

September 17, 2018

The Honorable Phil Mendelson  
Chairman  
Council of the District of Columbia  
John A. Wilson Building  
1350 Pennsylvania Avenue, N.W., Suite 504  
Washington, DC 20004

OFFICE OF THE  
ATTORNEY GENERAL  
2018 SEP 17 PM 3:33



Subject: Contract No. SO-18-011-0001714 for Johnson Controls Security Solutions LLC.

Dear Chairman Mendelson:

Pursuant to D.C. Official Code §2-352.02(a) (2011 Repl. & Supp.), enclosed for consideration and approval by the Council of the District of Columbia is the proposed legislation, "Johnson Controls Security Solutions LLC, Contract Approval Resolution of 2018" to approve a multi-year contract with Johnson Controls Security Solutions, LLC. The proposed period of performance is the Base Term for two (2) years commencing on date of award, with four (4) one-year renewal Option Periods. The dollar value of the proposed contract is \$4,388,235 for the Base Term.

The purpose of this contract is to provide a complete turnkey digital IP surveillance camera system and supporting network equipment at the Walter E. Washington Convention Center. A full Contract Summary is provided.

As always, I am available to discuss any questions you may have.

Sincerely,

A handwritten signature in black ink, appearing to read "Gregory A. O'Dell".

Gregory A. O'Dell  
President and CEO


cc: Erin Oliver, Director, Contracts and Procurement Services, Events DC  
Reginald Smith, Esq., Deputy General Counsel, Events DC

Enclosure(s)

801 Mount Vernon Place NW  
Washington, DC 20001

P 202.249.3000  
F 202.249.3255

eventsdc.com

  
Chairman Phil Mendelson at  
the request of the Washington  
Convention and Sports Authority

1  
2  
3  
4  
5  
6  
7  
8  
9 A PROPOSED RESOLUTION

10  
11  
12  
13 IN THE COUNCIL OF THE DISTRICT OF COLUMBIA  
14  
15

16  
17 To approve multiyear Contract No. SO-18-011-0001714 with Johnson Controls Security  
18 Solutions, LLC (“*Johnson*”) to provide a turnkey digital IP surveillance camera system  
19 and supporting network equipment, preventative maintenance, system repairs and  
20 emergency services at the Walter E. Washington Convention Center.  
21

22  
23 RESOLVED, BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, That this  
24 resolution may be cited as the “Johnson Controls Security Solutions, LLC Approval Resolution  
25 of 2018”

26 Sec. 2. (a) The Washington Convention and Sports Authority, t/a Events DC, proposes to  
27 enter into a two (2) year agreement with four (4) one-year options with Johnson for surveillance  
28 camera system services for a base term price of \$ \$4,388,235.

29 (b) The services to be provided under this contract are for removal of an existing  
30 analog system, furnishing, installing, programming and testing the new digital IP surveillance  
31 camera system and supporting network equipment, managed video service software and support,  
32 on-site training, preventative maintenance, routine repairs and emergency services.

33 Sec. 3. Pursuant to section 451(c)(3) of the District of Columbia Home Rule Act,  
34 approved December 24, 1973 (87 Stat. 803; D.C. Official Code §1-204.51(c)(3)), the Council of

1 the District of Columbia hereby approves Contract No. SO-17-032-0001584.

2           **Sec. 4. The Council adopts the fiscal impact statement provided by the Chief Financial**  
3 **Officer as the fiscal impact statement required by section 602(c)(3) of the District of Columbia**  
4 **Home Rule Act (D.C. Official Code §1-206.02 (c)(3)).**

5           **Sec. 5. The Secretary to the Council shall transmit a copy of this resolution, upon its**  
6 **adoption to the Mayor.**

7           **Sec. 6. This resolution shall take effect immediately.**