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A bill to be entitled An act relating to the establishment of a clearinghouse program within the Citizens Property Insurance Corporation; amending s. 626.752, F.S.; exempting Citizens Property Insurance Corporation or any private alternative from exchange of business limitations and restrictions when placing business with authorized insurers; creating s. 627.3518, F.S.; providing definitions; requiring the creation of a clearinghouse program within the corporation; specifying the purposes of the program; specifying certain rights and responsibilities with respect to the program; authorizing the corporation to take specified actions in establishing the program; providing conditions and requirements relating to the participation of insurers in the program; providing conditions, requirements, limitations, and procedures applicable to offers of coverage with respect to applicants for coverage with the corporation and existing policyholders of the corporation; providing requirements for certain independent insurance agents and exclusive agents with respect to submitting applications for coverage or policies for renewal to the program; requiring the corporation to publish standards by a certain date for recognition of private entities as an alternative option to submitting risks to the program; providing conditions and requirements relating to such alternative options; providing for

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29 construction; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Subsection (4) of section 626.752, Florida Statutes, is amended to read:

626.752 Exchange of business.-

- (4) The foregoing limitations and restrictions shall not be construed and shall not apply to the placing of surplus lines business under the provisions of part VIII or to the activities of Citizens Property Insurance Corporation, or any private alternative under s. 627.3518(8), in placing new and renewal business with authorized insurers in accordance with s. 627.3518.
- Section 2. Section 627.3518, Florida Statutes, is created to read:
  - 627.3518 Citizens Property Insurance Corporation policyholder eligibility clearinghouse program.—
    - (1) As used in this section, the term:
  - (a) "Corporation" means Citizens Property Insurance Corporation.
  - (b) "Exclusive agent" means any licensed insurance agent that has, by contract, agreed to act exclusively for one company or group of affiliated insurance companies and is disallowed by the provisions of that contract to directly write for any other unaffiliated insurer absent express consent from the company or group of affiliated insurance companies.
    - (c) "Independent agent" means any licensed insurance agent

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not described in paragraph (b).

(d) "Program" means the clearinghouse created under this section.

- (2) In order to confirm eligibility for coverage with the corporation, and to enhance access of applicants for coverage with the corporation and access at renewal of existing policyholders of the corporation to offers of coverage from authorized insurers and eligible insurers under s. 626.918, the corporation shall establish a clearinghouse program to facilitate the diversion of ineligible applicants and existing policyholders from the corporation into the voluntary insurance market.
- (3) The corporation board shall establish the clearinghouse program as an organizational unit within the corporation. The program shall have all the rights and responsibilities in carrying out its duties as a licensed general lines agent, but may not be required to employ or engage a licensed general lines agent or to maintain an insurance agency license to carry out its activities in the solicitation and placement of insurance coverage. In establishing the program, the corporation may:
- (a) Require all new applications, and all policies due for renewal, to be submitted for coverage to the program or any private alternative in order to facilitate obtaining an offer of coverage from an authorized insurer before binding or renewing coverage by the corporation.
- (b) Employ or otherwise contract with individuals or other entities for appropriate administrative or professional services

to effectuate the plan within the corporation in accordance with the applicable purchasing requirements under s. 627.351.

- (c) Enter into contracts with any authorized or eligible insurer to participate in the program and accept an appointment by such insurer.
- (d) Provide funds to operate the program and charge a reasonable fee as a percentage of agent commission to offset, or partially offset, the costs of the program. Any fee charged as a percentage of agent commission may only be charged when there is an offer of coverage by an insurer participating in the program. Insurers participating in the program may not be required to pay a fee or use the program for renewals of any policy initially written through the program.
- (e) Develop an enhanced application that includes information to assist private insurers in determining whether to make an offer of coverage through the program.
- (f) For personal lines residential risks, require, before approving all new applications for coverage by the corporation, that every application be subject to a period of 2 business days when any insurer participating in the program may select the application for coverage. The insurer may issue a binder on any policy selected for coverage for a period of at least 30 days but not more than 60 days.
- (g) For commercial lines residential risks, require, before approving all new applications for coverage by the corporation, that every application be subject to a 21-day period when any insurer participating in the program may select the application for coverage. The insurer may issue a binder on

any policy selected for coverage for a period of at least 30 days but not more than 60 days.

- (h) Allow eligible insurers to participate and make offers of coverage. An offer of coverage may be made by an eligible insurer only if an authorized insurer does not make an offer of coverage through the program. Eligible insurers may offer premiums and coverages that are more favorable than those offered in the corporation, and agents are not required to compile three declinations from authorized insurers before binding coverage with an eligible insurer.
- (4) Any authorized or eligible insurer may participate in the program; however, participation is not mandatory for any insurer. Insurers making offers of coverage to new applicants or renewal policyholders through the program:
- (a) May not be required to individually appoint any agent whose customer is underwritten and bound through the program.

  Notwithstanding s. 626.112, insurers are not required to appoint any agent on a policy underwritten through the program for as long as that policy remains with the insurer. Insurers may, at their election, appoint any agent whose customer is initially underwritten and bound through the program. In the event an insurer accepts a policy from an agent who is not appointed pursuant to this paragraph, and thereafter elects to accept a policy from such agent, the provisions of s. 626.112 requiring appointment apply to the agent.
- (b) Must enter into a limited agency agreement with each agent that is not appointed in accordance with paragraph (a) and whose customer is underwritten and bound through the program.

(c) Must enter into its standard agency agreement with each agent whose customer is underwritten and bound through the program when that agent has been appointed by the insurer pursuant to s. 626.112.

(d) Must comply with s. 627.4133(2).

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- (e) May participate through their single-designated managing general agent or broker; however, the provisions of paragraph (6)(a) regarding ownership, control, and use of the expirations continue to apply.
- Notwithstanding s. 627.3517, any applicant for new coverage from the corporation is not eligible for coverage from the corporation, if provided an offer of coverage from an authorized insurer through the program at a premium that is at or below the eligibility threshold established in s. 627.351(6)(c)5.a. and b. Whenever an offer of coverage for a personal lines or commercial lines risk is received for a policyholder of the corporation at renewal, notwithstanding any other provisions of law, if the offer is no more than 5 percent above the corporation's renewal premium for comparable coverage, the risk is not eligible for coverage with the corporation. In the event an offer of coverage for a new applicant is received from an insurer, and the premium offered exceeds the eligibility threshold contained in s. 627.351(6)(c)5.a. and b., the applicant or insured may elect to accept such coverage, or may elect to accept or continue coverage with the corporation. In the event an offer of coverage for a personal lines or commercial lines risk is received from an insurer at renewal, and the premium offered is more than 5 percent above the

corporation's renewal premium for comparable coverage, the insured may elect to accept such coverage, or may elect to accept or continue coverage with the corporation. Any applicant for new coverage from the corporation, and policyholders of all policies for renewal, if provided an offer of coverage from an eligible insurer, are not required to accept such offer, and may be accepted for coverage or renewed by the corporation at the applicant's or policyholder's option. Sub-sub-subparagraphs 627.351(6)(c)5.a.(I) and b.(I) do not apply to an offer of coverage from an authorized insurer obtained through the program.

- (6) Independent insurance agents submitting new applications for coverage or that are the agent of record on a renewal policy submitted to the program:
- (a) Must maintain ownership and the exclusive use of expirations, records, or other written or electronic information directly related to such applications or renewals written through the corporation or through an insurer participating in the program, notwithstanding s. 627.351(6)(c)5.a.(I)(B) and (II)(B). Contracts with the corporation or required by the corporation must not amend, modify, interfere with, or limit such rights of ownership. Such expirations, records, or other written or electronic information may be used to review an application, issue a policy, or for any other purpose necessary for placing such business through the program.
- (b) May not be required to be appointed by any insurer participating in the program for policies written solely through the program, notwithstanding the provisions of s. 626.112.

(c) May accept an appointment from any insurer participating in the program.

- (d) Must enter into either a standard or limited agency agreement with the insurer, at the insurer's option.
- Applicants ineligible for coverage in accordance with subsection (5) remain ineligible if their independent agent is unwilling or unable to enter into a standard or limited agency agreement with an insurer participating in the program.
- (7) Exclusive agents submitting new applications for coverage or that are the agent of record on a renewal policy submitted to the program:
- (a) Must maintain ownership and the exclusive use of expirations, records, or other written or electronic information directly related to such applications or renewals written through the corporation or through an insurer participating in the program, notwithstanding s. 627.351(6)(c)5.a.(I)(B) and (II)(B). Contracts with the corporation or required by the corporation must not amend, modify, interfere with, or limit such rights of ownership. Such expirations, records, or other written or electronic information may be used to review an application, issue a policy, or for any other purpose necessary for placing such business through the program.
- (b) May not be required to be appointed by any insurer participating in the program for policies written solely through the program, notwithstanding the provisions of s. 626.112.
- (c) Must accept an offer of coverage from any insurer whose limited servicing agreement is approved by that agent's

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exclusive insurer as eligible to participate in the program with that insurer's exclusive agents. Applicants ineligible for coverage in accordance with subsection (5) remain ineligible if their exclusive agent is unwilling or unable to enter into a standard or limited agency agreement with an insurer making an offer of coverage to that applicant.

- (d) Must enter into only a limited servicing agreement with the insurer making an offer of coverage, and only after the exclusive agent's insurer has approved the limited servicing agreement terms. The exclusive agent's insurer must approve a limited service agreement for the program for any insurer for which it has approved a service agreement for other purposes.
- (8) To promote private market initiatives to obtain offers of coverage from authorized and eligible insurers for applicants for coverage by the corporation and the corporation's policyholders on renewal, the corporation shall, by January 1, 2014, publish reasonable standards for the recognition of private alternatives to the submission of a risk to the program. Such private alternatives to the program may act in a master agency arrangement for producing agents who may be appointed as subagents of the master agency using such private alternatives for the submission of risks to the program. The alternative option permitted under this subsection is an alternative and not a replacement for the program established under this section. Neither the program nor any private entity operating under this subsection may prohibit insurers that elect to participate from participating in more than one program or alternative; however, any insurer participating in the private entity must also

253 participate in the program.
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- (9) Submission of an application for coverage by the corporation to the program does not constitute the binding of coverage by the corporation, and failure of the program to obtain an offer of coverage by an insurer may not be considered acceptance of coverage of the risk by the corporation.
- (10) The program may not include commercial nonresidential policies.
- Section 3. This act shall take effect July 1, 2013.