2

3

4 5

6

7

8

9

10

11

12

13

14 15

16

17

18 19

20

21

22

23

24 25

26

27

28

29

30

31

32

33

34 35

36

37

38

39

40

41

42

IN THE HOUSE OF REPRESENTATIVES

HOUSE BILL NO. 419

BY BUSINESS COMMITTEE

AN ACT RELATING TO MORTICIANS, FUNERAL DIRECTORS, AND EMBALMERS; AMENDING SEC-TION 54-1105, IDAHO CODE, TO REMOVE THE SECRETARY POSITION FROM THE BOARD OF MORTICIANS AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SEC-TION 54-1109, IDAHO CODE, TO REVISE PROVISIONS REGARDING REQUIREMENTS TO QUALIFY FOR MORTICIAN AND FUNERAL DIRECTOR LICENSURE AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SECTION 54-1111, IDAHO CODE, TO REVISE A PROVISION REGARDING THE TIME LIMIT FOR A LICENSED ESTABLISHMENT TO REPLACE A RESIDENT FULL-TIME LICENSED MORTICIAN AND TO MAKE TECHNI-CAL CORRECTIONS; REPEALING SECTION 54-1115, IDAHO CODE, RELATING TO LICENSE FEES; AMENDING CHAPTER 11, TITLE 54, IDAHO CODE, BY THE ADDI-TION OF A NEW SECTION 54-1115, IDAHO CODE, TO PROVIDE FOR LICENSE FEES; AMENDING SECTION 54-1116, IDAHO CODE, TO PROVIDE THAT CONVICTION OF A CRIME THAT REFLECTS UPON THE QUALIFICATIONS, FUNCTIONS, OR DUTIES OF A LICENSE AND FAILING AN INSPECTION SHALL BE GROUNDS FOR DENIAL, SUS-PENSION, OR REVOCATION AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SECTION 54-1128, IDAHO CODE, TO PROVIDE AN EXCEPTION; AMENDING SEC-TION 54-1129, IDAHO CODE, TO PROVIDE FOR THE CERTIFICATION OF LICENSED FUNERAL ESTABLISHMENTS; AMENDING SECTION 54-1130, IDAHO CODE, TO RE-VISE TERMINOLOGY AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SECTION 54-1131, IDAHO CODE, TO REVISE A DEFINITION; AMENDING SECTION 54-1132, IDAHO CODE, TO REVISE PROVISIONS REGARDING CERTIFICATES OF AUTHORITY; AMENDING SECTION 54-1133, IDAHO CODE, TO REVISE A PROVISION REGARDING THE FORM AND CONTENT OF A CONTRACT AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SECTION 54-1134, IDAHO CODE, TO REVISE PROVISIONS REGARDING PREARRANGEMENT TRUST FUND DEPOSITS AND TO MAKE TECHNICAL CORRECTIONS; AMENDING SECTION 54-1136, IDAHO CODE, TO REVISE PROVISIONS REGARDING

Be It Enacted by the Legislature of the State of Idaho:

NOLOGY AND TO MAKE TECHNICAL CORRECTIONS.

SECTION 1. That Section 54-1105, Idaho Code, be, and the same is hereby amended to read as follows:

ADVERTISING AND MARKETING OF PREARRANGEMENT SALES AND TO MAKE TECHNICAL

CORRECTIONS; AND AMENDING SECTION 54-1137, IDAHO CODE, TO REVISE TERMI-

54-1105. BOARD OF MORTICIANS. (1) There is hereby established in the department of self-governing agencies a state board of morticians to be composed of three (3) members who shall be appointed by the governor and who shall serve at the pleasure of the governor in the manner hereinafter set forth. Two (2) members of the board shall be duly licensed morticians under the laws of the state of Idaho and. Each shall be a resident of the state of Idaho for a period of at least five (5) years next preceding his appointment, during which time he shall have been continuously engaged in the practice as a mortician as defined in this chapter. One (1) member of the board shall be

a member of the public with an interest in the rights of the consumers of mortuary services. No person shall be eligible for appointment to the board of morticians who is financially interested, directly or indirectly, in any embalming college, wholesale funeral supply business, or casket manufacturing business.

- (2) The governor may consider recommendations for members of the board from the Idaho funeral service association, other statewide organization or association of licensed morticians whose membership is composed of a majority of all licensed morticians of the state or from any individual residing in this state.
- (3) All members of the board of morticians shall be appointed to serve for a term of three (3) years, to expire on May 1 of the year of termination of their term, and until their successors have been appointed and qualified; provided however, the governor is hereby granted the power to alter the term of office of the members of the board first appointed hereunder so that the term of office of not more than one (1) member of the board shall terminate in any one (1) year. In case of a vacancy occurring on said board of morticians, the governor shall appoint a qualified member for the remainder of the unexpired term of the vacant office.
- <u>(4)</u> The board shall meet, not less than annually, to elect a chairman and vice chairman and secretary and take official board action on pending matters by majority vote of all the members of the board of morticians, and in doing so a majority of the members of said board shall at all times constitute a quorum. Notice of any meeting shall be given by the chairman to all members of the board at least ten (10) days in advance of each meeting unless such notice is waived in writing by all of the members of the board.
- $\underline{\text{(5)}}$ Each member of the board of morticians shall be compensated as provided by section 59-509(m), Idaho Code.
- SECTION 2. That Section 54-1109, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1109. REQUIREMENTS FOR MORTICIAN LICENSE -- REQUIREMENTS FOR FUNERAL DIRECTOR LICENSE -- LICENSE BY ENDORSEMENT. (1) To qualify for a mortician license or funeral director license within the state of Idaho, a person must be twenty-one (21) years of age or older.
- (2) The board shall issue to any person a mortician's license to practice as a mortician and perform mortician services within the state of Idaho who has complied with and fulfilled all of the following requirements:
 - (a) Has attained the age of twenty-one (21) years.
 - (b) Is of good moral character.

- (c) Has completed and received credit for at least sixty (60) semester hours' or ninety (90) quarter-hours' instruction in a duly accredited college or university and has obtained at least a C grade average for all courses of instruction; provided, however, at least three-fourths (3/4) of all of such credits must be for courses in the fields of liberal arts, business or science as defined and specified by the board of morticians.
- (d) Has successfully completed a course in an embalming school accredited by the American board of funeral service education, inc., or such other embalming school as approved by the board of morticians

Has completed and received an associate degree from a mortuary school accredited by the American board of funeral service education.

- (eb) Has practiced as a licensed resident trainee in the state of Idaho under the personal supervision of a licensed resident mortician for not less than twelve (12) months, and has assisted in embalming at least twenty-five (25) dead human bodies and, has assisted in making at least twenty-five (25) funeral arrangements, and has assisted in conducting at least twenty-five (25) funerals; provided, however, such practice as a licensed resident trainee of the state of Idaho may be filled and performed either before or after the required post-high school education.
- $(\pm \underline{c})$ Has filed an application with the board as required by this chapter and paid the required filing fee therefor.
- (gd) Has passed the required examination prepared and conducted by the board of morticians. Provided further, that the board shall determine compliance with all of the above qualifications described in subsections (1) and (2) of this section, except this paragraph relating to examinations, at the time the applicant files his application as hereinafter provided and before the examination is conducted by the board of morticians.
- $(2\underline{3})$ The board shall issue to any person a funeral director license to practice as a funeral director and perform funeral director services within the state of Idaho who has complied with and fulfilled all of the following requirements:
 - (a) Has attained the age of twenty-one (21) years.
 - (b) Is of good moral character.

- (e) Has completed and received at least sixty forty-five (6045) semester hours or ninety sixty-eight (9068) quarter-hours quarter hours of instruction from a duly accredited college or university and has obtained at least a C grade average for all courses of instruction; provided, however, at least three-fourths (3/4) of all such credits must be for courses in the fields of liberal arts, business, or science as defined and specified by the board.
- (\underline{ab}) Has successfully completed at least fifteen (15) semester credit hours or the equivalent from a mortuary college accredited by the American board of funeral service education, inc., or such credits as are otherwise approved by the board, with course of study to include business law, psychology, sociology, funeral service counseling, funeral service management, and other classes that relate to conducting funeral business.
- (ec) Has practiced as a licensed trainee in the state of Idaho under the personal supervision of a licensed mortician for not less than twelve (12) months, and has assisted in making at least twenty-five (25) funeral arrangements and in conducting at least twenty-five (25) funerals.
- $(\underline{\text{fd}})$ Has successfully passed the required examination as established by the rules of the board. An applicant shall not be qualified to take the examination until all other requirements have been met.
- (\underline{ge}) Has filed an application with the board as required by this chapter and paid the required fees.

- $(3\underline{4})$ Any person holding a current, valid license in another state or territory having substantially similar requirements to those existing in this state, may be granted a license without examination, provided:
 - (a) The applicant files with the board a certified statement from the examining board of the state or territory in which the applicant holds his license, verifying the license and showing the basis upon which the license was granted; and
 - (b) The applicant pays the license fee; and

- (c) The applicant satisfies the board that he understands the laws and rules of this state as to funeral service.
- (45) A person holding a current, valid license in another state or territory with requirements significantly lower than those of this state who has at least five (5) consecutive years of experience as a licensee in the other state or territory prior to application, may apply for a license to practice in this state without meeting the full requirements of subsections (1) or through (23) of this section. Upon payment of the license fee and passing such test of proficiency as the board shall require, including but not limited to, a knowledge of the laws and administrative rules of this state as to funeral service, the board shall grant a license.
- SECTION 3. That Section 54-1111, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1111. REQUIREMENTS FOR ESTABLISHMENT LICENSE -- CANCELLATION -- RECORDS -- OPERATION BY LEGAL REPRESENTATIVE OF ESTATE. (1) The board shall issue a funeral establishment license or crematory establishment license to any person, partnership, association, corporation or other organization, to operate at specific locations only, which has met the following requirements:
 - (a) That the applicant, if an individual, is a licensed mortician or funeral director under this chapter and is a resident of the state of Idaho.
 - (b) That the applicant has not been refused a license as a mortician or funeral director, or its equivalent, or $\underline{\text{for as}}$ an establishment, or its equivalent, or had a personal or establishment license revoked in Idaho or in any other state.
 - (c) That the applicant has designated the name under which the establishment will operate and has designated a location for which the establishment license is to be issued.
 - (d) That the applicant has at least one (1) mortician licensed under this chapter who is a resident of the state of Idaho and who is, and will be, in the employ or service of the establishment.
 - (e) That the applicant has filed an application and paid the required filing fee. Provided further, that the board shall make the determination of qualifications of all applicants within a reasonable time after the filing of an application with the board. No establishment license shall be transferable, but an applicant may make application for more than one (1) establishment license $\frac{1}{1}$ 0 and $\frac{1}{1}$ 1 and $\frac{1}{1}$ 2 are met for each license.
 - (f) That the applicant for a crematory establishment license holds a current funeral establishment license in the state of Idaho.

- (2) All applications for establishment licenses shall be in writing and shall contain the name of the applicant, the address and location of the establishment, and a description of the type of structure and equipment to be used in the operation of the establishment, and such further information as may be required by the board to ensure the safe and sanitary operation of the establishment.
- (3) The mortician responsible for the operation of an establishment shall maintain such records affecting the handling, custody, care, processing or transportation of human remains as may be required by the laws and rules of the state of Idaho and the board for all human remains received, prepared, cremated or otherwise disposed of by the establishment.
- (4) In the event a licensed establishment ceases to have a resident full-time licensed mortician in its employ at its place of business, its license shall be canceled immediately by the board upon finding such fact; provided, however, in the event of the death of a licensed mortician who leaves an establishment as part of the assets of his estate, the legal representative of the estate of the deceased mortician shall be entitled to operate the establishment under the license, or renewals thereof, for a period not to exceed two (2) years from date of death of the mortician without meeting the qualifications of an applicant and without having a full-time licensed mortician in his employ; provided further, however, this provision the licensed establishment must replace the full-time licensed mortician within ninety (90) days, or its license shall be canceled. This subsection shall not permit an unlicensed person to perform mortician services. The board may for good cause extend the time a licensed establishment has to replace a resident full-time licensed mortician.
- SECTION 4. That Section 54-1115, Idaho Code, be, and the same is hereby repealed.
 - SECTION 5. That Chapter 11, Title 54, Idaho Code, be, and the same is hereby amended by the addition thereto of a $\underline{\text{NEW SECTION}}$, to be known and designated as Section 54-1115, Idaho Code, and to read as follows:
 - 54-1115. LICENSE FEES. Any fee required pursuant to this chapter, including fees for original licenses, examinations, annual renewals, and certificates, shall be set by board rule. All fees shall be paid to the bureau of occupational licenses.
 - SECTION 6. That Section 54-1116, Idaho Code, be, and the same is hereby amended to read as follows:
 - 54-1116. DENIAL, SUSPENSION, OR REVOCATION OF LICENSES -- GROUNDS -- PROBATION. The board may refuse to issue or may refuse to renew or may suspend or may revoke any license, or may place the holder thereof on a term of probation, after proper hearing, upon finding that the holder of such license committed or is subject to any of the following acts or omissions:
 - (1) Conviction of a crime involving moral turpitude that reflects upon the qualifications, functions, or duties of the respective license.
 - (2) Conviction of a felony.

(3) Unprofessional conduct, which is hereby defined to include:

- (a) Misrepresentation or fraud in the conduct of mortician or funeral director services;
- (b) False or misleading advertising as the holder of a license for the practice of mortician or funeral director services; advertising or using the name of a person who is not an employee of the establishment in connection with that of any establishment;
- (c) Solicitation of dead human bodies by the licensee, his agents, assistants or employees, whether such solicitation occurs before death or after death; provided, that this shall not be deemed to prohibit general advertising;
- (d) Employment by the licensee of persons known as "cappers," or "steerers," or "solicitors," or other such persons to solicit or obtain agreements with the public for the performance of mortician services;
- (e) Employment, directly or indirectly, of any resident trainee, agent, assistant, employee, or other person, on part or full time, or on commission, for the purpose of calling upon individuals or institutions by whose influence dead human bodies may be turned over to a particular mortician, funeral director or establishment;
- (f) The direct or indirect payment, or offer of payment, of a commission by the licensee, his agents, assistants, or employees for the purpose of securing business;
- (g) Gross immorality;

- (h) Aiding or abetting an unlicensed person to practice mortician or funeral director services;
- (i) Using profane, indecent or obscene language in the presence of a dead human body, or within the immediate hearing of the family or relatives of a deceased, whose body has not yet been interred or otherwise disposed of;
- (j) Violation of any of the provisions of this chapter;
- (k) Violation of any state law, or municipal or county ordinance, or rule authorized under this chapter affecting the handling, custody, care, processing or transportation of dead human bodies;
- (1) Fraud or misrepresentation in obtaining or renewing a license;
- (m) Refusing to promptly surrender the custody of a dead human body upon the express order of the person lawfully entitled to the custody thereof;
- (n) Solicitation or acceptance, directly or indirectly, of a request, before need, for an agreement to provide mortician services or funeral supplies at a price less than that offered by such person to others at time of need;
- (o) Violation of any statutes of any state having to do with prearrangement or prefinancing of mortician services or funeral supplies; and
- (p) Failing an inspection conducted by the board or the board's agent.
- SECTION 7. That Section 54-1128, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1128. VIOLATIONS CONSTITUTING MISDEMEANORS -- EXCEPTIONS -- EN-FORCEMENT. Any person who knowingly violates any provision of this chapter, or any licensee under this chapter who shall commit an act of unprofessional conduct as defined and designated under the provisions of subsection (3)

of section 54-1116, Idaho Code, except subsections paragraphs (g), (i), and ($\pm p$) thereof, shall be guilty of a misdemeanor unless such conduct is punishable as a felony elsewhere under the law. It shall be the duty of the board of morticians to see that the provisions of this chapter are properly administered and enforced throughout the state, and all peace officers and prosecuting attorneys shall aid in their several capacities in discharge of these duties.

SECTION 8. That Section 54-1129, Idaho Code, be, and the same is hereby amended to read as follows:

54-1129. DECLARATION OF INTENT. It is the purpose of sections 54-1129 through 54-1138, Idaho Code, to provide for the certification of persons licensed funeral establishments selling or offering for sale prearrangement sales contracts, to provide for the creation and administration of prearrangement sales contract trust funds to assure funds for the performance to purchasers who contract through prearrangement sales contracts for the purchase of funeral and cemetery merchandise and funeral and cemetery services, and to provide for the disbursement and allocation of trust funds upon the certified person's seller's performance of his its contractual obligations. The sections of Idaho Code specified herein shall not affect the provisions of sections 54-1101 through 54-1121 and sections 54-11267 through and 54-1128, Idaho Code.

SECTION 9. That Section 54-1130, Idaho Code, be, and the same is hereby amended to read as follows:

- 54-1130. SCOPE AND EXCEPTIONS. A. (1) Sections 54-1129 through 54-1138, Idaho Code, apply to all persons who establishments that sell or offer for sale prepaid funeral or cemetery merchandise or services.
- $\frac{\text{B.}\left(2\right)}{2}$ Sections 54-1133, 54-1134 and 54-1135, Idaho Code, do not apply to:
 - $(\underline{4a})$ Agreements to sell or sales made for rights of interment or entombment in a cemetery section, lawn crypt section, mausoleum or columbarium which that are in existence at the time of initial payment on the contract; or
 - (2b) Agreements to sell or sales made for monuments and grave markers that will be delivered and installed upon performance of payment.

SECTION 10. That Section 54-1131, Idaho Code, be, and the same is hereby amended to read as follows:

- 54-1131. DEFINITIONS. As used in sections 54-1132 through 54-1143, Idaho Code:
- (1) "Beneficiary" means the person who is to receive the funeral or cemetery merchandise or funeral or cemetery services.
- (2) "Certified person or seller" means any person holding <u>licensed funeral establishment that holds</u> a certificate of registration or $\frac{1}{1}$ is registered to sell or offer for sale prearrangement sales contracts.
- (3) "Funeral or cemetery merchandise" means personal property normally and customarily sold by funeral establishments, cemeteries, and crematory

establishments including, but not limited to, caskets or other primary containers, burial vaults, casket-vaults, grave liners, funeral clothing or accessories, monuments, grave markers and cremation urns. It shall include:

- (a) Merchandise identified for the purchaser or the beneficiary to be manufactured for future delivery and use.
- (b) Merchandise that has been manufactured and held by the manufacturer for future delivery and use.
- (c) Merchandise that has been manufactured and delivered to and in the possession of the seller, who has placed it, until needed, in storage.
- (4) "Funeral or cemetery services" means those services normally and customarily performed by a funeral service practitioner, mortician, funeral establishment, cemetery or crematory establishment in conjunction with funeral or memorial services, interment, entombment or cremation.
- (5) "Guaranteed contract" means a written prearrangement sales contract that guarantees the beneficiary funeral or cemetery services or funeral or cemetery merchandise contained in the contract and under which no charges other than the sales price contained in the contract shall be required upon delivery of the merchandise or performance of the funeral and cemetery services.
- (6) "Nonguaranteed contract" means a written prearrangement sales contract that does not guarantee the beneficiary any specific funeral or cemetery merchandise or services. Any funds paid under this contract are only a deposit to be applied toward the final cost of the funeral or cemetery merchandise or services.
- (7) "Prepaid prearrangement sale or prearrangement sales contract" means any sale, other than a contract of life insurance entered into by an insurance company, that has as its purpose the furnishing of funeral or cemetery merchandise or funeral or cemetery services in connection with the final disposition or commemoration of the memory of a dead human body, for use at a time determinable by the death of the person or persons whose body or bodies are to be disposed and where the sale terms require payment or payments to be made at a currently determinable time.
- (8) "Primary container" means a casket, rental casket, casket-vault, chapel-vault or other container that serves as the repository for dead human remains.
- (9) "Public cemetery" means a cemetery owned and operated by a cemetery district organized under Idaho law, or by a municipal corporation or political subdivision of the state of Idaho.
- (10) "Purchaser" means a beneficiary or a person acting on behalf of a beneficiary who enters into a prearrangement sales contract with a certified person under which any payment or payments made under the contract are required to be deposited in trust.
- (11) "Secondary container" means a vault, grave liner, urn or other container purchased by the buyer for a burial or required by the cemetery that will be the repository for the primary container.
- (12) "Trustee" means any bank, trust company or savings institution authorized to do business in the state of Idaho where accounts are insured with the federal deposit insurance corporation, the federal savings and loan insurance corporation or other similar agency of the United States government.

SECTION 11. That Section 54-1132, Idaho Code, be, and the same is hereby amended to read as follows:

- 54-1132. CERTIFICATE OF AUTHORITY -- REQUIREMENTS -- DISPLAY OF CERTIFICATE. (1) No individual Effective July 1, 2021, no licensed funeral establishment may sell a prepaid contract or provide funeral or cemetery merchandise or funeral or cemetery services pursuant to a prepaid contract without first obtaining a valid certificate of authority. The holder of the funeral establishment license shall be responsible for the certificate of authority and any agent of the establishment who operates under the certificate of authority.
- (2) A certificate of authority for public cemeteries shall be issued by the governing board, city council or board of county commissioners having overall supervision and control of the cemetery. A certificate of authority for privately owned cemeteries shall be issued by the Idaho board of cemeterians. A certificate of authority for persons funeral establishments licensed under chapter 11, title 54, Idaho Code, shall be issued by the state board of morticians and shall be renewed annually at the same time as the funeral establishment license is renewed.
- (23) Any individual A licensed funeral establishment seeking to obtain a certificate of authority must submit a statement that includes the following:
 - (a) The types of prepaid contracts to be written;

- (b) The name and address of the place of business of the individual
 licensed funeral establishment;
 and
- (c) Any information deemed necessary by the certificating authority to show evidence of good moral character, a reputation for fair dealing in business matters, and the absence of a criminal record compliance with section 54-1116, Idaho Code.
- (34) Upon issuance, the certificate of authority shall be posted conspicuously in the holder's place of business licensed funeral establishment.
- $(4\underline{5})$ Any individual The agent of any licensed funeral establishment holding a certificate shall present a copy of the certificate to the purchaser before engaging in the activity of selling a prearrangement sales contract.
- (56) A licensed mortician or licensed funeral director shall designate the licensed funeral establishment that shall be responsible to provide any funeral or cemetery merchandise or funeral or cemetery services under prearrangement sales.
- (67) The licensed funeral establishment designated as responsible to provide the merchandise and services under a prearrangement sales contract shall maintain all contracts and documents associated with any prearrangement sales.
- SECTION 12. That Section 54-1133, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1133. FORM AND CONTENT OF CONTRACT -- PRICE DISCLOSURE. A. (1) Each contract shall be written in clear, understandable language and shall be printed or typed in an easy-to-read type font, size, and style.

B.(2) Each contract shall identify the seller, seller's the certificate of authority number the certified seller is working under, purchaser, and the beneficiary if other than the purchaser.

- $\frac{\text{C.}(3)}{\text{C.}(3)}$ Each contract shall specify the services and/or merchandise to be provided, as well as a statement of the law regarding substitution as provided in section 54-1137, Idaho Code.
- $\frac{D_{\bullet}(4)}{4}$ Each contract shall set forth the purchase price and the terms under which it is to be paid.
- $E_{-}(5)$ Each contract shall conform to other state or federal regulations, including price disclosure. It is the contract seller's duty to comply with such regulations.
- F.(6) Each contract shall state clearly whether it is a guaranteed price contract or a nonquaranteed price contract.
- $\frac{G_{\bullet}(7)}{G_{\bullet}(7)}$ Each contract shall state clearly whether it is a revocable or nonrevocable trust.
- $\frac{\text{H.}(8)}{\text{contract}}$ Each contract shall state the amount of money to be placed in trust and the name of the trustee, but the contract may provide that the $\frac{\text{certified}}{\text{certified}}$ seller may designate a new trustee to obtain higher interest earnings on the trust funds.
- $\pm \cdot (9)$ Each contract shall explain the disposition of the interest and include a statement of the fees, expenses and taxes which that may be deducted from the interest pursuant to section 54-1134, Idaho Code, and a statement of the purchaser's responsibility for taxes owed on the interest.
- J.(10) Each contract shall explain the purchaser's cancellation rights pursuant to section 54-1135, Idaho Code.
- SECTION 13. That Section 54-1134, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1134. PREARRANGEMENT TRUST FUND DEPOSITS. A.(1) Within ten (10) business days of receipt, funds received by the <u>certified</u> seller in payments of the prepaid contract shall be deposited in trust as follows:
 - ($\frac{1}{2}$) Fifty per cent percent (50%) of the amount received in payment for a marker, monument or secondary container shall be deposited with the trustee to be held in trust; provided however, the first fifty per cent percent (50%) of the fifty per cent percent (50%), or twenty-five per cent percent (25%) of the total, may be collected, accounted for and applied to the certified seller's cost of purchase with the remainder to be deposited in trust. No amount need be held in trust for those items which that are fully purchased by the certified seller and stored for the purchaser at the certified seller's expense in a bonded warehouse.
 - (2b) Upon the sale of all other funeral or cemetery merchandise or services, there shall be deposited in trust the amount of eighty-five per cent percent (85%) of the amounts received.
- B.(2) Funds deposited in trust shall be identified in the records of the trustee by the name of the purchaser and beneficiary, and adequate records shall be maintained to allocate all earnings to each prearrangement sales contract. Nothing shall prevent the trustee from commingling the deposits in any such trust fund account for purposes of managing and investing the funds. A common trust fund account shall be identified by the name of the trustee.

- C. (3) The certificating authority shall, as often as it deems reasonably necessary, examine the trust account, records, documents, and contracts of the seller. The certificating authority shall determine the reasonable cost of such examination, which shall be paid to the certificating authority by the seller. Each seller is hereby required to file not less than annually with the certificating authority a certified audit report revealing the number of such contracts or agreements executed by him during the preceding year, the total value of said contracts or agreements, the amount of money collected and paid in trust pursuant to said contracts or agreements and the name of the trustee. No less than annually, each certificating authority is required to file a certified audit report for each of its sellers, revealing the total amount of agreements or contracts executed by the seller during the preceding year, the total value of said contracts or agreements, the amount of money collected and paid in trust pursuant to said contracts or agreements, and the name of the trustee.
- $\frac{\text{D-}(4)}{\text{C}}$ The interest income from the trust on all contracts may be used to pay reasonable trustee fees and administrative expenses incurred in the administration of the trust and taxes. The certificating authority shall, by rule, establish a limit on the amount of fees and expenses which that may be deducted from the interest income, and the trustee shall not exceed said limit.
- $E_{-}(5)$ At the time of providing the services and/or merchandise, any interest income remaining after payment of trustee fees, administrative expenses and taxes shall be disbursed as follows:
 - (1-a) On a guaranteed-price prepaid contract, to the seller.
 - $(2\underline{b})$ On a nonguaranteed_price prepaid contract, to the purchaser or the purchaser's estate.
- F. (6) Any person certified seller engaging in prearrangement sales who that enters into a combination sale which that involves the sale of items subject to trust and any item not subject to trust shall be prohibited from increasing the sales price of those items not subject to trust with the purpose of allocating a lesser sales price to items which that require a trust deposit.
- SECTION 14. That Section 54-1136, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1136. SOLICITATION -- LIMITATIONS. (1) The right of a <u>certified</u> seller to lawfully advertise shall not be restrained, nor shall general advertising be prohibited.
- (2) Advertising and marketing of prearrangement sales contracts is permitted provided that:
 - (a) The <u>certified</u> seller <u>and its agents</u> clearly identifies himself and his identify themselves and their product.
 - (b) The <u>certified</u> seller <u>and its agents</u> shows <u>his</u> <u>the</u> certificate of authority as provided in section 54-1132, Idaho Code. If the marketing is by telephone, the <u>certified</u> seller <u>and its agents</u> must disclose <u>his</u> <u>the</u> certificate of authority.
 - (c) The seller makes an appointment with the prospective buyer if the meeting is at a place other than the seller's place of business.

(3) Advertising and marketing of prearrangement sales contracts is permitted provided that any contract seller shall not:

- (a) Directly or indirectly call upon or employ any agent, assistant, employee, independent contracting person, or any other person to call upon individuals or persons in hospitals, rest homes, or similar institutions for the purpose of soliciting prepaid contracts for making funeral or cemetery or final disposition arrangements without first having been specifically requested to do so by such person or by his next of kin.
- (b) Solicit for dead human bodies for the purpose of providing funeral or cemetery services, final disposition, or cemetery or funeral merchandise when such solicitation occurs where death is reasonably pending or after death.
- (c) Solicit or accept or pay any consideration for recommending specified persons to cause a dead human body to be provided funeral or cemetery services or funeral or cemetery merchandise, or the services of a crematory, mausoleum, or cemetery, except where such arrangement is subject to a prepaid contract.
- (d) Be involved in solicitation which $\underline{\text{that}}$ comprises an uninvited invasion of personal privacy at the personal residence of a person, unless the solicitation has been previously and expressly requested by the person solicited.
- SECTION 15. That Section 54-1137, Idaho Code, be, and the same is hereby amended to read as follows:
- 54-1137. SUBSTITUTIONS -- MERCHANDISE, SERVICES OR PROVIDER. A. (1) If the particular merchandise or service specified in the contract is unavailable at the time of delivery, the <u>certified</u> seller shall furnish merchandise and services similar in style and at least equal in quality of material and workmanship.
 - $B_{-}(2)$ The evaluation of quality shall be based on objective criteria.
- \mathbb{C}_{\cdot} (3) The person making arrangements for the funeral of the contract beneficiary shall choose the goods and/or services to be substituted and this choice must be reasonable based on the standards in subsections \mathbb{A} (1) and \mathbb{B} (2) of this section.
- $\frac{\mathcal{D}_{\bullet}(4)}{2}$ If the <u>certified</u> seller is unable to provide merchandise and services or acceptable substitute merchandise or services under the terms of the contract, then the person responsible for arrangements for the funeral of the contract beneficiary may choose another provider and the funds in the trust shall be used to pay for the merchandise and services of the substitute provider.