

1 AN ACT relating to direct sellers.

2 ***Be it enacted by the General Assembly of the Commonwealth of Kentucky:***

3 ➔Section 1. KRS 337.010 is amended to read as follows:

4 (1) As used in this chapter, unless the context requires otherwise:

5 (a) "Commissioner" means the commissioner of the Department of Workplace  
6 Standards under the direction and supervision of the secretary of the Labor  
7 Cabinet;

8 (b) "Department" means the Department of Workplace Standards in the Labor  
9 Cabinet;

10 (c) 1. "Wages" includes any compensation due to an employee by reason of his  
11 or her employment, including salaries, commissions, vested vacation  
12 pay, overtime pay, severance or dismissal pay, earned bonuses, and any  
13 other similar advantages agreed upon by the employer and the employee  
14 or provided to employees as an established policy. The wages shall be  
15 payable in legal tender of the United States, checks on banks, direct  
16 deposits, or payroll card accounts convertible into cash on demand at  
17 full face value, subject to the allowances made in this chapter. However,  
18 an employee may not be charged an activation fee and the payroll card  
19 account shall provide the employee with the ability, without charge, to  
20 make at least one (1) withdrawal per pay period for any amount up to  
21 and including the full account balance.

22 2. For the purposes of calculating hourly wage rates for scheduled overtime  
23 for professional firefighters, as defined in KRS 95A.210(8), "wages"  
24 shall not include the distribution to qualified professional firefighters by  
25 local governments of supplements received from the Firefighters  
26 Foundation Program Fund. For the purposes of calculating hourly wage  
27 rates for unscheduled overtime for professional firefighters, as defined in

1 KRS 95A.210(9), "wages" shall include the distribution to qualified  
2 professional firefighters by local governments of supplements received  
3 from the Firefighters Foundation Program Fund;

4 (d) "Employer" is any person, either individual, corporation, partnership, agency,  
5 or firm who employs an employee and includes any person, either individual,  
6 corporation, partnership, agency, or firm acting directly or indirectly in the  
7 interest of an employer in relation to an employee; and

8 (e) "Employee" is any person employed by or suffered or permitted to work for an  
9 employer, except that:

10 1. Notwithstanding any voluntary agreement entered into between the  
11 United States Department of Labor and a franchisee, neither a franchisee  
12 nor a franchisee's employee shall be deemed to be an employee of the  
13 franchisor for any purpose under this chapter; and

14 2. Notwithstanding any voluntary agreement entered into between the  
15 United States Department of Labor and a franchisor, neither a franchisor  
16 nor a franchisor's employee shall be deemed to be an employee of the  
17 franchisee for any purpose under this chapter.

18 For purposes of this paragraph, "franchisee" and "franchisor" have the same  
19 meanings as in 16 C.F.R. sec. 436.1.

20 (2) As used in KRS 337.275 to 337.325, 337.345, and 337.385 to 337.405, unless the  
21 context requires otherwise:

22 (a) "Employee" is any person employed by or suffered or permitted to work for an  
23 employer, but shall not include:

24 1. Any individual employed in agriculture;

25 2. Any individual employed in a bona fide executive, administrative,  
26 supervisory, or professional capacity, or in the capacity of outside  
27 salesman, or as an outside collector as the terms are defined by

- 1 administrative regulations of the commissioner;
- 2 3. Any individual employed by the United States;
- 3 4. Any individual employed in domestic service in or about a private home.
- 4 The provisions of this section shall include individuals employed in
- 5 domestic service in or about the home of an employer where there is
- 6 more than one (1) domestic servant regularly employed;
- 7 5. Any individual classified and given a certificate by the commissioner
- 8 showing a status of learner, apprentice, worker with a disability,
- 9 sheltered workshop employee, and student under administrative
- 10 procedures and administrative regulations prescribed and promulgated
- 11 by the commissioner. This certificate shall authorize employment at the
- 12 wages, less than the established fixed minimum fair wage rates, and for
- 13 the period of time fixed by the commissioner and stated in the certificate
- 14 issued to the person;
- 15 6. Employees of retail stores, service industries, hotels, motels, and
- 16 restaurant operations whose average annual gross volume of sales made
- 17 for business done is less than ninety-five thousand dollars (\$95,000) for
- 18 the five (5) preceding years exclusive of excise taxes at the retail level or
- 19 if the employee is the parent, spouse, child, or other member of his or
- 20 her employer's immediate family;
- 21 7. Any individual employed as a baby-sitter in an employer's home, or an
- 22 individual employed as a companion by a sick, convalescing, or elderly
- 23 person or by the person's immediate family, to care for that sick,
- 24 convalescing, or elderly person and whose principal duties do not
- 25 include housekeeping;
- 26 8. Any individual engaged in the delivery of newspapers to the consumer;
- 27 9. Any individual subject to the provisions of KRS Chapters 7, 16, 27A,

1           30A, and 18A provided that the secretary of the Personnel Cabinet shall  
2           have the authority to prescribe by administrative regulation those  
3           emergency employees, or others, who shall receive overtime pay rates  
4           necessary for the efficient operation of government and the protection of  
5           affected employees;

6           10. Any employee employed by an establishment which is an organized  
7           nonprofit camp, religious, or nonprofit educational conference center, if  
8           it does not operate for more than two hundred ten (210) days in any  
9           calendar year;

10          11. Any employee whose function is to provide twenty-four (24) hour  
11          residential care on the employer's premises in a parental role to children  
12          who are primarily dependent, neglected, and abused and who are in the  
13          care of private, nonprofit childcaring facilities licensed by the Cabinet  
14          for Health and Family Services under KRS 199.640 to 199.670;~~or~~

15          12. Any individual whose function is to provide twenty-four (24) hour  
16          residential care in his or her own home as a family caregiver and who is  
17          approved to provide family caregiver services to an adult with a  
18          disability through a contractual relationship with a community board for  
19          mental health or individuals with an intellectual disability established  
20          under KRS 210.370 to 210.460, or is certified or licensed by the Cabinet  
21          for Health and Family Services to provide adult foster care; or

22          **13. A direct seller as defined in Section 3508(b)(2) of the Internal**  
23          **Revenue Code of 1986.**

24          (b) "Agriculture" means farming in all its branches, including cultivation and  
25          tillage of the soil; dairying; production, cultivation, growing, and harvesting of  
26          any agricultural or horticultural commodity; raising of livestock, bees,  
27          furbearing animals, or poultry; and any practice, including any forestry or

1           lumbering operations, performed on a farm in conjunction with farming  
2           operations, including preparation and delivery of produce to storage, to  
3           market, or to carriers for transportation to market;

4           (c) "Gratuity" means voluntary monetary contribution received by an employee  
5           from a guest, patron, or customer for services rendered;

6           (d) "Tipped employee" means any employee engaged in an occupation in which  
7           he or she customarily and regularly receives more than thirty dollars (\$30) per  
8           month in tips; and

9           (e) "U.S.C." means the United States Code.

10          ➔Section 2. KRS 342.650 is amended to read as follows:

11          The following employees are exempt from the coverage of this chapter:

12          (1) Any person employed as a domestic servant in a private home by an employer who  
13          has less than two (2) employees each regularly employed forty (40) or more hours a  
14          week in domestic servant employment;

15          (2) Any person employed, for not exceeding twenty (20) consecutive work days, to do  
16          maintenance, repair, remodeling, or similar work in or about the private home of the  
17          employer, or if the employer has no other employees subject to this chapter, in or  
18          about the premises where that employer carries on his or her trade, business, or  
19          profession;

20          (3) Any person performing services in return for aid or sustenance only, received from  
21          any religious or charitable organization;

22          (4) Any person for whom a rule of liability for injury or death is provided by the laws  
23          of the United States, except those persons covered under Title IV, Public Law 91-  
24          173, 91st Congress, commonly referred to as the Black Lung Benefits of the Federal  
25          Coal Mine Health and Safety Act of 1969, or as amended;

26          (5) Any person employed in agriculture;

27          (6) Any person who would otherwise be covered but who elects not to be covered in

1 accordance with the administrative regulations promulgated by the commissioner;

2 (7) Any person participating as a driver or passenger in a voluntary vanpool or carpool  
3 program while that person is on the way to or from his or her place of employment.

4 For the purposes of this subsection, carpool or vanpool means any method by which  
5 two (2) or more employees are transported from their residences to their places of  
6 employment;

7 (8) Members of a religious sect or division that is an adherent of established tenets or  
8 teachings by reason of which members are conscientiously opposed to acceptance of  
9 the benefits of any public or private insurance which makes payments in the event  
10 of death, disability, old age, or retirement, or makes payments toward the cost of, or  
11 provides services for, medical bills, including the benefits of any insurance system  
12 established by the Federal Social Security Act, 42 U.S.C. secs. 301 et seq., and it is  
13 the practice, and has been for ten (10) or more years, for members of the sect or  
14 division to make reasonable provision for their dependent members;

15 (9) Any licensed or unlicensed, commissioned, ordained or unordained, or lay minister  
16 of religion who has no set oral or written agreement with a church or religious  
17 organization to receive a fixed regular payment for services provided to the church  
18 or who works no more than ten (10) hours per week;~~and~~

19 (10) Any caretaker of a cemetery or property owned or operated by a church or religious  
20 organization who provides general cleanup services, including but not limited to  
21 mowing, raking, dusting, sweeping, and mopping which could be performed for  
22 other individuals or organizations, who works no more than ten (10) hours per  
23 week; **and**

24 **(11) A direct seller as defined in Section 3508(b)(2) of the Internal Revenue Code of**  
25 **1986.**

26 ➔Section 3. KRS 341.055 is amended to read as follows:

27 Unless the employing unit thereof has elected that the services become covered

1 employment under the provisions of subsection (3) or (4) of KRS 341.250, "covered  
2 employment" shall not include:

- 3 (1) Service performed in agricultural labor, as defined in Section 3306(k) of the Internal  
4 Revenue Code, but only if the service is not defined as "covered employment" in  
5 paragraphs (f) and (h) of subsection (1) of KRS 341.050; or agricultural service  
6 performed prior to January 1, 1980, by an individual who is an alien admitted to the  
7 United States to perform service in agricultural labor pursuant to Sections 214(c)  
8 and 101(a)(15)(H) of the Immigration and Nationality Act;
- 9 (2) Domestic service in a private home, a local college club, or local chapter of a  
10 college fraternity or sorority, but only if the service is not defined as "covered  
11 employment" in paragraphs (g) and (h) of subsection (1) of KRS 341.050;
- 12 (3) Service in the employ of an organization described in paragraph (e) of subsection  
13 (1) of KRS 341.050, but only if the service is not defined as "covered employment"  
14 in paragraphs (e) and (h) of subsection (1) of KRS 341.050;
- 15 (4) Certain service performed in the employ of this state or any of its political  
16 subdivisions, municipalities, or instrumentalities thereof, but only if the service is  
17 performed by an individual in the exercise of his or her duties:
  - 18 (a) As a public elected official;
  - 19 (b) As a member of a legislative body of this state or a political subdivision  
20 thereof;
  - 21 (c) As a member of the judiciary of this state or political subdivision thereof;
  - 22 (d) As a member of the State National Guard or Air National Guard;
  - 23 (e) As an employee serving on a temporary basis in case of fire, storm, snow,  
24 earthquake, flood, or similar emergency; or
  - 25 (f) In a position which, under or pursuant to the state law is designated as a major  
26 nontenured policymaking or advisory position, or a policymaking or advisory  
27 position the performance of the duties of which ordinarily does not require

1 more than eight (8) hours per week or by reason of service on any appointed  
2 state or local board or commission;

3 (5) Except as provided in paragraph (d) of subsection (1) of KRS 341.050, service  
4 performed in the employ of any other state or any political subdivision thereof, or of  
5 the United States government or an instrumentality of the United States exempt by  
6 federal law from the contributions imposed by this chapter, except that to the extent  
7 that the Congress of the United States shall permit states to require instrumentalities  
8 of the United States to make payments into an unemployment fund under a state  
9 unemployment insurance law, all the provisions of this chapter shall be applicable  
10 to such instrumentalities, and to services performed for such instrumentalities, in  
11 the same manner, to the same extent and on the same terms as to all other  
12 employing units, individuals and services; provided that if this state shall not be  
13 certified for any year by the Secretary of Labor of the United States under Section  
14 3304 of the Internal Revenue Code, the payments required of such instrumentalities,  
15 with respect to such year, shall be refunded from the fund in the same manner and  
16 within the same period as is provided in KRS 341.330 with respect to contributions  
17 erroneously collected;

18 (6) Service with respect to which unemployment compensation is payable under an  
19 unemployment compensation system established by an Act of Congress. The  
20 secretary may enter into agreements with the proper agencies under such Act of  
21 Congress to provide reciprocal treatment to workers who have, after acquiring  
22 potential rights to benefits under this chapter, acquired rights to unemployment  
23 compensation under such Act of Congress, or who have, after acquiring potential  
24 rights to unemployment compensation under such Act of Congress, acquired rights  
25 to benefits under this chapter;

26 (7) Service performed by a worker in the employ of his son, daughter, or spouse, and  
27 service performed by a child under the age of twenty-one (21) in the employ of his



- 1 father or mother;
- 2 (8) Service performed in the employ of a foreign government, including service as a  
3 consular, or other officer or employee, or a nondiplomatic representative, or of an  
4 instrumentality wholly owned by a foreign government if:
- 5 (a) The service is of a character similar to that performed in foreign countries by  
6 employees of the United States government or of an instrumentality thereof;  
7 and
- 8 (b) The secretary finds that the United States Secretary of State has certified to the  
9 United States Secretary of the Treasury that the foreign government, with  
10 respect to whose instrumentality exemption is claimed, grants an equivalent  
11 exemption with respect to similar service performed in the foreign country by  
12 employees of the United States government and of instrumentalities thereof;
- 13 (9) Service performed as a student nurse in the employ of a hospital or a nurses' training  
14 school by a worker who is enrolled and is regularly attending classes in a nurses'  
15 training school chartered or approved pursuant to the laws of this state; and service  
16 performed as an intern in the employ of a hospital by a worker who has completed a  
17 four (4) years' course in a medical school chartered or approved pursuant to the laws  
18 of this state;
- 19 (10) Service performed by a worker for an employing unit as an insurance agent or as an  
20 insurance solicitor, if all such service performed by such worker for such employing  
21 unit is performed for remuneration solely by way of commission;
- 22 (11) Service performed by a worker under the age of eighteen (18) in the delivery or  
23 distribution of newspapers or shopping news, not including delivery or distribution  
24 to any point for subsequent delivery or distribution;
- 25 (12) Service not in the course of the employing unit's trade or business performed in any  
26 calendar quarter by a worker, unless the cash remuneration paid for such service is  
27 fifty dollars (\$50) or more and such service is performed by an individual who is

1 regularly employed by such employing unit to perform such service. For the purpose  
2 of this subsection, an individual shall be deemed to be regularly employed by an  
3 employing unit during a calendar quarter only if:

4 (a) On each of some twenty-four (24) days during the quarter, the individual  
5 performs for such employing unit for some portion of the day service not in  
6 the course of the employing unit's trade or business; or

7 (b) The individual was regularly employed, as determined under paragraph (a) of  
8 this subsection, by the employing unit in the performance of the service during  
9 the preceding calendar quarter;

10 (13) Service performed in any calendar quarter in the employ of any organization exempt  
11 from income tax under Section 501(a) of the Internal Revenue Code, other than an  
12 organization described in Section 401(a), or under Section 521 of the Internal  
13 Revenue Code, if the remuneration for the service is less than fifty dollars (\$50);

14 (14) Service performed in the employ of an international organization;

15 (15) Service covered by an election, duly approved by the agency charged with the  
16 administration of any other state or federal employment security law, in accordance  
17 with an arrangement pursuant to KRS 341.145 during the effective period of the  
18 election;

19 (16) Service performed in the employ of a school, college, or university, if the service is  
20 performed:

21 (a) By a student who is enrolled and is regularly attending classes at the school,  
22 college or university; or

23 (b) By the spouse of such a student, if the spouse is advised, at the time the  
24 spouse commences to perform the service, that:

25 1. The employment of the spouse to perform the service is provided under  
26 a program to provide financial assistance to the student by the school,  
27 college, or university; and

- 1           2.    The employment will not be covered by any program of unemployment  
2                    insurance;
- 3   (17) Service performed by an individual who is enrolled at a nonprofit or public  
4       educational institution which normally maintains a regular faculty and curriculum  
5       and normally has a regularly organized body of students in attendance at the place  
6       where its educational activities are carried on, as a student in a full-time program,  
7       taken for credit at such institution, which combines academic instruction with work  
8       experience, if the service is an integral part of such program, and such institution  
9       has so certified to the employer, except that this subsection shall not apply to  
10      service performed in a program established for or on behalf of an employer or group  
11      of employers;
- 12   (18) Service performed in the employ of a hospital, if the service is performed by a  
13      patient of the hospital, as defined in KRS 341.067;
- 14   (19) Service performed in the employ of a church or convention or association of  
15      churches, or an organization which is operated primarily for religious purposes and  
16      which is operated, supervised, controlled, or principally supported by a church or  
17      convention or association of churches; or by a duly ordained, commissioned, or  
18      licensed minister of a church in the exercise of his ministry or by a member of a  
19      religious order in the exercise of duties required by the order; or
- 20   (20) Service defined in KRS 341.050(1)(d) and (e) performed for a facility conducted for  
21      the purpose of carrying out a program of rehabilitation for individuals whose  
22      earning capacity is impaired by age, physical or mental deficiency, or injury, or  
23      providing remunerative work for individuals who, because of their impaired  
24      physical or mental capacity, cannot be readily absorbed in the competitive labor  
25      market by an individual receiving the rehabilitation or remunerative work; or as part  
26      of an unemployment work-relief or work-training program assisted or financed in  
27      whole or in part by any federal agency or an agency of a state or political

1 subdivision thereof by an individual receiving the work relief or work training; or in  
2 a custodial or penal institution by an inmate of such institution; or  
3 (21) Service performed by a direct seller as defined in Section 3508(b)(2) of the  
4 Internal Revenue Code of 1986.