HOUSE BILL No. 1390

DIGEST OF INTRODUCED BILL

Citations Affected: IC 4-4-35; IC 5-28; IC 23-19.

Synopsis: Small business, entrepreneurship, and crowdfunding. Codifies the office of small business and entrepreneurship (office) established by Executive Order 13-17. Exempts crowdfunding that meets requirements of law from other state securities laws.

Effective: Upon passage.

Davisson, Braun, Clere

January 15, 2014, read first time and referred to Committee on Financial Institutions.



Introduced

Second Regular Session 118th General Assembly (2014)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2013 Regular Session and 2013 First Regular Technical Session of the General Assembly.

HOUSE BILL No. 1390

A BILL FOR AN ACT to amend the Indiana Code concerning economic development.

Be it enacted by the General Assembly of the State of Indiana:

1	SECTION 1. IC 4-4-35 IS ADDED TO THE INDIANA CODE AS
2	A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE UPON
3	PASSAGE]:
4	Chapter 34. Office of Small Business and Entrepreneurship
5	Sec. 1. As used in this chapter, "corporation" refers to the
6	Indiana economic development corporation.
7	Sec. 2. As used in this chapter, "director" means the chief
8	executive and administrative officer of the office of small business
9	and entrepreneurship.
10	Sec. 3. As used in this chapter, "office" refers to the office of
11	small business and entrepreneurship established by section 4 of this
12	chapter.
13	Sec. 4. The office of small business and entrepreneurship is
14	established to a develop an entrepreneurial climate for new talent
15	and business opportunities, attracting both human and financial
16	capital to Indiana.



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1	Sec. 5. The lieutenant governor shall appoint the director of the
2 3	office. The director shall report directly to the lieutenant governor.
	The director:
4	(1) is entitled to receive compensation in an amount set by the
5	lieutenant governor, subject to the approval of the budget
6	agency under IC 4-12-1-13;
7	(2) may appoint employees in the manner provided by
8	IC 4-15-2.2;
9	(3) may fix the compensation of employees of the office,
10	subject to the approval of the budget agency under
11	IC 4-12-1-13; and
12	(4) may delegate the director's authority to the appropriate
13	office staff.
14	Sec. 6. The office may adopt rules under IC 4-22-2 to carry out
15	its responsibilities under this chapter.
16	Sec. 7. The office shall maintain the following:
17	(1) The Small Business Development Center Lead Center.
18	(2) The Procurement Technical Assistance Centers.
19	(3) Other specialty programs, providing integrated resources
20	and consulting services to Indiana businesses with fewer than
21	five hundred (500) employees.
22	Sec. 8. The office shall support the development of small
23	business in Indiana through the Indiana small business
24	development center network and develop and administer other
25	programs that support and grow small businesses.
26	Sec. 9. The office shall provide assistance to the Indiana small
27	business development center network and assist the corporation
28	with the small business ombudsman function.
29	Sec. 10. The office has the other powers, duties, and
30	responsibilities that the governor or the lieutenant governor
31	designate, consistent with the exercise of the executive authority
32	under the constitution of the state of Indiana and Indiana law.
33	SECTION 2. IC 5-28-5-6.5, AS ADDED BY P.L.56-2009,
34	SECTION 2, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
35	UPON PASSAGE]: Sec. 6.5. The board shall maintain a small business
36	division including the Small Business Development Center Lead
37	Center, to carry out the corporation's duties under IC 5-28-17. The
38	board shall staff the division with employees of the corporation.
39	SECTION 3. IC 5-28-17-1, AS AMENDED BY P.L.133-2012,
40	SECTION 44, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
41	UPON PASSAGE]: Sec. 1. (a) The corporation shall do the following
42	to carry out this chapter:



1	(1) Contribute to the strengthening of the economy of Indiana by
2	encouraging the organization and development of new business
3	enterprises, including technologically oriented enterprises.
4	(2) Approve and administer loans from the small business
5	development fund established by IC 5-28-18.
6	(3) Conduct activities for nontraditional entrepreneurs under
7	IC 5-28-18.
8	(4) Establish and administer the small and minority business
9	financial assistance program under IC 5-28-20.
10	(5) Assist small businesses in obtaining state and federal tax
11	incentives.
12	(6) Maintain, through the Small Business Development Centers,
12	a statewide network of public, private, and educational resources
13	to, among other things, inform small businesses of the state and
14	federal programs under which they may obtain financial
15	
10	assistance or realize reduced costs through programs such as the
	small employer health insurance pooling program under
18	IC 27-8-5-16(8).
19	(7) Assist the office of small business and entrepreneurship
20	established by IC 4-4-35-4.
21	(b) The corporation may do the following to carry out this chapter:
22	(1) Receive money from any source, enter into contracts, and
23	expend money for any activities appropriate to its purpose.
24	(2) Do all other things necessary or incidental to carrying out the
25	corporation's functions under this chapter.
26	(3) Establish programs to identify entrepreneurs with marketable
27	ideas and to support the organization and development of new
28	business enterprises, including technologically oriented
29	enterprises.
30	(4) Conduct conferences and seminars to provide entrepreneurs
31	with access to individuals and organizations with specialized
32	expertise.
33	(5) Establish a statewide network of public, private, and
34	educational resources to assist the organization and development
35	of new enterprises.
36	(6) Operate a small business assistance center to provide small
37	businesses, including minority owned businesses and businesses
38	owned by women, with access to managerial and technical
39	expertise and to provide assistance in resolving problems
40	encountered by small businesses.
41	(7) Cooperate with public and private entities, including the
42	Indiana Small Business Development Center Network and the



1	federal government marketing program, in exercising the powers
2	listed in this subsection.
3	(8) Establish and administer the small and minority business
4	financial assistance program under IC 5-28-20.
5	(9) Approve and administer loans from the small business
6	development fund established by IC 5-28-18.
7	(10) Coordinate state funded programs that assist the organization
8	and development of new enterprises.
9	SECTION 4. IC 23-19-1-2, AS ADDED BY P.L.27-2007,
10	SECTION 23, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
11	UPON PASSAGE]: Sec. 2. In this article, unless the context otherwise
12	requires:
13	(1) "Agent" means an individual, other than a broker-dealer, who
14 15	represents a broker-dealer in effecting or attempting to effect
15	purchases or sales of securities or represents an issuer in effecting or attempting to effect purchases or sales of the issuer's securities.
17	However, a partner, officer, or director of a broker-dealer or
18	issuer, or an individual having a similar status or performing
19	similar functions is an agent only if the individual otherwise
20	comes within the term. The term does not include an individual
20	excluded by rule adopted or order issued under this article.
$\frac{21}{22}$	(2) "Bank" means:
23	(A) a banking institution organized under the laws of the
24	United States;
25	(B) a member bank of the Federal Reserve System;
26	(C) any other banking institution, whether incorporated or not,
27	doing business under the laws of a state or of the United
28	States, a substantial portion of the business of which consists
29	of receiving deposits or exercising fiduciary powers similar to
30	those permitted to be exercised by national banks under the
31	authority of the Comptroller of the Currency under Section 1
32	of Public Law 87-722 (12 U.S.C. 92a), and which is
33	supervised and examined by a state or federal agency having
34	supervision over banks, and which is not operated for the
35	purpose of evading this article; and
36	(D) a receiver, conservator, or other liquidating agent of any
37	institution or firm included in clause (A), (B), or (C).
38	(3) "Broker-dealer" means a person engaged in the business of
39	effecting transactions in securities for the account of others or for
40	the person's own account. The term does not include:
41	(A) an agent;
42	(B) an issuer;



1	(C) a bank, a savings institution, or a trust company that is a
2	wholly owned subsidiary of a bank or savings institution if its
3	activities as a broker-dealer are limited to those specified in
4	subsections $3(a)(4)(B)(i)$ through (vi), (viii) through (x), and
5	(xi) if limited to unsolicited transactions; $3(a)(5)(B)$; and
6	3(a)(5)(C) of the Securities Exchange Act of 1934 (15 U.S.C.
7	78c(a)(4) and 15 U.S.C. $78c(a)(5)$) or a bank that satisfies the
8	conditions described in subsection $3(a)(4)(E)$ of the Securities
9	Exchange Act of 1934 (15 U.S.C. $78c(a)(4)$);
10	(D) an international banking institution; or
10	(E) a person excluded by rule adopted or order issued under
11	this article.
13	(4) "Commissioner" means the securities commissioner appointed
14	under IC 23-19-6-1(a).
15	(5) "Depository institution" means:
16	(A) a bank; or
17	(B) a savings institution, trust company, credit union, or
18	similar institution that is organized or chartered under the laws
19	of a state or of the United States, authorized to receive
20	deposits, and supervised and examined by an official or
21	agency of a state or the United States if its deposits or share
22	accounts are insured to the maximum amount authorized by
23	statute by the Federal Deposit Insurance Corporation, the
24	National Credit Union Share Insurance Fund, or a successor
25	authorized by federal law. The term does not include:
26	(i) an insurance company or other organization primarily
27	engaged in the business of insurance;
28	(ii) a Morris Plan bank; or
29	(iii) an industrial loan company that is not an insured
30	depository institution as defined in Section $3(c)(2)$ of the
31	Federal Deposit Insurance Act $(12 \text{ U.S.C. } 1813(c)(2))$ or any
32	successor federal statute.
33	(6) "Federal covered investment adviser" means a person
34	registered under the Investment Advisers Act of 1940.
35	(7) "Federal covered security" means a security that is, or upon
36	completion of a transaction will be, a covered security under $(1, 1)$
37	Section 18(b) of the Securities Act of 1933 (15 U.S.C. 77r(b)) or
38	rules or regulations adopted under that provision.
39	(8) "Filing" means the receipt under this article of a record by the
40	commissioner or a designee of the commissioner.
41	(9) "Fraud", "fraudulent", "deceit", and "defraud" mean a
42	misrepresentation of a material fact, a promise, representation, or



1	prediction not made honestly or in good faith, or the failure to
2	disclose a material fact necessary in order to make the statements
3	made, in light of the circumstances under which they were made,
4	not misleading. This definition does not limit or diminish the full
5	meaning of the terms as applied by or defined in courts of law or
6	equity. The terms are not limited to common law deceit.
7	(10) "Guaranteed" means guaranteed as to payment of all
8	principal, dividends, and interest.
9	(11) "Institutional investor" means any of the following, whether
10	acting for itself or for others in a fiduciary capacity:
11	(A) a depository institution or international banking
12	institution;
13	(B) an insurance company;
14	(C) a separate account of an insurance company;
15	(D) an investment company as defined in the Investment
16	Company Act of 1940;
17	(E) a broker-dealer registered under the Securities Exchange
18	Act of 1934;
19	(F) an employee pension, profit-sharing, or benefit plan if the
20	plan has total assets in excess of ten million dollars
21	(\$10,000,000) or its investment decisions are made by a
22	named fiduciary, as defined in the Employee Retirement
23	Income Security Act of 1974, that is a broker-dealer registered
24	under the Securities Exchange Act of 1934, an investment
25	adviser registered or exempt from registration under the
26	Investment Advisers Act of 1940, an investment adviser
27	registered under this article, a depository institution, or an
28	insurance company;
29	(G) a plan established and maintained by a state, a political
30	subdivision of a state, or an agency or instrumentality of a state
31	or a political subdivision of a state for the benefit of its
32	employees, if the plan has total assets in excess of ten million
33	dollars (\$10,000,000) or its investment decisions are made by
34	a duly designated public official or by a named fiduciary, as
35	defined in the Employee Retirement Income Security Act of
36	1974, that is a broker-dealer registered under the Securities
37	Exchange Act of 1934, an investment adviser registered or
38	exempt from registration under the Investment Advisers Act
39	of 1940, an investment adviser registered under this article, a
40	depository institution, or an insurance company;
41	(H) a trust, if it has total assets in excess of ten million dollars
42	(\$10,000,000), its trustee is a depository institution, and its



1	participants are exclusively plans of the types identified in
2	clause (F) or (G), regardless of the size of their assets, except
3	a trust that includes as participants self-directed individual
4	retirement accounts or similar self-directed plans;
5	(I) an organization described in Section $501(c)(3)$ of the
6	Internal Revenue Code (26 U.S.C. 501(c)(3)), corporation,
7	Massachusetts trust or similar business trust, limited liability
8	company, or partnership, not formed for the specific purpose
9	of acquiring the securities offered, with total assets in excess
10	
10	of ten million dollars (\$10,000,000);
	(J) a small business investment company licensed by the Small
12	Business Administration under Section 301(c) of the Small
13	Business Investment Act of 1958 (15 U.S.C. 681(c)) with total
14	assets in excess of ten million dollars (\$10,000,000);
15	(K) a private business development company, as defined in
16	Section 202(a)(22) of the Investment Advisers Act of 1940 (15
17	U.S.C. $80b-2(a)(22)$) with total assets in excess of ten million
18	dollars (\$10,000,000);
19	(L) a federal covered investment adviser acting for its own
20	account;
21	(M) a "qualified institutional buyer", as defined in Rule
22	144A(a)(1), other than Rule 144A(a)(1)(i)(H), adopted under
23	the Securities Act of 1933 (17 CFR 230.144A);
24	(N) a "major U.S. institutional investor", as defined in Rule
25	15a-6(b)(4)(i) adopted under the Securities Exchange Act of
26	1934 (17 CFR 240.15a-6);
27	(O) any other person, other than an individual, of institutional
28	character with total assets in excess of ten million dollars
29	(\$10,000,000) not organized for the specific purpose of
30	evading this article; or
31	(P) any other person specified by rule adopted or order issued
32	under this article.
33	(12) "Insurance company" means a company organized as an
34	insurance company whose primary business is writing insurance
35	
	or reinsuring risks underwritten by insurance companies and
36	which is subject to supervision by the insurance commissioner or
37	a similar official or agency of a state.
38	(13) "Insured" means insured as to payment of all principal and
39	all interest.
40	(14) "International banking institution" means an international
41	financial institution of which the United States is a member and
42	whose securities are exempt from registration under the Securities



1	Act of 1933.
2	(15) "Investment adviser" means a person that, for compensation,
3	engages in the business of advising others, either directly or
4	through publications or writings, as to the value of securities or
5	the advisability of investing in, purchasing, or selling securities or
6	that, for compensation and as a part of a regular business, issues
7	or promulgates analyses or reports concerning securities. The
8	term includes a financial planner or other person that, as an
9	integral component of other financially related services, provides
10	investment advice to others for compensation as part of a business
11	or that holds itself out as providing investment advice to others
12	for compensation. The term does not include:
13	(A) an investment adviser representative;
14	(B) a lawyer, accountant, engineer, or teacher whose
15	performance of investment advice is solely incidental to the
16	practice of the person's profession;
17	(C) a broker-dealer or its agents whose performance of
18	investment advice is solely incidental to the conduct of
19	business as a broker-dealer and that does not receive special
20	compensation for the investment advice;
21	(D) a publisher of a bona fide newspaper, news magazine, or
22	business or financial publication of general and regular
23	circulation;
24	(E) a federal covered investment adviser;
25	(F) a bank, a savings institution, or a trust company that is a
26	wholly owned subsidiary of a bank or savings institution;
27	(G) any other person that is excluded by the Investment
28	Advisers Act of 1940 from the definition of investment
29	adviser; or
30	(H) any other person excluded by rule adopted or order issued
31	under this article.
32	(16) "Investment adviser representative" means an individual
33	employed by or associated with an investment adviser or federal
34	covered investment adviser and who makes any recommendations
35	or otherwise gives investment advice regarding securities,
36	manages accounts or portfolios of clients, determines which
37	recommendation or advice regarding securities should be given,
38	provides investment advice or holds herself or himself out as
39	providing investment advice, receives compensation to solicit,
40	offer, or negotiate for the sale of or for selling investment advice,
41	or supervises employees who perform any of the foregoing. The
42	term does not include an individual who:



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1 (A) performs only clerical or mini- 2 (B) is an accept where performer	
2 (B) is an agent whose performance	
3 solely incidental to the individual	
 4 does not receive special compensat 5 services; 	ion for investment advisory
6 (C) is employed by or associate	
7 investment adviser, unless the in	-
8 business" in this state, as that term	
9 under Section 203A of the Investr	ment Advisers Act of 1940
10 (15 U.S.C. 80b-3a), and is:	
11 (i) an "investment adviser repre-	
12 defined by rule adopted und	
13 Investment Advisers Act of 194	
14 (ii) not a "supervised person",	
15 Section $202(a)(25)$ of the Investi	ment Advisers Act of 1940
16 (15 U.S.C. 80b-2(a)(25)); or	
17 (D) is excluded by rule adopted	or order issued under this
18 article.	
19 (17) "Issuer" means a person that iss	sues or proposes to issue a
20 security, subject to the following:	
21 (A) The issuer of a voting trust	
22 certificate, certificate of deposit fo	•
23 investment company without a	
24 individuals performing similar	-
25 performing the acts and assuming	-
26 manager under the trust or other	e
27 under which the security is issued.	
28 (B) The issuer of an equipment	
29 security serving the same purpose	
30 property is or will be used or	
31 equipment is or will be leased or c	-
32 otherwise contractually responsible	le for assuring payment of
33 the certificate.	
34 (C) The issuer of a fractional undiv	-
35 or other mineral lease or in payment	
36 a lease, right, or royalty is the owned	
37 or in payments out of production	n under a lease, right, or
38 royalty, whether whole or fraction	nal, that creates fractional
39 interests for the purpose of sale.	
40 (18) "Nonissuer transaction" or "nonis	
41 transaction or distribution not directly	or indirectly for the benefit
42 of the issuer.	



1	(19) "Offer to purchase" includes an attempt or offer to obtain, or
2	solicitation of an offer to sell, a security or interest in a security
3	for value. The term does not include a tender offer that is subject
4	to Section 14(d) of the Securities Exchange Act of 1934 (15
5	U.S.C. 78n(d)).
6	(20) "Person" means an individual; corporation; business trust;
7	estate; trust; partnership; limited liability company; association;
8	joint venture; government; governmental subdivision, agency, or
9	instrumentality; public corporation; or any other legal or
10	commercial entity.
11	(21) "Place of business" of a broker-dealer, an investment adviser,
12	or a federal covered investment adviser means:
12	(A) an office at which the broker-dealer, investment adviser,
13	or federal covered investment adviser regularly provides
14	
15	brokerage or investment advice or solicits, meets with, or
10	otherwise communicates with customers or clients; or
17	(B) any other location that is held out to the general public as
	a location at which the broker-dealer, investment adviser, or
19 20	federal covered investment adviser provides brokerage or
20	investment advice or solicits, meets with, or otherwise
21	communicates with customers or clients.
22	(22) "Predecessor act" means IC 23-2-1 (before its repeal).
23	(23) "Price amendment" means the amendment to a registration
24	statement filed under the Securities Act of 1933 or, if an
25	amendment is not filed, the prospectus or prospectus supplement
26	filed under the Securities Act of 1933 that includes a statement of
27	the offering price, underwriting and selling discounts or
28	commissions, amount of proceeds, conversion rates, call prices,
29	and other matters dependent upon the offering price.
30	(24) "Principal place of business" of a broker-dealer or an
31	investment adviser means the executive office of the
32	broker-dealer or investment adviser from which the officers,
33	partners, or managers of the broker-dealer or investment adviser
34	direct, control, and coordinate the activities of the broker-dealer
35	or investment adviser.
36	(25) "Record", except in the phrases "of record", "official record",
37	and "public record", means information that is inscribed on a
38	tangible medium or that is stored in an electronic or other medium
39	and is retrievable in perceivable form.
40	(26) "Sale" includes every contract of sale, contract to sell, or
41	disposition of a security or interest in a security for value, and
42	"offer to sell" includes every attempt or offer to dispose of, or



solicitation of an offer to purchase, a security or interest in a security for value. Both terms include:

(A) a security given or delivered with, or as a bonus on account of, a purchase of securities or any other thing constituting part of the subject of the purchase and having been offered and sold for value;

7(B) a gift of assessable stock involving an offer and sale; and8(C) a sale or offer of a warrant or right to purchase or9subscribe to another security of the same or another issuer and10a sale or offer of a security that gives the holder a present or11future right or privilege to convert the security into another12security of the same or another issuer, including an offer of the13other security.

14 (27) "Securities and Exchange Commission" means the United15 States Securities and Exchange Commission.

(28) "Security" means a note; stock; treasury stock; security 16 17 future; bond; debenture; evidence of indebtedness; certificate of 18 interest or participation in a profit-sharing agreement; collateral 19 trust certificate; preorganization certificate or subscription; 20 transferable share; investment contract; voting trust certificate; 21 certificate of deposit for a security; fractional undivided interest 22 in oil, gas, or other mineral rights; put, call, straddle, option, or 23 privilege on a security, certificate of deposit, or group or index of 24 securities, including an interest therein or based on the value 25 thereof; put, call, straddle, option, or privilege entered into on a 26 national securities exchange relating to foreign currency; or, in 27 general, an interest or instrument commonly known as a 28 "security"; or a certificate of interest or participation in, temporary 29 or interim certificate for, receipt for, guarantee of, or warrant or 30 right to subscribe to or purchase, any of the foregoing. The term: 31

(A) includes both a certificated and an uncertificated security;
(B) does not include an insurance or endowment policy or annuity contract under which an insurance company promises to pay a fixed or variable sum of money either in a lump sum or periodically for life or another specified period;

(C) does not include an interest in a contributory or noncontributory pension or welfare plan subject to the Employee Retirement Income Security Act of 1974;

39 (D) includes as an "investment contract" an investment in a
40 common enterprise with the expectation of profits to be
41 derived primarily from the efforts of a person other than the
42 investor and a "common enterprise" means an enterprise in

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1	which the fortunes of the investor are interwoven with those of
2	either the person offering the investment, a third party, or other
2 3 4	investors; and
4	(E) includes as an "investment contract", among other
5	contracts, an interest in a limited partnership and a limited
6	liability company and an investment in a viatical settlement or
7	similar agreement.
8	(29) "Self-regulatory organization" means a national securities
9	exchange registered under the Securities Exchange Act of 1934,
10	a national securities association of broker-dealers registered under
11	the Securities Exchange Act of 1934, a clearing agency registered
12	under the Securities Exchange Act of 1934, or the Municipal
13	Securities Rulemaking Board established under the Securities
14	Exchange Act of 1934.
15	(30) "Sign" means, with present intent to authenticate or adopt a
16	record:
17	(A) to execute or adopt a tangible symbol; or
18	(B) to attach or logically associate with the record an
19	electronic symbol, sound, or process.
20	(31) "State" means a state of the United States, the District of
21	Columbia, Puerto Rico, the United States Virgin Islands, or any
22	territory or insular possession subject to the jurisdiction of the
23	United States.
24	(32) "Accredited investor" has the meaning set forth in 17
25	CFR 230.501(a).
26	(33) "Funding portal" means any person acting as an
27	intermediary in a transaction involving the offer or sale of
28	securities for the account of others, solely under
29	IC 23-19-2-2(24) that does not:
30	(A) offer investment advice or recommendations;
31	(B) solicit purchases, sales, or offers to buy the securities
32	offered or displayed on its Internet web site or portal;
33	(C) compensate employees, agents, or other persons for
34	such solicitation or based on the sale of securities displayed
35	or referenced on its Internet web site or portal;
36	(D) hold, manage, possess, or otherwise handle investor
37	funds or securities; or
38	(E) engage in other activities that the commissioner, by
39	rule, determines appropriate.
40	SECTION 5. IC 23-19-2-2, AS ADDED BY P.L.27-2007,
41	SECTION 23, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
42	UPON PASSAGE]: Sec. 2. The following transactions are exempt from



1 2	the requirements of IC 23-19-3-1 through IC 23-19-3-6 and IC 23-19-5-4:
	(1) An isolated nonissuer transaction, whether effected by or
3 4 5	through a broker-dealer or not.
т 5	(2) A nonissuer transaction by or through a broker-dealer
6	registered, or exempt from registration under this article, and a
0 7	
8	resale transaction by a sponsor of a unit investment trust
	registered under the Investment Company Act of 1940, in a
9	security of a class that has been outstanding in the hands of the
10	public for at least ninety (90) days, if, at the date of the
11	transaction:
12	(A) the issuer of the security is engaged in business, the issuer
13	is not in the organizational stage or in bankruptcy or
14	receivership, and the issuer is not a blank check, blind pool, or
15	shell company that has no specific business plan or purpose or
16	has indicated that its primary business plan is to engage in a
17	merger or combination of the business with, or an acquisition
18	of, an unidentified person;
19	(B) the security is sold at a price reasonably related to its
20	current market price;
21	(C) the security does not constitute the whole or part of an
22	unsold allotment to, or a subscription or participation by, the
23	broker-dealer as an underwriter of the security or a
24	redistribution;
25	(D) a nationally recognized securities manual or its electronic
26	equivalent designated by rule adopted or order issued under
27	this article or a record filed with the Securities and Exchange
28	Commission that is publicly available contains:
29	(i) a description of the business and operations of the issuer;
30	(ii) the names of the issuer's executive officers and the
31	names of the issuer's directors, if any;
32	(iii) an audited balance sheet of the issuer as of a date within
33	eighteen (18) months before the date of the transaction or, in
34	the case of a reorganization or merger when the parties to
35	the reorganization or merger each had an audited balance
36	sheet, a pro forma balance sheet for the combined
37	organization; and
38	(iv) an audited income statement for each of the issuer's two
39	(2) immediately previous fiscal years or for the period of
40	existence of the issuer, whichever is shorter, or, in the case
41	of a reorganization or merger when each party to the
42	reorganization or merger had audited income statements, a



1	pro forma income statement; and
2	(E) any one (1) of the following requirements is met:
3	(i) The issuer of the security has a class of equity securities
4	listed on a national securities exchange registered under
5	Section 6 of the Securities Exchange Act of 1934 or
6	designated for trading on the National Association of
7	Securities Dealers Automated Quotation System.
8	(ii) The issuer of the security is a unit investment trust
9	registered under the Investment Company Act of 1940.
10	(iii) The issuer of the security, including its predecessors,
11	has been engaged in continuous business for at least three
12	(3) years.
13	(iv) The issuer of the security has total assets of at least two
14	million dollars (\$2,000,000) based on an audited balance
15	sheet as of a date within eighteen (18) months before the
16	date of the transaction or, in the case of a reorganization or
17	merger when the parties to the reorganization or merger
18	each had such an audited balance sheet, a pro forma balance
19	sheet for the combined organization.
20	(3) A nonissuer transaction by or through a broker-dealer
20	registered or exempt from registration under this article in a
21	security of a foreign issuer that is a margin security defined in
22	regulations or rules adopted by the Board of Governors of the
23 24	Federal Reserve System.
24 25	•
23 26	(4) A nonissuer transaction by or through a broker-dealer
20 27	registered or exempt from registration under this article in an
	outstanding security if the guarantor of the security files reports
28	with the Securities and Exchange Commission under the reporting
29	requirements of Section 13 or $15(d)$ of the Securities Exchange
30	Act of 1934 (15 U.S.C. 78m or 78o(d)).
31	(5) A nonissuer transaction by or through a broker-dealer
32	registered or exempt from registration under this article in a
33	security that:
34	(A) is rated at the time of the transaction by a nationally
35	recognized statistical rating organization in one (1) of its four
36	(4) highest rating categories; or
37	(B) has a fixed maturity or a fixed interest or dividend, if:
38	(i) a default has not occurred during the current fiscal year
39	or within the three (3) previous fiscal years, or during the
40	existence of the issuer and any predecessor if less than three
41	(3) fiscal years, in the payment of principal, interest, or
42	dividends on the security; and



1	(ii) the issuer is engaged in business, is not in the
2	organizational stage or in bankruptcy or receivership, and is
3	not and has not been within the previous twelve (12) months
4	a blank check, blind pool, or shell company that has no
5	specific business plan or purpose or has indicated that its
6	primary business plan is to engage in a merger or
7	combination of the business with, or an acquisition of, an
8	unidentified person.
9	(6) A nonissuer transaction by or through a broker-dealer
10	registered or exempt from registration under this article effecting
11	an unsolicited order or offer to purchase.
12	(7) A nonissuer transaction executed by a bona fide pledgee
12	without the purpose of evading this article.
13	
14	(8) A nonissuer transaction by a federal covered investment
	adviser with investments under management in excess of one
16	hundred million dollars (\$100,000,000) acting in the exercise of
17	discretionary authority in a signed record for the account of
18	others.
19	(9) A transaction in a security, whether or not the security or
20	transaction is otherwise exempt, in exchange for one (1) or more
21	bona fide outstanding securities, claims, or property interests, or
22	partly in such exchange and partly for cash, if the terms and
23	conditions of the issuance and exchange or the delivery and
24	exchange and the fairness of the terms and conditions have been
25	approved by the commissioner after a hearing.
26	(10) A transaction between the issuer or other person on whose
27	behalf the offering is made and an underwriter, or among
28	underwriters.
29	(11) A transaction in a note, bond, debenture, or other evidence
30	of indebtedness secured by a mortgage or other security
31	agreement if:
32	(A) the note, bond, debenture, or other evidence of
33	indebtedness is offered and sold with the mortgage or other
34	security agreement as a unit;
35	(B) a general solicitation or general advertisement of the
36	transaction is not made; and
37	(C) a commission or other remuneration is not paid or given,
38	directly or indirectly, to a person not registered under this
39	article as a broker-dealer or as an agent.
40	(12) A transaction by an executor, administrator of an estate,
41	sheriff, marshal, receiver, trustee in bankruptcy, guardian, or
42	conservator.
·-	



1	(13) A sale or offer to sell to:
2	(A) an institutional investor;
3	(B) a federal covered investment adviser; or
4	(C) any other person exempted by rule adopted or order issued
5	under this article.
6	(14) A sale or an offer to sell securities of an issuer, if the
7	transaction is part of a single issue in which:
8	(A) not more than twenty-five (25) purchasers are present in
9	this state during any twelve (12) consecutive months, other
10	than those designated in subdivision (13);
11	(B) a general solicitation or general advertising is not made in
12	connection with the offer to sell or sale of the securities;
13	(C) a commission or other remuneration is not paid or given,
14	directly or indirectly, to a person other than a broker-dealer
15	registered under this article or an agent registered under this
16	article for soliciting a prospective purchaser in this state; and
17	(D) the issuer reasonably believes that all the purchasers in
18	this state, other than those designated in subdivision (13), are
19	purchasing for investment.
20	(15) A transaction under an offer to existing security holders of
21	the issuer, including persons that at the date of the transaction are
22	holders of convertible securities, options, or warrants, if a
23	commission or other remuneration, other than a standby
24	commission, is not paid or given, directly or indirectly, for
25	soliciting a security holder in this state.
26	(16) An offer to sell, but not a sale, of a security not exempt from
27	registration under the Securities Act of 1933 if:
28	(A) a registration or offering statement or similar record as
29	required under the Securities Act of 1933 has been filed, but
30	is not effective, or the offer is made in compliance with Rule
31	165 adopted under the Securities Act of 1933 (17 CFR
32	230.165); and
33	(B) a stop order of which the offeror is aware has not been
34	issued against the offeror by the commissioner or the
35	Securities and Exchange Commission, and an audit,
36	inspection, or proceeding that is public and that may culminate
37	in a stop order is not known by the offeror to be pending.
38	(17) An offer to sell, but not a sale of, a security exempt from
39 40	registration under the Securities Act of 1933 if:
40 41	(A) a registration statement has been filed under this article, but is not affective:
41	but is not effective; (B) a solicitation of interest is provided in a record to offerees
+∠	(B) a solicitation of interest is provided in a record to offerees



1	in compliance with a rule adopted by the commissioner under
2	this article; and
3	(C) a stop order of which the offeror is aware has not been
4	issued by the commissioner under this article and an audit,
5	inspection, or proceeding that may culminate in a stop order is
6	not known by the offeror to be pending.
7	(18) A transaction involving the distribution of the securities of
8	an issuer to the security holders of another person in connection
9	with a merger, consolidation, exchange of securities, sale of
10	assets, or other reorganization to which the issuer, or its parent or
11	subsidiary and the other person, or its parent or subsidiary, are
12	parties.
13	(19) A rescission offer, sale, or purchase under IC 23-19-5-10.
14	(20) An offer or sale of a security to a person not a resident of this
15	state and not present in this state if the offer or sale does not
16	constitute a violation of the laws of the state or foreign
17	jurisdiction in which the offeree or purchaser is present and is not
18	part of an unlawful plan or scheme to evade this article.
19	(21) Employees' stock purchase, savings, option, profit-sharing,
20	pension, or similar employees' benefit plan, including any
21	securities, plan interests, and guarantees issued under a
22	compensatory benefit plan or compensation contract, contained
23	in a record, established by the issuer, its parents, its
24	majority-owned subsidiaries, or the majority-owned subsidiaries
25	of the issuer's parent for the participation of their employees
26	including offers or sales of such securities to:
27	(A) directors; general partners; trustees, if the issuer is a
28	business trust; officers; consultants; and advisers;
29	(B) family members who acquire such securities from those
30	persons through gifts or domestic relations orders;
31	(C) former employees, directors, general partners, trustees,
32	officers, consultants, and advisers if those individuals were
33	employed by or providing services to the issuer when the
34	securities were offered; and
35	(D) insurance agents who are exclusive insurance agents of the
36	issuer, or the issuer's subsidiaries or parents, or who derive
37	more than fifty percent (50%) of their annual income from
38	those organizations.
39	(22) A transaction involving:
40	(A) a stock dividend or equivalent equity distribution, whether
41	the corporation or other business organization distributing the
42	dividend or equivalent equity distribution is the issuer or not,



1	if nothing of value is given by stockholders or other equity
	holders for the dividend or equivalent equity distribution other
2 3	than the surrender of a right to a cash or property dividend if
4	each stockholder or other equity holder may elect to take the
5	dividend or equivalent equity distribution in cash, property, or
6	
	stock;
7	(B) an act incident to a judicially approved reorganization in
8	which a security is issued in exchange for one (1) or more
9	outstanding securities, claims, or property interests, or partly
10	in such exchange and partly for cash; or
11	(C) the solicitation of tenders of securities by an offeror in a
12	tender offer in compliance with Rule 162 adopted under the
13	Securities Act of 1933 (17 CFR 230.162).
14	(23) A nonissuer transaction in an outstanding security by or
15	through a broker-dealer registered or exempt from registration
16	under this article, if the issuer is a reporting issuer in a foreign
17	jurisdiction designated by this subdivision or by rule adopted or
18	order issued under this article; has been subject to continuous
19	reporting requirements in the foreign jurisdiction for not less than
20	one hundred eighty (180) days before the transaction; and the
21	security is listed on the foreign jurisdiction's securities exchange
22	that has been designated by this subdivision or by rule adopted or
23	order issued under this article, or is a security of the same issuer
24	that is of senior or substantially equal rank to the listed security
25	or is a warrant or right to purchase or subscribe to any of the
26	foregoing. For purposes of this subdivision, Canada, together with
27	its provinces and territories, is a designated foreign jurisdiction
28	and The Toronto Stock Exchange, Inc., is a designated securities
29	exchange. After an administrative hearing in compliance with this
30	article, the commissioner, by rule adopted or order issued under
31	this article, may revoke the designation of a securities exchange
32	under this subdivision, if the commissioner finds that revocation
33	is necessary or appropriate in the public interest and for the
34	protection of investors.
35	(24) An offer or sale of a security made after June 30, 2014,
36	involving the offer or sale of securities by an issuer (including
37	all entities controlled by or under common control with the
38	issuer), if:
39	(A) the aggregate amount sold to all investors by the issuer,
40	including any amount sold in reliance on the exemption
41	provided under this subdivision during the twelve (12)
42	month period preceding the date of the transaction, is not



1	more than one million dollars (\$1,000,000), as adjusted
2 3 4 5	under section 2.3(d) of this chapter;
3	(B) the aggregate amount sold to any investor by an issuer,
4	including any amount sold in reliance on the exemption
	provided under this subdivision during the twelve (12)
6	month period preceding the date of the transaction, does
7	not exceed, as adjusted under section 2.3 of this chapter:
8	(i) the greater of two thousand dollars (\$2,000) or five
9	percent (5%) of the annual income or net worth of the
10	investor, as applicable, if either the annual income or the
11	net worth of the investor is less than one hundred
12	thousand dollars (\$100,000); and
13	(ii) ten percent (10%) of the annual income or net worth
14	of the investor, as applicable, not to exceed a maximum
15	aggregate amount sold of one hundred thousand dollars
16	(\$100,000), if either the annual income or net worth of
17	the investor is equal to or more than one hundred
18	thousand dollars (\$100,000);
19	(C) the transaction is conducted through a broker or
20	funding portal that complies with section 2.3(a) of this
21	chapter;
22	(D) the issuer complies with section 2.3(b) of this chapter;
23	(E) transfer of the securities is restricted as specified in
24	section 2.3(c) of this chapter;
25	(F) the fees required by the commissioner are paid; and
26	(G) none of the following apply to the issuer:
27	(i) The issuer is not organized under and subject to the
28	laws of a state or territory of the United States or the
29	District of Columbia.
30	(ii) The issuer is subject to the requirement to file reports
31	under Section 13 or section 15(d) of the Securities
32	Exchange Act of 1934.
33	(iii) The issuer is an investment company, as defined in
34	Section 3 of the Investment Company Act of 1940, or is
35	excluded from the definition of investment company by
36	Section 3(b) or 3(c) of that act.
37	(iv) The commissioner, by rule, in the commissioner's
38	discretion determines that application of the exemption
39	to an issuer or a transaction is inappropriate.
40	SECTION 6. IC 23-19-2-2.3 IS ADDED TO THE INDIANA CODE
41	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE
42	UPON PASSAGE]: Sec. 2.3. (a) A person acting as an intermediary



1	in a transaction involving the offer or sale of securities for the
2	account of others under section 2(24) of this chapter shall:
3	(1) register with the commissioner as:
4	(A) a broker-dealer; or
5	(B) a funding portal;
6	(2) register with any applicable self-regulatory organization
7	(as defined in Section 3(a)(26) of the Securities Exchange Act
8	of 1934);
9	(3) provide disclosures, including disclosures related to risks
10	and other investor education materials that the commissioner
11	shall, by rule, determine appropriate;
12	(4) ensure that each investor:
13	(A) reviews investor-education information, in accordance
14	with standards established by the commissioner, by rule;
15	(B) positively affirms that the investor understands that
16	the investor is risking the loss of the entire investment, and
17	that the investor could bear the loss; and
18	(C) answers questions demonstrating:
19	(i) an understanding of the level of risk generally
20	applicable to investments in startups, emerging
21	businesses, and small issuers;
22	(ii) an understanding of the risk of illiquidity; and
23	(iii) an understanding of such other matters as the
24	commissioner determines appropriate, by rule;
25	(5) take the measures to reduce the risk of fraud with respect
26	to the transactions, as established by the commissioner, by
27	rule, including obtaining a background and securities
28	enforcement regulatory history check on each officer,
29	director, and person holding more than twenty percent (20%)
30	of the outstanding equity of every issuer whose securities are
31	offered by the person;
32	(6) not later than twenty-one (21) days before the first day on
33	which securities are sold to any investor (or any other period
34	as the commissioner may establish), make available to the
35	commissioner and to potential investors any information
36	provided by the issuer under subsection (b);
37	(7) ensure that all offering proceeds are only provided to the
38	issuer when the aggregate capital raised from all investors is
39	equal to or greater than a target offering amount, and allow
40	all investors to cancel their commitments to invest, as the
41	commissioner shall, by rule, determine appropriate;
42	(8) make the efforts that the commissioner determines



1	appropriate, by rule, to ensure that no investor in a twelve
2	(12) month period has purchased securities offered under
3	section 2(24) of this chapter that, in the aggregate, from all
4	issuers, exceed the investment limits set forth in section 2(24)
5	of this chapter;
6	(9) take the steps to protect the privacy of information
7	collected from investors that the commissioner, by rule,
8	determines appropriate;
9	(10) not compensate promoters, finders, or lead generators for
10	providing the broker-dealer or funding portal with the
11	personal identifying information of any potential investor;
12	(11) prohibit its directors, officers, or partners (or any person
13	occupying a similar status or performing a similar function)
14	from having any financial interest in an issuer using its
15	services; and
16	(12) meet such other requirements that the commissioner
17	may, by rule, prescribe, for the protection of investors and in
18	the public interest.
19	(b) For purposes of section 2(24) of this chapter, an issuer who
20	offers or sells securities shall:
21	(1) file with the commissioner and provide to investors and
22	the relevant broker-dealer or funding portal, and make
23	available to potential investors:
24	(A) the name, legal status, physical address, and Internet
25	web site address of the issuer;
26	(B) the names of the directors and officers (and any
27	persons occupying a similar status or performing a similar
28	function), and each person holding more than twenty
29	percent (20%) of the shares of the issuer;
30	(C) a description of the business of the issuer and the
31	anticipated business plan of the issuer;
32	(D) a description of the financial condition of the issuer,
33	including, for offerings that, together with all other
34	offerings of the issuer under section 2(24) of this chapter
35	within the preceding twelve (12) month period, have, in the
36	aggregate, target offering amounts of:
37	(i) one hundred thousand dollars (\$100,000) or less, the
38	income tax returns filed by the issuer for the most
39	recently completed year (if any) and financial statements
40	of the issuer, which shall be certified by the principal
41	executive officer of the issuer to be true and complete in
42	all material respects;



1	
1	(ii) more than one hundred thousand dollars (\$100,000)
2 3	but not more than five hundred thousand dollars
	(\$500,000), financial statements reviewed by a certified
4	public accountant who is independent of the issuer, using
5	professional standards and procedures for the review or
6	standards and procedures established by the
7	commissioner, by rule, for the purpose; and
8	(iii) more than five hundred thousand dollars (\$500,000)
9	(or such other amount as the commissioner may
10	establish, by rule), audited financial statements;
11	(E) a description of the stated purpose and intended use of
12	the proceeds of the offering sought by the issuer with
13	respect to the target offering amount;
14	(F) the target offering amount, the deadline to reach the
15	target offering amount, and regular updates regarding the
16	progress of the issuer in meeting the target offering
17	amount;
18	(G) the price to the public of the securities or the method
19	for determining the price, if, before sale, each investor
20	shall be provided in writing the final price and all required
21	disclosures, with a reasonable opportunity to rescind the
22	commitment to purchase the securities;
23	(H) a description of the ownership and capital structure of
24	the issuer, including:
25	(i) terms of the securities of the issuer being offered and
26	each other class of security of the issuer, including how
27	such terms may be modified, and a summary of the
28	differences between such securities, including how the
29	rights of the securities being offered may be materially
30	limited, diluted, or qualified by the rights of any other
31	class of security of the issuer;
32	(ii) a description of how the exercise of the rights held by
33	the principal shareholders of the issuer could negatively
34	impact the purchasers of the securities being offered;
35	(iii) the name and ownership level of each existing
36	shareholder that owns more than twenty percent (20%)
37	of any class of the securities of the issuer;
38	(iv) how the securities being offered are being valued,
39	and examples of methods for how such securities may be
40	valued by the issuer in the future, including during
41	subsequent corporate actions; and
42	(v) the risks to purchasers of the securities relating to



1	minority ownership in the issuer, the risks associated
2	with corporate actions, including additional issuances of
3	shares, a sale of the issuer or of assets of the issuer, or
4 5	transactions with related parties; and
	(I) the other information that the commissioner may, by
6	rule, prescribe for the protection of investors and in the
7	public interest;
8	(2) not advertise the terms of the offering, except for notices
9	which direct investors to the funding portal or broker;
10	(3) not compensate or commit to compensate, directly or
11	indirectly, any person to promote its offerings through
12	communication channels provided by a broker or funding
13	portal, without taking the steps that the commissioner, by
14	rule, requires to ensure that the person clearly discloses the
15	receipt, past or prospective, of the compensation, upon each
16	instance of the promotional communication;
17	(4) at least annually, file with the commissioner and provide
18	to investors reports of the results of operations and financial
19	statements of the issuer, as the commission, by rule,
20	determines appropriate, subject to the exceptions and
21	termination dates that the commissioner may establish, by
22	rule; and
23	(5) comply with any other requirements that the
24	commissioner may, by rule, prescribe for the protection of
25	investors and in the public interest.
26	(c) Securities issued under a transaction described in section
27	2(24) of this chapter:
28	(1) may not be transferred by the purchaser of the securities
29	during the one (1) year period beginning on the date of
30	purchase, unless the securities are transferred:
31	(A) to the issuer of the securities;
32	(B) to an accredited investor;
33	(C) as part of an offering registered with the
34	commissioner; or
35	(D) to a member of the family of the purchaser or the
36	equivalent, or in connection with the death or divorce of
37	the purchaser or other similar circumstance, in the
38	discretion of the commissioner; and
39	(2) are subject to any other limitations that the commissioner,
40	by rule, establishes.
41	(d) The commissioner shall adjust the dollar amounts and
42	income and net worth amounts specified in this section and section



1	2(24) of this chapter as follows:
2	(1) Dollar amounts shall be adjusted by the commissioner not
3	less frequently than once in 2019 and in every five (5) years
4	thereafter, by notice published in the Indiana Register to
5	reflect any change in the Consumer Price Index for All Urban
6	Consumers published by the Bureau of Labor Statistics.
7	(2) Income and net worth of a natural person shall be
8	calculated in accordance with any rules of the commissioner
9	regarding the calculation of the income and net worth,
10	respectively, of an accredited investor by the federal
11	Securities and Exchange Commission.
12	(e) The commissioner may, by rule, exempt a funding portal
13	from some or all of the requirements otherwise applicable to a
14	broker-dealer.
15	(f) The commissioner may adopt emergency rules under
16	IC 4-22-2-37.1 to implement this section and section 2(24) of this
17	chapter.
18	SECTION 7 An emergency is declared for this act

18 SECTION 7. An emergency is declared for this act.

