

April 3, 2019

## ENGROSSED HOUSE BILL No. 1482

DIGEST OF HB 1482 (Updated April 2, 2019 12:25 pm - DI 132)

Citations Affected: IC 9-13; IC 9-31; IC 9-32; IC 34-30; IC 35-52.

Synopsis: Dealer services. Provides that a broker is not defined as a lead generation or other marketing service except in certain instances. Defines "dealer owner" for a business entity. Moves certain provisions providing temporary license plates and dealer plates to the dealer services law. Removes the requirement that a person must be licensed by the secretary of state before the person may possess for more than 30 days more than two inoperable motor vehicles. Provides that an automotive salvage recycler must be licensed by the secretary of state before the automotive salvage recycler may do certain activities. Requires that an automotive salvage recycler must report a purchase of a motor vehicle to the National Motor Vehicle Title Information System within 72 hours. (Current law requires 30 days.) Requires an automotive salvage recycler to allow the secretary of state, a police officer, or an agent of the secretary of state to inspect a certificate of authority. Changes the composition of the motor vehicle sales advisory board (board). Allows the board members to be reappointed. Requires (Continued next page)

Effective: July 1, 2019; July 1, 2020.

## Sullivan, Forestal, Soliday, Austin

(SENATE SPONSORS - CRIDER, HOLDMAN)

January 16, 2019, read first time and referred to Committee on Roads and Transportation. January 31, 2019, amended, reported — Do Pass. February 4, 2019, read second time, ordered engrossed. February 5, 2019, engrossed. February 7, 2019, read third time, passed. Yeas 80, nays 16.

SENATE ACTION

March 4, 2019, read first time and referred to Committee on Homeland Security and Transportation. April 2, 2019, amended, reported favorably — Do Pass.



### Digest Continued

that a zoning affidavit or statement be signed not more than 90 days before the affidavit or statement is submitted to the secretary of state as part of an application for various permits and licenses. Requires a dealer to submit an application for approval of a change to a dealer manager. Removes the provision providing for a manufacturer or distributor to recover costs under a uniform warranty reimbursement policy in certain instances. Requires a copy of a contract between a manufacturer or distributor and a franchisee be provided to the secretary of state. (Current law requires that the copy be submitted to the bureau of motor vehicles.) Makes conforming changes. Makes technical changes.



#### First Regular Session of the 121st General Assembly (2019)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2018 Regular and Special Session of the General Assembly.

# ENGROSSED HOUSE BILL No. 1482

A BILL FOR AN ACT to amend the Indiana Code concerning motor vehicles.

Be it enacted by the General Assembly of the State of Indiana:

<ul> <li>SECTION 17, IS AMENDED TO READ AS FOLLOWS [EFFECTIV JULY 1, 2019]: Sec. 192. "Unit", for purposes of IC 9-21-1</li> <li><del>IC 9-32-9-3,</del> IC 9-32-11-2, IC 9-32-11-6, <b>IC 9-32-11-11, ar</b> IC 9-32-11-11.5, <b>and IC 9-32-11-18</b>, has the meaning set forth 10 C 9-21-18-3.</li> <li>SECTION 2. IC 9-31-3-5, AS AMENDED BY P.L.174-201</li> <li>SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIV JULY 1, 2019]: Sec. 5. A motorboat that has never been registered</li> </ul>	-18, <del>and</del> 1 in )16,
<ul> <li>4 IC 9-32-9-3, IC 9-32-11-2, IC 9-32-11-6, IC 9-32-11-11, at IC 9-32-11-11.5, and IC 9-32-11-18, has the meaning set forth IC 9-21-18-3.</li> <li>7 SECTION 2. IC 9-31-3-5, AS AMENDED BY P.L.174-201 SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIV</li> </ul>	and n in )16,
<ul> <li>5 IC 9-32-11-11.5, and IC 9-32-11-18, has the meaning set forth</li> <li>6 IC 9-21-18-3.</li> <li>7 SECTION 2. IC 9-31-3-5, AS AMENDED BY P.L.174-201</li> <li>8 SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIV</li> </ul>	n in )16,
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9 IIII V 1 2010]: Sec. 5. A motorboat that has never been registered	VE
JOLI 1, 2017. Sec. J. A motorboat that has never been registered.	d in
10 Indiana and that is purchased from a dealer licensed by the secretary	y of
11 state under IC 9-32-8 may be operated on the waters of Indiana for	or a
12 period of forty-five (45) days from the date of purchase if the operate	ator
13 has in the operator's possession the following:	
14 (1) A bill of sale from the dealer giving the purchaser's name ar	and
15 address, the date of purchase, and the make and type of boat	
	t or
16 the hull identification number.	t or



1	the boat, as provided in section 6 of this chapter (before its
2	repeal) or IC 9-32-8-7.
3	SECTION 3. IC 9-31-3-6 IS REPEALED [EFFECTIVE JULY 1,
4	2019]. Sec. 6. (a) The secretary of state may issue temporary license
5	plates to a licensed dealer upon request.
6	(b) A temporary license plate described in subsection (a) must
7	display the following information:
8	(1) The dealer's license number.
9	(2) The date of expiration, plainly stamped or stenciled on the
10	temporary license plate.
11	(c) A temporary license plate may not be used or displayed unless
12	the plate is furnished by the secretary of state.
13	(d) A dealer that authorizes the use of a temporary license plate
14	under this section does not assume responsibility or incur liability for
15	injury to a person or property during the period the temporary license
16	plate is in effect.
17	SECTION 4. IC 9-31-3-19 IS REPEALED [EFFECTIVE JULY 1,
18	2019]. Sec. 19. (a) A dealer licensed by the secretary of state under
19	IC 9-32-8-2 may, upon application to the secretary of state, obtain a
20	dealer plate and registration card for use in the testing or demonstrating
21	of motorboats. Two (2) dealer plates must be displayed within a
22	motorboat that is being tested or demonstrated while the motorboat is
23	being tested or demonstrated.
24	(b) A transfer dealer or automobile auction licensed under IC 9-32
25	may request dealer plates under subsection (a).
26	(c) The fee to obtain a dealer plate and registration card under
27	subsection (a) is ten dollars (\$10). The secretary of state may retain the
28	<del>fce.</del>
29	SECTION 5. IC 9-31-3-31 IS REPEALED [EFFECTIVE JULY 1,
30	2019]. Sec. 31. (a) A person that knowingly or intentionally operates
31	a watercraft displaying:
32	(1) a temporary license plate issued under section 6 of this chapter
33	that is altered or reproduced; or
34	(2) a license plate that purports to be a temporary license plate
35	issued under section 6 of this chapter;
36	commits a Class C misdemeanor.
37	(b) A person that, with the intent to defraud, obtains an altered
38	temporary license plate described in subsection (a) commits a Class C
39	misdemeanor.
40	SECTION 6. IC 9-32-2-6, AS AMENDED BY P.L.179-2017,
41	SECTION 31, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
42	JULY 1, 2019]: Sec. 6. (a) "Broker" means a person that, for a fee, a



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1 commission, or other valuable consideration, arranges or offers to 2 arrange a transaction involving the sale, for purposes other than resale, 3 of a new or used motor vehicle and who is not, at any point in the 4 transaction, the bona fide owner of the motor vehicle involved in the 5 transaction. 6 (b) The term does not include: 7 (1) a dealer licensed under this article or an employee of a dealer 8 licensed under this article acting in an employment arrangement 9 with the dealer, if the motor vehicle being sold is a motor vehicle 10 in the dealer's inventory or is subject to a consignment agreement between the dealer and the owner of the motor vehicle: 11 12 (2) a distributor licensed under this article, or an employee of a 13 distributor licensed under this article and acting in an employment 14 arrangement with the distributor, if the sale being arranged is a 15 sale to a dealer licensed under this article; or 16 (3) a manufacturer licensed under this article, or an employee of 17 a manufacturer licensed under this article and acting in an 18 employment arrangement with the manufacturer, if the sale being 19 arranged is a sale to a dealer licensed under this article; or 20(4) a lead generation or other marketing service, if: 21 (A) the fee for the service is not based on whether the lead 22 provided by the service generated a sale for the dealer; and 23 (B) the service does not have an active role in the 24 negotiation of a sale, including negotiating the price of the 25 motor vehicle. 26 SECTION 7. IC 9-32-2-9.9, AS ADDED BY P.L.179-2017, 27 SECTION 33, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 28 JULY 1, 2019]: Sec. 9.9. "Dealer owner" means the following: 29 (1) For a licensed or applicant dealer, other than a manufacturer, 30 that the following: 31 (A) Is If a corporation, each officer, director, and shareholder 32 having a ten percent (10%) or greater ownership interest in the 33 corporation. 34 (2) (B) If a corporation and it has no officer, director, or 35 shareholder has having a ten percent (10%) or greater 36 ownership interest in the corporation, one (1) or more officers, 37 directors, or shareholders designated in writing by the board 38 of directors. 39 (3) (C) If the licensed or applicant dealer, other than a 40 manufacturer, is a sole proprietorship, the proprietor. 41 (4) (D) If the licensed or applicant dealer, other than a 42 manufacturer, is a partnership, each partner.



1	(5) (E) If the licensed or applicant dealer, other than a
2	manufacturer, is a limited liability company, each member of
3	the company.
4	(6) (2) For a licensed or applicant manufacturer, one (1) or more
5	officers, directors, or shareholders designated in writing by the
6	manufacturer.
7	(3) For a business entity, the following:
8	(A) If a corporation, one (1) or more officers, directors, or
9	shareholders designated in writing by the board of
10	directors.
11	(B) If a limited liability company, one (1) or more members
12	of the company designated in writing by all members.
13	(C) If a partnership, each partner.
14	(D) If a sole proprietorship, the proprietor.
15	SECTION 8. IC 9-32-6-6.5, AS AMENDED BY THE TECHNICAL
16	CORRECTIONS BILL OF THE 2019 GENERAL ASSEMBLY, IS
17	AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]:
18	Sec. 6.5. (a) This section applies to dealer license plates issued after
19	<del>December 31, 2014.</del>
20	(b) (a) Except as provided in <del>subsection (c),</del> subsections (b) and
21	(c), dealer license plates and dealer designee license plates issued to
22	licensed dealers under this article are valid from the issue date through
23	the expiration date as follows:
24	(1) Dealer license plates of a person whose business name begins
25	with the letters A through B expire February 1 of each year.
26	(2) Dealer license plates of a person whose business name begins
27	with the letters C through D expire March 1 of each year.
28	(3) Dealer license plates of a person whose business name begins
29	with the letters E through F expire April 1 of each year.
30	(4) Dealer license plates of a person whose business name begins
31	with the letters G through H expire May 1 of each year.
32	(5) Dealer license plates of a person whose business name begins
33	with the letters I through J expire June 1 of each year.
34	(6) Dealer license plates of a person whose business name begins
35	with the letters K through L expire July 1 of each year.
36	(7) Dealer license plates of a person whose business name begins
37	with the letters M through N expire August 1 of each year.
38	(8) Dealer license plates of a person whose business name begins
39	with the letters O through P expire September 1 of each year.
40	(9) Dealer license plates of a person whose business name begins
41	with the letters Q through R expire October 1 of each year.
42	(10) Dealer license plates of a person whose business name

42 (10) Dealer license plates of a person whose business name



1	begins with the letters S through T expire November 1 of each
2	year.
3	(11) Dealer license plates of a person whose business name
4	begins with the letters U through V expire December 1 of each
5	year.
6	(12) Dealer license plates of a person whose business name
7	begins with the letters W through Z expire January 1 of each year.
8	(c) (b) Dealer license plates issued to a person whose business name
9	begins with a nonalpha character expire November 1 of each year.
10	(d) (c) A dealer designee license plate expires as follows:
11	(1) For a dealer designee license plate issued before July 1, 2017,
12	on the earlier of:
13	(A) the date designated by the dealer on the application related
14	to the license plate; or
15	(B) the date on which the dealer license issued to the same
16	person expires.
17	(2) For a dealer designee license plate issued after June 30, 2017,
18	on the same date each year as the date on which a dealer license
19	issued to the same person expires. is valid from the issue date
20	through the expiration date as provided in subsection (a) or
21	(b).
22	(e) This subsection expires December 31, 2017. For a dealer license
23	plate issued in 2015, the dealer services division shall impose a fee for
24	the dealer license plate under IC 9-29-17 (before its repeal) in the
25	amount that bears the same proportion to the annual fee for the dealer
26	license plate as the number of months the dealer license plate is valid
27	bears to twelve (12).
28	(f) (e) (d) The fee to renew the license plates issued under
29	IC 9-32-6-1 section 1 of this chapter is as follows:
30	(1) For motorcycle dealer license plates, fifteen dollars (\$15).
31	(2) For dealer license plates not described in subdivision (1), forty
32	dollars (\$40).
33	(g) (f) (e) Fees collected under subsection (f) (e) (d) shall be
34	distributed as follows:
35	(1) Thirty percent (30%) to the dealer compliance account
36	established by IC 9-32-7-1.
37	(2) Seventy percent (70%) to the motor vehicle highway account
38	under IC 8-14-1.
39	(h) (g) (f) There is an additional service charge of five dollars (\$5)
40	for the renewal of each set of license plates issued under IC 9-32-6-1.
41	section 1 of this chapter. The service charge shall be deposited in the
42	crossroads 2000 fund.



1(i) (h) (g) The fee to renew each additional license plate issued2under HC 9-32-6-5 section 5 of this chapter is as follows:3(1) For an additional motorcycle dealer license plate, seven4dollars and fifty cents (\$7.50).5(2) For an additional dealer license plate not described in6subdivision (1), fifteen dollars (\$15).7(j) (i) (h) Fees collected under subsection (i) (h) (g) shall be8distributed as follows:9(1) Thirty percent (30%) to the dealer compliance account10established by IC 9-32-7-1.11(2) Seventy percent (70%) to the motor vehicle highway account12under IC 8-14-1.13(k) (j) (l) There is an additional service charge for the renewal of14each additional license plate issued under IC 9-32-6-5, section 5 of this15chapter, as follows:16(1) For an additional motorcycle dealer license plate, two dollars17and fifty cents (\$2.50).18(2) For an additional dealer license plate not described in19subdivision (1), five dollars (\$5).20(t) (k) (j) The service charge under subsection (k) (j) (i) shall be21deposited in the crossroads 2000 fund.22(m) (t) (k) The fee to renew a license plate issued under23(C 9-32-7-1.24(m) (f) (j) The fees collected under subsection (o) (n) (m) shall be25license plate is forty dollars (\$40). The26forty-nine percent (40%) to the crossroads 2000 fund.27(1) Forty percent (40%) to th
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34 under IC 9-32-65-1 is twenty-one dollars and thirty-five cents
51 under i 0 7-52-0.5-1 is twenty-one donars and unity-five cents
35 (\$21.35).
36 SECTION 9. IC 9-32-6-16, AS AMENDED BY P.L.179-2017,
37 SECTION 44, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
38 JULY 1, 2019]: Sec. 16. (a) Except as provided in subsection (b), if a
39 dealer license plate or registration card issued under this chapter, <del>or</del>
40 IC 9-31-3-19 (before its repeal), or IC 9-32-8-8 is lost, stolen, or



1 (b) If a dealer license plate or registration card is lost or stolen, the 2 secretary may not issue a replacement dealer license plate or 3 registration card until the dealer to whom the dealer license plate or 4 registration card was issued: 5 (1) has notified: 6 (A) the Indiana law enforcement agency that has jurisdiction 7 where the loss or theft occurred; or 8 (B) the law enforcement agency that has jurisdiction over the 9 address of the dealer's established place of business; and (2) presents to the secretary on a form prescribed by the secretary 10 a report completed by the law enforcement agency that was 11 12 notified under subdivision (1). 13 SECTION 10. IC 9-32-6.5-12, AS ADDED BY P.L.179-2017, SECTION 54, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 14 15 JULY 1, 2019]: Sec. 12. (a) Except as provided in subsection (b), if a dealer designee license plate or registration card issued under this 16 17 chapter is lost, stolen, or destroyed, the dealer may apply for a replacement dealer designee license plate or registration card in the 18 19 form and manner prescribed by the secretary. 20 (b) If a dealer designee license plate or registration card is lost or stolen, the dealer to whom the dealer designee license plate or 21 22 registration card was issued shall: 23 (1) notify the law enforcement agency that has jurisdiction where 24 the loss or theft occurred; and 25 (2) present to the secretary on a form prescribed by the secretary a report completed by the law enforcement agency that was 26 27 notified under subdivision (1). 28 SECTION 11. IC 9-32-8-2, AS AMENDED BY P.L.174-2016, 29 SECTION 70, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 30 JULY 1, 2019]: Sec. 2. A person that sells, offers to sell, or advertises 31 for sale at least six (6): 32 (1) watercraft; 33 (2) trailers that are: 34 (A) designed and used exclusively for the transportation of 35 watercraft; and 36 (B) sold in general association with the sale of watercraft; or 37 (3) items set forth in both subdivisions (1) and (2); 38 within a twelve (12) month period must be licensed under this chapter. 39 article. 40 SECTION 12. IC 9-32-8-3, AS AMENDED BY P.L.179-2017, SECTION 57, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 41 42 JULY 1, 2019]: Sec. 3. (a) An application for a watercraft dealer



1	license must:
2	(1) be accompanied by a nonrefundable fee of thirty dollars (\$30);
3	and
4	(2) be on a form prescribed by the secretary; meet the
5	requirements under IC 9-32-11-2.
6	(3) be completed by a dealer owner or dealer manager; and
7	(4) contain any information that the secretary reasonably needs to
8	enable the secretary to determine fully the:
9	(A) qualifications and eligibility of the applicant to receive the
10	<del>license;</del>
11	(B) location of each of the applicant's places of business in
12	Indiana; and
13	(C) ability of the applicant to conduct properly the business for
14	which the application is submitted.
15	(b) An application for a license as a watercraft dealer must show
16	whether the applicant proposes to sell new or used watercraft or both
17	new and used watercraft.
18	(c) The secretary shall retain the fee collected under this section.
19	SECTION 13. IC 9-32-8-7 IS ADDED TO THE INDIANA CODE
20	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
21	1, 2019]: Sec. 7. (a) The secretary shall issue temporary license
22	plates to a licensed watercraft dealer upon request.
23	(b) A temporary license plate described in subsection (a) must
24	display the following information:
25	(1) The dealer's license number.
26	(2) The date of expiration, plainly stamped or stenciled on the
27	temporary license plate.
28	(c) A temporary license plate may not be used or displayed
29	unless the plate is furnished by the secretary.
30	(d) A watercraft dealer that authorizes the use of a temporary
31	license plate under this section does not assume responsibility or
32	incur liability for injury to a person or property during the period
33	the temporary license plate is in effect.
34	(e) The fee for a temporary license plate is two dollars (\$2). The
35	secretary shall retain the fee.
36	SECTION 14. IC 9-32-8-8 IS ADDED TO THE INDIANA CODE
37	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
38	1, 2019]: Sec. 8. (a) A watercraft dealer licensed by the secretary
39	under this article may, upon application to the secretary, obtain
40	dealer license plates and registration cards for use in the testing or
41	demonstrating of motorboats.
42	(b) Two (2) dealer license plates must be displayed within a



1 motorboat that is being tested or demonstrated while the 2 motorboat is being tested or demonstrated. 3 (c) A transfer dealer or automobile auction licensed by the 4 secretary under this article may request dealer license plates under 5 subsection (a). 6 (d) The fee to obtain a dealer license plate and registration card 7 under subsection (a) is ten dollars (\$10). 8 (e) The secretary shall retain the fee collected under this section. 9 SECTION 15. IC 9-32-8-9 IS ADDED TO THE INDIANA CODE 10 AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY 11 1, 2019]: Sec. 9. (a) A person that knowingly or intentionally 12 operates a watercraft displaying: 13 (1) a temporary license plate issued under section 7 of this 14 chapter that is altered or reproduced; or 15 (2) a license plate that purports to be a temporary license 16 plate issued under section 7 of this chapter; 17 commits a Class C misdemeanor. 18 (b) A person that, with the intent to defraud, obtains an altered 19 temporary license plate described in subsection (a) commits a Class 20 C misdemeanor. 21 SECTION 16. IC 9-32-9-1, AS AMENDED BY P.L.198-2016, 22 SECTION 629, IS AMENDED TO READ AS FOLLOWS 23 [EFFECTIVE JULY 1, 2019]: Sec. 1. (a) A person An automotive 24 salvage recycler must be licensed by the secretary under this chapter 25 article before the person automotive salvage recycler may do any of 26 the following: 27 (1) Sell Acquire, sell, or advertise for sale a used major 28 component part of a motor vehicle. 29 (2) Wreck, dismantle, shred, compact, crush, or otherwise destroy 30 a motor vehicle for resale of the major component parts of the 31 motor vehicle or scrap material. 32 (3) Rebuild a wrecked or dismantled salvage motor vehicle for 33 resale. 34 (4) Possess for more than thirty (30) days more than two (2) 35 inoperable motor vehicles of a type subject to registration under 36 IC 9-18 (before its expiration) or IC 9-18.1 unless the person 37 holds a mechanic's lien on each motor vehicle over the quantity 38 of two (2). 39 (5) (4) Engage in the business of storing, disposing, salvaging, or 40 recycling of operable or inoperable motor vehicles, vehicle 41 hulks, or parts of motor vehicles. 42 (b) A person An automotive salvage recycler who violates this

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1	section commits a Class A infraction.
2	SECTION 17. IC 9-32-9-3, AS AMENDED BY P.L.179-2017,
3	SECTION 60, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
4	JULY 1, 2019]: Sec. 3. (a) To apply for a license under this <del>chapter,</del>
5	article, an automotive salvage recycler must submit an application to
6	the secretary. An application for a license under this chapter article
7	must:
8	(1) be on a form prescribed by the secretary;
9	(2) be completed by a dealer owner or dealer manager;
10	(3) contain the information the secretary considers necessary to
11	enable the secretary to determine fully:
12	(A) the qualifications and eligibility of the applicant to receive
13	the license; and
14	(B) the ability of the applicant to properly conduct the business
15	for which the application is submitted; and
16	(4) be accompanied by the following:
17	(A) Evidence of a bond required under IC 9-32-11-2.
18	(B) Payment of the fee under subsection (c).
19	<del>(C)</del> An affidavit from:
20	(i) the person charged with enforcing a zoning ordinance, if
21	the person exists; or
22	(ii) the zoning enforcement officer under IC 36-7-4, if a
23	zoning enforcement officer exists;
24	who has jurisdiction over the real property where the applicant
25	wants to operate as an automotive salvage recycler.
26	If there is no person or officer that has jurisdiction over the real
27	property as described in subdivision (4)(C), the application must be
28	accompanied by a statement to that effect from the executive of the unit
29	in which the real property is located. The affidavit must state that the
30	proposed location is zoned for the operation of an establishment of an
31	automotive salvage recycler. The applicant may file the affidavit at any
32	time after the filing of the application. However, the secretary may not
33	issue a license until the applicant files the affidavit or the statement.
34	(1) meet the requirements under IC 9-32-11-2; and
35	(2) be accompanied by payment of the fee under subsection
36	(c).
37	(b) If an automotive salvage recycler license is lost or destroyed, the
38	automotive salvage recycler shall apply for a replacement automotive
39	salvage recycler license in the form and manner prescribed by the
40	secretary.
41	(c) The fee for an automotive salvage recycler license under
42	subsection (a) is ten dollars (\$10). The fee is nonrefundable and shall



1 be retained by the secretary.

2 SECTION 18. IC 9-32-9-3.5, AS AMENDED BY P.L.174-2016, 3 SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 4 JULY 1, 2019]: Sec. 3.5. (a) This section applies to a motor vehicle 5 that is purchased for scrap, sale of parts, shredding, compacting, 6 or any other type of dismantling or destruction. 7 (b) An automotive salvage recycler that buys motor vehicles must: 8 (1) report the purchase of a motor vehicle to the National Motor 9 Vehicle Title Information System not later than thirty (30) days seventy-two (72) hours after the motor vehicle is purchased; and 10 (2) provide to the seller a valid National Motor Vehicle Title 11 Information System report identification number. 12 13 SECTION 19. IC 9-32-9-11, AS AMENDED BY P.L.174-2016, 14 SECTION 79, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 15 JULY 1, 2019]: Sec. 11. If the secretary receives a written complaint from a local zoning body that an automotive salvage recycler subject 16 17 to this chapter, is operating in violation of a local zoning ordinance, the secretary shall delay the issuance or renewal of the automotive salvage 18 19 recycler's license under this chapter until the local zoning complaints 20 have been satisfied. 21 SECTION 20. IC 9-32-9-14, AS ADDED BY P.L.179-2017, 22 SECTION 63, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 23 JULY 1, 2019]: Sec. 14. (a) A scrap metal processor or other 24 appropriate facility that purchases or acquires a salvage motor vehicle 25 that has been totally demolished or destroyed as a result of normal processing performed by a recycling facility before the purchase by 26 the scrap metal processor or other facility is not required to apply 27 28 for and receive a certificate of salvage title for the vehicle. 29 (b) The facility or processor that performed the processing that 30 resulted in the vehicle being demolished or destroyed shall surrender 31 the certificate of title, the certificate of authority, or the certificate of 32 salvage title to the bureau. 33 SECTION 21. IC 9-32-9-15, AS ADDED BY P.L.179-2017, 34 SECTION 64, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 35 JULY 1, 2019]: Sec. 15. (a) The secretary shall prescribe 36 recordkeeping record keeping forms to be used by an automotive 37 salvage recycler licensed under this article to preserve information 38 about salvage vehicles or major component parts acquired or sold by 39 the business. 40 (b) For each vehicle acquired by an automotive salvage recycler, 41 the recordkeeping record keeping forms required under subsection (a)

42 must contain the following information:



1	(1) For each new or used vehicle acquired or disposed of or for
2	the major component parts of a new or used vehicle, the
3	following:
4	(A) (1) A description of the vehicle, or major component part,
5	including numbers or other marks identifying the vehicle. or
6	major component part.
7	(B) (2) The date the vehicle or major component part was
8	acquired. and disposed of.
9	(C) (3) The name and address of the person from whom the
10	vehicle or major component part was acquired.
11	(D) Verification of the purchaser of the vehicle or major
12	component part by confirming the purchaser's identity by a
13	driver's license, a state identification card, or other reliable
14	means.
15	(2) For vehicles acquired or disposed of, in addition to the
16	information required by subdivision (1), the following:
17	(A) (4) The vehicle's trade name.
18	(B) (5) The vehicle's manufacturer.
19	(C) (6) The vehicle's type.
20	(D) (7) The model year. and
21	(8) The vehicle identification number.
22	(E) (9) A statement of whether any number has been defaced,
23	destroyed, or changed.
24	(3) For wrecked, dismantled, or rebuilt vehicles, the date the
25	vehicle was dismantled or rebuilt.
26	(c) For each vehicle sold or disposed of by the automotive
27	salvage recycler, the record keeping forms required under
28	subsection (a) must contain the following information:
29	(1) A description of the vehicle, including numbers or other
30	marks identifying the vehicle.
31	(2) The date the vehicle was disposed of.
32	(3) The way in which the vehicle was disposed of.
33	(4) The vehicle's trade name.
34	(5) The vehicle's manufacturer.
35	(6) The vehicle's type.
36	(7) The model year.
37	(8) The vehicle identification number.
38	(9) Verification of the purchaser of the vehicle by confirming
39	the purchaser's identity by a driver's license, a state issued
40	identification card, or other reliable means.
41	(10) For wrecked, dismantled, or rebuilt vehicles, the date the
42	vehicle was wrecked, dismantled, or rebuilt.



1	(d) For each major component part acquired by the automative
2	(d) For each major component part acquired by the automotive salvage recycler, the record keeping forms required under
$\frac{2}{3}$	subsection (a) must contain the following information:
4	(1) A description of the major component part, including
5	numbers or other marks identifying the major component
6	part.
0 7	•
8	<ul><li>(2) The date the major component part was acquired.</li><li>(3) The name and address of the person from whom the major</li></ul>
9	component part was acquired.
10	(4) The vehicle identification number, if present on the major
10	
11	component part.
12	(5) A statement of whether any number on the major
13	component part has been defaced, destroyed, or changed.
14	(e) For each major component part sold or disposed of by the
16	automotive salvage recycler, the record keeping forms required
	under subsection (a) must contain the following information:
17 18	(1) A description of the major component part, including
18 19	numbers or other marks identifying the major component
20	part. (2) The date the major common at next was sold on disposed
	(2) The date the major component part was sold or disposed
21	of. (2) The marking bight the marking structure of the state of the structure of the struc
22	(3) The way in which the major component part was disposed
23 24	of. (4) The scalar district of the second scalar distribution of the scalar distribution of the scalar distribution
24 25	(4) The vehicle identification number, if present on the major
	component part. If the vehicle identification number is not
26 27	present on the major component part, the vehicle
27	identification number from the source vehicle, if known.
28 29	(5) Verification of the purchaser of the major component part
29 30	by confirming the purchaser's identity by a driver's license, a state issued identification card, or other reliable means.
30	
31 32	(c) (f) Separate records for each vehicle or major component part must be maintained.
32	
33 34	(d) (g) The recordkeeping record keeping requirements of this
34 35	section do not apply to hulk crushers or to scrap metal processors when
35 36	purchasing scrap from a person that is licensed under this article and that is required to keep records under this section
36 37	that is required to keep records under this section. $(\mathbf{p})$ ( <b>b</b> ) An automative solve a recursion licensed under this article
37 38	(e) (h) An automotive salvage recycler licensed under this article
	that knowingly or intentionally fails to:
39 40	(1) maintain records regarding salvage vehicles or major
40	component parts acquired or sold by the business; or
41	(2) maintain records regarding salvage vehicles or major
42	component parts on forms that comply with subsection (b); this



section;

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commits a Class A infraction.

(f) (i) Records required to be maintained under this section may be maintained in any form of data storage acceptable to the secretary if the records are readily accessible and available to copy by an investigating or auditing employee of the secretary upon demand at the established place of business.

8 SECTION 22. IC 9-32-9-16, AS ADDED BY P.L.179-2017, 9 SECTION 65, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 10 JULY 1, 2020]: Sec. 16. (a) Unless otherwise specified or required, the 11 records required under section 15 of this chapter shall be retained for 12 five (5) years after the date the vehicle or major component part was 13 acquired or sold, in the form prescribed by the secretary. The records 14 must be maintained at the established place of business for two (2) 15 years. Following the two (2) year period, records may be moved offsite, but must be maintained for five (5) years. 16

(b) An automotive salvage recycler that knowingly or intentionallyfails to comply with subsection (a) commits a Class B misdemeanor.

19 SECTION 23. IC 9-32-9-19, AS ADDED BY P.L.179-2017, 20 SECTION 68, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 21 JULY 1, 2019]: Sec. 19. (a) A record required to be maintained under 22 this chapter is subject to inspection by a police officer during normal 23 business hours. In addition to the inspections authorized under section 24 20 of this chapter, an inspection under this section may include an 25 examination of the premises of the licensee's automotive salvage recycler's established place of business for the purpose of determining 26 27 the accuracy of the required records.

(b) A recycling facility, automotive salvage rebuilder, or used parts dealer An automotive salvage recycler that knowingly or intentionally fails to:

(1) maintain records as required under this chapter; or

(2) allow an inspection of a licensee's established place of business for the purpose of determining the accuracy of required records;

commits a Class A infraction.

36 SECTION 24. IC 9-32-9-20, AS ADDED BY P.L.179-2017,
37 SECTION 69, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
38 JULY 1, 2020]: Sec. 20. (a) The secretary of state, a police officer, or
39 an agent of the secretary of state or a police officer may enter upon the
40 premises of an automotive salvage recycler during normal business
41 hours to inspect a vehicle, a major component part, records, a
42 certificate of authority, a certificate of title, and other ownership



1 documents to determine compliance with this chapter. 2 (b) A person that knowingly or intentionally prevents the secretary 3 of state, a police officer, or an agent of the secretary of state from 4 inspecting a vehicle, a major component part, a record, a certificate of 5 authority, a certificate of title, or another ownership document during 6 normal business hours commits a Class A infraction. 7 SECTION 25. IC 9-32-9-22, AS ADDED BY P.L.179-2017, 8 SECTION 71, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 9 JULY 1, 2019]: Sec. 22. A court may issue a warrant to search the 10 premises of an automotive salvage rebuilder, an automotive salvage recycler, a recycling facility, or a used parts dealer recycler for any 11 12 major component parts being possessed, kept, sold, bartered, given 13 away, used, or transported in potential violation of this chapter. 14 SECTION 26. IC 9-32-9-29, AS ADDED BY P.L.179-2017, 15 SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 16 JULY 1, 2020]: Sec. 29. (a) An automotive salvage recycler or an agent 17 of an automotive salvage recycler may purchase a motor vehicle 18 without a certificate of title for the motor vehicle if: 19 (1) the **motor** vehicle is at least fifteen (15) model years old; 20 (2) the purchase is solely for the purpose of dismantling or 21 wrecking the motor vehicle for the recovery of scrap metal or the 22 sale of parts; and 23 (3) the automotive salvage recycler records all purchase 24 transactions of motor vehicles as required in subsection (b); and 25 (4) the person selling the motor vehicle presents a certificate of authority as required under IC 9-22-5-18. 26 27 (b) An automotive salvage recycler shall maintain the following information with respect to each motor vehicle purchase transaction 28 29 without a certificate of title to which the automotive salvage recycler 30 is a party for at least five (5) years after the date of the purchase 31 transaction: 32 (1) The name and address of any scrap metal processor or 33 automobile scrapyard. 34 (2) The name of the person entering the information. 35 (3) The date and time of the purchase transaction. (4) A description of the motor vehicle that is the subject of the 36 37 purchase transaction, including the make and model of the motor 38 vehicle, if practicable. discernable. 39 (5) The vehicle identification number of the motor vehicle, to the 40 extent practicable. the number is discernable. 41 (6) The amount of consideration given for the **motor** vehicle. 42 (7) A copy of the certificate of authority and a written



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2	or certificate of authority for the <b>motor</b> vehicle commits a Level 6 felony.
$\frac{2}{3}$	SECTION 27. IC 9-32-10-2, AS AMENDED BY P.L.174-2016,
4	SECTION 80, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
5	JULY 1, 2019]: Sec. 2. (a) The advisory board is composed of the
6	secretary and eleven (11) persons appointed by the governor upon the
7	
8	recommendation of the secretary as follows:
o 9	(1) At least two (2) of the appointed members must be franchised new motor vehicle dealers as follows:
10	
10	(A) At least one (1) member must:
11	(i) have sold fewer than seven hundred fifty (750) new
12	motor vehicles in the year before the member's appointment;
13 14	and (ii) he a dealar armer listed on a valid lisense issued to a
	(ii) be a dealer owner listed on a valid license issued to a
15	franchised new motor vehicle dealer under IC 9-32.
16	(B) At least one (1) member must:
17	(i) have sold more than seven hundred forty-nine (749) new
18	motor vehicles in the year before the member's appointment;
19	and
20	(ii) be a dealer owner listed on a valid license issued to a
21	franchised new motor vehicle dealer under IC 9-32.
22	(2) At least two (2) of the appointed members must:
23	(A) represent the motor vehicle manufacturing industry;
24	(B) and each must have been an Indiana resident for at least
25	two (2) years immediately preceding the member's
26	appointment; and
27	(C) be employed by a manufacturer that holds a valid
28	manufacturer license issued under IC 9-32.
29	(3) Two (2) of the appointed members must represent the general
30	public and may not have any direct interest in the manufacture or
31	sale of motor vehicles.
32	(4) (3) One (1) member At least two (2) members must:
33	(A) represent used motor vehicle dealers that are not
34	franchised new motor vehicle dealers; and
35	(B) be a dealer owner listed on a valid license issued to a
36	used motor vehicle dealer under IC 9-32.
37	(5) One (1) member must represent used automobile auctions.
38	(6) One (1) member must represent the automobile salvage and
39	recycling industry.
40	(7) One (1) member must represent watercraft dealers.
41	(8) One (1) member must represent the recreational vehicle
42	industry.



1	(4) The non-civing members may be encoded from the
1	(4) The remaining members may be appointed from the following:
2 3	(A) A representative of a used automobile auction validly
4	licensed under IC 9-32.
5	(B) A representative of an automobile salvage recycler
6	validly licensed under IC 9-32.
7	(C) A representative of a recreational vehicle dealer validly
8	licensed under IC 9-32.
9	(D) A representative of a watercraft dealer validly licensed
10	under IC 9-32.
11	(5) One (1) appointed member may represent the general
12	public and may not have any direct interest in the
13	manufacture or sale of motor vehicles or watercraft.
14	(b) Not more than six (6) members of the advisory board may be of
15	the same political party.
16	SECTION 28. IC 9-32-10-3, AS ADDED BY P.L.92-2013,
17	SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
18	JULY 1, 2019]: Sec. 3. (a) A member appointed to the advisory board
19	under section 2 of this chapter serves a three (3) year term A person
20	may not serve more than two (2) consecutive full terms. and may be
21	reappointed. Each appointed member serves until the member's
22	successor is appointed and qualified.
23	(b) A member may be removed for good cause.
24	(c) A vacancy shall be filled by appointment of the governor for the
25	unexpired term.
26	SECTION 29. IC 9-32-11-1, AS AMENDED BY P.L.137-2018,
27	SECTION 9, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
28	JULY 1, 2019]: Sec. 1. (a) Subject to IC 9-32-11-20, the following
29	persons must be licensed under this article: to engage in the business
30	of buying, selling, or manufacturing motor vehicles:
31	(1) An automobile auction.
32	(2) A converter manufacturer.
33	(3) A dealer.
34	(4) A distributor.
35	(5) An automotive salvage recycler.
36	(6) A watercraft dealer.
37	(7) A manufacturer.
38	(8) A transfer dealer.
39	(9) An automotive mobility dealer.
40	(10) A manufactured home dealer.
41	The persons listed in this subsection are the only persons eligible for
10	a ligance under this orticle

42 a license under this article.



1 (b) After January 1, 2018, an automotive mobility dealer must hold 2 an automotive mobility dealer endorsement issued under this article. 3 (c) After January 1, 2018, an automotive mobility dealer that fails 4 to be licensed and hold an automotive mobility dealer endorsement 5 under this article, and engages in the business of: 6 (1) selling; 7 (2) installing; 8 (3) servicing; or 9 (4) soliciting or advertising the sale, installation, or servicing of; 10 equipment or modifications specifically designed to facilitate use or operation of a motor vehicle or watercraft by an individual who is 11 12 disabled or aged commits a Class A infraction. 13 SECTION 30. IC 9-32-11-2, AS AMENDED BY P.L.179-2017, 14 SECTION 80, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 15 JULY 1, 2019]: Sec. 2. (a) An application for a license under this 16 chapter article must: (1) be accompanied by payment of the applicable fee required 17 18 under this section; 19 (2) be on a form prescribed by the secretary; 20 (3) contain the information the secretary considers necessary to 21 enable the secretary to determine fully: 22 (A) the qualifications and eligibility of the applicant to receive 23 the license; and 24 (B) the ability of the applicant to conduct properly the business 25 for which the application is submitted; 26 (4) contain evidence of a bond required in subsection (e); and (5) contain evidence of liability coverage required by section 27 28 14 of this chapter; 29 (6) contain the federal tax identification number issued to the 30 dealer: 31 (7) contain the registered retail merchant's certificate issued 32 to the dealer under IC 6-2.5-8; and 33 (5) (8) be completed by a dealer owner or dealer manager. 34 (b) An application for a license as a dealer must show whether the 35 applicant proposes to sell new or used motor vehicles, or both. 36 (c) An applicant who proposes to use the Internet or another 37 computer network to facilitate the sale of motor vehicles shall maintain 38 all records at the established place of business in Indiana. 39 (d) Except as provided in subsections (e), (h), and (i), the 40 application must include an affidavit from: 41 (1) the person charged with enforcing a zoning ordinance, if one 42 exists; or

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(2) the zoning enforcement officer under IC 36-7-4; if one exists; 1 2 who has jurisdiction over the real property where the applicant wants 3 to operate as a dealer. If there is no person or officer that has 4 jurisdiction over the real property, the application must be 5 accompanied by a statement to that effect from the executive of the unit 6 in which the real property is located. The affidavit must state that the 7 proposed location is zoned for the operation of a dealer's establishment. 8 The applicant may file the affidavit at any time after the filing of the 9 application. However, the secretary may not issue a license until the 10 applicant files the affidavit or the statement.

(e) Except as provided in subsections (h) and (i), if there is no 11 12 person or officer under subsection (d)(1) or (d)(2), the application 13 must be accompanied by a statement to that effect from the 14 executive (as defined in IC 36-1-2-5) of the unit in which the real 15 property is located.

16 (f) The applicant may file the zoning affidavit under subsection 17 (d) or statement under subsection (e) with the application at any 18 time after the filing of the application. However the secretary may 19 not issue a license until the applicant files the affidavit or the 20 statement.

21 (g) The zoning affidavit under subsection (d) or statement under 22 subsection (e) may not be signed by a person described in 23 subsection (d)(1) or (d)(2) or the executive of the unit more than 24 ninety (90) days before the affidavit or statement is submitted to 25 the secretary as part of an application for a license under this 26 article. 27

(h) If:

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(1) the dealer's established place of business is a manufactured home community;

30 (2) the dealer operates the manufactured home community; 31 and

32 (3) the dealer is selling or will be selling only manufactured 33 homes that:

- 34 (A) are already located within the manufactured home 35 community; or
- 36 (B) will be installed within the manufactured home 37 community;
- 38 the application must be accompanied by an affidavit under 39 subsection (i).
- 40 (i) An affidavit submitted by a dealer under subsection (h) must 41 affirm under penalty of perjury that:
  - (1) a zoning affidavit or statement is not required under



1 2 3 4 5 6 7 8	<ul> <li>subsection (h); and</li> <li>(2) the applicant intends to sell only manufactured homes to buyers that purchase manufactured homes with the intent for the manufactured home to: <ul> <li>(A) remain within the manufactured home community; or</li> <li>(B) be installed within the manufactured home community.</li> </ul> </li> <li>(j) If the secretary receives a written complaint from a person described in subsection (d)(1) on (d)(2) that a declar under</li> </ul>
o 9	described in subsection (d)(1) or (d)(2) that a dealer under subsection (h) is operating in violation of a local zoning ordinance,
10	the secretary shall delay the issuance or renewal of the dealer's
11	license until the local zoning complaints have been satisfied.
12	(c) (k) A licensee shall maintain a bond satisfactory to the secretary
13	in the amount of twenty-five thousand dollars (\$25,000). The bond
14	must:
15	(1) be in favor of the state;
16	(2) secure payment of fines, penalties, costs, and fees assessed by
17	the secretary after:
18	(A) notice;
19	(B) opportunity for a hearing; and
20	(C) opportunity for judicial review; and
21	(3) secure the payment of damages to a person aggrieved by a
22	violation of this article by the licensee after a judgment has been
23	issued.
24	(f) (I) Service under this chapter shall be made in accordance with
25	the Indiana Rules of Trial Procedure.
26	(g) (m) The fee for a license for a manufacturer or a distributor is
27	thirty-five dollars (\$35).
28	(h) (n) The fee for a license for a dealer, other than a manufacturer,
29	converter manufacturer, distributor, watercraft dealer, automotive
30	salvage recycler, or transfer dealer is thirty dollars (\$30).
31	(i) (o) The fee for a transfer dealer or a converter manufacturer is
32	twenty dollars (\$20).
33	(j) (p) The fees collected under this section are nonrefundable and
34	shall be deposited as set forth in IC 9-32-7-3.
35	SECTION 31. IC 9-32-11-6, AS AMENDED BY P.L.179-2017,
36	SECTION 83, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
37	JULY 1, 2019]: Sec. 6. (a) A license issued to a dealer under this
38	article:
39	(1) must specify the established place of business; and
40	(2) shall be conspicuously displayed at the established place of
41	business.
42	(b) If a dealer's:



1 (1) business name, including a doing business as name; 2

- (2) established place of business address;
- 3 (3) business entity type;
- 4 (4) contact information; or
- 5 (5) dealer owner; or 6

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(6) dealer manager:

changes, the dealer shall submit to the secretary an application for approval of the change not later than ten (10) days after the change in a manner prescribed by the secretary.

10 (c) If the change is a dealer requests a change to information 11 described in subsection (b)(1) or (b)(2), appearing on the dealer's 12 printed dealer license, the dealer shall remit a fee of five dollars (\$5) 13 with the notification and submit any additional information necessary 14 to obtain an amended dealer license. The fee is nonrefundable, and the 15 secretary shall retain the fee.

16 (d) A dealer that uses the Internet or another computer network to 17 facilitate the sale of motor vehicles as set forth in section 2(c) of this 18 chapter shall notify the secretary not later than ten (10) days after any 19 change in a name, address, or telephone number documented in 20 business records located outside Indiana that have been created in 21 transactions made in Indiana by the dealer. A report made under this 22 subsection is not subject to the fee under subsection (c).

(e) A dealer that wants to change its established place of business location must submit an affidavit along with its application for approval of the change. The affidavit must be Except as provided in subsection (f), an application requesting a change to the address for the dealer's established place of business must be accompanied by an affidavit stating that the proposed location is zoned for the operation of a dealer's establishment from:

> (1) the person charged with enforcing a zoning ordinance described in this subsection; or

(2) the zoning enforcement officer under IC 36-7-4; if one exists; that has jurisdiction over the real property where the applicant wants to operate as a dealer.

(f) If there is no person or officer that has jurisdiction over the real property, under subsection (e)(1) or (e)(2), the application must be accompanied by a statement to that effect from the executive (as defined in IC 36-1-2-5) of the unit in which the real property is located. The affidavit must state that the proposed location is zoned for the operation of a dealer's establishment.

41 (g) The secretary may not approve a change of location or endorse 42 a change of location on the dealer's license until the dealer provides the

1 affidavit or the statement.

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(h) The affidavit or statement may not be signed by a person described in subsection (e)(1) or (e)(2) or the executive of a unit more than ninety (90) days before the affidavit or statement is submitted to the secretary as part of an application for a change of location.

(h) (i) For the purpose of this section, an offsite sales license issued 8 under section 11 of this chapter does not constitute a change of location.

10 SECTION 32. IC 9-32-11-7, AS AMENDED BY P.L.179-2017, 11 SECTION 84, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 12 JULY 1, 2019]: Sec. 7. (a) A distributor representative and a 13 manufacturer representative become certified by:

14 (1) the licensed distributor or licensed manufacturer completing 15 an application with the secretary to add the distributor representative or manufacturer representative to the license; and 16 17 (2) paying a nonrefundable fee of twenty dollars (\$20). 18

The fee shall be deposited as set forth in IC 9-32-7-3.

(b) Any change to the certification of the distributor representative or manufacturer representative must be submitted to the secretary for approval not later than ten (10) days after the change. The secretary shall endorse the change on the certification. A representative must have a certification when engaged in business and shall display the certification upon request.

(c) A distributor representative or manufacturer representative certification expires on the earlier of the following dates:

27 (1) The date on which the license issued to the distributor or 28 manufacturer that certified the representative expires. 29

(2) The date on which the secretary receives notice that the certified distributor representative or manufacturer representative is no longer a representative of the licensed distributor or manufacturer.

(d) The fee to renew a manufacturer representative or a distributor representative certificate is twenty dollars (\$20). The fee is nonrefundable and shall be deposited as set forth in IC 9-32-7-3.

SECTION 33. IC 9-32-11-11, AS AMENDED BY P.L.174-2016, 36 37 SECTION 88, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 38 JULY 1, 2019]: Sec. 11. (a) Except as provided in subsections (b) 39 through (g), the secretary shall issue an offsite sales permit to a dealer 40 licensed under this chapter who submits an application for the permit 41 not later than ten (10) business days or two (2) calendar weeks before 42 the offsite sale date. Permit applications under this section shall be

1 made public upon the request of any person. 2 (b) The secretary may not issue an offsite sales permit to a dealer 3 who does not have an established place of business within Indiana. 4 (c) The secretary may not issue an offsite sales permit to a licensed 5 dealer proposing to conduct a sale outside a radius of twenty (20) miles 6 from the established place of business of the licensed dealer. The 7 following may conduct an offsite sale with an offsite sales permit 8 outside a radius of twenty (20) miles from the established place of 9 business of the licensed dealer: 10 (1) New manufactured home dealers. 11 (2) Recreational vehicle dealers. 12 (3) A rental company that is a dealer conducting a sale at a site 13 within twenty (20) miles of any of its company owned affiliates. 14 (4) Off-road vehicle dealers. 15 (5) Dealers of motor vehicles classified as classic, collector, or 16 antique under rules adopted under section 18(a)(2)(B) of this 17 chapter. 18 (d) A motor vehicle display is not considered an offsite sale if it is 19 conducted by a new motor vehicle dealer in an open area where no 20 sales personnel and no sales material are present. 21 (e) The secretary may not issue an offsite sales permit to a licensed 22 dealer proposing to conduct an offsite sale for more than ten (10) 23 calendar days. 24 (f) The secretary may not issue an offsite sales permit to a licensed 25 dealer if the dealer does not have certification that the offsite sale 26 would be in compliance with local zoning ordinances or other local 27 ordinances. Authorization under this subsection may be demonstrated 28 with An application for an offsite sales permit must include an 29 affidavit stating that the proposed location is zoned for the 30 operation of the dealer's offsite sale from: 31 (1) the person charged with enforcing a zoning ordinance, if the 32 person exists; or 33 (2) the zoning enforcement officer under IC 36-7-4; if a zoning 34 enforcement officer exists: 35 who has jurisdiction over the real property where the dealer wants to 36 conduct an offsite sale. 37 (g) If there is no person or officer that has jurisdiction over the real 38 property, under subsection (f)(1) or (f)(2), the application must be 39 accompanied by a statement of authorization from the executive (as 40 defined in IC 36-1-2-5) of the unit in which the real property is located. (h) The secretary may not issue an offsite sales permit until the 41 42 dealer files an affidavit or statement under this subsection.



1 (i) The affidavit or statement may not be signed by a person 2 described in subsection (f)(1) or (f)(2) or the executive of a unit 3 more than ninety (90) days before the affidavit or statement is 4 submitted to the secretary as part of an application for a permit 5 under this section. 6 (g) (j) The secretary may not issue an offsite sales permit to a 7 licensed dealer who has held more than three (3) nonconsecutive 8 offsite sales in the year ending on the date of the offsite sale for which 9 the permit application is being submitted. 10 (h) (k) Section 2(c) of this chapter does not apply to the application 11 or issuance of an offsite sales permit under this section. 12 (i) (I) The fee for an offsite sales permit is twenty-five dollars (\$25). The fee is nonrefundable and shall be deposited as set forth in 13 14 IC 9-32-7-3. 15 SECTION 34. IC 9-32-11-11.5, AS AMENDED BY P.L.174-2016, 16 SECTION 89, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 17 JULY 1, 2019]: Sec. 11.5. (a) A person that is a licensed dealer in a 18 state other than Indiana may apply for an out-of-state dealer special 19 event permit from the secretary for a special event auction if the 20 following conditions are met: 21 (1) The event is a motor vehicle auction conducted by an 22 auctioneer licensed under IC 25-6.1-3. 23 (2) The motor vehicles to be auctioned are: 24 (A) at least fifteen (15) years old; or 25 (B) classified as classic, collector, or antique motor vehicles under rules adopted by the secretary. 26 27 (3) At least two hundred (200) motor vehicles will be auctioned 28 during the special event. 29 (4) The person submits an application for a special event permit 30 to the secretary not later than thirty (30) days prior to the 31 beginning date of the special event auction. 32 (5) The application for the special event permit includes the 33 following: 34 (A) Copies of licenses for all auctioneers for the special event 35 auction. 36 (B) A copy of a valid dealer's license from the other state. 37 (C) Either of the following: 38 (i) An affidavit stating that the proposed location is zoned 39 for the operation of a special event auction from 40 (i) the person charged with enforcing a zoning ordinance, if 41 the person exists; or 42 (ii) the zoning enforcement officer under IC 36-7-4 if a



1	zoning enforcement officer exists; who has jurisdiction over
2	the real property where the applicant wants to operate the
3	special event auction.
4	(ii) If there is no person or officer that has jurisdiction over
5	<del>the real property as described in this clause,</del> under item (i),
6	the application must be accompanied by a statement to that
7	effect from the executive (as defined in IC 36-1-2-5) of the
8	unit in which the real property is located. <del>The affidavit must</del>
9	state that the proposed location is zoned for the operation of
10	a special event auction.
11	(6) The applicant may file the affidavit or statement under
12	subdivision (5)(C) at any time after the filing of the application.
13	However, the secretary may not issue a special event auction
14	permit until the applicant files the affidavit or the statement.
15	(7) The affidavit or statement may not be signed by a person
16	described in subdivision (5)(C)(i) or the executive of a unit
17	more than ninety (90) days before the affidavit or statement
18	is submitted to the secretary as part of an application for a
19	permit under this section.
20	(b) Not more than one (1) special event auction permit may be
21	issued by the secretary to the same applicant within a twelve (12)
22	month period.
23	(c) If the application for the special event permit is approved, the
24	dealer must submit a fee of five hundred dollars (\$500). The secretary
25	shall retain the fee.
26	SECTION 35. IC 9-32-11-18, AS AMENDED BY P.L.179-2017,
27	SECTION 92, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
28	JULY 1, 2019]: Sec. 18. (a) A person licensed under this article shall
29	be issued a special event permit from the secretary for a special event
30	that meets the following conditions:
31	(1) The event is a motor vehicle auction conducted by auctioneers
32	licensed under IC 25-6.1-3.
33	(2) The motor vehicles to be auctioned are:
34	(A) at least fifteen (15) years old; or
35	(B) classified as classic, collector, or antique motor vehicles
36	under rules adopted by the secretary.
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37	(3) At least one hundred (100) motor vehicles will be auctioned during the special event
	during the special event.
39 40	(4) The licensee submits to the secretary an application for a application for a special event normalized before the thirty $(20)$ does before the
40	special event permit not later than thirty (30) days before the
41	beginning date of the special event.
42	(5) The application under subdivision (4) includes the following:



1 (A) An affidavit stating that the proposed location is zoned 2 for the operation of a special event auction from: 3 (i) the person charged with enforcing a zoning ordinance; or 4 (ii) a zoning enforcement officer under IC 36-7-4; 5 who has jurisdiction over the real property where the applicant 6 wants to operate the special event auction. 7 (B) A fee of two hundred fifty dollars (\$250). The fee shall be 8 deposited as set forth in IC 9-32-7-3. 9 (b) If there is no person or officer that has jurisdiction over the real 10 property as described in under subsection (a)(5)(A), the application must be accompanied by a statement to that effect from the executive 11 12 (as defined in IC 36-1-2-5) of the unit in which the real property is 13 located. The affidavit must state that the proposed location is zoned for 14 the operation of a special event auction. 15 (c) The applicant may file the affidavit or statement at any time 16 after the filing of the application. However, the secretary may not issue 17 a special event auction permit until the applicant files the affidavit or 18 statement. 19 (d) The affidavit or statement may not be signed by a person 20 described in subsection (a)(5)(A) or the executive of a unit 21 described in subsection (b) more than ninety (90) days before the 22 affidavit or statement is submitted to the secretary as part of an 23 application for a permit under this section. 24 (d) (e) Not more than two (2) special event permits may be issued 25 by the secretary to the same applicant within a twelve (12) month 26 period. 27 SECTION 36. IC 9-32-13-15.5, AS AMENDED BY P.L.112-2018, 28 SECTION 2, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE 29 JULY 1, 2019]: Sec. 15.5. (a) This section does not apply to 30 manufacturers or distributors of manufactured housing, heavy duty 31 vocational vehicles (as defined in 49 CFR 523.8), or recreational 32 vehicles. 33 (b) Unless otherwise agreed, it is an unfair practice for a 34 manufacturer or distributor to fail to compensate a dealer anything less 35 than the dealer's retail rates for parts or labor the dealer uses in performing the warranty services of the manufacturer or distributor, or 36 37 for a manufacturer or distributor of a separate vehicle component or 38 major vehicle assembly that is warranted independently of the motor 39 vehicle to fail to compensate a dealer anything less than the dealer's 40 retail rate for the parts or labor the dealer uses in performing the 41 warranty services of the manufacturer or distributor. The dealer's retail 42 rate for parts must be a percentage determined by dividing the total



1 charges for parts used in warranty like repairs by the dealer's total cost 2 for those parts minus one (1) in the lesser of one hundred (100) 3 customer paid sequential repair orders or ninety (90) consecutive days 4 of customer paid repair orders. The dealer's retail rate for labor shall be 5 determined by dividing the total labor sales for warranty like repairs by 6 the number of hours that generated those sales in one hundred (100) 7 customer paid sequential repair orders or ninety (90) consecutive days 8 of customer paid repair orders. A retail rate may be calculated based 9 upon only customer paid repair orders charged within one hundred 10 eighty (180) days before the date the dealer submits the declaration.

11 (c) The dealer's submission for retail rates must include a 12 declaration of the dealer's retail rates for parts or labor along with the 13 supporting service repair orders paid by customers. A manufacturer or 14 distributor may challenge the dealer's declaration by submitting a 15 rebuttal not later than sixty (60) days after the date the declaration was 16 received. If the manufacturer or distributor does not send a timely 17 rebuttal to the dealer, the retail rate is established as reasonable and 18 goes into effect automatically.

(d) If a rebuttal in subsection (c) is timely sent, the rebuttal must substantiate how the dealer's declaration is unreasonable or materially inaccurate. The rebuttal must propose an adjusted retail rate and provide written support for the proposed adjustments. If the dealer does not agree with the adjusted retail rate, the dealer may file a complaint with the dealer services division within the office of the secretary of state.

(e) A complaint filed under subsection (d) must be filed not later than thirty (30) days after the dealer receives the manufacturer's or distributor's rebuttal. On or before filing a complaint, a dealer must serve a demand for mediation upon the manufacturer or distributor.

30 (f) When calculating the retail rate customarily charged by the dealer for parts or labor under this section, the following work may not 32 be included:

33 (1) Repairs for manufacturer or distributor special events, 34 specials, or promotional discounts for retail customer repairs. 35

(2) Parts sold or repairs performed at wholesale.

36 (3) Routine maintenance not covered under a retail customer 37 warranty, such as fluids, filters, and belts not provided in the 38 course of repairs.

39 (4) Nuts, bolts, fasteners, and similar items that do not have an 40 individual part number.

41 (5) Vehicle reconditioning.

42 (6) Accessories.

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(7) Repairs of damage caused by a collision, a road hazard, the force of the elements, vandalism, or theft.

(8) Vehicle emission or safety inspections required by law.

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- repairs or replacements.
- (10) Replacement of tires.

7 (g) If a manufacturer or distributor furnishes a part or component to 8 a dealer at no cost to use in performing repairs under a recall, campaign 9 service, or warranty repair, the manufacturer or distributor shall 10 compensate the dealer for the part or component in the same manner 11 as warranty parts compensation under this section by compensating the 12 dealer the average markup on the cost for the part or component as 13 listed in the manufacturer's or distributor's initial or original price 14 schedule minus the cost for the part or component.

15 (h) A manufacturer or distributor may not require a dealer to establish the retail rate customarily charged by the dealer for parts or 16 17 labor by an unduly burdensome or time consuming method or by requiring information that is unduly burdensome or time consuming to 18 19 provide, including part by part or transaction by transaction 20 calculations. A dealer may not declare an average percentage parts 21 markup or average labor rate more than once in a twelve (12) month 22 period. A manufacturer or distributor may perform annual audits to 23 verify that a dealer's effective rates have not decreased. If a dealer's 24 effective rates have decreased, a manufacturer or distributor may 25 reduce the warranty reimbursement rate prospectively. A dealer may 26 elect to revert to the nonretail rate reimbursement for parts or labor not 27 more than once in a twelve (12) month period.

(i) Except as provided in IC 9-32-13-16, A manufacturer or
distributor may not impose a surcharge on a dealer for the purpose of
recovering any of its costs related to the reimbursement of a dealer for
parts or labor required under this section. This subsection does not
prohibit a manufacturer or distributor from increasing the wholesale
price of a vehicle or part in the ordinary course of business.
(i) If a dealer files a complaint with the dealer services division

(j) If a dealer files a complaint with the dealer services division within the office of the secretary of state, the warranty reimbursement rate in effect before any mediation or complaint remains in effect until thirty (30) days after:

(1) a final decision has been issued by a court with jurisdiction; and

(2) all appeals have been exhausted.

41 SECTION 37. IC 9-32-13-16, AS AMENDED BY P.L.174-2016,
42 SECTION 101, IS AMENDED TO READ AS FOLLOWS

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(9) Manufacturer or distributor reimbursed goodwill or policy

1 [EFFECTIVE JULY 1, 2019]: Sec. 16. (a) A manufacturer or 2 distributor and at least thirty percent (30%) of its franchisees in Indiana 3 of the same line make may agree in an express written contract citing 4 this section to a uniform warranty reimbursement policy to be used by 5 franchisees for the performance of warranty repairs. The contract must 6 include reimbursement for parts used in warranty repairs or the use of 7 a uniform time standards manual, or both. The allowance for diagnosis 8 within the uniform time standards manual must be reasonable and 9 adequate for the work and service to be performed. The manufacturer 10 or distributor: 11 (1) may have only one (1) contract with regard to each line make; 12 and 13 (2) must have a reasonable and fair procedure for franchisees to 14 request a modification or adjustment of a standard included in the 15 uniform time standards manual. 16 (b) A contract described in subsection (a) must meet the following 17 criteria: 18 (1) Establish a uniform parts reimbursement rate that must be 19 greater than the manufacturer's or distributor's nationally 20 established parts reimbursement rate in effect at the time the 21 contract becomes effective. A subsequent contract must include 22 a uniform reimbursement rate that is equal to or greater than the 23 rate in the immediately prior contract. 24 (2) Apply to all warranty repair orders written while the 25 agreement is in effect. 26 (3) At any time during the period the contract is in effect: (A) be available to any franchisee of the same line make as the 27 28 franchisees that entered into the contract with the 29 manufacturer or distributor; and 30 (B) be available to a franchisee of the same line make on the 31 same terms as apply to the franchisees that entered into the 32 contract with the manufacturer or distributor. 33 (4) Be for a term not to exceed three (3) years. 34 (5) Allow any party to the uniform warranty reimbursement policy 35 to terminate the policy with thirty (30) days prior written notice to all parties upon the annual anniversary of the policy, if the 36 37 policy is for at least one (1) year. 38 (6) Remain in effect for the entire original period if the 39 manufacturer and at least one (1) franchisee remain parties to the 40 policy. 41 (c) A manufacturer or distributor that enters into a contract with its

42 franchisees under subsection (a) may seek to recover only its costs



1	from a franchisee that receives a higher reimbursement rate, if
2	authorized by law, subject to the following:
3	(1) Costs may be recovered only by increasing invoice prices on
4	new motor vehicles received by the franchisee.
5	(2) A manufacturer or distributor may make an exception for
6	motor vehicles that are titled in the name of a purchaser in
7	another state. However, price increases imposed for the purpose
8	of recovering costs imposed by this section may vary from time
9	to time and from model to model and must apply uniformly to all
10	franchisees of the same line make that have requested
11	reimbursement for warranty repairs at a level higher than
12	provided for in the contract.
13	$\frac{1}{(d)}$ (c) A manufacturer or distributor that enters into a contract with
14	its franchisees under subsection (a) shall do the following:
15	(1) Certify to the secretary under oath, in a writing signed by a
16	representative of the manufacturer or distributor, that at the time
17	the contract was entered into at least thirty percent (30%) of the
18	franchisees of the line make were parties to the contract.
19	(2) File a copy of the contract with the bureau secretary at the
20	time of the certification.
21	(3) Maintain a file that contains the information upon which the
22	certification required under subdivision (1) is based for three (3)
23	years after the certification is made.
24	SECTION 38. IC 9-32-16-11, AS AMENDED BY P.L.137-2018,
25	SECTION 12, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
26	JULY 1, 2019]: Sec. 11. (a) All dealers operating as a:
27	(1) corporation;
28	(2) limited liability company;
29	(3) limited partnership; or
30	(4) limited liability partnership;
31	shall file and maintain all filings required to remain in good standing
32	with the secretary of state business services division.
33	(b) A dealer that applies for a license under this article shall provide
34	the secretary:
35	(1) the federal tax identification number; and
36	(2) the registered retail merchant's certificate number issued
37	under IC 6-2.5-8;
38	issued to the dealer.
39	(c) (b) The dealer must, for the entire licensing period, have an
40	established place of business with a physical Indiana address. The
41	dealer may not have a mailing address that differs from the actual
42	location of the business. At the discretion of the secretary, an



1 exemption may be granted for dealers with an established place of 2 business in a location not serviced by the United States Postal Service 3 to allow a post office box to be used as a mailing address. A dealer 4 using a post office box for this reason must notify the division in 5 writing with the dealer's application. 6 (d) (c) Before the secretary may issue a license to a dealer, the 7 following must submit to a national criminal history background check 8 (as defined in IC 10-13-3-12) or expanded criminal history check (as 9 defined in IC 20-26-2-1.5) administered by the state police: 10 (1) Each dealer owner. 11 (2) Each dealer manager. 12 The secretary shall make the determination whether an individual must 13 submit to a national criminal history background check or an expanded 14 criminal history check under this subsection. 15 (e) (d) A national criminal history background check or expanded 16 criminal history check conducted under subsection (d): (c): 17 (1) is at the expense of the dealer and the dealer owners; and 18 (2) may be completed not more than sixty (60) days before the 19 dealer applies for a license under this article. 20 (f) (e) The secretary may deny an application for a license if the 21 division finds that a dealer owner or a dealer manager has been 22 convicted of a: 23 (1) felony within the previous ten (10) years; 24 (2) felony or misdemeanor involving theft or fraud; or 25 (3) felony or misdemeanor concerning an aspect of business 26 involving the offer, sale, financing, repair, modification, or 27 manufacture of a motor vehicle or watercraft. 28 (g) (f) If a dealer adds or changes a dealer owner or dealer manager 29 after issuance of the initial license, the dealer must submit an 30 application for a change in ownership in a manner prescribed by the 31 secretary not later than ten (10) days after the change. The new dealer 32 owner or dealer manager shall submit to a national criminal history 33 background check or expanded criminal history check as set forth in 34 subsection (d). (c). 35 (h) (g) Following licensure under this article, a dealer shall, not later 36 than ninety (90) days after the entry of an order or judgment, notify the 37 division in writing if the dealer owner or dealer manager has been 38 convicted of a: (1) felony within the past ten (10) years; 39 40 (2) felony or misdemeanor involving theft or fraud; or (3) felony or misdemeanor concerning an aspect of business 41 42 involving the:



1	(A) offer;
2	(B) sale;
3	(C) financing;
4	(D) repair;
5	(E) modification; or
6	(F) manufacture;
7	of a motor vehicle or watercraft.
8	(i) (h) The dealer and the corporation, company, or partnership must
9	be in good standing with the bureau, the department of state revenue,
10	the department of financial institutions, and the state police department
11	during the entire period for which a license is valid.
12	SECTION 39. IC 34-30-2-34 IS REPEALED [EFFECTIVE JULY
13	1, 2019]. Sec. 34. IC 9-31-3-6 (Concerning motorboat dealers who
14	grant temporary boat registration permits).
15	SECTION 40. IC 34-30-2-34.2 IS ADDED TO THE INDIANA
16	CODE AS A NEW SECTION TO READ AS FOLLOWS
17	[EFFECTIVE JULY 1, 2019]: Sec. 34.2. IC 9-32-8-7 (Concerning
18	watercraft dealers who authorize the use of a temporary
19	watercraft license plate).
20	SECTION 41. IC 35-52-9-55.5 IS REPEALED [EFFECTIVE JULY
21	1,2019]. Sec. 55.5. IC 9-31-3-31 defines a crime concerning temporary
22	license plates.
23	SECTION 42. IC 35-52-9-58.1 IS ADDED TO THE INDIANA
24	CODE AS A NEW SECTION TO READ AS FOLLOWS
25	[EFFECTIVE JULY 1, 2019]: Sec. 58.1. IC 9-32-8-9 defines crimes
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concerning temporary license plates. 26



### COMMITTEE REPORT

Mr. Speaker: Your Committee on Roads and Transportation, to which was referred House Bill 1482, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 8, line 34, delete "seven dollars (\$7)." and insert "**two dollars** (\$2). The secretary shall retain the fee.".

Page 8, delete lines 35 through 38.

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to HB 1482 as introduced.)

SULLIVAN

Committee Vote: yeas 11, nays 1.

### COMMITTEE REPORT

Madam President: The Senate Committee on Homeland Security and Transportation, to which was referred House Bill No. 1482, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill be AMENDED as follows:

Replace the effective date in SECTION 22 with "[EFFECTIVE JULY 1, 2020]".

Replace the effective date in SECTION 24 with "[EFFECTIVE JULY 1, 2020]".

Replace the effective date in SECTION 27 with "[EFFECTIVE JULY 1, 2020]".

Page 9, line 23, strike "A person" and insert "An automotive salvage recycler".

Page 9, line 24, strike "person" and insert "automotive salvage recycler".

Page 9, line 26, strike "Sell" and insert "Acquire, sell, or advertise for sale".

Page 9, line 30, strike "wrecked or dismantled" and insert "salvage". Page 9, line 39, strike "A person" and insert "An automotive salvage recycler".

Page 10, delete lines 40 through 42, begin a new paragraph and



insert:

"SECTION 19. IC 9-32-9-3.5, AS AMENDED BY P.L.174-2016, SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 3.5. (a) This section applies to a motor vehicle that is purchased for scrap, sale of parts, shredding, compacting, or any other type of dismantling or destruction.

(b) An automotive salvage recycler that buys motor vehicles must:
(1) report the purchase of a motor vehicle to the National Motor Vehicle Title Information System not later than thirty (30) days seventy-two (72) hours after the motor vehicle is purchased; and
(2) provide to the seller a valid National Motor Vehicle Title Information System report identification number.".

Page 11, delete lines 1 through 6.

Page 15, delete lines 8 through 11.

Page 20, line 21, delete "(d)(1), (d)(2)," and insert "(d)(1) or (d)(2)".

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to HB 1482 as printed February 1, 2019.)

CRIDER, Chairperson

Committee Vote: Yeas 7, Nays 0.

