

MURIEL BOWSER MAYOR

May 23, 2024

The Honorable Phil Mendelson Chairman Council of the District of Columbia John A. Wilson Building 1350 Pennsylvania Avenue, NW, Suite 504 Washington, DC 20004

Dear Chairman Mendelson:

In accordance with section 2 of the Confirmation Act of 1978, effective March 3, 1979 (D.C. Law 2-142; D.C. Official Code § 1-523.01), and pursuant to D.C. Official Code § 47-2853.06(g), I am pleased to nominate the following individual:

Mr. Anthony Bolling 31<sup>st</sup> Street, SE Washington, DC 20020 (Ward 7)

for reappointment as the real estate broker licensed and in good standing in the District member of the Board of Real Estate Appraisers, for a term to end June 26, 2027.

Enclosed, you will find biographical information detailing the experience of the above-mentioned nominee, together with a proposed resolution to assist the Council during the confirmation process.

I would appreciate the Council's earliest consideration of this nomination for confirmation. Please do not hesitate to contact me, or Steven Walker, Director, Mayor's Office of Talent and Appointments, should the Council require additional information.

Since Bower

Muriel Bowser Mayor

	New Mush
2	Chairman Phil Mendelson
	at the request of the Mayor
	A PROPOSED RESOLUTION
	IN THE COUNCIL OF THE DISTRICT OF COLUMBIA
	To confirm the reappointment of Anthony Bolling to the Board of Real Estate Appraisers.
	RESOLVED, BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, that this
	resolution may be cited as the "Board of Real Estate Appraisers Anthony Bolling Confirmation
	Resolution of 2024".
	Sec. 2. The Council of the District of Columbia confirms the reappointment of:
	Mr. Anthony Bolling
	31 <sup>st</sup> Street, SE
	Washington, DC 20020
	(Ward 7)
	as the real estate broker licensed and in good standing in the District member of the Board of
	Real Estate Appraisers, established by D.C. Official Code § 47-2853.06(g), for a term to end
	June 26, 2027.
	Sec. 3. The Council of the District of Columbia shall transmit a copy of this resolution,
	upon its adoption, to the nominee and to the Office of the Mayor.
	Sec. 4. This resolution shall take effect immediately.

### Anthony Ronnell Bolling, JD, CCIM



WORK EXPERIENCE

# KW Commercial (Keller Williams Preferred Properties) 1/2014 - Present Upper Marlboro, MD USA

Hours per week: 50

## **Director – Associate Broker**

As Director – Associate Broker of KW Commercial and Team Leader of the Anthony Bolling Group at Keller Williams Preferred Properties (KWPP), I have garnered extensive experience as a real estate professional in the DC/MD Metropolitan areas.

I manage a group of diverse real estate professionals offering a full range of real estate services. Looking for a new residential home, retail, or office space for your business or investing in an income-generating apartment, The Anthony Bolling Group can help you Buy, Sell and Lease your next property.

I have been consistently recognized as a Mega agent ranked #1 in sales production (out of 3,800 Keller Williams associates) across the MD/DC region and ranked #24 out of the country's Top 50 producing real estate agents by Keller Williams International. Each of the past five years I have been the #1 ranked commercial real estate professional at KWPP and "We're excited to see Anthony accomplish this achievement," said Patricia Long, Broker/CEO/Team Leader of Keller Williams Preferred Properties. "At Keller Williams, we believe in succeeding through people, and having Anthony on our team is a huge win for us."

My success is due in part to the superior training, skills, and tools I have learned to leverage over my 35year real estate career: during my junior year attending the University of Virginia (In Charlottesville, VA) I earned my real estate sales license and affiliated with Shannon and Luchs, developing my interpersonal skills by selling properties to homebuyers and investors A couple of years later I joined the Marshall Heights Community Development Organization, and strengthen my project management skills redeveloping vacant properties, and selling them to 1<sup>st</sup> time-homebuyers participating in the District's Home Purchase Assistance Program (HPAP). After law school. I served as a commercial leasing broker for Barrueta & Associates were, I honed my negotiation skills representing tenants and landlords, negotiating lease documents, preparing space proposals and letters of intent. And to fortify my financial knowledge, as a contracting officer with GSA, I invested my one week of vacation time each year for five (5) consecutive years to earn the highly coveted Certified Commercial Investment Member designation (CCIM).

"We're proud to be in business with Anthony," said John Davis, President, Keller Williams International. "He's using Keller Williams systems, models, and tools to grow his business and help clients. And clearly, he is just hitting his stride in his market."

Since joining KWPP as a full-time associate after leaving GSA in 2014, Anthony has closed over thirty million dollars in sales volume and been ranked in the top 1% of all Keller Williams Associates across the Maryland/DC region and the number #1 Commercial Associate at KWPP the past 6 years.

WORK EXPERIENCE

General Services Administration Washington, DC USA 1/2000 - 1/2014

Grade Level: GS-13 Hours per week: 45

### Contracting Officer/Sr. Realty Specialist, 1170

As a Contracting Officer, I have managed commercial space acquisitions for leased and governmentowned requirements (office, warehouse, and lab) for three cabinet-level agencies, Department of State (DOS), Executive Office of the President (EOP), and the Department of Defense (DOD).

My recent agency assignment was the DOD. Through the use of the National Broker Contract (NBC) I manage the procurement of commercial office space for DOD users in the District of Columbia and Northern Virginia.

My roles and responsibilities included the coordination of Building Assessment Reports for agencies with the appropriate Workplace Specialist and leasing procurement team. Preparation of Acquisition plans, JOTFO, and the development of procurement strategy and methodology. Determine whether the agency's requirements are sufficient to begin the procurement strategy. And Coordinate with the lease property managers and other disciplines to evaluate the Lessor performance as well as building and other deficiencies.

As the Contracting Officer, I employed many different skills to successfully procure short- and longterm space requirements. I assembled, supervised, and coordinated an interdisciplinary team of design and construction professionals, attorneys, landlord representatives, developers, contractors, financial consultants, agency personnel, and other technical personnel. My role required that I exercise independent judgment and perform a wide range of duties and responsibilities to ensure that the work assignments of my team members are carried out.

My responsibilities required that I meet weekly with various internal and external GSA and clientagency stakeholders. I am required to prepare written memorandums, reports, and evaluations on matters relating to facilities and facilities management across all lease actions

Before joining GSA, I worked as a commercial leasing broker with the Carey Winston Company here in Washington, DC. I joined Carey Winston after law school in 1995 and provided both landlord and tenant representation to clients in Washington and Maryland. I lead a team responsible for the exclusive leasing of over 200,000 square feet of office space, located in Landover, Maryland. My transactional experiences provide me with a solid foundation in commercial office leasing and facilities management upon which to stand.

In 2005, I earned the prestigious CCIM designation (<u>www.ccim.com</u>). I have served as the MD/DC Chapter President, Regional VP, National Board of Director, and 2009 J.W. Levine Leadership cadet. I received a B.A. in Sociology from the University of Virginia while playing four years on the varsity football team

### D.C. Board of Real Property Assessments and Appeals

2/1995 - 9/2005

Chair a three-person panel reviewing the property assessment appeals of commercial and residential property owners in the District of Columbia. Render revised assessment

# Barrueta & Associates/Carey Winston Washington, DC USA

## <u>5/1994 - 12/1999</u>

Hours per week: 65

### Associate

As a commercial leasing agent, I secured corporate real estate assignments throughout the Washington Metropolitan area. I represented tenants and landlords, negotiated lease documents, prepared space proposals, letters of intent, generated submarket profiles, and furnished comprehensive analysis of the real estate markets in the District of Columbia and Prince George's County Maryland. As the exclusive leasing agent for the owner of Metro-PI ex I & II, located at 8201 & 8401 Corporate Drive, Landover MD, I was responsible for all aspects of leasing these 105,000 & 185,000 square feet office buildings. Working closely with the general manager and his staff, I executed a variety of duties. I implemented promotional programs, designed to attract other brokers and their clients to our buildings. I conducted all space tours and furnished prospective tenants with market surveys and building floor and space availability plans.

I arranged with our building architect and coordinated with the tenants all preliminary "Test-Fit" space plans. I critiqued and provided preliminary cost and price analysis of all lease proposals before review by the general manager and final approval by the owner. I served an integral role in all aspects of lease negotiations. I was responsible for negotiating terms and conditions of lease proposals and agreements, performing cost and price analysis of offers, negotiating supplemental lease agreements, and resolving contract disputes according to the laws and lease clauses. Via weekly teleconferences, I furnished the owner with written updates on the status of the building's occupancy, anticipated vacancy, and [prospective occupants. I had daily communication with the building's management staff addressing tenant issues.

As a tenant agent, I represented numerous companies in acquiring office, retail, and industrial space for their operations. Recent transactions include EECO Staffing, Inc in leasing multiple sites in Laurel, Annapolis, and the District of Columbia; American, Inc of Oklahoma in leasing a distribution facility in Atlanta, GA; MTI in leasing offices in the CBD to fulfill a Veterans Administration contract; and the Law offices of Sudbury, Evans & Houston in leasing new headquarters in the U Street corridor of uptown DC. I assisted all my clients in the development of their short and long-term spacing needs. I provided clients with technical analysis on the local commercial real estate markets, identified market trends, performed lease analysis, and gathered comparable lease transactions with the aid of resources such as Co-Star, Black's Guide, and Pro-Calc, and other brokers in the marketplace.

# Marshall Heights Community Development Organization Washington, DC USA

<u> 5/1987 - 8/1991</u>

Hours per week: 40

**Director of Housing Production** 

As Director of Housing Production for the District of Columbia's # 1 non-profit community development organization, I served as part of a multi-disciplined team that developed and sold more than 50 new and renovated single-family homes East of the Anacostia River in Ward 7. The buyers were all first-time home purchasers who acquired down payment assistance through the District's Home Purchase Assistance Program (HPAP). My team was composed of an architect, construction manager, and project director. I reported to the Director for Economic Development who in turn reported to the Executive Director of the Organization. As a project manager, I monitored every aspect of the housing development process. Executed comprehensive market and cost analysis on potential housing projects, supervised our \$750,000 revolving line of credit dedicated to purchase and develop the properties, and used Lotus to perform project cost accounting for each property.

I conceived the marketing plan for the sale of the properties and performed buyer underwriting on each potential purchaser, arranged for their financing with pre-approved lenders, and negotiated the purchase and sale of the houses, and prepared all contract documents. I coordinated the layout and design of the projects following the buyer's requirements and local zoning regulations. I assisted in the development of building specifications for the contractors, generated the punch; list, and conducted the final walk-through for compliance with the appraiser, lender, and HPAP requirements. Finally, I coordinated and represented the organization at all closings.

Anthony is very active in his community. He is a member of the Antioch Baptist Church of Deanwood, Washington (DC) Alumni Chapter of Kappa Alpha Psi Fraternity Incorporated, Fellowship Lodge No. 26 of Prince Hall Mason, UVA Football Alumni Club, CCIM Board of Director, and twice past president Mid-Atlantic Chapter of CCIM.

Anthony R. Bolling, JD, CCIM is a second-generation Washingtonian, a life-long resident of Ward 7, and resides in Hillcrest (DC) with his wife and two teenage children.

EDUCATION

CCIM Institute Chicago, IL USA Professional - 4/2005

District of Columbia School of Law Washington, DC USA Doctorate - 5/1994

University of Virginia Charlottesville, VA USA Bachelor's Degree - 5/1987 Major: Sociology

Mckinley Technical Institute Washington, DC USA High School or equivalent - 5/1982

**References Upon Request** 



Executive Office of the Mayor – Mayor's Office of Talent and Appointments John A. Wilson Building | 1350 Pennsylvania Avenue, Suite 600 | Washington, DC 20004

## Anthony Bolling



Mr. Anthony Bolling is a Director – Associate Broker for Keller Williams (KW) Commercial and Team Leader of the Anthony Bolling Group at Keller Williams Preferred Properties (KWPP).

Mr. Bolling is a highly regarded and licensed real estate professional responsible for over \$30 million in sales volume and managing a group of diverse real estate professionals offering a wide-array of real estate services. In Mr. Bolling's more than thirty-five year career as a real estate professional, he has consistently ranked in the top 1% of all Keller Williams Associates in the Washington metropolitan area and has been the number one Commercial Associate for the past six years. Prior to

joining Keller Williams, Mr. Bolling served as Contracting Officer and Senior Realty Specialist for the General Services Administration. In these roles, Mr. Bolling managed commercial space acquisitions for leased and government-owned offices and developed acquisition plans and procurement strategy. Mr. Bolling also served as Marshall Heights Community Development Organization Director of Housing Production and Barrueta and Associates/Carey Winston Associate. Mr. Bolling was directly responsible for developing, renovating, and selling over 50 single family homes east of the Anacostia River and representing numerous companies in acquiring office, retail, and industrial spaces for their operations.

Mr. Bolling is the former president of the Mid-Atlantic Chapter of CCIM Institute, a current member of the CCIM Board of Directors, and a member of the Washington, DC Alumni Chapter of Kappa Alpha Psi Fraternity, Incorporated.

A Ward 7 resident, Mr. Bolling earned his bachelor's degree in sociology from the University of Virginia and a juris doctor from the University of the District of Columbia School of Law.

## GOVERNMENT OF THE DISTRICT OF COLUMBIA Executive Office of Mayor Muriel Bowser



Office of the General Counsel to the Mayor

To:	Tomas Talamante, Steve Walker
From:	Betsy Cavendish
Date:	April 9, 2024
Subject:	Legal sufficiency review of Resolution nominating Anthony Bolling as a member
_	of the Board of Real Estate Appraisers

This is to Certify that this office has reviewed the above-referenced resolution and found it to be legally unobjectionable. If you have any questions in this regard, please do not hesitate to call Erika Satterlee, Deputy General Counsel, Executive Office of the Mayor, at 202-724-1303, or me at 202-724-7681.

Elijabet A. avendich

Elizabeth A. (Betsy) Cavendish