

Substitute Bill No. 981

January Session, 2019



AN ACT CONCERNING SELF-SERVICE STORAGE INSURANCE.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. Section 38a-1 of the general statutes is repealed and the
- 2 following is substituted in lieu thereof (*Effective October 1, 2019*):
- 3 Terms used in this title <u>and section 2 of this act</u>, unless it appears
- 4 from the context to the contrary, shall have a scope and meaning as set
- 5 forth in this section.
- 6 (1) "Affiliate" or "affiliated" means a person that directly, or
- 7 indirectly through one or more intermediaries, controls, is controlled
- 8 by or is under common control with another person.
- 9 (2) "Alien insurer" means any insurer that has been chartered by or
- organized or constituted within or under the laws of any jurisdiction
- 11 or country without the United States.
- 12 (3) "Annuities" means all agreements to make periodical payments
- where the making or continuance of all or some of the series of the
- 14 payments, or the amount of the payment, is dependent upon the
- 15 continuance of human life or is for a specified term of years. This
- 16 definition does not apply to payments made under a policy of life
- 17 insurance.

- 18 (4) "Commissioner" means the Insurance Commissioner.
- 19 (5) "Control", "controlled by" or "under common control with"
 20 means the possession, direct or indirect, of the power to direct or cause
 21 the direction of the management and policies of a person, whether
 22 through the ownership of voting securities, by contract other than a
 23 commercial contract for goods or nonmanagement services, or
 24 otherwise, unless the power is the result of an official position with the
 25 person.
- 26 (6) "Domestic insurer" means any insurer that has been chartered 27 by, incorporated, organized or constituted within or under the laws of 28 this state.
- 29 (7) "Domestic surplus lines insurer" means any domestic insurer 30 that has been authorized by the commissioner to write surplus lines 31 insurance.
- 32 (8) "Foreign country" means any jurisdiction not in any state, district 33 or territory of the United States.
 - (9) "Foreign insurer" means any insurer that has been chartered by or organized or constituted within or under the laws of another state or a territory of the United States.
- 37 (10) "Insolvency" or "insolvent" means, for any insurer, that it is 38 unable to pay its obligations when they are due, or when its admitted 39 assets do not exceed its liabilities plus the greater of: (A) Capital and 40 surplus required by law for its organization and continued operation; 41 or (B) the total par or stated value of its authorized and issued capital 42 stock. For purposes of this subdivision "liabilities" shall include but not 43 be limited to reserves required by statute or by regulations adopted by 44 the commissioner in accordance with the provisions of chapter 54 or 45 specific requirements imposed by the commissioner upon a subject 46 company at the time of admission or subsequent thereto.
- 47 (11) "Insurance" means any agreement to pay a sum of money,

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provide services or any other thing of value on the happening of a particular event or contingency or to provide indemnity for loss in respect to a specified subject by specified perils in return for a consideration. In any contract of insurance, an insured shall have an interest which is subject to a risk of loss through destruction or impairment of that interest, which risk is assumed by the insurer and such assumption shall be part of a general scheme to distribute losses among a large group of persons bearing similar risks in return for a ratable contribution or other consideration.

- (12) "Insurer" or "insurance company" includes any person or combination of persons doing any kind or form of insurance business other than a fraternal benefit society, and shall include a receiver of any insurer when the context reasonably permits.
- (13) "Insured" means a person to whom or for whose benefit an insurer makes a promise in an insurance policy. The term includes policyholders, subscribers, members and beneficiaries. This definition applies only to the provisions of this title and does not define the meaning of this word as used in insurance policies or certificates.
- (14) "Life insurance" means insurance on human lives and insurances pertaining to or connected with human life. The business of life insurance includes granting endowment benefits, granting additional benefits in the event of death by accident or accidental means, granting additional benefits in the event of the total and permanent disability of the insured, and providing optional methods of settlement of proceeds. Life insurance includes burial contracts to the extent provided by section 38a-464.
- (15) "Mutual insurer" means any insurer without capital stock, the managing directors or officers of which are elected by its members.
- 76 (16) "Person" means an individual, a corporation, a partnership, a 77 limited liability company, an association, a joint stock company, a business trust, an unincorporated organization or other legal entity.

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- 79 (17) "Policy" means any document, including attached 80 endorsements and riders, purporting to be an enforceable contract, 81 which memorializes in writing some or all of the terms of an insurance 82 contract.
- 83 (18) "State" means any state, district, or territory of the United States.
- 84 (19) "Subsidiary" of a specified person means an affiliate controlled 85 by the person directly, or indirectly through one or more 86 intermediaries.
- 87 (20) "Unauthorized insurer" or "nonadmitted insurer" means an 88 insurer that has not been granted a certificate of authority by the 89 commissioner to transact the business of insurance in this state or an 90 insurer transacting business not authorized by a valid certificate.
- 91 (21) "United States" means the United States of America, its 92 territories and possessions, the Commonwealth of Puerto Rico and the 93 District of Columbia.
- 94 Sec. 2. (NEW) (*Effective October 1, 2019*) (a) For the purposes of this section:
- 96 (1) "Insurance producer" or "producer" has the same meaning as 97 provided in section 38a-702a of the general statutes;
- 98 (2) "Location" means (A) a physical location in this state, or (B) an 99 Internet web site or call center site directed at residents of this state;
- 100 (3) "Occupant" means a person, or the assignee, successor or 101 sublessee of a person, entitled to use, to the exclusion of others, storage 102 space at a self-service storage facility under a rental agreement;
- 103 (4) "Owner" has the same meaning as provided in section 42-159 of 104 the general statutes;
- 105 (5) "Personal property" has the same meaning as provided in section 106 42-159 of the general statutes;

- 107 (6) "Rental agreement" means a written agreement or lease that
 108 establishes or modifies the terms, conditions, rules or any other
 109 provisions concerning the use and occupancy of storage space at a self110 service storage facility;
- 17 (7) "Self-service storage facility" means real property in this state that is designed and used for the leasing or renting of storage space to occupants who are to have access to such space only for storing and removing personal property;
- 115 (8) "Self-service storage insurance" means property and casualty 116 insurance (A) insuring personal property stored at, or in transit to or 117 from, a self-service storage facility during the term of a rental 118 agreement, and (B) offered or sold in connection with, and incidental 119 to, a rental agreement; and
 - (9) "Supervising person" means an insurer licensed to transact insurance business in this state and authorized to write personal or commercial risk insurance business in this state, or an insurance producer licensed in this state, appointed by an insurer to supervise the owners who are offering or selling self-service storage insurance coverage on behalf of the appointing insurer.
 - (b) (1) No owner shall offer or sell self-service storage insurance coverage in this state without first obtaining a self-service storage insurance license from the commissioner pursuant to this section. Notwithstanding the provisions of this subdivision, each owner offering or selling self-service storage insurance coverage in this state prior to October 1, 2019, may continue to offer or sell such coverage until the owner's initial application for a self-service storage insurance license is approved or denied by the commissioner, provided such owner files such application not later than ninety days after the date on which the commissioner prescribes a form for such application. Each self-service storage insurance license issued by the commissioner pursuant to this section shall be in force until January thirty-first of the next even-numbered year, unless such license is sooner revoked or

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139 suspended by the commissioner.

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- (2) An owner is not required to be licensed under this section solely to display and make available to occupants and prospective occupants brochures and other promotional materials created by or on behalf of an insurer licensed to transact insurance business, and authorized to write property and casualty insurance, in this state.
 - (3) An owner's self-service storage insurance license shall authorize each employee and authorized representative of such owner to offer and sell self-service storage insurance coverage at each location where such owner conducts business. No such employee or authorized representative shall be required to be licensed under chapter 701a of the general statutes, provided:
- 151 (A) The owner obtains and maintains such self-service storage 152 insurance license;
- 153 (B) The insurer issuing such coverage, or the supervising person 154 appointed by such insurer, supervises such owner; and
 - (C) No such employee or authorized representative holds himself or herself out as an insurance producer licensed in this state unless such employee or authorized representative is an insurance producer licensed in this state.
- (4) (A) Each owner seeking to obtain a self-service storage insurance license pursuant to this section shall submit to the commissioner, in a form and manner prescribed by the commissioner, an initial application. Such application shall be signed and sworn to by such owner and include, at a minimum:
 - (i) (I) The name and residence address of, and any other information that the commissioner, in the commissioner's discretion, may require concerning, such owner or an employee or officer of such owner, or the insurer or supervising person supervising such owner, who will serve as the person responsible for such owner's compliance with this

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- 170 (II) If such owner is not an individual and derives more than fifty 171 per cent of such owner's revenue from the sale of self-service storage 172 insurance coverage, such owner shall include the name and residence 173 address of, and any other information that the commissioner, in the 174 commissioner's discretion, may require for, all shareholders of such 175 owner who are directly or indirectly the beneficial owner of ten per 176 cent or more of any class of security of such owner, and all of the 177 officers and directors of such owner; and
- 178 (ii) The address of such owner's home office.
- (B) Each application submitted to the commissioner pursuant to subparagraph (A) of this subdivision shall be accompanied by the fees set forth in section 38a-11 of the general statutes, as amended by this act.
 - (C) Each owner offering or selling self-service storage insurance coverage in this state prior to October 1, 2019, shall file an initial application with the commissioner pursuant to subparagraph (A) of this subdivision not later than ninety days after the date that the commissioner prescribes a form for such initial application.
 - (5) (A) Each owner seeking to renew a self-service storage insurance license shall submit to the commissioner, in a form and manner prescribed by the commissioner, an updated application. Such application shall be signed and sworn to by such owner and include, at a minimum:
- 193 (i) Any changes to such owner's initial application filed pursuant to 194 subparagraph (A) of subdivision (4) of this subsection; and
- 195 (ii) Any other information that the commissioner, in the 196 commissioner's discretion, may require.
- 197 (B) Each updated application submitted to the commissioner

- pursuant to subparagraph (A) of this subdivision shall be accompanied by the applicable fee specified in section 38a-11 of the general statutes, as amended by this act.
- 201 (C) Each renewal of a self-service storage insurance license granted 202 by the commissioner in response to an application filed pursuant to 203 subparagraph (A) of this subdivision shall be valid for two years.
- (c) Each owner offering or selling self-service storage insurance coverage shall make available, at each location where such owner is offering or selling such coverage to occupants or prospective occupants in this state, brochures or other written or electronic materials containing, at a minimum, the following:
- 209 (1) A statement disclosing that self-service storage insurance 210 coverage may provide insurance coverage that is duplicative of 211 insurance coverage provided to occupants under their homeowners, 212 renter's or other insurance policies;
- 213 (2) A statement disclosing that occupants are not required to 214 purchase self-service storage insurance coverage from such owner to 215 lease storage space from such owner;
- 216 (3) The identity of the insurer issuing such self-service storage 217 insurance coverage;
- 218 (4) The identity of any supervising person appointed by the insurer 219 identified pursuant to subdivision (3) of this subsection;
- 220 (5) The amount of any deductible under such self-service storage 221 insurance coverage and a summary of how such deductible must be 222 paid;
- 223 (6) A summary of the benefits under such self-service storage 224 insurance coverage;
- 225 (7) The terms and conditions of such self-service storage insurance

- coverage, or a summary of the key terms and conditions of such coverage;
- 228 (8) A summary of the process for filing a claim under such self-229 service storage insurance coverage; and
- (9) A statement disclosing that an occupant covered under selfservice storage insurance coverage may cancel such coverage at any time, and that the person paying the premium for such coverage will receive a refund of, or a credit for, any unearned premium under such coverage.
- (d) (1) If self-service storage insurance coverage is included at no additional charge with a lease of storage space, the owner shall clearly and conspicuously disclose, in writing, to the occupant or prospective occupant that such insurance is included at no additional charge with the lease of the storage space.
- (2) An owner may bill and collect payments for self-service storageinsurance coverage, provided:
 - (A) Any payment that is not attributable to the cost of an occupant's occupancy of self-service storage space is itemized separately on each invoice that the owner issues to the occupant; and
 - (B) The owner remits such payment to the insurer issuing such selfservice storage insurance coverage, or the supervising person appointed by such insurer, not later than sixty days after such owner receives such payment.
 - (3) An owner shall not be required to maintain payments collected pursuant to subdivision (2) of this subsection in a segregated account if the insurer that issued the self-service storage insurance coverage, or the supervising person appointed by such insurer, authorizes the owner to commingle such payments. All premium payments collected by an owner pursuant to said subdivision shall be held by the owner in a fiduciary capacity for the benefit of the insurer.

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- 256 (4) An owner may receive compensation for billing and collection services.
- (e) (1) Self-service storage insurance coverage shall not be offered or sold in this state unless such insurance coverage is issued by an insurer that is authorized to write such lines of business in this state. Such insurance coverage may be issued as an individual, group, master, corporate or commercial policy. An insurer authorized to issue self-service storage insurance coverage in this state shall file a copy of the form for such coverage in accordance with subsection (c) of section 38a-676 of the general statutes.
 - (2) An insurer that issues self-service storage insurance coverage in this state and does not directly supervise the owners offering or selling such coverage to occupants in this state shall appoint a supervising person, and shall provide the name and contact information of such supervising person to the commissioner and such owners.
 - (3) Each supervising person shall maintain a registry containing the locations used by each owner in this state to offer or sell self-service storage insurance coverage issued by the insurer that appointed such supervising person. Each supervising person shall, not later than ten days after such supervising person receives a request from the commissioner, make such registry available for inspection by the commissioner or the commissioner's designee during such supervising person's regular business hours.
 - (f) The Insurance Commissioner may:
 - (1) Refuse to issue or renew, for cause and after notice and a hearing, a self-service storage insurance license pursuant to this section. Any person aggrieved by the commissioner's refusal to issue or renew a self-service storage insurance license may appeal therefrom in accordance with the provisions of section 4-183 of the general statutes, except venue for such appeal shall be in the judicial district of New Britain; and

- (2) Suspend or revoke a self-service storage insurance license issued pursuant to this section, and impose a fine in addition to or in lieu of such suspension or revocation in accordance with section 38a-774 of the general statutes. The commissioner may, either in addition to or in lieu of such suspension or revocation, issue a cease and desist order suspending the privilege of offering or selling self-service storage insurance coverage at specific locations or by specific employees or authorized representatives.
 - (g) Notwithstanding any provision of the general statutes, no owner shall be required to undergo any examination, education or continuing education as a condition to receiving or renewing a self-service storage insurance license pursuant to this section.
- (h) The commissioner may adopt regulations, in accordance with chapter 54 of the general statutes, to implement the provisions of this section.
- Sec. 3. Subsection (a) of section 38a-11 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2019*):
 - (a) The commissioner shall demand and receive the following fees: (1) For the annual fee for each license issued to a domestic insurance company, two hundred dollars; (2) for receiving and filing annual reports of domestic insurance companies, fifty dollars; (3) for filing all documents prerequisite to the issuance of a license to an insurance company, two hundred twenty dollars, except that the fee for such filings by any health care center, as defined in section 38a-175, shall be one thousand three hundred fifty dollars; (4) for filing any additional paper required by law, thirty dollars; (5) for each certificate of valuation, organization, reciprocity or compliance, forty dollars; (6) for each certified copy of a license to a company, forty dollars; (7) for each certified copy of a report or certificate of condition of a company to be filed in any other state, forty dollars; (8) for amending a certificate of authority, two hundred dollars; (9) for each license issued to a rating

organization, two hundred dollars. In addition, insurance companies shall pay any fees imposed under section 12-211; (10) a filing fee of fifty dollars for each initial application for a license made pursuant to section 38a-769; (11) with respect to insurance agents' appointments: (A) A filing fee of fifty dollars for each request for any agent appointment, except that no filing fee shall be payable for a request for agent appointment by an insurance company domiciled in a state or foreign country which does not require any filing fee for a request for agent appointment for a Connecticut insurance company; (B) a fee of one hundred dollars for each appointment issued to an agent of a domestic insurance company or for each appointment continued; and (C) a fee of eighty dollars for each appointment issued to an agent of any other insurance company or for each appointment continued, except that (i) no fee shall be payable for an appointment issued to an agent of an insurance company domiciled in a state or foreign country which does not require any fee for an appointment issued to an agent of a Connecticut insurance company, and (ii) the fee shall be twenty dollars for each appointment issued or continued to an agent of an insurance company domiciled in a state or foreign country with a premium tax rate below Connecticut's premium tax rate; (12) with respect to insurance producers: (A) An examination fee of fifteen dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of fifteen dollars to the commissioner for each examination taken by an applicant; (B) a fee of eighty dollars for each license issued; (C) a fee of eighty dollars per year, or any portion thereof, for each license renewed; and (D) a fee of eighty dollars for any license renewed under the transitional process established in section 38a-784; (13) with respect to public adjusters: (A) An examination fee of fifteen dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of fifteen dollars to the commissioner for each examination taken by an applicant; and (B) a fee of two hundred fifty dollars for each license issued or renewed; (14) with respect to casualty claims adjusters: (A) An examination fee of twenty dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee

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of twenty dollars to the commissioner for each examination taken by an applicant; (B) a fee of eighty dollars for each license issued or renewed; and (C) the expense of any examination administered outside the state shall be the responsibility of the entity making the request and such entity shall pay to the commissioner two hundred dollars for such examination and the actual traveling expenses of the examination administrator to administer such examination; (15) with respect to motor vehicle physical damage appraisers: (A) An examination fee of eighty dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of eighty dollars to the commissioner for each examination taken by an applicant; (B) a fee of eighty dollars for each license issued or renewed; and (C) the expense of any examination administered outside the state shall be the responsibility of the entity making the request and such entity shall pay to the commissioner two hundred dollars for such examination and the actual traveling expenses of the examination administrator to administer such examination; (16) with respect to certified insurance consultants: (A) An examination fee of twenty-six dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of twenty-six dollars to the commissioner for each examination taken by an applicant; (B) a fee of two hundred fifty dollars for each license issued; and (C) a fee of two hundred fifty dollars for each license renewed; (17) with respect to surplus lines brokers: (A) An examination fee of twenty dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of twenty dollars to the commissioner for each examination taken by an applicant; and (B) a fee of six hundred twenty-five dollars for each license issued or renewed; (18) with respect to fraternal agents, a fee of eighty dollars for each license issued or renewed; (19) a fee of twenty-six dollars for each license certificate requested, whether or not a license has been issued; (20) with respect to domestic and foreign benefit societies shall pay: (A) For service of process, fifty dollars for each person or insurer to be served; (B) for filing a certified copy of its charter or articles of association, fifteen dollars; (C) for filing an annual statement or report, twenty

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dollars; and (D) for filing any additional paper required by law, fifteen dollars; (21) with respect to foreign benefit societies: (A) For each certificate of organization or compliance, fifteen dollars; (B) for each certified copy of permit, fifteen dollars; and (C) for each copy of a report or certificate of condition of a society to be filed in any other state, fifteen dollars; (22) with respect to reinsurance intermediaries, a fee of six hundred twenty-five dollars for each license issued or renewed; (23) with respect to life settlement providers: (A) A filing fee of twenty-six dollars for each initial application for a license made pursuant to section 38a-465a; and (B) a fee of forty dollars for each license issued or renewed; (24) with respect to life settlement brokers: (A) A filing fee of twenty-six dollars for each initial application for a license made pursuant to section 38a-465a; and (B) a fee of forty dollars for each license issued or renewed; (25) with respect to preferred provider networks, a fee of two thousand seven hundred fifty dollars for each license issued or renewed; (26) with respect to rental companies, as defined in section 38a-799, a fee of eighty dollars for each permit issued or renewed; (27) with respect to medical discount plan organizations licensed under section 38a-479rr, a fee of six hundred twenty-five dollars for each license issued or renewed; (28) with respect to pharmacy benefits managers, an application fee of one hundred dollars for each registration issued or renewed; (29) with respect to captive insurance companies, as defined in section 38a-91aa, a fee of three hundred seventy-five dollars for each license issued or renewed; (30) with respect to each duplicate license issued a fee of fifty dollars for each license issued; (31) with respect to surety bail bond agents, as defined in section 38a-660, (A) a filing fee of one hundred fifty dollars for each initial application for a license, and (B) a fee of one hundred dollars for each license issued or renewed; (32) with respect to third-party administrators, as defined in section 38a-720, (A) a fee of five hundred dollars for each license issued, and (B) a fee of four hundred fifty dollars for each license renewed; (33) with respect to portable electronics insurance licenses under section 38a-397, (A) a filing fee of one hundred dollars for each initial application for a license, (B) a fee of five hundred dollars for each license issued, and (C)

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424 a fee of four hundred fifty dollars for each license renewed; [and] (34) 425 with respect to limited lines travel insurance producer licenses under 426 section 38a-398, (A) a filing fee of one hundred dollars for each initial application for a license, (B) a fee of six hundred fifty dollars for each 427 428 license issued, and (C) a fee of six hundred fifty dollars for each license 429 renewed; and (35) with respect to self-service storage insurance 430 licenses under section 2 of this act, (A) a filing fee of one hundred dollars for each initial application for a license, (B) a fee of five 431 432 hundred dollars for each license issued, and (C) a fee of four hundred 433 fifty dollars for each license renewed.

This act shall take effect as follows and shall amend the following sections:		
Sections.		
Section 1	October 1, 2019	38a-1
Sec. 2	October 1, 2019	New section
Sec. 3	October 1, 2019	38a-11(a)

Statement of Legislative Commissioners:

In Section 2, "supervising person" was substituted for "supervising entity" for accuracy and consistency; in Section 2(a)(9), "appointing" was added for clarity; Section 2(b)(1) was rewritten for clarity; in Section 2(b)(4)(A)(i)(II), "an individual" was substituted for "a natural person", and "coverage" was inserted, for consistency; in Section 2(b)(5)(B), "applicable fee specified" was substituted for "fees set forth" for clarity; in Section 2(c)(9), (d)(1) and (d)(2)(B), "coverage" was added for consistency; and in Section 2(f)(1), "issued" and "disapproval or" were deleted, and "issue or" was added, for consistency.

INS Joint Favorable Subst.