



MURIEL BOWSER  
MAYOR

November 6, 2020

The Honorable Phil Mendelson  
Chairman  
Council of the District of Columbia  
John A. Wilson Building  
1350 Pennsylvania Avenue, NW, Suite 504  
Washington, DC 20004

Dear Chairman Mendelson:

In accordance with section 2 of the Confirmation Act of 1978, effective March 3, 1979 (D.C. Law 2-142; D.C. Official Code § 1-523 .01), and pursuant to section 201 of the Green Finance Authority Establishment Act of 2018, effective August 22, 2018 (D.C. Law 22-155; D.C. Official Code § 8-173.21), I am pleased to nominate the following person:

Ms. Monica Ray  
Chesapeake Street, SE  
Washington, DC 20032  
(Ward 8)

for appointment as a member with experience in affordable housing or community development of the Green Finance Authority Board, replacing Lori Chatman, for a new term to end December 17, 2023.

Enclosed, you will find biographical information detailing the experience for Ms. Ray, together with proposed resolutions to assist the Council during the confirmation process.

I would appreciate the Council's earliest consideration of this nomination for confirmation. Please do not hesitate to contact me, or Steven Walker, Director, Mayor's Office of Talent and Appointments, should the Council require additional information.

Sincerely,

A handwritten signature in black ink that reads "Muriel Bowser".

Muriel Bowser

  
Chairman Phil Mendelson  
at the request of the Mayor

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7 A PROPOSED RESOLUTION  
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11 IN THE COUNCIL OF THE DISTRICT OF COLUMBIA  
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15 To confirm the appointment of Ms. Monica Ray as a member of the Green Finance Authority  
16 Board.

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18 RESOLVED, BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, That this  
19 resolution may be cited as the "Green Finance Authority Board Monica Ray Confirmation  
20 Resolution of 2020".

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22 Sec. 2. The Council of the District of Columbia confirms the appointment of:

23  
24 Ms. Monica Ray  
25 Chesapeake Street, SE  
26 Washington, DC 20032  
27 (Ward 8)  
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29 as a member with experience in affordable housing or community development of the Green  
30 Finance Authority Board, in accordance with section 201 of the Green Finance Authority  
31 Establishment Act of 2018, effective August 22, 2018 (D.C. Law 22-155; D.C. Official Code §  
32 8-173.21), replacing Lori Chatman, for a term to end December 17, 2022.

33 Sec. 3. The Council of the District of Columbia shall transmit a copy of this resolution,  
34 upon its adoption, each to the nominee and to the Office of the Mayor.

35 Sec. 4. This resolution shall take effect immediately.



Executive Office of the Mayor - Office of Talent and Appointments  
John A. Wilson Building | 1350 Pennsylvania Avenue, Suite 600 | Washington, DC 20004

## Monica Ray



Monica Ray is the current Executive Director of the Congress Heights Community Training and Development Corporation.

Ms. Ray is well versed in revitalizing strategies and staff to meet a wide variety of challenges including those of economically diversified, rapidly growing communities. She is also skilled in economic analysis and implementing strategies, processes and technologies that position communities to effectively compete in the global marketplace. Adept at working with multiple political subdivisions and facilitating change in a community to support organizational objectives, Ms. Ray has a strong background in budgeting and management, cross-departmental project management, information technology utilization, human resources development and public speaking.

Ms. Ray has additional expertise in fiscal and operational management in for-profit and not-for-profit entities in the following areas: workforce development, business/program development and management, community and public relations, economic development, fund-raising/proposal writing, real estate development/property management, and construction management.

A Ward 8 resident, Ms. Ray received a Bachelor of Science in Business Administration from Fayetteville State University and a Master's Certificate in Project Management from Villanova.



# Monica T. Ray



## PERSONAL STATEMENT

Success-driven visionary with 25 years of experience driving dramatic results in community and economic development

Practiced in revitalizing strategies and staff to meet a wide variety of challenges including those of an economically diversified, rapidly growing communities. Skilled in economic analysis and implementing strategies, processes and technologies that position communities to effectively compete in the global marketplace. Adept at working with multiple political subdivisions and facilitating change in a community to support organizational objectives. Strong background in budgeting and management, cross-departmental project management, information technology utilization, human resources development and public speaking. Additional expertise in:

Fiscal and operational management in for-profit and not-for-profit entities in the following areas: (1) workforce development, (2) business/program development and management, (3) community and public relations, (4) economic development, (5) fund-raising/proposal writing, (6) real estate development/property management and (7) construction management.

## EMPLOYMENT HISTORY

Aug. 97 to Present

**Executive Director, Congress Heights Community Training and Development Corporation, Washington, DC.** Challenged to lead community development activities including Real Estate Development, Human Capital Development, and Small Business Development to effect change in a stagnant dis-invested community economy and increase visibility and attractiveness of 21,000 population community located in the Washington, DC's ward 8 community. Directly responsible for functions involving strategic planning and implementation; program development; implementation and coordination; fund-raising; marketing plan development; implementation and coordination of an existing business and industry visitation program; recruiting activities including prospect acquisition; development and coordination of incentive packages, and developing relationships with internal and external economic development allies.

Nov. 99 - Present

**Consulting Chief Operating Advisor, Capitol Services Management, Inc., Washington, DC.** Establish, or recommend to President, major economic objectives and policies for company. Prepare reports required by regulatory agencies. Arrange for audits of company accounts. Plan and implement policies relating to all phases of personnel activity. Recruit, interview, and select employees to fill vacant positions. Prepare budget of personnel operations. Oversee all procurement procedure from policy to acquisition. Coordinate activities of clerical and program personnel in organization. Responsible for office operations and procedures. Compute cost factors and prepared estimates used for management purposes, such as planning organizing, and scheduling work, preparing bids selecting vendors or subcontractors and determining cost effectiveness. Consulted with clients, vendors, or other individuals to discuss and formulate estimates and resolve issues. Translate cost estimates into budgets and perform periodic reviews of budget versus actual costs.

Sept. 02 - Present

**President, Designed Services, Inc.-** Plans, develops and establishes policies and objectives of business organization in accordance with Board directives and corporation charter by performing the following duties personally or through



subordinate managers. Confers with company officials to plan business objectives, to develop organizational policies, to coordinate functions and operations between divisions and departments, and to establish responsibilities and procedures for attaining objectives. Reviews activity reports and financial statements to determine progress and status in attaining objectives and revises objectives and plans in accordance with current conditions. Directs and coordinates formulation of financial programs to provide funding for new or continuing operations to maximize returns on investments and to increase productivity. Plans and develops industrial, labor, and public relations policies designed to improve company's image and relations with customers, employees, stockholders, and public. Evaluates performance of executives for compliance with established policies and objectives of firm and contributions in attaining objectives. Presides over Board of Directors. Serves as chairman of committees such as management, executive, engineering, and sales

Mar. 95 to Aug. 97

**Executive Financial Assistant, Congress Heights Training Center, Inc.,** Washington, DC. Reported directly to Chairman/CEO in staff capacity by coordinating office services, such as personnel, budget preparation and control, housekeeping, records control, and special management studies. Studied management methods in order to improve workflow, simplify reporting procedures, or implement cost reductions. Analyzed unit operating practices, such as record-keeping systems, forms control, office layout, suggestion systems, personnel and budgetary requirements, and performance standards to create new systems or revise established procedures.

Jun. 94 to Mar. 95

**Jr. Accountant, Food & Beverage Workers' Union (Local 32),** Washington, DC. Administered financial reporting for multiple locations, maintained general ledger, explained variances, and prepared operating budgets. Applied principles of accounting to analyze financial information and prepare financial reports. Compiled and analyzed financial information to prepare entries to accounts, such as general ledger accounts, documenting business transactions. Audited contracts, orders, and vouchers, and prepared reports to substantiate individual transactions prior to settlement.

#### PUBLIC SERVICE/AFFILIATIONS

|                          |  |
|--------------------------|--|
| Basketball Coach         | <b>Achievement Prep Public Charter School (2017)</b>               |
| Board Member, Treasurer  | <b>Potomac High School Girls Basketball Program (2000-2004)</b>    |
| Board Member, Vice Chair | <b>Washington, DC Black Chamber of Commerce, Founding Director</b> |
| Board Member, Chair      | <b>Anacostia Coordinating Council</b>                              |
| Board Member, Co-Chair   | <b>Congress Heights Partnership</b>                                |
| Board Member, Chair      | <b>Cedar Tree Academy</b>  |
| Member                   | <b>Community College Preparatory Academy</b>                       |
| Professional License     | <b>Anacostia Museum Transition Committee</b>                       |
| President                | <b>Complete Count Committee</b>                                    |
|                          | <b>National Realtors Association; DC Real Estate Commission</b>    |
|                          | <b>Congress Heights Community Association</b>                      |

#### EDUCATION

Dec04 Master's Certificate, Project Management, Villanova University.

June 94 B.S., Business Administration - Banking and Finance, Minors: Economics, Accounting Fayetteville State University, Fayetteville, North Carolina.

GOVERNMENT OF THE DISTRICT OF COLUMBIA  
Executive Office of Mayor Muriel Bowser



Office of the General Counsel to the Mayor

**To:** Ronan Gulstone, Steven Walker  
**From:** Betsy Cavendish  
**Date:** October 19, 2020  
**Subject:** Legal sufficiency review of Resolution nominating Monica Ray and Priya Jayachadran as members of the Green Finance Authority Board

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**This is to Certify that** this office has reviewed the above-referenced legislation and found it to be legally unobjectionable. If you have any questions in this regard, please do not hesitate to call Alana Burnett, Associate General Counsel, Executive Office of the Mayor, at 202-727-3384, or me at 202-724-7681.

*Elizabeth A. Cavendish*

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Elizabeth Cavendish