



OFFICE OF THE  
SECRETARY  
2016 APR -8 PM 4: 56

**MURIEL BOWSER**  
MAYOR

APR 8 2016

The Honorable Phil Mendelson  
Chairman  
Council of the District of Columbia  
John A. Wilson Building  
1350 Pennsylvania Avenue, NW, Suite 504  
Washington, DC 20004

Dear Chairman Mendelson:

In accordance with section 2 of the Confirmation Act of 1978, effective March 3, 1979 (D.C. Law 2-142; D.C. Official Code § 1-523.01 (2014 suppl.)), and pursuant to section 1002(b) of the Second Omnibus Regulatory Reform Amendment Act of 1998, effective April 20, 1999 (D.C. Law 12-261; D.C. Official Code §47-2853.06(d)), which established the Board of Industrial Trades ("Board"), I am pleased to nominate the following persons:

Mr. Brian Cooper  
4118 49th Street, NW  
Washington, DC 20016  
(Ward 3)

for appointment as the Licensed Elevator Contractor member of the Board, to fill a vacant seat, for a term to end June 26, 2019.

Mr. Keith Jones  
2122 14th Street, SE  
Washington, DC 20020  
(Ward 8)

for reappointment as a Licensed Steam and Other Operating Engineer member of the Board, for a term to end June 26, 2018.

Ms. Victoria Leonard  
2218 Flagler Place, NW  
Washington, DC 20001  
(Ward 5)

for reappointment as the Consumer Member of the Board, for a term to end June 26, 2018;

Mr. Robert Louis Smith  
3027 Yost Place, NE  
Washington, DC 20018  
(Ward 5)

for reappointment as a Licensed Master Electrician of the Board, for a term to end June 26, 2018;

Mr. Alvin D. Venson, Sr.  
3201 Alabama Avenue, SE  
Washington, DC 20020  
(Ward 7)

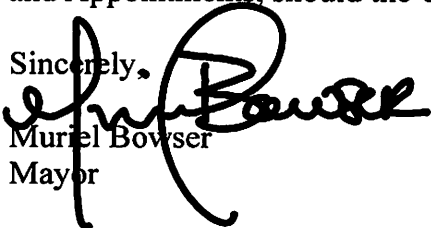
for reappointment as a Licensed Master Refrigeration and Air Conditioning Mechanic member of the Board, for a term to end June 26, 2019;

Mr. Petrick Washington  
775 Wheeler Hill Drive, SE  
Washington, DC 20032  
(Ward 8)

for appointment as the Licensed Elevator Inspector member of the Board, to fill a vacant seat, for a term to end June 26, 2019.

Enclosed, you will find biographical information detailing the experience of the above-mentioned nominees, together with proposed resolutions to assist the Council during the confirmation process.

I would appreciate the Council's earliest consideration of this nomination for confirmation. Please do not hesitate to contact me, or Steven Walker, Director, Mayor's Office of Talent and Appointments, should the Council require additional information.

Sincerely,  
  
Muriel Bowser  
Mayor



Chairman Phil Mendelson  
at the request of the Mayor

A PROPOSED RESOLUTION

IN THE COUNCIL OF THE DISTRICT OF COLUMBIA

Chairman Phil Mendelson, at the request of the Mayor, introduced the following resolution,  
which was referred to the Committee on \_\_\_\_\_

To confirm the appointment of Mr. Brian Cooper to the Board of Industrial Trades.

RESOLVED, BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, that this resolution may be cited as the "Board of Industrial Trades Mr. Brian Cooper Confirmation Resolution of 2016".

Sec. 2. The Council of the District of Columbia confirms the appointment of:

Mr. Brian Cooper  
4118 49th Street, NW  
Washington, DC 20016  
(Ward 3)

as a Licensed Elevator Contractor member of the Board of Industrial Trades, pursuant to section 1002(b) of the Second Omnibus Regulatory Reform Amendment Act of 1998, effective April 20, 1999 (D.C. Law 12-261; D.C. Official Code §47-2853.06(d), to fill a vacant seat, and to serve for a term to end June 26, 2019.

Sec. 3. The Council of the District of Columbia shall transmit a copy of this resolution, upon its adoption, to the nominee and to the Office of the Mayor.

Sec. 4. This resolution shall take effect immediately.

# Brian Cooper

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## Experience

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August 2005- Present                      Potomac Elevator Company                      Washington, D.C.

### President

- Provided general management to commercial elevator company. Complete responsibility for profit & loss, business development, field operations, staffing, union relations, field safety program, and supervision of staff.
  - Developed sound business structure, accounting system, job costing and estimating systems.
  - Grew sales revenue from \$0 in 2006 to average of \$4.5M (2008-2010).
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Jan 2002-Aug 2005                      Otis Elevator Company (Bermuda) Ltd.                      Pembroke, Bermuda

### General Manager

- Provided general management to \$2.7M (2004) commercial elevator operation. Complete responsibility for profit & loss, business development, field operations, staffing, local union relations including contract negotiations, field safety program, and all interaction with island's government and local ownership.
  - Met or exceeded business plans, with year over year profit growth, each year in this position. Had zero lost time accidents and best safety incident record in Northeast Region of Otis Elevator each year in this position.
  - Grew sales revenue 36% in four years from \$2.2M (2002) to \$3.0M (2005).
  - Grew net profit 20% in four years from \$575K (2002) to \$691K (2005).
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Dec 2000- Jan 2002                      Otis Elevator Company                      Washington, D.C.

### Senior Account Manager New Equipment

- Provided cost estimates and project management for 120 hydraulic and traction elevator installations in the metropolitan D.C. area.
  - Responsible for specifying Otis products with architects and developers during building design phase.
  - Responsible for providing accurate proposals, and efficient project management throughout project.
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March 1999- Dec 2000                      Otis Elevator Company                      Washington, D.C.

### Senior Account Manager Service

- Managed established territory of 650 units under service agreements.
- Responsible for account management, service, maintenance, and modernization sales, account collections and cancellation prevention.
- Sold \$1.3M in service, \$1.0M in modernization.
- Responsible for sale of significant maintenance contracts at 1500 K St. NW, 1400 Eye St. NW, Barr Building & Washington Harbor.

## **Brian Cooper**

### **Education**

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Sept. 1986- June 1990

Allegheny College

Meadville, PA

#### **Bachelor of Arts in History**

- Course work includes successful completion of Calculus I-III, Physics I-III, and Chemistry I-III

September 1990- May 1994

University of Pittsburgh, School of Engineering Pittsburgh, PA

#### **Bachelor of Science, Mechanical Engineering**

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Executive Office of the Mayor - Office of Talent and Appointments  
John A. Wilson Building | 1350 Pennsylvania Avenue, Suite 600 | Washington, DC 20004

## Brian Cooper



Mr. Brian Cooper is the president and sole owner of Potomac Elevator Company L.L.C. located in Washington D.C.

He founded Potomac Elevator Company to service the metropolitan area's building owners and property managers. Mr. Cooper's extensive sales and management experience extends over 11 years for the industry's largest in the world, Otis Elevator Company.

A Ward 3 resident, Mr. Cooper received his Bachelor of Science in Mechanical Engineering from the School of Engineering at the University of Pittsburgh.



GOVERNMENT OF THE DISTRICT OF COLUMBIA  
Executive Office of Mayor Muriel Bowser



Office of the General Counsel to the Mayor

**To:** Lauren C. Vaughan  
**From:** Betsy Cavendish  
**Date:** March 31, 2016  
**Subject:** Legal sufficiency review of legislation appointing several members to the Board of Industrial Trades

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**This is to Certify that** this office has reviewed the above-referenced legislation and found it to be legally unobjectionable. If you have any questions in this regard, please do not hesitate to call Rob Hawkins, Deputy General Counsel, Executive Office of the Mayor, at 202-724-1303, or me at 202-724-7681.

A handwritten signature in cursive script that reads 'Elizabeth A. Cavendish'. The signature is written in black ink and is positioned above a horizontal line.

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Elizabeth Cavendish