

HOUSE BILL No. 1119

DIGEST OF HB 1119 (Updated January 15, 2014 1:30 pm - DI 101)

Citations Affected: IC 23-19.

Synopsis: Securities law. Exempts certain transactions involving the offer to sell or the sale of securities from security registration requirements. Provides that amounts ordered or identified as restitution are not considered monetary sanctions for purposes of determining the maximum amount the securities commissioner may award to an informant for reporting a securities violation.

Effective: July 1, 2014.

Heaton, Koch

January 9, 2014, read first time and referred to Committee on Financial Institutions. January 16, 2014, amended, reported — Do Pass.



Second Regular Session 118th General Assembly (2014)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in this style type. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in this style type or this style type reconciles conflicts between statutes enacted by the 2013 Regular Session and 2013 First Regular Technical Session of the General Assembly.

HOUSE BILL No. 1119

A BILL FOR AN ACT to amend the Indiana Code concerning business and other associations.

Be it enacted by the General Assembly of the State of Indiana:

1	SECTION 1. IC 23-19-2-2, AS ADDED BY P.L.27-2007,
2	SECTION 23, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3	JULY 1, 2014]: Sec. 2. The following transactions are exempt from the
4	requirements of IC 23-19-3-1 through IC 23-19-3-6 and IC 23-19-5-4:
5	(1) An isolated nonissuer transaction, whether effected by or
6	through a broker-dealer or not.
7	(2) A nonissuer transaction by or through a broker-dealer
8	registered, or exempt from registration under this article, and a
9	resale transaction by a sponsor of a unit investment trust
10	registered under the Investment Company Act of 1940, in a
11	security of a class that has been outstanding in the hands of the
12	public for at least ninety (90) days, if, at the date of the
13	transaction:
14	(A) the issuer of the security is engaged in business, the issuer
15	is not in the organizational stage or in bankruptcy or

receivership, and the issuer is not a blank check, blind pool, or



1	shell company that has no specific business plan or purpose or
2	has indicated that its primary business plan is to engage in a
3	merger or combination of the business with, or an acquisition
4	of, an unidentified person;
5	(B) the security is sold at a price reasonably related to its
6	current market price;
7	(C) the security does not constitute the whole or part of an
8	unsold allotment to, or a subscription or participation by, the
9	broker-dealer as an underwriter of the security or a
10	redistribution;
11	(D) a nationally recognized securities manual or its electronic
12	equivalent designated by rule adopted or order issued under
13	this article or a record filed with the Securities and Exchange
14	Commission that is publicly available contains:
15	(i) a description of the business and operations of the issuer;
16	(ii) the names of the issuer's executive officers and the
17	names of the issuer's directors, if any;
18	(iii) an audited balance sheet of the issuer as of a date within
19	eighteen (18) months before the date of the transaction or, in
20	the case of a reorganization or merger when the parties to
21	the reorganization or merger each had an audited balance
22	sheet, a pro forma balance sheet for the combined
23	organization; and
24	(iv) an audited income statement for each of the issuer's two
25	(2) immediately previous fiscal years or for the period of
26	existence of the issuer, whichever is shorter, or, in the case
27	of a reorganization or merger when each party to the
28	reorganization or merger had audited income statements, a
29	pro forma income statement; and
30	(E) any one (1) of the following requirements is met:
31	(i) The issuer of the security has a class of equity securities
32	listed on a national securities exchange registered under
33	Section 6 of the Securities Exchange Act of 1934 or
34	designated for trading on the National Association of
35	Securities Dealers Automated Quotation System.
36	(ii) The issuer of the security is a unit investment trust
37	registered under the Investment Company Act of 1940.
38	(iii) The issuer of the security, including its predecessors,
39	has been engaged in continuous business for at least three
40	(3) years.
41	(iv) The issuer of the security has total assets of at least two
42	
4 ∠	million dollars (\$2,000,000) based on an audited balance



1	sheet as of a date within eighteen (18) months before the
2	date of the transaction or, in the case of a reorganization or
3	merger when the parties to the reorganization or merger
4	each had such an audited balance sheet, a pro forma balance
5	sheet for the combined organization.
6	(3) A nonissuer transaction by or through a broker-dealer
7	registered or exempt from registration under this article in a
8	security of a foreign issuer that is a margin security defined in
9	regulations or rules adopted by the Board of Governors of the
10	Federal Reserve System.
11	(4) A nonissuer transaction by or through a broker-dealer
12	registered or exempt from registration under this article in an
13	outstanding security if the guarantor of the security files reports
14	with the Securities and Exchange Commission under the reporting
15	requirements of Section 13 or 15(d) of the Securities Exchange
16	Act of 1934 (15 U.S.C. 78m or 78o(d)).
17	(5) A nonissuer transaction by or through a broker-dealer
18	registered or exempt from registration under this article in a
19	security that:
20	(A) is rated at the time of the transaction by a nationally
21	recognized statistical rating organization in one (1) of its four
22	(4) highest rating categories; or
23	(B) has a fixed maturity or a fixed interest or dividend, if:
24	(i) a default has not occurred during the current fiscal year
25	or within the three (3) previous fiscal years, or during the
26	existence of the issuer and any predecessor if less than three
27	(3) fiscal years, in the payment of principal, interest, or
28	dividends on the security; and
29	(ii) the issuer is engaged in business, is not in the
30	organizational stage or in bankruptcy or receivership, and is
31	not and has not been within the previous twelve (12) months
32	a blank check, blind pool, or shell company that has no
33	specific business plan or purpose or has indicated that its
34	primary business plan is to engage in a merger or
35	
36	combination of the business with, or an acquisition of, an
	unidentified person.
37	(6) A nonissuer transaction by or through a broker-dealer
38	registered or exempt from registration under this article effecting
39	an unsolicited order or offer to purchase.
40	(7) A nonissuer transaction executed by a bona fide pledgee
41	without the purpose of evading this article.
42	(8) A nonissuer transaction by a federal covered investment



1	adviser with investments under management in excess of one
2	hundred million dollars (\$100,000,000) acting in the exercise of
3	discretionary authority in a signed record for the account of
4	others.
5	(9) A transaction in a security, whether or not the security or
6	transaction is otherwise exempt, in exchange for one (1) or more
7	bona fide outstanding securities, claims, or property interests, or
8	partly in such exchange and partly for cash, if the terms and
9	conditions of the issuance and exchange or the delivery and
10	exchange and the fairness of the terms and conditions have been
11	approved by the commissioner after a hearing.
12	(10) A transaction between the issuer or other person on whose
13	behalf the offering is made and an underwriter, or among
14	underwriters.
15	(11) A transaction in a note, bond, debenture, or other evidence
16	of indebtedness secured by a mortgage or other security
17	agreement if:
18	(A) the note, bond, debenture, or other evidence of
19	indebtedness is offered and sold with the mortgage or other
20	security agreement as a unit;
21	(B) a general solicitation or general advertisement of the
22	transaction is not made; and
23	(C) a commission or other remuneration is not paid or given,
24	directly or indirectly, to a person not registered under this
25	article as a broker-dealer or as an agent.
26	(12) A transaction by an executor, administrator of an estate,
27	sheriff, marshal, receiver, trustee in bankruptcy, guardian, or
28	conservator.
29	(13) A sale or offer to sell to:
30	(A) an institutional investor;
31	(B) a federal covered investment adviser; or
32	(C) any other person exempted by rule adopted or order issued
33	under this article.
34	(14) A sale or an offer to sell securities of an issuer, if the
35	transaction is part of a single issue in which:
36	(A) not more than twenty-five (25) purchasers are present in
37	this state during any twelve (12) consecutive months, other
38	than those designated in subdivision (13);
39	(B) a general solicitation or general advertising is not made in
40	connection with the offer to sell or sale of the securities;
41	(C) a commission or other remuneration is not paid or given,
42	directly or indirectly, to a person other than a broker-dealer



1	registered under this article or an agent registered under this
2	article for soliciting a prospective purchaser in this state; and
3	(D) the issuer reasonably believes that all the purchasers in
4	this state, other than those designated in subdivision (13), are
5	purchasing for investment.
6	(15) A transaction under an offer to existing security holders of
7	the issuer, including persons that at the date of the transaction are
8	holders of convertible securities, options, or warrants, if a
9	commission or other remuneration, other than a standby
10	commission, is not paid or given, directly or indirectly, for
11	soliciting a security holder in this state.
12	(16) An offer to sell, but not a sale, of a security not exempt from
13	registration under the Securities Act of 1933 if:
14	(A) a registration or offering statement or similar record as
15	required under the Securities Act of 1933 has been filed, but
16	is not effective, or the offer is made in compliance with Rule
17	165 adopted under the Securities Act of 1933 (17 CFR
18	230.165); and
19	(B) a stop order of which the offeror is aware has not been
20	issued against the offeror by the commissioner or the
21	Securities and Exchange Commission, and an audit,
22	inspection, or proceeding that is public and that may culminate
23	in a stop order is not known by the offeror to be pending.
24	(17) An offer to sell, but not a sale of, a security exempt from
25	registration under the Securities Act of 1933 if:
26	(A) a registration statement has been filed under this article,
27	but is not effective;
28	(B) a solicitation of interest is provided in a record to offerees
29	in compliance with a rule adopted by the commissioner under
30	this article; and
31	(C) a stop order of which the offeror is aware has not been
32	issued by the commissioner under this article and an audit,
33	inspection, or proceeding that may culminate in a stop order is
34	not known by the offeror to be pending.
35	(18) A transaction involving the distribution of the securities of
36	an issuer to the security holders of another person in connection
37	with a merger, consolidation, exchange of securities, sale of
38	assets, or other reorganization to which the issuer, or its parent or
39	subsidiary and the other person, or its parent or subsidiary, are
40	parties.
41	(19) A rescission offer, sale, or purchase under IC 23-19-5-10.

(20) An offer or sale of a security to a person not a resident of this



1	state and not present in this state if the offer or sale does not
2	constitute a violation of the laws of the state or foreign
3	jurisdiction in which the offeree or purchaser is present and is not
4	part of an unlawful plan or scheme to evade this article.
5	(21) Employees' stock purchase, savings, option, profit-sharing,
6	pension, or similar employees' benefit plan, including any
7	securities, plan interests, and guarantees issued under a
8	compensatory benefit plan or compensation contract, contained
9	in a record, established by the issuer, its parents, its
10	majority-owned subsidiaries, or the majority-owned subsidiaries
11	of the issuer's parent for the participation of their employees
12	including offers or sales of such securities to:
13	(A) directors; general partners; trustees, if the issuer is a
14	business trust; officers; consultants; and advisers;
15	(B) family members who acquire such securities from those
16	persons through gifts or domestic relations orders;
17	(C) former employees, directors, general partners, trustees,
18	officers, consultants, and advisers if those individuals were
19	employed by or providing services to the issuer when the
20	securities were offered; and
21	(D) insurance agents who are exclusive insurance agents of the
22	issuer, or the issuer's subsidiaries or parents, or who derive
23	more than fifty percent (50%) of their annual income from
24	those organizations.
25	(22) A transaction involving:
26	(A) a stock dividend or equivalent equity distribution, whether
27	the corporation or other business organization distributing the
28	dividend or equivalent equity distribution is the issuer or not,
29	if nothing of value is given by stockholders or other equity
30	holders for the dividend or equivalent equity distribution other
31	than the surrender of a right to a cash or property dividend if
32	each stockholder or other equity holder may elect to take the
33	dividend or equivalent equity distribution in cash, property, or
34	stock;
35	(B) an act incident to a judicially approved reorganization in
36	which a security is issued in exchange for one (1) or more
37	outstanding securities, claims, or property interests, or partly
38	in such exchange and partly for cash; or
39	(C) the solicitation of tenders of securities by an offeror in a
40	tender offer in compliance with Rule 162 adopted under the
41	Securities Act of 1933 (17 CFR 230.162).

(23) A nonissuer transaction in an outstanding security by or



through a broker-dealer registered or exempt from registration
under this article, if the issuer is a reporting issuer in a foreign
jurisdiction designated by this subdivision or by rule adopted or
order issued under this article; has been subject to continuous
reporting requirements in the foreign jurisdiction for not less than
one hundred eighty (180) days before the transaction; and the
security is listed on the foreign jurisdiction's securities exchange
that has been designated by this subdivision or by rule adopted or
order issued under this article, or is a security of the same issuer
that is of senior or substantially equal rank to the listed security
or is a warrant or right to purchase or subscribe to any of the
foregoing. For purposes of this subdivision, Canada, together with
its provinces and territories, is a designated foreign jurisdiction
and The Toronto Stock Exchange, Inc., is a designated securities
exchange. After an administrative hearing in compliance with this
article, the commissioner, by rule adopted or order issued under
this article, may revoke the designation of a securities exchange
under this subdivision, if the commissioner finds that revocation
is necessary or appropriate in the public interest and for the
protection of investors.
(24) An offer to sell or a sale of a security of an issuer under
an offering made and completed solely within Indiana, if:
(A) the transaction is part of a single issue in which:
(i) not more than twenty-five (25) purchasers are present
in Indiana during any twelve (12) consecutive months,
other than those designated in subdivision (13);
(ii) general solicitation or general advertising is not made
in connection with the offer to sell or the sale of the
security;
(iii) a commission or other remuneration is not paid or
given, directly or indirectly, to a person other than a
broker-dealer registered under this article, or to an
agent registered under this article, for soliciting a
prospective purchaser in Indiana; and
(iv) the issuer reasonably believes that all the purchasers
in Indiana, other than those designated in subdivision
(13), are purchasing for investment; and
(B) the issuer:
(i) is not a registered securities broker-dealer; and
(ii) does not sell issue by or through a registered
securities broker-dealer; and

(C) the issuer files a notice of the issuer's intent to sell a



2 3

1	security in accordance with this subdivision on a form
2	prescribed by the commissioner.
3	The commissioner may require the issuer to furnish any
4	additional information considered necessary by the
5	commissioner to determine the issuer's qualifications.
6	(25) An offer to sell or a sale of a security of an issuer, if the
7	following apply:
8	(A) The transaction is part of a single issue in which:
9	(i) the offer or sale is made in compliance with 17 CFR
10	230.504, 17 CFR 230.505, and 17 CFR 230.506, including
11	any offer or sale made exempt by the application of 17
12	CFR 508(a);
13	(ii) the issuer is required to submit a notice filing on a
14	Form D not later than fifteen (15) days after the first sale
15	of securities in this state; and
16	(iii) by submitting the notice described in item (ii), the
17	issuer agrees, upon written request by the commissioner,
18	to furnish to the commissioner any information the
19	issuer furnished to offerees.
20	(B) For offerings made in compliance with 17 CFR
21	230.504, no commission, fee, or other remuneration is paid
22	or given, directly or indirectly, to any broker-dealer for
23	soliciting any prospective purchaser in this state unless the
24	broker-dealer is appropriately registered under this
25	article. It is a defense to a violation of this clause if the
26	issuer sustains the burden of proof that the issuer did not
27	know and, in the exercise of reasonable care could not have
28	known, that the person who received the commission, fee,
29	or other remuneration was not properly registered.
30	(C) In all sales to purchasers other than those described in
31	subdivision (13) for offerings made in compliance with 17
32	CFR 230.504, at least one (1) of the following is satisfied:
33	(i) The investment is suitable for the purchaser upon the
34	basis of facts, if any facts are disclosed by the purchaser,
35	as to the purchaser's other securities holdings, financial
36	situation, and needs. For purposes of this item only, it is
37	presumed that, if the investment does not exceed ten
38	percent (10%) of the investor's net worth, the investment
39	is suitable.
40	(ii) The purchaser, either alone or with the purchaser's
41	representative or representatives, has the knowledge and
42	experience in financial and business matters that



1	demonstrate that the purchaser is capable of evaluating
2	the merits and risks of the prospective investment.
3	(26) Subject to section 2.4 of this chapter, an offer to sell or a
4	sale of a security by an issuer in a transaction that meets all
5	the following requirements:
6	(A) The sale of the security is made only to a person who:
7	(i) is; or
8	(ii) the issuer reasonably believes is;
9	an accredited investor as defined in 17 CFR 230.501(a).
10	(B) The issuer complies with the requirements in section
11	2.6 of this chapter.
12	(C) The issuer:
13	(i) reasonably believes that all purchasers are purchasing
14	for investment; and
15	(ii) is not selling or offering to sell the security with the
16	view to or for sale in connection with a distribution of
17	the security.
18	If a security is resold within twelve (12) months after the date
19	that the security was sold in reliance on the exemption under
20	this subdivision, the sale of the security in reliance on this
21	·
22	exemption is presumed to be with a view to distribution and not for investment. However, the presumption does not apply
23	to a security resold under a registration statement effective
24	under IC 23-19-3-4 or IC 23-19-3-5 or to an accredited
2 4 25	investor under an exemption available under this section.
26	SECTION 2. IC 23-19-2-2.4 IS ADDED TO THE INDIANA CODE
27	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
28	<u>-</u>
29	1, 2014]: Sec. 2.4. (a) As used in this section, "person associated
30	with the issuer" includes the following:
31	(1) A predecessor of an issuer.
32	(2) An issuer affiliated with the issuer.
33	(3) A director, an officer, or a general partner of the issuer.
33 34	(4) A beneficial owner of at least ten percent (10%) of any
	class of the issuer's equity securities.
35	(5) A promoter presently connected with the issuer in any
36	capacity.
37	(6) An underwriter of the securities of the issuer that are to be
38	offered.
39	(7) A partner, a director, or an officer of an underwriter
40	described in subdivision (6).
41	(b) A transaction described in section 2(26) of this chapter is not
42	exempt under section 2(26) of this chapter if:



1	(1) the issuer of the security or a person associated with the
2	issuer:
3	(A) has, within the past five (5) years, filed a registration
4	statement that is the subject of a currently effective
5	registration stop order entered by any state securities
6	administrator or the Securities and Exchange Commission;
7	(B) has, within the past five (5) years, been convicted of
8	any criminal offense:
9	(i) in connection with the offer, purchase, or sale of any
10	security; or
11	(ii) involving fraud or deceit;
12	(C) is currently subject to any state or federal
13	administrative enforcement order or judgment, entered
14	within the past five (5) years, finding fraud or deceit in
15	connection with the purchase or sale of any security; or
16	(D) is currently subject to any order, judgment, or decree
17	of any court with jurisdiction, entered within the past five
18	(5) years, temporarily, preliminarily, or permanently
19	restraining or enjoining the issuer or a person associated
20	with the issuer from engaging in or continuing to engage in
21	any conduct or practice involving fraud or deceit in
22	connection with the purchase or sale of any security; and
23	(2) one (1) or more of the following do not apply:
24	(A) The issuer of the security or a person associated with
25	the issuer described in subdivision (1) is licensed or
26	registered to conduct securities related business in the state
27	in which the order, judgment, or decree creating the
28	disqualification of the exemption was entered against the
29	issuer of the security or a person associated with the issuer.
30	(B) Before the first offer of a security in reliance on the
31	exemption in section 2(26) of this chapter, the:
32	(i) state securities administrator; or
33	(ii) court or regulatory authority that entered the order,
34	judgment, or decree waived;
35	the disqualification of the exemption.
36	(C) The issuer establishes that the issuer did not know and
37	in the exercise of reasonable care, based on a factual
38	inquiry, could not have known that a disqualification of the
39	exemption existed under this subsection.
10	(c) A transaction described in section 2(26) of this chapter is not
11	exempt under section 2(26) of this chapter if the issuer of the

security is in the development stage of the issuer's business and:



1	(1) does not have a specific business plan or purpose; or
2	(2) has indicated that the issuer's business plan is to engage in
3	a merger or acquisition with an unidentified company,
4	companies, entity, or other person.
5	SECTION 3. IC 23-19-2-2.6 IS ADDED TO THE INDIANA CODE
6	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
7	1, 2014]: Sec. 2.6. (a) This section applies only to the sale of or offer
8	to sell a security in reliance on the exemption under section 2(26)
9	of this chapter.
10	(b) A general announcement of a proposed offering of securities
11	may be made by any means.
12	(c) Except as provided in subsection (d), a general
13	announcement described in subsection (b) may include only the
14	following information unless additional information is specifically
15	permitted by the commissioner:
16	(1) The name, address, and telephone number of the issuer of
17	the securities.
18	(2) The name and a brief description and price, if known, of
19	any security to be issued.
20	(3) A brief description of the business of the issuer in less than
21	twenty-six (26) words.
22	(4) The type, number, and aggregate amount of securities
23	being offered.
24	(5) The name, address, and telephone number of the person to
25	contact for additional information.
26	(6) A statement that:
27	(A) sales will be made only to accredited investors;
28	(B) no money or other consideration is being solicited or
29	will be accepted by way of the general announcement; and
30	(C) the securities:
31	(i) have not been registered with or approved by any
32	state securities agency or the Securities and Exchange
33	Commission; and
34	(ii) are being offered and sold pursuant to an exemption
35	from registration.
36	(d) An issuer, in connection with an offer to sell a security in
37	reliance on the exemption under section 2(26) of this chapter, may
38	provide information in addition to the general announcement
39	described in subsection (c) if one (1) or more of the following
10	apply:

(1) The information is delivered through an electronic data

base that is restricted to persons who have been prequalified



1	as accredited investors.
2	(2) The information is delivered after the issuer reasonably
3	believes that the prospective purchaser is an accredited
4	investor.
5	(e) The issuer may not make solicitations by telephone for the
6	sale of or offer to sell securities in reliance on the exemption under
7	section 2(26) of this chapter unless before placing the telephone call
8	the issuer reasonably believes that the prospective purchaser the
9	issuer will be soliciting is an accredited investor.
10	(f) Any dissemination of the general announcement of the
11	proposed offering described in this section does not disqualify the
12	issuer from claiming the exemption under section 2(26) of this
13	chapter.
14	(g) The issuer shall file with the securities division a:
15	(1) Model Accredited Investor Exemption Uniform Notice of
16	Transaction, along with a consent to service of process; and
17	(2) copy of the general announcement;
18	not later than fifteen (15) days after the first sale of the security in
19	Indiana.
20	SECTION 4. IC 23-19-7-5, AS ADDED BY P.L.85-2012,
21	SECTION 6, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
22	JULY 1, 2014]: Sec. 5. As used in this chapter, "monetary sanction"
23	refers to money required to be paid under this article as the result of a
24	judicial or an administrative action, including any penalties imposed or
25	amounts ordered through an order of restitution or disgorgement.
26	However, the term does not include any amounts ordered or



27

identified as restitution.

COMMITTEE REPORT

Mr. Speaker: Your Committee on Financial Institutions, to which was referred House Bill 1119, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 7, line 32, delete "article or" and insert "article, or to".

Page 7, line 33, after "article" insert ",".

Page 7, line 41, after "broker-dealer;" insert "and (C)".

Page 8, line 2, beginning with "The" begin a new line block indented.

Page 8, line 6, delete "if:" and insert "if the following apply:".

Page 8, line 7, delete "the" and insert "The".

Page 8, line 18, delete ";" and insert ".".

Page 8, line 19, delete "for" and insert "For".

Page 8, line 28, delete "; and" and insert ".".

Page 8, line 29, delete "in all" and insert "In all".

and when so amended that said bill do pass.

(Reference is to HB 1119 as introduced.)

BURTON, Chair

Committee Vote: yeas 12, nays 0.

