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A bill to be entitled An act relating to pet insurance and wellness programs; amending s. 624.604, F.S.; revising the definition of the term "property insurance"; amending s. 626.9541, F.S.; providing that certain practices related to pet wellness programs are unfair methods of competition and unfair or deceptive acts or practices; creating s. 627.71545, F.S.; providing a short title; providing purpose; providing applicability; providing construction; defining terms; requiring pet insurers that use such defined terms in their pet insurance policies to use and include the statutory definitions in their policies; requiring pet insurers to also make such definitions available on their websites or their program administrators' websites; requiring pet insurers to make certain disclosures to pet insurance applicants and policyholders; requiring pet insurers to provide a summary of their bases or formulas for determination of claim payments under a pet insurance policy on their websites or their program administrators' websites; requiring pet insurers to disclose certain requirements for required medical examinations of a pet by a veterinarian; requiring pet insurers to create a document with a summary of certain disclosures, to post such document on their

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websites or their program administrators' websites, and, upon issuance or delivery of a policy to a policyholder, to provide the disclosure document to the policyholder; requiring additional written disclosures; providing that certain required disclosures are in addition to disclosures required by the Florida Insurance Code or the Financial Services Commission rules; authorizing pet insurance applicants and policyholders to examine and return insurance policies and riders under certain circumstances; requiring that premiums be refunded under certain circumstances; requiring that pet insurance policies and riders have a specified notice printed on or attached to the first page; authorizing pet insurers to issue policies that exclude coverage on the basis of preexisting conditions with appropriate written disclosure to the applicant or policyholder; providing that the pet insurer has a specified burden of proof with regard to such exclusions; authorizing pet insurers to issue policies that impose a waiting period of up to a specified period of time for specified illnesses, diseases, or conditions; prohibiting pet insurers from issuing policies imposing a waiting period for accidents; requiring pet insurers who issue a policy that imposes a waiting

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period to include a provision allowing for waiver of the waiting period upon completion of a medical examination of the covered pet by a veterinarian; authorizing pet insurers to require an examination to be conducted by a veterinarian after the purchase of the policy; providing requirements and authorizations relating to such examination; prohibiting a pet insurer from requiring a medical examination of the covered pet to renew a policy; requiring that certain benefits comply with certain provisions of the Florida Insurance Code; prohibiting insurance applicants' eligibility from being based on participation or lack of participation in wellness programs; requiring pet insurers to ensure that its agents are trained on specified topics; providing rulemaking authority; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 624.604, Florida Statutes, is amended to read:

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624.604 "Property insurance" defined.—"Property insurance" is insurance on real or personal property of every kind and of every interest therein, whether on land, water, or in the air, against loss or damage from any and all hazard or cause, and

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against loss consequential upon such loss or damage, other than
noncontractual legal liability for any such loss or damage.
Property insurance may include pet insurance that provides
coverage for accidents and for illnesses or diseases of pets.
Property insurance may contain a provision for accidental death
or injury as part of a multiple peril homeowner's policy. Such
insurance, which is incidental to the property insurance, is not
subject to the provisions of this code applicable to life or
health insurance. Property insurance does not include title
insurance, as defined in s. 624.608.

- Section 2. Paragraph (hh) is added to subsection (1) of section 626.9541, Florida Statutes, to read:
- 626.9541 Unfair methods of competition and unfair or deceptive acts or practices defined.—
- (1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE ACTS.—The following are defined as unfair methods of competition and unfair or deceptive acts or practices:
  - (hh) Sales practices for pet wellness programs. -
- 1. A pet insurance agent may not market a wellness program as pet insurance.
  - 2. If a wellness program is sold by a pet insurance agent:
- a. The purchase of the wellness program may not be a prerequisite to the purchase of pet insurance;
- b. The costs of the wellness program must be separate and identifiable from any pet insurance policy sold by the pet

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101	<pre>insurance agent;</pre>
102	c. The terms and conditions of the wellness program must
103	be separate from any pet insurance policy sold by the agent;
104	d. The products or coverages available through the
105	wellness program may not duplicate the products or coverages
106	available through the pet insurance policy; and
107	e. The advertising of the wellness program must not be
108	misleading.
109	Section 3. Section 627.71545, Florida Statutes, is created
110	to read:
111	627.71545 Pet insurance; noninsurance wellness programs.—
112	(1) This section may be cited as the "Pet Insurance Act."
113	(2) The purpose of this section is to promote the public
114	welfare by creating a comprehensive regulatory framework within
115	which pet insurance may be sold in this state.
116	(3) This section applies to all of the following:
117	(a) Pet insurance policies that are issued to any resident
118	of this state or that are sold, solicited, negotiated, or
119	offered in this state.
120	(b) Pet insurance policies or certificates that are
121	delivered or issued for delivery in this state.
122	(4)(a) This section may not be construed to prohibit or
123	limit the types of exclusions pet insurers may use in their
124	policies or to require pet insurers to include in such policies
125	any of the limitations or exclusions specified in subsection

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126	<u>(9).</u>
127	(b) All other applicable provisions of the Florida
128	Insurance Code apply to pet insurance, except that this section
129	supersedes any general provisions of the Florida Insurance Code
130	which otherwise apply to pet insurance.
131	(5)(a) As used in this section, the term:
132	1. "Chronic condition" means a condition that can be
133	treated or managed, but not cured.
134	2. "Congenital anomaly or disorder" means a condition that
135	is present from birth, whether inherited or caused by the
136	environment, and that may cause or contribute to illness or
137	disease.
138	3. "Hereditary disorder" means an abnormality that is
139	genetically transmitted from parent to offspring and may cause
140	<u>illness or disease.</u>
141	4. "Orthopedic" refers to a condition that affects the
142	bones, skeletal muscle, cartilage, tendons, ligaments, or
143	joints. Orthopedic conditions include, but are not limited to,
144	elbow dysplasia, hip dysplasia, intervertebral disc
145	degeneration, patellar luxation, and cranial cruciate ligament
146	rupture but do not include any cancer or any metabolic,
147	hematopoietic, or autoimmune disease.
1 4 8	5 "Pet insurance" means an insurance policy that provides

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Such insurance reimburses a policyholder for expenses associated

coverage for accidents and for illnesses and diseases of pets.

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151	with medical advice, diagnosis, care, or treatment provided by a
152	veterinarian, including, but not limited to, the cost of drugs
153	prescribed by the veterinarian.

- 6. "Pet insurance policy" or "policy" includes pet insurance certificates.
- 7. "Preexisting condition" means a condition for which any of the following is true before the effective date of or during a waiting period applicable to a pet insurance policy:
  - a. A veterinarian provided medical advice.
  - b. The pet received previous treatment.

c. Based on information from verifiable sources, the pet had signs or symptoms directly related to the condition for which a claim is being made.

A condition for which coverage is afforded on a policy is not deemed to be a preexisting condition on any renewal of the policy.

- 8. "Renewal" means the issuance and delivery at the end of an insurance policy period of a policy that supersedes the policy previously issued and delivered by the same pet insurer or affiliated pet insurer and that provides types and limits of coverage substantially similar to those contained in the policy being superseded.
- 9. "Veterinarian" means a health care practitioner who is licensed to engage in the practice of veterinary medicine in

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this state under chapter 474.

- 10. "Waiting period" means the period of time specified in a pet insurance policy which is required to run before some or all of the coverage in the policy may begin. This period may not be applied to renewals of existing coverage.
- 11. "Wellness program" means a subscription or reimbursement-based program that is separate from an insurance policy and that provides goods and services to promote the general health, safety, or well-being of the covered pet. If the subscription or program includes language such as "undertakes to indemnify another," "pays a specified amount upon determinable contingencies," or "provides coverage for a fortuitous event," the subscription or program is transacting in the business of insurance and is subject to the Florida Insurance Code. This definition is not intended to classify a contract directly between a service provider and a pet owner which involves only the two parties as being the business of insurance, unless other indications of insurance also exist.
- (b) If a pet insurer uses any of the terms defined in paragraph (a) in a pet insurance policy, the pet insurer must use the definition of each term as provided in paragraph (a) and must include each such definition in the policy. The pet insurer must also make such definitions available through a clear and conspicuous link on the main page of the website of the pet insurer or the pet insurer's program administrator.

201	(6)(a) A pet insurer transacting pet insurance must
202	disclose the following to pet insurance applicants and
203	policyholders:
204	1. Whether the policy excludes coverage due to any of the
205	following:
206	a. A chronic condition;
207	b. A congenital anomaly or disorder;
208	c. A hereditary disorder; or
209	d. A preexisting condition.
210	2. If the policy includes any other exclusions not listed
211	in subparagraph 1., the pet insurer must state the following in
212	the disclosure: "Other exclusions may apply. Please refer to the
213	exclusions section of the policy for more information."
214	3. Any policy provision that limits coverage through a
215	waiting period, a deductible, a coinsurance payment, or an
216	annual or lifetime policy limit. Waiting periods and applicable
217	requirements must be clearly and prominently disclosed to
218	applicants before the policy purchase.
219	4. Whether the pet insurer reduces coverage or increases
220	premium based on the policyholder's claims history, the age of
221	the covered pet, or a change in the geographic location of the
222	policyholder.
223	5. Whether the underwriting company differs from the brand
224	name used to market and sell the pet insurance.

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Before issuing a pet insurance policy, a pet insurer

shall, through a clear and conspicuous link on the main page of the pet insurer's or the pet insurer's program administrator's website, provide a summary description of the basis or formula for the pet insurer's determination of claim payments under the policy.

- 1. A pet insurer that uses a benefit schedule to determine claim payments under a pet insurance policy must clearly disclose both of the following:
  - a. The applicable benefit schedule in the policy.
- b. All benefit schedules used by the pet insurer under its pet insurance policies through a clear and conspicuous link on the main page of the pet insurer's or pet insurer's program administrator's website.
- 2. A pet insurer that determines claim payments under a pet insurance policy based on usual and customary fees, or any other reimbursement limitation based on prevailing veterinary service provider charges, shall do both of the following:
- a. Include a usual and customary fee limitation provision in the policy which clearly describes the pet insurer's basis or formula for determining usual and customary fees and the manner in which that basis or formula is applied in calculating claim payments.
- b. Disclose the pet insurer's basis for determining usual and customary fees through a clear and conspicuous link on the main page of the pet insurer's or pet insurer's program

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administrator's website.

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- veterinarian is required to effectuate coverage, the pet insurer must clearly and conspicuously disclose any requirement for the examination before the policy is purchased and must disclose that examination documentation may result in a preexisting condition exclusion.
- (d) A pet insurer shall create a summary of all policy disclosures required in paragraphs (a), (b), and (c) in a separate document titled "Insurer Disclosure of Important Policy Provisions." The pet insurer shall post the document through a clear and conspicuous link on the main page of the pet insurer's or pet insurer's program administrator's website.
- (e) At the time a pet insurance policy is issued or delivered to a policyholder, the pet insurer shall provide the policyholder with a copy of the Insurer Disclosure of Important Policy Provisions document required under paragraph (d), in at least 12-point type. At such time, the pet insurer shall also include a written disclosure with all of the following:
- 1. Contact information for the Division of Consumer

  Services of the department, including a link and toll-free

  telephone number, for consumers to submit inquiries and

  complaints relating to pet insurance products regulated by the

  department or office.
  - 2. The address and customer service telephone number of

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the pet insurance agent.

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- (f) The disclosures required in this subsection are in addition to any other disclosures required by the insurance code or rules prescribed by the commission.
- (7) Unless the policyholder has filed a claim under the pet insurance policy, a pet insurance applicant or policyholder may examine and return the policy or rider to the pet insurer or pet insurance agent or broker within 30 days after the applicant or policyholder obtains the receipt and is entitled to the premium refunded if, after examining the policy or rider, he or she is not satisfied for any reason.
- (8) A pet insurance policy and rider must have a notice prominently printed on or attached to the first page which includes specific instructions to accomplish a return, in type at least as large as any type appearing on the policy or rider contract and in substantially the following language:

You have 30 days after the date you receive this policy, certificate, or rider to review and return it to the company if you decide not to keep it. You do not have to tell the company why you are returning it.

If you decide not to keep policy, certificate, or rider, simply return it to the company at the company's administrative office, or to the insurance agent or broker from whom you bought it, as long as

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you have not filed a claim. You must return the policy, certificate, or rider within 30 days after the day you first receive it in order to receive a refund. The company must refund the full amount of any premium paid within 30 days after it receives the returned policy, certificate, or rider. The premium refund will be sent directly to the person who paid it. The policy, certificate, or rider will be void as if it had never been issued.

- (9) (a) A pet insurer may issue a policy that excludes coverage on the basis of one or more preexisting conditions with appropriate written disclosure to the applicant or policyholder. The pet insurer has the burden of proving that the preexisting condition exclusion applies to the condition for which a claim is being made.
- (b)1. A pet insurer may issue a policy imposing a waiting period before the effective date of a new policy which does not exceed 30 days for illnesses or diseases or for orthopedic conditions not resulting from an accident. A pet insurer may not issue a policy imposing a waiting period for accidents.
- 2. A pet insurer issuing a policy that imposes a waiting period must include a provision in its contract which allows the waiting period to be waived upon completion of a medical examination of the pet by a veterinarian. The pet insurer may

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326 require the examination to be conducted by a veterinarian after the purchase of the policy.

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- a. A medical examination required under this subparagraph must be paid for by the policyholder, unless the policy specifies that the pet insurer will pay for the examination.
- b. A pet insurer may specify requirements for the examination and require documentation that the requirements have been satisfied, provided that the specifications do not unreasonably restrict the ability of the applicant or policyholder to waive the waiting period.
- (c) A pet insurer may not require a medical examination of the covered pet for the policyholder to renew a policy.
- (d) If a pet insurer includes any prescriptive, wellness, or noninsurance benefit in the policy form, the benefit is made part of the policy contract and must comply with all of the applicable provisions of the Florida Insurance Code.
- (e) An applicant's eligibility to purchase a pet insurance policy may not be based on his or her participation, or lack of participation, in a separate wellness program.
- (10) (a) A pet insurer must ensure that its agents are trained on the topics specified in paragraph (b) and that its agents have been appropriately trained on the coverages and conditions of its pet insurance products.
- (b) The training required under this subsection must include information on all of the following topics:

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351	1. Preexisting conditions and waiting periods.
352	2. The differences between pet insurance and noninsurance
353	wellness programs.
354	3. Chronic conditions, congenital anomalies or disorders,
355	and hereditary disorders and the way pet insurance policies
356	address those conditions or disorders.
357	4. Rating, underwriting, renewal, and other related
358	administrative topics.
359	(11) The commission may adopt rules necessary to
360	administer this section.
361	Section 4. This act shall take effect January 1, 2025.

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