2016 Regular Session

ACT No. 288

HOUSE BILL NO. 271

BY REPRESENTATIVE PRICE

1	AN ACT
2	To amend and reenact R.S. 32:783(F)(8), 791(B)(3)(b)(i) and (4)(b) and (G), 792(B)(8)
3	through (12), (15), and (17)(a), 796(D)(3) and to enact R.S. 32:705(D), 792(17)(k)
4	and (18); relative to the regulation of used motor vehicles; to amend the powers and
5	duties of the Louisiana Used Motor Vehicle Commission; to amend used motor
6	vehicle dealer license application procedures; to increase bond requirements for used
7	motor vehicle dealers; to provide for unauthorized acts; to provide relative to
8	certificates of title; to regulate purchase agreements; and to provide for related
9	matters.
10	Be it enacted by the Legislature of Louisiana:
11	Section 1. R.S. 32:783(F)(8), 791(B)(3)(b)(i) and (4)(b) and (G), 792(B)(8) through
12	(12), (15), and (17)(a), 796(D)(3) are hereby amended and reenacted and R.S. 32:705(D),
13	792(17)(k) and (18) are hereby enacted to read as follows:
14	§705. Delivery of certificate to purchaser of vehicle
15	* * *
16	D.(1) For purposes of this Section, an "endorsement" shall also mean a
17	written statement signed by an authorized person acting on behalf of the Louisiana
18	Used Motor Vehicle Commission that the certificate of title was obtained by the
19	commission from a used motor vehicle dealer, or a floor plan financier or other
20	similar holder of a security interest relative to a used motor vehicle, pursuant to the
21	commission's authority in R.S. 32:783(F)(8). Such written statement required by this
22	Paragraph shall state the reason the commission was unable to obtain the
23	endorsement defined in Subsection B of this Section. In lieu of the written

HB NO. 271	ENROLLED

1	statement, the office of motor vehicles and the commission may establish a system
2	for the electronic submission of the statement directly to the office of motor vehicles.
3	(2) Nothing in this Paragraph shall exempt the rightful owner or bona fide
4	retail purchaser from paying any sales or use taxes that may be due pursuant to R.S.
5	47:303(B).
6	(3) In the event the previously issued title indicates that a lien was recorded
7	with the office of motor vehicles, the rightful owner or bona fide retail purchaser
8	shall submit proof that demand to release the lien was made on the lienholder of
9	record by certified mail at the address indicated on that vehicle record, and that thirty
10	days after receipt, the office of motor vehicles is authorized to cancel the lien unless
11	the lienholder sends an objection in writing to both the office of motor vehicles and
12	the owner or purchaser making the demand.
13	* * *
14	§783. Used Motor Vehicle Commission; appointment and qualification; terms of
15	office; powers and duties
16	* * *
17	F. The commission's powers and duties shall include but are not limited to
18	the following:
19	* * *
20	(8) Serving in the capacity of a receivership to take (a) Taking possession of
21	certificates of title and further distributing those titles to the rightful owners pursuant
22	to R.S. 32:705 from:
23	$\underline{\text{(i)}}$ a $\underline{\mathbf{A}}$ used motor vehicle dealer who has failed or refused to provide a
24	certificate of title to his customer and to further distribute those titles or to the
25	rightful owners pursuant to R.S. 32:705.
26	(ii) A floor plan financier or other similar holder of a security interest
27	relative to a used motor vehicle who has failed or refused to provide a certificate of
28	title to a bona fide retail purchaser in actual good faith in accordance with R.S.
29	32:710(D).

HB NO. 271 ENROLLED

(b)(i) The executive director of the commission is empowered to take any	
and all actions necessary to obtain and deliver a certificate of title to a retail	
purchaser in actual good faith including instituting or participating in any legal	
action to obtain a certificate of title and endorsing a certificate of title on behalf of	
any used motor vehicle dealer who either refuses or is unavailable to sign or endorse	
the certificate of title.	
(ii) If the commission institutes or participates in legal action to obtain a	

(ii) If the commission institutes or participates in legal action to obtain a certificate of title for delivery to a retail purchaser in actual good faith, the commission is entitled to an award of reasonable attorney fees and court costs to be paid by the individual or entity responsible for delivery of the certificate of title.

* * *

§791. Application for license; fee; educational seminar; bond requirements; liability insurance; salesperson's license; location of business

* * *

15 B.

16 * * *

17 (3)

18 * * *

(b)(i) On and after January 1, 2002, every Every application for the issuance of a used motor vehicle dealer's license that is submitted by an applicant who has not been licensed prior to January 1, 2003, shall be accompanied by, or supported by, such evidence as the commission shall prescribe, documenting that the dealership's general manager, office manager, title clerk, or other responsible representative of the dealership has attended a four-hour educational seminar or has registered to attend such seminar within sixty days after issuance of the license. The failure to attend the seminar shall be considered a violation of this Part. The educational seminar shall include but is not limited to the dealer requirements of this Part and the rules promulgated to implement, enforce, and administer this Part. Additionally, the seminar materials shall include a presentation of the requirements of the Louisiana Department of Public Safety and Corrections, office of motor vehicles, the Louisiana

HB NO. 271 ENROLLED	HB N
Department of Revenue, and such other information that will promote good business	1
practices. Such educational seminar requirement shall not include written or oral	2
exams.	3
* * *	4
(4)	5
* * *	6
(b) Any dealer who submits a renewal application after the expiration date	7
of an existing license shall be subject to a late penalty of one hundred dollars in	8
addition to any penalty, fine, or cost assessed for operating without a license which	9
shall be paid to the commission.	0
* * *	1
G.(1) Every applicant for licensure or renewal of a license as a used motor	2
vehicle dealer shall show proof of responsibility by depositing with the commission	13
a continuing bond in the amount of fifty thousand dollars. required herein:	4
(a) Twenty thousand dollars if the applicant sold less than one hundred and	15
twenty vehicles during the twelve month period preceding the licensure period	6

(b) Thirty-five thousand dollars if the applicant sold one hundred and twenty

or more vehicles during the twelve month period preceding the licensure period.

- (e) All bonds shall be with a commercial surety authorized to do business in the state and , which bond shall be approved by the commission, payable to the state of Louisiana through the commission, and shall be conditioned upon faithful observance of all laws regulated by the commission, including but not limited to laws relating to penalties and hearing costs and to the proper disposition of licenses, tags, or titles, and shall also indemnify any person who suffers any loss by reason of a failure to observe the provisions of the law relating to sales tax, licenses, tags, or titles and shall also indemnify any person who suffers any loss, damages, and expenses by reason of a failure to deliver title and for the proper disposition of all taxes, licenses, and registration fees.
- (2) Such The bond shall be for the license period and a new bond or a proper continuation certificate shall be delivered to the commission at the beginning of each

HB NO. 271 ENROLLED

1

license period; however, the aggregate liability of the surety in any one calendar year

2	shall in no event exceed fifty thousand dollars the sum of such bond.
3	(3) Such The bond shall be made payable to the state of Louisiana through
4	the commission for the following purposes: the use, benefit, and indemnity of any
5	persons who shall suffer any loss as a result of any violation of the conditions herein
6	above contained and for the proper disposition of all taxes and registration fees.
7	(a) The proper disposition of taxes, license fees, tags, or certificates of title.
8	(b) Indemnification to any purchaser of a used motor vehicle who suffers any
9	loss, damage, or expense due to the failure of the dealer to comply with any law
10	relating to the registration of a used motor vehicle, the payment of sales tax, and
11	obtaining a license tag or certificate of registration, including but not limited to the
12	failure of the licensee to deliver a certificate of title or remit any tax, license, or
13	registration fee.
14	(c) Restitution imposed by the commission in accordance with R.S.
15	32:785(B)(6).
16	(d) Unpaid penalties, fines, and hearing costs imposed by the commission
17	not to exceed twenty-five thousand dollars.
18	(e) Attorney fees or court costs assessed pursuant to R.S. 32:783.
19	* * *
20	§792. Denial, revocation, or suspension of license; grounds; unauthorized acts
21	* * *
22	B. The commission may revoke or suspend a license, issue a fine or penalty,
23	or enjoin a used motor vehicle dealer, dealer in used parts or used accessories of
24	motor vehicles, used motor vehicle auctioneer, or salesperson for any of the
25	following conduct:
26	* * *
27	(8) Engaging in a practice of failing Failing to deliver certificates any
28	certificate of title to a consumer within the time limitations prescribed in R.S.
29	32:705.

HB NO. 271	ENROLLED

1	(9) Engaging in a practice of faming raining to submit any monthly sales
2	reports report to Motor Vehicle Audit by the twentieth day of the following month.
3	(10) Engaging in a practice of failing Failing to remit sales tax where the tax
4	has been collected by the dealer.
5	(11) Engaging in a practice of leaving Leaving the certificate of title open
6	or unassigned to the dealer.
7	(12) Engaging in a practice of issuing Issuing temporary license plates or
8	temporary dealer's plates in violation of the law.
9	* * *
10	(15) Requiring consumers a consumer to sign and execute a voluntary
11	surrender or other similar document at the time of the sale of a used motor vehicle.
12	* * *
13	(17) Use of false, misleading, or unsubstantiated advertising in connection
14	with his business. For the purpose of this Paragraph, false, misleading, or
15	unsubstantiated advertising in connection with the sale of a used motor vehicle shall
16	include but not be limited to the following:
17	(a) Making <u>any</u> unsubstantiated <u>claims</u> <u>claim</u> regarding the dealership, such
18	as being the "largest" or "biggest" dealer, or being the "number one dealer" in an
19	area.
20	* * *
21	(k) Advertising a down payment without including all restrictions or
22	limitations in the same size lettering.
23	(18) Failing to comply with R.S. 32:705.
24	* * *
25	§796. Deposit and down payment disclosure and delivery of vehicle pending the
26	sale
27	* * *

HB NO. 271 **ENROLLED** 1 D. If the dealer allows the customer to take delivery on a vehicle which is 2 the subject of either a deposit or a down payment, a pre-delivery sale disclosure statement from the dealer and the customer shall include the following: 3 4 (3) A statement that if the customer withdraws from the agreement to 5 6 purchase, the customer shall be responsible not only for damages occurring during 7 the customer's use of the vehicle but also for usage of the vehicle at a day rate not to 8 exceed twenty-five dollars per day and thirty-five cents per mile, which may be 9 deducted from the deposit or down payment. A customer shall be considered as 10 having withdrawn from the agreement if the customer intentionally provided false 11 or fraudulent information to the dealer in connection with the transaction. 12 SPEAKER OF THE HOUSE OF REPRESENTATIVES PRESIDENT OF THE SENATE

GOVERNOR OF THE STATE OF LOUISIANA

APPROVED: _____