House Bill 465

By: Representatives Martin of the 49th, Morris of the 156th, Williamson of the 115th, and Kelley of the 16th

A BILL TO BE ENTITLED AN ACT

To amend Title 18 of the Official Code of Georgia Annotated, relating to debtor and creditor,

2	so as to repeal Chapter 5, relating to debt adjustment; to enact a new Chapter 5, relating to
3	debt management services; to provide for a legislative purpose; to provide for definitions;
4	to provide for applicability; to provide for registration requirements for debt management
5	service providers; to provide for the keeping of records; to provide for minimum insurance
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- 6 or bonding for debt management service providers; to provide for required disclosures and
- 7 practices by a debt management service provider; to provide for the collection of fees by a
- 8 debt management service provider; to provide for the establishment of trust accounts by debt
- 9 management service providers; to provide for prohibited acts by a debt management service
- provider; to provide for the enforcement of rules by the Department of Banking and Finance;
- 11 to provide for private causes of action for violations of the chapter; to provide for related
- matters; to repeal conflicting laws; and for other purposes.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

14 SECTION 1.

- 15 Title 18 of the Official Code of Georgia Annotated, relating to debtor and creditor, is
- amended by repealing Chapter 5, relating to debt adjustment, and enacting a new Chapter 5
- 17 to read as follows:
- 18 "<u>CHAPTER 5</u>
- 19 <u>18-5-1.</u>
- 20 (a) The purpose of this chapter is to protect consumers who contract for services with debt
- 21 <u>management service providers.</u>
- 22 (b) This chapter shall be liberally construed to accomplish its purpose.
- 23 18-5-2.
- 24 As used in this chapter, the term:

25 (1) 'Advertising' means information about a provider or about the provider's debt

- 26 <u>management services, communicated in writing or orally to an individual consumer or</u>
- 27 <u>the public by telephone, television, Internet, radio, or other electronic medium, or by</u>
- written material sent by mail, posted publicly, or posted at the provider's business
- 29 location.
- 30 (2) 'Affiliate' means any of the following:
- 31 (A) A person that controls, is controlled by, or is under common control with the
- 32 provider. For purposes of this chapter, 'control' shall mean the right to control 10
- percent or more of the voting power of another person;
- 34 (B) An executive officer of or individual performing similar functions with respect to
- 35 <u>the provider;</u>
- 36 (C) A director of or individual performing similar functions with respect to the
- 37 provider; or
- 38 (D) An executive officer or director of or an individual performing similar functions
- with respect to a person described in subparagraph (A) of this paragraph.
- 40 (3) 'Certified counselor' means an individual who:
- 41 (A) Is certified as a debt management counselor by an independent accreditation
- 42 <u>organization; or</u>
- 43 (B) If the individual has been employed for less than 12 months, is in the process of
- being certified as a debt management counselor by an independent accreditation
- 45 <u>organization.</u>
- 46 (4) 'Commissioner' means the commissioner of banking and finance.
- 47 (5) 'Concession' means assent to repayment of a debt on terms more favorable to a
- 48 consumer than the terms of the agreement under which the consumer became indebted
- 49 to the creditor.
- 50 (6) 'Consumer' means an individual who resides in this state and seeks a debt
- 51 <u>management service or enters a debt management service agreement.</u>
- 52 (7) 'Creditor' means a person to whom a person owes money.
- 53 (8) 'Debt management service' means a service in which a provider obtains or seeks to
- obtain a concession from one or more creditors on behalf of a consumer.
- 55 (9) 'Debt management service agreement' means a written agreement between a provider
- and a consumer for the performance of a debt management service.
- 57 (10) 'Department' means the Department of Banking and Finance.
- 58 (11) 'Person' means an individual, partnership, corporation, limited liability company,
- 59 <u>association</u>, or organization.
- 60 (12) 'Principal amount of the debt' means the amount of a debt owed by a consumer at
- 61 <u>the time the debt is added to a debt management service agreement.</u>

62 (13) 'Provider' means a person that acts as an intermediary between a consumer and one

- or more creditors and that provides or offers to provide a debt management service to a
- 64 consumer in this state. A person registered under this chapter and engaged in providing
- debt management services shall not be considered to be engaged in the practice of law,
- as defined in Code Section 15-19-50.
- 67 (14) 'Secured debt' means a debt for which a creditor has a mortgage, lien, or security
- 68 <u>interest in collateral.</u>
- 69 (15) 'Trust account' means an account that is:
- 70 (A) Established in a federally insured financial institution;
- 71 (B) Separate from any account of the debt management service provider;
- 72 (C) Designated as a trust account or other appropriate designation indicating that the
- 73 money in the account is not money of the provider's or its officers, employees, or
- 74 <u>agents</u>;
- 75 (D) Unavailable to creditors of the provider; and
- 76 (E) Used exclusively to hold money paid by consumers to the provider for
- disbursement to creditors of the consumers and to the provider for the disbursement of
- fees and contributions earned and agreed to in advance.
- 79 (16) 'Unsecured debt' means a debt for which a creditor does not have collateral.
- 80 <u>18-5-3.</u>
- 81 (a) Except as otherwise provided by this chapter, this chapter shall apply to a provider
- 82 <u>regardless of whether the provider charges a fee or receives consideration for a debt</u>
- 83 <u>management service.</u>
- 84 (b) The business of providing debt management services is conducted in this state if the
- 85 debt management services provider solicits or contracts with consumers located in this
- 86 state.
- 87 (c) This chapter shall not apply to:
- 88 (1) An attorney licensed to practice in this state, unless the attorney holds himself or
- 89 <u>herself out to the public as a provider or is employed, affiliated with, or otherwise</u>
- 90 working on behalf of a provider;
- 91 (2) A title insurance or abstract company employee or agent, or other person legally
- 92 <u>authorized to engage in escrow business in this state and while engaged in such business;</u>
- 93 (3) A judicial officer or person acting under a court order;
- 94 (4) A person who has legal authority under federal or state law to act as a representative
- payee for a consumer to the extent that person is paying bills or other debts on behalf of
- 96 the consumer;

97 (5) A person who pays bills or other debts owed by a consumer and on behalf of a

- consumer, if the money used to make the payments belongs exclusively to the consumer
- and the person does not initiate any contact with individual creditors of the consumer to
- compromise a debt, arrange a new payment schedule, or otherwise change the terms of
- the debt;
- 102 (6) A financial institution, as defined by Code Section 7-1-4, or any agent thereof; or
- 103 (7) A certified public accountant licensed to practice in this state, unless the certified
- public accountant holds himself or herself out to the public as a provider or is employed,
- affiliated with, or otherwise working on behalf of a provider.
- 106 (d) The following are not debt management services for purposes of this chapter:
- 107 (1) An extension of credit, including consolidation or refinance of a loan; and
- (2) Bankruptcy services provided by an attorney licensed to practice in this state.
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- 110 <u>18-5-4.</u>
- 111 (a) A person, regardless of whether located in this state, shall not provide a debt
- management service to a consumer in this state unless the person is registered with the
- department.
- (b) Registration shall expire on December 31 of the year in which the registration occurs
- and shall be renewed annually.
- (c) A provider that seeks to be registered with the department shall file an application with
- the department which shall be in a form prescribed by the department through regulation
- and an application fee in an amount determined by the department to be used to defray the
- costs of the investigation and review of the application. Such application shall include the
- 120 <u>following:</u>
- (1) The applicant's name, the applicant's principal business address and telephone
- number, any additional business addresses of the applicant which are located in this state,
- and the applicant's e-mail address and Internet website address;
- 124 (2) All names under which the applicant conducts business;
- 125 (3) The address of each location in this state at which the applicant will provide debt
- management services, or if the applicant will have no such location, a statement to that
- 127 effect;
- 128 (4) The name and home address of each executive officer and director of the applicant
- entity and each person that holds at least a 10 percent ownership interest in the applicant
- entity:
- (5) If the applicant is a nonprofit or tax exempt organization, a detailed description of the
- ownership interest of any officer, director, agent, or employee of the applicant
- organization, or any member of the immediate family of an officer, director, agent, or

134 employee of the applicant organization who has an ownership interest in a for profit 135 affiliate or subsidiary of the applicant organization or in any other for profit business 136 entity that will provide debt management services to the applicant organization or to a 137 consumer in relation to the debt management business; and 138 (6) Evidence of a surety bond or insurance policy as required by Code Section 18-5-6. 139 (d) The department shall, by regulation, prescribe annual registration fees and supervision 140 fees to be paid by each debt management service provider doing business in this state. In addition, the department may, by regulation, prescribe reasonable application and related 141 142 fees, special investigation fees, hearing fees, and fees to provide copies of any book, 143 account, report, or other paper filed in its office or for any certification thereof or for 144 processing any papers as required by this title. The department, in its discretion, may 145 require the payment of such fees in any manner deemed to be efficient, including collection 146 through automated clearing-house arrangements or other electronic means, so that the state receives funds no later than the date the payment is required to be made. 147 148 (e) An officer or employee of a person registered under this chapter shall not be required 149 to be separately registered. 150 (f) Unless the commissioner notifies an applicant that a longer period is necessary, the 151 commissioner shall approve or deny an initial registration not later than 60 days after 152 receipt of a completed application. The commissioner shall inform the applicant in writing of the reason for denial. 153 154 (g) A person may renew a registration by paying the appropriate fee and completing all 155 required documents. 156 (h) The department by rule may establish procedures to facilitate the registration and 157 collection of fees under this Code section, including rules providing for the staggering of 158 payment due date throughout a calendar year. 159 (i) The commissioner may refuse an initial application if the application contains material 160 errors or materially incomplete information. An application shall be deemed materially 161 incomplete if it does not include all of the information required by this Code section. (j) The commissioner may deny an initial application if: 162 163 (1) The applicant or any principal of the applicant has been convicted of a crime or found 164 civilly liable for an offense involving moral turpitude, including forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, or any 165 other similar offense or violation; 166 167 (2) The registration of the applicant or any principal of the applicant has been revoked or suspended in this state or another state, unless the applicant provides information that 168

the commissioner finds sufficient to show that the grounds for the previous revocation

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or suspension no longer exist and any problem cited in the previous revocation has been

- 171 <u>corrected or is no longer applicable; or</u>
- 172 (3) The commissioner, based on specific evidence, reasonably finds that the applicant
- does not warrant the belief that the business will be operated lawfully and fairly and
- within the provisions and purposes of this chapter.
- 175 (k) On written request, the applicant shall be entitled to a hearing, in accordance with
- 176 <u>Chapter 13 of Title 50, the 'Georgia Administrative Procedures Act', on the question of the</u>
- applicant's qualifications for initial registration if the commissioner has notified the
- applicant in writing that the initial application has been denied. A request for a hearing
- shall be made within 30 days of the postmark date on the notice to the applicant stating that
- the application has been denied and stating the reasons for the denial.
- (1) In addition to the power to refuse an initial application as specified in this Code section,
- the commissioner may suspend or revoke a provider's registration after notice and hearing
- if the commissioner finds that any of the following conditions are met:
- (1) A fact or condition exists that, if it had existed when the provider applied for
- registration, would have been grounds for denying registration;
- (2) A fact or condition exists that the commissioner was not aware of when the provider
- applied for registration and would have been grounds for denying registration;
- 188 (3) The provider has violated this chapter or a rule or order of the commissioner;
- 189 (4) The provider is insolvent;
- 190 (5) The provider refuses to permit the commissioner to make an examination authorized
- 191 <u>by Code Section 18-5-5;</u>
- 192 (6) The provider failed to respond within a reasonable time and in an appropriate manner
- to communications from the commissioner;
- 194 (7) The provider received money from or on behalf of a consumer for disbursement to
- a creditor under a debt management plan that provides for regular periodic payments to
- creditors in full repayment of the principal amount of the debts, and the provider failed
- to disburse money to the creditor on behalf of the consumer within 30 days;
- 198 (8) The commissioner determines that the provider's trust account is not materially in
- balance with and reconciled to the consumer's account; or
- 200 (9) The provider fails to warrant the belief that the business will be operated lawfully and
- fairly and within the provisions and purposes of this chapter.
- 202 (m) The commissioner's order revoking a registration shall include appropriate provisions
- 203 <u>to transfer existing clients of the provider to one or more registered providers to ensure the</u>
- 204 <u>continued servicing of the clients' accounts.</u>
- 205 (n) The commissioner shall maintain a list of registered providers and make the list
- 206 <u>available to interested persons and to the public.</u>

- 207 <u>18-5-5.</u>
- 208 (a) A provider shall keep and use books, accounts, and other records that will enable the
- 209 <u>commissioner to determine if the provider is complying with this chapter and maintain any</u>
- 210 other records as required by the commissioner. The commissioner may examine the records
- 211 <u>at any reasonable time. The records of a consumer's debt management plan shall be kept</u>
- for at least three years after the last date of the debt management service.
- 213 (b) Each provider shall file a report with the commissioner at each renewal of the
- 214 provider's registration. The report shall, at a minimum, disclose in detail and under
- 215 <u>appropriate headings:</u>
- 216 (1) The assets and liabilities of the provider at the beginning and end of the period, if the
- 217 <u>provider is a nonprofit or tax-exempt organization;</u>
- 218 (2) The total number of debt management plans the provider has initiated on behalf of
- 219 consumers in this state during that year; and
- 220 (3) Records of total and average fees charged to consumers, including all voluntary
- 221 contributions received from consumers.
- 222 (c) The reports shall be verified by an oath or affirmation of the owner, manager,
- 223 president, chief executive officer, or chairperson of the board of directors of the provider.
- 224 (d) A provider shall file with the commissioner a blank copy of the agreement described
- in Code Section 18-5-9 and blank copies of the written information required in subsection
- 226 (a) of Code Section 18-5-8 with the initial registration and each renewal of registration.
- 227 (e) The commissioner shall make the information provided under this Code section
- 228 <u>available to interested parties and to the public.</u>
- 229 <u>18-5-6.</u>
- 230 (a) At the time the provider files an initial or renewal registration application with the
- 231 commissioner, a provider shall file a surety bond or evidence that the provider maintains
- 232 <u>an insurance policy in a form approved by the commissioner.</u> Such bond or insurance
- 233 <u>shall:</u>
- (1) Run concurrently with the period of registration;
- 235 (2) Be available to pay damages and penalties to consumers directly harmed by a
- violation of this chapter;
- 237 (3) Be in favor of this state for the use of this state and the use of a person who has a
- 238 <u>cause of action under this chapter against the provider;</u>
- 239 (4) Be issued by a bonding, surety, or insurance company that is authorized to do
- business in this state; and
- 241 (5) Be conditioned on the provider and its agents complying with all state and federal
- 242 <u>laws, including regulations, governing the business of debt management services.</u>

- 243 (b) A surety bond filed as required under subsection (a) of this Code section shall:
- (1) Be in an amount equal to the average daily balance of the provider's trust account
- 245 <u>serving Georgia consumers over the six-month period preceding the issuance of the bond,</u>
- or in the case of an initial application, in an amount determined by the commissioner, but
- 247 not less than \$25 thousand or more than \$100 thousand, if the provider receives and holds
- 248 money paid by or on behalf of a consumer for disbursement to the consumer's creditors;
- 249 <u>or</u>
- 250 (2) Be in the amount of \$50 thousand, if the provider does not receive and hold money
- 251 paid by or on behalf of a consumer for disbursement to the consumer's creditors.
- 252 (c) An insurance policy filed as required under subsection (a) of this Code section shall:
- 253 (1) Provide coverage for professional liability, employee dishonesty, depositor's forgery,
- and computer fraud in an amount not less than \$100 thousand;
- 255 (2) Be issued by a company rated at least 'A-' or its equivalent by a nationally recognized
- 256 <u>rating organization; and</u>
- 257 (3) Provide for 30 days advance written notice of termination of the policy to be
- 258 <u>provided to the commissioner.</u>
- 259 (d) In lieu of a bond or insurance, the department, by rule, may establish alternative
- 260 <u>financial requirements to provide substantially equivalent protection to pay damages and</u>
- penalties to consumers directly harmed by a violation under this chapter.
- 262 (e) The commissioner may adjust the amount of the provider's bond or insurance only
- 263 when the provider applies for renewal of registration and requests a review of the bond or
- insurance amount.
- 265 <u>18-5-7.</u>
- 266 Advertisements for debt management services shall not be false, misleading, or deceptive.
- 267 The department may promulgate rules, regulations, and policies to effectuate this Code
- section.
- 269 <u>18-5-8.</u>
- 270 (a) A provider that enrolls a consumer in a debt management plan shall:
- 271 (1) Provide the consumer individualized counseling and educational information that, at
- 272 <u>a minimum, addresses the topics of managing household finances, managing credit and</u>
- 273 <u>debt, and budgeting if the provider accepts funds from the consumer and holds such funds</u>
- 274 <u>for distribution to the consumer's creditors;</u>
- 275 (2) Prepare an individualized financial analysis and an initial debt management plan for
- 276 the consumer's debts with specific recommendations regarding actions the consumer

should take if the provider accepts funds from the consumer and holds such funds for
 distribution to the consumer's creditors;

- 279 (3) Determine that the consumer has a reasonable ability to make payments under the
- proposed debt management plan based on the information provided by the consumer;
- 281 (4) Reasonably expect that each creditor of the consumer listed as a participating creditor
- in the plan will accept payment of the consumer's debts as provided in the initial plan,
- provided that the consumer has provided accurate information to the provider, and the
- proposed debt management plan does not provide for a reduction of principal as a
- 285 <u>concession;</u>
- 286 (5) Prepare a list for all creditors identified by the consumer or identified through
- 287 <u>additional investigation, in a form the consumer can keep, of the creditors the provider</u>
- reasonably expects to participate in the plan; provided, however, that the debt
- 289 <u>management plan shall not provide for a reduction of principal as a concession; and</u>
- 290 (6) Provide a written document to the consumer in a form the consumer may keep that
- 291 <u>clearly and conspicuously contains the following statements:</u>
- 292 (A) That debt management services are not suitable for all consumers and that
- 293 <u>consumers may request information about other ways, including bankruptcy, to deal</u>
- with indebtedness;
- (B) If applicable, that if the provider is a nonprofit or tax-exempt organization, the
- 296 provider cannot require donations or contributions; and
- (C) If applicable, that some of the provider's funding comes from contributions from
- 298 <u>creditors who participate in debt management plans, except that a provider may</u>
- 299 <u>substitute for 'some' the actual percentage of creditor contributions it received during</u>
- 300 <u>the most recent reporting period.</u>
- 301 (b) If the provider discusses its services with a consumer primarily in a language other
- than English, the provider shall provide the debt management service agreement in that
- 303 <u>language</u>.
- 304 (c) A consumer shall give at least seven days' notice to the provider to cancel a debt
- 305 <u>management service agreement. The provider shall cancel a debt management service</u>
- 306 agreement within seven days after the date the provider receives the notice from the
- 307 consumer. The provider shall continue making disbursements to the consumer's creditors
- if money has been paid to the provider under the agreement until the expiration of the
- 309 <u>seven-day period, unless otherwise agreed in writing by the consumer and the provider.</u>
- 310 (d) A provider may provide the information required by paragraphs (2),(5), and (6) of
- 311 <u>subsection (a) of this Code section through its Internet website if the provider:</u>
- 312 (1) Has complied with the federal Electronic Signatures in Global and National
- 313 Commerce Act, 15 U.S.C. Section 7001 et seq.;

314 (2) Informs the consumer that the provider will make available a paper copy or copies

- 315 upon electronic, telephonic, or written request; and
- 316 (3) Discloses on its Internet website:
- 317 (A) The provider's name and each name under which it does business;
- 318 (B) The provider's principal business address and telephone number; and
- 319 (C) The names of the provider's principal officers.
- 320 (e) A provider, including a provider that does business only or principally through the
- 321 <u>Internet, shall maintain a telephone system staffed at a level that reasonably permits a</u>
- 322 <u>consumer to access a counselor during ordinary business hours.</u>
- 323 (f) A provider who receives and disburses money to creditors on behalf of consumers for
- debt management services shall provide to the consumer a written report accounting for:
- 325 (1) The amount of money received from the consumer since the last report;
- 326 (2) The amount and date of each disbursement made on the consumer's behalf to each
- 327 <u>creditor listed in the agreement since the last report;</u>
- 328 (3) Any amount deducted from amounts received from the consumer; and
- 329 (4) Any amount held in reserve.
- 330 (g) The provider shall provide the report under subsection (f) of this Code section:
- 331 (1) At least once each calendar quarter; and
- 332 (2) Within ten days of a request by a consumer.
- 333 <u>18-5-9.</u>
- 334 (a) A debt management services provider shall not prepare a debt management service
- agreement before the provider has fully complied with subsections (a) and (b) of Code
- 336 <u>Section 18-5-8.</u>
- 337 (b) Each debt management service agreement shall:
- 338 (1) Be dated and signed by the consumer;
- 339 (2) Include the name and address of the consumer and the name, address, and telephone
- 340 <u>number of the provider;</u>
- 341 (3) Describe the debt management services to be provided;
- 342 (4) State all fees, individually itemized, to be paid by the consumer;
- 343 (5) If the proposed debt management plan does not provide for a reduction of principal
- as a concession, list in the agreement or accompanying document, to the extent the
- information is available to the provider at the time the agreement is executed, each
- participating creditor of the consumer to which payments will be made and, based on
- information provided by the consumer, the amount owed to each creditor and the
- 348 schedule of payments the consumer will be required to make to the creditor, including the
- amount and date on which each payment will be due;

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- 351 (7) State that establishment of a debt management plan may impact the consumer's credit
- rating and credit score either favorably or unfavorably, depending on creditor policies and
- 353 <u>the consumer's payment history before and during participation in the debt management</u>
- 354 plan;
- 355 (8) State that either party may cancel the agreement without penalty at any time on seven
- days' notice and that a consumer who cancels an agreement is entitled to a refund of all
- money that the consumer has paid to the provider that has not been disbursed; and
- 358 (9) Be typed in at least ten-point font.
- 359 (c) A debt management service agreement may contain a consumer arbitration provision
- or a mediation provision.
- 361 (d) A provider may deliver the debt management service agreement through the Internet
- if the provider:
- 363 (1) Has complied with the federal Electronic Signatures in Global and National
- 364 Commerce Act, 15 U.S.C. Section 7001 et seq.;
- 365 (2) Sends the consumer a paper copy of the agreement within seven days of a request by
- 366 <u>a consumer; and</u>
- 367 (3) Discloses on a prominent page of its Internet website:
- 368 (A) The provider's name and each name under which it does business;
- 369 (B) The provider's principal business address and telephone number; and
- 370 (C) The names of the provider's principal officers.
- 371 (e) If the provider discusses its services or negotiates with a consumer primarily in a
- 372 <u>language other than English, the provider shall not begin performance of a debt</u>
- management plan until the provider and consumer sign a copy of the written agreement,
- provided by the debt management services provider, in that language, and a copy is made
- available to the consumer.
- 376 <u>18-5-10.</u>
- 377 <u>If a provider or a consumer cancels a debt management service agreement, the provider</u>
- 378 <u>shall immediately return any money held in trust by the provider for the consumer's benefit.</u>
- 379 <u>18-5-11.</u>
- 380 (a) No provider shall impose a fee or other charge on a consumer, or receive payment from
- a consumer or other person on behalf of a consumer, for a debt management service plan
- 382 <u>except as allowed under this Code section.</u>
- 383 (b) For purposes of this Code section, fees or charges include both voluntary contributions
- and any other fees charged to or collected from a consumer or on behalf of the consumer.

(c) No fee or charge shall be imposed on a consumer and no payment for debt management
 services shall be accepted until the consumer has entered into a debt management service

- 387 <u>agreement as provided for under Code Section 18-5-8.</u>
- 388 (d) No fee or other charge for debt counseling or education services shall be accepted
- 389 except as authorized by this Code section. The commissioner may authorize a provider to
- 390 charge a fee based on the nature and extent of the counseling or education services
- 391 <u>furnished by the provider.</u>
- 392 (e) If a consumer is enrolled in a debt management plan that provides for a reduction of
- finance charges or fees for late payment, default, or delinquency as a concession from
- 394 <u>creditors, the provider may charge:</u>
- 395 (1) A fee not to exceed \$100.00 for debt consultation or education services, including
- obtaining a credit report, setting up an account, and other similar services; and
- 397 (2) A monthly service fee, not to exceed the lesser of:
- 398 (A) Ten dollars multiplied by the number of accounts remaining in the plan on the day
- of the month the fee is assessed; or
- 400 (B) Fifty dollars.
- 401 (f) If a consumer is enrolled in a debt management plan that provides for settlement of
- debts for amounts that are less than the principal amounts of the debts as a concession from
- 403 <u>creditors, then the fees for the debt management services shall not be charged or collected</u>
- 404 <u>until the time a settlement agreement is reached with a creditor, and at least one payment</u>
- has been made toward the settlement agreement by or on behalf of the consumer. The fee
- with respect to each debt included in such plan shall:
- 407 (1) Bear the same proportional relationship to the total fee for settling all debts included
- in the debt management plan as the principal amount of the particular debt bears to the
- 409 total principal amount of the debt included in the plan; or
- 410 (2) Be a percentage of the amount saved as a result of the settlement, determined as the
- difference between the principal amount of the debt and the amount actually paid to
- satisfy the debt. The percentage charged cannot change from one debt to another.
- 413 (g) A provider may impose fees or other charges under only one of subsection (e) or (f)
- of this Code section.
- 415 (h) If a consumer does not enter into a debt management service agreement with a
- 416 provider, the provider may receive payment for debt counseling or education services
- provided to the consumer in an amount not to exceed \$100.00; provided, however, that an
- amount greater than \$100.00 may be collected upon approval of the commissioner if the
- ature and extent of the educational and counseling services warrant the greater amount.

420 (i) If, within 90 days of the completion or cancellation of debt counseling or education

- 421 <u>services, a consumer enters into a debt management service agreement with a provider, the</u>
- 422 provider shall refund to the consumer any payments received under this Code section.
- 423 (j) A provider may impose a reasonable charge on the consumer, the amount of which
- 424 <u>shall be the lesser of \$25.00 or an amount otherwise permitted by a law for payment which</u>
- 425 <u>is later dishonored.</u>
- 426 <u>18-5-12.</u>
- 427 (a) A provider shall use a trust account, either administered and maintained by the provider
- or a third party, for the management of all money paid by or on behalf of a consumer and
- 429 received by the provider for disbursement to the consumer's creditor. A provider shall not
- 430 commingle the money in a trust account established for the benefit of consumers with any
- operating funds of the provider. A provider or third party shall exercise due care to
- appropriately manage the funds in the trust account.
- (b) A trust account administered and maintained by a provider shall at all times be
- 434 <u>materially in balance with and reconciled to the consumers' accounts. Failure to maintain</u>
- 435 that balance shall be cause for a summary suspension of registration under Code Section
- 436 <u>18-5-4.</u>
- 437 (c) If a provider administered and maintained trust account does not contain sufficient
- 438 money to cover the aggregate consumer balances, and the provider has not corrected the
- deficiency within 48 hours of discovery, the provider shall notify the commissioner by
- 440 <u>telephone</u>, facsimile, e-mail, or other method approved by the commissioner and provide
- written notice, including a description, of the remedial action taken.
- 442 <u>18-5-13.</u>
- 443 (a) It shall be prohibited for a provider to:
- 444 (1) Purchase a debt or obligation of a consumer;
- 445 (2) Receive or charge a fee in the form of a promissory note or other negotiable
- instrument other than a check or a draft;
- 447 (3) Lend money or provide credit to the consumer, other than a deferral of permissible
- 448 <u>fees earned by the provider;</u>
- 449 (4) Obtain a mortgage or other security interest in property owned by a consumer;
- 450 (5) Offer, pay, or give a gift, bonus, premium, reward, or other compensation to a person
- 451 <u>for entering into a debt management service agreement:</u>
- 452 (6) Represent that the provider is authorized or competent to furnish legal advice or
- 453 <u>perform legal services unless supervised by an attorney as required by State Bar of</u>
- 454 <u>Georgia rules</u>;

- 455 (7) Use an unconscionable means to obtain a contract with a consumer;
- 456 (8) Engage in an unfair, deceptive, or unconscionable act or practice in connection with
- 457 <u>a debt management service provided to a consumer; or</u>
- 458 (9) Require or attempt to require payment of an amount that the provider states,
- discloses, or advertises to be a voluntary contribution from the consumer.
- 460 (b) A legal claim of action shall not be available against a consumer for breach of contract
- when an agreement is canceled pursuant to this chapter or for restitution when an
- agreement is void under this chapter.
- 463 (c) No disclosure related to debt management services or in a debt management service
- 464 <u>agreement shall include:</u>
- 465 (1) A confession of judgment clause;
- 466 (2) An assignment of or order for payment of wages or other compensation for debt
- 467 <u>management services; or</u>
- 468 (3) A waiver of any provision of this chapter.
- 469 18-5-14.
- A provider owes a duty to a consumer who receives debt management services from the
- 471 provider to ensure that any client money held by the provider is managed properly at all
- 472 <u>times.</u>
- 473 <u>18-5-15.</u>
- 474 (a) The department may adopt rules to carry out this chapter.
- 475 (b) The commissioner may:
- 476 (1) Investigate the activities of a person subject to this chapter to determine compliance
- with this chapter, including examination of the books, accounts, and records of a
- 478 provider; and
- 479 (2) Require or permit a person to file a statement under oath and otherwise subject to the
- penalties of perjury as to all the facts and circumstances of the matter to be investigated.
- 481 (c) Failure to comply with an investigation under subsection (b) of this Code section shall
- be grounds for issuance of a cease and desist order.
- 483 (d) The commissioner may receive and act on complaints, take action to obtain voluntary
- 484 compliance with this chapter, and refer cases to the Attorney General for prosecution.
- 485 (e) The commissioner may enforce this chapter and rules adopted under this chapter by:
- 486 (1) Ordering the violator to cease and desist from the violation and any similar
- 487 <u>violations;</u>
- 488 (2) Ordering the violator to take affirmative action to correct the violation, including the
- restitution of money or property to a person aggrieved by the violation;

490 (3) Imposing an administrative fine or penalty not to exceed \$1 thousand for each

- 491 <u>violation under this chapter; or</u>
- 492 (4) Rejecting an initial application or revoking or suspending a registration as provided
- 493 <u>for in Code Section 18-5-4.</u>
- 494 (f) In determining the amount of an administrative penalty to be imposed under this Code
- 495 section, the commissioner shall consider the seriousness of the violation, the good faith of
- 496 the violator, the violator's history of previous violations, the deleterious effect of the
- 497 <u>violation on the public, the assets of the violator, and any other factors the commissioner</u>
- 498 <u>considers relevant.</u>
- 499 (g) The Attorney General, upon complaint by the commissioner, may bring an action in
- 500 the superior court in the name of the commissioner to enjoin a person from engaging in an
- act or continuing a course of action that violates this chapter. The court may order a
- 502 preliminary or final injunction.
- 503 <u>18-5-16.</u>
- 504 (a) An agreement for debt management services between a consumer and a person
- 505 required to be registered under this chapter that is not registered under this chapter shall be
- 506 <u>void.</u>
- 507 (b) A consumer shall be entitled to recover all fees paid, costs, and reasonable attorney's
- 508 <u>fees under a void agreement.</u>
- 509 (c) In addition to any other remedies provided by this chapter, a consumer who is
- aggrieved by a violation of this chapter, a rule adopted by the department under this
- 511 <u>chapter, or by any unfair, unconscionable, or deceptive act or practice may recover:</u>
- 512 (1) Actual damages;
- 513 (2) Punitive damages for acts or practices under a void agreement; and
- 514 (3) The costs of the action, including reasonable attorney's fees based on the amount of
- 515 <u>time involved.</u>
- 516 (d) An aggrieved consumer may sue for injunctive and other appropriate equitable relief
- 517 <u>to stop a person from violating this chapter.</u>
- 518 (e) The remedies provided in this Code section are not intended to be the exclusive
- 519 remedies available to a consumer nor must the consumer exhaust any administrative
- 520 remedies provided under this chapter or any other applicable law."
- **SECTION 2.**
- 522 All laws and parts of laws in conflict with this Act are repealed.