

### **HOUSE BILL No. 1482**

DIGEST OF HB 1482 (Updated January 30, 2019 9:29 am - DI 123)

**Citations Affected:** IC 9-13; IC 9-31; IC 9-32; IC 34-30; IC 35-52.

Synopsis: Dealer services. Provides that a broker is not defined as a lead generation or other marketing service except in certain instances. Defines "dealer owner" for a business entity. Moves certain provisions providing temporary license plates and dealer plates to the dealer services law. Removes the requirement that a person must be licensed by the secretary of state before the person may possess for more than 30 days more than two inoperable motor vehicles. Requires that an automotive salvage recycler must report a purchase of a motor vehicle to the National Motor Vehicle Title Information System within 72 hours. (Current law requires 30 days.) Requires an automotive salvage recycler to allow the secretary of state, a police officer, or an agent of the secretary of state to inspect a certificate of authority. Changes the composition of the motor vehicle sales advisory board (board). Allows the board members to be reappointed. Requires that a zoning affidavit or statement be signed not more than 90 days before the affidavit or statement is submitted to the secretary of state as part of an application for various permits and licenses. Requires a dealer to submit an application for approval of a change to a dealer manager. Removes the provision providing for a manufacturer or distributor to recover costs under a uniform warranty reimbursement policy in certain instances. Requires a copy of a contract between a manufacturer or distributor and a franchisee be provided to the secretary of state. (Current law requires that the copy be submitted to the bureau of motor vehicles.) Makes conforming changes. Makes technical changes.

Effective: July 1, 2019.

# Sullivan, Forestal, Soliday

January 16, 2019, read first time and referred to Committee on Roads and Transportation. January 31, 2019, amended, reported — Do Pass.



First Regular Session of the 121st General Assembly (2019)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2018 Regular and Special Session of the General Assembly.

## **HOUSE BILL No. 1482**

A BILL FOR AN ACT to amend the Indiana Code concerning motor vehicles.

Be it enacted by the General Assembly of the State of Indiana:

1	SECTION 1. IC 9-13-2-192, AS AMENDED BY P.L.151-2015,
2	SECTION 17, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3	JULY 1, 2019]: Sec. 192. "Unit", for purposes of IC 9-21-18,
4	IC 9-32-9-3, IC 9-32-11-2, IC 9-32-11-6, IC 9-32-11-11, and
5	IC 9-32-11-11.5, and IC 9-32-11-18, has the meaning set forth in
6	IC 9-21-18-3.
7	SECTION 2. IC 9-31-3-5, AS AMENDED BY P.L.174-2016,
8	SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
9	JULY 1, 2019]: Sec. 5. A motorboat that has never been registered in
10	Indiana and that is purchased from a dealer licensed by the secretary of
11	state under IC 9-32-8 may be operated on the waters of Indiana for a
12	period of forty-five (45) days from the date of purchase if the operator

has in the operator's possession the following:

- (1) A bill of sale from the dealer giving the purchaser's name and address, the date of purchase, and the make and type of boat or the hull identification number.
- (2) A temporary license plate displayed on the forward portion of



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HB 1482—LS 7286/DI 132

1	the boat, as provided in section 6 of this chapter (before its
2	repeal) or IC 9-32-8-7.
3	SECTION 3. IC 9-31-3-6 IS REPEALED [EFFECTIVE JULY 1,
4	2019]. Sec. 6. (a) The secretary of state may issue temporary license
5	plates to a licensed dealer upon request.
6	(b) A temporary license plate described in subsection (a) must
7	display the following information:
8	(1) The dealer's license number.
9	(2) The date of expiration, plainly stamped or steneiled on the
10	temporary license plate.
11	(c) A temporary license plate may not be used or displayed unless
12	the plate is furnished by the secretary of state.
13	(d) A dealer that authorizes the use of a temporary license plate
14	under this section does not assume responsibility or incur liability for
15	injury to a person or property during the period the temporary license
16	<del>plate is in effect.</del>
17	SECTION 4. IC 9-31-3-19 IS REPEALED [EFFECTIVE JULY 1,
18	2019]. Sec. 19. (a) A dealer licensed by the secretary of state under
19	IC 9-32-8-2 may, upon application to the secretary of state, obtain a
20	dealer plate and registration card for use in the testing or demonstrating
21	of motorboats. Two (2) dealer plates must be displayed within a
22	motorboat that is being tested or demonstrated while the motorboat is
23	being tested or demonstrated.
24	(b) A transfer dealer or automobile auction licensed under IC 9-32
25	may request dealer plates under subsection (a).
26	(e) The fee to obtain a dealer plate and registration card under
27	subsection (a) is ten dollars (\$10). The secretary of state may retain the
28	<del>fee.</del>
29	SECTION 5. IC 9-31-3-31 IS REPEALED [EFFECTIVE JULY 1,
30	2019]. Sec. 31. (a) A person that knowingly or intentionally operates
31	a watereraft displaying:
32	(1) a temporary license plate issued under section 6 of this chapter
33	that is altered or reproduced; or
34	(2) a license plate that purports to be a temporary license plate
35	issued under section 6 of this chapter;
36	commits a Class C misdemeanor.
37	(b) A person that, with the intent to defraud, obtains an altered
38	temporary license plate described in subsection (a) commits a Class C
39	misdemeanor.
40	SECTION 6. IC 9-32-2-6, AS AMENDED BY P.L.179-2017,
41	SECTION 31, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
42	JULY 1, 2019]: Sec. 6. (a) "Broker" means a person that, for a fee, a



1	commission, or other valuable consideration, arranges or offers to
2	arrange a transaction involving the sale, for purposes other than resale
3	of a new or used motor vehicle and who is not, at any point in the
4	transaction, the bona fide owner of the motor vehicle involved in the
5	transaction.
6	(b) The term does not include:
7	(1) a dealer licensed under this article or an employee of a dealer
8	licensed under this article acting in an employment arrangemen
9	with the dealer, if the motor vehicle being sold is a motor vehicle
10	in the dealer's inventory or is subject to a consignment agreemen
l 1	between the dealer and the owner of the motor vehicle;
12	(2) a distributor licensed under this article, or an employee of a
13	distributor licensed under this article and acting in an employmen
14	arrangement with the distributor, if the sale being arranged is a
15	sale to a dealer licensed under this article; or
16	(3) a manufacturer licensed under this article, or an employee or
17	a manufacturer licensed under this article and acting in ar
18	employment arrangement with the manufacturer, if the sale being
19	arranged is a sale to a dealer licensed under this article; or
20	(4) a lead generation or other marketing service, if:
21	(A) the fee for the service is not based on whether the lead
22	provided by the service generated a sale for the dealer; and
23 24	(B) the service does not have an active role in the
24	negotiation of a sale, including negotiating the price of the
25	motor vehicle.
26	SECTION 7. IC 9-32-2-9.9, AS ADDED BY P.L.179-2017
27	SECTION 33, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
28	JULY 1, 2019]: Sec. 9.9. "Dealer owner" means the following:
29	(1) For a licensed or applicant dealer, other than a manufacturer
30	that the following:
31	(A) Is If a corporation, each officer, director, and shareholder
32	having a ten percent (10%) or greater ownership interest in the
33	corporation.
34	(2) (B) If a corporation and it has no officer, director, or
35	shareholder has having a ten percent (10%) or greater
36	ownership interest in the corporation, one (1) or more officers
37	directors, or shareholders designated in writing by the board
38	of directors.
39	(3) (C) If the licensed or applicant dealer, other than a
10	manufacturer, is a sole proprietorship, the proprietor.
11	(4) (D) If the licensed or applicant dealer, other than a
12.	<del>manufacturer is</del> a partnership each partner



1	(5) (E) If the licensed or applicant dealer, other than a
2	manufacturer, is a limited liability company, each member of
3	the company.
4	(6) (2) For a licensed or applicant manufacturer, one (1) or more
5	officers, directors, or shareholders designated in writing by the
6	manufacturer.
7	(3) For a business entity, the following:
8	(A) If a corporation, one (1) or more officers, directors, or
9	shareholders designated in writing by the board of
10	directors.
11	(B) If a limited liability company, one (1) or more members
12	of the company designated in writing by all members.
13	(C) If a partnership, each partner.
14	(D) If a sole proprietorship, the proprietor.
15	SECTION 8. IC 9-32-6-6.5, AS AMENDED BY THE TECHNICAL
16	CORRECTIONS BILL OF THE 2019 GENERAL ASSEMBLY, IS
17	AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]:
18	Sec. 6.5. (a) This section applies to dealer license plates issued after
19	<del>December 31, 2014.</del>
20	(b) (a) Except as provided in subsection (c), subsections (b) and
21	(c), dealer license plates and dealer designee license plates issued to
22 23	licensed dealers under this article are valid from the issue date through
23	the expiration date as follows:
24	(1) Dealer license plates of a person whose business name begins
25	with the letters A through B expire February 1 of each year.
26	(2) Dealer license plates of a person whose business name begins
27	with the letters C through D expire March 1 of each year.
28	(3) Dealer license plates of a person whose business name begins
29	with the letters E through F expire April 1 of each year.
30	(4) Dealer license plates of a person whose business name begins
31	with the letters G through H expire May 1 of each year.
32	(5) Dealer license plates of a person whose business name begins
33	with the letters I through J expire June 1 of each year.
34	(6) Dealer license plates of a person whose business name begins
35	with the letters K through L expire July 1 of each year.
36	(7) Dealer license plates of a person whose business name begins
37	with the letters M through N expire August 1 of each year.
38	(8) Dealer license plates of a person whose business name begins
39	with the letters O through P expire September 1 of each year.
10	(9) Dealer license plates of a person whose business name begins
11	with the letters Q through R expire October 1 of each year.
12	(10) Dealer license plates of a person whose business name



begins with the letters S through T expire November 1 of each
year.
(11) Dealer license plates of a person whose business name
begins with the letters U through V expire December 1 of each
year.
(12) Dealer license plates of a person whose business name
begins with the letters W through Z expire January 1 of each year.
(c) (b) Dealer license plates issued to a person whose business name
begins with a nonalpha character expire November 1 of each year.
(d) (c) A dealer designee license plate expires as follows:
(1) For a dealer designee license plate issued before July 1, 2017,
on the earlier of:
(A) the date designated by the dealer on the application related
to the license plate; or
(B) the date on which the dealer license issued to the same
<del>person expires.</del>
(2) For a dealer designee license plate issued after June 30, 2017,
on the same date each year as the date on which a dealer license
issued to the same person expires. is valid from the issue date
through the expiration date as provided in subsection (a) or
(b).
(e) This subsection expires December 31, 2017. For a dealer license
plate issued in 2015, the dealer services division shall impose a fee for
the dealer license plate under IC 9-29-17 (before its repeal) in the
amount that bears the same proportion to the annual fee for the dealer
license plate as the number of months the dealer license plate is valid
bears to twelve (12).
(f) (e) (d) The fee to renew the license plates issued under
<del>IC 9-32-6-1</del> section 1 of this chapter is as follows:
(1) For motorcycle dealer license plates, fifteen dollars (\$15).
(2) For dealer license plates not described in subdivision (1), forty
dollars (\$40).
(g) (f) (e) Fees collected under subsection (f) (e) (d) shall be
distributed as follows:
(1) Thirty percent (30%) to the dealer compliance account
established by IC 9-32-7-1.
(2) Seventy percent (70%) to the motor vehicle highway account
under IC 8-14-1.
(h) (g) (f) There is an additional service charge of five dollars (\$5)
for the renewal of each set of license plates issued under IC 9-32-6-1.
section 1 of this chapter. The service charge shall be deposited in the



crossroads 2000 fund.

1	(i) (h) (g) The fee to renew each additional license plate issued
2	under IC 9-32-6-5 section 5 of this chapter is as follows:
3	(1) For an additional motorcycle dealer license plate, seven
4	dollars and fifty cents (\$7.50).
5	(2) For an additional dealer license plate not described in
6	subdivision (1), fifteen dollars (\$15).
7	(i) (h) Fees collected under subsection (i) (h) (g) shall be
8	distributed as follows:
9	(1) Thirty percent (30%) to the dealer compliance account
10	established by IC 9-32-7-1.
11	(2) Seventy percent (70%) to the motor vehicle highway account
12	under IC 8-14-1.
13	(k) (i) There is an additional service charge for the renewal of
14	each additional license plate issued under IC 9-32-6-5, section 5 of this
15	chapter, as follows:
16	(1) For an additional motorcycle dealer license plate, two dollars
17	and fifty cents (\$2.50).
18	(2) For an additional dealer license plate not described in
19	subdivision (1), five dollars (\$5).
20	(1) (k) (j) The service charge under subsection (k) (j) (i) shall be
21	deposited in the crossroads 2000 fund.
22	(m) (l) (k) The fee to renew a license plate issued under
23	IC 9-32-6-2(b) section 2(b) of this chapter is forty dollars (\$40). The
24	fee shall be deposited in the dealer compliance account established by
25	IC 9-32-7-1.
26	(n) (m) (l) The fees collected under subsection (o) (n) (m) shall be
27	distributed as follows:
28	(1) Forty percent (40%) to the crossroads 2000 fund.
29	(2) Forty-nine percent (49%) to the dealer compliance account
30	established by IC 9-32-7-1.
31	(3) Eleven percent (11%) to the motor vehicle highway account
32	under IC 8-14-1.
33	(o) (n) (m) The fee to renew a dealer designee license plate issued
34	under IC 9-32-6.5-1 is twenty-one dollars and thirty-five cents
35	(\$21.35).
36	SECTION 9. IC 9-32-6-16, AS AMENDED BY P.L.179-2017,
37	SECTION 44, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
38	JULY 1, 2019]: Sec. 16. (a) Except as provided in subsection (b), if a
39	dealer license plate or registration card issued under this chapter, or
40	IC 9-31-3-19 (before its repeal), or IC 9-32-8-8 is lost, stolen, or
41	destroyed, the dealer may apply for a replacement dealer license plate

or registration card in the form and manner prescribed by the secretary.



1	(b) If a dealer license plate or registration card is lost or stolen, the
2	secretary may not issue a replacement dealer license plate or
3	registration card until the dealer to whom the dealer license plate or
4	registration eard was issued:
5	(1) has notified:
6	(A) the Indiana law enforcement agency that has jurisdiction
7	where the loss or theft occurred; or
8	(B) the law enforcement agency that has jurisdiction over the
9	address of the dealer's established place of business; and
10	(2) presents to the secretary on a form prescribed by the secretary
11	a report completed by the law enforcement agency that was
12	notified under subdivision (1).
13	SECTION 10. IC 9-32-6.5-12, AS ADDED BY P.L.179-2017,
14	SECTION 54, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
15	JULY 1, 2019]: Sec. 12. (a) Except as provided in subsection (b), if a
16	dealer designee license plate or registration card issued under this
17	chapter is lost, stolen, or destroyed, the dealer may apply for a
18	replacement dealer designee license plate or registration card in the
19	form and manner prescribed by the secretary.
20	(b) If a dealer designee license plate or registration card is lost or
21	stolen, the dealer to whom the dealer designee license plate or
22	registration eard was issued shall:
23	(1) notify the law enforcement agency that has jurisdiction where
24	the loss or theft occurred; and
25	(2) present to the secretary on a form prescribed by the secretary
26	a report completed by the law enforcement agency that was
27	notified under subdivision (1).
28	SECTION 11. IC 9-32-8-2, AS AMENDED BY P.L.174-2016,
29	SECTION 70, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
30	JULY 1, 2019]: Sec. 2. A person that sells, offers to sell, or advertises
31	for sale at least six (6):
32	(1) watercraft;
33	(2) trailers that are:
34	(A) designed and used exclusively for the transportation of
35	watercraft; and
36	(B) sold in general association with the sale of watercraft; or
37	(3) items set forth in both subdivisions (1) and (2);
38	within a twelve (12) month period must be licensed under this chapter.
39	article.
40	SECTION 12. IC 9-32-8-3, AS AMENDED BY P.L.179-2017,
41	SECTION 57, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
42	JULY 1, 2019]: Sec. 3. (a) An application for a watercraft dealer



1	license must:
2	(1) be accompanied by a nonrefundable fee of thirty dollars (\$30);
3	and
4	(2) be on a form prescribed by the secretary; meet the
5	requirements under IC 9-32-11-2.
6	(3) be completed by a dealer owner or dealer manager; and
7	(4) contain any information that the secretary reasonably needs to
8	enable the secretary to determine fully the:
9	(A) qualifications and eligibility of the applicant to receive the
10	license;
11	(B) location of each of the applicant's places of business in
12	Indiana; and
13	(C) ability of the applicant to conduct properly the business for
14	which the application is submitted.
15	(b) An application for a license as a watercraft dealer must show
16	whether the applicant proposes to sell new or used watercraft or both
17	new and used watercraft.
18	(c) The secretary shall retain the fee collected under this section.
19	SECTION 13. IC 9-32-8-7 IS ADDED TO THE INDIANA CODE
20	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
21	1, 2019]: Sec. 7. (a) The secretary shall issue temporary license
22	plates to a licensed watercraft dealer upon request.
23	(b) A temporary license plate described in subsection (a) must
24	display the following information:
25	(1) The dealer's license number.
26	(2) The date of expiration, plainly stamped or stenciled on the
27	temporary license plate.
28	(c) A temporary license plate may not be used or displayed
29	unless the plate is furnished by the secretary.
30	(d) A watercraft dealer that authorizes the use of a temporary
31	license plate under this section does not assume responsibility or
32	incur liability for injury to a person or property during the period
33	the temporary license plate is in effect.
34	(e) The fee for a temporary license plate is two dollars (\$2). The
35	secretary shall retain the fee.
36	SECTION 14. IC 9-32-8-8 IS ADDED TO THE INDIANA CODE
37	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
38	1, 2019]: Sec. 8. (a) A watercraft dealer licensed by the secretary
39	under this article may, upon application to the secretary, obtain
40	dealer license plates and registration cards for use in the testing or
41	demonstrating of motorboats.

(b) Two (2) dealer license plates must be displayed within a



1	motorboat that is being tested or demonstrated while the
2	motorboat is being tested or demonstrated.
3	(c) A transfer dealer or automobile auction licensed by the
4	secretary under this article may request dealer license plates under
5	subsection (a).
6	(d) The fee to obtain a dealer license plate and registration card
7	under subsection (a) is ten dollars (\$10).
8	(e) The secretary shall retain the fee collected under this section.
9	SECTION 15. IC 9-32-8-9 IS ADDED TO THE INDIANA CODE
10	AS A <b>NEW</b> SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
11	1, 2019]: Sec. 9. (a) A person that knowingly or intentionally
12	operates a watercraft displaying:
13	(1) a temporary license plate issued under section 7 of this
14	chapter that is altered or reproduced; or
15	(2) a license plate that purports to be a temporary license
16	plate issued under section 7 of this chapter;
17	commits a Class C misdemeanor.
18	(b) A person that, with the intent to defraud, obtains an altered
19	temporary license plate described in subsection (a) commits a Class
20	C misdemeanor.
21	SECTION 16. IC 9-32-9-1, AS AMENDED BY P.L.198-2016,
22	SECTION 629, IS AMENDED TO READ AS FOLLOWS
23	[EFFECTIVE JULY 1, 2019]: Sec. 1. (a) A person must be licensed by
24	the secretary under this <del>chapter</del> article before the person may do any
25	of the following:
26	(1) Sell a used major component part of a motor vehicle.
27	(2) Wreck, dismantle, shred, compact, crush, or otherwise destroy
28	a motor vehicle for resale of the major component parts of the
29	motor vehicle or scrap material.
30	(3) Rebuild a wrecked or dismantled motor vehicle for resale.
31	(4) Possess for more than thirty (30) days more than two (2)
32	inoperable motor vehicles of a type subject to registration under
33	IC 9-18 (before its expiration) or IC 9-18.1 unless the person
34	holds a mechanic's lien on each motor vehicle over the quantity
35	of two (2).
36	(5) (4) Engage in the business of storing, disposing, salvaging, or
37	recycling of operable or inoperable motor vehicles, vehicle
38	hulks, or parts of motor vehicles.
39	(b) A person who violates this section commits a Class A infraction.
40	SECTION 17. IC 9-32-9-3, AS AMENDED BY P.L.179-2017,
41	SECTION 60, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE

JULY 1, 2019]: Sec. 3. (a) To apply for a license under this chapter,



article, an automotive salvage recycler must submit an application to

2	the secretary. An application for a license under this <del>chapter</del> article
3	must:
4	(1) be on a form prescribed by the secretary;
5	(2) be completed by a dealer owner or dealer manager;
6	(3) contain the information the secretary considers necessary to
7	enable the secretary to determine fully:
8	(A) the qualifications and eligibility of the applicant to receive
9	the license; and
10	(B) the ability of the applicant to properly conduct the business
11	for which the application is submitted; and
12	(4) be accompanied by the following:
13	(A) Evidence of a bond required under IC 9-32-11-2.
14	(B) Payment of the fee under subsection (c).
15	(C) An affidavit from:
16	(i) the person charged with enforcing a zoning ordinance, if
17	the person exists; or
18	(ii) the zoning enforcement officer under IC 36-7-4, if a
19	zoning enforcement officer exists;
20	who has jurisdiction over the real property where the applicant
21	wants to operate as an automotive salvage recycler.
22	If there is no person or officer that has jurisdiction over the real
23	property as described in subdivision (4)(C), the application must be
24	accompanied by a statement to that effect from the executive of the unit
25	in which the real property is located. The affidavit must state that the
26	proposed location is zoned for the operation of an establishment of an
27	automotive salvage recycler. The applicant may file the affidavit at any
28	time after the filing of the application. However, the secretary may not
29	issue a license until the applicant files the affidavit or the statement.
30	(1) meet the requirements under IC 9-32-11-2; and
31	(2) be accompanied by payment of the fee under subsection
32	(c).
33	(b) If an automotive salvage recycler license is lost or destroyed, the
34	automotive salvage recycler shall apply for a replacement automotive
35	salvage recycler license in the form and manner prescribed by the
36	secretary.
37	(c) The fee for an automotive salvage recycler license under
38	subsection (a) is ten dollars (\$10). The fee is nonrefundable and shall
39	be retained by the secretary.
40	SECTION 18. IC 9-32-9-3.5, AS AMENDED BY P.L.174-2016,
41	SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
42	JULY 1, 2019]: Sec. 3.5. An automotive salvage recycler that buys



1	motor vehicles must:
2	(1) report the purchase of a motor vehicle to the National Motor
3	Vehicle Title Information System not later than thirty (30) days
4	seventy-two (72) hours after the motor vehicle is purchased; and
5	(2) provide to the seller a valid National Motor Vehicle Title
6	Information System report identification number.
7	SECTION 19. IC 9-32-9-11, AS AMENDED BY P.L.174-2016,
8	SECTION 79, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
9	JULY 1, 2019]: Sec. 11. If the secretary receives a written complaint
10	from a local zoning body that an automotive salvage recycler subject
11	to this chapter, is operating in violation of a local zoning ordinance, the
12	secretary shall delay the issuance or renewal of the automotive salvage
13	recycler's license under this chapter until the local zoning complaints
14	have been satisfied.
15	SECTION 20. IC 9-32-9-14, AS ADDED BY P.L.179-2017,
16	SECTION 63, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
17	JULY 1, 2019]: Sec. 14. (a) A scrap metal processor or other
18	appropriate facility that purchases or acquires a salvage motor vehicle
19	that has been totally demolished or destroyed as a result of normal
20	processing performed by a recycling facility before the purchase by
21	the scrap metal processor or other facility is not required to apply
22	for and receive a certificate of salvage title for the vehicle.
23	(b) The facility or processor that performed the processing that
24	resulted in the vehicle being demolished or destroyed shall surrender
25	the certificate of title, the certificate of authority, or the certificate of
26	salvage title to the bureau.
27	SECTION 21. IC 9-32-9-15, AS ADDED BY P.L.179-2017,
28	SECTION 64, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
29	JULY 1, 2019]: Sec. 15. (a) The secretary shall prescribe
30	recordkeeping record keeping forms to be used by an automotive
31	salvage recycler <del>licensed</del> under this article to preserve information
32	about salvage vehicles or major component parts acquired or sold by
33	the business.
34	(b) For each vehicle acquired by an automotive salvage recycler,
35	the recordkeeping record keeping forms required under subsection (a)
36	must contain the following information:
37	(1) For each new or used vehicle acquired or disposed of or for
38	the major component parts of a new or used vehicle, the
39	<del>following:</del>
40	(A) (1) A description of the vehicle, or major component part,
41	including numbers or other marks identifying the vehicle. or



major component part.

1	(B) (2) The date the vehicle or major component part was
2	acquired. and disposed of.
3	(C) (3) The name and address of the person from whom the
4	vehicle or major component part was acquired.
5	(D) Verification of the purchaser of the vehicle or major
6	component part by confirming the purchaser's identity by a
7	driver's license, a state identification card, or other reliable
8	means.
9	(2) For vehicles acquired or disposed of, in addition to the
10	information required by subdivision (1), the following:
11	(A) (4) The vehicle's trade name.
12	(B) (5) The vehicle's manufacturer.
13	(C) (6) The vehicle's type.
14	(D) (7) The model year. and
15	(8) The vehicle identification number.
16	(E) (9) A statement of whether any number has been defaced,
17	destroyed, or changed.
18	(3) For wrecked, dismantled, or rebuilt vehicles, the date the
19	vehicle was dismantled or rebuilt.
20	(c) For each vehicle sold or disposed of by the automotive
21	salvage recycler, the record keeping forms required under
22	subsection (a) must contain the following information:
23	(1) A description of the vehicle, including numbers or other
24	marks identifying the vehicle.
25	(2) The date the vehicle was disposed of.
26	(3) The way in which the vehicle was disposed of.
27	(4) The vehicle's trade name.
28	(5) The vehicle's manufacturer.
29	(6) The vehicle's type.
30	(7) The model year.
31	(8) The vehicle identification number.
32	(9) Verification of the purchaser of the vehicle by confirming
33	the purchaser's identity by a driver's license, a state issued
34	identification card, or other reliable means.
35	(10) For wrecked, dismantled, or rebuilt vehicles, the date the
36	vehicle was wrecked, dismantled, or rebuilt.
37	(d) For each major component part acquired by the automotive
38	salvage recycler, the record keeping forms required under
39	subsection (a) must contain the following information:
40	(1) A description of the major component part, including
41	numbers or other marks identifying the major component
42	part.



1	(2) The date the major component part was acquired.
2	(3) The name and address of the person from whom the major
3	component part was acquired.
4	(4) The vehicle identification number, if present on the major
5	component part.
6	(5) A statement of whether any number on the major
7	component part has been defaced, destroyed, or changed.
8	(e) For each major component part sold or disposed of by the
9	automotive salvage recycler, the record keeping forms required
10	under subsection (a) must contain the following information:
11	(1) A description of the major component part, including
12	numbers or other marks identifying the major component
13	part.
14	(2) The date the major component part was sold or disposed
15	of.
16	(3) The way in which the major component part was disposed
17	of.
18	(4) The vehicle identification number, if present on the major
19	component part. If the vehicle identification number is not
20	present on the major component part, the vehicle
21	identification number from the source vehicle, if known.
22	(5) Verification of the purchaser of the major component part
23	by confirming the purchaser's identity by a driver's license,
24	a state issued identification card, or other reliable means.
25	(e) (f) Separate records for each vehicle or major component part
26	must be maintained.
27	(d) (g) The recordkeeping record keeping requirements of this
28	section do not apply to hulk crushers or to scrap metal processors when
29	purchasing scrap from a person that is licensed under this article and
30	that is required to keep records under this section.
31	(e) (h) An automotive salvage recycler licensed under this article
32	that knowingly or intentionally fails to:
33	(1) maintain records regarding salvage vehicles or major
34	component parts acquired or sold by the business; or
35	(2) maintain records regarding salvage vehicles or major
36	component parts on forms that comply with subsection (b); this
37	section;
38	commits a Class A infraction.
39	(f) (i) Records required to be maintained under this section may be
	(1) (1) Records required to be maintained under this section may be
40	maintained in any form of data storage acceptable to the secretary if the

records are readily accessible and available to copy by an investigating or auditing employee of the secretary upon demand at the established



place of business.

 SECTION 22. IC 9-32-9-16, AS ADDED BY P.L.179-2017, SECTION 65, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 16. (a) Unless otherwise specified or required, the records required under section 15 of this chapter shall be retained for five (5) years after the date the vehicle or major component part was acquired **or sold**, in the form prescribed by the secretary. The records must be maintained at the established place of business for two (2) years. Following the two (2) year period, records may be moved offsite, but must be maintained for five (5) years.

(b) An automotive salvage recycler that knowingly or intentionally fails to comply with subsection (a) commits a Class B misdemeanor.

SECTION 23. IC 9-32-9-19, AS ADDED BY P.L.179-2017, SECTION 68, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 19. (a) A record required to be maintained under this chapter is subject to inspection by a police officer during normal business hours. In addition to the inspections authorized under section 20 of this chapter, an inspection under this section may include an examination of the premises of the licensee's automotive salvage recycler's established place of business for the purpose of determining the accuracy of the required records.

- (b) A recycling facility, automotive salvage rebuilder, or used parts dealer An automotive salvage recycler that knowingly or intentionally fails to:
  - (1) maintain records as required under this chapter; or
  - (2) allow an inspection of a licensee's established place of business for the purpose of determining the accuracy of required records;

commits a Class A infraction.

SECTION 24. IC 9-32-9-20, AS ADDED BY P.L.179-2017, SECTION 69, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 20. (a) The secretary of state, a police officer, or an agent of the secretary of state or a police officer may enter upon the premises of an automotive salvage recycler during normal business hours to inspect a vehicle, **a** major component part, records, **a** certificate of authority, **a** certificate of title, and other ownership documents to determine compliance with this chapter.

(b) A person that knowingly or intentionally prevents the secretary of state, a police officer, or **an** agent of the secretary of state from inspecting a vehicle, a major component part, a record, **a certificate of authority**, a certificate of title, or another ownership document during normal business hours commits a Class A infraction.



SECTION 25. IC 9-32-9-22, AS ADDED BY P.L.179-2017,
SECTION 71, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
JULY 1, 2019]: Sec. 22. A court may issue a warrant to search the
premises of an automotive salvage rebuilder, an automotive salvage
<del>recycler, a recycling facility, or a used parts dealer recycler</del> for any
major component parts being possessed, kept, sold, bartered, given
away, used, or transported in potential violation of this chapter.

SECTION 26. IC 9-32-9-28 IS REPEALED [EFFECTIVE JULY 1, 2019]. Sec. 28. A person who violates this chapter commits a deceptive act that is actionable by the attorney general and is subject to the remedies and penalties under IC 24-5-0.5.

SECTION 27. IC 9-32-9-29, AS ADDED BY P.L.179-2017, SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 29. (a) An automotive salvage recycler or an agent of an automotive salvage recycler may purchase a **motor** vehicle without a certificate of title for the **motor** vehicle if:

- (1) the **motor** vehicle is at least fifteen (15) model years old;
- (2) the purchase is solely for the purpose of dismantling or wrecking the **motor** vehicle for the recovery of scrap metal or the sale of parts; and
- (3) the automotive salvage recycler records all purchase transactions of **motor** vehicles as required in subsection (b); **and**
- (4) the person selling the motor vehicle presents a certificate of authority as required under IC 9-22-5-18.
- (b) An automotive salvage recycler shall maintain the following information with respect to each **motor** vehicle purchase transaction **without a certificate of title** to which the automotive salvage recycler is a party for at least five (5) years after the date of the purchase transaction:
  - (1) The name and address of any scrap metal processor or automobile scrapyard.
  - (2) The name of the person entering the information.
  - (3) The date and time of the purchase transaction.
    - (4) A description of the **motor** vehicle that is the subject of the purchase transaction, including the make and model of the **motor** vehicle, if practicable. discernable.
    - (5) The vehicle identification number of the **motor** vehicle, to the extent <del>practicable.</del> the number is discernable.
  - (6) The amount of consideration given for the **motor** vehicle.
  - (7) A **copy of the certificate of authority and a** written statement signed by the seller or the seller's agent certifying the following:



1	(A) The seller or the seller's agent has the lawful right to sell
2	and dispose of the <b>motor</b> vehicle.
3	(B) The <b>motor</b> vehicle is not subject to a security interest or
4	lien.
5	(C) The <b>motor</b> vehicle will not be titled again and will be
6	dismantled or destroyed.
7	(8) The name, date of birth, and address of the person from whom
8	the <b>motor</b> vehicle is being purchased.
9	(9) A photocopy or electronic scan of one (1) of the following
10	valid and unexpired forms of identification issued to the seller or
11	the seller's agent:
12	(A) A driver's license.
13	(B) An identification card issued under IC 9-24-16-1, a photo
14	exempt identification card issued under IC 9-24-16.5, or a
15	similar card issued under the laws of another state or the
16	federal government.
17	(C) A government issued document bearing an image of the
18	seller or seller's agent, as applicable.
19	For purposes of complying with this subdivision, an automotive
20	salvage recycler is not required to make a separate copy of the
21	seller's or seller's agent's identification for each purchase
22	transaction involving the seller or seller's agent but may instead
23	refer to a copy maintained in reference to a particular purchase
24	transaction.
25	(10) The license plate number, make, model, and color of the
26	motor vehicle that is used to deliver the purchased motor vehicle
27	to the automotive salvage recycler.
28	(11) The signature of the person receiving consideration from the
29	seller or the seller's agent.
30	(12) A photographic or videographic image, taken when the
31	<b>motor</b> vehicle is purchased, of the following:
32	(A) A frontal view of the facial features of the seller or the
33	seller's agent.
34	(B) The <b>motor</b> vehicle that is the subject of the purchase
35	transaction.
36	(c) An automotive salvage recycler may not complete a purchase
37	transaction without the information required under subsection (b)(9).
38	(d) An automotive salvage recycler or an agent of an automotive
39	salvage recycler that knowingly or intentionally buys a <b>motor</b> vehicle
40	that is less than fifteen (15) model years old without a certificate of title

or certificate of authority for the **motor** vehicle commits a Level 6



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felony.

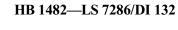
1	SECTION 28. IC 9-32-10-2, AS AMENDED BY P.L.174-2016,
2	SECTION 80, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3	JULY 1, 2019]: Sec. 2. (a) The advisory board is composed of the
4	secretary and eleven (11) persons appointed by the governor upon the
5	recommendation of the secretary as follows:
6	(1) At least two (2) of the appointed members must be franchised
7	new motor vehicle dealers as follows:
8	(A) At least one (1) member must:
9	(i) have sold fewer than seven hundred fifty (750) new
10	motor vehicles in the year before the member's appointment;
11	and
12	(ii) be a dealer owner listed on a valid license issued to a
13	franchised new motor vehicle dealer under IC 9-32.
14	(B) At least one (1) member must:
15	(i) have sold more than seven hundred forty-nine (749) new
16	motor vehicles in the year before the member's appointment;
17	and
18	(ii) be a dealer owner listed on a valid license issued to a
19	franchised new motor vehicle dealer under IC 9-32.
20	(2) At least two (2) of the appointed members must:
21	(A) represent the motor vehicle manufacturing industry;
22	(B) and each must have been an Indiana resident for at least
22 23 24	two (2) years immediately preceding the member's
24	appointment; and
25	(C) be employed by a manufacturer that holds a valid
25 26	manufacturer license issued under IC 9-32.
27	(3) Two (2) of the appointed members must represent the general
28	public and may not have any direct interest in the manufacture or
29	sale of motor vehicles.
30	(4) (3) One (1) member At least two (2) members must:
31	(A) represent used motor vehicle dealers that are not
32	franchised new motor vehicle dealers; and
33	(B) be a dealer owner listed on a valid license issued to a
34	used motor vehicle dealer under IC 9-32.
35	(5) One (1) member must represent used automobile auctions.
36	(6) One (1) member must represent the automobile salvage and
37	recycling industry.
38	(7) One (1) member must represent watercraft dealers.
39	(8) One (1) member must represent the recreational vehicle
10	<del>industry.</del>
11	(4) The remaining members may be appointed from the
12	following:



1	(A) A representative of a used automobile auction validly
2	licensed under IC 9-32.
3	(B) A representative of an automobile salvage recycler
4	validly licensed under IC 9-32.
5	(C) A representative of a recreational vehicle dealer validly
6	licensed under IC 9-32.
7	(D) A representative of a watercraft dealer validly licensed
8	under IC 9-32.
9	(5) One (1) appointed member may represent the general
10	public and may not have any direct interest in the
11	manufacture or sale of motor vehicles or watercraft.
12	(b) Not more than six (6) members of the advisory board may be of
13	the same political party.
14	SECTION 29. IC 9-32-10-3, AS ADDED BY P.L.92-2013,
15	SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
16	JULY 1, 2019]: Sec. 3. (a) A member appointed to the advisory board
17	under section 2 of this chapter serves a three (3) year term A person
18	may not serve more than two (2) consecutive full terms. and may be
19	reappointed. Each appointed member serves until the member's
20	successor is appointed and qualified.
21	(b) A member may be removed for good cause.
22	(c) A vacancy shall be filled by appointment of the governor for the
23	unexpired term.
24	SECTION 30. IC 9-32-11-1, AS AMENDED BY P.L.137-2018,
25	SECTION 9, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
26	JULY 1, 2019]: Sec. 1. (a) Subject to IC 9-32-11-20, the following
27	persons must be licensed under this article: to engage in the business
28	of buying, selling, or manufacturing motor vehicles:
29	(1) An automobile auction.
30	(2) A converter manufacturer.
31	(3) A dealer.
32	(4) A distributor.
33	(5) An automotive salvage recycler.
34	(6) A watercraft dealer.
35	(7) A manufacturer.
36	(8) A transfer dealer.
37	(9) An automotive mobility dealer.
38	(10) A manufactured home dealer.
39	The persons listed in this subsection are the only persons eligible for
40	a license under this article.

(b) After January 1, 2018, an automotive mobility dealer must hold

an automotive mobility dealer endorsement issued under this article.





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1	(c) After January 1, 2018, an automotive mobility dealer that fails
2	to be licensed and hold an automotive mobility dealer endorsement
3	under this article, and engages in the business of:
4	(1) selling;
5	(2) installing;
6	(3) servicing; or
7	(4) soliciting or advertising the sale, installation, or servicing of;
8	equipment or modifications specifically designed to facilitate use or
9	operation of a motor vehicle or watercraft by an individual who is
10	disabled or aged commits a Class A infraction.
11	SECTION 31. IC 9-32-11-2, AS AMENDED BY P.L.179-2017,
12	SECTION 80, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
13	JULY 1, 2019]: Sec. 2. (a) An application for a license under this
14	<del>chapter</del> article must:
15	(1) be accompanied by payment of the applicable fee required
16	under this section;
17	(2) be on a form prescribed by the secretary;
18	(3) contain the information the secretary considers necessary to
19	enable the secretary to determine fully:
20	(A) the qualifications and eligibility of the applicant to receive
21	the license; and
22	(B) the ability of the applicant to conduct properly the business
23	for which the application is submitted;
24	(4) contain evidence of a bond required in subsection (e); and
25	(5) contain evidence of liability coverage required by section
26	14 of this chapter;
27	(6) contain the federal tax identification number issued to the
28	dealer;
29	(7) contain the registered retail merchant's certificate issued
30	to the dealer under IC 6-2.5-8; and
31	(5) (8) be completed by a dealer owner or dealer manager.
32	(b) An application for a license as a dealer must show whether the
33	applicant proposes to sell new or used motor vehicles, or both.
34	(c) An applicant who proposes to use the Internet or another
35	computer network to facilitate the sale of motor vehicles shall maintain
36	all records at the established place of business in Indiana.
37	(d) Except as provided in subsections (e), (h), and (i), the
38	application must include an affidavit from:
39	(1) the person charged with enforcing a zoning ordinance, if one
40	exists; or
41	(2) the zoning enforcement officer under IC 36-7-4; if one exists;
42	who has jurisdiction over the real property where the applicant wants



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to operate as a dealer. If there is no person or officer that has jurisdiction over the real property, the application must be accompanied by a statement to that effect from the executive of the unit in which the real property is located. The affidavit must state that the proposed location is zoned for the operation of a dealer's establishment. The applicant may file the affidavit at any time after the filing of the application. However, the secretary may not issue a license until the
applicant files the affidavit or the statement.
(e) Except as provided in subsections (h) and (i), if there is no
person or officer under subsection (d)(1) or (d)(2), the application
must be accompanied by a statement to that effect from the
executive (as defined in IC 36-1-2-5) of the unit in which the real
property is located.
(f) The applicant may file the zoning affidavit under subsection
(d) or statement under subsection (e) with the application at any
time after the filing of the application. However the secretary may
not issue a license until the applicant files the affidavit or the
statement.
(g) The zoning affidavit under subsection (d) or statement under
subsection (e) may not be signed by a person described in
subsection (d)(1), (d)(2), or the executive of the unit more than
ninety (90) days before the affidavit or statement is submitted to
the secretary as part of an application for a license under this

### article. (h) If:

- (1) the dealer's established place of business is a manufactured home community;
- (2) the dealer operates the manufactured home community; and
- (3) the dealer is selling or will be selling only manufactured homes that:
  - (A) are already located within the manufactured home community; or
  - (B) will be installed within the manufactured home community;

the application must be accompanied by an affidavit under subsection (i).

- (i) An affidavit submitted by a dealer under subsection (h) must affirm under penalty of perjury that:
  - (1) a zoning affidavit or statement is not required under subsection (h); and
  - (2) the applicant intends to sell only manufactured homes to



1	buyers that purchase manufactured homes with the intent for
2	the manufactured home to:
3	(A) remain within the manufactured home community; or
4	(B) be installed within the manufactured home community.
5	(j) If the secretary receives a written complaint from a person
6	described in subsection (d)(1) or (d)(2) that a dealer under
7	subsection (h) is operating in violation of a local zoning ordinance,
8	the secretary shall delay the issuance or renewal of the dealer's
9	license until the local zoning complaints have been satisfied.
10	(e) (k) A licensee shall maintain a bond satisfactory to the secretary
11	in the amount of twenty-five thousand dollars (\$25,000). The bond
12	must:
13	(1) be in favor of the state;
14	(2) secure payment of fines, penalties, costs, and fees assessed by
15	the secretary after:
16	(A) notice;
17	(B) opportunity for a hearing; and
18	(C) opportunity for judicial review; and
19	(3) secure the payment of damages to a person aggrieved by a
20	violation of this article by the licensee after a judgment has been
21	issued.
22	(f) (l) Service under this chapter shall be made in accordance with
23	the Indiana Rules of Trial Procedure.
24	(g) (m) The fee for a license for a manufacturer or a distributor is
25	thirty-five dollars (\$35).
26	(h) (n) The fee for a license for a dealer, other than a manufacturer,
27	converter manufacturer, distributor, watercraft dealer, automotive
28	salvage recycler, or transfer dealer is thirty dollars (\$30).
29	(i) (o) The fee for a transfer dealer or a converter manufacturer is
30	twenty dollars (\$20).
31	(j) (p) The fees collected under this section are nonrefundable and
32	shall be deposited as set forth in IC 9-32-7-3.
33	SECTION 32. IC 9-32-11-6, AS AMENDED BY P.L.179-2017,
34	SECTION 83, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
35	JULY 1, 2019]: Sec. 6. (a) A license issued to a dealer under this
36	article:
37	(1) must specify the established place of business; and
38	(2) shall be conspicuously displayed at the established place of
39	business.
40	(b) If a dealer's:
41	(1) business name, including a doing business as name;
42	(2) established place of business address;



(3) business entity type;
(4) contact information; or
(5) dealer owner; <b>or</b>
(6) dealer manager;
changes, the dealer shall submit to the secretary an application for
approval of the change not later than ten (10) days after the change in
a manner prescribed by the secretary.
(c) If the change is a dealer requests a change to information
described in subsection (b)(1) or (b)(2), appearing on the dealer's
printed dealer license, the dealer shall remit a fee of five dollars (\$5)
with the notification and submit any additional information necessary
to obtain an amended dealer license. The fee is nonrefundable, and the
secretary shall retain the fee.
(d) A dealer that uses the Internet or another computer network to
facilitate the sale of motor vehicles as set forth in section 2(c) of this
chapter shall notify the secretary not later than ten (10) days after any
change in a name, address, or telephone number documented in
business records located outside Indiana that have been created in
transactions made in Indiana by the dealer. A report made under this
subsection is not subject to the fee under subsection (c).
(e) A dealer that wants to change its established place of business
location must submit an affidavit along with its application for
approval of the change. The affidavit must be Except as provided in
subsection (f), an application requesting a change to the address for
the dealer's established place of business must be accompanied by
an affidavit stating that the proposed location is zoned for the
operation of a dealer's establishment from:
(1) the person charged with enforcing a zoning ordinance
described in this subsection; or
(2) the zoning enforcement officer under IC 36-7-4; if one exists; that has jurisdiction over the real property where the applicant wants
to operate as a dealer.
(f) If there is no person or officer that has jurisdiction over the real
property, under subsection (e)(1) or (e)(2), the application must be
accompanied by a statement to that effect from the executive (as
<b>defined in IC 36-1-2-5</b> ) of the unit in which the real property is
located. The affidavit must state that the proposed location is zoned for
the operation of a dealer's establishment.
(g) The secretary may not approve a change of location or endorse
a change of location on the dealer's license until the dealer provides the



(h) The affidavit or statement may not be signed by a person

affidavit or the statement.

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1	described in subsection (e)(1) or (e)(2) or the executive of a unit
2	more than ninety (90) days before the affidavit or statement is
3	submitted to the secretary as part of an application for a change of
4	location.
5	(h) (i) For the purpose of this section, an offsite sales license issued
6	under section 11 of this chapter does not constitute a change of
7	location.
8	SECTION 33. IC 9-32-11-7, AS AMENDED BY P.L.179-2017,
9	SECTION 84, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
10	JULY 1, 2019]: Sec. 7. (a) A distributor representative and a
11	manufacturer representative become certified by:
12	(1) the licensed distributor or licensed manufacturer completing

- (1) the licensed distributor or licensed manufacturer completing an application with the secretary to add the distributor representative or manufacturer representative to the license; and
- (2) paying a nonrefundable fee of twenty dollars (\$20).

The fee shall be deposited as set forth in IC 9-32-7-3.

- (b) Any change to the certification of the distributor representative or manufacturer representative must be submitted to the secretary for approval not later than ten (10) days after the change. The secretary shall endorse the change on the certification. A representative must have a certification when engaged in business and shall display the certification upon request.
- (c) A distributor representative or manufacturer representative certification expires on the earlier of the following dates:
  - (1) The date on which the license issued to the distributor or manufacturer that certified the representative expires.
  - (2) The date on which the secretary receives notice that the certified distributor representative or manufacturer representative is no longer a representative of the licensed distributor or manufacturer.
- (d) The fee to renew a manufacturer representative or a distributor representative certificate is twenty dollars (\$20). The fee is nonrefundable and shall be deposited as set forth in IC 9-32-7-3.

SECTION 34. IC 9-32-11-11, AS AMENDED BY P.L.174-2016, SECTION 88, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 11. (a) Except as provided in subsections (b) through (g), the secretary shall issue an offsite sales permit to a dealer licensed under this chapter who submits an application for the permit not later than ten (10) business days or two (2) calendar weeks before the offsite sale date. Permit applications under this section shall be made public upon the request of any person.

(b) The secretary may not issue an offsite sales permit to a dealer



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1	who does not have an established place of business within Indiana.
2	(c) The secretary may not issue an offsite sales permit to a licensed
3	dealer proposing to conduct a sale outside a radius of twenty (20) miles
4	from the established place of business of the licensed dealer. The
5	following may conduct an offsite sale with an offsite sales permit
6	outside a radius of twenty (20) miles from the established place of
7	business of the licensed dealer:
8	(1) New manufactured home dealers.
9	(2) Recreational vehicle dealers.
10	(3) A rental company that is a dealer conducting a sale at a site
11	within twenty (20) miles of any of its company owned affiliates.
12	(4) Off-road vehicle dealers.
13	(5) Dealers of motor vehicles classified as classic, collector, or
14	antique under rules adopted under section 18(a)(2)(B) of this
15	chapter.
16	(d) A motor vehicle display is not considered an offsite sale if it is
17	conducted by a new motor vehicle dealer in an open area where no
18	sales personnel and no sales material are present.
19	(e) The secretary may not issue an offsite sales permit to a licensed
20	dealer proposing to conduct an offsite sale for more than ten (10)
21	calendar days.
22	(f) The secretary may not issue an offsite sales permit to a licensed
23	dealer if the dealer does not have certification that the offsite sale
24	would be in compliance with local zoning ordinances or other local
25	ordinances. Authorization under this subsection may be demonstrated
26	with An application for an offsite sales permit must include an
27	affidavit stating that the proposed location is zoned for the
28	operation of the dealer's offsite sale from:
29	(1) the person charged with enforcing a zoning ordinance, if the
30	person exists; or
31 32	(2) the zoning enforcement officer under IC 36-7-4; if a zoning
33	enforcement officer exists;
34	who has jurisdiction over the real property where the dealer wants to conduct an offsite sale.
35	
36	(g) If there is no person or officer that has jurisdiction over the real
37	property, under subsection (f)(1) or (f)(2), the application must be accompanied by a statement of authorization from the executive (as
38	defined in IC 36-1-2-5) of the unit in which the real property is located.
39	(h) The secretary may not issue an offsite sales permit until the
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(h) The secretary may not issue an offsite sales permit until the

(i) The affidavit or statement may not be signed by a person

described in subsection (f)(1) or (f)(2) or the executive of a unit

dealer files an affidavit or statement under this subsection.



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1	more than ninety (90) days before the affidavit or statement is
2	submitted to the secretary as part of an application for a permi
3	under this section.
4	(g) (j) The secretary may not issue an offsite sales permit to a
5	licensed dealer who has held more than three (3) nonconsecutive
6	offsite sales in the year ending on the date of the offsite sale for which
7	the permit application is being submitted.
8	(h) (k) Section 2(c) of this chapter does not apply to the application
9	or issuance of an offsite sales permit under this section.
10	(i) (l) The fee for an offsite sales permit is twenty-five dollars (\$25)
11	The fee is nonrefundable and shall be deposited as set forth in
12	IC 9-32-7-3.
13	SECTION 35. IC 9-32-11-11.5, AS AMENDED BY P.L.174-2016
14	SECTION 89, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
15	JULY 1, 2019]: Sec. 11.5. (a) A person that is a licensed dealer in a
16	state other than Indiana may apply for an out-of-state dealer specia
17	event permit from the secretary for a special event auction if the
18	following conditions are met:
19	(1) The event is a motor vehicle auction conducted by ar
20	auctioneer licensed under IC 25-6.1-3.
21	(2) The motor vehicles to be auctioned are:
22	(A) at least fifteen (15) years old; or
23	(B) classified as classic, collector, or antique motor vehicles
24	under rules adopted by the secretary.
25 26	(3) At least two hundred (200) motor vehicles will be auctioned
26	during the special event.
27	(4) The person submits an application for a special event permi
28	to the secretary not later than thirty (30) days prior to the
29	beginning date of the special event auction.
30	(5) The application for the special event permit includes the
31	following:
32	(A) Copies of licenses for all auctioneers for the special even
33	auction.
34	(B) A copy of a valid dealer's license from the other state.
35	(C) Either of the following:
36	(i) An affidavit stating that the proposed location is zoned
37	for the operation of a special event auction from
38	(i) the person charged with enforcing a zoning ordinance, in
39	the person exists; or
10	(ii) the zoning enforcement officer under IC 36-7-4 if a
<b>1</b> 1	zoning enforcement officer exists; who has jurisdiction over
12	the real property where the applicant wants to operate the



1	special event auction.
2	(ii) If there is no person or officer that has jurisdiction over
3	the real property as described in this clause, under item (i)
4	the application must be accompanied by a statement to tha
5	effect from the executive (as defined in IC 36-1-2-5) of the
6	unit in which the real property is located. The affidavit mus
7	state that the proposed location is zoned for the operation of
8	a special event auction.
9	(6) The applicant may file the affidavit or statement under
10	subdivision (5)(C) at any time after the filing of the application
11	However, the secretary may not issue a special event auction
12	permit until the applicant files the affidavit or the statement.
13	(7) The affidavit or statement may not be signed by a person
14	described in subdivision (5)(C)(i) or the executive of a uni
15	more than ninety (90) days before the affidavit or statement
16	is submitted to the secretary as part of an application for a
17	permit under this section.
18	(b) Not more than one (1) special event auction permit may be
19	issued by the secretary to the same applicant within a twelve (12)
20	month period.
21	(c) If the application for the special event permit is approved, the
22	dealer must submit a fee of five hundred dollars (\$500). The secretary
23	shall retain the fee.
24	SECTION 36. IC 9-32-11-18, AS AMENDED BY P.L.179-2017
25	SECTION 92, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
26	JULY 1, 2019]: Sec. 18. (a) A person licensed under this article shall
27	be issued a special event permit from the secretary for a special even
28	that meets the following conditions:
29	(1) The event is a motor vehicle auction conducted by auctioneers
30	licensed under IC 25-6.1-3.
31	(2) The motor vehicles to be auctioned are:
32	(A) at least fifteen (15) years old; or
33	(B) classified as classic, collector, or antique motor vehicles
34	under rules adopted by the secretary.
35	(3) At least one hundred (100) motor vehicles will be auctioned
36	during the special event.
37	(4) The licensee submits to the secretary an application for a
38	special event permit not later than thirty (30) days before the
39	beginning date of the special event.
10	(5) The application under subdivision (4) includes the following
<b>1</b> 1	(A) An affidavit stating that the proposed location is zoned
12	for the operation of a special event auction from:



1	(i) the person charged with enforcing a zoning ordinance; or
2	(ii) a zoning enforcement officer under IC 36-7-4;
3	who has jurisdiction over the real property where the applicant
4	wants to operate the special event auction.
5	(B) A fee of two hundred fifty dollars (\$250). The fee shall be
6	deposited as set forth in IC 9-32-7-3.
7	(b) If there is no person or officer that has jurisdiction over the real
8	property as described in under subsection (a)(5)(A), the application
9	must be accompanied by a statement to that effect from the executive
0	(as defined in IC 36-1-2-5) of the unit in which the real property is
1	located. The affidavit must state that the proposed location is zoned for
2	the operation of a special event auction.
3	(c) The applicant may file the affidavit or statement at any time
4	after the filing of the application. However, the secretary may not issue
5	a special event auction permit until the applicant files the affidavit or
6	statement.
7	(d) The affidavit or statement may not be signed by a person
8	described in subsection (a)(5)(A) or the executive of a unit
9	described in subsection (b) more than ninety (90) days before the
20	affidavit or statement is submitted to the secretary as part of an
21	application for a permit under this section.
22	(d) (e) Not more than two (2) special event permits may be issued
23	by the secretary to the same applicant within a twelve (12) month
24	period.
2.5	SECTION 37. IC 9-32-13-15.5, AS AMENDED BY P.L.112-2018,
26	SECTION 2, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
27	JULY 1, 2019]: Sec. 15.5. (a) This section does not apply to
28	manufacturers or distributors of manufactured housing, heavy duty
.9	vocational vehicles (as defined in 49 CFR 523.8), or recreational
0	vehicles.
1	(b) Unless otherwise agreed, it is an unfair practice for a
2	manufacturer or distributor to fail to compensate a dealer anything less
3	than the dealer's retail rates for parts or labor the dealer uses in
4	performing the warranty services of the manufacturer or distributor, or
5	for a manufacturer or distributor of a separate vehicle component or
6	major vehicle assembly that is warranted independently of the motor
7	vehicle to fail to compensate a dealer anything less than the dealer's
8	retail rate for the parts or labor the dealer uses in performing the
9	warranty services of the manufacturer or distributor. The dealer's retail
$\cdot 0$	rate for parts must be a percentage determined by dividing the total

charges for parts used in warranty like repairs by the dealer's total cost for those parts minus one (1) in the lesser of one hundred (100)



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- customer paid sequential repair orders or ninety (90) consecutive days of customer paid repair orders. The dealer's retail rate for labor shall be determined by dividing the total labor sales for warranty like repairs by the number of hours that generated those sales in one hundred (100) customer paid sequential repair orders or ninety (90) consecutive days of customer paid repair orders. A retail rate may be calculated based upon only customer paid repair orders charged within one hundred eighty (180) days before the date the dealer submits the declaration.
- (c) The dealer's submission for retail rates must include a declaration of the dealer's retail rates for parts or labor along with the supporting service repair orders paid by customers. A manufacturer or distributor may challenge the dealer's declaration by submitting a rebuttal not later than sixty (60) days after the date the declaration was received. If the manufacturer or distributor does not send a timely rebuttal to the dealer, the retail rate is established as reasonable and goes into effect automatically.
- (d) If a rebuttal in subsection (c) is timely sent, the rebuttal must substantiate how the dealer's declaration is unreasonable or materially inaccurate. The rebuttal must propose an adjusted retail rate and provide written support for the proposed adjustments. If the dealer does not agree with the adjusted retail rate, the dealer may file a complaint with the dealer services division within the office of the secretary of state.
- (e) A complaint filed under subsection (d) must be filed not later than thirty (30) days after the dealer receives the manufacturer's or distributor's rebuttal. On or before filing a complaint, a dealer must serve a demand for mediation upon the manufacturer or distributor.
- (f) When calculating the retail rate customarily charged by the dealer for parts or labor under this section, the following work may not be included:
  - (1) Repairs for manufacturer or distributor special events, specials, or promotional discounts for retail customer repairs.
  - (2) Parts sold or repairs performed at wholesale.
  - (3) Routine maintenance not covered under a retail customer warranty, such as fluids, filters, and belts not provided in the course of repairs.
  - (4) Nuts, bolts, fasteners, and similar items that do not have an individual part number.
  - (5) Vehicle reconditioning.
- 40 (6) Accessories.
- 41 (7) Repairs of damage caused by a collision, a road hazard, the force of the elements, vandalism, or theft.



- (8) Vehicle emission or safety inspections required by law.
- (9) Manufacturer or distributor reimbursed goodwill or policy repairs or replacements.
- (10) Replacement of tires.

- (g) If a manufacturer or distributor furnishes a part or component to a dealer at no cost to use in performing repairs under a recall, campaign service, or warranty repair, the manufacturer or distributor shall compensate the dealer for the part or component in the same manner as warranty parts compensation under this section by compensating the dealer the average markup on the cost for the part or component as listed in the manufacturer's or distributor's initial or original price schedule minus the cost for the part or component.
- (h) A manufacturer or distributor may not require a dealer to establish the retail rate customarily charged by the dealer for parts or labor by an unduly burdensome or time consuming method or by requiring information that is unduly burdensome or time consuming to provide, including part by part or transaction by transaction calculations. A dealer may not declare an average percentage parts markup or average labor rate more than once in a twelve (12) month period. A manufacturer or distributor may perform annual audits to verify that a dealer's effective rates have not decreased. If a dealer's effective rates have decreased, a manufacturer or distributor may reduce the warranty reimbursement rate prospectively. A dealer may elect to revert to the nonretail rate reimbursement for parts or labor not more than once in a twelve (12) month period.
- (i) Except as provided in IC 9-32-13-16, A manufacturer or distributor may not impose a surcharge on a dealer for the purpose of recovering any of its costs related to the reimbursement of a dealer for parts or labor required under this section. This subsection does not prohibit a manufacturer or distributor from increasing the wholesale price of a vehicle or part in the ordinary course of business.
- (j) If a dealer files a complaint with the dealer services division within the office of the secretary of state, the warranty reimbursement rate in effect before any mediation or complaint remains in effect until thirty (30) days after:
  - (1) a final decision has been issued by a court with jurisdiction; and
  - (2) all appeals have been exhausted.

SECTION 38. IC 9-32-13-16, AS AMENDED BY P.L.174-2016, SECTION 101, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2019]: Sec. 16. (a) A manufacturer or distributor and at least thirty percent (30%) of its franchisees in Indiana



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1	of the same line make may agree in an express written contract citing
2	this section to a uniform warranty reimbursement policy to be used by
3	franchisees for the performance of warranty repairs. The contract must
4	include reimbursement for parts used in warranty repairs or the use of
5	a uniform time standards manual, or both. The allowance for diagnosis
6	within the uniform time standards manual must be reasonable and
7	adequate for the work and service to be performed. The manufacturer
8	or distributor:
9	(1) may have only one (1) contract with regard to each line make;
10	and
11	(2) must have a reasonable and fair procedure for franchisees to
12	request a modification or adjustment of a standard included in the
13	uniform time standards manual.
14	(b) A contract described in subsection (a) must meet the following

- (b) A contract described in subsection (a) must meet the following
  - (1) Establish a uniform parts reimbursement rate that must be greater than the manufacturer's or distributor's nationally established parts reimbursement rate in effect at the time the contract becomes effective. A subsequent contract must include a uniform reimbursement rate that is equal to or greater than the rate in the immediately prior contract.
  - (2) Apply to all warranty repair orders written while the agreement is in effect.
  - (3) At any time during the period the contract is in effect:
    - (A) be available to any franchisee of the same line make as the franchisees that entered into the contract with the manufacturer or distributor; and
    - (B) be available to a franchisee of the same line make on the same terms as apply to the franchisees that entered into the contract with the manufacturer or distributor.
  - (4) Be for a term not to exceed three (3) years.
  - (5) Allow any party to the uniform warranty reimbursement policy to terminate the policy with thirty (30) days prior written notice to all parties upon the annual anniversary of the policy, if the policy is for at least one (1) year.
  - (6) Remain in effect for the entire original period if the manufacturer and at least one (1) franchisee remain parties to the policy.
- (c) A manufacturer or distributor that enters into a contract with its franchisees under subsection (a) may seek to recover only its costs from a franchisee that receives a higher reimbursement rate, if authorized by law, subject to the following:



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1	(1) Costs may be recovered only by increasing invoice prices on
2	new motor vehicles received by the franchisee.
3	(2) A manufacturer or distributor may make an exception for
4	motor vehicles that are titled in the name of a purchaser in
5	another state. However, price increases imposed for the purpose
6	of recovering costs imposed by this section may vary from time
7	to time and from model to model and must apply uniformly to all
8	franchisees of the same line make that have requested
9	reimbursement for warranty repairs at a level higher than
10	provided for in the contract.
11	(d) (c) A manufacturer or distributor that enters into a contract with
12	its franchisees under subsection (a) shall do the following:
13	(1) Certify to the secretary under oath, in a writing signed by a
14	representative of the manufacturer or distributor, that at the time
15	the contract was entered into at least thirty percent (30%) of the
16	franchisees of the line make were parties to the contract.
17	(2) File a copy of the contract with the bureau secretary at the
18	time of the certification.
19	(3) Maintain a file that contains the information upon which the
20	certification required under subdivision (1) is based for three (3)
21	years after the certification is made.
22	SECTION 39. IC 9-32-16-11, AS AMENDED BY P.L.137-2018,
23	SECTION 12, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
24	JULY 1, 2019]: Sec. 11. (a) All dealers operating as a:
25	(1) corporation;
26	(2) limited liability company;
27	(3) limited partnership; or
28	(4) limited liability partnership;
29	shall file and maintain all filings required to remain in good standing
30	with the secretary of state business services division.
31	(b) A dealer that applies for a license under this article shall provide
32	the secretary:
33	(1) the federal tax identification number; and
34	(2) the registered retail merchant's certificate number issued
35	<del>under IC 6-2.5-8;</del>
36	issued to the dealer.
37	(c) (b) The dealer must, for the entire licensing period, have an
38	established place of business with a physical Indiana address. The
39	dealer may not have a mailing address that differs from the actual
40	location of the business. At the discretion of the secretary, an
41	exemption may be granted for dealers with an established place of

business in a location not serviced by the United States Postal Service



1	to allow a post office box to be used as a mailing address. A dealer
2	using a post office box for this reason must notify the division in
3	writing with the dealer's application.
4	(d) (c) Before the secretary may issue a license to a dealer, the
5	following must submit to a national criminal history background check
6	(as defined in IC 10-13-3-12) or expanded criminal history check (as
7	defined in IC 20-26-2-1.5) administered by the state police:
8	(1) Each dealer owner.
9	(2) Each dealer manager.
10	The secretary shall make the determination whether an individual must
11	submit to a national criminal history background check or an expanded
12	criminal history check under this subsection.
13	(e) (d) A national criminal history background check or expanded
14	criminal history check conducted under subsection (d): (c):
15	(1) is at the expense of the dealer and the dealer owners; and
16	(2) may be completed not more than sixty (60) days before the
17	dealer applies for a license under this article.
18	(f) (e) The secretary may deny an application for a license if the
19	division finds that a dealer owner or a dealer manager has been
20	convicted of a:
21	(1) felony within the previous ten (10) years;
22	(2) felony or misdemeanor involving theft or fraud; or
23	(3) felony or misdemeanor concerning an aspect of business
24	involving the offer, sale, financing, repair, modification, or
25	manufacture of a motor vehicle or watercraft.
26	(g) (f) If a dealer adds or changes a dealer owner or dealer manager
27	after issuance of the initial license, the dealer must submit an
28	application for a change in ownership in a manner prescribed by the
29	secretary not later than ten (10) days after the change. The new dealer
30	owner or dealer manager shall submit to a national criminal history
31	background check or expanded criminal history check as set forth in
32	subsection (d). (c).
33	(h) (g) Following licensure under this article, a dealer shall, not later
34	than ninety (90) days after the entry of an order or judgment, notify the
35	division in writing if the dealer owner or dealer manager has been
36	convicted of a:
37	(1) felony within the past ten (10) years;
38	(2) felony or misdemeanor involving theft or fraud; or
39	(3) felony or misdemeanor concerning an aspect of business
40	involving the:
41	(A) offer;
42	(B) sale;



1	(C) financing;
2	(D) repair;
3	(E) modification; or
4	(F) manufacture;
5	of a motor vehicle or watercraft.
6	(i) (h) The dealer and the corporation, company, or partnership must
7	be in good standing with the bureau, the department of state revenue,
8	the department of financial institutions, and the state police department
9	during the entire period for which a license is valid.
0	SECTION 40. IC 34-30-2-34 IS REPEALED [EFFECTIVE JULY
1	1, 2019]. Sec. 34. IC 9-31-3-6 (Concerning motorboat dealers who
2	grant temporary boat registration permits).
3	SECTION 41. IC 34-30-2-34.2 IS ADDED TO THE INDIANA
4	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
5	[EFFECTIVE JULY 1, 2019]: Sec. 34.2. IC 9-32-8-7 (Concerning
6	watercraft dealers who authorize the use of a temporary
7	watercraft license plate).
8	SECTION 42. IC 35-52-9-55.5 IS REPEALED [EFFECTIVE JULY
9	1,2019]. Sec. 55.5. IC 9-31-3-31 defines a crime concerning temporary
0.	<del>license plates.</del>
1	SECTION 43. IC 35-52-9-58.1 IS ADDED TO THE INDIANA
22	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
23	[EFFECTIVE JULY 1, 2019]: Sec. 58.1. IC 9-32-8-9 defines crimes
4	concerning temporary license plates.



#### COMMITTEE REPORT

Mr. Speaker: Your Committee on Roads and Transportation, to which was referred House Bill 1482, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 8, line 34, delete "seven dollars (\$7)." and insert "**two dollars** (\$2). The secretary shall retain the fee.".

Page 8, delete lines 35 through 38.

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to HB 1482 as introduced.)

**SULLIVAN** 

Committee Vote: yeas 11, nays 1.

