

General Assembly

February Session, 2024

## Substitute Bill No. 5140

## AN ACT CONCERNING EARNED WAGE ACCESS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

Section 1. Subdivision (11) of section 36a-555 of the 2024 supplement
 to the general statutes is repealed and the following is substituted in lieu
 thereof (*Effective from passage*):

4 (11) "Small loan" (A) means any loan of money or extension of credit, 5 or the purchase of, or an advance of money on, a borrower's future 6 potential source of money, including, but not limited to, future pay, 7 salary, pension income or a tax refund, if (i) the amount or value is fifty 8 thousand dollars or less, and (ii) the APR is greater than twelve per cent, 9 and (B) does not include (i) a retail installment contract made in 10 accordance with section 36a-772, (ii) a loan or extension of credit for 11 agricultural, commercial, industrial or governmental use, (iii) a 12 residential mortgage loan, as defined in section 36a-485, [or] (iv) an 13 open-end credit account that is accessed by a credit card issued by an 14 exempt entity, as described in subdivision (1) of subsection (b) of section 15 36a-557, or (v) a wage, as defined in section 31-58, paid by an employer 16 directly to an employee prior to a regular pay day in accordance with 17 title 31;

18 Sec. 2. Subsection (a) of section 36a-557 of the 2024 supplement to the

19 general statutes is repealed and the following is substituted in lieu20 thereof (*Effective from passage*):

(a) The following persons are exempt from the requirement forlicensure set forth in section 36a-556:

23 (1) A licensed pawnbroker;

(2) A person licensed as a consumer collection agency in accordance
with section 36a-801 when engaged in the activities of a consumer
collection agency in the normal course of business;

(3) A person who services small loans for an exempt person described
in subsection (b) of this section, when such exempt person owns the
small loans, provided the servicing arrangements include, in addition to
receiving payments of principal and interest in connection with the
small loans, the provision of accounting, recordkeeping and data
processing services and such person does not engage in the activities set
forth in subsection (d) of section 36a-556;

34 (4) A person who is a passive buyer of a small loan. For purposes of 35 this subdivision, "passive buyer" means a person who: (A) Has acquired 36 a small loan for investment purposes from a person who is either 37 licensed or exempt from licensure under subdivisions (1) to (3), 38 inclusive, of subsection (b) of this section; (B) will receive the principal 39 and interest and any other moneys due under the small loan through a 40 person who is either licensed or exempt from licensure under 41 subdivisions (1) to (3), inclusive, of subsection (b) of this section; and (C) 42 has had and will have no communications of any kind with the 43 Connecticut borrower regarding the small loan it has acquired;

44 (5) A consumer reporting agency, as defined in Section 603(f) of the
45 Fair Credit Reporting Act, 15 USC 1681a, as amended from time to time,
46 when generating leads; [and]

47 (6) A retail seller who offers, extends or facilitates credit through an48 open-end or closed-end credit plan for the purchase of goods or services

## 49 from such retail seller<u>; and</u>

50 (7) A payroll service provider that, on behalf of an employer or 51 person licensed under section 36a-565, verifies the available earnings of 52 an employee in connection with an employer-integrated advance issued 53 under subsection (i) of section 36a-558, as amended by this act, and 54 performs related activities to facilitate such verification, provided such 55 payroll service provider does not provide the funds for such employer-56 integrated advance or control the activities of such person licensed 57 under section 36a-565. For purposes of this subdivision, "control" has 58 the same meaning as provided in section 36a-555, as amended by this 59 act.

Sec. 3. Section 36a-558 of the 2024 supplement to the general statutes
is repealed and the following is substituted in lieu thereof (*Effective from passage*):

(a) Except as provided in subsection (c) of section 36a-557, no person
licensed or required to be licensed under section 36a-556 shall engage in
any of the activities described in subsection (a) of section 36a-556 for any
small loan that contains any condition or provision inconsistent with the
requirements in subsections (d) to (g), inclusive, or subsection (i) of this
section.

(b) No person exempt from licensure under section 36a-557, as
amended by this act, shall engage in any of the activities described in
subdivision (4), (5) or (6) of subsection (a) of section 36a-556 for any
small loan made by a person who was licensed or who was required to
be licensed under section 36a-556 that contains any condition or
provision inconsistent with the requirements in subsections (d) to (g),
inclusive, or subsection (i) of this section.

(c) (1) Except as the result of a bona fide error or as set forth in
subdivision (2) of this subsection, any small loan described in subsection
(a) or (b) of this section that contains any condition or provision
inconsistent with the requirements in subsections (d) to (g), inclusive, or

<u>subsection (i)</u> of this section shall not be enforced in this state. Such small
loan shall be void and no person shall have the right to collect or receive
any principal, interest, charge or other consideration thereon. Any
person attempting to collect or receive principal, interest, charge or
other consideration on such small loan shall be subject to the provisions
of section 36a-570.

(2) Subdivision (1) of this subsection shall not apply when: (A) The
inconsistent condition or provision is the result of a bona fide error; or
(B) the small loan was lawfully made in compliance with a validly
enacted licensed loan law of another state to a borrower who was not,
at the time of the making of such loan, a Connecticut borrower but who
has since become a Connecticut borrower.

(3) For the purposes of this subsection, the term "bona fide error"
includes, but is not limited to, clerical, calculation and computer
malfunction, programming and printing errors, but does not include an
error of legal judgment with respect to a person's obligations under
sections 36a-555 to 36a-573, inclusive, as amended by this act, or under
regulations implemented pursuant to section 36a-573.

(d) Small loans that are the subject of the activities set forth insubsections (a) and (b) of this section shall not contain:

(1) [For] Except as provided in subsection (i) of this section, for a small
loan that is under five thousand dollars, an APR that exceeds the lesser
of thirty-six per cent or the maximum annual percentage rate for interest
that is permitted with respect to the consumer credit extended under the
Military Lending Act, 10 USC 987, as amended from time to time, or for
a small loan that is between five thousand and fifty thousand dollars, an
APR that exceeds twenty-five per cent;

107 (2) For other than an open-end small loan, a provision that increases108 the interest rate due to payment default;

(3) A payment schedule with regular periodic payments that whenaggregated do not fully amortize the outstanding principal balance;

(4) A payment schedule with regular periodic payments that causethe principal balance to increase;

(5) A payment schedule that consolidates more than two periodic
payments and pays them in advance from the proceeds, unless such
payments are required to be escrowed by a governmental agency;

- 116 (6) A prepayment penalty;
- 117 (7) An adjustable rate provision;

(8) A waiver of participation in a class action or a provision requiring
a borrower, whether acting individually or on behalf of others similarly
situated, to assert any claim or defense in a nonjudicial forum that: (A)
Utilizes principles that are inconsistent with the law as set forth in the
general statutes or common law; or (B) limits any claim or defense the
borrower may have;

(9) A call provision that permits the lender, in its sole discretion, to
accelerate the indebtedness, except when repayment of the loan is
accelerated by a bona fide default pursuant to a due-on-sale clause;

(10) A security interest, except as provided in subsection (e) of thissection; or

(11) Fees or charges of any kind, except as expressly permitted by
[subsection (e)] <u>subsections (e) and (i)</u> of this section.

(e) [Small] Except as provided in subsection (i) of this section, small
loans as described in subsections (a) and (b) of this section may contain
provisions:

(1) For late fees, if: (A) Such fees are assessed after an installment
remains unpaid for ten or more consecutive days, including Sundays
and holidays; (B) such fees do not exceed five per cent of the outstanding
installment payment, excluding any previously assessed late fees, or a
total of twenty-five dollars per month, whichever is less; and (C) no

139 interest is charged on such fees;

(2) Allowing charges for a dishonored check or any other form of
returned payment, provided the total fee for such returned payment
shall not exceed twenty dollars;

(3) Allowing for collection of deferral charges, but only upon the
specific written authorization of the borrower and in a total amount not
to exceed the interest due during the applicable billing cycle;

(4) Allowing for the accrual of interest after the maturity date or the
deferred maturity date, provided such interest shall not exceed twelve
per cent per annum computed on a daily basis on the respective unpaid
balances;

(5) Providing for reasonable attorney's fees subject to the conditionsand restrictions set forth in section 42-150aa;

(6) Including credit life insurance or credit accident and health
insurance subject to the conditions and restrictions set forth in section
36a-559; and

155 (7) Taking a security interest in a motor vehicle in connection with a 156 closed-end small loan made solely for the purchase or refinancing of 157 such motor vehicle, provided the APR of such loan shall not exceed the 158 rates indicated for the respective classifications of motor vehicles as 159 follows: (A) New motor vehicles, fifteen per cent; (B) used motor 160 vehicles of a model designated by the manufacturer by a year not more 161 than two years prior to the year in which the sale is made, seventeen per 162 cent; and (C) used motor vehicles of a model designated by the 163 manufacturer by a year more than two years prior to the year in which 164 the sale is made, nineteen per cent.

(f) Open-end small loans as described in subsections (a) and (b) of this
section shall, in addition to the requirements set forth in subsections (d)
and (e) of this section:

168 (1) Not provide for an advance of money exceeding at any one time169 an unpaid principal of fifty thousand dollars;

(2) Provide for payments and credits to be made to the same
borrower's account from which advances, interests, charges and costs
on such loan are debited;

173 (3) Provide for interest to be computed on any unpaid principal 174 balance of the account in each billing cycle by one of the following 175 methods: (A) By converting the APR to a daily rate and multiplying 176 such daily rate by the daily unpaid principal balance of the account, in 177 which case the daily rate is determined by dividing the APR by three 178 hundred sixty-five; or (B) by converting the APR to a monthly rate and 179 multiplying the monthly rate by the average daily unpaid principal 180 balance of the account in the billing cycle, in which case (i) the monthly 181 rate is determined by dividing the APR by twelve, and (ii) the average 182 daily unpaid principal balance is the sum of the amount unpaid each 183 day during the cycle divided by the number of days in the cycle. In 184 either of such computations, the billing cycle shall be monthly and the 185 unpaid principal balance on any day shall be determined by adding to 186 any balance unpaid as of the beginning of such day all advances and 187 other permissible amounts charged to the borrower and deducting all 188 payments and other credits made or received that day;

(4) Not compound interest or charges by adding any unpaid interest
 or charges authorized by sections 36a-555 to 36a-573, inclusive, as
 <u>amended by this act</u>, to the unpaid principal balance of the borrower's
 account; or

(5) Not include any other fees or charges of any kind, except asexpressly permitted by subsection (g) of this section.

(g) Open-end small loans as described in subsections (a) and (b) of
this section, in addition to the requirements set forth in subsections (d)
to (f), inclusive, of this section, may:

198 (1) Provide for an annual fee for the privileges made available to the

borrower under the open-end loan agreement, provided such annual feeshall not exceed fifty dollars; and

(2) Include credit life insurance or credit accident and health
insurance, subject to the conditions and restrictions set forth in section
36a-559.

(h) No person licensed or required to be licensed under sections 36a555 to 36a-573, inclusive, as amended by this act, who is engaged in
generating leads shall in connection with lead generation activities:

(1) Initiate any outbound telephone call using an automatic telephone
dialing system or an artificial or prerecorded voice without the prior
express written consent of the recipient;

(2) Fail to transmit or cause to transmit the lead generator's name and
telephone number to any caller identification service in use by a
consumer;

(3) Initiate an outbound telephone call to a consumer's residence
between nine o'clock p.m. and eight o'clock a.m. local time at the
consumer's location;

(4) Fail to clearly and conspicuously identify the lead generator and
the purpose of the contact in its written and oral communications with
a consumer;

(5) Fail to provide the ability to opt out of any unsolicited
advertisement communicated to a consumer via an electronic mail
address;

(6) Initiate an unsolicited advertisement via electronic mail to a
consumer more than ten business days after the receipt of a request from
such consumer to opt out of such unsolicited advertisements;

(7) Use a subject heading or electronic mail address in a commercialelectronic mail message that would likely mislead a recipient, acting

reasonably under the circumstances, about a material fact regarding thesender, contents or subject matter of the message;

(8) Sell, lease, exchange or otherwise transfer or release the electronic
mail address or telephone number of a consumer who has requested to
be opted out of future solicitations;

(9) Collect, buy, lease, exchange or otherwise transfer or receive anindividual's Social Security number or bank account number;

(10) Use information from a trigger lead to solicit consumers who
have opted out of firm offers of credit under the federal Fair Credit
Reporting Act;

(11) Initiate a telephone call to a consumer who has placed his or her
contact information on a federal or state Do Not Call list, unless the
consumer has provided express written consent;

(12) Represent to the public, through advertising or other means of
communicating or providing information, including, but not limited to,
the use of business cards or stationery, brochures, signs or other
promotional items, that such lead generator can or will perform any
other activity requiring licensure under this title, unless such lead
generator is duly licensed to perform such other activity or exempt from
such licensure requirements;

(13) Refer applicants to, or receive a fee from, any person who is
required to be licensed under this title, but was not so licensed as of the
time of the performance of such lead generator's services; or

(14) Assist or aid and abet any person in the conduct of business
requiring licensure under this title when such person does not hold the
license required.

(i) (1) On and after the effective date of this section, any person
 licensed under section 36a-565 may engage in the activities set forth in
 subsection (a) of section 36a-556 for any employer-integrated advance,

256 provided:

257	(A) Notwithstanding the provisions of subdivision (1) of subsection			
258	(d) of this section that prohibit a small loan that is under five thousand			
259	dollars from containing an APR that exceeds the lesser of thirty-six per			
260	cent or the maximum annual percentage rate for interest that is			
261	permitted with respect to the consumer credit extended under the			
262	Military Lending Act, 10 USC 987, as amended from time to time: (i) The			
263	amount of any expedited transfer fee paid by the consumer for such			
264	employer-integrated advance shall not exceed four dollars per advance;			
265	and (ii) the total amount of all such expedited transfer fees paid by the			
266	consumer for such employer-integrated advances shall not exceed			
267	sixteen dollars per thirty-day period;			
268	<u>(B) An expedited transfer fee is the only finance charge, fee, payment</u>			
269	or cost imposed or received by the licensee for the employer-integrated			
270	advance;			
271	(C) The licensee shall only be repaid for any advanced amount and			
272	expedited transfer fee by way of a payroll deduction; and			
	expeated fullsfel fee by way of a payton deddenon, and			
273	(D) The licensee shall not charge or receive any additional charge, fee,			
274	payment or cost, including, but not limited to, a late fee, if the employer-			
275	integrated advance is not repaid on the scheduled pay date.			
276	(2) For purposes of this subsection:			
277	(A) "Employer-integrated advance" means any advance of money			
278	that is: (i) In an original principal amount that is less than five thousand			
279	dollars, and (ii) made by a person that (I) is licensed under section 36a-			
280	565, and (II) maintains a contract with a consumer's employer under			
281	which an amount is advanced by such licensed person to the consumer,			
282	which amount represents not more than fifty per cent of the amount of			
283	the income or wages earned by the consumer for any particular pay			
284	period, as verified by such licensed person with the consumer's			
285	employer prior to any advance disbursement;			
200	employer prior to any advance dispursement,			

286	(B) "Expedited transfer fee" means any amount offered or paid by a		
287	consumer in connection with an employer-integrated advance: (i) To		
288	instantaneously complete the transfer of funds to the consumer as part		
289	of the employer-integrated advance; or (ii) on the day the consumer		
290	requests such advance; and		
291	(C) "Finance charge, fee, payment or cost" includes, but is not limited		
292	to: (i) All charges and elements of cost included in the calculation of the		
293	<u>military annual percentage rate under the Military Lending Act, 10 USC</u>		
294	987, and the regulations promulgated thereunder, as amended from		
295	time to time; (ii) the charges set forth in 32 CFR 232.4(c)(1), as amended		
296	from time to time; (iii) any charge for an ancillary product, membership		
297	or service sold in connection or concurrent with the employer-		
298	integrated advance; (iv) any amount offered or agreed to by the		
299	consumer in furtherance of obtaining the employer-integrated advance		
300	or as compensation for the use of money; and (v) any fee, voluntarily or		
301	otherwise, charged, agreed to or paid by the consumer in connection or		
302	concurrent with the employer-integrated advance.		

This act shall take effect as follows and shall amend the following sections:				
Section 1	from passage	36a-555(11)		
Sec. 2	from passage	36a-557(a)		
Sec. 3	from passage	36a-558		

## Statement of Legislative Commissioners:

In Section 1(11)(B)(v), "<u>wages</u>" was changed to "<u>a wage</u>" for internal consistency; Section 3(i)(1)(A) was redrafted for clarity; in Section 3(i)(1)(B), "<u>The expedited transfer fee</u>" was changed to "<u>An expedited transfer fee</u>" for internal consistency, and provisions enumerating the components of "<u>finance charge, fee or payment</u>" were redesignated as Section 3(i)(2)(C) for consistency with standard drafting conventions; in Section 3(i)(2), "<u>section</u>" was changed to "<u>subsection</u>" for accuracy; in Section 3(i)(2)(A), "<u>and</u>" was deleted for internal consistency; and in Section 3(i)(2)(C), "<u>finance charge, fee or payment</u>" was changed to "<u>Finance charge, fee or payment</u>" was changed to "<u>Finance charge, fee, payment or cost</u>" for consistency with Section 3(i)(1)(B), and

"<u>shall include, but need not be limited to</u>" was changed to "<u>includes, but</u> <u>is not limited to</u>" for internal consistency.

**BA** Joint Favorable Subst.