

General Assembly

Raised Bill No. 5254

February Session, 2024

LCO No. 1460



Referred to Committee on INSURANCE AND REAL ESTATE

Introduced by: (INS)

## AN ACT CONCERNING BROKER PRICE OPINIONS BY REAL ESTATE BROKERS AND REAL ESTATE SALESPERSONS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. Section 20-526 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2024*):
- 3 The provisions of sections 20-500 to 20-528, inclusive, concerning the 4 certification or provisional licensing of real estate appraisers shall not 5 apply to (1) any person under contract with a municipality who 6 performs a revaluation of real estate for assessment purposes pursuant 7 to section 12-62, [and] <u>or</u> (2) any licensed real estate broker or real estate 8 salesperson who estimates the value of real estate. [as part of a market 9 analysis performed for the owner of the real estate or a designee of the 10 owner, on such terms as may be agreed upon between such owner or 11 the owner's designee and the real estate broker or real estate 12 salesperson, for the purpose of (A) a prospective listing or sale of such 13 real estate, (B) providing information to the seller or landlord under a 14 listing agreement, or (C) providing information to a prospective buyer 15 or tenant under a buyer or tenant agency agreement, provided such

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16 estimate of value shall not be referred to or be construed as an appraisal.

If such owner executes a listing contract with the real estate broker or

real estate salesperson who so estimated the value of the real estate for

the sale of the real estate and such real estate contains any building or

other structure, occupied or intended to be occupied by no more than

21 four families, then such owner shall be credited against any

22 compensation the owner pays on account of such listing contract for any

23 fee paid by the owner for such estimate of value.]

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Sec. 2. (NEW) (*Effective October 1, 2024*) Any real estate broker or real estate salesperson, who is not a certified appraiser or licensed provisional appraiser pursuant to sections 20-500 to 20-528, inclusive, of the general statutes, may (1) estimate the value of real estate for a fee or other valuable consideration, provided such broker or salesperson does not make any representation of being a certified appraiser or licensed provisional appraiser, and (2) in the ordinary course of business, perform a comparative market analysis, provide a price opinion or provide an estimate of the value of real estate, provided such analysis, opinion or estimate shall not constitute an appraisal by such broker or salesperson.

| This act shall take effect as follows and shall amend the following |                 |             |
|---|-----------------|-------------|
| sections:   |                 |             |
|   |                 |             |
| Section 1   | October 1, 2024 | 20-526      |
| Sec. 2  | October 1, 2024 | New section |

## Statement of Purpose:

To permit real estate brokers and real estate salespersons to estimate the value of real estate for a fee or other valuable consideration and to perform comparative market analyses and provide price opinions or estimates of the value of real estate.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]

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