House Bill 289

By: Representatives Bruce of the 61<sup>st</sup>, Beverly of the 143<sup>rd</sup>, McClain of the 109<sup>th</sup>, Marin of the 96<sup>th</sup>, Bazemore of the 69<sup>th</sup>, and others

## A BILL TO BE ENTITLED AN ACT

- 1 To amend Chapter 5 of Title 50 of the Official Code of Georgia Annotated, relating to the
- 2 Department of Administrative Services, so as to define certain terms; to create the Division
- 3 of Supplier Diversity; to provide for appointment of a director; to provide for powers and
- 4 duties of the director; to create the position of minority and women owned business
- 5 enterprises state-wide advocate; to provide for appointment; to provide for duties; to provide
- 6 for provisions for state contracts; to provide for a state-wide disparity study; to provide for
- 7 contents; to provide for the structure of procurement contracts; to provide for purposes, rules,
- 8 and regulations; to provide for the promulgation of rules and regulations; to provide for
- 9 exceptions; to provide for waivers; to provide for certification; to provide for penalties for
- 10 violations; to provide for related matters; to repeal conflicting laws; and for other purposes.

## BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

SECTION 1.

- 13 Chapter 5 of Title 50 of the Official Code of Georgia Annotated, relating to the Department
- of Administrative Services, is amended by adding a new article to read as follows:

15 "ARTICLE 5

- 16 50-5-150.
- 17 As used in this article, the term:
- 18 (1) 'Certified business' means a business verified as a socially and economically
- 19 <u>disadvantaged business enterprise or women owned business enterprise pursuant to Code</u>
- 20 Section 50-5-157.
- 21 (2) 'Contracting agency' means a state agency which is a party or a proposed party to a
- 22 <u>state contract.</u>
- 23 (3) 'Contractor' means an individual; a business enterprise, including a sole
- proprietorship, partnership, corporation, nonprofit corporation, or any other party to a
- 25 <u>state contract; a bidder in conjunction with the award of a state contract; or a proposed</u>
- 26 party to a state contract.
- 27 (4) 'Director' means the director of the Division of Supplier Diversity of the Department
- of Administrative Services.
- 29 (5) 'Diversity practices' means a contractor's practices and policies with respect to:
- 30 (A) Utilizing certified businesses as subcontractors and suppliers in contracts awarded
- by a state agency or other public corporation; and
- 32 (B) Entering into partnerships, joint ventures, or other similar arrangements with
- 33 <u>certified businesses pursuant to applicable statutes or regulations governing an entity's</u>
- utilization of minority and women owned business enterprises.
- 35 (6) 'Division' means the Division of Supplier Diversity of the Department of
- 36 Administrative Services.
- 37 (7) 'Minority and women owned business enterprises' means both a minority owned
- business enterprise and a women owned business enterprise.
- 39 (8) 'Minority group member' means a United States citizen or permanent resident alien
- 40 who is and can demonstrate membership in one of the following groups:

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- 42 (B) Hispanic persons of Mexican, Puerto Rican, Dominican, Cuban, or Central or
- 43 <u>South American origin, regardless of race;</u>
- 44 (C) Native American or Alaskan native persons having origins in any of the original
- 45 <u>peoples of North America; or</u>
- 46 (D) Asian or Pacific Islander persons having origins in any of the East Asian countries,
- 47 Southeast Asia, the Indian subcontinent, or the Pacific Islands.
- 48 (9) 'Minority owned business enterprise' means a business enterprise, including a sole
- 49 <u>proprietorship, partnership, or corporation, that is:</u>
- 50 (A) At least 51 percent owned by one or more minority group members;
- 51 (B) An enterprise in which the ownership interest of such minority group members is
- 52 <u>real, substantial, and continuing;</u>
- (C) An enterprise in which such minority ownership has and exercises the authority to
- 54 control independently the day-to-day business decisions of such enterprise; and
- (D) Authorized to do business in this state and is independently owned and operated.
- 56 (10) 'Socially and economically disadvantaged' means such persons are socially
- disadvantaged because of their identification as members of certain groups that have
- suffered the effects of discriminatory practices or similar invidious circumstances over
- which they have no control. Such groups include, but are not limited to, African
- Americans, Hispanic Americans, Native Americans, Indian tribes, Asian-Pacific
- Americans, Native Hawaiian organizations, women, and other minorities.
- 62 (11) 'State agency' means a state department; a division, board, commission, or bureau
- of any state department; or a state authority.
- 64 (12) 'State contract' means:
- 65 (A) A written agreement or purchase order instrument providing for a total expenditure
- in excess of \$35,000.00 whereby a contracting agency is committed to expend or does
- expend funds in return for labor; services such as legal, financial, and other professional

68 services; supplies; equipment; materials; or any combination of the foregoing to be 69 performed for or rendered or furnished to the contracting agency; 70 (B) A written agreement in excess of \$100,000.00 whereby a contracting agency is 71 committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair, or renovation of real property and improvements thereon; 72 73 and 74 (C) A written agreement in excess of \$100,000.00 whereby the owner of a state 75 assisted housing project is committed to expend or does expend funds for the 76 acquisition, construction, demolition, replacement, major repair, or renovation of real 77 property and improvements thereon for such project. 78 (13) 'State-wide advocate' means the person appointed by the commissioner of administrative services to serve in the capacity of the minority and women owned 79 80 business enterprises state-wide advocate. 81 (14) 'Subcontract' means an agreement providing for a total expenditure in excess of 82 \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning, or design of real property and improvements thereon between a contractor and 83 84 any individual or business enterprise, including a sole proprietorship, partnership, 85 corporation, or nonprofit corporation, in which a portion of a contractor's obligation under 86 a state contract is undertaken or assumed, but such agreement shall not include any 87 construction, demolition, replacement, major repair, renovation, planning, or design of 88 real property or improvements thereon for the beneficial use of the contractor. 89 (15) 'Utilization plan' means a plan prepared by a contractor and submitted in connection 90 with a proposed state contract. Such plan shall identify certified businesses, if known, 91 that have committed to perform work in connection with the proposed state contract as 92 well as any certified business, if known, which the contractor intends to use in connection with the contractor's performance of the proposed state contract. Such plan shall 93

specifically contain a list, including the name, address, and telephone number, of each
 certified business with which the contractor intends to subcontract.

- 96 (16) 'Women owned business enterprise' means a business enterprise, including a sole
- proprietorship, partnership, or corporation, that is:
- 98 (A) At least 51 percent owned by one or more United States citizens or permanent 99 resident aliens who are women;
- 100 (B) An enterprise in which the ownership interest of such women is real, substantial, 101 and continuing;
- 102 (C) An enterprise in which such women ownership has and exercises the authority to control independently the day-to-day business decisions of such enterprise; and
- (D) Authorized to do business in this state and is independently owned and operated.
- 105 <u>50-5-151.</u>
- 106 (a) There is created within the Department of Administrative Services the Division of
- Supplier Diversity. The head of the division shall be the director, who shall be appointed
- by and hold office at the pleasure of the commissioner of administrative services. It shall
- be the duty of the director to assist the Governor in the formulation and implementation of
- laws and policies relating to minority and women owned business enterprises.
- 111 (b) The director may appoint such deputies, assistants, and other employees as may be
- needed for the performance of the duties prescribed in this article. The director may
- request and shall receive from any state agency such assistance as may be necessary to
- carry out the provisions of this article.
- (c) The director shall have the following powers and duties:
- (1) To encourage and assist contracting agencies in their efforts to increase participation
- by minority and women owned business enterprises on state contracts and subcontracts
- so as to facilitate the award of a fair share of such state contracts and subcontracts to
- 119 them;

120 (2) To develop standardized forms and reporting documents necessary to implement this 121 article; 122 (3) To conduct educational programs consistent with the purposes of this article; 123 (4) To periodically review the practices and procedures of each contracting agency for 124 compliance with the provisions of this article and to require such contracting agencies to file periodic reports with the division as to the participation level of minority and women 125 owned business enterprises in the awarding of state contracts; 126 127 (5) To report to the Governor and the chairpersons of the Senate Finance Committee and the House Committee on Ways and Means on January 1 of each year the level of certified 128 129 minority and women owned business enterprises participating in each contracting 130 agency's state contracts, the activities of the division, and the efforts by each contracting agency to promote employment of minority group members and women and to promote 131 132 and increase participation by certified businesses with respect to state contracts and 133 subcontracts so as to facilitate the award of a fair share of state contracts to such certified 134 businesses. The director may recommend new activities and programs to effectuate the 135 purposes of this article; 136 (6) To prepare and periodically update a directory of certified businesses which shall, 137 wherever practicable, be divided into categories of labor, services, supplies, equipment, 138 materials, and recognized construction trades and which shall indicate areas or locations 139 of this state where such certified businesses are available to perform services; 140 (7) To appoint independent hearing officers who by contract or terms of employment 141 shall preside over adjudicatory hearings for the division and who are assigned no other 142 work by the division; 143 (8) To file a complaint when the director has knowledge that a contractor may have 144 violated the provisions of this article and such violation is unrelated, separate, or distinct from the state contract as expressed by its terms; and 145

146 (9) To streamline the state certification process to accept federal and municipal 147 corporation certifications. (d) The director may provide assistance to, and facilitate access to, programs serving 148 149 certified businesses as well as applicants to ensure that such certified businesses benefit, 150 as needed, from technical, managerial, financial, and general business assistance; training: 151 marketing; organizational and personnel skill development; project management assistance; 152 technology assistance; bond and insurance education assistance; and other business development assistance. In addition, the director may, either independently or in 153 154 conjunction with other state agencies: 155 (1) Develop a clearinghouse of information on programs and services provided by entities that may assist such certified businesses; 156 (2) Review bonding and paperwork requirements imposed by contracting agencies that 157 158 may unnecessarily impede the ability of such certified businesses to compete; and 159 (3) Seek to maximize utilization by minority and women owned business enterprises of 160 available federal resources, including, but not limited to, federal grants, loans, loan 161 guarantees, surety bonding guarantees, technical assistance, and programs and services 162 of the federal Small Business Administration. 163 50-5-152. 164 (a) There is established within the division the office of the minority and women owned 165 business enterprises state-wide advocate. The state-wide advocate shall be appointed by 166 the commissioner of administrative services. 167 (b) The state-wide advocate shall act as a liaison for minority and women owned business 168 enterprises to assist them in obtaining technical, managerial, financial, and other business assistance for certified businesses and applicants. The state-wide advocate shall investigate 169 170 complaints brought by or on behalf of minority and women owned business enterprises 171 concerning certification delays and instances of violations of law by state agencies. The

172 state-wide advocate shall assist certified businesses and applicants in the certification 173 process. Other functions of the state-wide advocate shall be directed by the commissioner 174 of administrative services. The state-wide advocate may request and the director may appoint staff and employees of the division to support the administration of the office of 175 176 the state-wide advocate. 177 (c) The state-wide advocate shall establish a toll-free number at the Department of 178 Administrative Services to be used to answer questions concerning the minority and 179 women owned business enterprises certification process. (d) The state-wide advocate shall report to the director and commissioner of administrative 180 181 services by November 15 of each year on all activities related to fulfilling the obligations of the office of the state-wide advocate. The director shall include the unedited text of the 182 state-wide advocate's report within the reports submitted by the director to the Governor 183 184 and the chairpersons of the Senate Finance Committee and the House Committee on Ways 185 and Means. 186 50-5-153. 187 (a) As used in this Code section, the term 'affirmative action' means recruitment, 188 employment, job assignments, promotions, upgrades, demotions, transfers, layoffs, or 189 terminations and rates of pay or other forms of compensation. 190

- (b) All state contracts and all documents soliciting bids or proposals for state contracts
- 191 shall contain or make reference to the following provisions:
- (1) The contractor shall not discriminate against employees or applicants for employment 192
- 193 because of race, creed, color, national origin, sex, age, disability, or marital status and
- 194 will undertake or continue existing programs of affirmative action to ensure that minority
- 195 group members and women are afforded equal employment opportunities without
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(2) At the request of the contracting agency, the contractor shall request each employment agency or labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the contractor's obligations provided in this Code section; (3) The contractor shall state in all solicitations or advertisements for employees that, in the performance of the state contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability, or marital status; (4) The contractor shall include the provisions of paragraph (1) of this subsection in every subcontract, except as provided in paragraph (6) of this subsection, in such a manner that the provisions will be binding upon each subcontractor as to work in connection with the state contract; (5) The provisions of this Code section shall not be binding upon contractors or subcontractors in the performance of work or the provision of services or any other activity that is unrelated, separate, or distinct from the state contract as expressed by its terms; (6) In the implementation of this Code section, the contracting agency shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this Code section. The contracting agency shall determine whether the imposition of the requirements of this Code section duplicate or conflict with any such law, and if such duplication or conflict exists, the contracting agency shall waive the applicability of this Code section to the extent of such duplication or conflict;

(7) The director shall promulgate rules and regulations to ensure that contractors and subcontractors undertake programs of affirmative action and equal employment opportunity as required by this Code section. Such rules and regulations as they pertain to any particular agency shall be developed after consultation with contracting agencies. Such rules and regulations may require a contractor, after notice in a bid solicitation, to implement an equal employment opportunity program after bid opening and prior to the award of any contract and may require the contractor or subcontractor to submit compliance reports relating to the contractor's or subcontractor's operation and implementation of any equal employment opportunity program in effect as of the date the contract is executed. The contracting agency may recommend to the director that the director take appropriate action according to the procedures set forth in Code Section 50-5-158 against the contractor for noncompliance with the requirements of this Code section. The contracting agency shall be responsible for monitoring compliance with this Code section; and (8) The requirements of this Code section shall not apply to any employment outside this state, application for employment outside this state, or solicitations or advertisements therefor or any existing programs of affirmative action regarding employment outside this state, and the effect of the contract provisions required by paragraph (1) of this subsection shall be so limited.

243 50-5-154.

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(a) The director is authorized and directed to commission a state-wide disparity study regarding the participation of minority and women owned business enterprises in state contracts to be delivered to the Governor and the chairpersons of the Senate Finance Committee and the House Committee on Ways and Means no later than 12 months after the effective date of this article, and such study shall be updated every two years from the date of the most current state-wide diversity study. The study shall be prepared by an

250 entity independent of the Department of Administrative Services and selected through a 251 request for proposal process. The purpose of such study is: 252 (1) To determine whether there is a disparity between the number of qualified minority 253 and women owned business enterprises ready, willing, and able to perform state contracts 254 for commodities, services, and construction and the number of such contractors actually 255 engaged to perform such contracts and to determine what changes, if any, should be made 256 to state policies affecting minority and women owned business enterprises; and 257 (2) To determine whether there is a disparity between the number of qualified minority 258 group members and women ready, willing, and able with respect to labor markets, 259 qualifications, and other relevant factors to participate in contractor employment and 260 management level bodies, including boards of directors, and as senior executive officers within contracting agencies and the number of such minority group members and women 261 262 actually employed or affiliated with state contractors in the aforementioned capacities and 263 to determine what changes, if any, should be made to state policies affecting minority 264 group members and women with regard to state contractors' employment and appointment practices relative to diverse group members. 265 266 Such study shall include, but shall not be limited to, an analysis of the history of programs 267 for minority and women owned business enterprises and their effectiveness as a means of 268 securing and ensuring participation by minority group members and women and a disparity 269 analysis by market area and region of this state. Such study shall distinguish among male 270 minority group members, female minority group members, and nonminority females in the 271 statistical analysis. 272 (b) The director shall transmit the state-wide disparity study to the Governor and the 273 chairpersons of the Senate Finance Committee and the House Committee on Ways and 274 Means upon completion and shall post such study on the website of the Department of 275 Administrative Services.

- 276 <u>50-5-155.</u>
- 277 (a) Each state agency shall structure procurement procedures for contracts made directly
- or indirectly to minority and women owned business enterprises, consistent with the
- 279 purposes of this article, to achieve the following results with regard to total annual
- 280 <u>state-wide procurement:</u>
- (1) It is in the national interest to expeditiously ameliorate the conditions of socially and
- economically disadvantaged groups;
- 283 (2) Such conditions can be improved by providing the maximum practicable opportunity
- for the development of successful business concerns owned by members of socially and
- 285 <u>economically disadvantaged groups;</u>
- 286 (3) Such development can be materially advantaged through the procurement by the state
- for articles, equipment, supplies, services, materials, and labor from such concerns;
- 288 (4) Such procurements also benefit the state by encouraging the expansion of diverse
- suppliers for such procurements, thereby encouraging competition among such suppliers
- and promoting economy in such procurements; and
- 291 (5) It is the purpose of this article to:
- 292 (A) Promote the business development of business concerns owned and operated by
- 293 <u>socially and economically disadvantaged individuals so that such concerns can compete</u>
- on an equal basis in the American economy;
- 295 (B) Promote the competitive viability of such concerns in the marketplace by providing
- 296 <u>such available contract, financial, technical, and management assistance as may be</u>
- 297 <u>necessary; and</u>
- (C) Clarify and expand the supplier diversity program for the procurement by the state
- of articles, equipment, supplies, services, materials, and labor from concerns owned by
- 300 socially and economically disadvantaged individuals.
- 301 (b) The director shall ensure that each state agency has been provided with a copy of the
- 302 <u>most current state-wide disparity study.</u>

303 (c) Each state agency shall develop and adopt agency-specific goals based on the findings 304 of the most current state-wide disparity study. Notwithstanding any other provision of this 305 article, such goals shall be no less than 75 percent ownership of a business enterprise by 306 a female or minority group member. If ownership is less than 75 percent female or 307 minority owned, the goal may be met by a prorated percentage of ownership that is less 308 than 75 percent but not less than 51 percent. 309 (d) The director shall promulgate rules and regulations pursuant to the goals established 310 in subsection (a) of this Code section that provide measures and procedures to ensure that 311 certified businesses shall be given the opportunity for maximum feasible participation in 312 the performance of state contracts and to assist in the contracting agency's identification 313 of those state contracts for which certified businesses may best bid to actively and affirmatively promote and assist their participation in the performance of state contracts so 314 315 as to facilitate the contracting agency's achievement of the maximum feasible portion of 316 the goals for state contracts to such certified businesses. 317 (e) The director shall promulgate rules and regulations that: 318 (1) Provide for the certification and decertification of minority and women owned 319 business enterprises for all state agencies through a single process that meets applicable 320 requirements; 321 (2) Require that each contract solicitation document accompanying each solicitation sets forth the expected degree of participation by minority and women owned business 322 323 enterprises based, in part, on: 324 (A) The potential subcontract opportunities available in the prime procurement 325 contract; and 326 (B) The availability, as contained within the most current state-wide diversity study. 327 of certified businesses to respond competitively to potential subcontract opportunities; 328 (3) Require that each state agency provide a current list of certified businesses to each 329 prospective contractor;

330 (4) Allow a contractor that is a certified business enterprise to use the work it performs 331 to meet requirements for use of certified businesses as subcontractors; 332 (5) Provide for joint ventures, which a bidder may count toward meeting participation 333 by minority and women owned business enterprises; 334 (6) Consistent with subsection (i) of this Code section, provide for circumstances under which a contracting agency may waive obligations of the contractor relating to 335 336 participation by minority and women owned business enterprises; 337 (7) Require that a contracting agency verify that minority and women owned business 338 enterprises listed in a successful bid are actually participating to the extent listed in the 339 project for which the bid was submitted; 340 (8) Provide for the collection of statistical data by each contracting agency concerning 341 actual participation by minority and women owned business enterprises; and 342 (9) Require each contracting agency to consult the most current state-wide disparity study when calculating agency-wide and contract-specific participation goals pursuant 343 344 to this article. (f) Solely for the purpose of providing the opportunity for meaningful participation by 345 346 certified businesses in the performance of state contracts as provided in this Code section, 347 state contracts shall include leases of real property by a state agency to a lessee where the 348 terms of such leases provide for the construction, demolition, replacement, major repair, 349 or renovation of real property and improvements thereon by such lessee and the cost of 350 such construction, demolition, replacement, major repair, or renovation of real property and 351 improvements thereon shall exceed the sum of \$100,000.00. Reports to the director 352 pursuant to Code Section 50-5-158 shall include activities with respect to all such state 353 contracts. Contracting agencies shall include or require to be included, with respect to state 354 contracts for the acquisition, construction, demolition, replacement, major repair, or renovation of real property and improvements thereon, such provisions as may be 355

356 necessary to effectuate the provisions of this Code section in every bid specification and 357 state contract, including but not limited to: 358 (1) Provisions requiring contractors to make a good faith effort to solicit active 359 participation by certified businesses provided to the contracting agency by the office of 360 the state-wide advocate; 361 (2) Requiring the parties to agree, as a condition of entering into such contract, to be bound by the provisions of Code Section 50-5-159; and 362 363 (3) Requiring the contractor to include the provisions set forth in paragraphs (1) and (2) 364 of this subsection in every subcontract in a manner that the provisions will be binding 365 upon each subcontractor as to work in connection with such contract; provided, however, that no such provisions shall be binding upon contractors or subcontractors in the 366 367 performance of work or the provision of services that are unrelated, separate, or distinct 368 from the state contract as expressed by its terms, and nothing in this Code section shall 369 authorize the director or any contracting agency to impose any requirement on a 370 contractor or subcontractor except with respect to a state contract. 371 (g) In the implementation of this Code section, the contracting agency shall: 372 (1) Consult the findings contained within the most current state-wide disparity study 373 evidencing relevant industry specific availability of certified businesses; 374 (2) Implement a program that will enable the contracting agency to evaluate each 375 contract to determine the appropriateness of the goal pursuant to subsection (a) of this 376 Code section; 377 (3) Consider where practicable the severability of construction projects and other 378 bundled contracts; and 379 (4) Consider compliance with the requirements of any federal law concerning

opportunities for minority and women owned business enterprises which effectuates the

purpose of this Code section. The contracting agency shall determine whether the

imposition of the requirements of this Code section duplicate or conflict with any such

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law, and if such duplication or conflict exists, the contracting agency shall waive the

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applicability of this Code section to the extent of such duplication or conflict. (h)(1) Contracting agencies shall administer the rules and regulations promulgated by the director in a good faith effort to meet the maximum feasible portion of the contracting agency's goals adopted pursuant to this article and the rules and regulations of the director. Such rules and regulations shall require a contractor to submit a utilization plan after bids are opened and when bids are required but prior to the award of a state contract; shall require the contracting agency to review the utilization plan and to post the utilization plan and any waivers of compliance issued pursuant to subsection (i) of this Code section on the website of the contracting agency within a reasonable period of time as established by the director; shall require the contracting agency to notify the contractor in writing within a period of time specified by the director as to any deficiencies contained in the utilization plan; shall require remedy thereof within a period of time specified by the director; shall require the contractor to submit periodic compliance reports relating to the operation and implementation of any utilization plan; shall not allow any automatic waivers but shall allow a contractor to apply for a partial or total waiver of the requirements of participation by minority and women owned business enterprises pursuant to subsections (i) and (j) of this Code section; shall allow a contractor to file a complaint with the director pursuant to subsection (k) of this Code section in the event a contracting agency has failed or refused to issue a waiver of the requirements of participation by minority and women owned business enterprises or has denied such request for a waiver; and shall allow a contracting agency to file a complaint with the director pursuant to subsection (1) of this Code section in the event a contractor is failing or has failed to comply with the requirements of participation by minority and women owned business enterprises set forth in the state contract where no waiver has been granted.

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(2) The rules and regulations promulgated pursuant to this paragraph regarding a utilization plan shall provide that when certified businesses have been identified within a utilization plan, a contractor shall attempt, in good faith, to utilize such certified businesses at least to the extent indicated. A contracting agency may require a contractor to indicate, within a utilization plan, what measures and procedures such contractor intends to take to comply with the provisions of this article but may not require, as a condition of, award of, or compliance with, a contract that a contractor utilize a particular certificate business in performance of the contract. (3) Without limiting other grounds for the disqualification of bids or proposals on the basis of nonresponsibility, a contracting agency may disqualify the bid or proposal of a contractor as being nonresponsible for failure to remedy notified deficiencies contained in the utilization plan within a period of time specified in regulations promulgated by the director after receiving notification of such deficiencies from the contracting agency. When failure to remedy any notified deficiency in the utilization plan is a ground for disqualification, such failure and all other grounds for disqualification shall be stated in writing by the contracting agency. When the contracting agency states that a failure to remedy any notified deficiency in the utilization plan is a ground for disqualification, the contractor shall be entitled to an administrative hearing, on record, involving all grounds stated by the contracting agency. Such hearing shall be conducted by the appropriate authority of the contracting agency to review the determination of disqualification. (i) When it appears that a contractor cannot, after a good faith effort, comply with the requirements of participation by minority and women owned business enterprises set forth in a particular state contract, a contractor may file a written application with the contracting agency requesting a partial or total waiver of such participation requirements, setting forth the reasons for such contractor's inability to meet any or all of such participation requirements together with an explanation of the efforts undertaken by the contractor to obtain the required participation by minority and women owned business enterprises. In

436 implementing the provisions of this Code section, the contracting agency shall consider the 437 number and types of minority and women owned business enterprises located in the region in which the state contract is to be performed, the total dollar value of the state contract, 438 439 the scope of work to be performed, and the project size and term. If, based on such 440 considerations, the contracting agency determines there is not a reasonable availability of 441 contractors in the directory of certified businesses to furnish services for the project, it shall issue a waiver of compliance to the contractor. In making such determination, the 442 contracting agency shall first consider the availability of other business enterprises located 443 444 in the region and shall thereafter consider the financial ability of minority and women 445 owned business enterprises located outside the region in which the contract is to be performed to perform the state contract. 446 (i) For purposes of determining a contractor's good faith effort to comply with the 447 448 requirements of this Code section or to be entitled to a waiver therefrom, the contracting 449 agency shall consider whether: 450 (1) The contractor has advertised in general circulation media, trade association 451 publications, and minority focused and women focused media and, in such event, whether 452 or not certified businesses which have been solicited by the contractor: 453 (A) Exhibited interest in submitting proposals for a particular project by attending a pre-bid conference; and

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- 455 (B) Have responded in a timely fashion to the contractor's solicitations for timely 456 competitive bid quotations prior to the contracting agency's bid date;
- 457 (2) There has been written notification to appropriate certified businesses that appear in 458 the directory of certified businesses prepared pursuant to paragraph (6) of subsection (c)
- 459 of Code Section 50-5-151; and
- 460 (3) The contractor can reasonably structure the amount of work to be performed under 461 subcontracts in order to increase the likelihood of participation by certified businesses.

462 (k) In the event that a contracting agency fails or refuses to issue a waiver to a contractor 463 as requested within 20 days after having made application therefor pursuant to subsection (i) of this Code section or if the contracting agency denies such application, in whole or in 464 465 part, the contractor may file a complaint with the director setting forth the facts and 466 circumstances giving rise to the contractor's complaint together with a demand for relief. The contractor shall serve a copy of such complaint upon the contracting agency by 467 personal service or by certified mail, return receipt requested. The contracting agency shall 468 469 be afforded an opportunity to respond to such complaint in writing. 470 (1) If, after the review of a utilization plan or periodic compliance report and after such 471 contractor has been afforded an opportunity to respond to a notice of deficiency issued by 472 the contracting agency in connection therewith, it appears that a contractor is failing or 473 refusing to comply with the requirements of participation by minority and women owned 474 business enterprises as set forth in the state contract, and no waiver from such participation 475 requirements has been granted, the contracting agency may file a written complaint with 476 the director pursuant to Code Section 50-5-159 setting forth the facts and circumstances giving rise to the contracting agency's complaint together with a demand for relief. The 477 478 contracting agency shall serve a copy of such complaint upon the contractor by personal 479 service or by certified mail, return receipt requested. The contractor shall be afforded an 480 opportunity to respond to such complaint in writing.

481 50-5-156.

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The director shall promulgate rules and regulations setting forth measures and procedures to require all contracting agencies, where practicable, feasible, and appropriate, to assess the diversity practices of contractors submitting bids or proposals in connection with the award of a state contract. Such rules and regulations shall take into account the nature of the articles, equipment, services, supplies, materials or labor being procured by the state agency; the method of procurement required to be used by a state agency to award the

488 contract and utilization plans required to be submitted pursuant to Code Section 50-5-155; 489 and such other factors as the director deems appropriate or necessary to promote the award 490 of state contracts to contractors having sound diversity practices. Such assessment shall 491 not in any way permit the automatic rejection of a bid or procurement contract proposal 492 based on lack of adherence to diversity practices. Each bid or proposal shall be analyzed on an individual per-bid or per-proposal basis with the contractor's diversity practices 493 494 considered as only a part of a wider consideration of several factors when deciding to 495 award or decline to award a bid or proposal.

- 496 <u>50-5-157.</u>
- 497 (a) The director shall promulgate rules and regulations providing for the establishment of
- 498 <u>a state-wide certification program, including rules and regulations governing the approval,</u>
- denial, or revocation of any such certification.
- 500 (b) For the purposes of this article, the office of the state-wide advocate shall be
- 501 <u>responsible for verifying businesses as being owned, operated, and controlled by minority</u>
- group members or women and for certifying such verified businesses.
- 503 (c)(1) The director shall work with all municipal corporations that have a municipal
- 504 program for minority and women owned business enterprises to develop standards to
- 505 <u>accept state certification to meet the municipal corporation's certification standards for</u>
- 506 <u>minority and women owned business enterprises.</u>
- 507 (2) The director shall establish a procedure enabling the division to accept federal
- 508 <u>certification verification for applicants of minority and women owned business</u>
- enterprises, provided that such standards comport with those required by the state
- 510 program for minority and women owned business enterprises, in lieu of requiring the
- 511 <u>applicant to complete the state certification process. The director shall promulgate rules</u>
- and regulations to set forth criteria for the acceptance of federal certification.

(d) Following application for certification pursuant to this Code section, the director shall provide the applicant with written notice of the status of the application, including notice of any outstanding deficiencies, within 30 days. Within 60 days of submission of a final completed application, the director shall provide the applicant with written notice of a determination by the office approving or denying such certification and, in the event of a denial, a statement setting forth the reasons for such denial. Upon a determination denying or revoking certification, the business enterprise for which certification has been so denied or revoked shall, upon written request made within 30 days from receipt of notice of such determination, be entitled to a hearing before an independent hearing officer designated for such purpose by the director. In the event that a request for a hearing is not made within such 30 day period, such determination shall be deemed to be final. The independent hearing officer shall conduct a hearing and, upon the conclusion of such hearing, issue a written recommendation to the director to affirm, reverse, or modify such determination of the director. Such written recommendation shall be issued to the parties. Within 30 days, the director, by order, must accept, reject, or modify such recommendation of the hearing officer and set forth in writing the reasons therefor. The director shall serve a copy of such order and reasons therefor upon the business enterprise by personal service or by certified mail, return receipt requested.

(e) All certifications shall be valid for a period of three years.

532 50-5-158.

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(a) Each contracting agency shall be responsible for monitoring state contracts under its jurisdiction and recommending matters to the office of the state-wide advocate regarding noncompliance with the provisions of this article so that such office may take such action as is appropriate to ensure compliance with the provisions of this article, the rules and regulations of the director issued pursuant to this article, and the contractual provisions required pursuant to this article. All contracting agencies shall comply with the rules and

539 regulations of the office of the state-wide advocate and are directed to cooperate with such 540 office and to furnish to such office such information and assistance as may be required in 541 the performance of its functions under this article. 542 (b) Each contracting agency shall provide to prospective bidders a current copy of the directory of certified businesses and a copy of the regulations. 543 544 (c) Each contracting agency shall report to the director the activities undertaken to promote 545 employment of minority group members and women and promote and increase 546 participation by certified businesses with respect to state contracts and subcontracts. Such 547 reports shall be submitted periodically, but not less frequently than annually, as required 548 by the director, and shall include such information as is necessary for the director to 549 determine whether the contracting agency and contractor have complied with the purposes of this article, including, without limitation, a summary of all waivers of the requirements 550 551 of subsections (i) and (j) of Code Section 50-5-155 allowed by the contracting agency 552 during the period covered by the report, including a description of the basis of the waiver 553 request and the rationale for granting any such waiver. Each contracting agency shall also 554 include in such annual report whether or not it has been required to prepare a remedial 555 action plan and, if so, such plan and the extent to which the contracting agency has 556 complied with each element of such plan. 557 (d) The division shall issue an annual report which: 558 (1) Summarizes the report submitted by each contracting agency pursuant to subsection (c) of this Code section; 559 560 (2) Contains such comparative or other information as the director deems appropriate, 561 including, but not limited to, goals compared to actual participation of minority and 562 women owned business enterprises in state contracting, to evaluate the effectiveness of 563 the activities undertaken by each such contracting agency to promote increased 564 participation by certified businesses with respect to state contracts and subcontracts;

565 (3) Contains a summary of all waivers of the requirements of subsections (i) and (j) of 566 Code Section 50-5-155 allowed by each contracting agency during the period covered by 567 the report, including a description of the basis of the waiver request and the rationale for 568 granting any such waiver; 569 (4) Describes any efforts to create a data base or other information storage and retrieval 570 system containing information relevant to contracting with minority and women owned 571 business enterprises; and 572 (5) Contains a summary of: 573 (A) All determinations of violations of this article by a contractor or a contracting 574 agency made during the period covered by the annual report pursuant to Code Section 50-5-151; and 575 (B) The penalties or sanctions, if any, assessed in connection with such determinations 576 577 and the rationale for such penalties or sanctions. Copies of the annual report shall be 578 provided to the commissioner of administrative services, the Governor, the President 579 of the Senate, the Speaker of the House of Representatives, the minority leader of the 580 Senate, and the minority leader of the House of Representatives and shall also be made 581 available to the public. 582 (e) Each contracting agency that substantially fails to meet the goals supported by the most 583 current state-wide disparity study, as defined by regulation of the director, shall be required 584 to submit to the director a remedial action plan to remedy such failure. 585 (f) If it is determined by the director that any contracting agency has failed to act in good 586 faith to implement the remedial action plan pursuant to subsection (e) of this Code section 587 within one year, the director shall provide written notice of such a finding, which shall be 588 publicly available, and direct implementation of remedial actions to: 589 (1) Assure that sufficient and effective solicitation efforts to minority and women owned 590 business enterprises are being made by such contracting agency;

591 (2) Divide contract requirements, when economically feasible, into quantities that will expand the participation of minority and women owned business enterprises;

- (3) Eliminate extended experience or capitalization requirements, when programmatically and economically feasible, that will expand participation by minority and women owned business enterprises;
- (4) Identify specific proposed contracts as particularly attractive or appropriate for participation by minority and women owned business enterprises with such identification to result from and be coupled with the efforts of paragraphs (1), (2), and (3) of this subsection; and
- (5) Upon a finding by the director that an agency has failed to take affirmative measures to implement the remedial action plan and to follow any of the remedial actions set forth by the director, and in the absence of any objective progress toward the contracting agency's goals, require some or all of the contracting agency's procurement, for a specified period of time, to be placed under the direction and control of another agency or agencies.

606 <u>50-5-159.</u>

Upon receipt by the director of a complaint by a contracting agency that a contractor has violated the provisions of a state contract which have been included to comply with the provisions of this article or by a contractor that a contracting agency has violated such provisions or has failed or refused to issue a waiver where one has been applied for pursuant to subsection (i) of Code Section 50-5-155 or has denied such application, the director shall attempt to resolve the matter giving rise to such complaint. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the director shall refer the matter, within 30 days of the receipt of the complaint, to the division's hearing officers. Upon conclusion of the administrative hearing, the hearing officer shall submit to the director his or her decision regarding the alleged violation of the contract and

recommendations regarding the imposition of sanctions, fines, or penalties. The director, within ten days of receipt of the decision, shall file a determination of such matter and shall cause a copy of such determination along with a copy of this article to be served upon the contractor by personal service or by certified mail, return receipt requested. The penalties imposed for any violation which is premised upon either a fraudulent or intentional misrepresentation by the contractor or the contractor's willful and intentional disregard of the requirements of participation by minority and women owned business enterprises included in the contract may include a determination that the contractor shall be ineligible to submit a bid to any contracting agency or be awarded any such contract for a period not to exceed one year following the final determination; provided, however, that if a contractor has previously been determined to be ineligible to submit a bid pursuant to this article, the penalties imposed for any subsequent violation, if such violation occurs within five years of the first violation, may include a determination that the contractor shall be ineligible to submit a bid to any contracting agency or be awarded any such contract for a period not to exceed five years following the final determination. The division shall maintain a website listing all contractors that have been deemed ineligible to submit a bid pursuant to this Code section and the date after which each contractor shall once again become eligible to submit bids.

635 50-5-160.

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Every contracting agency shall include a provision in its state contracts expressly providing that any contractor that willfully and intentionally fails to comply with the requirements of participation by minority and women owned business enterprises as set forth in such state contract shall be liable to the contracting agency for liquidated or other appropriate damages and shall provide for other appropriate remedies on account of such breach. A contracting agency that elects to proceed against a contractor for breach of contract as provided in this Code section shall be precluded from seeking enforcement pursuant to

Code Section 50-5-159; provided, however, that the contracting agency shall include a summary of all enforcement actions undertaken pursuant to this Code section in its annual report submitted pursuant to subsection (c) of Code Section 50-5-158."

**SECTION 2.** 

647 All laws and parts of laws in conflict with this Act are repealed.