## HOUSE CS FOR CS FOR SENATE BILL NO. 117(L&C)

## IN THE LEGISLATURE OF THE STATE OF ALASKA

## TWENTY-SIXTH LEGISLATURE - SECOND SESSION

#### BY THE HOUSE LABOR AND COMMERCE COMMITTEE

Offered: 4/13/10 Referred: Rules

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**Sponsor(s): SENATOR MCGUIRE** 

**REPRESENTATIVE Kerttula** 

### A BILL

# FOR AN ACT ENTITLED

"An Act requiring the Department of Revenue to set the minimum price for cigarettes

2 for sale by wholesalers and retailers; and prohibiting a wholesaler or retailer from 3 selling at wholesale or retail cigarettes at a lower price than the price set by the 4 **Department of Revenue."** 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA: 6 \* **Section 1.** AS 43.50.710(a) is amended to read: 7 (a) A wholesaler or retailer may not, with intent to injure competitors or 8 destroy or substantially lessen competition, 9 (1) advertise, offer to sell, or sell, at retail or wholesale, cigarettes at 10 less than the minimum price determined by the department under 11 (A) AS 43.50.810(a) for a sale at wholesale; or 12 (B) AS 43.50.810(b) for a sale at retail [ACTUAL COST TO 13 THE WHOLESALER OR RETAILER]; or 14 (2) offer a rebate in price, give a rebate in price, offer a concession of

| 1  | any kind, or give a concession of any kind or nature in connection with the sale of         |
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| 2  | cigarettes.   |
| 3  | * <b>Sec. 2.</b> AS 43.50.710(b) is amended to read:  |
| 4  | (b) A retailer may not induce or attempt to induce or procure or attempt to                 |
| 5  | procure   |
| 6  | (1) the purchase of cigarettes at a price less than the wholesale                           |
| 7  | minimum price determined under AS 43.50.810(a) [ACTUAL COST TO A                            |
| 8  | WHOLESALER];  |
| 9  | (2) a rebate or concession of any kind or nature in connection with the                     |
| 10 | purchase of cigarettes.   |
| 11 | * <b>Sec. 3.</b> AS 43.50.710(c) is amended to read:  |
| 12 | (c) Evidence of advertisement, offering to sell, or sale of cigarettes by a                 |
| 13 | wholesaler or retailer at less than the applicable minimum price determined by the          |
| 14 | department under AS 43.50.810 [ACTUAL COST], or evidence of an offer of a                   |
| 15 | rebate in the price, the giving of a rebate in price, offer of a concession, or the giving  |
| 16 | of a concession of any kind or nature in connection with the sale of cigarettes, or the     |
| 17 | inducing, attempt to induce, the procuring, or the attempt to procure the purchase of       |
| 18 | cigarettes at a price less than the applicable minimum price determined by the              |
| 19 | department under AS 43.50.810 [ACTUAL COST TO A WHOLESALER OR                               |
| 20 | RETAILER] is prima facie evidence of intent to injure competitors and to destroy or         |
| 21 | substantially lessen competition.   |
| 22 | * <b>Sec. 4.</b> AS 43.50.720 is amended to read:   |
| 23 | Sec. 43.50.720. Sale at less than minimum price [COST]; sale with gift or                   |
| 24 | concession. In all advertisements, offers for sale, or sales involving two or more items    |
| 25 | when at least one of the items is cigarettes at a combined price, and in all                |
| 26 | advertisements, offers for sale, or sales involving the giving of any gift, concession, or  |
| 27 | coupon of any kind in conjunction with the sale of cigarettes, the wholesaler's or          |
| 28 | retailer's combined selling price may not be <u>less than</u> [BELOW] the <u>applicable</u> |
| 29 | minimum price determined by the department under AS 43.50.810 [ACTUAL                       |
| 30 | COST TO THE WHOLESALER OR THE ACTUAL COST TO THE RETAILER,                                  |

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RESPECTIVELY,] of the total of all articles, products, commodities, gifts, and

| 1  | concessions included in the transactions, except that, if any articles, products,       |
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| 2  | commodities, gifts, or concessions are not cigarettes, the price [ACTUAL COST]          |
| 3  | shall be the applicable minimum price determined by the department under                |
| 4  | AS 43.50.810 [DETERMINED AS PROVIDED UNDER AS 43.50.800].                               |
| 5  | * Sec. 5. AS 43.50.740(c) is amended to read:   |
| 6  | (c) A manufacturer whose product is sold in the state directly or through an            |
| 7  | intermediary shall provide the department with a current price list for all brands of   |
| 8  | cigarettes of the manufacturer and shall notify the department at least three [10] days |
| 9  | before a price change [INCREASE] takes effect.  |
| 10 | * Sec. 6. AS 43.50.790(a) is amended to read:   |
| 11 | (a) The department  |
| 12 | (1) shall administer AS 43.50.710 - 43.50.849;  |
| 13 | (2) may adopt regulations relating to the administration and                            |
| 14 | enforcement of AS 43.50.710 - 43.50.849;  |
| 15 | (3) shall [MAY] determine the applicable minimum price for                              |
| 16 | [ACTUAL COST OF] cigarettes sold by [TO] a wholesaler or retailer as provided in        |
| 17 | <u>AS 43.50.810</u> [AS 43.50.800];   |
| 18 | (4) may, after reasonable notice and hearing, revoke or suspend a                       |
| 19 | license issued under AS 43.50.010 or 43.50.035 to a person who refuses or neglects to   |
| 20 | comply with a provision of AS 43.50.710 - 43.50.849.                                    |
| 21 | * Sec. 7. AS 43.50 is amended by adding a new section to read:                          |
| 22 | Sec. 43.50.810. Minimum prices for cigarette sales. (a) For the purposes of             |
| 23 | AS 43.50.710 - 43.50.849, the department shall determine the minimum price for          |
| 24 | which a wholesaler may advertise, offer to sell, or sell cigarettes at wholesale by     |
| 25 | applying the following formula:   |
| 26 | Wholesale Minimum Price = $1.02(M - D + T)$ ,   |
| 27 | where $M =$ the manufacturer's list price;  |
| 28 | D = trade discounts; and  |
| 29 | T = the full face value of all cigarette taxes.   |
| 30 | (b) For the purposes of AS 43.50.710 - 43.50.849, the department shall                  |
| 31 | determine the minimum price for which a retailer or wholesaler may advertise, offer to  |

- sell, or sell cigarettes at retail by multiplying by 1.04 the wholesale minimum price
- 2 determined under (a) of this section.
- 3 \* Sec. 8. AS 43.50.730, 43.50.740(a), 43.50.760, 43.50.770, 43.50.800, and 43.50.849(4)
- 4 are repealed.