holds a social security number or  
239 individual taxpayer identification number and is a resident of the commonwealth and to applying  
240 partnerships composed solely of such individuals, and to applying corporations organized under  
241 the laws of the commonwealth or organized under the laws of any other state of the United States  
242 and admitted to do business in the commonwealth, unless:—

243 (1) such person does not comply with reasonable application procedures required by the  
244 commission;

245 (2) the commission determines that such person is not of responsible character;

246 (3) a church or school located within 500 feet of the farmer-distillery premises has  
247 objected to the issuance of a license in accordance with section 16C;

248 (4) the commission determines that the applicant retains or owns an interest, directly or  
249 indirectly, in the business of a licensee under section 12 or 15;

250 (5) the commission determines that the applicant retains or owns an interest, directly or  
251 indirectly, in more than 1 business licensed under section 18;

252 (6) the applicant has not furnished the requisite license fee or bond; or

253 (7) the commission determines that the co-partners, corporate officials or stockholders of  
254 the applicant do not meet the requirements of paragraphs (2), (4) and (5) or that the agent or  
255 manager who intends to conduct the farmer-distillery business on the applicant's behalf does not  
256 meet the requirements or that the co-partners, officials, stockholders, agent or manager remain  
257 undisclosed.

258 SECTION 15. Section 19G of said chapter 138, as so appearing, is hereby amended by  
259 striking out subsection (a) and inserting in place thereof the following subsection:—

260 (a) The commission may issue a tenant brewer license which authorizes the licensee to  
261 manufacture or package malt beverages on the premises of a host brewer to any individual  
262 applicant who holds a social security number or individual taxpayer identification number and is  
263 a resident of the commonwealth or to a corporation, partnership or other entity which complies  
264 with the requirements of section 26 and is a holder of a certificate of compliance issued pursuant  
265 to section 18B. An applicant for a tenant brewer license shall provide the commission and the  
266 department of revenue with a true copy of the applicable alcoholic beverage license to  
267 manufacture, export and import as issued by the appropriate licensing authority.

268 To be eligible for a tenant brewer license, the applicant shall: (i) be licensed pursuant to  
269 section 19 or section 19C or a license holder outside the commonwealth that is authorized to  
270 manufacture, export and import malt beverages; (ii) comply with any federal law regulating the  
271 manufacture, export or import of malt beverages as identified by the commission in a written  
272 guidance that shall be issued to each host brewer, tenant brewer and wholesaler licensed pursuant  
273 to section 18; and (iii) shall have an approved alternating proprietorship arrangement that allows  
274 the applicant to use the facilities, equipment and employees of a host brewer.

275 A tenant brewer may import such raw materials as are required solely for the production  
276 and packaging of the malt beverages including, without limitation, bulk malt beverages produced  
277 by the tenant brewer at its brewery of origin. The bulk malt beverages imported by the tenant  
278 brewer shall be packaged and shipped back to the tenant brewer's brewery of origin or to a  
279 wholesaler licensed pursuant to section 18 or to a license holder outside the commonwealth  
280 authorized to import malt beverages designated by the tenant brewer within 10 days after receipt  
281 by the host brewer.

282 Any product produced or packaged at the host brewer's premises shall be removed from  
283 the host brewer's premises within 10 days after the brewing or packaging process is completed.  
284 The finished product shall be returned to the tenant brewer's brewery of origin or to a wholesaler  
285 licensed pursuant to section 18 or to a license holder outside the commonwealth authorized to  
286 import malt beverages designated by the tenant brewer.

287 SECTION 16. Said chapter 138 is hereby amended by striking out section 26, as so  
288 appearing, and inserting in place thereof the following section:—

289           Section 26. No license for the sale of alcoholic beverages or alcohol and no vehicle  
290 permit for the transportation thereof shall be issued to any person who does not, at the time of the  
291 person's application therefor, hold a social security number or individual taxpayer identification  
292 number, or to any agent of any such person, and no person who does not hold a social security  
293 number or individual taxpayer identification number shall be appointed as manager or other  
294 principal representative of any licensee; provided, that nothing herein shall prevent the granting  
295 of a license under section eighteen A to any corporation organized under the laws of a foreign  
296 country or the granting of a vehicle permit to such a corporation so licensed.

297           No corporation, organized under the laws of the commonwealth or of any other state or  
298 foreign country, shall be given a license to sell in any manner any alcoholic beverages unless  
299 such corporation shall have first appointed, in such manner as the licensing authorities by  
300 regulation prescribe, as manager or other principal representative, a holder of a social security  
301 number or individual taxpayer identification number, and shall have vested in the manager or  
302 other principal representative by properly authorized and executed written delegation as full  
303 authority and control of the premises, described in the license of such corporation, and of the  
304 conduct of all business therein relative to alcoholic beverages as the licensee itself could in any  
305 way have and exercise if it were a natural person resident in the commonwealth, nor unless such  
306 manager or representative is, with respect to the manager or representative's character,  
307 satisfactory to the licensing authorities.

308           No provision of this chapter shall impair any right growing out of any treaty to which the  
309 United States is a party.