



February 19, 2016

**ENGROSSED
SENATE BILL No. 221**

DIGEST OF SB 221 (Updated February 17, 2016 5:54 pm - DI 101)

Citations Affected: IC 23-19; IC 34-30.

Synopsis: Securities and financial protection. Defines "financially endangered adult" as an individual who is: (1) at least 60 years of age; or (2) at least 18 years of age and is incapable, by reason of certain mental or physical incapacities, of managing the individual's property. Defines "qualified individual" as an individual associated with a broker-dealer who serves in a supervisory, compliance, or legal capacity as part of the individual's job. Provides that "protective agencies" refers to the adult protective services unit and the securities commissioner. Requires that a qualified individual who has reason to believe that financial exploitation of a financially endangered adult has occurred, has been attempted, or is being attempted shall make a report and notify the protective agencies. Allows a qualified individual to refuse a request for disbursement of funds from an account: (1) owned by a financially endangered adult; or (2) of which a financially endangered adult is a beneficiary or beneficial owner; if the qualified individual has reason to believe that the requested disbursement will
(Continued next page)

Effective: July 1, 2016.

Eckerty, Kenley, Zakas, Stoops

(HOUSE SPONSORS — HEATON, MACER)

January 6, 2016, read first time and referred to Committee on Civil Law.
January 11, 2016, reported favorably — Do Pass; reassigned to Committee on Appropriations.
January 28, 2016, amended, reported favorably — Do Pass.
February 1, 2016, read second time, ordered engrossed. Engrossed.
February 2, 2016, read third time, passed. Yeas 50, nays 0.
HOUSE ACTION
February 8, 2016, read first time and referred to Committee on Financial Institutions.
February 18, 2016, amended, reported — Do Pass.

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Digest Continued

result in financial exploitation of the financially endangered adult. Establishes requirements for notification by a broker-dealer or qualified individual if a qualified individual refuses a request for disbursement of funds. Provides for expiration of the refusal of disbursement. Provides broker-dealers and qualified individuals certain immunity from administrative or civil liability. Allows broker-dealers to provide to certain entities access to or copies of records relevant to a suspected financial exploitation. Requires the securities commissioner to develop and make available on the secretary of state's Internet web site information that includes training resources to assist in the prevention and detection of financial exploitation of financially endangered adults. Changes deposits into the securities division enforcement account and state general fund from 50%, to each fund, of the first \$2,000,000 of amounts recovered from: (1) civil penalties; (2) settlements of actions; and (3) judgments awarded; in the enforcement of the securities law to 50%, to each fund, of the first \$4,000,000. Specifies that any amount exceeding \$4,000,000 is deposited into the state general fund.

ES 221—LS 6516/DI 110



February 19, 2016

Second Regular Session 119th General Assembly (2016)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in *this style type*, additions will appear in **this style type**, and deletions will appear in ~~this style type~~.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or ~~this style type~~ reconciles conflicts between statutes enacted by the 2015 Regular Session of the General Assembly.

ENGROSSED SENATE BILL No. 221

A BILL FOR AN ACT to amend the Indiana Code concerning business and other associations.

Be it enacted by the General Assembly of the State of Indiana:

1 SECTION 1. IC 23-19-4.1 IS ADDED TO THE INDIANA CODE
2 AS A **NEW** CHAPTER TO READ AS FOLLOWS [EFFECTIVE
3 JULY 1, 2016]:

4 **Chapter 4.1. Senior Savings Protection**
5 **Sec. 1. As used in this chapter, "financial exploitation" means**
6 **the wrongful or unauthorized taking, withholding, appropriation,**
7 **or use of money, real property, or personal property of a**
8 **financially endangered adult.**

9 **Sec. 2. As used in this chapter, "financially endangered adult"**
10 **means an individual to whom one (1) or more of the following**
11 **apply:**

- 12 (1) **The individual is at least sixty (60) years of age.**
13 (2) **The individual is:**
14 (A) **at least eighteen (18) years of age; and**
15 (B) **incapable, by reason of:**

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1 (i) mental illness;

2 (ii) intellectual disability;

3 (iii) dementia; or

4 (iv) other physical or mental incapacity;

5 of managing or directing the management of the
6 individual's property.

7 **Sec. 3.** As used in this chapter, "immediate family member"
8 means a spouse, child, parent, or sibling.

9 **Sec. 4.** As used in this chapter, "protective agencies" refers to
10 both of the following:

11 (1) The adult protective services unit described in
12 IC 12-10-3-1.

13 (2) The commissioner.

14 **Sec. 5.** As used in this chapter, "qualified individual" means an
15 individual associated with a broker-dealer who serves in a
16 supervisory, compliance, or legal capacity as part of the
17 individual's job.

18 **Sec. 6. (a)** If a qualified individual has reason to believe that
19 financial exploitation of a financially endangered adult has
20 occurred, has been attempted, or is being attempted, the qualified
21 individual shall, as required by IC 12-10-3-9(a):

22 (1) make a report to an entity listed in IC 12-10-3-10(a); and

23 (2) notify the commissioner.

24 (b) After a qualified individual makes a report and provides
25 notification under subsection (a), the qualified individual may, to
26 the extent permitted under federal law, notify any of the following
27 concerning the qualified individual's belief:

28 (1) An immediate family member of the financially
29 endangered adult.

30 (2) A legal guardian of the financially endangered adult.

31 (3) A conservator of the financially endangered adult.

32 (4) A trustee, cotrustee, or successor trustee of the account of
33 the financially endangered adult.

34 (5) An agent under a power of attorney of the financially
35 endangered adult.

36 (6) Any other person permitted under existing laws, rules,
37 regulations, or customer agreement.

38 **Sec. 7. (a)** A qualified individual may refuse a request for
39 disbursement of funds from an account:

40 (1) owned by a financially endangered adult; or

41 (2) of which a financially endangered adult is a beneficiary or
42 beneficial owner;



1 if the qualified individual has reason to believe that the requested
 2 disbursement may result in financial exploitation of the financially
 3 endangered adult.

4 (b) If a qualified individual refuses a request for disbursement
 5 under subsection (a), a broker-dealer involved in the transaction
 6 or the qualified individual shall:

7 (1) subject to subsection (c), make a reasonable effort to notify
 8 all parties authorized to transact business on the account:

9 (A) orally; or

10 (B) in writing by:

11 (i) electronic communication; or

12 (ii) mail postmarked;

13 not more than two (2) business days after the qualified
 14 individual refuses the request for disbursement; and

15 (2) notify the protective agencies:

16 (A) orally; or

17 (B) in writing by:

18 (i) electronic communication; or

19 (ii) mail postmarked;

20 not more than three (3) business days after the qualified
 21 individual refuses the request for disbursement.

22 (c) A broker-dealer or the qualified individual described in
 23 subsection (b) is not required to contact a party authorized to
 24 transact business on the account if the broker-dealer or qualified
 25 individual has reason to believe that the party has engaged in
 26 suspected or attempted financial exploitation of the financially
 27 endangered adult.

28 (d) Unless a court or the commissioner enters an order
 29 extending the refusal of disbursement or providing any other
 30 applicable protective relief, any refusal of disbursement under this
 31 section expires upon the earlier of the following:

32 (1) The date that the qualified individual has reason to believe
 33 that the disbursement will not result in financial exploitation
 34 of the financially endangered adult.

35 (2) Fifteen (15) business days after the date of the initial
 36 refusal of disbursement by the qualified individual. However,
 37 if a broker-dealer's internal review of the facts and
 38 circumstances supports the broker-dealer's reasonable belief
 39 that the financial exploitation of the financially endangered
 40 adult has occurred, is occurring, has been attempted, or will
 41 be attempted, the commissioner shall extend the refusal of
 42 disbursement for an additional fifteen (15) business days after



- 1 the expiration date that would otherwise apply under this
2 subdivision.
- 3 **(e) A court with jurisdiction may enter an order that:**
4 **(1) extends a refusal of disbursement; or**
5 **(2) provides for any other protective relief.**
- 6 **(f) After:**
7 **(1) a broker-dealer or qualified individual provides notice**
8 **under subsection (b); and**
9 **(2) the refusal of disbursement has expired or a court or the**
10 **commissioner has entered an order as described in subsection**
11 **(d) or (e)(1);**
12 **the broker-dealer or qualified individual shall notify, in writing,**
13 **the protective agencies of the expiration or the order, as applicable.**
- 14 **Sec. 8. Notwithstanding any other provision of law, a**
15 **broker-dealer or a qualified individual who, in good faith and**
16 **exercising reasonable care, complies with section 6 or 7 of this**
17 **chapter, is immune from any administrative or civil liability for**
18 **actions taken in accordance with those sections. A broker-dealer or**
19 **qualified individual who, in good faith, releases or does not release**
20 **copies of records under section 9 of this chapter is immune from**
21 **any civil liability for release of such records or failing to release**
22 **such records. This chapter does not limit or otherwise impede the**
23 **authority of the commissioner to access or examine books and**
24 **records of broker-dealers as otherwise provided by law.**
- 25 **Sec. 9. (a) A broker-dealer may provide to protective agencies**
26 **or law enforcement access to or copies of records that are relevant**
27 **to the suspected financial exploitation of a financially endangered**
28 **adult. The records may include records relating to:**
29 **(1) disbursement of any funds from an account of the**
30 **financially endangered adult; and**
31 **(2) disbursements of funds that comprise the suspected**
32 **financial exploitation of a financially endangered adult.**
- 33 **(b) All records made available to the protective agencies under**
34 **this section are confidential under IC 5-14-3.**
- 35 **Sec. 10. Not later than September 1, 2017, the commissioner**
36 **shall develop and make available on the secretary of state's**
37 **Internet web site information that includes training resources to**
38 **assist broker-dealers and qualified individuals in the prevention**
39 **and detection of financial exploitation of financially endangered**
40 **adults. The training resources must include information on:**
41 **(1) indicators of financial exploitation of financially**
42 **endangered adults; and**



1 **(2) the potential steps broker-dealers and qualified individuals**
 2 **can take, under Indiana law, to prevent suspected financial**
 3 **exploitation of financially endangered adults.**

4 **Sec. 11. The commissioner may adopt rules under IC 23-19-6-5**
 5 **to implement this chapter.**

6 SECTION 2. IC 23-19-6-1, AS AMENDED BY P.L.160-2015,
 7 SECTION 6, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 8 JULY 1, 2016]: Sec. 1. (a) This article shall be administered by a
 9 division of the office of the secretary of state. The secretary of state
 10 shall appoint a securities commissioner who shall be responsible for
 11 the direction and supervision of the division and the administration of
 12 this article under the direction and control of the secretary of state. The
 13 salary of the securities commissioner shall be paid out of the funds
 14 appropriated for the administration of this article. The commissioner
 15 shall serve at the will of the secretary of state.

16 (b) The secretary of state:

17 (1) shall employ a chief deputy, attorneys, a senior investigator,
 18 a senior accountant, and other deputies, investigators,
 19 accountants, clerks, stenographers, and other employees necessary
 20 for the administration of this article; and

21 (2) shall fix their compensation with the approval of the budget
 22 agency.

23 (c) It is unlawful for the commissioner or an officer, employee, or
 24 designee of the commissioner to use for personal benefit or the benefit
 25 of others records or other information obtained by or filed with the
 26 commissioner that is not public under section 7(b) of this chapter. This
 27 article does not authorize the commissioner or an officer, employee, or
 28 designee of the commissioner to disclose the record or information,
 29 except in accordance with section 2, 7(c), or 8 of this chapter.

30 (d) This article does not create or diminish a privilege or exemption
 31 that exists at common law, by statute or rule, or otherwise.

32 (e) Subject to IC 4-2-6-15, the commissioner may develop and
 33 implement investor education initiatives to inform the public about
 34 investing in securities, with particular emphasis on the prevention and
 35 detection of securities fraud. In developing and implementing these
 36 initiatives, the commissioner may collaborate with public and nonprofit
 37 organizations with an interest in investor education. The commissioner
 38 may accept a grant or donation from a person that is not affiliated with
 39 the securities industry or from a nonprofit organization, regardless of
 40 whether the organization is affiliated with the securities industry, to
 41 develop and implement investor education initiatives. This subsection
 42 does not authorize the commissioner to require participation or



1 monetary contributions of a registrant in an investor education
2 program.

3 (f) The securities division enforcement account is established. Fees
4 and funds of whatever character accruing from the administration of
5 this article shall be accounted for by the secretary of state and shall be
6 deposited with the treasurer of state to be deposited by the treasurer of
7 the state in either the state general fund or the securities division
8 enforcement account. Subject to IC 4-2-6-15, expenses incurred in the
9 administration of this article shall be paid from the state general fund
10 upon appropriation being made for the expenses in the manner
11 provided by law for the making of those appropriations. The following
12 shall be deposited by the treasurer of state in the securities division
13 enforcement account:

14 (1) Grants and donations received under subsection (e).

15 (2) Costs of investigations recovered under section 4(e) of this
16 chapter.

17 (3) Fifty percent (50%) of the first ~~two~~ **four** million dollars
18 ~~(\$2,000,000):~~ **(\$4,000,000):**

19 (A) of a civil penalty recovered under section 3(b) or 4(d) of
20 this chapter;

21 (B) recovered in a settlement of an action initiated to enforce
22 this article; or

23 (C) awarded as a judgment in an action to enforce this article.

24 (g) The following shall be deposited by the treasurer of state in the
25 state general fund:

26 (1) Fifty percent (50%) of the first ~~two~~ **four** million dollars
27 ~~(\$2,000,000):~~ **(\$4,000,000):**

28 (A) of a civil penalty recovered under section 3(b) or 4(d) of
29 this chapter;

30 (B) recovered in a settlement of an action initiated to enforce
31 this article; or

32 (C) awarded as a judgment in an action to enforce this article.

33 (2) Any amount exceeding ~~two~~ **four** million dollars ~~(\$2,000,000):~~
34 **(\$4,000,000):**

35 (A) of a civil penalty recovered under section 3(b) or 4(d) of
36 this chapter;

37 (B) recovered in a settlement of an action initiated to enforce
38 this article; or

39 (C) awarded as a judgment in an action to enforce this article.

40 (3) Other fees and revenues that are not designated for deposit in
41 the securities division enforcement account or the securities
42 restitution fund.



1 (h) Notwithstanding IC 23-2-2.5-34, IC 23-2-2.5-43, IC 23-2-5-7,
2 IC 23-19-4-12, IC 25-11-1-15, and this chapter, five percent (5%) of
3 funds received for deposit in the securities division enforcement
4 account shall instead be deposited in the securities restitution fund
5 established by IC 23-20-1-25. Subject to IC 4-2-6-15, the funds
6 deposited in the enforcement account shall be available, with the
7 approval of the budget agency:

8 (1) to augment and supplement the funds appropriated for the
9 administration of this article; and

10 (2) for grants and awards to nonprofit entities for programs and
11 activities that will further investor education and financial literacy
12 in the state.

13 The funds in the enforcement account do not revert to the state general
14 fund at the end of any state fiscal year.

15 (i) In connection with the administration and enforcement of this
16 article, the attorney general shall render all necessary assistance to the
17 commissioner upon the commissioner's request, and to that end, the
18 attorney general shall employ legal and other professional services as
19 are necessary to adequately and fully perform the service under the
20 direction of the commissioner as the demands of the securities division
21 shall require. Expenses incurred by the attorney general for the
22 purposes stated in this subsection shall be chargeable against and paid
23 out of funds appropriated to the attorney general for the administration
24 of the attorney general's office. The attorney general may authorize the
25 commissioner and the commissioner's designee to represent the
26 commissioner and the securities division in any proceeding involving
27 enforcement or defense of this article.

28 (j) Neither the secretary of state, the commissioner, nor an employee
29 of the securities division shall be liable in their individual capacity,
30 except to the state, for an act done or omitted in connection with the
31 performance of their respective duties under this article.

32 (k) The commissioner shall take, prescribe, and file the oath of
33 office prescribed by law. The commissioner, chief deputy
34 commissioner, and each attorney or investigator designated by the
35 commissioner are police officers of the state and shall have all the
36 powers and duties of police officers in making arrests for violations of
37 this article, or in serving any process, notice, or order connected with
38 the enforcement of this article by whatever officer, authority, or court
39 issued and shall comprise the enforcement department of the division
40 and are considered a criminal justice agency for purposes of IC 5-2-4
41 and IC 10-13-3.

42 (l) The provisions of this article delegating and granting power to



1 the secretary of state, the securities division, and the commissioner
2 shall be liberally construed to the end that:

3 (1) the practice or commission of fraud may be prohibited and
4 prevented;

5 (2) disclosure of sufficient and reliable information in order to
6 afford reasonable opportunity for the exercise of independent
7 judgment of the persons involved may be assured; and

8 (3) the qualifications may be prescribed to assure availability of
9 reliable broker-dealers, investment advisers, and agents engaged
10 in and in connection with the issuance, barter, sale, purchase,
11 transfer, or disposition of securities in this state.

12 It is the intent and purpose of this article to delegate and grant to and
13 vest in the secretary of state, the securities division, and the
14 commissioner full and complete power to carry into effect and
15 accomplish the purpose of this article and to charge them with full and
16 complete responsibility for its effective administration.

17 (m) Copies of any statement and documents filed in the office of the
18 secretary of state and of any records of the secretary of state certified
19 by the commissioner shall be admissible in any prosecution, action,
20 suit, or proceeding based upon, arising out of, or under this article to
21 the same effect as the original of such statement, document, or record
22 would be if actually produced.

23 (n) IC 4-21.5 and any rules of practice adopted by the securities
24 division are applicable to administrative proceedings under this article.

25 SECTION 3. IC 34-30-2-96.1 IS ADDED TO THE INDIANA
26 CODE AS A **NEW** SECTION TO READ AS FOLLOWS
27 [EFFECTIVE JULY 1, 2016]: **Sec. 96.1. IC 23-19-4.1-8 (Concerning**
28 **acts by broker-dealers and qualified individuals regarding**
29 **financially endangered adults).**



COMMITTEE REPORT

Madam President: The Senate Committee on Civil Law, to which was referred Senate Bill No. 221, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill DO PASS and be reassigned to the Senate Committee on Appropriations.

(Reference is to SB 221 as introduced.)

BRAY, Chairperson

Committee Vote: Yeas 7, Nays 0

COMMITTEE REPORT

Madam President: The Senate Committee on Appropriations, to which was referred Senate Bill No. 221, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill be AMENDED as follows:

Page 1, delete lines 5 through 15.

Page 2, delete lines 1 through 4.

Page 2, line 5, delete "2." and insert "1."

Page 2, line 7, delete "an" and insert "**a financially**".

Page 2, between lines 8 and 9, begin a new paragraph and insert:

"Sec. 2. As used in this chapter, "financially endangered adult" means an individual to whom one (1) or more of the following apply:

(1) The individual is at least sixty (60) years of age.

(2) The individual is:

(A) at least eighteen (18) years of age; and

(B) incapable, by reason of:

(i) mental illness;

(ii) intellectual disability;

(iii) dementia; or

(iv) other physical or mental incapacity;

of managing or directing the management of the individual's property."

Page 2, line 21, delete "an" and insert "**a financially**".

Page 2, line 23, after "shall" delete ":" and insert "**, as required by IC 12-10-3-9(a):**".

Page 2, line 27, after "may" insert "**, to the extent permitted under federal law,**".

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- Page 2, line 30, after "the" insert **"financially"**.
- Page 2, line 31, after "the" insert **"financially"**.
- Page 2, line 32, after "the" insert **"financially"**.
- Page 2, line 34, after "the" insert **"financially"**.
- Page 2, line 35, after "the" insert **"financially"**.
- Page 2, line 37, delete "or".
- Page 2, line 38, after "regulations" delete "." and insert ", or **customer agreement.**".
- Page 2, line 41, delete "an" and insert **"a financially"**.
- Page 2, line 42, delete "an" and insert **"a financially"**.
- Page 3, line 3, after "the" insert **"financially"**.
- Page 3, line 27, after "the" insert **"financially"**.
- Page 3, line 35, after "the" insert **"financially"**.
- Page 3, line 37, after "individual." insert **"However, if a broker-dealer's internal review of the facts and circumstances supports the broker-dealer's reasonable belief that the financial exploitation of the financially endangered adult has occurred, is occurring, has been attempted, or will be attempted, the commissioner shall extend the refusal of disbursement for an additional fifteen (15) business days after the expiration date that would otherwise apply under this subdivision."**
- Page 4, line 11, after "any" insert **"administrative or"**.
- Page 4, line 12, after "sections." insert **"A broker-dealer or qualified individual who, in good faith, releases or does not release copies of records under section 9 of this chapter is immune from any civil liability for release of such records or failing to release such records. This chapter does not limit or otherwise impede the authority of the commissioner to access or examine books and records of broker-dealers as otherwise provided by law."**
- Page 4, line 15, delete "an" and insert **"a financially"**.
- Page 4, line 17, after "the" insert **"financially"**.
- Page 4, line 20, delete "an" and insert **"a financially"**.
- Page 4, line 27, after "exploitation of" insert **"financially"**.
- Page 4, line 29, after "exploitation of" insert **"financially"**.
- Page 4, line 33, after "of" insert **"financially"**.
- Page 6, line 32, reset in roman "five percent (5%) of".
- Page 6, reset in roman line 33.
- Page 6, line 34, reset in roman "account".
- Page 6, line 34, delete "the first ten percent (10%) of any and all funds recovered".
- Page 6, delete line 35.
- Page 6, line 36, delete "relating to violations of this article".



Page 6, line 36, reset in roman "instead".
Page 8, delete lines 15 through 31.
Page 8, line 35, after "regarding" insert "**financially**".
Re-number all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to SB 221 as printed January 12, 2016.)

KENLEY, Chairperson

Committee Vote: Yeas 13, Nays 0.

COMMITTEE REPORT

Mr. Speaker: Your Committee on Financial Institutions, to which was referred Senate Bill 221, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 2, line 10, after "both" insert "**of**".

Page 4, line 11, delete ";" and insert "**or (e)(1);**".

Page 4, line 13, delete "of the refusal of" and insert "**or the order, as applicable.**".

Page 4, delete line 14.

and when so amended that said bill do pass.

(Reference is to SB 221 as printed January 29, 2016.)

BURTON

Committee Vote: yeas 7, nays 3.

