

Printer's Error Reprinted February 2, 2014

SENATE BILL No. 234

DIGEST OF SB 234 (Updated January 30, 2014 2:37 pm - DI 109)

Citations Affected: IC 25-6.1; noncode.

Synopsis: Auctioneer licensing. Repeals the auction house license provisions. Provides that a person holding an unexpired auction house license may apply to convert that license to an auction company license. Repeals the temporary auctioneer's permit provisions. Provides that the auctioneer commission may use interest earned from the funds in the auctioneer commission may use interest carned from the funds in the auctioneer recovery fund for expenses related to the continuing education program and other expenses incurred by the commission. Allows the auctioneer commission to hire an education officer to oversee and perform the educational duties required under the auctioneer licensing laws. Makes conforming changes. Makes a technical correction.

Effective: Upon passage; July 1, 2014.

Kruse, Buck

January 9, 2014, read first time and referred to Committee on Commerce, Economic Development & Technology. January 27, 2014, reported favorably — Do Pass. January 30, 2014, read second time, amended, ordered engrossed.



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Second Regular Session 118th General Assembly (2014)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2013 Regular Session and 2013 First Regular Technical Session of the General Assembly.

SENATE BILL No. 234

A BILL FOR AN ACT to amend the Indiana Code concerning professions and occupations.

Be it enacted by the General Assembly of the State of Indiana:

SECTION 1. IC 25-6.1-1-3, AS AMENDED BY P.L.1-2006, SECTION 422, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 3. As used in this article: "Auction" means a sale transaction conducted by means of oral or written exchanges between an auctioneer and the members of the auctioneer's audience, which exchanges consist of a series of invitations for offers for the purchase of goods or real estate made by

the auctioneer and offers to purchase made by members of the audience and culminate in the acceptance by the auctioneer of the highest or most favorable offer made by a member of the participating audience.

"Auction company" means any person or persons who, as a part of
its business, arranges, manages, sponsors, advertises, or carries out
auctions.

14 "Auction house" means an established place of business including
 15 an auction barn, a sale barn, and a sale pavilion and its contiguous
 16 surroundings where two (2) or more auctions are held within any

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1 twelve (12) month period and where representations are regularly made 2 that goods are sold at auction. Each day during which goods or real 3 estate are being offered for sale at auction shall constitute one (1) 4 auction. A sale barn or livestock auction market that is used exclusively 5 for the auctioning of livestock and is licensed by the Indiana state 6 board of animal health is not an auction house as defined herein. 7 "Auctioneer" means an individual who is engaged in, or who by 8 advertising or otherwise holds the individual out as being available to 9 engage in, the calling for, the recognition of, and the acceptance of 10 offers for the purchase of goods or real estate at an auction. "Commission" means the Indiana auctioneer commission. 11 12 "Goods" means any goods, wares, chattels, merchandise, or other 13 personal property, including domestic animals and farm products. 14 "Licensee" means any person licensed or issued a temporary permit 15 under this article and, in the case of an auction house or auction 16 company, includes the person required to obtain a license for such 17 auction house or auction company. "Organization" means a corporation, a limited liability company, a 18 19 partnership, a trust (specifically including a business trust), a firm, an 20 association, or any other form of business enterprise which is owned by 21 two (2) or more individuals. 22 "Person" means an organization or an individual. 23 "Real estate" means any right, title, or interest in real property, 24 including fixtures. 25 "Licensing agency" means the Indiana professional licensing agency established by IC 25-1-5-3. 26 27 SECTION 2. IC 25-6.1-2-5 IS AMENDED TO READ AS 28 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 5. (a) The commission 29 is empowered to do the following: 30 (1) Administer and enforce the provisions of this article. 31 (2) Adopt such rules in accordance with IC 4-22-2 and such forms 32 as are necessary or appropriate for the administration and the 33 effective and efficient enforcement of this article. 34 (3) Issue, suspend, and revoke licenses in accordance with this 35 article. 36 (4) Subject to IC 25-1-7, investigate complaints concerning licensees or persons the commission has reason to believe should 37 38 be licensees, specifically including complaints respecting failure 39 to comply with this article or the rules, and to take appropriate 40 action pursuant to IC 25-1-11. 41 (5) Bring actions, in the name of the state of Indiana, in an 42 appropriate circuit court in order to enforce compliance with this

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1	article or the rules by restraining order or injunction.
2	(6) Hold public hearings on any matters for which a hearing is
3	required under this article and to have all powers granted in
4	IC 4-21.5.
5	(7) Adopt a seal and, through its secretary, certify copies.
6	(b) The licensing agency shall provide necessary employees and
7	consultants to enforce this article.
8	(c) The commission shall adopt rules under IC 4-22-2 establishing
9	the following:
10	(1) Standards for competent:
11	(A) practice as an auctioneer; and
12	(B) operation of an auction company. or auction house.
13	(2) Continuing education requirements for an individual who has
14	reactivated an auctioneer license with less than twelve (12)
15	months remaining in the licensing period.
16	SECTION 3. IC 25-6.1-3-1 IS AMENDED TO READ AS
17	FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 1. Coverage. (a) Except
18	as provided in subsection (b), of this section, no individual may act as
19	an auctioneer and no person may operate an auction house or an
20	auction company without obtaining and having in full force and effect
21	a valid license issued by the commission in accordance with this
22	chapter.
23	(b) The requirements of this article do not apply to:
24	(1) An auction of goods or real estate conducted exclusively by
25	individuals who personally own such goods or real estate and who
26	did not acquire such goods or real estate for resale.
27	(2) An auction conducted by or under the direction of any public
28	authority.
29	(3) An auction conducted pursuant to any judicial order or to the
30	settlement of a decedent's estate.
31	(4) A sale conducted by or on behalf of any political party,
32	church, charitable corporation, or association if the individual
33	conducting the sale receives no compensation and does not, by
34	advertising or otherwise, hold himself or herself out as being
35	available to engage in the sale of goods or real estate at auction.
36	SECTION 4. IC 25-6.1-3-2, AS AMENDED BY P.L.105-2008,
37	SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
38	JULY 1, 2014]: Sec. 2. (a) Every individual, before acting as an
39	auctioneer, must obtain a license from the commission.
40	(b) An applicant for a license must:
41	 (1) be at least eighteen (18) years of age; (2) have completed at least eighte (80) estual hours of emotion
42	(2) have completed at least eighty (80) actual hours of auction

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1	instruction from a course provider approved by the commission;
2	(3) not have a conviction for:
3	(A) an act which would constitute a ground for disciplinary
4	sanction under IC 25-1-11; or
5	(B) a felony that has a direct bearing on the applicant's ability
6	to practice competently.
7	(c) Auction instruction required under subsection (b) must provide
8	the applicant with knowledge of all of the following:
9	(1) The value of real estate and of various goods commonly sold
10	at an auction.
11	(2) Bid calling.
12	(3) Sale preparation, sale advertising, and sale summary.
13	(4) Mathematics.
14	(5) The provisions of this article and the commission's rules.
15	(6) Any other subject matter approved by the commission.
16	(d) An individual seeking an initial license as an auctioneer under
17	this article shall file with the commission a completed application on
18	the form prescribed by the commission. When filing an application for
19	an auctioneer license, each individual shall pay a nonrefundable
20	examination fee established by the commission under IC 25-1-8-2.
21	(e) When applying for a renewal of an auctioneer license, each
22	individual shall do the following:
23	(1) Apply in a manner required by the commission, including
24	certification by the applicant that the applicant has complied with
25	the requirements of IC 25-6.1-9-8, unless the commission has
26	granted the applicant a waiver under IC 25-6.1-9-9.
27	(2) Pay the renewal fee established by the commission under
28	IC 25-1-8-2.
29	(f) Upon the receipt of a completed application for an initial or a
30	renewal license, the commission shall examine the application and may
31	verify the information contained therein.
32	(g) An applicant who is seeking an initial license must pass an
33	examination approved by the commission that covers subjects and
34	topics of knowledge required to practice as an auctioneer. The
35	commission shall hold examinations as the commission may prescribe.
36	(h) The commission shall issue an auctioneer's license, in such form
37	as it may prescribe, to each individual who meets all of the
38	requirements for licensing and pays the appropriate fees.
39	(i) Auctioneer licenses shall be issued for a term of four (4) years.
40	A license expires at midnight on the date established by the licensing
41	agency under IC 25-1-6-4 and every fourth year thereafter, unless
42	renewed before that date. If the license has expired, it may be reinstated



1	not later than four (4) years after the date it expired if the license holder
2	meets the requirements of IC 25-1-8-6(c).
3	(j) If a license has expired for a period of more than four (4) years,
4	the holder of the license may have the license reinstated by satisfying
5	the requirements for reinstatement under IC 25-1-8-6(d).
6	(k) The commission may waive the requirement that a nonresident
7	applicant pass an examination and that the nonresident submit written
8	statements by two (2) individuals, if the nonresident applicant:
9	(1) is licensed to act as an auctioneer in the state of the applicant's
10	domicile;
11	(2) submits with the application a duly certified letter of
12	certification issued by the licensing board of the applicant's
13	domiciliary state;
14	(3) is a resident of a state whose licensing requirements are
15	substantially equal to the requirements of Indiana;
16	(4) is a resident of a state that grants the same privileges to the
17	licensees of Indiana; and
18	(5) includes with the application an irrevocable consent that
19	actions may be commenced against the applicant. The consent
20	shall stipulate that service of process or pleadings on the
21	commission shall be taken and held in all courts as valid and
22	binding as if service of process had been made upon the applicant
23	personally within this state. If any process or pleading mentioned
24	in this subsection is served upon the commission, it shall be by
25	duplicate copies. One (1) of the duplicate copies shall be filed in
26	the office of the commission and one (1) shall be immediately
27	forwarded by the commission by registered or certified mail to the
28	applicant against whom the process or pleadings are directed.
29	(1) The commission may enter into a reciprocal agreement with
30	another state concerning nonresident applicants.
31	(m) The commission may, for good cause shown, upon the receipt
32	of an application for a license, issue a temporary permit for such
33	reasonable period of time, not to exceed one (1) year, as the
34	commission deems appropriate. A temporary permit has the same
35	effect as a license and entitles and subjects the permittee to the same
36	rights and obligations as if the individual had obtained a license.
37	(n) An applicant for a temporary permit must do the following:
38	(1) File an examination application.
39	(2) Pass the examination at one (1) of the next two (2) regularly
40	scheduled examinations.
41	(o) An individual who does not pass the examination required under
42	subsection (n) may not be issued a temporary permit.



1	SECTION 5. IC 25-6.1-3-3 IS REPEALED [EFFECTIVE JULY 1,
2	2014]. Sec. 3. (a) This section does not apply to an organization that
3	operates a wholesale dealer automobile auction.
4	(b) Every person, before operating an auction house, must obtain a
5	license from the commission for that auction house.
6	(c) Except as provided in subsection (d), before applying for a
7	license from the commission to operate an auction house, the following
8	must obtain a license as an auctioneer as provided in section 2 of this
9	chapter:
10	(1) An individual who seeks to operate an auction house.
11	(2) One (1) or more individuals designated by an organization that
12	seeks to operate an auction house.
13	(d) Subsection (c) does not apply to:
14	(1) a person that holds a valid license for an auction house as of
15	June 30, 1998; or
16	(2) a person that holds a valid renewal of a license described in
17	subdivision (1).
18	(e) Every applicant seeking to operate an auction house shall file
19	with the commission a completed application on a form provided by
20	the commission for a license for each auction house to be operated by
21	that person. Each application shall be accompanied by the license fee
22	prescribed by section 5 of this chapter and a surcharge described in
23	IC 25-6.1-8-2.
24	(f) Upon the receipt of a completed application for an initial or a
25	renewal license, the commission shall examine the application and may
26	verify the information contained therein.
27	(g) If the commission determines that the application has been
28	completed and that the statements made therein by the applicant are
29	true, the commission shall issue a license, in such form as it may
30	prescribe, for such auction house.
31	(h) Auction house licenses shall expire on a date established by the
32	licensing agency under IC 25-1-6-4, and every fourth year thereafter.
33	(i) If the holder of an auction house license does not renew the
34	license by the date established by the licencing agency, the license
35	expires and becomes invalid without any action taken by the
36	commission.
37	(j) The holder of an auction house license that has been expired for
38	not more than four (4) years may have the license reinstated by meeting
39	the requirements under IC 25-1-8-6(c).
40	(k) The holder of an auction house license that has been expired for
41	more than four (4) years may have the license reinstated by satisfying
42	the requirements for reinstatement under IC 25-1-8-6(d).

1 SECTION 6. IC 25-6.1-3-4, AS AMENDED BY P.L.105-2008, 2 SECTION 18, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 3 UPON PASSAGE]: Sec. 4. (a) Every person other than: 4 (1) an individual who is a licensed auctioneer; or 5 (2) an individual who has a licensed auction house (until July 1, 6 2014); 7 who is seeking to operate as an auction company must obtain a license 8 from the commission. Notwithstanding the fact that an individual who 9 is a licensed auctioneer or (until July 1, 2014) an individual who has 10 a licensed auction house also has an interest in an organization, every 11 organization which seeks to operate an auction company must obtain 12 a license for that auction company. 13 (b) After June 30, 2014, an individual who holds an auction 14 house license under IC 25-6.1-3-3 (before its repeal) may not 15 conduct business without holding an auction company license as 16 required under this article. This subsection expires April 1, 2016. 17 (c) An individual who holds an unexpired auction house license under IC 25-6.1-3-3 (before its repeal) may file with the 18 19 commission a completed application for an auction company 20 license on the form prescribed by the commission in rules adopted 21 by the commission under IC 4-22-2. Upon the receipt of a 22 completed application for an auction company license under this 23 chapter, the commission shall examine the application and may 24 verify the information contained in the application. Upon a 25 determination by the commission that an application is complete 26 and verified, the commission shall issue an auction company 27 license, in a form it prescribes, to the applicant for a term equal to 28 the remaining term of the unexpired auction house license. If an 29 individual described in this subsection files a completed application 30 for an auction company license before June 1, 2014, the 31 commission shall determine whether the application is complete 32 and verified before June 15, 2014. If the commission determines 33 that the application is complete and verified, the commission shall 34 issue the individual an auction company license before July 1, 2014. 35 (b) (d) Every such person shall file with the commission a completed complete application on the form prescribed by the 36 37 commission. Each application shall be accompanied by the license fee 38 prescribed by section 5 of this chapter and a surcharge described in 39 IC 25-6.1-8-2.

40 (c) (e) Upon the receipt of a completed application for an initial or
41 renewal license, the commission shall examine the application and may
42 verify the information contained therein.



(d) (f) Upon a determination by the commission that an application is completed complete and duly verified, the commission shall issue an auction company license, in such form as it may prescribe, to the applicant.

(c) (g) Auction company licenses shall expire on a date established by the licensing agency under IC 25-1-6-4, and every fourth year thereafter.

8 (f) (h) If the holder of an auction company license does not renew
9 the license by the date established by the licensing agency, the license
10 expires and becomes invalid without any action taken by the
11 commission.

(g) (i) The holder of an auction company license that has been
expired for not more than four (4) years may have the license reinstated
by meeting the requirements under IC 25-1-8-6(c).

(h) (j) The holder of an auction company license that has been expired for more than four (4) years may have the license reinstated by satisfying the requirements for reinstatement under IC 25-1-8-6(d).

(i) (k) Any individual who wishes to operate an auction company, 18 19 and who is exempt under subsection (a) from obtaining an auction 20 company license, shall, not more than thirty (30) days before the date 21 on which the individual begins to operate an auction company, notify 22 the commission, in a writing signed by the individual, that the 23 individual is operating as an auction company or as more than one (1)24 auction company. The individual shall specify in such written 25 notification the trade or business name, and the address of the principal 26 place of business, of each auction company which the individual 27 operates. Whenever an individual to whom this subsection applies shall 28 discontinue the operation of an auction company theretofore operated 29 by the individual, or shall change its address or trade or business name, the individual shall promptly notify the secretary of the commission of 30 31 such discontinuance or change, in a writing signed by the individual.

SECTION 7. IC 25-6.1-3-6 IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 6. All auctions arranged by or through an auction house or an auction company shall be conducted exclusively by individuals who are licensed as auctioneers under this chapter. For purposes of this subsection only, the term "auction house" includes a sale barn or sale pavilion that is used exclusively for the auctioning of livestock and is licensed by the Indiana state board of animal health.

40 SECTION 8. IC 25-6.1-6-4 IS AMENDED TO READ AS
41 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 4. Written Contracts.
42 Except with respect to goods sold through an auction house, No

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1 licensee shall sell goods or real estate at auction until the auctioneer or 2 auction company involved has first entered into a written contract with 3 the owner or consignor of such goods or real estate, which contract sets 4 forth the terms and conditions upon which such auctioneer or auction 5 company accepts the goods or real estate for sale. A copy of every 6 written contract shall be retained for a period of two (2) years from the 7 date of the auction. 8 SECTION 9. IC 25-6.1-6-5 IS AMENDED TO READ AS 9 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 5. Advertising. All advertisements of auctions shall disclose: 10 (1) the auctioneer's name and the name of the auction house or the 11 12 auction company involved; and 13 (2) the name of the owner or consignor of goods or real estate to 14 be sold or the fact that the goods are being sold on general 15 consignment. 16 SECTION 10. IC 25-6.1-7-1 IS AMENDED TO READ AS 17 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 1. (a) An individual 18 may not act as an auctioneer without first having obtained and having 19 in full force and effect the license required under this article. 20 (b) Except as provided in IC 25-6.1-3-3, a person may not operate 21 an auction house without having obtained and having in full force and 22 effect the license for the auction house as required under this article. 23 (c) (b) A person (except a person who shall have become exempt, 24 by reason of compliance with the provisions of IC 25-6.1-3-4, from the 25 auction company licensing requirements of this article) may not operate 26 an auction company without first having obtained and having in full 27 force and effect the auction company license required under this article. 28 (d) (c) A person who knowingly or intentionally violates the 29 provisions of this section commits a Class A misdemeanor. 30 SECTION 11. IC 25-6.1-8-2 IS AMENDED TO READ AS 31 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 2. (a) If the total 32 amount in the auctioneer recovery fund (including principal and 33 interest) is less than three hundred sixty thousand dollars (\$360,000) 34 on June 30 in an odd-numbered year after the payment of all claims and 35 expenses, the auctioneer commission shall assess a surcharge 36 according to the following formula in order to maintain the fund at an 37 approximate level of four hundred thousand dollars (\$400,000): 38 STEP ONE: Determine the amount remaining in the fund on June 39 30 of the current year after all expenses and claims have been 40 paid. 41 STEP TWO: Subtract the amount determined under STEP ONE 42 from four hundred thousand dollars (\$400,000).



1 STEP THREE: Determine the number of licensees who had 2 licenses in effect on June 30 of the current year. 3 STEP FOUR: Divide the number determined under STEP TWO 4 by the number determined under STEP THREE. 5 (b) The auctioneer commission shall assess the surcharge described 6 in subsection (a) against each licensee who: 7 (1) receives an initial license; or 8 (2) receives a renewal license. or 9 (3) receives a temporary permit. (c) The auctioneer commission shall assess the surcharge described 10 in subsection (a) for the two (2) year period beginning on July 1 of the 11 12 current year through June 30 of the next odd-numbered year. 13 (d) The surcharge assessed under this section is in addition to any 14 other fee under this article. 15 SECTION 12. IC 25-6.1-8-6 IS AMENDED TO READ AS 16 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 6. Any auctioneer or 17 auction company or auction house that is licensed or renews a license 18 under this article after December 31, 1987, and upon whom personal 19 service cannot be made with reasonable diligence shall be considered 20 to have appointed the commission as the licensee's agent for service of 21 process for purposes of actions filed under section 4 of this chapter for 22 recovery from the auctioneer recovery fund. Service of process under 23 this section shall be made as nearly as practicable in the manner 24 prescribed by the Indiana Rules of Trial Procedure for service on 25 corporations. SECTION 13. IC 25-6.1-8-10, AS AMENDED BY P.L.134-2013, 26 27 SECTION 7, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 28 JULY 1, 2014]: Sec. 10. (a) If the commission is required to make any 29 payment from the auctioneer recovery fund in settlement of a claim or 30 toward the satisfaction of an order under this chapter, the commission 31 shall suspend the judgment debtor's license. The licensee is not eligible 32 to be licensed again as either an auctioneer or auction company or 33 auction house until the licensee has repaid in full the amount paid from 34 the auctioneer recovery fund with interest of twelve percent (12%) per 35 annum. 36 (b) A license suspension issued under this section must be done in 37 accordance with IC 4-21.5-3-6. The licensee may petition for review 38 under IC 4-21.5-3-7. 39 SECTION 14. IC 25-6.1-8-12 IS AMENDED TO READ AS 40 FOLLOWS [EFFECTIVE JULY 1, 2014]: Sec. 12. Subject to the 41 approval of the state budget agency, the auctioneer commission may 42 expend the interest earned by the auctioneer recovery fund for:



1	publications that provide:
2	(1) information concerning the commission's activities and
3	administrative rulings; and
4	(2) other educational information concerning the practice of
5	auctioneering; and
6	(3) expenses related to the continuing education program.
7	SECTION 15. IC 25-6.1-9-6.5 IS ADDED TO THE INDIANA
8	CODE AS A NEW SECTION TO READ AS FOLLOWS
9	[EFFECTIVE JULY 1, 2014]: Sec. 6.5. The licensing agency may
10	hire an education officer who reports directly to the director of the
11	licensing agency to oversee routine and ongoing compliance with
12	the continuing education requirements of this chapter.
13	SECTION 16. [EFFECTIVE UPON PASSAGE] The Indiana
14	auctioneer commission shall adopt emergency rules in the manner
15	provided under IC 4-22-2-37.1 to prescribe the application form
16	described in IC 25-6.1-3-4(c), as amended by this act. The
17	emergency rules must be adopted and in effect before July 1, 2014.
18	The emergency rules expire on the earlier of:
19	(1) the date permanent rules are adopted under
-	
20	IC 25-6.1-3-4(c), as amended by this act; or
21	(2) June 30, 2015.
22	This SECTION expires July 1, 2015.
23	SECTION 17. An emergency is declared for this act.
-	SECTION 17. An emergency is declared for this act.



COMMITTEE REPORT

Madam President: The Senate Committee on Commerce, Economic Development & Technology, to which was referred Senate Bill No. 234, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill DO PASS.

(Reference is to SB 234 as introduced.)

Committee Vote: Yeas 7, Nays 0

Senator Buck, Chairperson

SENATE MOTION

Madam President: I move that Senate Bill 234 be amended to read as follows:

Page 11, line 3, strike "and".

Page 11, line 5, delete "auctioneering." and insert "auctioneering; and

(3) expenses related to the continuing education program.".

Page 11, line 8, delete "commission" and insert "**licensing agency**". Page 11, line 9, delete "compliance".

Page 11, line 10, delete "commission" and insert "licensing agency".

Page 11, line 18, delete "The" and insert "the".

(Reference is to SB 234 as printed January 28, 2014.)

KRUSE

