# **HOUSE . . . . . . . . . . . . . . . . No. 190**

## The Commonwealth of Massachusetts

PRESENTED BY:

#### Gailanne M. Cariddi

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the passage of the accompanying bill:

An Act relative to the do not call list law to regulate certain charitable solicitations.

#### PETITION OF:

NAME:	DISTRICT/ADDRESS:
Gailanne M. Cariddi	1st Berkshire
Geoff Diehl	7th Plymouth
Denise Andrews	2nd Franklin
Angelo L. D'Emilia	8th Plymouth
Kay Khan	11th Middlesex
Denise Provost	27th Middlesex
Benjamin Swan	11th Hampden
Chris Walsh	6th Middlesex

. No. 190 HOUSE

By Ms. Cariddi of North Adams, a petition (accompanied by bill, House, No. 190) of Gailanne M. Cariddi and others relative to the do not call list law to regulate certain charitable solicitations. Consumer Protection and Professional Licensure.

### The Commonwealth of Massachusetts

In the Year Two Thousand Thirteen

An Act relative to the do not call list law to regulate certain charitable solicitations.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1	SECTION 1. Section one of chapter 159C of the general laws is hereby amended by
2	inserting the following definitions in their appropriate alphabetically-ordered locations, and by
3	striking out any existing definitions of the same terms:
4	□"Charitable contribution" shall have the same meaning as "contributions" in section 18 of
5	chapter 68 of the general laws.
6	
7	□"Charitable organization" shall have the same meaning as in section 18 of chapter 68 of the
8	general laws, provided that such organization has satisfied the registration requirements of
9	section 19 of said chapter 68.
10	"Consumer," an individual who is a resident of the commonwealth and a prospective recipient
11	of consumer goods or services or a prospective contributor to a charitable organization.
12	"Marketing or sales solicitation," the initiation of a telephone call or message to encourage the
13	purchase or rental of, or investment in, property, goods or services, or to solicit a charitable
14	contribution, that is transmitted to a consumer, but not including a telephone call or message: (i)
15	to a consumer with that consumer's prior express written or verbal invitation or permission; (ii)
16	by a tax-exempt nonprofit organization, or any charitable organization, provided that the
17	solicitation is conducted by a bona fide member or employee of or volunteer for such
18	organization and without the involvement of any professional solicitor or commercial co-
19	venturer as those terms are defined in section 18 of said chapter 68; (iii) by an individual or
20	organization for a noncommercial purpose, such as a poll or survey; or (iv) to a consumer in
21	response to a visit made by such consumer to an establishment selling, leasing or exchanging
22	consumer goods or services at a fixed location.

23	□SECTION 2.
24	□ Section 5A of chapter 159C of the general laws is hereby amended in paragraph (a) by striking
25	out clauses (ii) through (iv) and inserting in place thereof the following:
26	$\square$ (ii) the correct name of the telemarketing company that employs the individual telemarketer
27	who is making the call, provided that if the individual telemarketer is employed by a
28	subcontractor hired by the telemarketing company holding the contract with the person or
29	organization desiring the sale or contribution, then the individual telemarketer shall state as his
30	or her employer the correct name of the subcontractor; (iii) the correct name of the ultimate seller
31	whose goods or services are being offered, or charitable organization for which contributions are
32	being solicited, by means of the telemarketing call; and (iv) a complete and accurate description
33	of any goods or services being offered including, but not limited to, the retail market value of the
34	goods or services. All charitable solicitations conducted by a professional solicitor or
35	commercial co-venturer, as those terms are defined in section 18 of said chapter 68, shall also
36	satisfy the disclosure requirements of section 23 of said chapter 68, subject, however, to section
37	5(b)(v) herein.
38	□ SECTION 3.
39	□ Section 5A of chapter 159C of the general laws is hereby further amended by inserting in
40	paragraph (b), after the phrase "original investment," the following:
41	$\Box$ ; and (v) in the case of a professional solicitor or commercial co-venturer making a telephonic
42	sales call soliciting a charitable contribution, if a consumer asks in substance for information
43	about what amount or proportion of a contribution would be retained or received by the
44	professional solicitor or commercial co-venturer, or by the charitable organization for charitable
45	purposes, the telemarketer shall provide either (A) the guaranteed minimum percentage of the
46	gross receipts from fundraising that will be utilized exclusively for the charitable purposes
47	described in the solicitation, as stated in the contract or written agreement between the
48	professional solicitor or commercial co-venturer and the charitable organization, or (B) any
49	comparable disclosure that may be required by regulations promulgated under section 29 of said
50	chapter 68.
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