Regular Session, 2010 ACT No. 1036

AN ACT

HOUSE BILL NO. 1222

1

BY REPRESENTATIVE ARNOLD

2	To amend and reenact R.S. 32:1252(27), 1254(A)(19), (B), (C)(introductory paragraph) and
3	(9) and (10), (D)(introductory paragraph) and (7), (E)(7) and (9)(d), (F)(introductory
4	paragraph) and (4), (J)(introductory paragraph) and (5), (L)(introductory paragraph)
5	and (5), and (N), 1255(A), 1260(C), 1261(1)(a)(introductory paragraph) and (i), (b),
6	(d), (e), (g) through (i), (k)(i)(introductory paragraph) and (ii), (n), and (p),
7	(2)(introductory paragraph), (a) through (e), (f)(introductory paragraph), (ii), and
8	(iv), (g), and (i), (3), (4)(a), (b), and (d), (5)(a), (b), and (d), and (7), 1261.1,
9	1262(A)(1) and (B)(3), 1263, 1264, and 1268(A)(1)(introductory paragraph),
10	(a)(introductory paragraph), and (d), and (2), and (B), to enact R.S. 32:1252(51) and
11	(52) and 1260(E) and (F), and to repeal R.S. 32:1268.1, relative to the Motor Vehicle
12	Commission; to provide for definitions; to provide for changes to licensure for
13	persons licensed by the commission; to provide for changes to licensure
14	requirements; to provide for change to insurance requirements; to provide for
15	additional penalties and relief for the commission; to provide for changes to
16	unauthorized acts of licensee of the commission; to provide for changes to
17	termination requirements of a licensee of the commission; and to provide for related
18	matters.
19	Be it enacted by the Legislature of Louisiana:
20	Section 1. R.S. 32:1252(27), 1254(A)(19), (B), (C)(introductory paragraph) and (9)
21	and (10), (D) (introductory paragraph) and (7), (E) (7) and (9) (d), (F) (introductory paragraph) and (7), (E) (7) and (9) (d), (F) (introductory paragraph) and (7), (E) (7) and (9) (d), (F) (introductory paragraph) and (7), (E) (7) and (9) (d), (F) (introductory paragraph) and (7), (E) (7) and (9) (d), (F) (introductory paragraph) and (7), (E) (7) and (9) (d), (E) (7) and (9) (G) (F) (F) (F) (F) (F) (F) (F) (F) (F) (F
22	and (4), (J)(introductory paragraph) and (5), (L)(introductory paragraph) and (5), and (N),
23	1255(A), 1260(C), 1261(1)(a)(introductory paragraph) and (i), (b), (d), (e), (g) through (i),
24	(k)(i)(introductory paragraph) and (ii), (n), and (p), (2)(introductory paragraph), (a) through

CODING: Words in struck through type are deletions from existing law; words <u>underscored</u> are additions.

HB NO. 1222 ENROLLED
(e), (f)(introductory paragraph), (ii), and (iv), (g), and (i), (3), (4)(a), (b), and (d), (5)(a), (b),
and (d), and (7), 1261.1, 1262(A)(1) and (B)(3), 1263, 1264, and 1268(A)(1)(introductory
paragraph), (a)(introductory paragraph), and (d), and (2), and (B) are hereby amended and
reenacted and R.S. 32:1252(51) and (52) and 1260(E) and (F) are hereby enacted to read as
follows:
§1252. Definitions

The following words, terms, and phrases, when used in this Chapter, shall have the meanings respectively ascribed to them in this Section, except where the context clearly indicates a different meaning:

* * *

(27) "Motorcycle" means a motor vehicle having a seat or saddle for the use of the rider and designed to travel on not more than three wheels in contact with the ground but excluding a tractor and electric-powered scooters <u>not required to be registered</u>.

* * *

- (51) "Vehicle" means any motor vehicle, specialty vehicle, or recreational product subject to regulation by this Chapter.
- (52) "Dealer" means any person licensed to sell a motor vehicle, specialty vehicle, or recreational product subject to regulation by this Chapter.
- §1254. Application for license; requirements for licensure; contents; licenses; franchise filings

A. The following persons shall be licensed by the commission in order to engage in business in the state of Louisiana, regardless of whether or not said person maintains or has a place or places of business in this state, and it is a violation of this Chapter to operate without first obtaining a license:

- (19) Auto shows, trade shows, and exhibitions, including promotors promoters and nonresident exhibitors.
- B.(1)(a) All applications for license or licenses shall be accompanied by the appropriate fee or fees in accordance with the schedule set out in R.S. 32:1255. In

1	the event any application is denied and the license applied for is not issued, the entire
2	license fee shall be returned to the applicant. All such fees shall be nonrefundable.
3	Except as provided in Subparagraph (b) of this Paragraph and Paragraph (2) of this
4	Subsection, all licenses issued under the provisions of this Chapter in accordance
5	with the geographical location of the licensee will be for the year beginning and
6	ending as follows:
7	1st Commission DistrictApril 1 through March 31.
8	2nd Commission DistrictMay 1 through April 30.
9	3rd Commission DistrictJune 1 through May 31.
10	4th Commission DistrictJuly 1 through June 30.
11	5th Commission DistrictAugust 1 through July 31.
12	6th Commission DistrictSeptember 1 through August 31.
13	7th Commission DistrictOctober 1 through September 30.
14	8th Commission DistrictNovember 1 through October 31.
15	(b) Commencing January 1, 2011, licenses shall be issued for a term of two
16	years initially staggering the two-year license so Commission Districts 1, 3, 5, and
17	7 will be issued a one-year license in 2011 and a two-year license thereafter.
18	Recreational product license fees shall be prorated to cover the period from
19	December 31, 2010, until license renewal.
20	(2) The license of any recreational products dealer or shall expire December
21	31, 2010, and the license of any licensee who does not maintain a place of business
22	in this state shall expire on December thirty-first of each year.
23	C. General licensing and compliance requirements for all license applicants
24	and holders:
25	* * *
26	(9) All licensees are required to furnish and keep in force required liability
27	insurance coverage or liability protection provided by a liability trust fund as
28	authorized by R.S. 22:46(9)(d) on vehicles in accordance with the financial
29	responsibility laws of the state of Louisiana. All applications for license pursuant
30	to this Chapter shall include evidence the applicant has insurance covering its place

of business and its operation that complies with the financial responsibility laws of this state and as determined by the applicant and its insurance agent, that is necessary to provide coverage to the place and nature of the business sought to be licensed to protect the applicant and the consumers of this state. Failure to maintain such insurance or liability protection shall result in the immediate suspension of license, which suspension shall be effective as of the date of said the failure to maintain said liability insurance coverage or liability protection until proof of the required liability insurance or liability protection is furnished to the commission. If no proof is furnished to the commission within thirty days, the license of said such licensee shall be revoked. Recreational product dealers selling all-terrain vehicles shall not be required to furnish and keep in force the minimum garage liability insurance coverage on all-terrain vehicles offered for sale unless the vehicles are utilized on the streets and roadways for demonstration or any other purpose:

(10) All foreign <u>corporations persons</u> seeking or maintaining a license under this Chapter must be registered to do business in this state with the secretary of state. Evidence showing such registration shall be furnished by such applicant or licensee.

* * *

D. Additional licensing and compliance requirements for manufacturers, distributors, wholesalers, converters or secondary manufacturers, distributors or wholesalers, factory branches and distributor branches:

* * *

- (7) Upon execution of a franchise, or addendum thereto, with a motor vehicle dealer, recreational products dealer, or specialty vehicle dealer, the manufacturer, distributor, wholesaler, or a convertor or secondary manufacturer shall immediately file with the commission a copy of the franchise or addendum.
- E. Additional licensing and compliance requirements for motor vehicle and recreational products dealers.

(/) All motor vehicle or recreational products dealers shall furnish evidence
that they currently have garage liability insurance or liability protection provided by
a liability trust fund as authorized by R.S. 22:46(9)(d) covering their place of
business. The required insurance policy or liability protection shall have limits of
not less than one hundred thousand dollars for bodily injury to one person, three
hundred thousand dollars per accident, and fifty thousand dollars for property
damage dealer applications for license pursuant to this Chapter shall include
evidence the applicant has insurance covering its place of business and its operation
that complies with the financial responsibility laws of this state and as determined
by the applicant and its insurance agent, that is necessary to provide coverage to the
place and nature of the business sought to be licensed to protect the applicant and the
consumers of this state. Said Such insurance or liability protection shall be
maintained throughout the period of licensure. Failure to maintain such insurance
or liability protection shall result in the immediate suspension of license, which
suspension shall be effective as of the date of said the failure to maintain said such
liability insurance coverage or liability protection until proof of the required garage
liability insurance or liability protection is furnished to the commission. Should no
proof of insurance or liability protection provided by a liability trust fund as
authorized by R.S. 22:46(9)(d) be furnished to the commission within thirty days, the
license of said such licensee shall be revoked. Recreational products dealers selling
all-terrain vehicles shall not be required to furnish and keep in force the minimum
garage liability insurance coverage on all-terrain vehicles offered for sale unless the
vehicles are utilized on the streets and roadways for demonstration or any other
purpose.
* * *

(9)

(d) Notwithstanding any other provisions of law to the contrary, any motor vehicle or recreational products dealer holding a license hereunder shall not be required to obtain a license as a motor vehicle lessor, used motor vehicle dealer, or

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

specialty vehicle dealer or converter, when modifying or selling those vehicles or products he is duly franchised and licensed to sell, provided such operations are conducted from the location from which said such motor vehicle or recreational products dealer is licensed to do business.

* * *

F. Additional licensing and compliance requirements for used motor vehicle facilities operated by new motor vehicle dealers, motor vehicle lessors and specialty vehicle dealers:

* * *

(4) All used motor vehicle facilities licensed by the commission shall furnish, evidence that they currently have garage liability insurance or liability protection provided by a liability trust fund as authorized by R.S. 22:46(9)(d) covering their places of business. The required insurance policy or liability protection shall have limits of not less than one hundred thousand dollars for bodily injury to one person, three hundred thousand dollars per accident, and fifty thousand dollars for property damage. in their application for license pursuant to this Chapter, evidence the applicant has insurance covering its place of business and its operation that complies with the financial responsibility laws of this state and as determined by the applicant and its insurance agent, that is necessary to provide coverage to the place and nature of the business sought to be licensed to protect the applicant and the consumers of this state. Said Such insurance or liability protection shall be maintained throughout the period of licensure. Failure to maintain such insurance or liability protection shall result in the immediate suspension of license, which suspension shall be effective as of the date of said the failure to maintain said liability such insurance coverage or liability protection until proof of the required garage liability insurance or liability protection is furnished to the commission. Should no proof of insurance or liability protection provided by a liability trust fund as authorized by R.S. 22:46(9)(d) be furnished to the commission within thirty days, the license of said such licensee shall be revoked. Recreational product dealers selling all-terrain vehicles shall not be required to furnish and keep in force the

1	minimum garage liability insurance coverage on all-terrain vehicles offered for sale
2	unless the vehicles are utilized on the streets and roadways for demonstration or any
3	other purpose.
4	* * *
5	J. Additional licensing and compliance requirements for motor vehicle
6	lessors- <u>:</u>
7	* * *
8	(5) All motor vehicle lessors, shall furnish evidence that they currently have
9	garage liability or other general liability insurance covering their place of business.
10	The policy must have limits of not less than one hundred thousand dollars for bodily
11	injury to one person, three hundred thousand dollars per accident and fifty thousand
12	dollars for property damage. in their application for license pursuant to this Chapter,
13	shall include evidence the applicant has insurance covering its place of business and
14	its operation that complies with the financial responsibility laws of this state and as
15	determined by the applicant and its insurance agent, that is necessary to provide
16	coverage to the place and nature of the business sought to be licensed to protect the
17	applicant and the consumers of this state. Said Such insurance must be maintained
18	throughout the period of licensure. Failure to maintain such insurance shall result
19	in the immediate suspension of license, which suspension shall be effective as of the
20	date of said the failure to maintain said liability such insurance coverage until proof
21	of the required garage liability insurance is furnished to the commission. Should no
22	proof of insurance be furnished to the commission within thirty days, the license of
23	said such licensee shall be revoked.
24	* * *
25	L. Additional licensing and compliance requirements for specialty vehicle
26	dealers::
27	* * *
28	(5) All specialty vehicle dealers, shall furnish evidence that they currently
29	have garage liability insurance covering their place of business. The policy must

have limits of not less than one hundred thousand dollars for bodily injury to one

30

person, three hundred thousand dollars per accident and fifty thousand dollars for property damage. in their application for license pursuant to this Chapter, shall include evidence the applicant has insurance covering its place of business and its operation that complies with the financial responsibility laws of this state and as determined by the applicant and its insurance agent, that is necessary to provide coverage to the place and nature of the business sought to be licensed to protect the applicant and the consumers of this state. Said Such insurance must be maintained throughout the period of licensure. Failure to maintain such insurance shall result in the immediate suspension of license, which suspension shall be effective as of the date of said the failure to maintain said liability such insurance coverage until proof of the required garage liability insurance is furnished to the commission. If no proof of insurance is furnished to the commission within thirty days, the license of said such licensee shall be revoked.

* * *

N. Any person who sells or offers to sell new motor vehicles, recreational products, or specialty vehicles, or leases, rents, or offers to lease or rent new motor vehicles, recreational products, or specialty vehicles, or conducts and designs advertising or participates in special sales events on behalf of licensees, and which is not a licensee of the commission shall, nonetheless, be subject to the provisions of Chapter 6 of Title 32 and the rules and regulations of the commission which pertain to the regulation of advertising.

§1255. Fees; penalties

A. To defray the cost of issuing licenses and administering this Chapter, the commission shall fix reasonable fees to be assessed under this Chapter follows:

(1) The license for each manufacturer, distributor, converter, motor vehicle lessor franchisor, or wholesaler, and factory branch or distributor branch, shall not exceed one thousand dollars <u>for each year covered by the license</u>.

1	(2) The license for each motor vehicle dealer, specialty vehicle dealer,
2	recreational products dealer, motor vehicle lessor, used motor vehicle dealer, factory
3	representative, broker, distributor representative, or lease facilitator shall not exceed
4	three hundred dollars for each year covered by the license.
5	(3) The license fee for each motor vehicle salesman and motor vehicle lessor
6	agent shall not exceed thirty dollars for each year covered by the license.
7	(4) The fee for motor vehicle sales and shows at off-site locations auto shows,
8	trade shows, and expositions shall not exceed five hundred dollars.
9	(5) The fee for satellite warranty and repair centers shall not exceed three
10	hundred dollars for each year covered by the license.
11	* * *
12	§1260. Penalties; other relief
13	* * *
14	C. The commission may render judgment for costs, or any part thereof,
15	against any party to proceedings held or court reporter fees, commission, attorney
16	fees, the mileage and per diem of the commissioners, and other applicable and
17	reasonable costs.
18	* * *
19	E. In addition to the penalties provided pursuant to this Chapter, the
20	commission is expressly empowered and authorized, after following the procedures
21	of this Chapter, to order the repurchase of all vehicles, signs, special tools, and
22	automotive equipment and pay the costs to the licensee for the cost of transporting,
23	handling, packing, and loading of vehicles, parts, signs, tools, and equipment subject
24	to the repurchase requirements of R.S. 32:1268.
25	F. Upon the failure of any person to comply with any order of the
26	commission issued as a result of a violation of this Chapter, or a rule or regulation
27	adopted by the commission, the commission is authorized to file civil proceedings
28	to enforce its order in the Twenty-Fourth Judicial District Court for the parish of
29	Jefferson by rule to show cause conducted pursuant to the relevant provisions of the
30	Louisiana Code of Civil Procedure. The commission shall be entitled to recover

from such party all costs of the proceeding, including but not limited to court costs, discovery costs, and reasonable attorney fees incurred by the commission in enforcing its order.

§1261. Unauthorized acts

It shall be a violation of this Chapter:

- (1) For a manufacturer, a distributor, a wholesaler, distributor branch, factory branch, converter or officer, agent, or other representative thereof:
- (a) To induce or coerce, or attempt to induce or coerce, any licensee or specialty vehicle dealer:
- (i) To order or accept delivery of any <u>recreational product</u>, motor vehicle or vehicles, appliances, equipment, parts or accessories therefor, or any other commodity or commodities which shall not have been voluntarily ordered.

* * *

(b) To refuse to deliver to any duly licensed motor vehicle dealer licensee having a franchise or contractual arrangement for the retail sale of new motor vehicles sold or distributed by such manufacturer, distributor, wholesaler, distributor branch or factory branch, any motor vehicle, publicly advertised for immediate delivery, within sixty days after such dealer's order shall have been received.

* * *

(d) To unfairly, without just cause and due regard to the equities of said such dealer, cancel the franchise of any motor vehicle dealer licensee. Failure to meet performance standards based on a survey of sales penetration in a regional, national, territorial, or other geographic area shall not be the sole cause for cancellation of a franchise. The nonrenewal of a franchise or selling agreement with said such dealer or his successor without just provocation or cause, or the refusal to approve a qualified transferee or qualified successor to the dealer-operator as provided for in the franchise or selling agreement, or solely for failure to meet performance standards based on a survey of sales penetration in a regional, national, territorial, or other geographic area, shall be deemed an evasion of this Paragraph and shall constitute an unfair cancellation, regardless of the terms or provisions of such

franchise or selling agreement. However, at least ninety days ninety-days notice must shall be given to the dealer of any cancellation or nonrenewal of a franchise except for a cancellation arising out of the financial default of the motor vehicle dealer or fraudulent activity of the dealer principal which results in the conviction of a crime punishable by imprisonment. The provisions of this Subsection relating to performance standards shall not apply to recreational products dealers.

(e) To refuse to extend to a motor vehicle dealer <u>licensee</u> the privilege of determining the mode or manner of available transportation facility that <u>said such</u> dealer desires to be used or employed in making deliveries of <u>new motor</u> vehicles to him or it.

* * *

- (g) To delay, refuse, or fail to deliver motor vehicles in reasonable quantities relative to the new motor vehicle dealer's licensee's facilities and sales potential in the relevant market area. This Subparagraph shall not be valid, however, if such failure is caused by acts or causes beyond the control of the manufacturer, distributor, or other such party.
- (h) To ship or sell motor vehicles to a motor vehicle dealer or recreational products to a licensee prior to the motor vehicle dealer licensee having been granted a license by the commission to sell such motor vehicles.
- (i) To unreasonably withhold consent to the sale, transfer, or exchange of the franchise to a qualified transferee capable of being licensed as a new motor vehicle dealer in this state, provided the transferee meets the criteria generally applied by the manufacturer in approving new motor vehicle dealers and agrees to be bound by all the terms and conditions of the standard franchises.

* * *

(k)(i) To sell or offer to sell a new or unused motor vehicle <u>or recreational</u> <u>product</u> directly to a consumer except as provided in this Chapter, or to compete with a <u>new motor vehicle dealer licensee</u> in the <u>same line same-line</u> makes, models, or classifications operating under an agreement or franchise from the aforementioned

1	manufacturer. A manufacturer shall not, however, be deemed to be competing when
2	any one of the following conditions are met:
3	* * *
4	(ii) After any of the conditions have been met under Subitems (aa) and (bb)
5	above, of Item (i) of this Subparagraph, the commission shall allow the manufacturer
6	of new motor vehicles to compete with new motor vehicle dealers licensees of the
7	same-line makes, models, or classifications under an agreement or franchise from
8	said manufacturer for longer than two years when, in the discretion of the
9	commission, the best interest of the manufacturer, consuming public, and new motor
10	vehicle dealer <u>licensees</u> are best served.
11	* * *
12	(n) To fail to designate and provide to the commission in writing the
13	community or territory assigned to a motor vehicle dealer licensee.
14	* * *
15	(p) To unreasonably discriminate among competing, similarly-situated
16	similarly situated, same line same-line make motor vehicle dealers in the sales of
17	vehicles, in the availability of such vehicles, in the terms of incentive programs or
18	sales promotion plans, or in other similar programs.
19	* * *
20	(2) For a motor vehicle dealer, specialty vehicle dealer, recreational product
21	dealer, used motor vehicle dealer, or a motor vehicle salesman:
22	(a) To require a purchaser of a new motor vehicle, as a condition of sale and
23	delivery thereof, to also purchase special features, appliances, accessories, or
24	equipment not desired or requested by the purchaser; however, this prohibition shall
25	not apply as to special features, appliances, accessories, or equipment which are
26	permanently affixed to the vehicle.
27	(b) To represent and sell as a new motor vehicle any motor vehicle, the legal
28	title of which has been transferred by a manufacturer, distributor, or dealer to an
29	ultimate purchaser.

ultimate purchaser.

HB NO. 1222	ENROLLED
11D NO. 1222	EMOLLED

(c) To resort to or use any false or misleading advertisement in connection

1

2	with his business as such motor vehicle dealer or motor vehicle salesman.
3	(d) To sell or offer to sell makes, models, or classifications of new motor
4	vehicles for which no franchise and license to sell is held.
5	(e) Except as otherwise approved by the commission, to sell or offer to sell
6	a motor vehicle from an unlicensed location.
7	(f) To deliver to a prospective purchaser a new or a used motor vehicle on
8	a sale conditioned on financing, i.e., a spot delivery, except on the following terms
9	and conditions which shall be in writing and shall be a part of the conditional sales
10	contract or other written notification signed by the purchaser:
11	* * *
12	(ii) That the motor vehicle being offered for trade-in by the purchaser shall
13	not be sold by the motor vehicle dealer until the conditional sale is complete.
14	* * *
15	(iv) That if the conditional sale is not completed, the motor vehicle dealer
16	shall immediately refund to the purchaser upon return of the vehicle all sums placed
17	with the dealership as a deposit or any other purpose associated with the attempted
18	sale of the vehicle.
19	* * *
20	(g) To pay a fee to any person in return for the solicitation, procurement, or
21	production by that person of prospective purchasers for new and used motor
22	vehicles, except to a salesman licensed under the provisions of this Chapter.
23	* * *
24	(i) When selling a motor vehicle to a consumer, to assess any consumer
25	services fees, which shall include fees for treating the interior upholstery of the
26	vehicle, oil changes, roadside assistance, dealer inspections, or any other service
27	offered by the dealer, without allowing the buyer to refuse such services and be
28	exempt from payment for such services. The provisions of this Subparagraph shall

HB NO.	. 1222	ENROL	LED

not apply to <u>dealer added</u> <u>dealer-added</u> options or accessories which are permanently affixed to the vehicle.

* * *

- (3) For a motor vehicle <u>or recreational product</u> lessor or motor vehicle lessor agent:
- (a) To represent and sell as a new motor vehicle any motor vehicle which has been used or intended to be used and operated for leasing and rental purposes.
- (b) To resort to or use any false or misleading advertising in connection with the business of leasing or renting motor vehicles.
- (c) To lease, rent, sell, or offer to sell a motor vehicle from a location not licensed for such activity.
- (d) To rent or lease any motor vehicle which has been located within the this state of Louisiana for a period of thirty days or more, unless such motor vehicle has been issued a Louisiana license plate by, and all license fees and taxes have been paid to, the this state of Louisiana.
- (e) To pay a fee to any person in return for the solicitation, procurement, or production by that person of prospective lessees of motor vehicles, unless the person receiving the fee is a lease facilitator who holds a valid license as provided by this Chapter and a valid appointment from the motor vehicle lessor as provided by R.S. 32:1266(B)(1). The fees prohibited by this Subparagraph shall not include amounts paid to a motor vehicle dealer as part of the consideration for the sale or assignment of a lease or leased vehicle or other amounts paid to the motor vehicle dealer who transfers the title on the vehicle or assigns the lease contract to the motor vehicle lessor.
- (f) To fail to fully and completely explain each charge listed on a retail buyer's or lessee's order or vehicle invoice or leasing agreement prior to the lease of a vehicle.
- (g) When leasing a motor vehicle to a consumer, to assess any consumer services fees, which shall include fees for treating the interior upholstery of the vehicle, oil changes, roadside assistance, dealer inspections, or any other service

HB N	O. 1222 ENROLLED
	offered by the motor vehicle lessor, without allowing the consumer to refuse such
	services and be exempt from payment for such services. The provisions of this
	Subparagraph shall not apply to motor vehicle lessor added lessor-added options or
	accessories which are permanently affixed to the vehicle.
	(4) For a lease facilitator:
	(a) To hold himself out to any person as a "leasing company", "leasing
	agent", "lease facilitator", or similar title, directly or indirectly engaged in the
	business of a lease facilitator, or otherwise engaged in the solicitation or procurement
	of prospective lessees for motor vehicles not titled in the name of and registered to
	the lease facilitator, without holding a valid lease facilitator license and being in
	compliance with the terms of this Chapter.
	(b) To sell or offer to sell a new motor vehicle.
	* * *
	(d) To sign a motor vehicle manufacturer's statement of origin to a vehicle,
	accept an assignment of a manufacturer's statement of origin to a vehicle, or
	otherwise assume any element of title to a new motor vehicle.
	* * *
	(5) For a broker:
	(a) To hold himself out to any person as a "broker", "purchasing company",
	"sales agent", or similar title, engaged in the business of broker, or otherwise
	engaged in the solicitation or procurement of prospective purchasers for motor
	vehicles not titled in the name of and registered to the broker, unless the broker holds
	a valid broker license and is in compliance with the terms of this Chapter.
	4) 77 11 60 11 11 1

(b) To sell, or offer to sell, or display a new motor vehicle.

* * *

(d) To sign a motor vehicle manufacturer's statement of origin to a vehicle, accept an assignment of a manufacturer's statement of origin to a vehicle, or otherwise assume any element of title to a new motor vehicle.

(7) For any employee of a motor vehicle dealer, specialty vehicle dealer, or
used motor vehicle dealer licensed by the commission, licensee while acting in the
scope of his employment, to accept any payment, commission, fee, or compensation
of any kind from any person other than the employing dealer licensee, unless said
such payment is fully disclosed to and approved by the employing dealer licensee.
§1261.1. Indemnification of franchised dealers
Notwithstanding the terms of any franchise agreement, each manufacturer or

Notwithstanding the terms of any franchise agreement, each manufacturer or converter shall indemnify and hold harmless its franchised dealers against any judgment for damages, including but not limited to court costs and reasonable attorney fees of the dealer, arising out of complaints, claims, or lawsuits including but not limited to strict liability, negligence, misrepresentation, express or implied warranty, or rescission of sale to the extent that the judgment arises out of alleged defective or negligent manufacture, assembly, or design of motor vehicles, speciality vehicle, recreational product, parts, or accessories, or other functions by the manufacturer of converter, which are beyond the control of the dealer.

* * *

§1262. Warranty; compensation; audits of dealer records

A.(1) It shall be a violation of this Chapter for a manufacturer of motor vehicles, a distributor, a wholesaler, distributor branch or factory branch, or officer, agent or other representative thereof to fail to adequately and fairly compensate its dealers for labor, parts, and other expenses incurred by such dealer to perform under and comply with a manufacturer's or a distributor's warranty agreement.

* * *

24 B.

25 * * *

(3) A manufacturer or distributor shall not deny a claim solely based on a motor vehicle dealer's incidental failure to comply with a specific claim processing requirement, or a clerical error, or other administrative technicality.

§1263. Motor vehicle repairs

Suppliers of mechanical repairs and services for motor vehicles any vehicle subject to regulation pursuant to this Chapter shall provide each consumer with an itemized bill indicating repairs and services performed, parts replaced, or materials used, the total labor charge, and the identity of the mechanic, repairman, or supplier who performed the work. However, nothing in this Section shall prohibit a supplier of mechanical repairs and services from charging a service fee for the use of shop supplies such as rags, fender covers, small amounts of fluid, or other items which are not itemized, provided that said such fee does not exceed five percent of the total invoice for mechanical repairs or thirty-five dollars, whichever is less.

§1264. Damage disclosure

A. Whenever a new motor vehicle subject to regulation pursuant to this Chapter is sold to any person, the seller shall notify the purchaser of any body damage or mechanical damage which the vehicle has sustained that exceeds six percent of the manufacturer's suggested retail price or, in the case of recreational vehicles, six percent of the manufacturer's wholesale price. Such notice shall be in writing and a copy thereof shall be delivered to the purchaser prior to or simultaneous with transfer of the vehicle title.

B. Replacement of a new recreational vehicle's instrument panels, appliances, furniture, cabinetry, televisions, audio equipment, or similar residential components shall not be deemed "damage" pursuant to this Section if such items are replaced with original manufacturers' parts and materials.

B. C. This Section shall apply to all instances of vehicular body or mechanical damage to new motor vehicles and to all actions involving such damage, notwithstanding the application of other codal, statutory, or regulatory provisions, including but not limited to Civil Code Articles 2520 et seq.

* * *

§1268. Requirements upon termination; penalty; indemnity

A.(1) In the event the licensee ceases to engage in the business of being a motor vehicle, recreational products, or specialty vehicle dealer, or ceases to sell a

particular make of motor vehicle, recreational product, or specialty vehicle and after notice to the manufacturer, converter, distributor, or representative by registered or certified mail or commercial delivery service with verification of receipt, within thirty days of the receipt of the notice by the manufacturer, converter, distributor, or representative, the manufacturer, converter, distributor, or representative shall repurchase:

(a) All new motor <u>vehicle</u>, <u>recreational product</u>, and specialty vehicles of the current and last prior model year delivered to the licensee and parts on hand that have not been damaged or substantially altered to the prejudice of the manufacturer while in the possession of the licensee. <u>As to recreational products dealers</u>, the <u>repurchase of parts shall be limited to those listed in the manufacturer's price book</u>. The motor <u>vehicle</u>, <u>recreational product</u>, and specialty vehicles and parts shall be repurchased at the cost to the licensee which shall include without limitation freight and advertising costs, less all allowances paid to the dealer, except that new automobiles shall be purchased on the schedule as follows:

- (d) The manufacturer, converter, distributor, or representative shall pay to the dealer the costs of transporting, handling, packing, and loading of <u>recreational</u> <u>product</u>, motor <u>and speciality</u> vehicles, or parts, signs, tools, and equipment subject to repurchase.
- (2) The manufacturer or converter shall make the required repurchase after the dealer terminates his franchise and within thirty days <u>for motor and speciality</u> <u>vehicle dealers and sixty days for recreational products dealers</u> of the submission to it, by <u>registered or certified mail</u>, return receipt requested, or commercial delivery service with verification of receipt, of a final inventory of motor vehicles and parts on hand.
- B. Failure to make <u>said such</u> repurchase without just cause shall subject the manufacturer or converter to a penalty of one and one-half percent per month, or fraction thereof, of the inventory value or returnable <u>recreational product</u>, <u>speciality</u>

1	and motor vehicles, and parts, signs, special tools, and automotive service
1	and motor vemeres, and parts, signs, special tools, and datomotive service
2	equipment, payable to the dealer, as long as said the repurchase is not made.
3	* * *
4	Section 2. R.S. 32:1268.1 is hereby repealed in its entirety.
	SPEAKER OF THE HOUSE OF REPRESENTATIVES
	PRESIDENT OF THE SENATE
	GOVERNOR OF THE STATE OF LOUISIANA

ENROLLED

HB NO. 1222

APPROVED: