1

AN ACT relating to insurance adjusters.

2 Be it enacted by the General Assembly of the Commonwealth of Kentucky:

3

→ Section 1. KRS 304.9-430 is amended to read as follows:

- 4 (1) Except as provided in this section and KRS 304.52-060, no person shall in this state
 5 act as or hold himself, herself, or itself out to be an independent, staff, or public
 6 adjuster unless then licensed by the department as an independent, staff, or public
 7 adjuster.
- 8 (2) (*a*) An individual applying for a resident independent, staff, or public adjuster 9 license shall make <u>*an*</u> application to the commissioner on the appropriate 10 uniform individual application and in a format prescribed by the 11 commissioner.
- (b) <u>An</u>[The] applicant <u>under paragraph (a) of this subsection</u> shall declare under
 penalty of suspension, revocation, or refusal of the license that the statements
 made in the application are true, correct, and complete to the best of the
 individual's knowledge and belief.
- 16 (c) Before approving <u>an[the]</u> application <u>submitted under paragraph (a) of this</u>
 17 subsection, the commissioner shall find that the individual to be licensed:

18 <u>I.[(a)]</u> Is at least eighteen (18) years of age;

- 19 <u>2.[(b)]</u> Is eligible to designate Kentucky as <u>the individual's</u>[his or her]
 20 home state;
- 21 <u>3.</u>[(c)] Is trustworthy, reliable, and of good reputation, evidence of which
 22 shall be determined through an investigation by the commissioner;
- 23 <u>4.[(d)]</u> Has not committed any act that is a ground for probation<u>[or]</u>
 24 suspension, revocation, or refusal of a license as set forth in KRS 304.925 440;
- 265.[(e)]Has successfully passed the examination for the adjuster license27and the applicable line of authority for which the individual has applied;

1			<u>6.[(f)</u>	}	Has paid the fees established by the commissioner pursuant to
2				KRS	304.4-010; and
3			<u>7.[(g</u>)]	Is financially responsible to exercise the license.
4	(3)	(a)	To c	lemoi	nstrate financial responsibility, a person applying for a public
5			adjus	ter li	cense shall obtain a bond or irrevocable letter of credit prior to
6			issua	nce c	of a license and shall maintain the bond or letter of credit for the
7			durat	ion o	f the license with the following limits:
8			1.	A su	arety bond executed and issued by an insurer authorized to issue
9				sure	ty bonds in Kentucky, which bond shall:
10				a.	Be in the minimum amount of <u>fifty</u> [twenty] thousand dollars
11					<u>(\$50,000)</u> [(\$20,000)];
12				b.	Be in favor of the state of Kentucky: [and shall]
13				<u>c.</u>	Specifically authorize recovery of any person in Kentucky who
14					sustained damages as the result of <i>the public adjuster's</i> erroneous
15					acts, failure to act, conviction of fraud, or conviction for unfair
16					trade practices in his or her capacity as a public adjuster; and
17				<u>d.[c.</u>	Not be terminated unless written notice is given to the licensee at
18					least thirty (30) days prior to the termination; or
19			2.	An i	rrevocable letter of credit issued by a qualified financial institution,
20				whic	ch letter of credit shall:
21				a.	Be in the minimum amount of <i>fifty</i> [twenty] thousand dollars
22					<u>(\$50,000)</u> [(\$20,000)];
23				b.	Be subject to lawful levy of execution on behalf of any person to
24					whom the public adjuster has been found to be legally liable as the
25					result of erroneous acts, failure to act, conviction of fraud, or
26					conviction for unfair practices in his or her capacity as a public
27					adjuster; and

1			c. Not be terminated unless written notice is given to the licensee at
2			least thirty (30) days prior to the termination.
3		(b)	The commissioner may ask for evidence of financial responsibility at any time
4			the commissioner [he or she] deems relevant.
5		(c)	[The public adjuster license shall automatically terminate]If the evidence of
6			financial responsibility terminates or becomes impaired, the public adjuster
7			<u>license shall:</u>
8			1. Automatically terminate; and [shall]
9			<u>2.</u> Be promptly surrendered to the commissioner without demand.
10	(4)	<u>(a)</u>	A business entity applying for a resident independent or public adjuster
11			license shall make <u>an</u> application to the commissioner on the appropriate
12			uniform business entity application and in a format prescribed by the
13			commissioner.
14		<u>(b)</u>	<u>An</u> [The] applicant <u>under paragraph (a) of this subsection</u> shall declare under
15			penalty of suspension, revocation, or refusal of the license that the statements
16			made in the application are true, correct, and complete to the best of the
17			business entity's knowledge and belief.
18		<u>(c)</u>	Before approving <u>an[the]</u> application <u>submitted under paragraph (a) of this</u>
19			subsection, the commissioner shall find that the business entity:
20			$\underline{I.[(a)]}$ Is eligible to designate Kentucky as its home state;
21			<u>2.[(b)]</u> Has designated a licensed independent or public adjuster
22			responsible for the business entity's compliance with the insurance laws
23			and regulations of Kentucky;
24			<u>3.[(c)]</u> Has not committed an act that is a ground for probation <u>_[or]</u>
25			suspension, revocation, or refusal of an independent or public adjuster's
26			license as set forth in KRS 304.9-440; and
27			$\underline{4.[(d)]}$ Has paid the fees established by the commissioner pursuant to

1			KRS 304.4-010.
2	(5)	For a	applications made under this section, the commissioner may:
3		<u>(a)</u>	Require additional information or submissions from applicants: and [may]
4		<u>(b)</u>	Obtain any documents or information reasonably necessary to verify the
5			information contained in an application.
6	(6)	Unle	ess denied licensure pursuant to KRS 304.9-440, a person or business entity
7		who	has met the requirements of subsections (2) to (5) of this section shall be
8		issue	ed an independent, staff, or public adjuster license.
9	(7)	An i	ndependent or staff adjuster may qualify for a license in one (1) or more of the
10		follo	wing lines of authority:
11		(a)	Property and casualty;
12		(b)	Workers' compensation; or
13		(c)	Crop.
14	(8)	Notv	vithstanding any other provision of this subtitle, an individual who is employed
15		by ar	n insurer to investigate suspected fraudulent insurance claims, but who does not
16		adjus	st losses or determine claims payments, shall not be required to be licensed as a
17		staff	adjuster.
18	(9)	A pu	blic adjuster may qualify for a license in one (1) or more of the following lines
19		of au	ithority:
20		(a)	Property and casualty; or
21		(b)	Crop.
22	(10)	Notv	vithstanding any other provision of this subtitle, a license as an independent
23		adjus	ster shall not be required of the following:
24		(a)	An individual who is sent into Kentucky on behalf of an insurer for the sole
25			purpose of investigating or making adjustment of a particular loss resulting
26			from a catastrophe, or for the adjustment of a series of losses resulting from a
27			catastrophe common to all losses;

1	(b)	An attorney licensed to practice law in Kentucky, when acting in his or her
2		professional capacity as an attorney;
3	(c)	A person employed solely to obtain facts surrounding a claim or to furnish
4		technical assistance to a licensed independent adjuster;
5	(d)	An individual who is employed to investigate suspected fraudulent insurance
6		claims, but who does not adjust losses or determine claims payments;
7	(e)	A person who:
8		<u>1.</u> Solely performs executive, administrative, managerial, or clerical duties,
9		or any combination thereof: [,] and [who]
10		<u>2.</u> Does not investigate, negotiate, or settle claims with policyholders,
11		claimants, or their legal representatives;
12	(f)	A licensed health care provider or its employee who provides managed care
13		services <u>if[as long as]</u> the services do not include the determination of
14		compensability;
15	(g)	A health maintenance organization or any of its employees or an employee of
16		any organization providing managed care services <i>if</i> [as long as] the services
17		do not include the determination of compensability;
18	(h)	A person who settles only reinsurance or subrogation claims;
19	(i)	An officer, director, manager, or employee of an authorized insurer, surplus
20		lines insurer, or risk retention group, or an attorney-in-fact of a reciprocal
21		insurer;
22	(j)	A United States manager of the United States branch of an alien insurer;
23	(k)	A person who investigates, negotiates, or settles claims arising under a life,
24		accident and health, or disability insurance policy or annuity contract;
25	(1)	An individual employee, under a self-insured arrangement, who adjusts
26		claims on behalf of the individual's [his or her] employer;
27	(m)	A licensed agent, attorney-in-fact of a reciprocal insurer, or managing general

1		agent of the insurer, to whom claim authority has been granted by <u>an[the]</u>
2		insurer; or
3	(n)	<u>1.</u> A person who:
4		<u>a.[1.]</u> Is an employee of a licensed independent adjuster, is[or] an
5		employee of an affiliate that is a licensed independent adjuster, or
6		is supervised by a licensed independent adjuster, if there are no
7		more than twenty-five (25) persons under the supervision of one
8		(1) licensed individual independent adjuster or licensed agent who
9		is exempt from licensure pursuant to paragraph (m) of this
10		subsection;
11		<u>b.[2.]</u> Collects claim information from insureds or claimants;
12		<u>c.[3.]</u> Enters data into an automated claims adjudication system; and
13		<u>d.[4.]</u> Furnishes claim information to insureds or claimants from the
14		results of the automated claims adjudication system.
15		<u>2.</u> For purposes of this paragraph, "automated claims adjudication system"
16		means a preprogrammed computer system designed for the collection,
17		data entry, calculation, and system-generated final resolution of
18		consumer electronic products insurance claims that complies with claim
19		settlement practices pursuant to Subtitle 12 of KRS Chapter 304.
20	(11) Notv	vithstanding any other provision of this subtitle, a license as a public adjuster
21	shall	not be required of the following:
22	(a)	An attorney licensed to practice law in Kentucky, when acting in his or her
23		professional capacity as an attorney;
24	(b)	A person who negotiates or settles claims arising under a life or health
25		insurance policy or an annuity contract;
26	(c)	A person employed only for the purpose of obtaining facts surrounding a loss
27		or furnishing technical assistance to a licensed public adjuster, including

1			photographers, estimators, private investigators, engineers, and handwriting
2			experts;
3		(d)	A licensed health care provider or its employee who prepares or files a health
4			claim form on behalf of a patient; or
5		(e)	An employee or agent of an insurer adjusting claims relating to food spoilage
6			with respect to residential property insurance in which the amount of coverage
7			for the applicable type of loss is contractually limited to one thousand dollars
8			(\$1,000) or less.
9	(12)	Noty	withstanding any other provision of this subtitle, a license as a staff adjuster
10		shall	not be required of an employee or agent of an insurer adjusting claims relating
11		to fo	ood spoilage with respect to residential property insurance in which the amount
12		of co	overage for the applicable type of loss is contractually limited to one thousand
13		dolla	ars (\$1,000) or less.
14	(13)	For	purposes of this section, except as otherwise provided in subsection (15) of this
15		secti	<i>on</i> , "home state" means any state or territory of the United States or the District
16		of C	olumbia in which an independent, staff, or public adjuster:
17		<u>(a)</u>	Maintains his, her, or its principal place of residence or business; and
18		<u>(b)</u>	Is licensed to act as a resident independent, staff, or public adjuster.[If the
19			state of the principal place of residence does not license an independent, staff,
20			or public adjuster for the line of authority sought, the independent, staff, or
21			public adjuster shall designate as his, her, or its home state, any state in which
22			the independent or public adjuster is licensed and in good standing.]
23	(14)	Tem	porary registration for emergency independent or staff adjusters shall be issued
24		by t	he commissioner in the event of a catastrophe declared in Kentucky in the
25		follo	owing manner:
26		(a)	An insurer shall notify the commissioner by submitting an application for
27			temporary emergency registration of each individual not already licensed in

1		the state where the catastrophe has been declared, who will act as an
2		emergency independent adjuster on behalf of the insurer;
3	(b)	A person who is otherwise qualified to adjust claims, but who is not already
4		licensed in the state, may act as an emergency independent or staff adjuster
5		and adjust claims if, within five (5) days of deployment to adjust claims
6		arising from the catastrophe, the insurer notifies the commissioner by
7		providing the following information, in a format prescribed by the
8		commissioner:
9		1. The name of the individual;
10		2. The Social Security number of the individual;
11		3. The name of the insurer that the independent or staff adjuster will
12		represent;
13		4. The catastrophe or loss control number;
14		5. The catastrophe event name and date; and
15		6. Any other information the commissioner deems necessary; and
16	(c)	An emergency independent or staff adjuster's registration shall remain in force
17		for a period not to exceed ninety (90) days, unless extended by the
18		commissioner.
19	(15) (a)	As used in this subsection, "home state" has the same meaning as in
20		subsection (13) of this section, except that for purposes of this subsection
21		the term includes any state or territory of the United States or the District of
22		Columbia in which an applicant under this subsection is licensed to act as a
23		resident independent, staff, or public adjuster if the state or territory of the
24		applicant's principal place of residence does not issue an independent, staff,
25		<u>or public adjuster license.</u>
26	<u>(b)</u>	Unless refused licensure in accordance with KRS 304.9-440, a nonresident
27		person shall receive a nonresident independent, staff, or public adjuster

1	lice	nse if:
2	1.	The person is currently licensed in good standing as an independent,
3		staff, or public adjuster in his, her, or its home state;
4	2.	The person has submitted the proper request for licensure[,] and has paid
5		the fees required by KRS 304.4-010;
6	3.	The person has submitted, in a form or format prescribed by the
7		commissioner, the uniform individual application; and
8	4.	The person's designated home state issues nonresident independent,
9		staff, or public adjuster licenses to persons of Kentucky on the same
10		basis.
11	<u>(c)</u> [(b)]	The commissioner may:
12	<u>1.</u>	Verify an applicant's[the independent, staff, or public adjuster's]
13		licensing status through any appropriate database, including the
14		database maintained by the National Association of Insurance
15		<i>Commissioners, its affiliates, or subsidiaries;</i> or [may]
16	<u>2.</u>	Request certification of <i>an applicant's</i> good standing.
17	<u>(d)[(c)]</u>	As a condition to the continuation of a nonresident adjuster license, the
18	lice	nsee shall maintain a resident adjuster license in his, her, or its home state.
19	<u>(e)</u> [(d)]	<u>A[The]</u> nonresident adjuster license issued under this
20	sub	section [section] shall terminate and be surrendered immediately to the
21	com	missioner if the <i>licensee's</i> resident adjuster license terminates for any
22	reas	on, unless <u>:</u>
23	<u>1.</u>	The termination is due to the <i>licensee</i> [adjuster] being issued a new
24		resident independent, staff, or public adjuster license in his, her, or its
25		new home state; and [. If]
26	<u>2.</u>	The new resident state or territory has[does not have] reciprocity with
27		Kentucky[, the nonresident adjuster license shall terminate].

1		→Section 2. KRS 304.9-433 is amended to read as follows:
2	(1)	(a) A public adjuster shall not provide services to an insured until a written
3		contract with the insured has been executed on a form that has been
4		prefiled with and approved by the commissioner.
5		(b) A contract between a public adjuster and an insured in violation of
6		paragraph (a) of this subsection shall not be enforceable in this state.
7		(c) A form prefiled with the commissioner by a public adjuster for approval
8		under paragraph (a) of this subsection shall be subject to disapproval by the
9		commissioner at any time if the form is found to:
10		1. Violate any provision of this chapter;
11		2. Contain or incorporate by reference any inconsistent, ambiguous, or
12		misleading clauses; or
13		3. Contain any title, heading, or other indication of its provisions which
14		<u>is:</u>
15		a. Misleading; or
16		b. Printed in a size of typeface or manner of reproduction so as to
17		<u>be substantially illegible.</u>
18		(d) A contract between a public adjuster and an insured that was executed on a
19		form that was prefiled with and approved by the commissioner under
20		paragraph (a) of this subsection prior to a disapproval of the form under
21		paragraph (c) of this subsection shall be enforceable to the extent allowed
22		<u>by:</u>
23		1. Ordinary principles of contract; and
24		2. Any applicable state or federal laws implicated by the contract.
25	<u>(2)</u>	A public adjuster shall ensure that all contracts between the public adjuster and the
26		insured for services are in writing and contain the following terms:

1		department's[Department of Insurance] licensing records;
2	(b)	The <i>adjuster's</i> permanent home state business address and phone number;
3	(c)	The [Department of Insurance] license number issued to the adjuster by the
4		<u>department;</u>
5	(d)	A title of "Public Adjuster Contract";
6	(e)	The insured's full name, street address, insurer name, and policy number, if
7		known or upon notification;
8	(f)	A description of the loss <i>or damage</i> and its location, if applicable;
9	(g)	A description of services to be provided to the insured;
10	(h)	The signatures of the [public]adjuster and the insured;
11	(i)	The date the contract was signed by:
12		<u>1.</u> The [public]adjuster: and[the date the contract was signed by]
13		<u>2.</u> The insured;
14	(j)	Attestation language stating that the [public]adjuster has a letter of credit or a
15		surety bond as required by KRS 304.9-430(3);[and]
16	(k)	The full salary, fee, commission, compensation, or other
17		<u>consideration</u> [considerations] the [public]adjuster is to receive for services,
18		including but not limited to:
19	(2) Any	contract that specifies that the public adjuster shall be named as a co-payee on
20	an i i	nsurer's payment of a claim is permitted provided that:]
21		<u>1.[(a)]</u> If the compensation is based on a <u>percentage[share]</u> of the
22		insurance settlement, the exact percentage, which shall be in
23		accordance with Section 5 of this Act[shall be specified];
24		<u>2.[(b)]</u> <u>The</u> initial expenses to be reimbursed to the [public]adjuster from
25		the proceeds of the claim payment, [shall be]specified by type, with
26		dollar estimates; [set forth in the contract] and [with]
27		<u>3.</u> Any additional expenses, if first approved by the insured; [and]

1	<u>(l)</u>	A statement that the adjuster shall not give legal advice or act on behalf of
2		or aid any person in negotiating or settling a claim relating to bodily injury,
3		<u>death, or noneconomic damages;</u>
4	<u>(m)</u>	The process for rescinding the contract, including the date by which
5		rescission of the contract by the adjuster or the insured may occur; and
6	<u>(n)</u>	A statement that clearly states in substance the following: "Complaints
7		regarding this contract or regarding the public adjuster may be filed with
8		the consumer protection division of the Kentucky Department of
9		Insurance."
10	<u>(3)[(c)]</u>	(a) Compensation provisions in a [public adjuster]contract between a
11		public adjuster and an insured shall not be redacted in any copy of the
12		contract provided to the commissioner.
13	<u>(b)</u>	[Such]A redaction <i>prohibited under paragraph (a) of this subsection</i> shall
14		constitute an omission of material fact in violation of KRS 304.9-440 and
15		304.12-230.
16	[(3) If th	e insurer, not later than seventy two (72) hours after the date on which the loss
17	is re	ported to the insurer, either pays or commits in writing to pay to the insured the
18	polie	cy limit of the insurance policy, the public adjuster shall:
19	(a) Not	receive a commission consisting of a percentage of the total amount paid by an
20	insu	rer to resolve a claim;
21	(b) Info	rm the insured that the claim settlement amount may not be increased by the
22	insu	rer; and
23	(c) Be c	entitled only to reasonable compensation from the insured for services provided
24	by t	he public adjuster on behalf of the insured, based on the time spent on a claim
25	and	expenses incurred by the public adjuster, until the claim is paid or the insured
26	rece	ives a written commitment to pay from the insurer.
27	(4) A p i	ublic adjuster shall provide the insured with a written disclosure concerning any

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1	direc	et or indirect financial interest that the public adjuster has with any other party
2	who	is involved in any aspect of the claim, other than the salary, fee, commission,
3	or ot	her consideration established in the written contract with the insured, including
4	but -	not limited to any ownership of, other than as a minority stockholder, or any
5	com	pensation expected to be received from, any construction firm, salvage firm,
6	build	ling appraisal firm, motor vehicle repair shop, or any other firm that provides
7	estin	nates for work, or that performs any work, in conjunction with damages caused
8	by tl	ne insured loss on which the public adjuster is engaged.
9	——For	purposes of this subsection, "firm" includes any corporation, partnership,
10	asso	ciation, joint stock company, or person.]
11	<u>(4)[(5)]</u>	A [public adjuster]contract between a public adjuster and an insured
12	<u>shal</u>	[may] not contain any contract term that:
13	(a)	Allows the [public]adjuster's percentage fee to be collected when money is
14		due from an insurer, but not paid; [or]
15	<u>(b)</u>	Allows <u>the[a public]</u> adjuster to collect the entire fee from the first check
16		issued by an insurer, rather than as a percentage of each check issued by an
17		insurer;
18	<u>(c)</u> [(b)] Requires <u>an[the]</u> insured to authorize an insurer to issue a check only in
19		the name of the [public]adjuster;
20	<u>(d)</u> [(c)] Imposes collection costs or late fees;[or]
21	<u>(e)</u> [(d)] Allows the adjuster's rate of compensation to be increased based on
22		the fact that a claim is litigated; or
23	<u>(f)</u>	Precludes <u>the[a public]</u> adjuster from pursuing civil remedies.
24	<u>(5)</u> [(6)]	Prior to the signing of \underline{a} [the] contract $\underline{with an insured}$, a public adjuster shall
25	prov	ide the insured with a separate disclosure document regarding the claim
26	proc	ess that <u>states</u> [shall state] the following:
27	"Pro	perty insurance policies obligate the insured to present a claim to his or her

- insurance company for consideration. Three (3) types of adjusters may be involved
 in the claim process as follows:
- 3 1. "Staff adjuster" means an insurance adjuster who is an employee of an
 4 insurance company, who represents the interest of the insurance
 5 company, and who is paid by the insurance company. A staff adjuster
 6 shall not charge a fee to the insured;
- 7
 2. "Independent adjuster" means an insurance adjuster who is hired on a
 8
 8 contract basis by an insurance company to represent the insurance
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- 123. "Public adjuster" means an insurance adjuster who does not work for13any insurance company. A public adjuster works for the insured to assist14in the preparation, presentation, and settlement of the claim, and the15insured hires a public adjuster by signing a contract agreeing to pay him16or her a fee or commission based on a percentage of the settlement or17another[other] method of payment.
- 18 The insured is not required to hire a public adjuster to help the insured meet his or 19 her obligations under the policy, but has the right to hire a public adjuster. The 20 insured has the right to initiate direct communications with the insured's attorney, 21 the insurer, the insurer's adjuster, the insurer's attorney, and any other person 22 regarding the settlement of the insured's claim. The public adjuster shall not be a 23 representative or employee of the insurer. The salary, fee, commission, or other 24 consideration paid to the public adjuster is the obligation of the insured, not the 25 insurer."
- 26 (6)[(7)] (a) <u>A[The]</u> contract between <u>a[the]</u> public adjuster and <u>an[the]</u> insured shall
 27 be executed in duplicate to provide an original contract to:

1		<u>1.</u> The public adjuster; and [an original contract to]			
2		<u>2.</u> The insured.			
3	<u>(b)</u>	<u>(b) A[The]</u> public adjuster's original contract shall be available at all times for			
4		inspection by the commissioner without notice.			
5	<u>(7)[(8)]</u>	<u>[(8)]</u> Within seventy-two (72) hours of entering into a contract with an insured, a			
6	[the]public adjuster shall provide the insurer:				
7	<u>(a)</u>	a) A notification letter <u>that:</u> [, which]			
8		<u>1.</u> Has been signed by the insured; <u>and</u> [, authorizing]			
9		2. <i>Authorizes</i> the public adjuster to represent the insured's interest; and			
10	<u>(b)</u>	A copy of the contract.			
11	[(9) The public adjuster shall give the insured written notice of the insured's rights as				
12	prov	ided in this section.]			
13	<u>(8)</u> [(10)]	(a) The insured <u>shall have</u> [has] the right to rescind <u>a</u> [the] contract <u>with a</u>			
14		<i>public adjuster</i> within three (3) business days after the date the contract was			
15		signed.			
16	<u>(b)</u>	<u>A[The]</u> rescission <u>of a public adjuster contract</u> shall be <u>:</u>			
17		<u>1.</u> In writing <u>;[and]</u>			
18		<u>2.</u> Mailed or delivered to the public adjuster at the address in the contract:			
19		and			
20		$\underline{3.}$ Postmarked or received within the three (3) business day period.			
21	<u>(9)</u> [(11)]	If <u>an</u> [the] insured exercises the right to rescind <u>a[the]</u> contract <u>under</u>			
22	<u>subs</u>	ection (8) of this section, anything of value given by the insured under the			
23	cont	ract <i>to the public adjuster</i> shall be returned to the insured within fifteen (15)			
24	business days following receipt by the public adjuster of the rescission notice.				
25	[(12) A public adjuster who receives, accepts, or holds any funds on behalf of an insured				
26	toward the settlement of a claim for loss or damage shall deposit the funds in a				
27	noninterest bearing escrow or trust account in a financial institution that is insured				

1	by an agency of the federal government in the public adjuster's home state or where
2	the loss occurred.]
3	→ SECTION 3. A NEW SECTION OF SUBTITLE 9 OF KRS CHAPTER 304 IS
4	CREATED TO READ AS FOLLOWS:
5	(1) A public adjuster shall give an insured written notice of the insured's rights
6	under this section and Sections 2 and 4 of this Act.
7	(2) A public adjuster shall ensure that:
8	(a) Prompt notice of a claim is provided to the insurer;
9	(b) The property that is subject to a claim is available for inspection of the loss
10	or damage by the insurer; and
11	(c) The insurer is given the opportunity to interview the insured directly about
12	the loss or damage and claim.
13	(3) A public adjuster shall not restrict or prevent an insurer or its adjuster, or an
14	attorney, investigator, or other person acting on behalf of the insurer, from:
15	(a) Having reasonable access, at reasonable times, to:
16	1. The insured or claimant; or
17	2. The insured property that is the subject of a claim;
18	(b) Obtaining necessary information to investigate and respond to a claim; or
19	(c) 1. Corresponding directly with the insured regarding the claim.
20	2. Nothing in subparagraph 1. of this paragraph shall be construed to
21	prohibit a public adjuster from being copied on direct correspondence.
22	(4) (a) A public adjuster shall not act or fail to reasonably act in any manner that
23	obstructs or prevents the insurer or its adjuster from timely conducting an
24	inspection of any part of the insured property for which there is a claim for
25	loss or damage.
26	(b) Except as provided in paragraph (c) of this subsection, a public adjuster
27	representing an insured may be present for the insurer's inspection.

1	(c) If the unavailability of a public adjuster, after a reasonable request by the
2	insurer, otherwise delays the insurer's timely inspection of the property, the
3	public adjuster or the insured shall allow the insurer to have access to the
4	property without the participation or presence of the public adjuster or
5	insured in order to facilitate the insurer's prompt inspection of the loss or
6	damage.
7	(5) A public adjuster shall provide the insured, the insurer, and the commissioner
8	
	with a written disclosure concerning any direct or indirect financial interest that
9	the adjuster has with any other party who is involved in any aspect of the claim.
10	(6) A public adjuster shall not:
11	(a) Participate, directly or indirectly, in the reconstruction, repair, or
12	restoration of damaged property that is the subject of a claim adjusted by
13	the adjuster;
14	(b) Engage in any activities that may be reasonably construed as a conflict of
15	interest, including, directly or indirectly, soliciting or accepting any
16	remuneration of any kind or nature;
17	(c) Have a financial interest in any salvage, repair, or any other business entity
18	that obtains business in connection with any claim that the public adjuster
19	has a contract to adjust; or
20	(d) 1. Use claim information obtained in the course of any claim
21	investigation for commercial purposes.
22	2. As used in subparagraph 1. of this paragraph, "commercial purposes"
23	includes marketing or advertising used for the benefit of the public
24	adjuster.
25	→ SECTION 4. A NEW SECTION OF SUBTITLE 9 OF KRS CHAPTER 304 IS
26	CREATED TO READ AS FOLLOWS:
27	(1) All funds received or held by a public adjuster on behalf of an insured toward the

1	settlement of a claim shall be:
2	(a) Handled in a fiduciary capacity; and
3	(b) Deposited into one (1) or more separate noninterest-bearing fiduciary trust
4	accounts in a financial institution licensed to do business in this state no
5	later than the close of the second business day from the receipt of the funds.
6	(2) The funds referenced in subsection (1) of this section shall:
7	(a) Be held separately from any personal or nonbusiness funds;
8	(b) Not be commingled or combined with other funds;
9	(c) Be reasonably ascertainable from the books of accounts and records of the
10	public adjuster; and
11	(d) Be disbursed within thirty (30) calendar days of any invoice received by the
12	public adjuster upon approval of the insured or the claimant that the work
13	has been satisfactorily completed.
14	(3) A public adjuster shall maintain an accurate record and itemization of any funds
15	deposited into an account under subsection (1) of this section in accordance with
16	<u>KRS 304.9-435.</u>
17	→SECTION 5. A NEW SECTION OF SUBTITLE 9 OF KRS CHAPTER 304 IS
18	CREATED TO READ AS FOLLOWS:
19	(1) Except as provided in subsection (2) of this section:
20	(a) Any fee charged to an insured by a public adjuster shall be:
21	1. Based only on the amount of the insurance settlement proceeds
22	actually received by the insured; and
23	2. Collected by the public adjuster after the insured has received the
24	insurance settlement proceeds from the insurer;
25	(b) A public adjuster may receive a commission for services provided under this
26	subtitle consisting of:
27	<u>1. An hourly fee;</u>

1		2. A flat rate;
2		3. A percentage of the total amount paid by the insurer to resolve a
3		<u>claim; or</u>
4		4. Another method of compensation; and
5		(c) A public adjuster:
6		1. Shall not charge an unreasonable fee; and
7		2. May charge a reasonable fee that does not exceed:
8		a. For noncatastrophic claims, fifteen percent (15%) of the total
9		insurance recovery of the insured; and
10		b. For catastrophic claims, ten percent (10%) of the total insurance
11		recovery of the insured.
12	(2)	If an insurer, not later than seventy-two (72) hours after the date on which a loss
13		or damage is reported to the insurer, either pays or commits in writing to pay the
14		policy limit of the insurance policy to the insured, a public adjuster shall:
15		(a) Not receive a commission consisting of a percentage of the total amount
16		paid by the insurer to resolve a claim;
17		(b) Inform the insured that the claim settlement amount may not be increased
18		by the insurer; and
19		(c) Be entitled only to reasonable compensation from the insured for services
20		provided by the adjuster on behalf of the insured, based on the time spent on
21		the claim and expenses incurred by the adjuster prior to when the claim was
22		paid or the insured received a written commitment to pay from the insurer.
23		→Section 6. KRS 304.9-440 is amended to read as follows:
24	(1)	The commissioner may place on probation, suspend, or may impose conditions
25		upon the continuance of a license for not more than twenty-four (24) months,
26		revoke, or refuse to issue or renew any license issued under this subtitle or any
27		surplus lines broker, life settlement broker, or life settlement provider license, or

1	may	may levy a civil penalty in accordance with KRS 304.99-020, or any combination		
2	of a	of actions for any one (1) or more of the following causes:		
3	(a)	Providing incorrect, misleading, incomplete, or materially untrue information		
4		in <u><i>a</i></u> [the] license application;		
5	(b)	Violating any insurance laws, or violating any administrative regulations,		
6		subpoena, or order of the commissioner or of another state's insurance		
7		commissioner;		
8	(c)	Obtaining or attempting to obtain a license through misrepresentation or		
9		fraud;		
10	(d)	Improperly withholding, misappropriating, or converting any moneys or		
11		properties received in the course of doing insurance or the business of life		
12		settlements;		
13	(e)	Intentionally misrepresenting the terms of an actual or proposed insurance		
14		contract, life settlement contract, or application for insurance;		
15	(f)	Having been convicted of or having pled guilty or nolo contendere to any		
16		felony;		
17	(g)	Having admitted or been found to have committed any unfair insurance trade		
18		practice, insurance fraud, or fraudulent life settlement act;		
19	(h)	Using fraudulent, coercive, or dishonest practices; or demonstrating		
20		incompetence, untrustworthiness, or financial irresponsibility; or being a		
21		source of injury or loss to the public in the conduct of business in this state or		
22		elsewhere;		
23	(i)	Having an insurance license, life settlement license, or its equivalent, denied,		
24		suspended, or revoked in any other state, province, district, or territory;		
25	(j)	Surrendering or otherwise terminating any license issued by this state or by		
26		any other jurisdiction, under threat of disciplinary action, denial, or refusal of		
27		the issuance of or renewal of any other license issued by this state or by any		

1		other jurisdiction; or revocation or suspension of any other license held by the	
2		licensee issued by this state or by any other jurisdiction;	
3	(k)	Forging another's name to an application for insurance, to any other document	
4		related to an insurance transaction, or to any document related to the business	
5		of life settlements;	
6	(1)	Cheating, including improperly using notes or any other reference material to	
7		complete an examination for license;	
8	(m)	Knowingly accepting insurance or life settlement business from an individual	
9		or business entity who is not licensed, but who is required to be licensed	
10		under this subtitle;	
11	(n)	Failing to comply with an administrative or court order imposing a child	
12		support obligation;	
13	(0)	Failing to pay state income tax or to comply with any administrative or court	
14		order directing payment of state income tax;	
15	(p)	Having been convicted of a misdemeanor for which restitution is ordered in	
16		excess of three hundred dollars (\$300), or of any misdemeanor involving	
17		dishonesty, breach of trust, or moral turpitude;	
18	(q)	Failing to no longer meet the requirements for initial licensure;	
19	(r)	If a life settlement provider, demonstrating a pattern of unreasonable	
20		payments to owners or failing to honor contractual obligations set out in a life	
21		settlement contract;	
22	(s)	Entering into any life settlement contract or using any form that has not been	
23		approved pursuant to Subtitle 15 of this chapter;	
24	(t)	If a licensee, having assigned, transferred, or pledged a policy subject to a life	
25		settlement contract to a person other than a life settlement provider licensed in	
26		this state, an accredited investor or qualified institutional buyer as defined,	
27		respectively, in Regulation D, Rule 501 or Rule 144a of the Federal Securities	

1		Act of 1933, as amend	ed, a financing entity, a special purpose entity, or a	
2		related provider trust; or	related provider trust; or	
3		(u) Any other cause for wh	Any other cause for which issuance of the license could have been refused,	
4		had it then existed and b	had it then existed and been known to the commissioner.	
5	(2)	(a) For any public adjust	ter or apprentice adjuster supervised by a public	
6		adjuster under KRS 3	04.9-432, the commissioner may deny, suspend, or	
7		revoke the adjuster's li	cense or impose a fine not to exceed five thousand	
8		<u>dollars (\$5,000) per a</u>	ect against the adjuster, or both, for any of the	
9		following causes:		
10		1. Violating any pro	vision of this chapter;	
11		2. Violating any adm	ninistrative regulation or order of the commissioner;	
12		3. Receiving paymen	nt or anything of value as a result of an unfair or	
13		deceptive practice	<u>i</u>	
14		<u>4. Receiving or acc</u>	epting any fee, kickback, or other thing of value	
15		pursuant to any a	greement or understanding, oral or otherwise, from	
16		anyone other than	an insured;	
17		5. Entering into a sp	lit-fee arrangement with another person who is not a	
18		public adjuster; of	<u>-</u>	
19		6. Being otherwise p	aid or accepting payment for public adjuster services	
20		that have not been	n performed.	
21		(b) The sanctions and pen	alties under this subsection shall be in addition to	
22		any other remedies, pe	nalties, or sanctions available to the commissioner	
23		<u>against a public adjust</u>	er or an apprentice adjuster supervised by a public	
24		adjuster under KRS 304	1.9-432 under this section or any other law.	
25	<u>(3)</u>	The license of a business en	tity may be suspended, revoked, or refused for any	
26		cause relating to an individua	al designated in or registered under the license if the	
27		commissioner finds that <u>:</u>		

- 1 (*a*) An individual licensee's violation was known or should have been known by 2 one (1) or more of the partners, officers, or managers acting on behalf of the 3 business entity; and
- 4 (b) The violation was not reported to the department[of Insurance] nor corrective
 5 action taken.
- 6 (4)[(3)] (a) The license of a pharmacy benefit manager may, in the discretion of the
 7 commissioner, be suspended, revoked, or refused for any cause enumerated in
 8 subsection (1) of this section, and for violations of KRS 205.647, 304.9-053,
 9 304.9-054, 304.9-055, and 304.17A-162.
- 10 (b) The pharmacy benefit manager shall also be subject to the same civil penalties
 11 under KRS 304.99-020 as an insurer.
- 12 (5)[(4)] The applicant or licensee may make written request for a hearing in
 13 accordance with KRS 304.2-310.
- 14 (6)[(5)] The commissioner shall retain the authority to enforce the provisions and
 15 penalties of this chapter against any individual or business entity who is under
 16 investigation for or charged with a violation of this chapter, even if the individual's
 17 or business entity's license has been surrendered or has lapsed by operation of law.
- 18 (7)[(6)] The commissioner may suspend, revoke, or refuse to renew the license of a
 19 licensed insurance agent operating as a life settlement broker, pursuant to KRS
 20 304.15-700, if the commissioner finds that such insurance agent has violated the
 21 provisions of KRS 304.15-700 to 304.15-725.
- <u>(8)[(7)]</u> If the commissioner denies a license application or suspends, revokes, or
 refuses to renew the license of a life settlement provider or life settlement broker, or
 suspends, revokes, or refuses to renew the license of a licensed life insurance agent
 operating as a life settlement broker pursuant to KRS 304.15-700, the commissioner
 shall comply with the provisions of this section and KRS Chapter 13B.
- 27 (9) [(8)] The sanctions and penalties applicable to licenses and licensees under

subsection (1) of this section shall also be applicable to registrations and registrants
 under KRS 304.52-030(3).

3 → Section 7. Pursuant to KRS 304.2-110, the commissioner may promulgate
4 administrative regulations necessary for or as an aid to the effectuation of any provision
5 of this Act.