Second Regular Session Seventy-second General Assembly STATE OF COLORADO

CORRECTED REVISED

This Version Includes All Amendments Adopted on Second Reading in the Second House

LLS NO. 20-0635.01 Duane Gall x4335

HOUSE BILL 20-1201

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A BILL FOR AN ACT

101 **CONCERNING PROVIDING HOME OWNERS IN A MOBILE HOME PARK THE**

102 OPPORTUNITY TO PURCHASE THE PARK UNDER SPECIFIED

103 CIRCUMSTANCES.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at <u>http://leg.colorado.gov</u>.)

The bill gives home owners in a mobile home park the opportunity to make an offer to buy the park if the landlord anticipates selling it or changing the use of the land. A landlord must give notice of a pending sale to the home owners, the applicable municipality or county, the division of housing in the department of local affairs, and each home SENATE Amended 2nd Reading May 28, 2020

Reading Unamended

3rd

Amended 2nd Reading

HOUSE

March 2, 2020

HOUSE

March 3, 2020

owners' association, residents' association, or similar body that represents the residents of the park. The home owners then have 90 days to make an offer to purchase and arrange financing if necessary. A purchase may be made by an association representing at least 51% of the home owners.

If a sale of a mobile home park occurs and the home owners are not the buyers, the landlord must send the municipality or county and the division of housing an affidavit of compliance with the requirements of the bill

The notice and purchase-option provisions do not apply if the proposed sale is to a family member of the landlord or to someone who is already a cotenant of the property or if a transfer occurs due to inheritance or eminent domain.

1 Be it enacted by the General Assembly of the State of Colorado:

2

SECTION 1. Legislative declaration. (1) The general assembly finds, determines, and declares that:

3 4

(a) More than 100,000 Coloradans currently live in manufactured

5 housing, including mobile homes, and that number is increasing;

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Mobile homes, manufactured housing, and factory-built (b) 7 housing are important, unsubsidized, and effective ways to meet 8 Colorado's affordable housing needs;

9 (c) Because many people living in mobile home parks own their 10 home but not the land upon which it sits, park owners can wield 11 significant power over housing security. If a park owner pursues 12 redevelopment of the park property, mobile home owners are at risk of 13 losing their investment. The scarcity of vacancies in other parks and the 14 high costs of relocating a mobile home make relocation of a mobile home 15 nearly impossible. When a mobile home park closes, mobile home owners 16 can find themselves pushed into poverty.

(d) The department of regulatory agencies' "2018 Sunrise Review: 17 18 Manufactured Housing Community Owners and Managers" states: 19 "Clearly, harm is occurring in manufactured housing communities ... The harm largely stems from the lack of enforcement of existing laws, bad
actors exploiting a relatively loose regulatory structure, and the inevitable
tension that arises when the house belongs to one person but the land
beneath it belongs to someone else ... Conditions for Colorado owners of
manufactured homes could be improved by ... promoting opportunities
for homeowners to purchase the communities they live in; and increasing
political engagement at the local and the state level.";

8 (e) Existing statutory provisions requiring notice to mobile home 9 owners of a pending sale or change in use of a mobile home park 10 represent a positive step toward reducing the amount of economic 11 disruption experienced by mobile home owners in these circumstances; 12 and

(f) Building on these provisions by also giving mobile home
owners an opportunity to purchase the property, in accordance with this
act, can help to promote home ownership while preserving the benefits of
mobile home parks as affordable housing.

SECTION 2. In Colorado Revised Statutes, repeal and reenact,
with amendments, 38-12-217 as follows:

38-12-217. Notice of change of use - notice of sale or closure of
park - opportunity for home owners to purchase - procedures exemptions. (1) EXCEPT AS SPECIFIED IN SUBSECTION (12) OF THIS
SECTION:

(a) A MOBILE HOME PARK OWNER SHALL NOTIFY THE OWNERS OF
ALL MOBILE HOMES IN THE PARK AND THE MUNICIPALITY IN WHICH THE
PARK IS SITUATED OR, IF NONE, THE COUNTY IN WHICH THE PARK IS
SITUATED OF THE PARK OWNER'S INTENT TO CHANGE THE USE OF THE LAND
COMPRISING THE PARK OR TO SELL THE PARK.

1 (b) IF A MOBILE HOME PARK OWNER INTENDS TO CHANGE THE USE 2 OF THE LAND COMPRISING THE MOBILE HOME PARK, THE MOBILE HOME 3 PARK OWNER SHALL GIVE WRITTEN NOTICE TO EACH HOME OWNER AT 4 LEAST TWELVE MONTHS BEFORE THE CHANGE IN USE WILL OCCUR. THE 5 MOBILE HOME PARK OWNER SHALL MAIL THE WRITTEN NOTICE TO EACH 6 HOME OWNER AT THE HOME OWNER'S MOST RECENT ADDRESS AND SHALL 7 POST A COPY OF THE NOTICE IN A CONSPICUOUS PLACE ON THE MOBILE 8 HOME OR AT THE MAIN POINT OF ENTRY TO THE LOT.

9 (c) NO EARLIER THAN THIRTY DAYS AFTER GIVING THE NOTICE 10 REQUIRED BY THIS SUBSECTION (1) OR SUBSECTION (2) OF THIS SECTION, 11 A MOBILE HOME PARK OWNER MAY POST INFORMATION IN A PUBLIC SPACE 12 IN THE MOBILE HOME PARK DESCRIBING THE METHOD FOR PROVIDING A 13 SIGNED WRITING TO THE MOBILE HOME PARK OWNER RELATED TO THE 14 OPPORTUNITY TO PURCHASE. THE POSTING MAY INCLUDE STANDARD 15 FORMS RELATED TO THE OPPORTUNITY TO PURCHASE, INCLUDING A FORM 16 FOR PROVIDING NOTICE THAT A HOME OWNER DOES NOT WISH TO PARTICIPATE IN EFFORTS TO PURCHASE A COMMUNITY. IF, NO EARLIER 17 18 THAN THIRTY DAYS AFTER A MOBILE HOME PARK OWNER PROVIDES THE 19 NOTICE REQUIRED BY THIS SUBSECTION (1) OR SUBSECTION (2) OF THIS 20 SECTION, AT LEAST FIFTY PERCENT OF THE HOME OWNERS WHO RESIDE IN 21 THE PARK PROVIDE SIGNED WRITINGS TO THE MOBILE HOME PARK OWNER 22 EXPRESSING NO INTEREST IN PURCHASING THE PARK, THEN THE 23 OPPORTUNITY TO PURCHASE PROVIDED BY SUBSECTION (4) OF THIS 24 SECTION SHALL TERMINATE EVEN IF THE NINETY-DAY PERIOD PROVIDED 25 FOR IN SUBSECTION (4)(a) OF THIS SECTION HAS NOT YET ELAPSED. 26 (d) A MOBILE HOME PARK OWNER SHALL NOT SOLICIT OR REQUEST 27 A HOME OWNER'S INTENTION OR A SIGNED WRITING RELATED TO THE

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1 OPPORTUNITY TO PURCHASE DURING THE INITIAL THIRTY DAYS AFTER 2 GIVING NOTICE PURSUANT TO THIS SUBSECTION (1) OR SUBSECTION (2) OF 3 THIS SECTION. AT NO TIME DURING THE TIME PERIOD FOR CONSIDERING AN 4 OPPORTUNITY TO PURCHASE SHALL A MOBILE HOME PARK OWNER 5 ATTEMPT TO COERCE OR PROVIDE ANY FINANCIAL OR IN-KIND INCENTIVES 6 TO A HOME OWNER TO INFLUENCE THE HOMEOWNER'S DECISION. ANY 7 COMPLAINTS ALLEGING VIOLATION OF THIS SUBSECTION (1) MAY BE 8 RESOLVED UNDER PART 11 OF THIS ARTICLE 12.

9 (2) Notice - when required. IN ADDITION TO THE NOTICE
10 SPECIFIED IN SUBSECTION (1) OF THIS SECTION, AND EXCEPT AS SPECIFIED
11 IN SUBSECTION (12) OF THIS SECTION:

12 (a) A LANDLORD SHALL GIVE NOTICE TO EACH HOME OWNER IN THE
13 MOBILE HOME PARK UPON ANY OF THE FOLLOWING TRIGGERING EVENTS:

14 (I) THE LANDLORD LISTS THE PARK FOR SALE;

(II) THE LANDLORD INTENDS TO MAKE A FINAL, UNCONDITIONAL
ACCEPTANCE OF AN OFFER FOR THE SALE OR TRANSFER OF THE PARK; OR
(III) THE LANDLORD RECEIVES:

18 (A) A NOTICE OF ELECTION AND DEMAND OR LIS PENDENS
19 RELATED TO FORECLOSURE OF THE PARK PURSUANT TO PART 1 OF ARTICLE
20 38 OF THIS TITLE 38; OR

(B) NOTICE THAT A CERTIFICATE OF LEVY HAS BEEN FILED
RELATED TO THE PARK PURSUANT TO SECTION 13-56-101.

(b) WITHIN FOURTEEN DAYS AFTER THE DATE ON WHICH ANY OF
THE EVENTS DESCRIBED IN SUBSECTION (2)(a) OF THIS SECTION OCCUR,
THE LANDLORD SHALL MAIL THE NOTICE REQUIRED BY THIS SECTION BY
CERTIFIED MAIL TO:

27 (I) EACH HOME OWNER, USING THE MOST RECENT ADDRESS OF THE

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HOME OWNER, AND SHALL POST A COPY OF THE NOTICE IN A CONSPICUOUS
 PLACE ON THE MOBILE HOME OR AT THE MAIN POINT OF ENTRY TO THE LOT;
 (II) THE MUNICIPALITY OR, IF THE PARK IS IN AN UNINCORPORATED
 AREA, THE COUNTY WITHIN WHICH THE PARK IS LOCATED;

5 (III) THE DIVISION OF HOUSING IN THE DEPARTMENT OF LOCAL
6 AFFAIRS; AND

7 (IV) EACH HOME OWNERS' ASSOCIATION, RESIDENTS'
8 ASSOCIATION, OR SIMILAR BODY THAT REPRESENTS THE RESIDENTS OF THE
9 PARK.

10 (3)**Contents of notice.** THE NOTICE GIVEN PURSUANT TO 11 SUBSECTION (1) OR (2) OF THIS SECTION MUST INCLUDE NOTICE OF HOME 12 OWNERS' RIGHTS UNDER SUBSECTIONS (4) TO (9) OF THIS SECTION. IF THE 13 TRIGGERING EVENT INVOLVES A SALE, THE NOTICE MUST ALSO INCLUDE A DESCRIPTION OF THE PROPERTY TO BE PURCHASED AND THE PRICE, TERMS, 14 15 AND CONDITIONS OF AN ACCEPTABLE OFFER THE LANDLORD HAS RECEIVED 16 TO SELL THE MOBILE HOME PARK OR THE PRICE OR TERMS AND CONDITIONS 17 FOR WHICH THE LANDLORD INTENDS TO SELL THE PARK. THE INFORMATION 18 REGARDING THE PROPOSED SALE AND THE PRICE, TERMS, AND CONDITIONS 19 OF AN ACCEPTABLE OFFER MAY BE SHARED FOR THE PURPOSES OF 20 EVALUATING OR OBTAINING FINANCING FOR THE PROSPECTIVE 21 TRANSACTION, BUT ALL PERSONS WHO RECEIVE THE INFORMATION SHALL 22 OTHERWISE KEEP IT CONFIDENTIAL IF THE PARK OWNER OR THE PARK 23 OWNER'S AGENT SO REQUESTS.

(4) Offer to purchase - who may submit - time limits. (a) A
GROUP OR ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES HAVE
NINETY DAYS AFTER THE DATE THAT THE LANDLORD MAILS A NOTICE
UNDER SUBSECTION (1) OR (2) OF THIS SECTION TO:

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(I) SUBMIT TO THE LANDLORD A PROPOSED PURCHASE AND SALE
 AGREEMENT; AND

3 (II) OBTAIN A BINDING COMMITMENT FOR ANY NECESSARY4 FINANCING OR GUARANTEES.

(b) NOTWITHSTANDING SUBSECTION (4)(a) OF THIS SECTION, IF A
FORECLOSURE SALE OF THE PARK IS SCHEDULED FOR LESS THAN NINETY
DAYS AFTER THE LANDLORD MAILS A NOTICE UNDER SUBSECTION (1) OR
(2) OF THIS SECTION, THE OPPORTUNITY GRANTED BY SUBSECTION (4)(a)
OF THIS SECTION TERMINATES ON THE DATE OF THE FORECLOSURE SALE.

10 (c) A GROUP OR ASSOCIATION OF HOME OWNERS OR THEIR 11 ASSIGNEES HAS THE OPPORTUNITY GRANTED BY SUBSECTION (4)(a) OF 12 THIS SECTION IF THE GROUP OR ASSOCIATION OF HOME OWNERS OR THEIR 13 ASSIGNEES HAVE THE APPROVAL OF AT LEAST FIFTY-ONE PERCENT OF THE 14 HOME OWNERS IN THE PARK. THE GROUP OR ASSOCIATION OF HOME 15 OWNERS OR THEIR ASSIGNEES MUST SUBMIT TO THE LANDLORD 16 REASONABLE EVIDENCE THAT THE HOME OWNERS OF AT LEAST FIFTY-ONE 17 PERCENT OF THE OCCUPIED HOMES IN THE PARK HAVE APPROVED THE 18 GROUP OR ASSOCIATION PURCHASING THE PARK.

19 (5) Landlord's duty to consider offer. A LANDLORD THAT
20 RECEIVES AN OFFER PURSUANT TO THIS SECTION SHALL NOT
21 UNREASONABLY REFUSE TO:

(a) PROVIDE DOCUMENTS, DATA, AND OTHER INFORMATION IN
RESPONSE TO REASONABLE REQUESTS FOR INFORMATION FROM A GROUP
OR ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES PARTICIPATING
IN THE OPPORTUNITY TO PURCHASE THAT WOULD ENABLE THEM TO
PREPARE AN OFFER. THE DOCUMENTS, DATA, AND OTHER INFORMATION
PROVIDED MAY BE SHARED FOR THE PURPOSES OF EVALUATING OR

OBTAINING FINANCING FOR THE PROSPECTIVE TRANSACTION, BUT ALL
 PERSONS WHO RECEIVE THE INFORMATION SHALL OTHERWISE KEEP IT
 CONFIDENTIAL IF THE PARK OWNER OR THE PARK OWNER'S AGENT SO
 REQUESTS

5 (b) NEGOTIATE IN GOOD FAITH WITH A GROUP OR ASSOCIATION OF
6 HOME OWNERS OR THEIR ASSIGNEES; OR

7 (c) SCHEDULE A CLOSING DATE FOR A PURCHASE AND SALE8 AGREEMENT.

9 (6) Expiration of opportunity to purchase. (a) IF THE 10 NINETY-DAY PERIOD PROVIDED FOR IN SUBSECTION (4)(a) OF THIS SECTION 11 ELAPSES AND A GROUP OR ASSOCIATION OF HOME OWNERS OR THEIR 12 ASSIGNEES HAVE NOT SUBMITTED A PROPOSED PURCHASE AND SALE 13 AGREEMENT OR OBTAINED A BINDING FINANCIAL COMMITMENT, THE 14 GROUP'S OR ASSOCIATION'S OPPORTUNITIES PROVIDED BY THIS SECTION 15 TERMINATE.

(b) A LANDLORD SHALL GIVE A GROUP OR ASSOCIATION OF HOME
OWNERS OR THEIR ASSIGNEES AN ADDITIONAL NINETY DAYS AFTER THE
NINETY-DAY PERIOD PROVIDED BY SUBSECTION (4)(a) OF THIS SECTION TO
CLOSE ON THE PURCHASE OF THE MOBILE HOME PARK.

20 (7) Extension of time. THE NINETY-DAY PERIODS DESCRIBED IN
21 SUBSECTIONS (4)(a) AND (6)(b) OF THIS SECTION MAY BE EXTENDED BY
22 WRITTEN AGREEMENT BETWEEN THE LANDLORD AND THE GROUP OR
23 ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES.

(8) Assignment of right to purchase. A GROUP OR ASSOCIATION
OF HOME OWNERS OR THEIR ASSIGNEES THAT HAVE THE OPPORTUNITY TO
PURCHASE UNDER SUBSECTION (4) OF THIS SECTION MAY ASSIGN THEIR
PURCHASE RIGHT TO A LOCAL OR STATE GOVERNMENT, TRIBAL

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GOVERNMENT, HOUSING AUTHORITY, OR NONPROFIT WITH EXPERTISE
 RELATED TO HOUSING, OR TO AN AGENCY OF THE STATE, FOR THE PURPOSE
 OF CONTINUING THE USE OF THE PARK.

4 Independence of time limits and notice provisions. (9) 5 (a) EACH OCCURRENCE OF A TRIGGERING EVENT LISTED IN SUBSECTION 6 (1) OR (2) OF THIS SECTION CREATES AN INDEPENDENT, NINETY-DAY 7 OPPORTUNITY TO PURCHASE FOR THE GROUP OR ASSOCIATION OF HOME 8 OWNERS OR THEIR ASSIGNEES. IF A NINETY-DAY OPPORTUNITY TO 9 PURCHASE IS IN EFFECT AND A NEW TRIGGERING EVENT OCCURS, THE 10 ONGOING NINETY-DAY TIME PERIOD TERMINATES AND A NEW NINETY-DAY 11 TIME PERIOD BEGINS ON THE LATEST DATE ON WHICH THE LANDLORD 12 GIVES NOTICE, AS REQUIRED BY SUBSECTION (1) OR (2) OF THIS SECTION, 13 OF THE NEW TRIGGERING EVENT.

14 (b) A NOTICE REQUIRED UNDER THIS SECTION IS IN ADDITION TO,
15 AND DOES NOT SUBSTITUTE FOR OR AFFECT, ANY OTHER NOTICE
16 REQUIREMENT UNDER THIS PART 2.

17 (10) A LANDLORD SHALL NOT MAKE A FINAL, UNCONDITIONAL
18 ACCEPTANCE OF ANY OFFER FOR THE SALE OR TRANSFER OF THE PARK
19 UNTIL:

20 (a) THE LANDLORD HAS CONSIDERED AN OFFER MADE BY A GROUP
21 OR ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES PURSUANT TO
22 SUBSECTIONS (4) AND (5) OF THIS SECTION; OR

(b) THE APPLICABLE PERIOD FOR EXERCISE OF THE OPPORTUNITY
TO PURCHASE HAS EXPIRED PURSUANT TO SUBSECTION (6) OF THIS
SECTION.

26 (11) Failure to complete transaction - affidavit of compliance.
 27 IF THE GROUP OR ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES ARE

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NOT THE SUCCESSFUL PURCHASER OF THE PARK, THE LANDLORD SHALL
 PROVIDE EVIDENCE OF COMPLIANCE WITH THIS SECTION BY FILING AN
 AFFIDAVIT OF COMPLIANCE WITH:

4 (a) THE MUNICIPALITY OR, IF THE PARK IS IN AN UNINCORPORATED
5 AREA, THE COUNTY, WITHIN WHICH THE PARK IS LOCATED; AND

6 (b) THE DIVISION OF HOUSING IN THE DEPARTMENT OF LOCAL7 AFFAIRS.

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9 (12) Exemptions from notice requirement. NOTWITHSTANDING
10 ANY PROVISION TO THE CONTRARY, A LANDLORD IS NOT REQUIRED TO GIVE
11 NOTICE OR EXTEND AN OPPORTUNITY TO PURCHASE TO A GROUP OR
12 ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES IF THE SALE,
13 TRANSFER, OR CONVEYANCE OF THE MOBILE HOME PARK IS:

14 (a) TO A SPOUSE, A PARTNER IN A CIVIL UNION, OR A PARENT,
15 SIBLING, AUNT, UNCLE, FIRST COUSIN, OR LEGALLY RECOGNIZED CHILD OF
16 THE LANDLORD;

17 (b) TO A TRUST THE BENEFICIARIES OF WHICH ARE THE SPOUSE,
18 PARTNER IN A CIVIL UNION, OR LEGALLY RECOGNIZED CHILDREN OF THE
19 LANDLORD;

(c) (I) TO A BUSINESS ENTITY OR TRUST THAT THE TRANSFERRING
BUSINESS ENTITY OR TRUST CONTROLS, DIRECTLY OR INDIRECTLY.
(II) AS USED IN THIS SUBSECTION (13)(c), "CONTROLS" MEANS:
(A) OWNS ENTIRELY AS A SUBSIDIARY;

24 (B) OWNS A MAJORITY INTEREST IN; OR

25 (C) Owns as large an ownership interest as any other

26 OWNER, WITH A MINIMUM OWNERSHIP INTEREST OF TWENTY-FIVE

27 PERCENT.

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1 (d) TO A FAMILY MEMBER WHO IS INCLUDED WITHIN THE LINE OF 2 INTESTATE SUCCESSION IF THE LANDLORD DIES INTESTATE; 3 (e) BETWEEN JOINT TENANTS OR TENANTS IN COMMON; OR 4 (f) PURSUANT TO EMINENT DOMAIN. 5 (13) TO QUALIFY FOR AN EXEMPTION UNDER SUBSECTION (12) OF 6 THIS SECTION, A TRANSACTION MUST NOT BE MADE IN BAD FAITH, MUST BE 7 MADE FOR A LEGITIMATE BUSINESS PURPOSE OR A LEGITIMATE FAMILIAL 8 PURPOSE CONSISTENT WITH THE EXEMPTIONS LISTED IN SUBSECTION (12) 9 OF THIS SECTION, AND MUST NOT BE MADE FOR THE PRIMARY PURPOSE OF 10 AVOIDING THE OPPORTUNITY-TO-PURCHASE PROVISIONS SET FORTH IN THIS 11 SECTION. 12 Triggering events not essential. (a) A GROUP OR (14)13 ASSOCIATION OF HOME OWNERS OR THEIR ASSIGNEES MAY SUBMIT AN 14 OFFER TO PURCHASE TO A LANDLORD AT ANY TIME, EVEN IF NONE OF THE 15 EVENTS LISTED IN SUBSECTION (1) OR (2) OF THIS SECTION HAS OCCURRED. 16 (b) THE LANDLORD SHALL CONSIDER IN GOOD FAITH ANY OFFER 17 MADE IN ACCORDANCE WITH SUBSECTION (14)(a) OF THIS SECTION. 18 (15) THE DEPARTMENT OF LOCAL AFFAIRS AND THE OFFICE OF 19 ADMINISTRATIVE COURTS DO NOT HAVE THE AUTHORITY TO ISSUE 20 INJUNCTIVE RELIEF IN RESPONSE TO A COMPLAINT ALLEGING A VIOLATION 21 OF THIS SECTION OR TO DELAY A TRANSFER OR TRANSACTION INVOLVING 22 THE PROPERTY AND FILING AN ADMINISTRATIVE COMPLAINT REFERENCING 23 THIS SECTION SHALL NOT HAVE THE EFFECT OF DOING SO. 24 25 **SECTION 3.** In Colorado Revised Statutes, 38-12-1105, amend 26 (1) as follows: 27 38-12-1105. Dispute resolution program - complaint process.

(1) Beginning May 1, 2020, ON THE EFFECTIVE DATE OF THIS SUBSECTION 1 2 (1), AS AMENDED, any aggrieved party may file a complaint with the 3 division alleging a violation of the act or this part 11, REGARDLESS OF 4 WHETHER THE PROVISION ALLEGEDLY VIOLATED CONTAINS A SPECIFIC 5 REFERENCE TO THIS SECTION. SECTION 4. Applicability. This act applies to conduct occurring 6 7 on or after the effective date of this act. 8 SECTION 5. Safety clause. The general assembly hereby finds, 9 determines, and declares that this act is necessary for the immediate

10 preservation of the public peace, health, or safety.