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OFFICE OF THE
SECRETARY

MURIEL BOWSER
MAYOR

APR 22

The Honorable Phil Mendelson
Chairman
Council of the District of Columbia
John A. Wilson Building
1350 Pennsylvania Avenue, NW, Suite 504
Washington, DC 20004

Dear Chairman Mendelson:

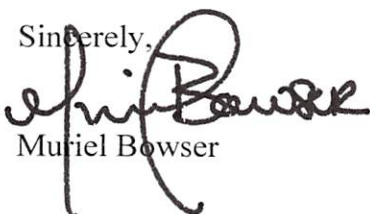
In accordance with section 2 of the Confirmation Act of 1978, effective March 3, 1979 (D.C. Law 2-142; D.C. Official Code § 1-523.01), and pursuant to section 203 of the Green Finance Authority Establishment Act of 2018, effective August 22, 2018 (D.C. Law 22-155; D.C. Official Code § 8-173.23), I am pleased to nominate the following person:

Mr. Todd Monash
4520 River Road NW
Washington, DC 20016
(Ward 3)

for appointment as a member with experience at a financial institution operating within the District member of the Green Finance Authority Board, for a term to end April 1, 2022.

Enclosed, you will find biographical information detailing the experience for Mr. Monash, together with proposed resolutions to assist the Council during the confirmation process.

I would appreciate the Council's earliest consideration of this nomination for confirmation. Please do not hesitate to contact me, or Steven Walker, Director, Mayor's Office of Talent and Appointments, should the Council require additional information.

Sincerely,

Muriel Bowser



Chairman Phil Mendelson
at the request of the Mayor

A PROPOSED RESOLUTION

IN THE COUNCIL OF THE DISTRICT OF COLUMBIA

Chairman Phil Mendelson, at the request of the Mayor, introduced the following resolution,
which was referred to the Committee on _____.

To confirm the appointment of Mr. Todd Monash as a member of the Green Finance Authority Board.

RESOLVED, BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, That this resolution may be cited as the "Green Finance Authority Board Todd Monash Confirmation Resolution of 2019".

Sec. 2. The Council of the District of Columbia confirms the appointment of:

Mr. Todd Monash
4520 River Road NW
Washington, DC 20016
(Ward 3)

as a member with experience at a financial institution operating within the District member of the Green Finance Authority Board, in accordance with section 203 of the Green Finance Authority Establishment Act of 2018, effective August 22, 2018 (D.C. Law 22-155; D.C. Official Code § 8-173.23), and pursuant to section 2 of the Confirmation Act of 1978, effective March 3, 1979 (D.C. Law 2-142; D.C. Official Code § 1-523.01), for a term to end April 1, 2022.

Sec. 3. The Council of the District of Columbia shall transmit a copy of this resolution, upon its adoption, each to the nominee and to the Office of the Mayor.

Sec. 4. This resolution shall take effect immediately.

TODD MONASH

PROFILE

- 20 years experience in the commercial and residential lending markets as originator and analyst
- Team manager with measured success
- Extensive knowledge and business relationships in the Washington, DC metropolitan area
- Fluent in English and Spanish

EDUCATION

The Risk Management Association

2014 Commercial Credit for Lenders

Georgetown University, Washington, DC

1993 *International Executive Graduate Program*

University of Notre Dame, South Bend, IN

1990 *Bachelor of Science Degree in Biology and Philosophy*

EXPERIENCE

April 2018 – Present United Bank, Tyson's Corner, VA

Commercial Services Officer

- Asked to join the United Bank team following its acquisition of Cardinal Bank.
- Originate Commercial & Industrial (C&I) and Real Estate loans in Washington, DC
- Manage the Treasury Management and complete deposit relationship of a \$500 million portfolio.
- Successful in leading \$76 million to the bank in 2018, assisting with its organic growth in the market
- Lead on introducing Executive Team to area for-profit and not-for-profit organizations.
- Member of Rate Planning Committee

August 2014 – April 2018 **Cardinal Bank**, Tyson's Corner, VA

Commercial Services Officer

- Originate Commercial & Industrial (C&I) and Real Estate loans in Washington, DC
- Manage the Treasury Management and complete deposit relationship of a portfolio of \$300 million
- Present and Support commercial relationships to loan committee.

2010 – July 2014

TD Bank, Tyson's Corner, VA

Small Business Relationship Manager

- Originate and secure Commercial & Industrial (C&I) and Real Estate loans throughout Greater Metropolitan DC market
- Develop and manage business loan production business customer relationships at 14 branches
- Coach branch managers in developing small business loan and deposit pipeline
- Teach Financial Literacy with focus on preparing companies on Borrowing and credit preparedness to support Community Reinvestment Act requirements.

2000 - 2010

Bankers Fidelity Mortgage Corporation, Reston, VA

Senior Loan Manager

- Secured over \$220M in refinance and purchase loans, working with over 50 different lenders
- Worked with area lending institutions as alternative lender
- Supervised team of loan officers to meet closing goals

1997 - 2000

Walker & Dunlop/Green Park Financial, Bethesda, MD

Senior Analyst

- Analyst for top producing Loan Originators
- Analyzed debt-financing and loan-servicing of multifamily, retail and office properties in the Washington, DC metropolitan area. Properties valued between \$1M to \$450M
- Presented loan packages to lenders on commercial real estate projects and properties for investors, owners, and developers
- Conducted and presented research used to index debt, structure financing and equity execution for commercial real estate investors

1994 - 1997

Arthur Andersen, Washington, DC

Real Estate Advisory Group Analyst

- Developed analysis for packages presented to institutional investors for funding the development of toll road projects domestically and internationally (specifically in Virginia, Mexico and Panama markets)
- Developed demographic studies and local economic growth analysis to project return on investment
- Provided analysis and appraisal support of local commercial real estate portfolios

1991 - 1993

U.S. Asia Commercial Dev. Corp., Washington, DC
Analyst

- Provided custom analysis to support the efforts of U.S. real estate development and telecommunications companies entering their respective markets in Japan, South Korea and Taiwan
- Provided logistical support and communication with Japanese and Korean companies at the senior executive level
- Developed and implemented the company's annual budget with the office in Seoul, South Korea
- Reported to company COO

1990 - 1991

Tenley Study Center, Washington, DC
English Immersion Program Coordinator and Teacher

- Developed and supervised an English immersion program for 44 high school students from Spain
- Program concentrations included the development of students' conversational English skills through interactive tours in Washington, DC and New York City
- Program studies focused on the U.S. political system

ADDITIONAL EXPERIENCE

2001- 2010

River House Antiques, Washington, DC
Partner

- Partner in family owned retail antique furniture business with \$450,00 annual gross sells
- Managed inventory for start-up store and online company
- Managed and performed historic restoration of period furniture from New England and Europe



Executive Office of the Mayor - Office of Talent and Appointments
John A. Wilson Building | 1350 Pennsylvania Avenue, Suite 600 | Washington, DC 20004

Todd Monash



Todd Monash is the Commercial Services Officer at United Bank. Mr. Monash brings more than 20 years of banking and lending experience in this market.

Mr. Monash has been an experienced commercial lender and relationship manager in the region for almost 20 years, helping businesses and organizations based in the Washington, DC Region achieve their goals.

Before coming to United Bank in 2018, Mr. Monash was with Cardinal Bank, working with the development team to grow this \$4 billion bank organically.

A Ward 3 resident, Mr. Monash received a Bachelor of Science in Philosophy and Biology from the University of Notre Dame and is a graduate of the International Executive Graduate Program at Georgetown University.



GOVERNMENT OF THE DISTRICT OF COLUMBIA
Executive Office of Mayor Muriel Bowser



Office of the General Counsel to the Mayor

To: Alana Intrieri, Steven Walker
From: Betsy Cavendish
Date: April 7, 2019
Subject: Legal sufficiency review of Resolutions nominating Lori Chatman, Priya Jayachadran, Todd Monash, and Ricardo Nogueira as members of the Green Finance Authority Board

This is to Certify that this office has reviewed the above-referenced legislation and found it to be legally unobjectionable. If you have any questions in this regard, please do not hesitate to call Karuna Seshasai, Deputy General Counsel, Executive Office of the Mayor, at 202-724-1303, or me at 202-724-7681.

A handwritten signature in cursive script that reads 'Elizabeth A. Cavendish'.

Elizabeth Cavendish