The Senate Committee on Judiciary offered the following substitute to SB 425:

A BILL TO BE ENTITLED AN ACT

1 To amend Article 3 of Chapter 19 of Title 15 and Article 1 of Chapter 17 of Title 45 of the 2 Official Code of Georgia Annotated, relating to the regulation of the practice of law and 3 general provisions regarding notaries public, respectively, so as to provide for the 4 modernization of certain legal, notarial, and court services using electronic means; to allow 5 an attorney to conduct a real estate closing for property in this state using electronic means 6 under certain conditions; to clarify the definition of the practice of law; to provide for 7 definitions; to prohibit witness-only closings; to prohibit the unauthorized practice of law; 8 to provide for certain notarial acts to be performed remotely using electronic means when 9 certain requirements are satisfied; to provide for requirements and exemptions; to permit the 10 use of an electronic seal of office; to provide for legislative construction; to provide for related 12 matters; to provide for an effective date; to repeal conflicting laws; and for other purposes.

13 BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

24		LC 49 1856S
14	PART I	
15	Real estate closing using electronic means	
16	SECTION 1-1.	

17 The General Assembly recognizes that the Supreme Court of Georgia, in the exercise of its 18 authority to govern the practice of law in this state, has issued several opinions addressing 19 real estate closings and the practice of law, including, but not limited to, Formal Advisory 20 Opinion No. 86-5 (86-R9) (May 12, 1989), Formal Advisory Opinion No. 00-3 (February 11, 2000), In re: Formal Advisory Opinion No. 00-3 (November 10, 2003), Formal Advisory 22 Opinion No. 04-1 (August 6, 2004), In re: Formal Advisory Opinion No. 13-1 23 (September 22, 2014), UPL Advisory Opinion No. 2003-2 (April 22, 2003), and In re: UPL 24 Advisory Opinion No. 2003-2 (November 10, 2003). The General Assembly finds that it is 25 in the public's interest to codify the rulings of such opinions on what constitutes the 26 unauthorized practice of law as it pertains to real estate closings in this state.

27

SECTION 1-2.

Article 3 of Chapter 19 of Title 15 of the Official Code of Georgia Annotated, relating to the
regulation of the practice of law, is amended by revising Code Section 15-19-50, relating to
"practice of law" defined, as follows:

31 "15-19-50.

- 32 (a) The practice of law in this state is defined as:
- 33 (1) Representing litigants in court and preparing pleadings and other papers incident to
- 34 any action or special proceedings in any court or other judicial body;
- 35 (2) Conveyancing, including the transfer of ownership of real property located in this
- 36 <u>state or any act in a real estate closing that constitutes the practice of law;</u>
- 37 (3) The preparation of legal instruments of all kinds whereby a legal right is secured;

- 38 (4) The rendering of opinions as to the validity or invalidity of titles to real or personal39 property;
- 40 (5) The giving of any legal advice; and
- 41 (6) Any action taken for others in any matter connected with the law.
- 42 (b) Nothing in paragraph (2) of subsection (a) of this Code section shall prohibit acts taken
- 43 by an individual or entity representing themselves in the purchase or sale of real estate
- 44 property located in this state.
- 45 (c) In the event of a conflict between the terms of this article and any ruling of the
- 46 Supreme Court of Georgia as to the practice of law or the unauthorized practice of law,
- 47 <u>such ruling shall control.</u>"
- 48

SECTION 1-3.

- 49 Said article is further amended by adding new Code sections to read as follows:
- 50 <u>"15-19-50.1.</u>
- 51 As used in this article, the term:
- 52 (1) 'In person electronic notarization' means a notarial act in which: the signatory appears
- 53 in front of and is identified by the notary in the same physical location at the time of
- 54 notarization; the document is presented in a digital format and signed using an electronic
- 55 signature; the notary witnesses the act of signing the document; and the notary uses an
- 56 <u>electronic seal and signature to notarize the document.</u>
- 57 (2) 'Real estate closing' refers to the actual settlement of the conveyance of the title to a
- 58 <u>one-to-four family residential real property located in this state from one party to another</u>
- 59 party. The actual settlement of the conveyance of title to any property other than a
- 60 <u>one-to-four family residential real property shall not constitute a real estate closing for</u>
- 61 purposes of this article.

62 (3) 'Real estate closing using electronic means' refers to the continuous, interconnected

63 series of events through all acts that are part of a real estate closing that are conducted in

- 64 whole or in part using electronic means as provided for in Code Section 15-19-50.2.
- 65 (4) 'Security instrument' means any written document presented for recording for the
- 66 purpose of conveying or creating a lien or encumbrance on real estate for the purpose of
- 67 <u>securing a promissory note, guaranty, or other instrument.</u>
- 68 (5) 'Technology provider' means an individual or entity that offers the services of a
- 69 <u>tamper-evident technology for electronic notarial acts.</u>
- 70 (6) 'Witness-only closing' means a real estate closing in which an attorney presides over
- 71 the execution of deeds of conveyance and other closing documents but purports to do so
- 72 merely as a witness and notary and not as someone who is practicing law.

73 <u>15-19-50.2.</u>

- 74 (a) Any witness-only closing shall be unlawful in this state.
- 75 (b) An attorney conducting any real estate closing shall:
- 76 (1) Be licensed and present in this state at the time of such closing;
- 77 (2) Directly supervise and be responsible for the entirety of such closing, including all
- 78 employees, agents, and contractors who assist the attorney with such closing;
- 79 (3) Perform any and all duties otherwise required by law and by the rules and opinions
- 80 of the Supreme Court of Georgia; and
- 81 (4) Comply with subsection (c) of this Code section if conducting a real estate closing
- 82 <u>using electronic means.</u>
- 83 (c) In any real estate closing using electronic means, the participants shall have the
- 84 <u>following duties:</u>
- 85 (1) The attorney shall:
- 86 (A) Obtain consent from all participants to such closing, including any mortgage
- 87 <u>lender, to the use of electronic means to facilitate such closing prior to such closing;</u>

88	(B) Utilize two-way audio-video communication technology that is sufficiently secure
89	to prevent interference with the authenticity, integrity, and security of all documents for
90	such closing:
91	(C) Confirm the identity of any signatory through knowledge based authentication or
92	the presentation of a government issued form of identification and credential analysis;
93	(D) Ensure that two-way audio-video communication technology records such closing
94	and that such recording contains the following:
95	(i) The date and time of such closing, including any notarial act;
96	(ii) A description of the documents that are being notarized;
97	(iii) An attestation that the attorney is physically located in this state at the time of
98	such closing; and
99	(iv) A clear image of any government issued identification that was used to verify the
100	identity of each participant;
101	(E) Conduct only one real estate closing using electronic means at a time;
102	(F) Certify that the copy of the electronic record is an accurate copy of such record;
103	and
104	(G) Retain possession of all electronic documents, a copy of the audio-video recording,
105	and other records of such closing for at least six years;
106	(2) The witness shall:
107	(A)(i) Be in the same physical location as the signatory, able to see, hear, and
108	communicate with the signatory, and able to witness the signature; or
109	(ii) Be present in this state and able to see, hear, and communicate with the signatory
110	and witness the signature through two-way audio-video communication technology;
111	(B) Witness the signatory sign the document; and
112	(C) Immediately sign the document as a witness; and
113	(3) The notary public shall:

114	(A) Be the attorney conducting such closing and shall provide his or her bar number
115	on each notarized document;
116	(B) Be present in this state;
117	(C) Be able to see, hear, and communicate with the signatory and witness the signature
118	by being in the same physical location for an in person electronic notarization or by
119	using two-way audio-video communication technology for a real estate closing using
120	electronic means;
121	(D) Witness the signatory sign the document; and
122	(E) Immediately notarize the document using an electronic seal compliant with the
123	provisions of Code Section 45-17-6.
124	(d) Any person, including, but not limited to, a notary public, a technology provider, a
125	mortgage lender or its affiliates, employees, agents, and attorneys, or an attorney or the
126	attorney's employee or agent, that willfully and knowingly aids or abets another person in
127	violating the provisions of this Code section shall, upon the first or second conviction, be
128	guilty of a misdemeanor; provided, however, that, upon a third or subsequent conviction,
129	such person shall be guilty of a felony, punishable by imprisonment of not less than one
130	year nor more than five years, a fine of at least \$20,000.00, or both."

131

SECTION 1-4.

132 Said article is further amended by revising subsection (a) of Code Section 15-19-51, relating

133 to unauthorized practice of law forbidden, as follows:

- 134 "(a) It shall be unlawful for any person other than a duly licensed attorney at law:
- (1) To practice or appear as an attorney at law for any person other than himself <u>or</u>
 <u>herself</u> in any court of this state or before any judicial body;
- 137 (2) To make it a business to practice as an attorney at law for any person other than
- 138 himself <u>or herself</u> in any of such courts;

LC 49 1856S

139	(3) To hold himself <u>or herself</u> out to the public or otherwise to any person as being
140	entitled to practice law;
141	(4) To render or furnish legal services or advice;
142	(5) To furnish attorneys or counsel;
143	(6) To render legal services of any kind in actions or proceedings of any nature;
144	(7) To assume or use or advertise the title of 'lawyer,' 'attorney,' 'attorney at law,' or
145	equivalent terms in any language in such manner as to convey the impression that he or
146	she is entitled to practice law or is entitled to furnish legal advice, services, or counsel;
147	or
148	(8) To advertise that either alone or together with, by, or through any person, whether
149	a duly and regularly admitted attorney at law or not, he or she has, owns, conducts, or
150	maintains an office for the practice of law or for furnishing legal advice, services, or
151	counsel <u>; or</u>
152	(9) To perform any act that constitutes the practice of law under the law or under the
153	rules and opinions of the Supreme Court of Georgia."

154

SECTION 1-5.

155 Said article is further amended by revising Code Section 15-19-58, relating to injunctive156 relief, venue, procedure, and other remedies not curtailed, as follows:

157 "15-19-58.

(a) <u>The Attorney General, any district attorney</u>, <u>Either</u> the State Bar of Georgia, the
Judicial Council of this state, <u>any attorney</u>, or any organized bar association of this state
is authorized to institute in the proper superior court of this state an action or actions
seeking injunctive relief, <u>civil penalties of at least \$20,000.00 per violation</u>, <u>restitution for</u>
<u>an ascertainable loss caused by such violation</u>, <u>and investigative costs</u>, <u>reasonable</u>
<u>expenses</u>, <u>and attorney and witness fees</u>, <u>against</u> any person, firm, or corporation, when it
<u>determines</u> after <u>an</u> investigation <u>determines</u> that such person, firm, or corporation:

LC 49 1856S

165 (1) Is engaged in the unauthorized or unlawful practice of law;

166 (2) Reserved;

167 (3) Is in In violation of Code Section 15-19-55 or rules promulgated by the Supreme 168 Court, is by reason of orally or by in writing, for a consideration then or afterwards to be charged or received by himself or herself or another, offering or tendering to another 169 person, without the solicitation of such other person, the services of an attorney at law, 170 171 resident or nonresident of this state, in order for the attorney to institute an action or 172 represent the person in the courts of this or any other state or of the United States in the 173 enforcement or collection by law of any claim, debt, or demand of any such person against another or is suggesting or urging the bringing of the action; or 174

(4) Is engaged in the practice of seeking out and proposing to other persons that they
present and urge through any attorney at law the collection of any claim, debt, or demand
of such person against another.

(b) The venue of any action authorized by this Code section shall be determined by theconstitutional and statutory provisions relating to cases in equity.

(c) The hearing, interlocutory or final, and the trial of actions authorized by this Code
section shall be governed by the laws of this state relating to injunctions, as shall appeals
from orders or judgments therein.

183 (d) In any action brought under this Code section, the final judgment, if in favor of the 184 plaintiff, shall perpetually enjoin the defendant or defendants from the commission or 185 continuance of the act or acts complained of. Restraining orders or temporary injunctions may be granted as in other cases in which injunctive relief is sought. Any person who 186 187 willfully or knowingly violates the terms of an injunction, judgment, or consent order entered under the provisions of this Code section shall forfeit and pay to the state a civil 188 189 penalty of at least \$40,000.00 per violation of such injunction, judgment, or consent order, 190 and investigative costs, reasonable expenses, and attorney and witness fees.

191 (e) This Code section and Code Section 15-19-57 shall not repeal or curtail any remedy

192 provided in cases of unauthorized or unlawful practice of law, and nothing contained in

193 these Code sections shall be construed as abridging the powers of the courts in such 194 matters."

195

SECTION 1-6.

196 Said article is further amended by revising Code Section 15-19-60, relating to consumer197 action for damages for violations, as follows:

198 *"*15-19-60.

199 (a) Any consumer who is a party to a one-to-four family residential real estate transaction closing, as such term is defined in Code Section 15-19-50.1, or a consumer debtor or a 200 201 trustee of a consumer debtor in a bankruptcy case that involves a one-to-four family 202 residential real property real estate closing who is damaged by a violation of this article or 203 a violation of the Supreme Court's rules or opinions governing the unlicensed practice of 204 law shall be entitled to maintain a civil action to recover damages, treble damages, 205 reasonable attorney's attorney and witness fees, and expenses of litigation. A claim for a 206 violation of this Code section shall be asserted in an individual action only and shall not 207 be the subject of a class action under Code Section 9-11-23. This Code section shall not 208 prevent the activities authorized by Code Section 15-19-52, 15-19-53, 15-19-54, 15-19-59 209 or 43-40-25.1. 210 (b) Any buyer, seller, or borrower that is or was a party to a real estate closing in which

211 any person involved in such closing engaged in conduct constituting the unauthorized or

212 <u>unlawful practice of law shall be entitled to maintain a civil action to recover damages.</u>

213 <u>Such damages shall include, but not be limited to:</u>

214 (1) Actual monetary losses incurred by the plaintiff as a result of a violation of the

215 provisions this article, or \$1,000.00 in damages for each such violation, whichever is

216 greater;

217	(2) Any expenses paid by the plaintiff for the services of any person or entity that
218	violated the provisions of this article; and
219	(3) De minimis or nominal damages incurred by the plaintiff as a result of a violation of
220	the provisions of this article.
221	(c) In addition to any other penalties provided for by law, if the court finds that the
222	defendant willfully or knowingly violated the provisions of this article in connection with
223	a real estate closing, the court may, in its discretion, increase the award to an amount equal
224	to not more than ten times the amount available under paragraph (1) of subsection (b) of
225	this Code section. The court shall consider the frequency and persistence of
226	noncompliance by the defendant, the nature of such noncompliance, the extent to which
227	such noncompliance was intentional, the number of persons or sales impacted by the
228	violation, the impact of the judgment, and the resources of the defendant.
229	(d) Any person, including, but not limited to, a notary public, a technology provider, a
230	mortgage lender or its affiliates, employees, agents, and attorneys, or an attorney or the
231	attorney's employee or agent, that, while participating in a real estate closing, engages in
232	conduct that constitutes the unauthorized or unlawful practice of law, willfully or
233	knowingly aids and abets another person in committing such conduct, or otherwise violates
234	the provisions of this article regulating real estate closings shall be liable for damages
235	resulting from such conduct.
236	(e) When the loan agreement utilized in a real estate closing contains an arbitration clause
237	and the mortgage lender or such lender's agent engages in conduct that constitutes the
238	unauthorized or unlawful practice of law or an unlawful notarial act, the arbitration clause
239	shall not be enforceable to the extent it restricts or excludes damages or remedies that
240	would be available to the plaintiff in court.
241	(f) The court may provide such equitable relief it deems necessary or proper, including
242	enjoining the defendants from further violations of the provisions of this article.

243	(g) In a successful action to enforce the provisions of this Code section, a court shall award
244	the plaintiff costs, including reasonable attorney and witness fees.
245	(h) A person shall not be held liable for damages in any action brought under this article
246	if the person shows by a preponderance of the evidence that the violation was not willful
247	or knowing or resulted from a bona fide error notwithstanding the maintenance of
248	procedures implemented to avoid such error.
249	(i) A cause of action brought under this Code section may be filed in any court of
250	competent jurisdiction within this state without regard to the amount in controversy. Such
251	cause of action shall be filed within one year from the date on which the violation occurred
252	or the date of discovery of the violation, whichever is later."
253	PART II
254	Notarization using electronic means

255 SECTION 2-1.

256 Article 1 of Chapter 17 of Title 45 of the Official Code of Georgia Annotated, relating to

257 general provisions regarding notaries public, is amended by revising Code Section 45-17-9,

258 relating to where notarial acts may be exercised, as follows:

259 "45-17-9.

260 (a) Notarial acts may be exercised in any county in the state, provided that the notary

261 public shall be physically located in this state and the notarial act is performed in the

262 physical presence of the notary public as provided in subsection (b) of this Code section

263 or is performed remotely as provided in subsection (c) of this Code section.

264 (b) Any notarial act to be performed in the physical presence of the notary public shall take

265 place in the same physical location and at the same time and close enough for the notary

266 public to see, hear, communicate with, and exchange tangible identification credentials

267 with the individual whose act is being notarized.

- 268 (c) Any notarial act to be performed remotely shall meet the following requirements:
- 269 (1) The notary public shall use real-time two-way audio-video communication
- 270 <u>technology that allows the parties to see, hear, and communicate with each other and is</u>
- 271 <u>sufficiently secure to prevent interference with the authenticity, integrity, and security of</u>
- 272 the transaction, corruption or loss of the recording of the transaction, and unauthorized
- 273 use of or tampering with the recording, record, and backup record;
- 274 (2) The signatory shall be physically located in the United States or one of its territories
- 275 or military bases or at a United States embassy, consulate, or diplomatic mission location
- 276 and present evidence of his or her identity and location;
- 277 (3) The notary public shall witness the signature;
- 278 (4) The notary public shall document evidence of the acts provided for in paragraphs (1)
- 279 through (3) of this subsection; and
- 280 (5) The notarial act shall not be performed to:
- 281 (A) Create or execute a will, codicil, or testamentary trust; or
- 282 (B) Notarize the signature on any security instrument, deed, or other real estate
- 283 document executed for the conveyance of real property located in this state in
- 284 <u>connection with a real estate closing, as such term is defined in Code Section</u>
- 285 <u>15-19-50.1, whether or not such security instrument, deed, or other real estate document</u>
- 286 <u>is recorded, except as provided for in Code Section 15-19-50.2.</u>
- 287 (d) A notary public may use an electronic seal of office to perform a notarial act as
- 288 provided for in subsection (c) of this Code section or to perform an in-person electronic
- 289 notarization in a real estate closing using electronic means as provided for in Code
- 290 Section 15-19-50.2. Such electronic seal of office shall comply with the provisions of
- 291 <u>Code Section 45-17-6.</u>
- 292 (e) Nothing in this Code section shall invalidate an in-person notarial act performed in the
- 293 physical presence of the notary public that occurs in another state that complies with such
- 294 state's regulations for an in-person notarial act performed in the physical presence of the

295	notary public or a notarial act that occurs outside the limits of the United States the	hat
296	complies with the provisions of Article 2 of this chapter."	

SECTION 2-2.

298 Said article is further amended by revising Code Section 45-17-20, relating to penalty and 299 prosecution of violations of article, as follows:

300 "45-17-20.

301 (a) Any person who violates subsection (d) of Code Section 45-17-8 shall be guilty of a

302 misdemeanor or performs any notarial act without complying with the provisions of this

303 article shall, upon a first or second conviction, be guilty of a misdemeanor; provided,

304 however, that, upon a third or subsequent conviction, such person shall be guilty of a

305 felony, punishable by imprisonment of not less than one year nor more than five years, a

306 <u>fine of at least \$20,000.00, or both</u>.

307 (b) Any person who performs any notarial service without complying with the provisions

308 of this article shall, upon the, including, but not limited to, a notary public, a technology

309 provider, a mortgage lender or its affiliates, employees, agents, and attorneys, or an

310 attorney or the attorney's employee or agent, that willfully and knowingly aids or abets

311 another person in violating the provisions of this article, including, but not limited to,

312 directing the performance of an unauthorized notarial act, shall, upon a first or second

313 conviction, be guilty of a misdemeanor and; provided, however, that, upon a third or

314 subsequent conviction, such person shall be guilty of a felony, punishable by imprisonment

of not less than one year nor more than five years, a fine of up to \$5,000.00 at least

316 <u>\$20,000.00</u>, or both."

317

SECTION 2-3.

318 Said article is further amended by adding a new Code section to read as follows:

319	<u>"45-17-21.</u>
320	(a) Any person, including, but not limited to, a notary public, a technology provider, a
321	mortgage lender or its affiliates, employees, agents, and attorneys, or an attorney or the
322	attorney's employee or agent, that, while participating in a real estate closing involving
323	property located in this state, engages in conduct that constitutes an unlawful notarial act,
324	knowingly aids and abets another person in committing an unlawful notarial act, or
325	otherwise violates the provisions of this article regulating real estate closings shall be liable
326	for damages resulting from such illegal conduct.
327	(b) Any buyer, seller, or borrower that is or was party to a real estate closing, as such term
328	is defined in Code Section 15-19-50.1, involving property located in this state in which any
329	person engaged in an unlawful notarial act or other violation of the provisions of this article
330	shall be entitled to maintain a civil action to recover damages. Such damages shall include,
331	but not be limited to:
332	(1) Actual monetary losses incurred by the plaintiff as a result of a violation of the
333	provisions of this article, or \$1,000.00 in damages for each such violation, whichever is
334	greater;
335	(2) Any expenses paid by the plaintiff for the services of any person or entity that
336	violated the provisions of this article; and
337	(3) De minimis or nominal damages incurred by the plaintiff as a result of a violation of
338	the provisions of this article.
339	(c) In addition to penalties provided for in this article, if the court finds that the defendant
340	willfully or knowingly violated the provisions of this article, the court may, in its
341	discretion, increase the award to any amount equal to not more than ten times the amount
342	available under paragraph (1) of subsection (b) of this Code section.
343	(d) When the loan agreement utilized in a real estate closing contains an arbitration clause
344	and the mortgage lender or such lender's agent engages in conduct that constitutes an

- 345 <u>unlawful notarial act, the arbitration clause shall not be enforceable to the extent it restricts</u>
- 346 or excludes damages or remedies that would be available to the plaintiff in court.
- 347 (e) The court may provide such equitable relief it deems necessary or proper, including
- 348 invalidating any security instrument executed in violation of Code Section 45-17-9 in
- 349 <u>connection with the sale of the real estate property at issue and enjoining the defendants</u>
- 350 from further violations of the provisions of this article.
- 351 (f) In a successful action to enforce the provisions of this Code section, a court shall award
- 352 the plaintiff costs, including reasonable attorney and witness fees.
- 353 (g) A cause of action brought under this Code section may be filed in any court of
- 354 competent jurisdiction within this state without regard to the amount in controversy. Such
- 355 <u>cause of action shall be filed within one year from the date on which the violation occurred</u>
- 356 or the date of discovery of the violation, whichever is later."
- 357 PART III
 358 Effective date and repealer
- 359 SECTION 3-1.

360 This Act shall become effective upon its approval by the Governor or upon its becoming law 361 without such approval.

- 362 SECTION 3-2.
- 363 All laws and parts of laws in conflict with this Act are repealed.