## **SENATE BILL No. 295**

DIGEST OF INTRODUCED BILL

**Citations Affected:** IC 27-4-1-4; IC 27-8-36.

**Synopsis:** Organ donation. Prohibits an insurer that issues a policy of life insurance, disability insurance, or long term care insurance from taking certain actions with respect to the coverage of individuals who are living organ donors. Specifies that certain actions constitute an unfair and deceptive act and practice in the business of insurance when taken against a living organ donor by an insurer.

Effective: July 1, 2021.

# Breaux

January 11, 2021, read first time and referred to Committee on Insurance and Financial Institutions.



### Introduced

#### First Regular Session of the 122nd General Assembly (2021)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2020 Regular Session of the General Assembly.

## **SENATE BILL No. 295**

A BILL FOR AN ACT to amend the Indiana Code concerning insurance.

### Be it enacted by the General Assembly of the State of Indiana:

1	SECTION 1. IC 27-4-1-4, AS AMENDED BY P.L.50-2020,
2	SECTION 7, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3	JULY 1, 2021]: Sec. 4. (a) The following are hereby defined as unfair
4	methods of competition and unfair and deceptive acts and practices in
5	the business of insurance:
6	(1) Making, issuing, circulating, or causing to be made, issued, or
7	circulated, any estimate, illustration, circular, or statement:
8	(A) misrepresenting the terms of any policy issued or to be
9	issued or the benefits or advantages promised thereby or the
10	dividends or share of the surplus to be received thereon;
11	(B) making any false or misleading statement as to the
12	dividends or share of surplus previously paid on similar
13	policies;
14	(C) making any misleading representation or any
15	misrepresentation as to the financial condition of any insurer,
16	or as to the legal reserve system upon which any life insurer
17	operates;



IN 295—LS 7105/DI 123

1(D) using any name or title of any policy or class of policies2misrepresenting the true nature thereof; or3(E) making any misrepresentation to any policyholder insured4in any company for the purpose of inducing or tending to5induce such policyholder to lapse, forfeit, or surrender the6policyholder's insurance.7(2) Making, publishing, disseminating, circulating, or placing8before the public, or causing, directly or indirectly, to be made,9published, disseminated, circulated, or placed before the public,10in a newspaper, magazine, or other publication, or in the form of11a notice, circular, pamphlet, letter, or poster, or over any radio or12television station, or in any other way, an advertisement,13announcement, or statement containing any assertion,14representation, or statement with respect to any person in the15conduct of the person's insurance business, which is untrue,16deceptive, or misleading.17(3) Making, publishing, disseminating, or circulating, directly or18indirectly, or aiding, abetting, or encouraging the making,19publishing, disseminating, or circulated to injure any21false, or maliciously critical of or derogatory to the financial22condition of an insurer, and which is calculated to injure any23person engaged in the business of insurance.24(4) Entering into any agreement to commit, or individually or by25a concerted action committing any act of boycott, coercion		
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5 7 1 7		
42 (6) Issuing or delivering or permitting agents, officers, or		
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1 employees to issue or deliver, agency company stock or other 2 capital stock, or benefit certificates or shares in any common law 3 corporation, or securities or any special or advisory board 4 contracts or other contracts of any kind promising returns and 5 profits as an inducement to insurance. 6 (7) Making or permitting any of the following: 7 (A) Unfair discrimination between individuals of the same 8 class and equal expectation of life in the rates or assessments 9 charged for any contract of life insurance or of life annuity or 10 in the dividends or other benefits payable thereon, or in any other of the terms and conditions of such contract. However, 11 12 in determining the class, consideration may be given to the 13 nature of the risk, plan of insurance, the actual or expected 14 expense of conducting the business, or any other relevant 15 factor. 16 (B) Unfair discrimination between individuals of the same 17 class involving essentially the same hazards in the amount of premium, policy fees, assessments, or rates charged or made 18 19 for any policy or contract of accident or health insurance or in 20 the benefits payable thereunder, or in any of the terms or 21 conditions of such contract, or in any other manner whatever. 22 However, in determining the class, consideration may be given 23 to the nature of the risk, the plan of insurance, the actual or 24 expected expense of conducting the business, or any other 25 relevant factor. 26 (C) Excessive or inadequate charges for premiums, policy 27 fees, assessments, or rates, or making or permitting any unfair 28 discrimination between persons of the same class involving 29 essentially the same hazards, in the amount of premiums, policy fees, assessments, or rates charged or made for: 30 31 (i) policies or contracts of reinsurance or joint reinsurance, 32 or abstract and title insurance: 33 (ii) policies or contracts of insurance against loss or damage 34 to aircraft, or against liability arising out of the ownership, 35 maintenance, or use of any aircraft, or of vessels or craft, 36 their cargoes, marine builders' risks, marine protection and 37 indemnity, or other risks commonly insured under marine, 38 as distinguished from inland marine, insurance; or 39 (iii) policies or contracts of any other kind or kinds of 40 insurance whatsoever. 41 However, nothing contained in clause (C) shall be construed to 42 apply to any of the kinds of insurance referred to in clauses (A)



1 and (B) nor to reinsurance in relation to such kinds of insurance. 2 Nothing in clause (A), (B), or (C) shall be construed as making or 3 permitting any excessive, inadequate, or unfairly discriminatory 4 charge or rate or any charge or rate determined by the department 5 or commissioner to meet the requirements of any other insurance 6 rate regulatory law of this state. (8) Except as otherwise expressly provided by law, knowingly 7 8 permitting or offering to make or making any contract or policy 9 of insurance of any kind or kinds whatsoever, including but not in 10 limitation, life annuities, or agreement as to such contract or policy other than as plainly expressed in such contract or policy 11 12 issued thereon, or paying or allowing, or giving or offering to pay, 13 allow, or give, directly or indirectly, as inducement to such 14 insurance, or annuity, any rebate of premiums payable on the 15 contract, or any special favor or advantage in the dividends, 16 savings, or other benefits thereon, or any valuable consideration 17 or inducement whatever not specified in the contract or policy; or giving, or selling, or purchasing or offering to give, sell, or 18 19 purchase as inducement to such insurance or annuity or in 20 connection therewith, any stocks, bonds, or other securities of any 21 insurance company or other corporation, association, limited 22 liability company, or partnership, or any dividends, savings, or 23 profits accrued thereon, or anything of value whatsoever not 24 specified in the contract. Nothing in this subdivision and 25 subdivision (7) shall be construed as including within the 26 definition of discrimination or rebates any of the following 27 practices: 28 (A) Paying bonuses to policyholders or otherwise abating their 29 premiums in whole or in part out of surplus accumulated from 30 nonparticipating insurance, so long as any such bonuses or 31 abatement of premiums are fair and equitable to policyholders 32 and for the best interests of the company and its policyholders. 33 (B) In the case of life insurance policies issued on the 34 industrial debit plan, making allowance to policyholders who 35 have continuously for a specified period made premium payments directly to an office of the insurer in an amount 36 37 which fairly represents the saving in collection expense. 38 (C) Readjustment of the rate of premium for a group insurance 39 policy based on the loss or expense experience thereunder, at 40 the end of the first year or of any subsequent year of insurance 41 thereunder, which may be made retroactive only for such

policy year.

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1 (D) Paying by an insurer or insurance producer thereof duly 2 licensed as such under the laws of this state of money, 3 commission, or brokerage, or giving or allowing by an insurer 4 or such licensed insurance producer thereof anything of value, 5 for or on account of the solicitation or negotiation of policies 6 or other contracts of any kind or kinds, to a broker, an 7 insurance producer, or a solicitor duly licensed under the laws 8 of this state, but such broker, insurance producer, or solicitor 9 receiving such consideration shall not pay, give, or allow 10 credit for such consideration as received in whole or in part, 11 directly or indirectly, to the insured by way of rebate. 12 (9) Requiring, as a condition precedent to loaning money upon the 13 security of a mortgage upon real property, that the owner of the 14 property to whom the money is to be loaned negotiate any policy 15 of insurance covering such real property through a particular 16 insurance producer or broker or brokers. However, this 17 subdivision shall not prevent the exercise by any lender of the 18 lender's right to approve or disapprove of the insurance company 19 selected by the borrower to underwrite the insurance. 20 (10) Entering into any contract, combination in the form of a trust 21 or otherwise, or conspiracy in restraint of commerce in the 22 business of insurance. 23 (11) Monopolizing or attempting to monopolize or combining or 24 conspiring with any other person or persons to monopolize any 25 part of commerce in the business of insurance. However, 26 participation as a member, director, or officer in the activities of 27 any nonprofit organization of insurance producers or other 28 workers in the insurance business shall not be interpreted, in 29 itself, to constitute a combination in restraint of trade or as 30 combining to create a monopoly as provided in this subdivision 31 and subdivision (10). The enumeration in this chapter of specific 32 unfair methods of competition and unfair or deceptive acts and 33 practices in the business of insurance is not exclusive or 34 restrictive or intended to limit the powers of the commissioner or 35 department or of any court of review under section 8 of this 36 chapter. 37 (12) Requiring as a condition precedent to the sale of real or 38 personal property under any contract of sale, conditional sales 39 contract, or other similar instrument or upon the security of a 40 chattel mortgage, that the buyer of such property negotiate any 41 policy of insurance covering such property through a particular 42 insurance company, insurance producer, or broker or brokers.



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1 2 3 4 5	However, this subdivision shall not prevent the exercise by any seller of such property or the one making a loan thereon of the right to approve or disapprove of the insurance company selected by the buyer to underwrite the insurance. (13) Issuing, offering, or participating in a plan to issue or offer,
6 7	any policy or certificate of insurance of any kind or character as an inducement to the purchase of any property, real, personal, or
8	mixed, or services of any kind, where a charge to the insured is
9	not made for and on account of such policy or certificate of
10	insurance. However, this subdivision shall not apply to any of the
11	following:
12	(A) Insurance issued to credit unions or members of credit
13	unions in connection with the purchase of shares in such credit
14	unions.
15	(B) Insurance employed as a means of guaranteeing the
16	performance of goods and designed to benefit the purchasers
17	or users of such goods.
18	(C) Title insurance.
19	(D) Insurance written in connection with an indebtedness and
20	intended as a means of repaying such indebtedness in the
21	event of the death or disability of the insured.
22	(E) Insurance provided by or through motorists service clubs
23	or associations.
24	(F) Insurance that is provided to the purchaser or holder of an
25	air transportation ticket and that:
26	(i) insures against death or nonfatal injury that occurs during
27	the flight to which the ticket relates;
28	(ii) insures against personal injury or property damage that
29	occurs during travel to or from the airport in a common
30	carrier immediately before or after the flight;
31	(iii) insures against baggage loss during the flight to which
32	the ticket relates; or
33	(iv) insures against a flight cancellation to which the ticket
34	relates.
35	(14) Refusing, because of the for-profit status of a hospital or
36	medical facility, to make payments otherwise required to be made
37	under a contract or policy of insurance for charges incurred by an
38	insured in such a for-profit hospital or other for-profit medical
39 40	facility licensed by the state department of health.
40	(15) Refusing to insure an individual, refusing to continue to issue
41 42	insurance to an individual, limiting the amount, extent, or kind of
42	coverage available to an individual, or charging an individual a



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1 different rate for the same coverage, solely because of that 2 individual's blindness or partial blindness, except where the 3 refusal, limitation, or rate differential is based on sound actuarial 4 principles or is related to actual or reasonably anticipated 5 experience. 6 (16) Committing or performing, with such frequency as to 7 indicate a general practice, unfair claim settlement practices (as 8 defined in section 4.5 of this chapter). 9 (17) Between policy renewal dates, unilaterally canceling an 10 individual's coverage under an individual or group health insurance policy solely because of the individual's medical or 11 physical condition. 12 13 (18) Using a policy form or rider that would permit a cancellation 14 of coverage as described in subdivision (17). 15 (19) Violating IC 27-1-22-25, IC 27-1-22-26, or IC 27-1-22-26.1 concerning motor vehicle insurance rates. 16 17 (20) Violating IC 27-8-21-2 concerning advertisements referring 18 to interest rate guarantees. 19 (21) Violating IC 27-8-24.3 concerning insurance and health plan 20 coverage for victims of abuse. 21 (22) Violating IC 27-8-26 concerning genetic screening or testing. 22 (23) Violating IC 27-1-15.6-3(b) concerning licensure of 23 insurance producers. 24 (24) Violating IC 27-1-38 concerning depository institutions. 25 (25) Violating IC 27-8-28-17(c) or IC 27-13-10-8(c) concerning 26 the resolution of an appealed grievance decision. 27 (26) Violating IC 27-8-5-2.5(e) through IC 27-8-5-2.5(j) (expired 28 July 1, 2007, and removed) or IC 27-8-5-19.2 (expired July 1, 29 2007, and repealed). 30 (27) Violating IC 27-2-21 concerning use of credit information. 31 (28) Violating IC 27-4-9-3 concerning recommendations to 32 consumers. 33 (29) Engaging in dishonest or predatory insurance practices in 34 marketing or sales of insurance to members of the United States 35 Armed Forces as: 36 (A) described in the federal Military Personnel Financial 37 Services Protection Act, P.L.109-290; or 38 (B) defined in rules adopted under subsection (b). 39 (30) Violating IC 27-8-19.8-20.1 concerning stranger originated 40 life insurance. 41 (31) Violating IC 27-2-22 concerning retained asset accounts. 42 (32) Violating IC 27-8-5-29 concerning health plans offered



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1 through a health benefit exchange (as defined in IC 27-19-2	· ·
2 (33) Violating a requirement of the federal Patient Protection	
3 Affordable Care Act (P.L. 111-148), as amended by the fed	
4 Health Care and Education Reconciliation Act of 2010 (	P.L.
5 111-152), that is enforceable by the state.	
6 (34) After June 30, 2015, violating IC 27-2-23 concert	
7 unclaimed life insurance, annuity, or retained asset accurate	ount
8 benefits.	
9 (35) Willfully violating IC 27-1-12-46 concerning a life insura	ance
10 policy or certificate described in IC 27-1-12-46(a).	
11 (36) Violating IC 27-1-37-7 concerning prohibiting the disclo	sure
12 of health care service claims data.	
13 (37) Violating IC 27-8-36-6 concerning living organ do	onor
14 insurance coverage and organ donation.	
15 (b) Except with respect to federal insurance programs us	
16 Subchapter III of Chapter 19 of Title 38 of the United States Code	
17 commissioner may, consistent with the federal Military Perso	
18 Financial Services Protection Act (10 U.S.C. 992 note), adopt r	ules
19 under IC 4-22-2 to:	
20 (1) define; and	
21 (2) while the members are on a United States military installa	ation
22 or elsewhere in Indiana, protect members of the United St	tates
23 Armed Forces from;	
24 dishonest or predatory insurance practices.	
25 SECTION 2. IC 27-8-36 IS ADDED TO THE INDIANA CODE	EAS
26 A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE JU	JLY
27 1, 2021]:	
28 Chapter 36. Coverage for Living Organ Donors	
29 Sec. 1. As used in this chapter, "individual" means a nat	ural
30 person.	
31 Sec. 2. As used in this chapter, "insurance policy" means:	
32 (1) a policy of life insurance or disability insurance descri	ibed
33 in Class 1 of IC 27-1-5-1; and	
34 (2) a long term care insurance policy (as defined	l in
35 IC 27-8-12-5).	
36 Sec. 3. As used in this chapter, "insurer" means an insura	ance
37 company that issues an insurance policy.	
38 Sec. 4. As used in this chapter, "living organ donor" mean	s an
39 individual who:	
40 (1) intends to donate; or	
41 (2) has donated;	
42 all or part of an organ and is not deceased.	

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1	Sec. 5. An insurer may not do any of the following:
2	(1) Decline or limit coverage of an individual under an
3	insurance policy because the individual is a living organ
4	donor.
5	(2) Preclude an individual from donating all or part of an
6	organ as a condition of receiving an insurance policy.
7	(3) Consider the status of an individual as a living organ
8	donor in determining the premium of an insurance policy.
9	(4) Discriminate in the offering, issuance, cancellation,
10	amount of coverage, price, or any other condition of an
11	insurance policy for an individual based solely, and without
12	any additional actuarial risks, because the individual is a
13	living organ donor.
14	Sec. 6. An insurer who violates this chapter commits an unfair
15	and deceptive act and practice in the business of insurance.

