



General Assembly

Substitute Bill No. 6544

January Session, 2023



AN ACT LIMITING AUTOMOBILE DEALER CONVEYANCE FEES.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

1 Section 1. Subsections (a) and (b) of section 14-62 of the general
2 statutes are repealed and the following is substituted in lieu thereof
3 (*Effective October 1, 2023*):

4 (a) Each sale shall be evidenced by an order properly signed by both
5 the buyer and seller, a copy of which shall be furnished to the buyer
6 when executed, and an invoice upon delivery of the motor vehicle, both
7 of which shall contain the following information: (1) Make of vehicle; (2)
8 year of model, whether sold as new or used, and on invoice the
9 identification number; (3) deposit, and (A) if the deposit is not
10 refundable, the words "No Refund of Deposit" shall appear at this point,
11 and (B) if the deposit is conditionally refundable, the words
12 "Conditional Refund of Deposit" shall appear at this point, followed by
13 a statement giving the conditions for refund, and (C) if the deposit is
14 unconditionally refundable, the words "Unconditional Refund" shall
15 appear at this point; (4) cash selling price; (5) finance charges, and (A) if
16 these charges do not include insurance, the words "No Insurance" shall
17 appear at this point, and (B) if these charges include insurance, a
18 statement shall appear at this point giving the exact type of coverage; (6)
19 allowance on motor vehicle traded in, if any, and description of the
20 same; (7) stamped or printed in a size equal to at least ten-point bold

21 type on the face of both order and invoice one of the following forms:
 22 (A) "This motor vehicle not guaranteed", or (B) "This motor vehicle is
 23 guaranteed", followed by a statement as to the terms of such guarantee,
 24 which terms shall include the duration of the guarantee or the number
 25 of miles the guarantee shall remain in effect. Such statement shall not
 26 apply to household furnishings of any trailer; (8) if the motor vehicle is
 27 new but has been subject to use by the seller or use in connection with
 28 [his] the seller's business as a dealer, the word "demonstrator" shall be
 29 clearly displayed on the face of both order and invoice; (9) any dealer
 30 conveyance fee or processing fee and a statement that such fee is not
 31 payable to the state of Connecticut printed in at least ten-point bold type
 32 on the face of both order and invoice; and (10) the dealer's legal name,
 33 address and license number. For the purposes of this [subdivision]
 34 section, "dealer conveyance fee" or "processing fee" means a fee charged
 35 by a dealer to recover reasonable costs for processing all documentation
 36 and performing services related to the closing of a sale, including, but
 37 not limited to, the registration and transfer of ownership of the motor
 38 vehicle which is the subject of the sale.

39 (b) (1) The selling price quoted by any dealer to a prospective buyer
 40 shall include, separately stated, the amount of the dealer conveyance fee
 41 and that such fee is negotiable. No dealer conveyance fee shall be added
 42 to the selling price at the time the order is signed by the buyer.

43 (2) No dealer may charge a dealer conveyance fee or processing fee
 44 that is greater than one per cent of the selling price of the motor vehicle.

45 [(2)] (3) No dealer shall include in the selling price a dealer
 46 preparation charge for any item or service for which the dealer is
 47 reimbursed by the manufacturer or any item or service not specifically
 48 ordered by the buyer and itemized on the invoice.

This act shall take effect as follows and shall amend the following sections:		
Section 1	October 1, 2023	14-62(a) and (b)

TRA *Joint Favorable Subst. -LCO*
FIN *Joint Favorable*